

5050 West Tennessee Street, Tallahassee, FL 32399

floridarevenue.com

#### **LEGISLATIVE BUDGET REQUEST**

Department of Revenue

Tallahassee, FL

October 18, 2018

Cynthia Kelly, Director Office of Policy and Budget Executive Office of the Governor 1701 Capitol Tallahassee, Florida 32399-0001

Eric Pridgeon, Staff Director House Appropriations Committee 221 Capitol Tallahassee, Florida 32399-1300

Cindy Kynoch, Staff Director Senate Committee on Appropriations 201 Capitol Tallahassee, Florida 32399-1300

Dear Directors:

Pursuant to Chapter 216, Florida Statutes, our Legislative Budget Request for the Department of Revenue is submitted in the format prescribed in the budget instructions. The information provided electronically and contained herein is a true and accurate presentation of our proposed needs for the 2019-20 Fiscal Year. As executive director of the Department of Revenue, I have approved this plan, which has been submitted to the Governor and Cabinet.

The Department appreciates the support of the Governor, the Cabinet, and the Legislature as we strive to carry out our mission for the benefit of our state and its citizens. If you have any comments or questions, please call Clark Rogers, Director of Financial Management, at 850-717-7351, or me at 850-617-8950.

Sincerely,

Sie calelli Leon M. Biegalski

Executive Director

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#### DEPARTMENT OF REVENUE'S PLAN TO IMPLEMENT TEMPORARY SPECIAL DUTIES-GENERAL PAY ADDITIVES FOR FISCAL YEAR 2019-2020

In accordance with section 110.2035(7)(b), Florida Statutes, the Department of Revenue has developed the following plan to implement temporary special dutiesgeneral pay additives for Fiscal Year 2019-2020. Pay additives are a valuable management tool which allows the agency to recognize and compensate employees for identified duties without providing a permanent pay increase. The Department of Revenue is not requesting any additional rate or appropriations for these additives.

#### <u>Request Authority for Temporary Special Duties - General (TSD-General) Pay</u> <u>Additive</u>

#### Application of Temporary Special Duties-General Pay Additive

The temporary special duties-general pay additive may be applied when an employee has been assigned temporary duties and responsibilities not customarily assigned to their position under one or more of the following circumstances:

- The employee has been assigned to perform additional duties of a higher-level position when that position is vacant for any reason other than absent coworker due to Family Medical Leave Act (FMLA) or military leave.
- The employee has been assigned to perform additional duties of a higher-level position whose incumbent has been temporarily assigned other duties.
- The additional duties assigned to the employee meet the criteria for outof-title work under an applicable collective bargaining agreement.
- The employee has been assigned to continue to perform additional duties of an absent coworker when the coworker has exhausted FMLA leave but has not yet returned to work.
- The employee has been assigned to perform additional duties of a coworker who is absent from work in accordance with Rule 60L-34.0051, F.A.C., (Family Supportive Work Program), that does not meet the FMLA or military leave criteria.
- The employee has been assigned to perform additional duties of a significant nature and time regarding a special project or special assignment not normally assigned to the employee.

#### Effective Date of Additive

The additive will be applied beginning the first day of the added duties or, if the duties are assigned to an employee covered by the AFSCME collective bargaining agreement, no later than the 23rd day if the employee has been assigned duties of a higher-level position for a period of more than 22 workdays within any six consecutive

months.

#### Length of Time Additive Will Be In Effect

The additive will be in effect for the length of time the additional duties are required to be performed.

#### Additive Amount

Up to 15% of the employee's base rate of pay depending on the nature, extent and amount of time the additional duties are assigned (or the option to go to the minimum of the higher-level pay grade, if determined appropriate).

#### **Classes/Positions Affected**

Any Career Service classification could be affected by the provisions of this plan, so it is not possible to predict exactly which positions may receive temporary special duty additives in Fiscal Year 2019-2020.

#### **Collective Bargaining Agreements Impacted**

# AFSCME Article 21 - Compensation for Temporary Special Duty in a Higher Position

- (A) Each time an employee is designated by the employee's immediate supervisor to act in a vacant established position in a higher broadband level than the employee's current broadband level, and actually performs a major portion of the duties of the higher level position, irrespective of whether the higher level position is funded, for more than 22 workdays within any six consecutive months, the employee shall be eligible to receive a temporary special duty additive in accordance with the Rules of the State Personnel System, beginning with the 23rd day.
- (B) Employees being paid at a higher rate while temporarily acting in a position in a higher broadband level will be returned to their regular rate of pay when the period of temporary special duty in the higher broadband level is ended.

LEGISLATIVE BUDGET REQUEST

2019-20 DEPARTMENT LEVEL EXHIBITS AND SCHEDULES STATE OF FLORIDA DEPARTMENT OF REVENUE



For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	t of Revenue				
Contact Person:	Pame	ela Sla	ter	Phone Number:	850-617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Aaba	Aabaad Station Corp. v. Florida Department of Revenue				
Court with Jurisdict	tion:	Divi	sion of Administrat	ive Hearings			
Case Number:		17-6	006				
Summary of the Complaint:		Petitioner contests assessment made on their convenience store operation. Difference between ABT data and books & records. Use tax issues.					
Amount of the Clair	m:	\$745	5,371.90				
Specific Statutes or Laws (including GAA) Challenged:		Section 212.05, F.S.					
Status of the Case:		The case was initially referred to the Division for hearing; however, the matter was relinquished back to the Department of Revenue on November 9, 2017 (joint motion) for discovery and negotiations.					
Who is representing record) the state in t			Agency Counsel				
lawsuit? Check all		Х	Office of the Attor	rney General or Div	vision of Risk Management		
apply.			Outside Contract (	Counsel			
If the lawsuit is a class action (whether the class is certified or not), provide the name of the firm or firms representing the plaintiff(s).		n/a					

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	tmen	t of Revenue			
Contact Person:	Pamel	a Sla	ter	Phone Number:	(850) 617-8347	
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Aaron Investment Company vs. Department of Revenue				
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings		
Case Number:		n/a				
Summary of the Complaint:		Taxpayer is an intangible holding company that licenses the use of its trademarks and tradenames to its affiliates, which are used in Florida. Taxpayer asserts that it does not have nexus with the state of Florida, that the royalty income it receives should be excluded from the sales factor and the use of separate accounting to determine the amount of income Taxpayer should have paid is incorrect.				
Amount of the Clai		\$1,485,544.00				
Specific Statutes on Laws (including G. Challenged:	-	Sections 220.02, 220.15, and 220.152, F.S.				
Status of the Case:		The case amicably settled in December, 2017.				
Who is representing		X	Agency Counsel			
record) the state in lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management	
apply.			Outside Contract C	Counsel		
action (whether the is certified or not),	rovide the name of the rm or firms presenting the					

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Agency:	Depa	rtmen	rtment of Revenue						
Contact Person:	Eric I	Peate		Phone Number:	(850) 617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Allegiant Travel Company and Subsidiaries							
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings					
Case Number:									
Summary of the Complaint:		Taxpayer seeks a refund of Corporate Income Tax. Taxpayer argues "Florida miles" established by statute exceed the boundaries of the State of Florida established in Florida's Constitution.							
Amount of the Clai	im:	\$600,799							
Specific Statutes or Laws (including GAA) Challenged:		Section 220.151(2)(a), F.S. Florida Constitution Article II, Section 1							
Status of the Case:		Case	e settled on October	2, 2017.					
Who is representing record) the state in		Х	Agency Counsel						
lawsuit? Check all			Office of the Atto	rney General or Div	vision of Risk Management				
apply.			Outside Contract	Counsel					
If the lawsuit is a c action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	n/a							

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	tment of Revenue						
Contact Person:	Kelly	Behr	nke	Phone Number:	(850) 617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		AT&T Corp successor by merger to AT&T Global Network Services LLC v. State of Florida, Department of Revenue							
Court with Jurisdic	tion:	2 <sup>nd</sup> C	Circuit						
Case Number:		2016	5 CA 002529						
Summary of the Complaint:		Taxpayer is contesting tax assessments for communication services taxes related to Internet Access and Encryption Services.							
Amount of the Clai	im:	\$3.5	million						
Specific Statutes or Laws (including GAA) Challenged:		Sect	ions 202.11 and 202	2.12, F.S.					
Status of the Case:		This	case was amicably	settled in Novemb	er, 2017.				
Who is representing	- ·	Х	Agency Counsel						
record) the state in lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management				
apply.			Outside Contract O	Counsel					
If the lawsuit is a c action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A							

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	rtment of Revenue						
Contact Person:	Carol	yn De	eVita	Phone Number:	850-617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Boo	Bookit Operating LLC vs. Department of Revenue						
Court with Jurisdict	tion:	Divi	sion of Administrat	ive Hearings					
Case Number:		Case	e No. 17-6033						
Summary of the Complaint:		Petitioner challenges the Department's sales and use tax assessment including sales and use tax amounts collected by Bookit from its customers but not remitted to the Department; Tourist Development taxes collected but not remitted; sales tax on rental fees; tax on capital asset purchases; and tax on general purchases.							
Amount of the Clai	m:	\$6,477,378.01							
Specific Statutes or Laws (including GA Challenged:		Section 212.07(8), Florida Statutes Section 212.15, Florida Statutes Section 213.756, Florida Statutes							
Status of the Case:		The case was closed at DOAH and relinquished to the Department on January 4, 2018. The parties are engaging in informal discovery and possible settlement negotiations.							
Who is representing			Agency Counsel						
record) the state in lawsuit? Check all		Х	Office of the Attor	mey General or Div	vision of Risk Management				
apply.			Outside Contract O	Counsel					
If the lawsuit is a cl action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	class								

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	rtment of Revenue						
Contact Person:	Carol	yn De	eVita	Phone Number:	(850) 617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Richard A. Castorri, individually and on behalf of those similarly situated, vs. Florida Department of Revenue							
Court with Jurisdic	tion:	2 <sup>nd</sup> J	udicial Circuit						
Case Number:		2016	5 CA 2117						
Summary of the Complaint:		Plaintiffs seek class certification; declaratory relief that FDOR may not impose documentary stamp taxes on parties purchasing real property in Florida from Fannie or Freddie; notification to class members of the Court's declaration; and attorneys' fees and costs.							
Amount of the Clai	m:	\$ unknown at this time. May exceed \$500,000							
Specific Statutes or Laws (including Ga Challenged:		Section 201.01, Florida Statutes Section 201.02, Florida Statutes							
Status of the Case:		The Department of Revenue filed a motion to dismiss the complaint on May 19, 2017. This motion is still pending and no hearing has been scheduled to date.							
Who is representing			Agency Counsel						
record) the state in lawsuit? Check all		Х	Office of the Attor	mey General or Div	vision of Risk Management				
apply.			Outside Contract O	Counsel					
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	•	é Law Firm her, Jaffe, Weissing	, Edwards, Fistos,	& Lehrman, P.L.				

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtment of Revenue						
Contact Person:	Isabe	l Nog	gues	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Certification Marketing Consultants, Inc. v. Florida Department of Revenue						
Court with Jurisdict	tion:	Divi	sion of Administrati	ive Hearings				
Case Number:		17-4	.899					
Summary of the Complaint:		outs DR- So.3 also custo neve sales for s that beca	Petitioner argues that the assessment is invalid because it was issued outside of the one-year tolling period established by the issuance of the DR-840 and cites to Verizon Business Purchasing, LLC v. DOR, 164 So.3d 806 (Fla. 1 <sup>st</sup> DCA 2015). Petitioner, who operates a jewelry store, also argues that sales that were made during the audit period to a customer who is not registered as a sales tax dealer should be nevertheless exempt from sales tax because Petitioner claims that the sales were bullion and because the customer's related entity registered for sales tax after the purchases were made. Petitioner in addition argues that purchases of fixed assets should be removed from the assessment because fixed assets are not subject to sales tax. In addition, Petitioner requests a compromise on interest due to delay by the Department of Revenue and claims that the delay violated Petitioner's right to Due					
Amount of the Clair	m:	\$568,040.23 (tax, penalty and interest)						
Specific Statutes or Laws (including GA Challenged:		212.	Sections 212.02(10)(h), 212.031, 212.07(9)(a), 212.08(7)(ww) and 212.18, F.S. Rules 12A-1.0371, 12A-1.039 and 12A-1.051, F.A.C.					
Status of the Case:		The	parties reached a settlement in this case. The case is closed.					
Who is representing record) the state in t			Agency Counsel					
lawsuit? Check all		Х	Office of the Attor	mey General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

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Agency:	Depa	rtmen	tment of Revenue						
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Club Space Management LLC v. Florida Department of Revenue							
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings					
Case Number:		N/A							
Summary of the Complaint:		Plaintiff contends that an audit of its books was not conducted and, if one was conducted, then it claims that it did not receive any correspondence about the matter.							
Amount of the Clai	im:	\$1,1	89,732.78 (tax, pena	alty and interest)					
Specific Statutes or Laws (including GAA) Challenged:		Sections 212.03, 212.05, 212.12, F.S.							
Status of the Case:					nformation that was provided proceed with the case.				
Who is representing	U V	Х	Agency Counsel						
record) the state in lawsuit? Check all			Office of the Attor	mey General or Di	vision of Risk Management				
apply.			Outside Contract C	Counsel					
If the lawsuit is a c action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A							

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Agency:	Depa	rtment of Revenue						
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Complete Highway Identity, Inc. v. Florida Department of Revenue						
Court with Jurisdic	ction:	Divi	sion of Administrat	ive Hearings				
Case Number:		16-2	767					
Summary of the Complaint:		entit 212. cont a "Fe and	ies and that such tra 08(6), F.S.; Plaintif racts;" Plaintiff con ederal contractor, " be immune from sta	t sold tangible personal property to governmental ansactions are exempt from sales tax per s. ff contends that its sales are not "public works ntend that its contracts should qualify Plaintiff as which should be considered an instrumentality ate taxation; and Plaintiff contends that the				
Amount of the Cla	im:	Department issued the assessment outside the statute of limitations. \$164,640.32 (tax, penalty and interest)						
Specific Statutes o Laws (including G Challenged:		Sections 212.02(10)(h), 212.031, and 212.08(6), F.S. Rule 12A-1.051 and 12A-1.094, F.A.C.						
Status of the Case:			AH has closed its fil artment. The parties		l jurisdiction to the formal discovery.			
Who is representing	•		Agency Counsel					
record) the state in lawsuit? Check al		Х	Office of the Atto	rney General or Di	vision of Risk Management			
apply.			Outside Contract	Counsel				
If the lawsuit is a c action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	e class	N/A						

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Agency:	Depa	rtmen	rtment of Revenue						
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347				
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Continental Glass Systems, Inc. v. Florida Department of Revenue							
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings					
Case Number:		14-1	855						
Summary of the Complaint:		The Petitioner is challenging the entire assessment, but the Petition only addresses the assessment on manufacturing cost. Petitioner contends that the contracts at issue should be classified as a retail sales plus installation contracts rather than as real property improvement contracts. Most of the assessment was made on manufacturing costs.							
Amount of the Clai	im:	\$1.4 million							
Specific Statutes on Laws (including G. Challenged:		Sections 212.031, 212.05 and 212.06(1)(b), F.S. Rule 12A-1.043, 12A-1.051 and 12A-1.070, F.A.C.							
Status of the Case:		DOAH closed its files and relinquished jurisdiction to the Department. The Attorney General's Office has had some conversations with Petitioner's representative about the case.							
Who is representing	-		Agency Counsel						
record) the state in lawsuit? Check all		Х	Office of the Attorney General or Division of Risk Management						
apply.			Outside Contract (	Counsel					
If the lawsuit is a c action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A							

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Agency:	Depa	artment of Revenue						
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		then offic (Ogl Netw (The inter	Consolidated cases of Ogborn, Marcus & Patricia, on behalf of chemselves and others similarly situated v. Jim Zingale, acting in his official capacity as the Director of the Florida Department of Revenue (Ogborn); DirecTV, Inc., and EchoStar Satellite, LLC (n/k/a Dish Network, LLC) v. State of Florida, Department of Revenue (DirecTV). (The Florida Cable Telecommunications Association (FCTA) is an intervenor in the case.)					
Court with Jurisdict	tion:		ida Supreme Court					
Case Number:			5-1249 (1 <sup>st</sup> DCA Ca v No. 05-CA-1354)	se Nos. 1D13-544	4 and 1D14-292; 2 <sup>nd</sup> Circuit			
Complaint:			Plaintiffs sought refunds of communications services tax. Issue: Constitutionality of communications services tax imposed on direct-to- home satellite service under Commerce Clause and Equal Protection Clause. Pre-emption under federal law. DirecTV and EchoStar Satellite challenges the statute as service providers.					
Amount of the Clai	m:	Refund potential of \$47 million annual recurring. (Plaintiffs have not substantiated the refund amounts claimed.)						
Specific Statutes or Laws (including GA Challenged:			pter 202, F.S.					
dec Co Ap tim Ne Su			April 13, 2017, the Florida Supreme Court reversed the 1 <sup>st</sup> DCA's cision, holding that the statute does not violate the dormant mmerce Clause. On or about June 28, 2017, DirecTV filed an plication with the United States Supreme Court for an extension of the within which to file a Petition for Writ of Certiorari. Only Dish tworks, LLC filed a petition for Writ of Certiorari with the U.S. preme court, but review was denied. This case is now closed. The te prevailed.					
Who is representing			Agency Counsel					
record) the state in a lawsuit? Check all		Х	Office of the Attor	ney General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				

If the lawsuit is a class action (whether the class is certified or not), provide the name of the	Ogborn's appeal to the 1 <sup>st</sup> DCA was dismissed. Counsel for the Ogborns: The Barnett Law Firm; Joel L. Terwilliger, Esq.
firm or firms representing the plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	artment of Revenue					
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347		
Names of the Case: no case name, list th names of the plainti and defendant.)	Dr. I	Dr. Pepper Snapple Group, Inc. v. Florida Department of Revenue					
Court with Jurisdict	ion:	Divi	sion of Administrat	ive Hearings			
Case Number:		N/A					
Summary of the Complaint:		a me nontregu payr Depa mem stand inco	ember of its group for business income and lar course of busine nents at issue were artment should gran ober in a consolidate dard apportionment me tax. Alternativel	or the licensing of a l not from transactions. Petitioner argue not treated as nonbi- it some of all of the ed Florida income to formula produces by, Petitioner argue prida taxing an action	ning that royalties received by distribution rights were ions and activities in the es that even if the royalty pusiness income, the e refund because inclusion of tax return that utilizes a distortive Florida corporate es that taxing the income at vity engaged in outside of the ce Clause.		
Amount of the Clair	m:		\$4,460,816.00				
Specific Statutes or Laws (including GA Challenged:	AA)	Sections 220.02(1), 220.13(2) and 220.15(5), F.S. Rule 12C-1.0155(f), F.A.C.					
Status of the Case:		The parties reached a settlement in this case. The case is closed.					
Who is representing record) the state in t		Х	Agency Counsel				
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management		
apply.			Outside Contract O	Counsel			

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	rtment of Revenue					
Contact Person:	Pame	ela Sla	ter	Phone Number:	850-617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		eBay	eBay, Inc. v. Florida Department of Revenue					
Court with Jurisdict	tion:	Divi	sion of Administrat	ive Hearings				
Case Number:		n/a						
Summary of the Complaint:		Taxpayer asserts that its Florida revenue should be based on "cost of performance" rather than a market based approach.						
Amount of the Clai	m:	\$4,458,677.63						
Specific Statutes or Laws (including GA Challenged:		Rule 12C-1.015 Section 220.15, F.S.						
Status of the Case:			micable resolution c		ferred to the Division so that Settlement negotiations on-			
Who is representing record) the state in		Х	Agency Counsel					
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				
If the lawsuit is a cl action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	class	n/a						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Departm	ent of Revenue				
Contact Person:	Isabel N	ogues	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Epic Insurance Co. v. Florida Department of Revenue				
Court with Jurisdicti	on: Di	ivision of Administra	tive Hearings			
Case Number:	N	/A				
Summary of the Complaint:	pe dc th of sh of so w so in fa Sc ta:	riods ending June 30 bes not have nexus wi at its direct written pr the sales factor; roya ould be excluded from information reports la tiside of Florida, beca holly outside of Florida tangible property sho ctor since it qualifies cholarship Credit in th	pposed Refund Denials for e 30, 2015, claiming that it ternative, Petitioner claims included in the denominator linal Health Technology LLC er the "sales" definition; sales 3, LLC should be sourced ducing activity occurred LLC's sales should be not in Florida; Griffin's ts property apportionment nization; and Petitioner's llion from the June 30, 2012 ld be applied against the tax			
Amount of the Clain		,797,745.00				
Specific Statutes or Laws (including GA Challenged:	р.	Sections 220.15, 220.151 and 220.1875, F.S. Rule 12C-1.0151, 12C-1.0155, F.A.C.				
Status of the Case:		The Department is reviewing information recently received free Petitioner to support its claims.				
Who is representing record) the state in the		Agency Counsel				
lawsuit? Check all t		Office of the Atto	orney General or Di	vision of Risk Management		
apply.		Outside Contract	Counsel			

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	rtment of Revenue					
Contact Person:	Isabel	l Nog	ues	Phone Number:	(850) 617-8347		
Names of the Case no case name, list t names of the plaint and defendant.)	the	Epic Insurance Co. v. Florida Department of Revenue					
Court with Jurisdic	ction:	Divi	sion of Administrat	ive Hearings			
Case Number:		N/A					
Summary of the Complaint:		Petitioner claims that the Department improperly included in the sale factor apportionment ratio for the audit period the royalty income earned from its property interest in a related entity. Petitioner content that there is no statutory authority for including the royalty income in the sales factor.					
Amount of the Cla	im:	\$1,566,754.00					
Specific Statutes of Laws (including G Challenged:		Sections 220.15(5) and 220.152(4), F.S. Rule 12C-1.0155, F.A.C.					
Status of the Case:		meet infor Petit	tings regarding this mation for the Dep	case and Petitioner artment's review. I	atives have held several r recently provided some Petitioner had asked that the g to DOAH to explore		
Who is representin record) the state in		Х	Agency Counsel				
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management		
apply.			Outside Contract (	Counsel			
If the lawsuit is a c action (whether the is certified or not), provide the name c firm or firms representing the plaintiff(s).	e class	N/A					

#### Schedule VII: Agency Litigation Inventory For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website. Department of Revenue Agency: Contact Person: Thomas Butscher Phone Number: 850-617-8347 GModelo Corporation Inc. v. Florida Department of Revenue Names of the Case: (If no case name, list the names of the plaintiff and defendant.) **Division of Administrative Hearings** Court with Jurisdiction: n/a Case Number: Corporate Income Tax audit assessment being challenged. Business Summary of the versus non-business income, royalties & trademarks, sourcing of non-Complaint: business income. Amount of the Claim: \$6,550,479.35 ss. 220.03, 220.11, 220.12, Florida Statutes Specific Statutes or Rules 12C-1.002 and 12C-1.003, F.A.C. Laws (including GAA) Challenged: At request of Taxpayer, the matter was not referred to the Division in Status of the Case: hopes of reaching an amicable resolution. Discussions are on-going. Who is representing (of Х Agency Counsel record) the state in this lawsuit? Check all that Office of the Attorney General or Division of Risk Management apply. **Outside Contract Counsel** If the lawsuit is a class action (whether the class is certified or not). n/a provide the name of the firm or firms representing the plaintiff(s).

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	t of Revenue			
Contact Person:	Kelly	y Behr	nke	Phone Number:	(850) 617-8347	
Names of the Case: no case name, list t names of the plaint and defendant.)	he	International Academy of Design, Inc. & International Academy of Merchandising & Design, Inc. v. State of Florida, Department of Revenue				
Court with Jurisdic	tion:	First	District Court of A	ppeal		
Case Number:		1D1	8-0248 (17-1562 an	d 17-1563 Consoli	dated)	
Summary of the Complaint:		Taxpayers are challenging refund denial. Claiming exemption for taxes paid on rental of real property available to state tax-supported schools and exemption for entities primarily engaged in teaching services connected with the production of qualified motion pictures.				
Amount of the Clai	m:	\$754	,311.93			
Specific Statutes or Laws (including Ga Challenged:		Sect	ions 212.0602 and 2	212.08(7)(o), Florid	da Statutes	
Status of the Case:		filing		nt's Reply Brief, N	appeal. The most recent Aotion for Fees/Costs, and	
Who is representing record) the state in			Agency Counsel			
lawsuit? Check all		Х	Office of the Attorney General or Division of Risk Management			
apply.			Outside Contract C	Counsel		
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A				

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	artment of Revenue					
Contact Person:	Pame	la Sla	iter	Phone Number:	850-617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		LIC II Solstice Holdings, LLC v. Florida Department of Revenue					
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings			
Case Number:		n/a					
Summary of the Complaint:		The Taxpayer asserts that it does not have nexus to Florida and, if it did, its only income is "nonbusiness income" (which is non-taxable)					
Amount of the Clai	m:	\$599,781.01					
Specific Statutes or Laws (including GAA) Challenged:		Rule 12-C-1.016 Sections 220.15, 220.16, F.S.					
Status of the Case:		that	1 •	resolution could b	e referred to the Division so e explored. Discussions		
Who is representing record) the state in		Х	Agency Counsel				
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management		
apply.			Outside Contract O	Counsel			
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	n/a					

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	rtment of Revenue					
Contact Person:	Pame	ela Sla	ıter	Phone Number:	850-617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Lincoln Financial Media Company of Florida v. Florida Department of Revenue						
Court with Jurisdic	tion:	Divi	sion of Administrati	ive Hearings				
Case Number:		n/a						
Summary of the Complaint:		Taxpayer seeks abatement of penalty and interest related to a billing it received for failing to timely pay Corporate Income Tax.						
Amount of the Clai	im:	\$535,395.45						
Specific Statutes or Laws (including GAA) Challenged:		Rule 12-13.007 Sections 220.222, 220.32, F.S.						
Status of the Case:			micable resolution c		ferred to the Division so that Settlement negotiations on-			
Who is representing record) the state in	- ·	Х	Agency Counsel					
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				
If the lawsuit is a c action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	n/a						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depart	rtment of Revenue						
Contact Person:	Kelly	Behn	nke	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		McCoys Food Mart, Inc. v. State of Florida, Department of Revenue						
Court with Jurisdic	tion:	Divis	sion of Administrat	ive Hearings				
Case Number:		N/A						
Summary of the Complaint:		Taxpayer is challenging sales tax assessment. Taxpayer is challenging the Department's methodology for estimating additional sales tax due on sales of ABT products and the date of issuance of the assessment as it related to Section 213.345, Florida Statutes.						
Amount of the Clai	m:	\$676,712.30						
Specific Statutes or Laws (including GA Challenged:		Sections 213.345 and 212.12, Florida Statutes						
Status of the Case:		Case	amicably settled in	November, 2017				
Who is representing record) the state in		X Agency Counsel						
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management			
apply.		Outside Contract Counsel						
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmen	t of Revenue			
Contact Person:	Pame	ela Sla	iter	Phone Number:	850-617-8347	
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Medical Management International Inc. v. Florida Department of Revenue				
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings		
Case Number:		n/a				
Summary of the Complaint:		Taxpayer seeks a refund seeking alternative apportionment of Corporate Income Tax. Taxpayer operates veterinaries in pet stores across the country. Some states prohibit anyone but a veterinarian from owning a veterinary practice. Taxpayer asserts this forced corporate structure creates a situation where the traditional apportionment method does not accurately reflect its Florida business activity.				
Amount of the Clai	m:	\$912,516.87				
Specific Statutes or Laws (including Ga Challenged:		Rule 12C-1.052 Section 220.152, F.S.				
Status of the Case:			micable resolution c		ferred to the Division so that Settlement negotiations on-	
Who is representing record) the state in	-	Х	Agency Counsel			
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management	
apply.			Outside Contract C	Counsel		
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	hether the class n/a d or not), he name of the rms ing the					

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Departme	partment of Revenue					
Contact Person:	Isabel No	gues	Phone Number:	(850) 617-8347			
Names of the Case: ( no case name, list the names of the plaintif and defendant.)	e	Mia Romanik Art Advisory, Inc. v. Florida Department of Revenue					
Court with Jurisdicti	on: Div	Division of Administrative Hearings					
Case Number:	17-	17-6007					
Summary of the Complaint:	sale bus art wo are Pet Pet the Dej tax ass	Petitioner disagrees with the Department's disallowance of some of its sales as exempt sales. Petitioner argues that it operates as a consulting business, locating art for its clients, facilitating the sale of the art via an art gallery or directly with an artists and taking a commission for the work performed. Petitioner claims that all sales and shipping of the art are handled between the gallery/artist and the client and not through Petitioner. However, in some cases (mostly for overseas buyers), the Petitioner contends that it would hold the funds for the transaction and then turn those funds over to the gallery. Petitioner disagrees with the Department singling out those transactions as not being exempt from tax. Petitioner also contends that the transactions assessed as fixed assets were posted in error in its general ledger and that these transactions were really for the purchase of tangible personal property.					
Amount of the Clain	. ,						
Specific Statutes or Laws (including GA Challenged:	Dut	Sections 212.05, and 212.06(5)(a)1., F.S. Rule 12A-1.066, F.A.C.					
Status of the Case:	The	The parties reached a settlement in this case and the case is closed.					
Who is representing record) the state in the	``	Agency Counse					
lawsuit? Check all t		Office of the At	torney General or Di	vision of Risk Management			
apply.		Outside Contract Counsel					

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Departr	artment of Revenue					
Contact Person:	LeChea	Parson-Uno	derwood	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Paramount Security Inc.					
Court with Jurisdict	tion: D	Division of Administrative Hearings					
Case Number:		N/A					
Summary of the Complaint:		Taxpayer, a business engaged in providing security guard and patrol services, is protesting audit assessment for additional sales and use tax on disallowed exempt sales, untaxed taxable purchases, and rental consideration paid on behalf of its landlord.					
Amount of the Clai	m: \$	\$529,973.00					
Specific Statutes or Laws (including GA Challenged:		12.05(1)(i)1	a, 212.031	(1)(a), 212.07(8), F	S.S.		
Status of the Case:	S	Settlement discussion per the request of the Taxpayer.			e Taxpayer.		
Who is representing (of record) the state in this lawsuit? Check all that apply.		X Agency Counsel					
		Office of the Attorney General or Division of Risk Management					
		Outside	e Contract (	Counsel			
If the lawsuit is a cl action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	class	A					

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	artment of Revenue					
Contact Person:	Carol	yn De	eVita	Phone Number:	850-617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Prestige Vacation Corporation vs. Florida Department of Revenue					
Court with Jurisdic	tion:	Division of Administrative Hearings					
Case Number:		Case	e No. 17-4506				
Summary of the Complaint:		Petitioner challenges the Department's sales and use tax assessment assessing sales and use tax amounts collected from its customers but not remitted to the Department. Note: this case has been consolidated with a related case: case number 17-4507.					
Amount of the Clai	m:	\$2,561,363.41					
Specific Statutes or Laws (including GAA) Challenged:		Section 212.07(8), Florida Statutes Section 212.15, Florida Statutes Section 213.756, Florida Statutes					
Status of the Case:		Sept	The case was closed at DOAH and relinquished to the Department on September 14, 2017. The parties are engaging in informal discovery and possible settlement negotiations.				
Who is representing			Agency Counsel				
record) the state in this lawsuit? Check all that apply.			Office of the Attorney General or Division of Risk Management				
			Outside Contract (	Counsel			
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	artment of Revenue					
Contact Person:	Isabe	l Nog	jues	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		PWG Florida, Inc. v. Florida Department of Revenue					
Court with Jurisdict	ion:	Divi	sion of Administrat	ive Hearings			
Case Number:		16-0934					
Summary of the Complaint:		The Petitioner is contesting the Department's Notice of Intent to Leve that was issued to the Petitioner for the nonpayment of taxes, penalty and interest in the amount of \$745,129.92. Through the litigation of levy notice, the Petitioner is contesting a Notice of Proposed Assessment (NOPA) that states the assessment to which the levy not relates, arguing that the NOPA was never received by the Petitioner until after all of its protest rights expired and, therefore, contending the NOPA is invalid. The Petitioner further contends that the Department's calculation of the assessment is erroneous.					
Amount of the Clair	n:	\$745,129.92 (tax, penalty and interest)					
Specific Statutes or Laws (including GA Challenged:	A)	Sections 72.011(2) and 213.67, F.S. Rule 12-6.003, 12-21.203 and 12-21.204, F.A.C.			F.A.C.		
Status of the Case:		The parties have reached a settlement in this case and the case is close					
Who is representing record) the state in the	<ul> <li></li> </ul>		Agency Counsel				
lawsuit? Check all t		Х	Office of the Attor	mey General or Div	vision of Risk Management		
apply.		Outside Contract Counsel					

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	artment of Revenue					
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Sinapsis Trading USA LLC v. Florida Department of Revenue					
Court with Jurisdicti	on:	Divi	sion of Administrat	ive Hearings			
Case Number:		16-4293					
Summary of the Complaint:		The Plaintiff contends that the assessment is invalid because the Department issued an unsigned and, therefore, incomplete Form DR- 840, Notice of Intent to Audit Books and Records. The Plaintiff further contends that the plastic wrap and luggage wrapping services that it provides to its customers are nontaxable services, either because what the Plaintiff sells is a service not subject to tax (with the incidental use of plastic wrap by Plaintiff) or because the sales are out-of-state sales or they are nontaxable protection security services. The Plaintiff also believes that the assessed interest should be reduced.					
Amount of the Clain Specific Statutes or Laws (including GA Challenged:		\$1,810,632.87 (tax, penalty and interest) Sections 212.02(15) and (16), 212.05, 212.05(1)(j)3., 212.08(7)(v and 212.13(5), F.S.			05(1)(j)3., 212.08(7)(v)1.,		
Status of the Case:		DOAH closed its files in this case and relinquished jurisdiction to Department. The Department and the Attorney General's Office been reviewing the case.					
Who is representing record) the state in the	<b>`</b>		Agency Counsel				
lawsuit? Check all t		Х	Office of the Attor	mey General or Div	vision of Risk Management		
apply.		Outside Contract Counsel					

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

## Schedule VII: Agency Litigation Inventory For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website. Florida Department of Revenue Agency: Contact Person: Eric Peate Phone Number: (850) 617-8347 Southwest Airlines Company & Subsidiaries Names of the Case: (If no case name, list the names of the plaintiff and defendant.) **Division of Administrative Hearings** Court with Jurisdiction: Case Number: Taxpayer seeks a refund of Corporate Income Tax. Taxpayer argues Summary of the "Florida miles" established by statute exceed the boundaries of the State Complaint: of Florida established in Florida's Constitution. Amount of the Claim: \$6,730,999 Section 220.151(2)(a), F.S. Specific Statutes or Florida Constitution Article II, Section 1 Laws (including GAA) Challenged: Case settled on October 2, 2017. Status of the Case: Who is representing (of Х Agency Counsel record) the state in this lawsuit? Check all that Office of the Attorney General or Division of Risk Management apply. **Outside Contract Counsel** If the lawsuit is a class action (whether the class is certified or not). n/a provide the name of the firm or firms representing the plaintiff(s).

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtment of Revenue						
Contact Person:	Carol	yn De	eVita	Phone Number:	850-617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Stephen M. Wilkins vs. Florida Department of Revenue						
Court with Jurisdict	tion:	Divi	sion of Administrat	ive Hearings				
Case Number:		Case	e No. 17-4507					
Summary of the Complaint:		asses remi	Petitioner challenges the Department's sales and use tax assessment assessing sales and use tax amounts collected from its customers but not remitted to the Department. Note: this case has been consolidated with a related case: case number 17-4506.					
Amount of the Claim	m:	\$895,307.65						
Specific Statutes or Laws (including GA Challenged:		Section 212.07(8), Florida Statutes Section 212.15, Florida Statutes Section 213.756, Florida Statutes						
Status of the Case:		Sept		e parties are engag	ished to the Department on ing in informal discovery and			
Who is representing record) the state in t			Agency Counsel					
lawsuit? Check all		Х	X Office of the Attorney General or Division of Risk Management					
apply.			Outside Contract (	Counsel				
If the lawsuit is a cl action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	class							

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtment of Revenue						
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347			
Names of the Case: no case name, list th names of the plaintin and defendant.)		ΓA Millennium, Inc. v. Florida Department of Revenue						
Court with Jurisdict	ion:	Divi	sion of Administrat	ive Hearings				
Case Number:		N/A						
Summary of the Complaint:		The Petitioner contends that its 45% interest in a limited liability company that has elected to be treated as a partnership for federal income tax purposes and that derives income from doing business in Florida does not create Florida nexus for the taxpayer and to impose corporate income tax on Petitioner would violate the Commerce Clar of the United States Constitution. The Petitioner, therefore, is formal protesting a refund denial in the amount of \$642,200.00 of Florida corporate income tax estimated payments that it paid for year 2015. The Petitioner also contends that if Florida nexus does exist, then only \$225,867.00 in Florida corporate income tax would be due for year 2015. The Petition appears to also be challenging Rule 12C-1.011(1) F.A.C.						
Amount of the Clair	n:	\$642	2,200.00					
Specific Statutes or Laws (including GA Challenged:	AA)	Sections 220.02(1), 220.22(2), 220.222(1)(a), F.S. Rule 12C-1.002, 12C-1.011(1)(v), 12C-1.013, 12C-1.105, 12C-1.015 12C-1.0154, 12C-1.0155, 12C-1.022, F.A.C.						
Status of the Case:		The Department has requested information from Petitioner.						
Who is representing record) the state in t		Х	Agency Counsel					
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				

If the lawsuit is a class	N/A
action (whether the class	
is certified or not),	
provide the name of the	
firm or firms	
representing the	
plaintiff(s).	

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	rtmen	t of Revenue			
Contact Person:	Pame			Phone Number:	(850) 617-8347	
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		The Depository Trust Company vs. Department of Revenue				
Court with Jurisdic	tion:	Divi	sion of Administrat	ive Hearings		
Case Number:		n/a				
Summary of the Complaint:		Taxpayer failed to include income attributable to a Florida-based project in the numerator of its sales factor. Taxpayer also failed to properly calculate its Capital Investment Tax Credit for the years under audit.				
Amount of the Clai	m:	\$686,281.00				
Specific Statutes or Laws (including GA Challenged:		Sections 220.15 and 220.191, F.S.				
Status of the Case:		The	case was amicably	settled in Novembe	er, 2017.	
Who is representing record) the state in		Х	Agency Counsel			
lawsuit? Check all			Office of the Attor	mey General or Div	vision of Risk Management	
apply.			Outside Contract (	Counsel		
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A				

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtmer	nt of Revenue				
Contact Person:	Isabe	l Nog	gues	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Universal Property and Casualty Insurance Co. v. Florida Department of Revenue					
Court with Jurisdic	ction:	2 <sup>nd</sup> J	Iudicial Circuit				
Case Number:		2015	5-CA-00447				
Summary of the Complaint:		The Plaintiff contends that managing general agent service fees and finance charges paid by policy holders should not be included in the gross amount of premiums upon which premium tax is calculated under section 624.509, F.S., and upon which State Fire Marshall regulatory assessment and surcharge is calculated under section 624.515, F.S. The Plaintiff believes that these fees are not part of premiums or					
Amount of the Cla	im:	<ul><li>consideration paid to the Plaintiff in exchange for insurance coverage.</li><li>\$1,473,820.78 (tax, penalty and interest)</li></ul>					
Specific Statutes of Laws (including G Challenged:		Sections 624.509 and 624.515, F.S.					
Status of the Case:		The	parties have reach	ed a settlement in th	is case and the case is closed.		
Who is representin		Agency Counsel					
record) the state in lawsuit? Check all		Х	Office of the Atto	orney General or Di	vision of Risk Management		
apply.			Outside Contract	Counsel			
If the lawsuit is a c action (whether the is certified or not), provide the name c firm or firms representing the plaintiff(s).	e class	N/A					

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depa	rtment of Revenue					
Contact Person:	Isabe	l Nog	ues	Phone Number:	(850) 617-8347		
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		US LEC of Florida LLC v. Florida Department of Revenue					
Court with Jurisdic	tion:	Divi	sion of Administrati	ve Hearing			
Case Number:		N/A					
Summary of the Complaint:		The Petitioner is requesting a review and modification because it believes that the assessment was based on review of the company's books and records. The Peti- it now has information to provide to the Department			s based on an incomplete s. The Petitioner believes that		
Amount of the Clai	im:	\$6,2	47,570.25 (tax, pena	alty and interest)			
Specific Statutes of Laws (including G. Challenged:		Sections 202.12, 202.155, 202.22, 202.26, 202.28(1), 202.34 and 202.35, F.S. Rules 12A-19.020, 12A-19.070 and 12A-19.071, F.A.C.					
Status of the Case:		The Department recently revised the assessment based on information that the Petitioner provided and will be forwarding the revision to Petitioner for review. The matter is being held at DOR, in lieu of referring to DOAH, to determine if this can be settled or should be litigated.					
Who is representing record) the state in	- ·	Х	Agency Counsel				
lawsuit? Check all			Office of the Attor	ney General or Div	vision of Risk Management		
apply.			Outside Contract C	Counsel			
If the lawsuit is a class N/A action (whether the class is certified or not), provide the name of the firm or firms representing the plaintiff(s).							

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	rtment of Revenue						
Contact Person:	Pame	la Sla	ter	Phone Number:	850-617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)			Verizon Communications Inc & Affiliates, foreign corporations v. State of Florida Department of Revenue					
Court with Jurisdic	tion:	2 <sup>nd</sup> J	udicial Circuit (Leo	n County)				
Case Number:		2018	3 CA 1543					
Summary of the Complaint:		Whether Taxpayer can use NOLs under these unique circumstances to off-set or adjust the DOR's assessment.						
Amount of the Clai	m:	\$4,657,864.00						
Specific Statutes or Laws (including GAA) Challenged:		Rule 12C-1.013, F.A.C. Section 382, IRC						
Status of the Case:			Complaint was serv plaint was filed on	•	8 and an Amended Answer being prepared.			
Who is representing			Agency Counsel					
record) the state in lawsuit? Check all		Х	Office of the Attor	mey General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	n/a						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depar	rtment of Revenue						
Contact Person:	Tom	Butsc	her	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Wal-Mart Transportation, LLC v. Florida Department of Revenue						
Court with Jurisdic	tion:	Divi	sion of Administrati	ive Hearings				
Case Number:		N/A						
Summary of the Complaint:		Challenge to Refund Denials for Sales and Use Tax paid regarding fuel purchases.						
Amount of the Clai	m:	\$572,047.31						
Specific Statutes or Laws (including GAA) Challenged:		Section 212.0501, F.S.						
Status of the Case:		Case settled in August, 2017.						
Who is representing record) the state in		Х	Agency Counsel					
lawsuit? Check all			Office of the Attor	ney General or Di	vision of Risk Management			
apply.	-		Outside Contract C	Counsel				
If the lawsuit is a cl action (whether the is certified or not), provide the name o firm or firms representing the plaintiff(s).	class	N/A						

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

Agency:	Depart	rtment of Revenue						
Contact Person:	Kelly	Behr	nke	Phone Number:	(850) 617-8347			
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Watson Laboratories, Inc. v. State of Florida, Department of Revenue						
Court with Jurisdic	tion:	DOA	AH relinquished juri	sdiction to DOR o	n 5/2/13			
Case Number:		N/A						
Summary of the Complaint:		Taxpayer is challenging sales tax assessment. Amounts were based on prior audit due to lack of documentation. Taxpayer asserts they have additional documentation to prove no amounts due on assessment.						
Amount of the Clai	m:	\$2 m	nillion					
Specific Statutes or Laws (including GA Challenged:	<b>AA</b> )	Sections 212.06, 212.08 F.S. Rule 12A-1.051, F.A.C.						
Status of the Case:		The Taxpayer has requested that the matter be relinquished back to the Department so that settlement can be explored. Settlement discussions are pending.						
Who is representing record) the state in		Х	Agency Counsel					
lawsuit? Check all			Office of the Attor	ney General or Div	vision of Risk Management			
apply.			Outside Contract C	Counsel				
action (whether the is certified or not),	rovide the name of the rm or firms epresenting the							

For directions on completing this schedule, please see the "Legislative Budget Request (LBR) Instructions" located on the Governor's website.

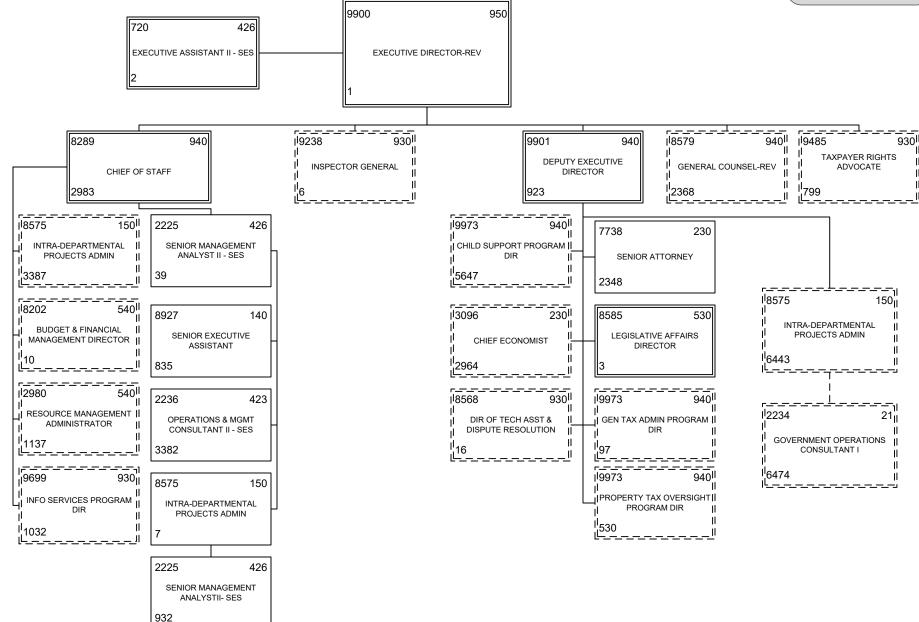
Agency:	Depai	rtmen	t of Revenue			
Contact Person:	Kristi	an S.	Oldham	Phone Number:	(850) 617-8347	
Names of the Case: (If no case name, list the names of the plaintiff and defendant.)		Woodbridge Motors, Inc. v. State of Florida, Department of Revenue				
Court with Jurisdic	tion:	Divi	sion of Administra	tive Hearings		
Case Number:		N/A				
Summary of the Complaint:		Taxpayer asserts it never received Notice of Final Assessment, therefore it did not have an opportunity to protest. It additionally argues that the assessments are outside of Statute of Limitations and were entered in error.				
Amount of the Clai	m:	\$1,620,131.66				
Specific Statutes or Laws (including GAA) Challenged:		Sections 95.091, 212.05, 212.0601, Fla. Statutes				
Status of the Case:		In di	scussions and revie	ew.		
Who is representing record) the state in		X	Agency Counsel			
lawsuit? Check all			Office of the Atto	rney General or Div	vision of Risk Management	
apply.			Outside Contract	Counsel		
If the lawsuit is a cl action (whether the is certified or not), provide the name of firm or firms representing the plaintiff(s).	class	N/A				

### Department of Revenue Executive Direction and Support Services Program Office of the Executive Director Current as of July 1, 2018

Code Pay Grade

Class Title

Position Number



## Department of Revenue Executive Direction and Support Services Program Legislative and Cabinet Services Current as of July 1, 2018

 1/8585
 530||

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 LEGISLATIVE AFFAIRS DIRECTOR

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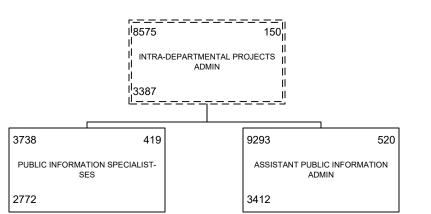
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Class Title

Pay Grade

Position Number

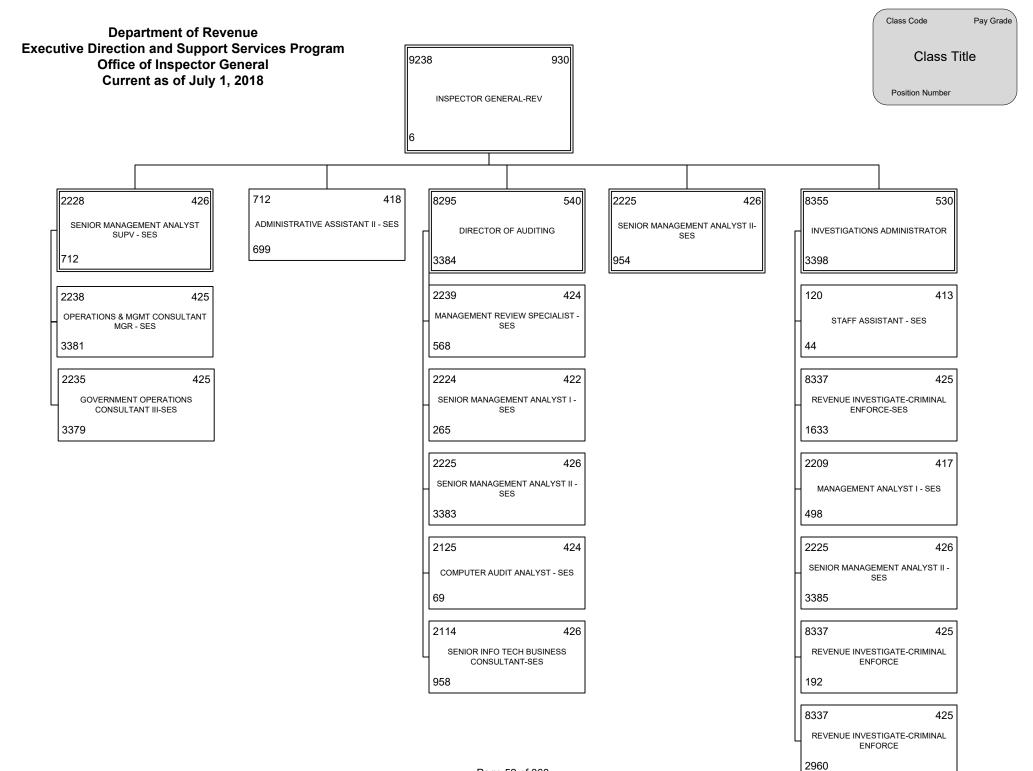
Department of Revenue Executive Direction and Support Services Program Office of Communications Current as of July 1, 2018



Class Title

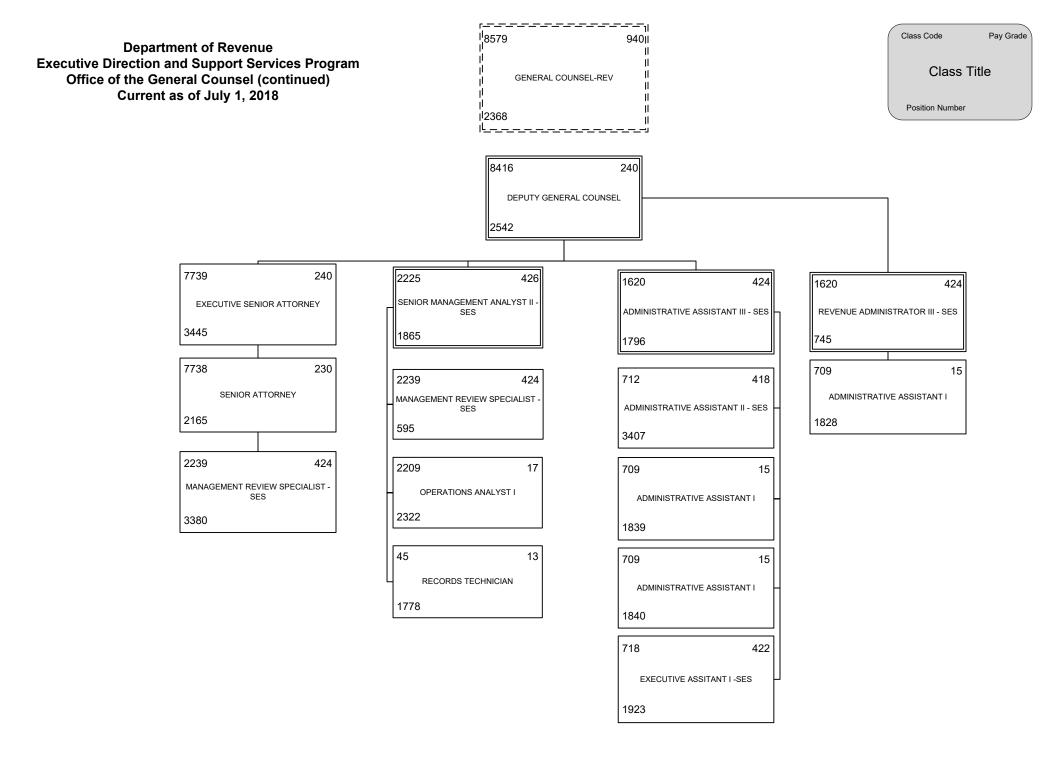
Pay Grade

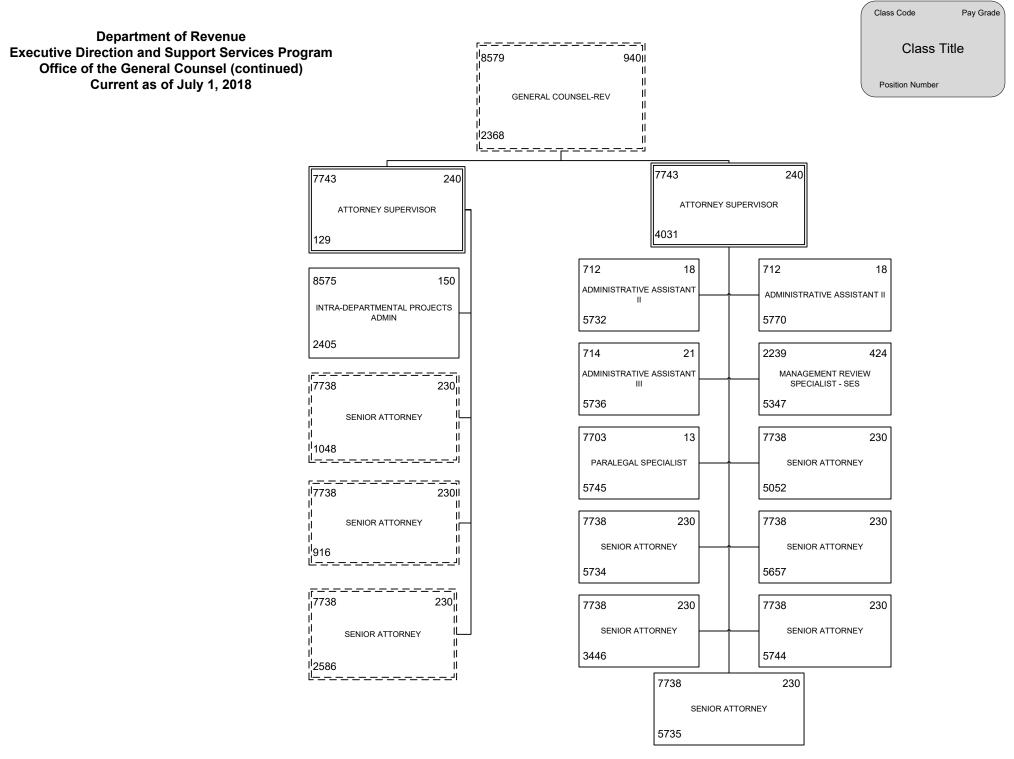
Position Number



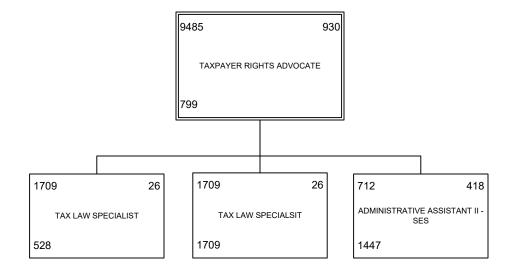
#### Class Code Pay Grade **Department of Revenue Executive Direction and Support Services Program Class Title** Office of the General Counsel Current as of July 1, 2018 Position Number GENERAL COUNSEL-REV ATTORNEY SUPERVISOR ATTORNEY SUPERVISOR ATTORNEY SUPERVISOR SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY ADMINISTRATIVE SECRETARY SENIOR ATTORNEY SENIOR LEGAL ASSISTANT - SES SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY SENIOR ATTORNEY

SENIOR ATTORNEY

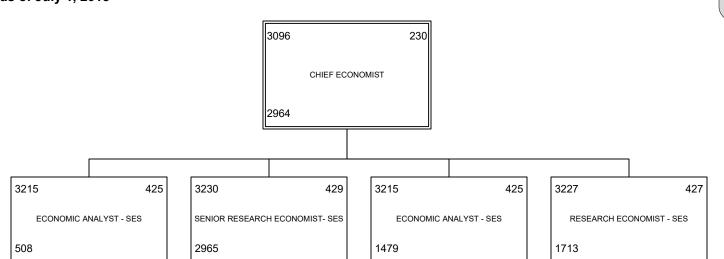




Department of Revenue Executive Direction and Support Services Program Taxpayer Right's Current as of July 1, 2018 Class Code Pay Grade



Department of Revenue Executive Direction and Support Services Program Tax Research Current as of July 1, 2018



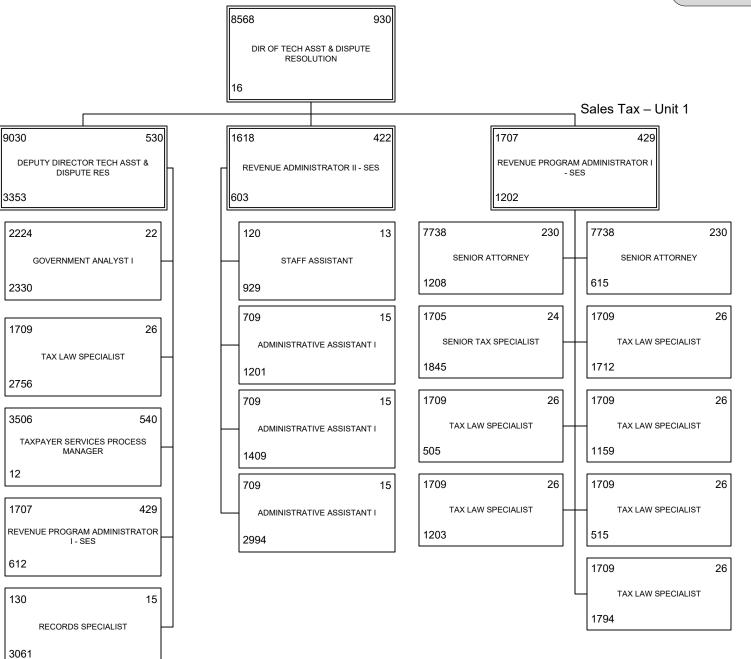
Pay Grade

Class Title

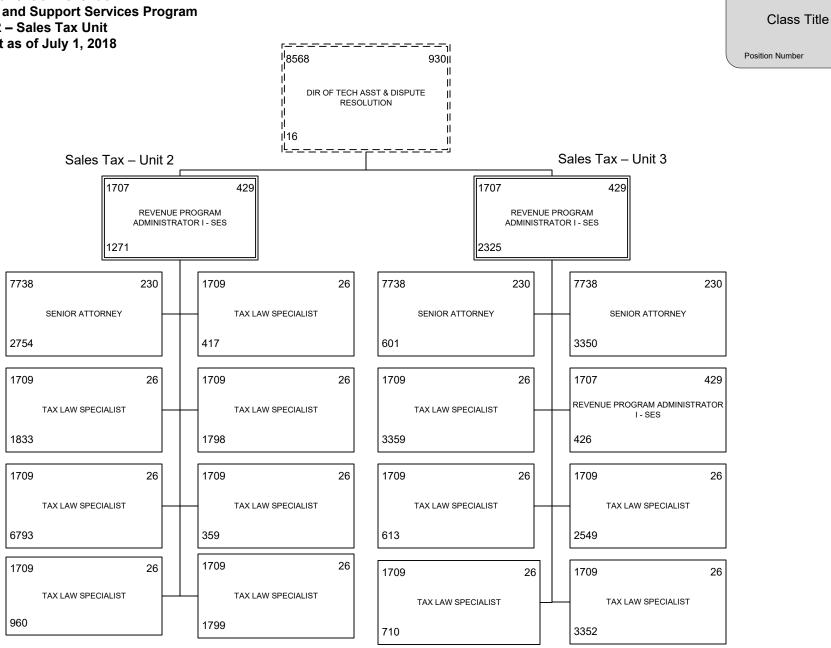
Position Number

### Department of Revenue Executive Direction and Support Services Program Technical Assistance and Dispute Resolution (TADR) Current as of July 1, 2018

Class Code Pay Grade

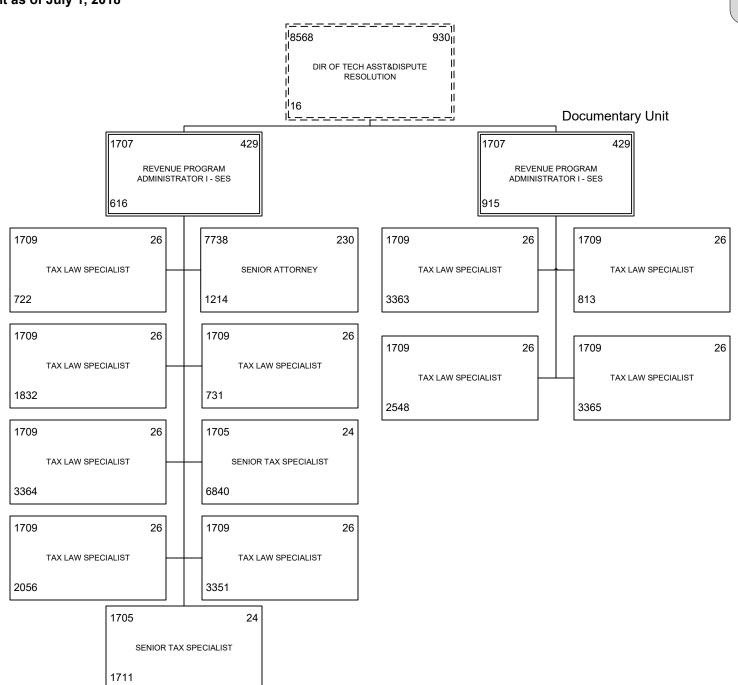


### Department of Revenue Executive Direction and Support Services Program TADR – Sales Tax Unit Current as of July 1, 2018



Class Code

### Department of Revenue Executive Direction and Support Services Program TADR – Corporate Income Tax Current as of July 1, 2018

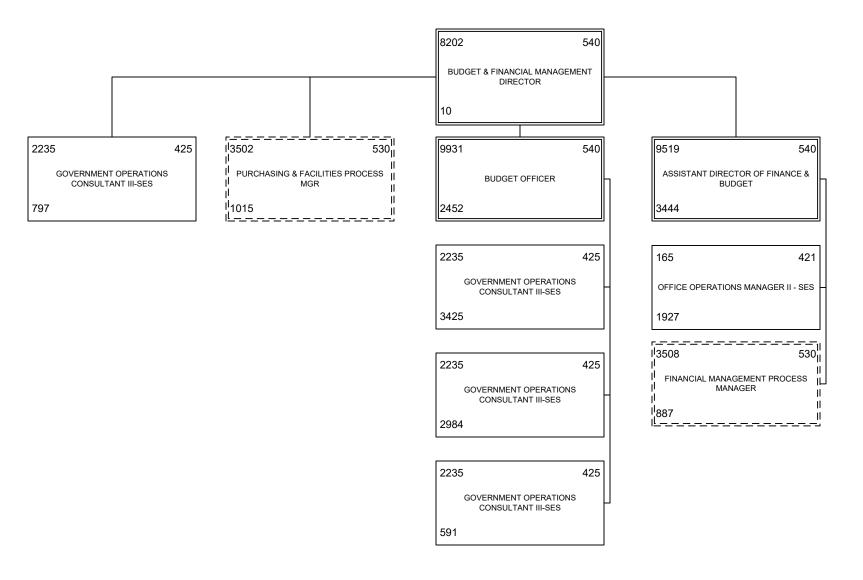


Class Code Pay Grade

**Class** Title

Position Number

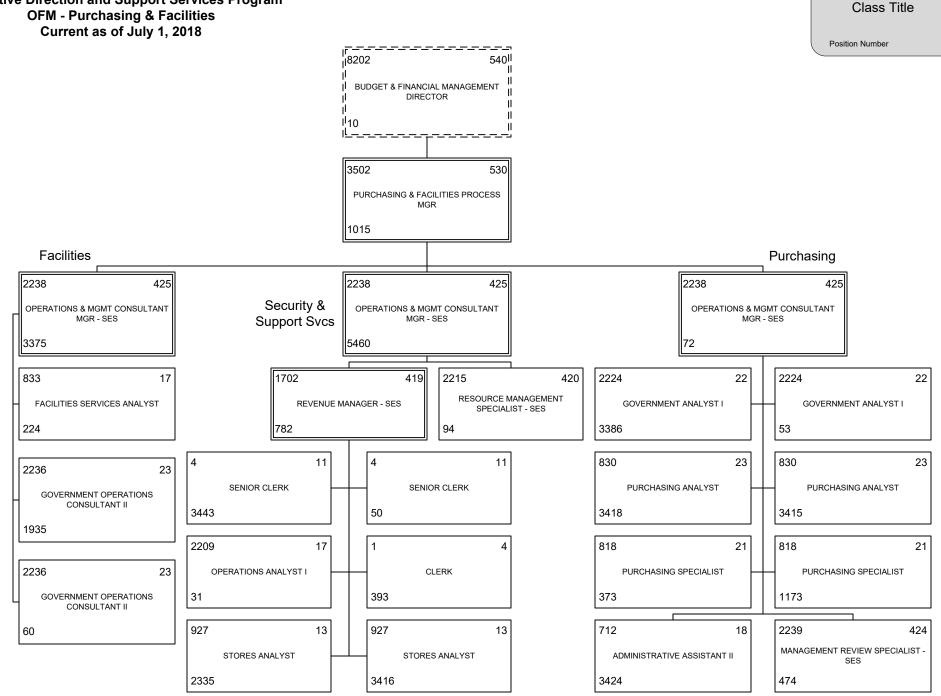
### Department of Revenue Executive Direction and Support Services Program Office of Financial Management (OFM) – Director & Budget Current as of July 1, 2018



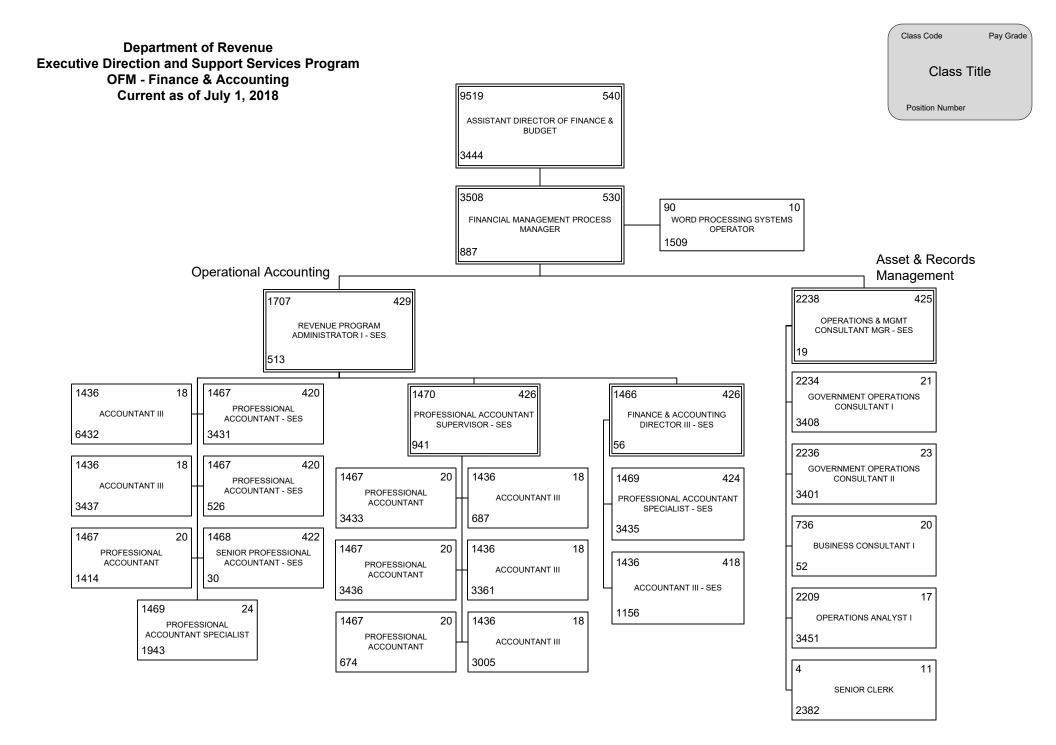
Class Title

Position Number

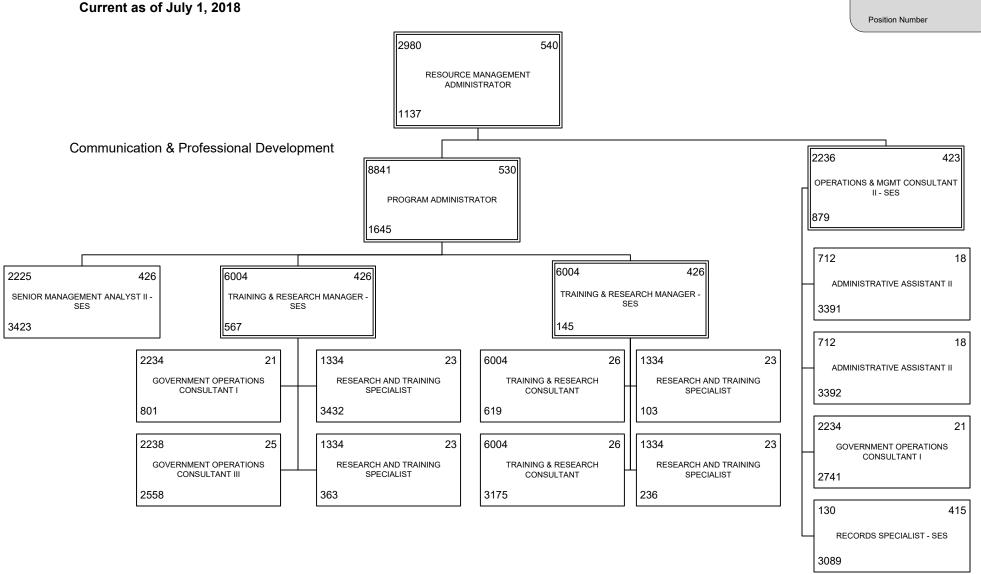
## **Department of Revenue Executive Direction and Support Services Program OFM - Purchasing & Facilities**



Class Code



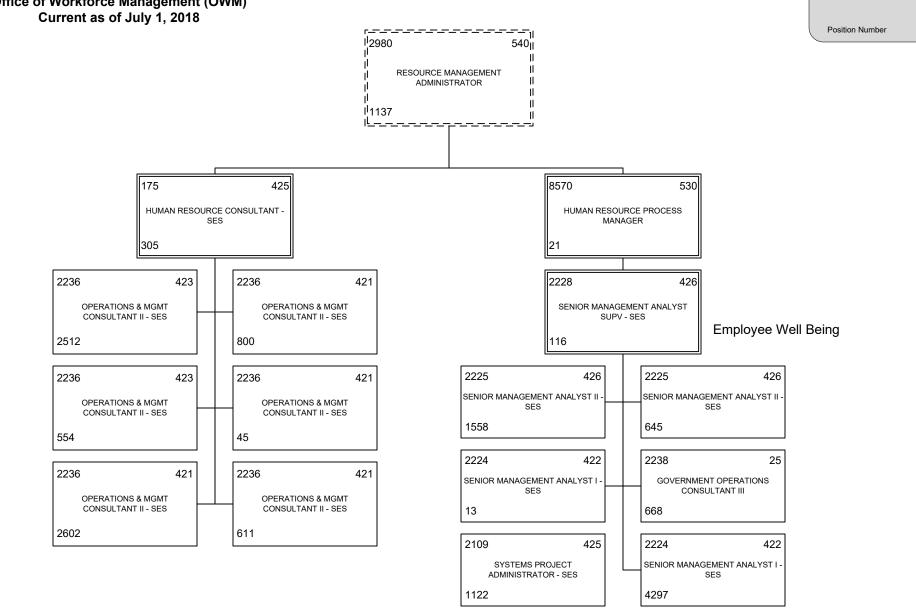
### Department of Revenue Executive Direction and Support Services Program Office of Workforce Management (OWM) Current as of July 1, 2018



Class Code

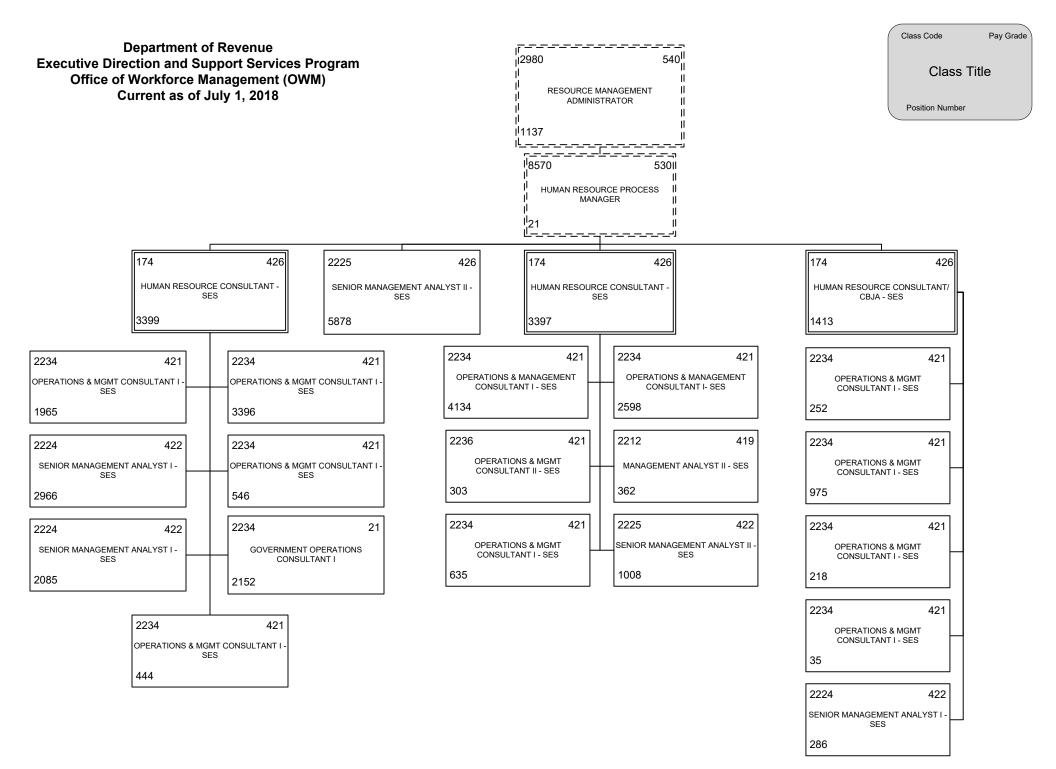
**Class Title** 

### Department of Revenue Executive Direction and Support Services Program Office of Workforce Management (OWM) Current as of July 1, 2018

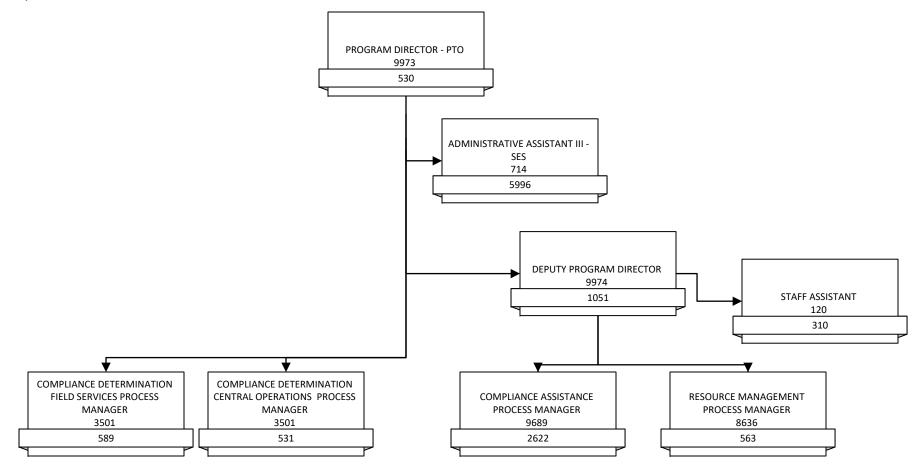


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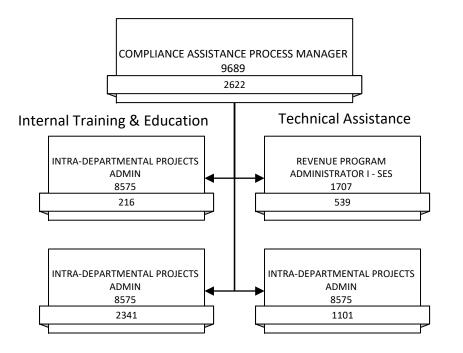
**Class Title** 

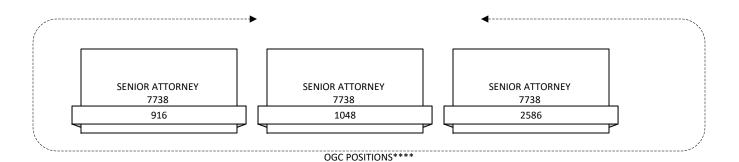


Department of Revenue Property Tax Oversight Director's Office Current as of July 1, 2018



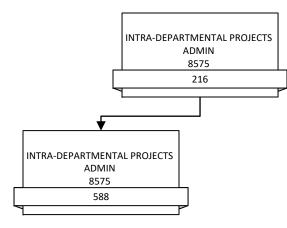
## Department of Revenue Property Tax Oversight Compliance Assistance Process Current as of July 1, 2018





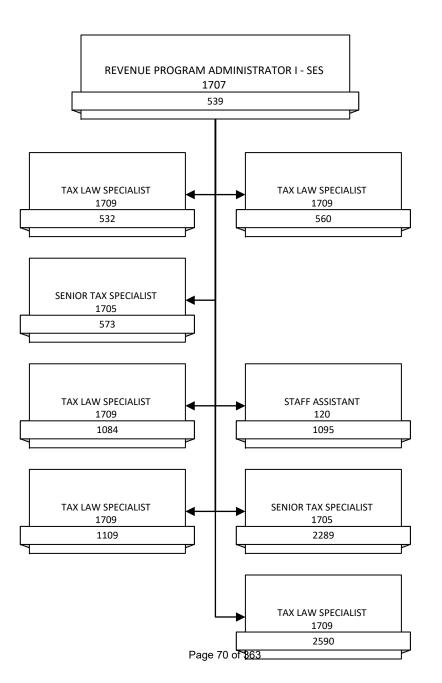
Department of Revenue Property Tax Oversight CA – Internal Training & Education Current as of July 1, 2018

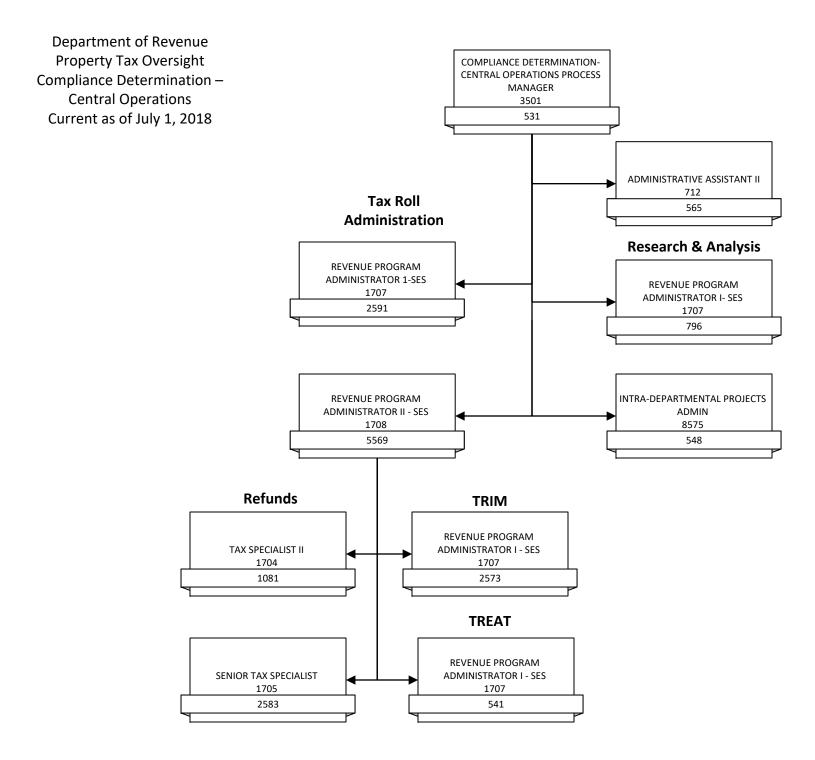
Internal Training & Education



Department of Revenue Property Tax Oversight CA – Technical Assistance Current as of July 1, 2018

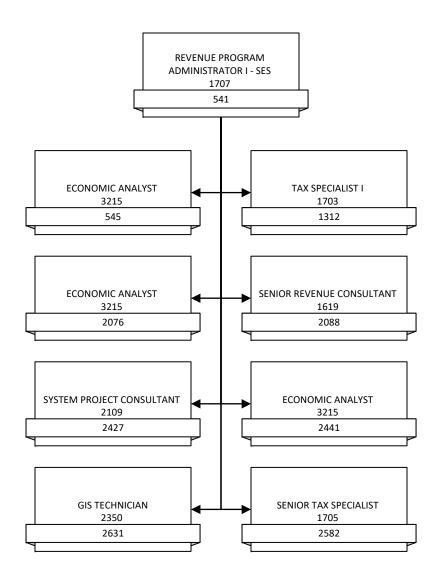
**Technical Assistance** 





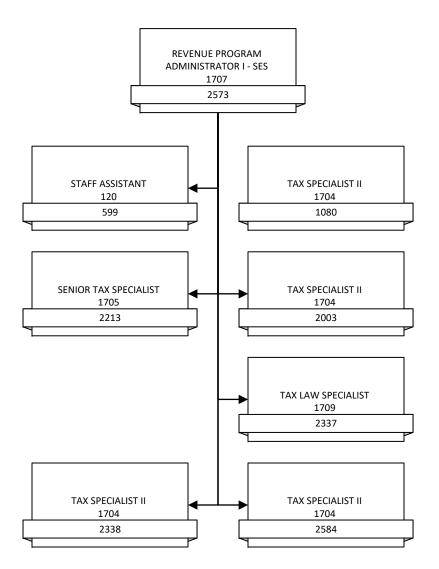
Department of Revenue Property Tax Oversight CD – Tax Roll Evaluation & Approval Current as of July 1, 2018

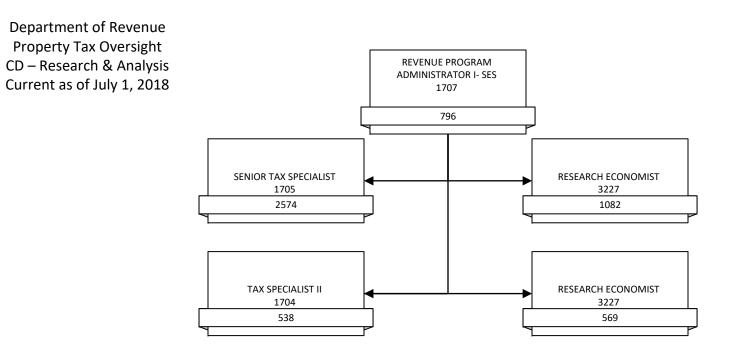
## **Tax Roll Evaluation & Approval**

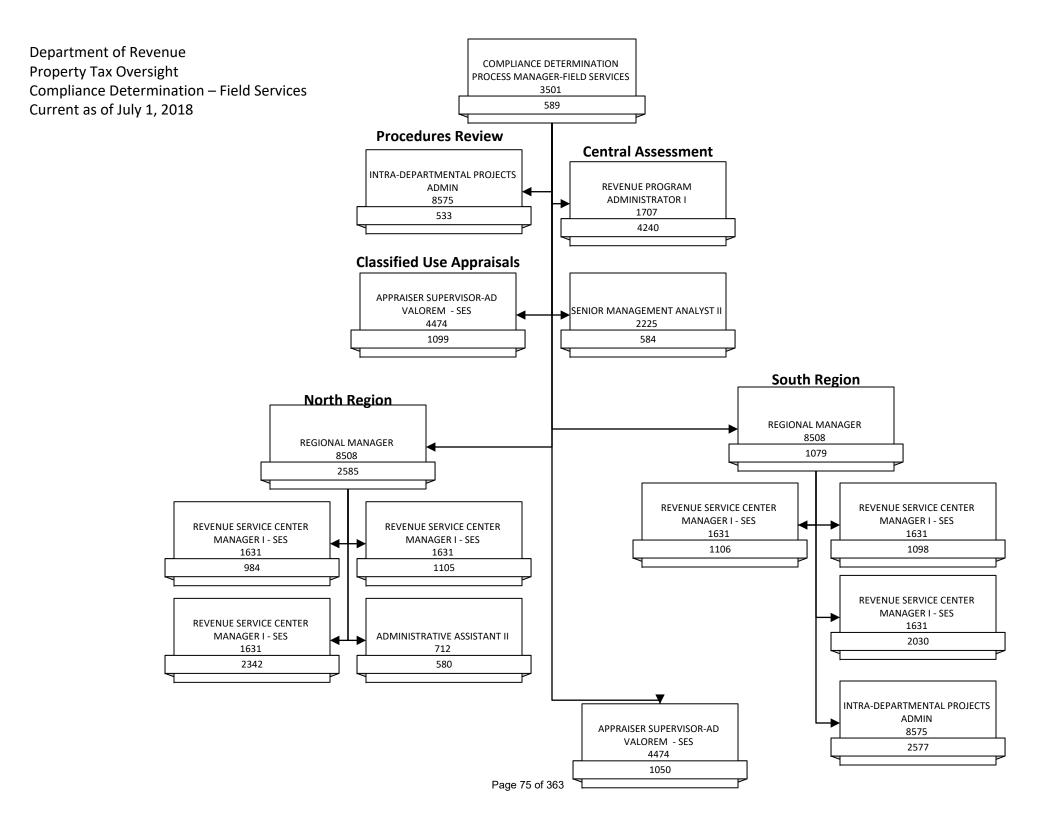


Department of Revenue Property Tax Oversight CD - TRIM Current as of July 1, 2018

### TRIM

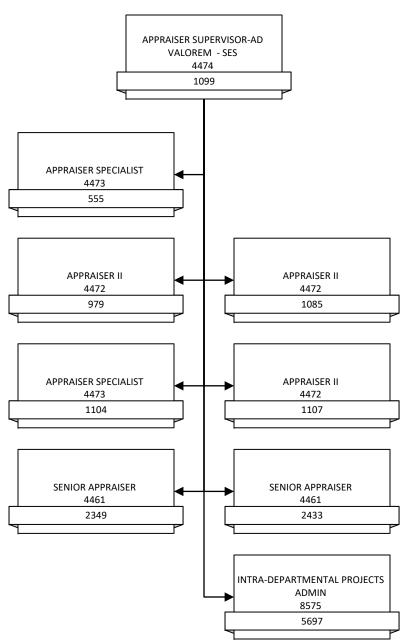






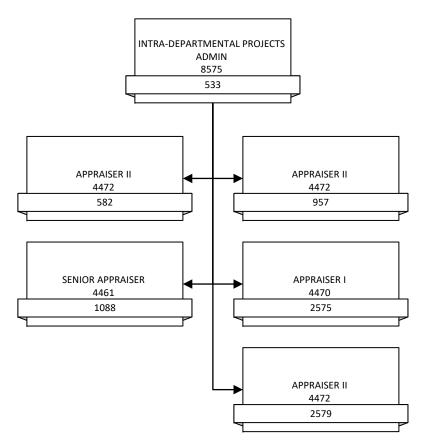
# Department of Revenue Property Tax Oversight CD – Classified Use Appraisals Current as of July 1, 2018

### **Classified Use Appraisals**



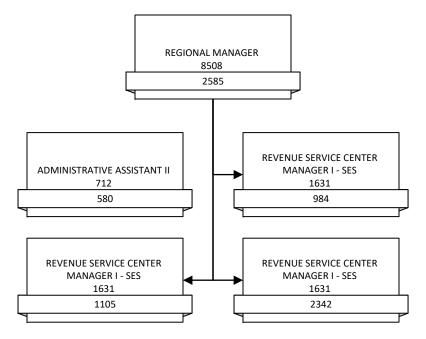
Department of Revenue Property Tax Oversight CD - Procedures Review Current as of July 1, 2018

#### **PROCEDURES REVIEW**



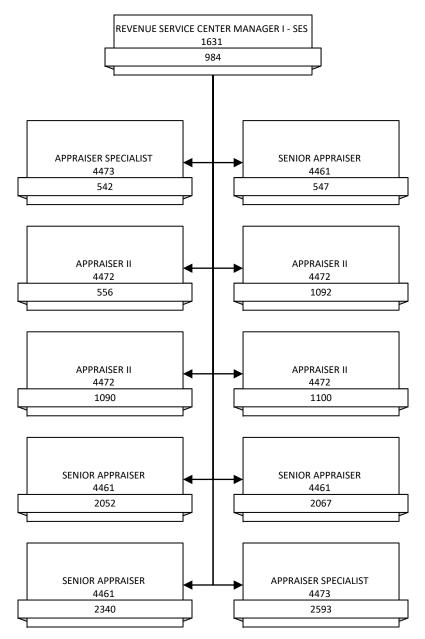
Department of Revenue Property Tax Oversight CD – North Region Current as of July 1, 2018

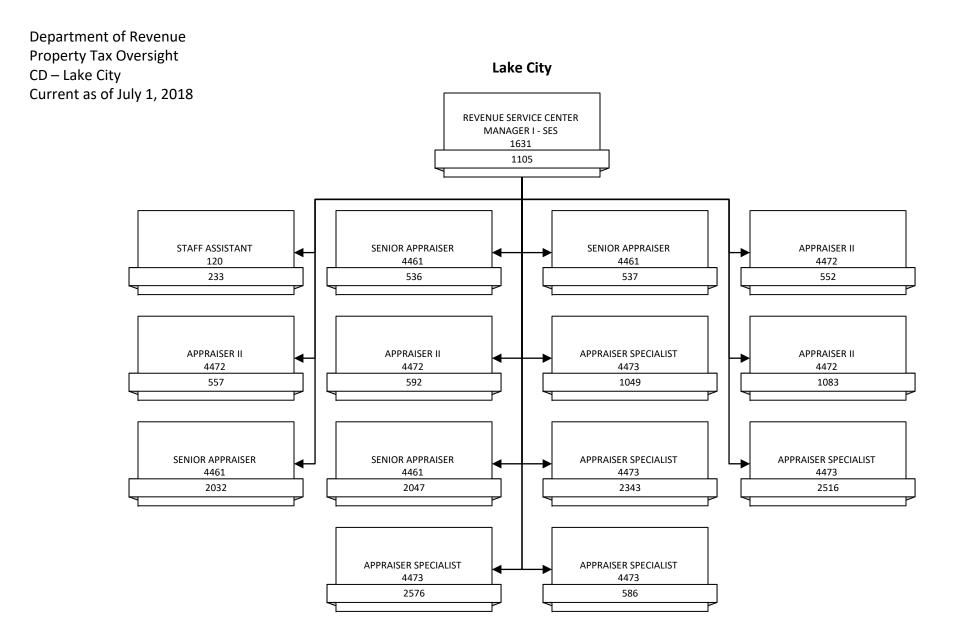
# North Region



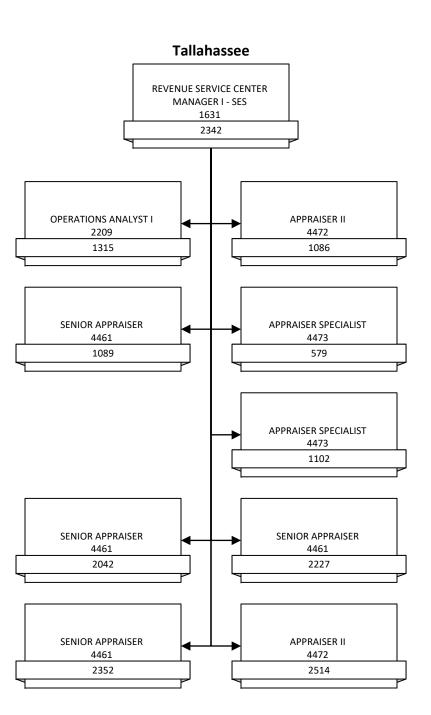
Department of Revenue Property Tax Oversight CD – Marianna Current as of July 1, 2018

### **Marianna Service Center**



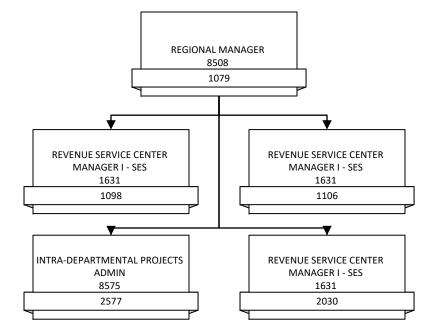


Department of Revenue Property Tax Oversight CD – Tallahassee Current as of July 1, 2018

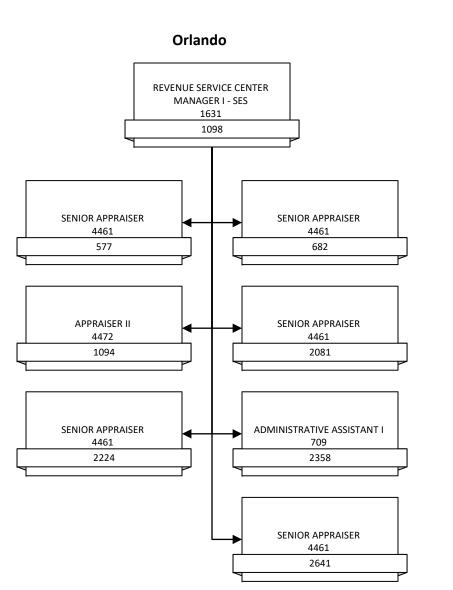


Department of Revenue Property Tax Oversight CD – South Region Current as of July 1, 2018

# South Region

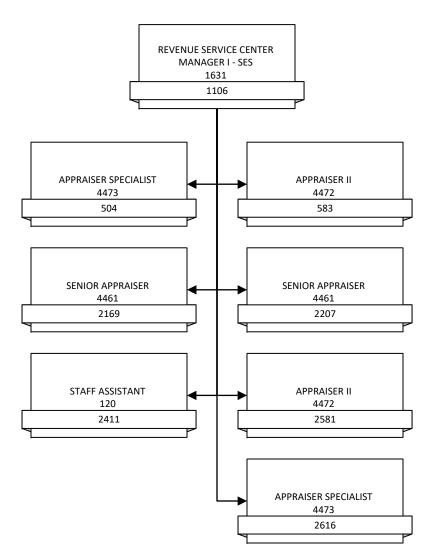


Department of Revenue Property Tax Oversight CD – Orlando Current as of July 1, 2018

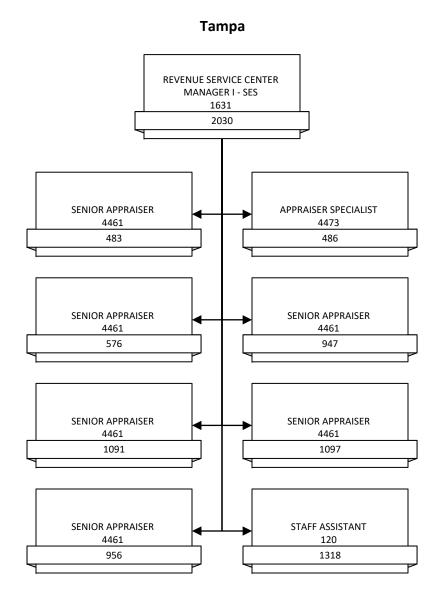


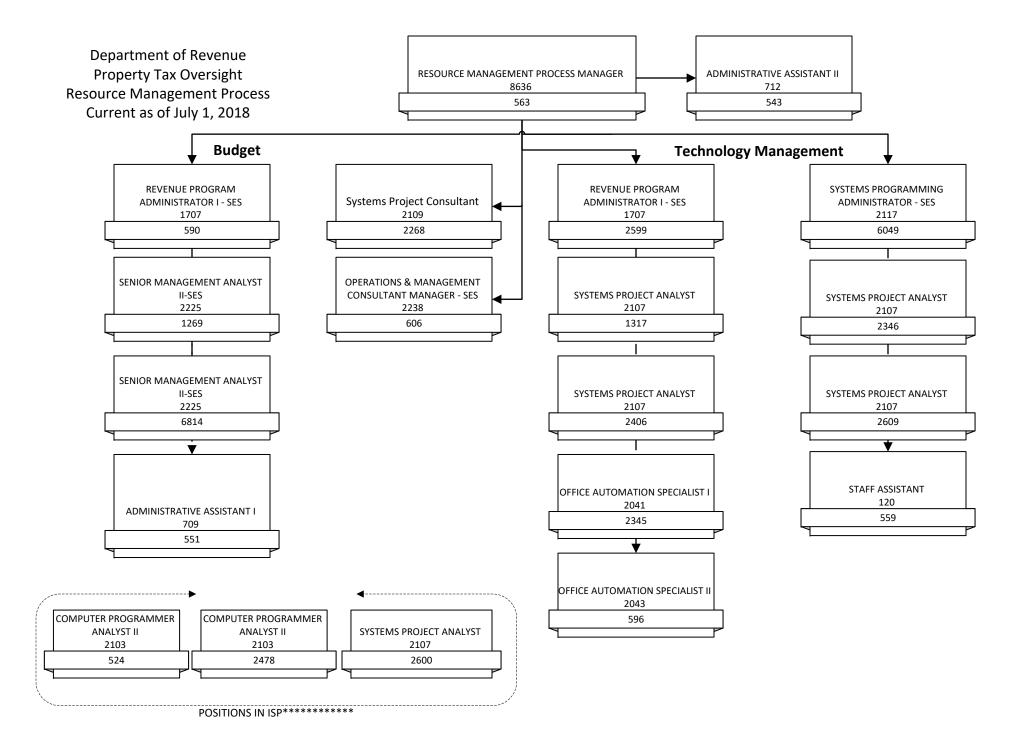
Department of Revenue Property Tax Oversight CD – Fort Myers Current as of July 1, 2018



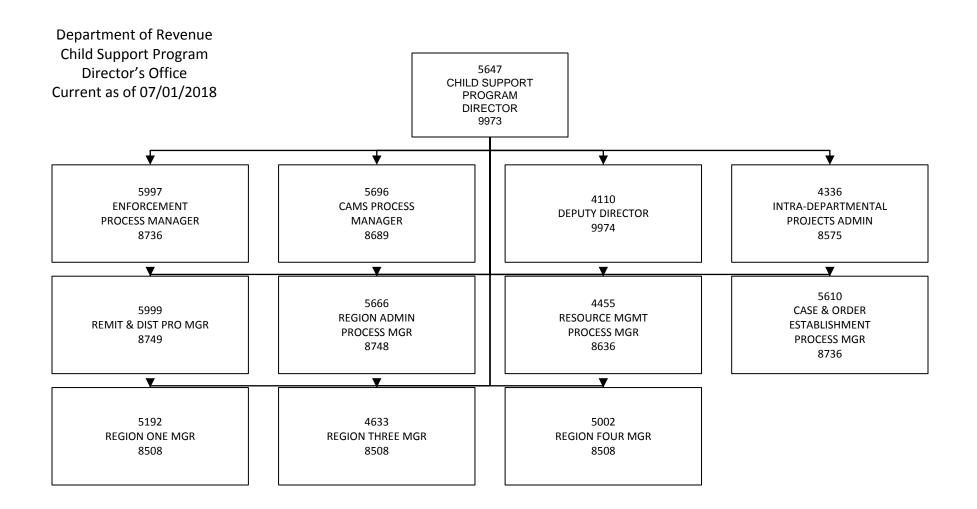


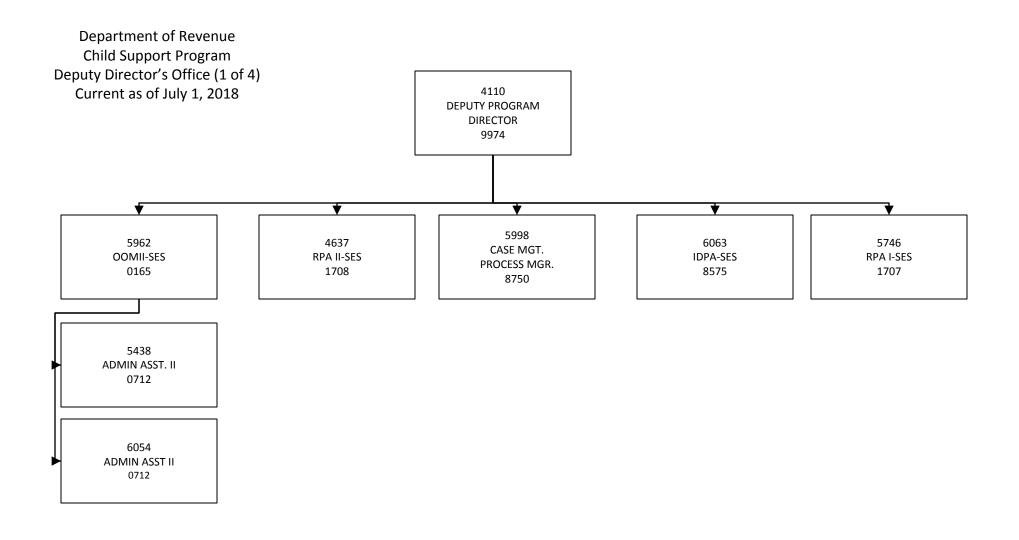
Department of Revenue Property Tax Oversight CD – Tampa Current as of July 1, 2018

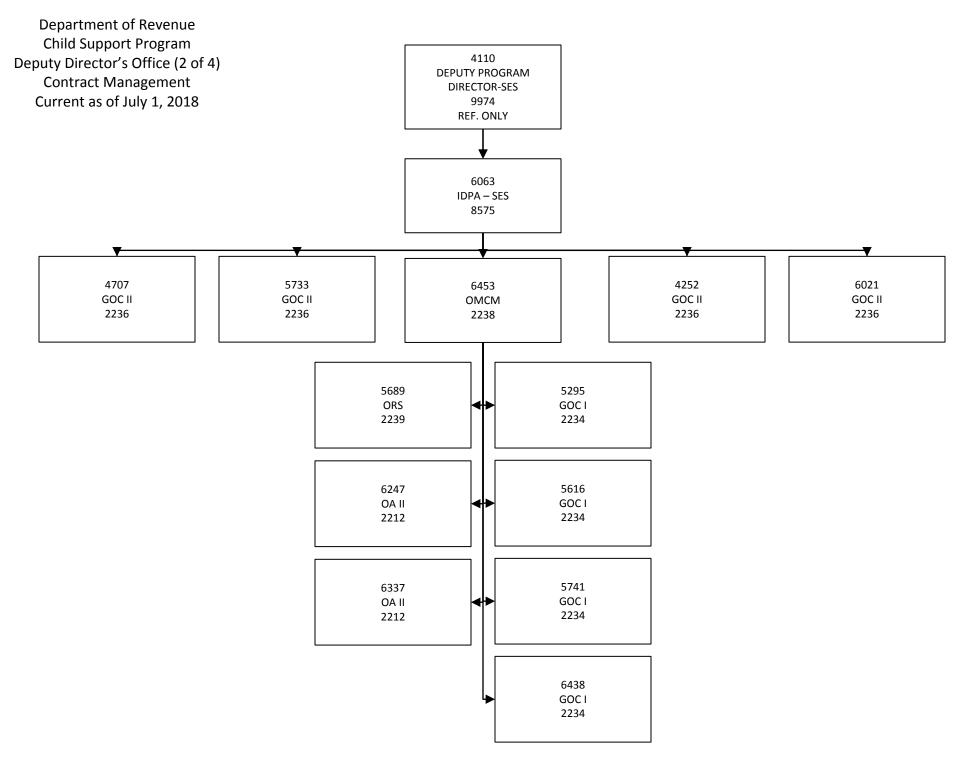




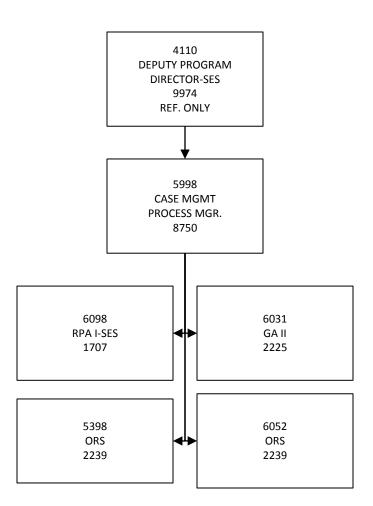
Page 86 of 363



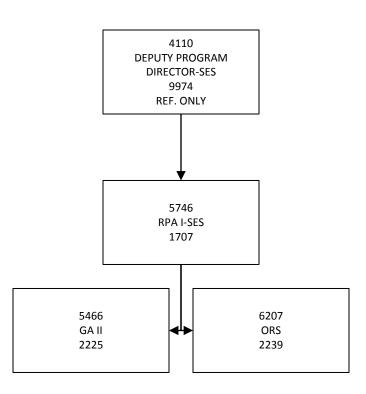


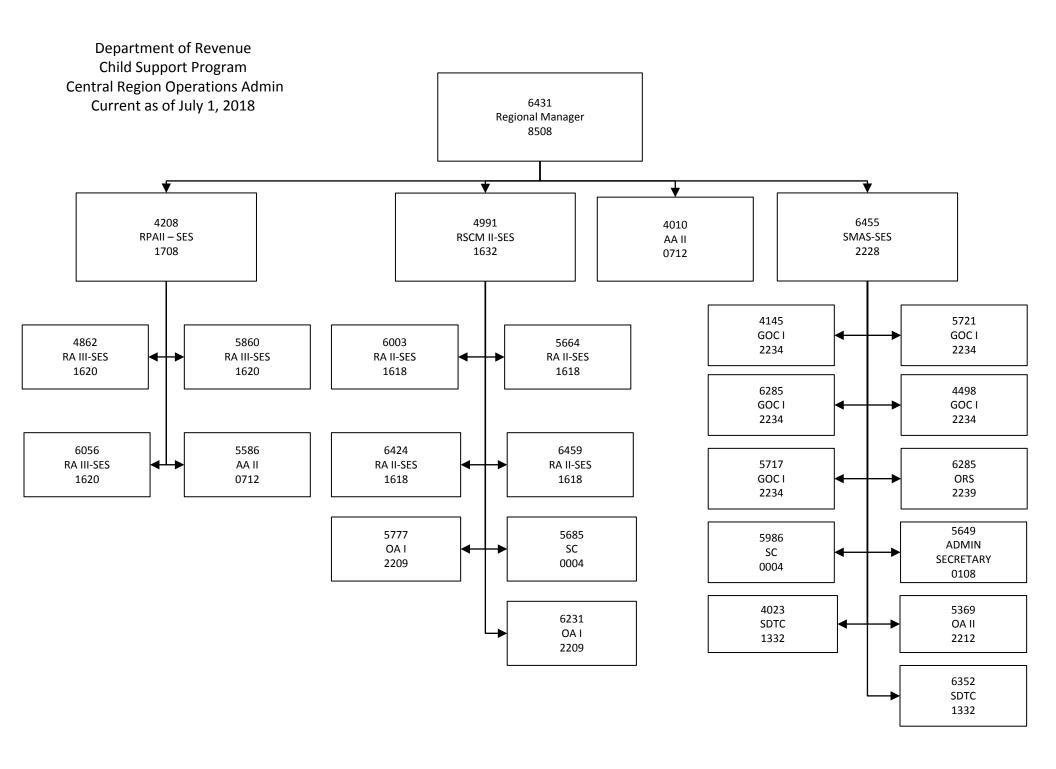


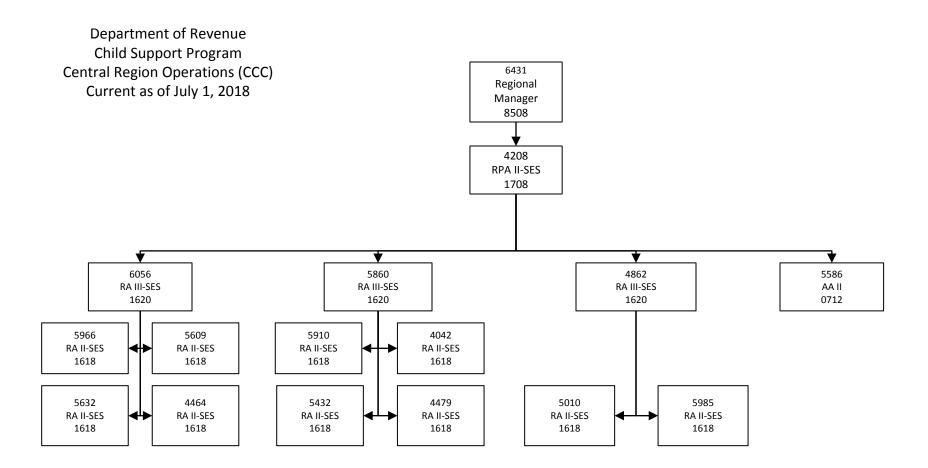
Department of Revenue Child Support Program Deputy Director's Office (3 of 4) Customer Service Process Current as of July 1, 2018

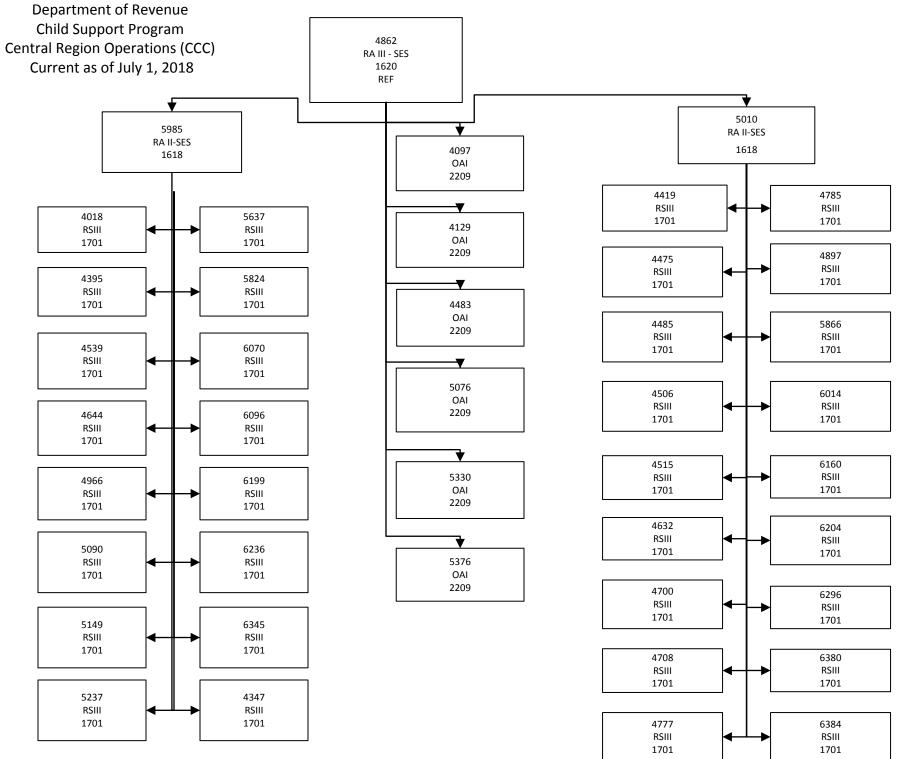


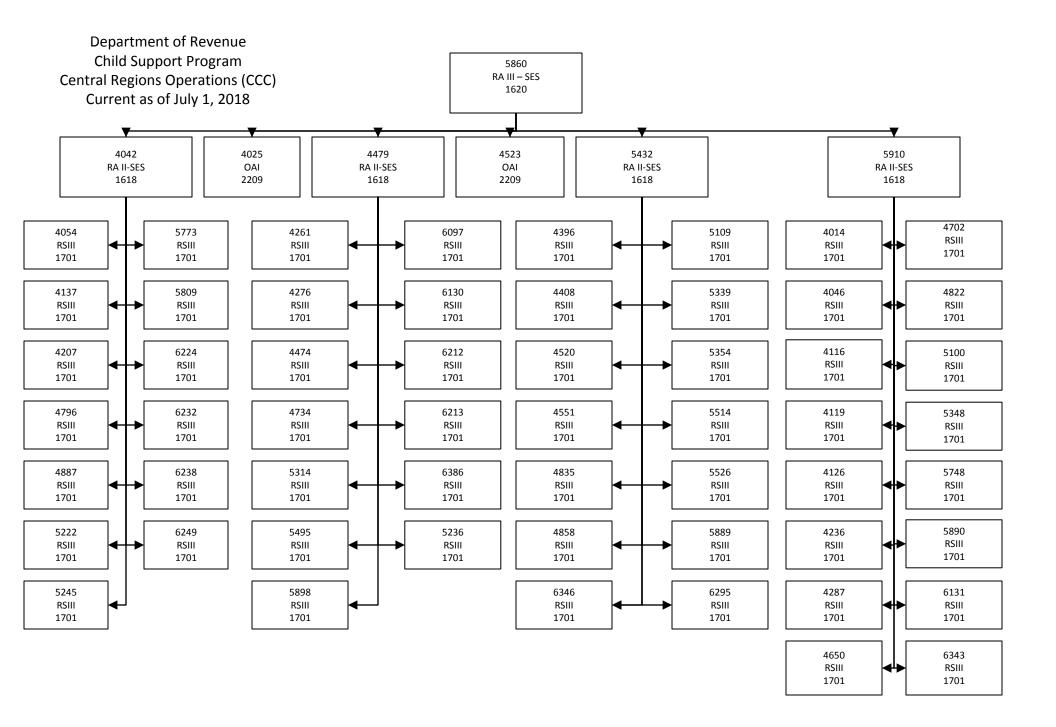
Department of Revenue Child Support Program Deputy Director's Office (4 of 4) Communications Current as of July 1, 2018

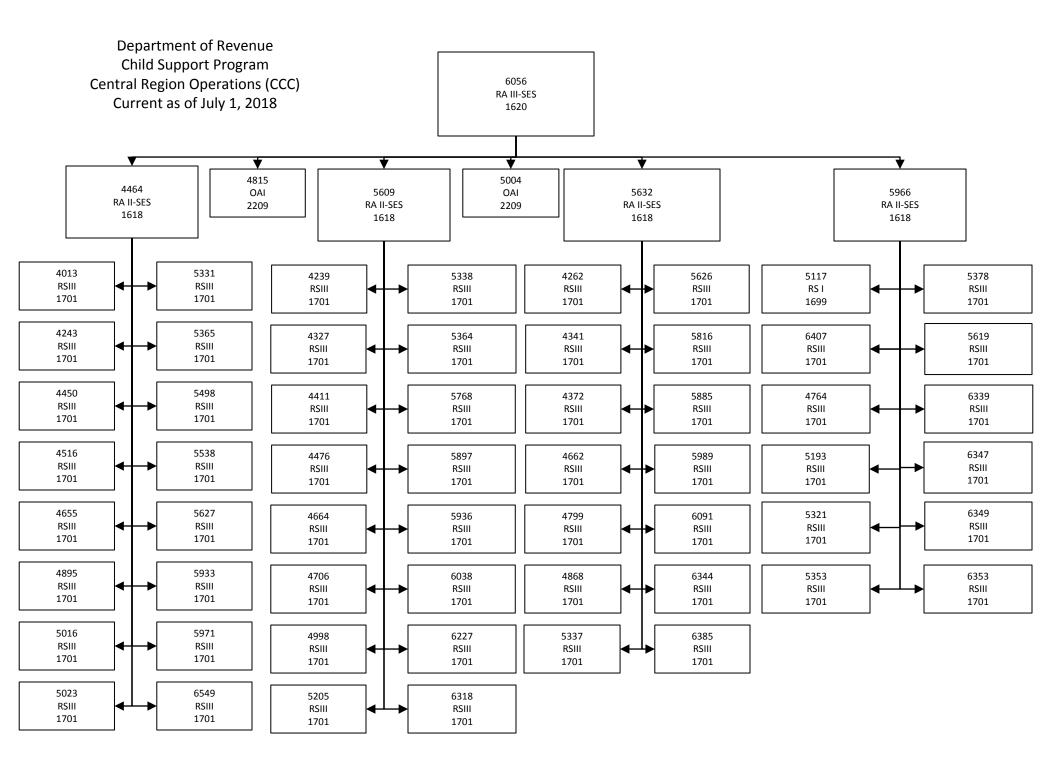


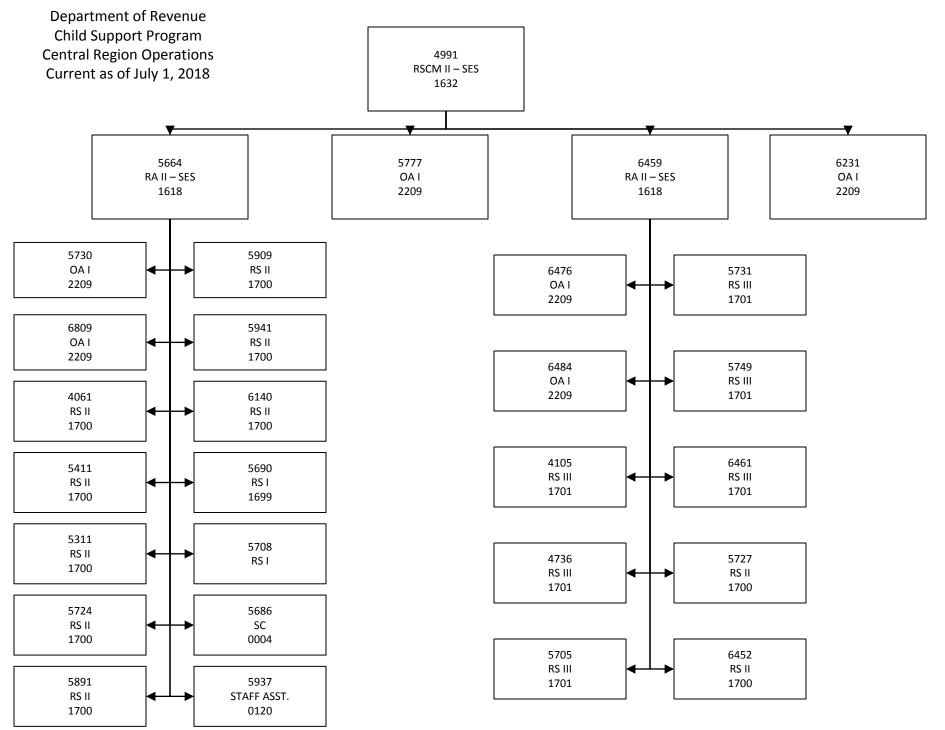


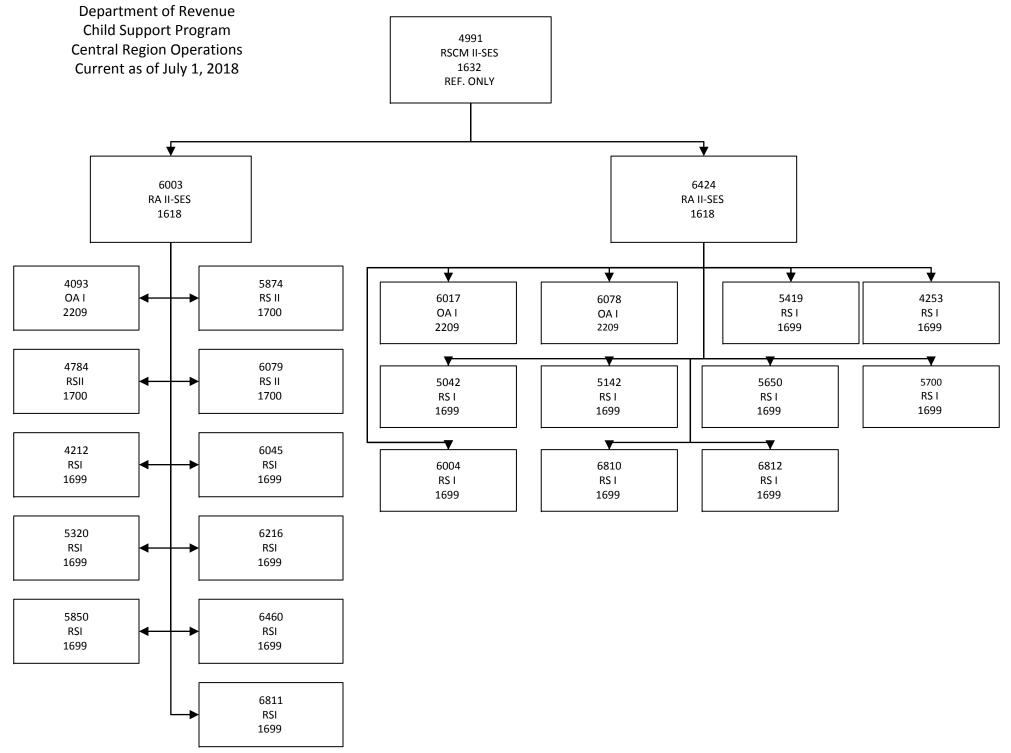




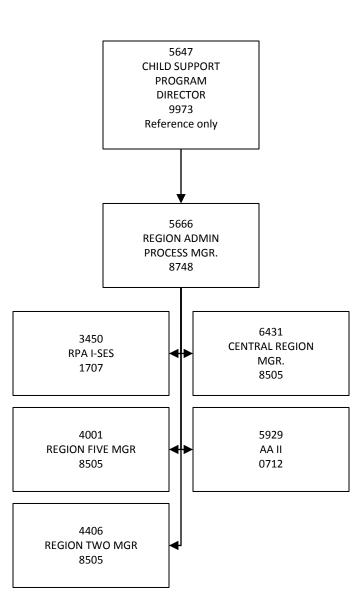


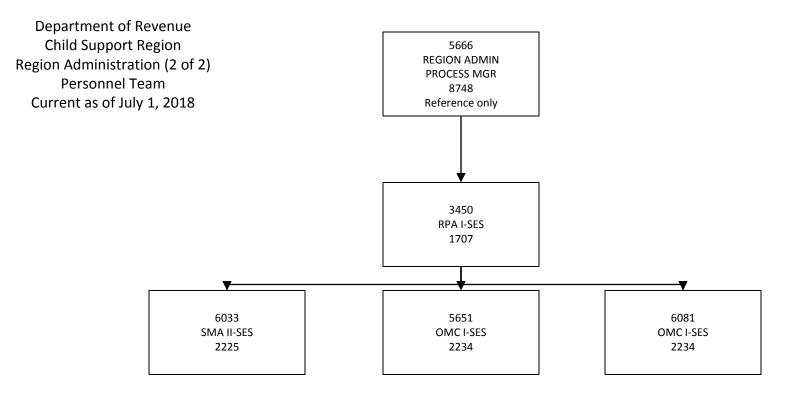


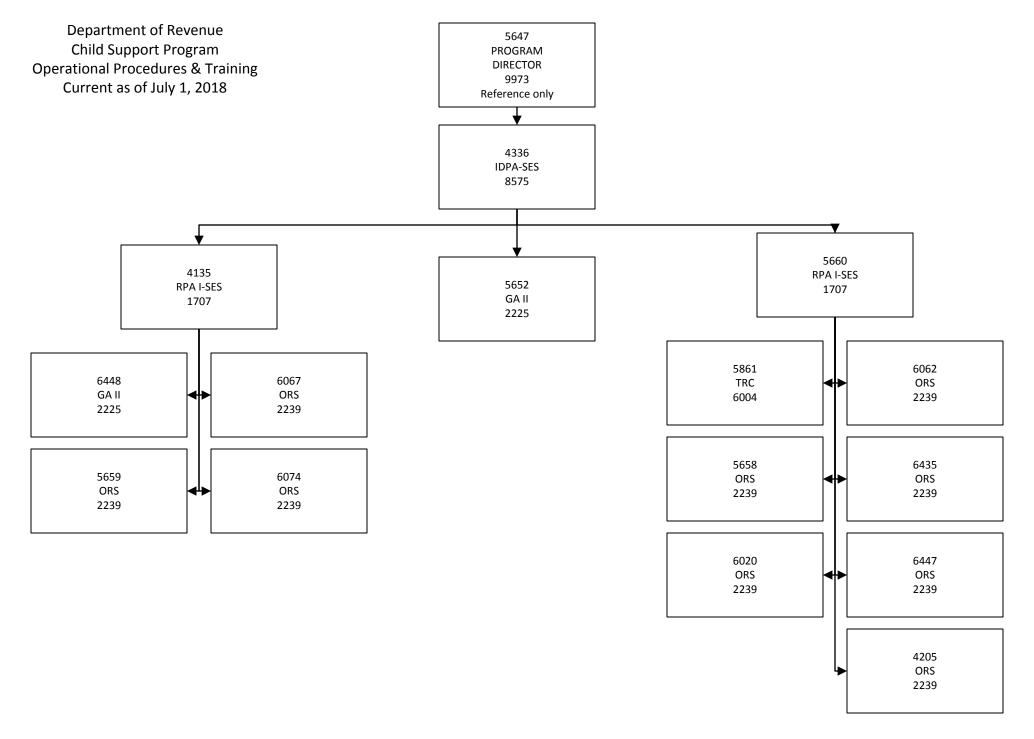




Department of Revenue Child Support Program Region Administration (1 of 2) Current as of July 1, 2018

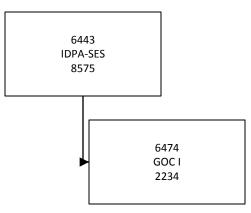


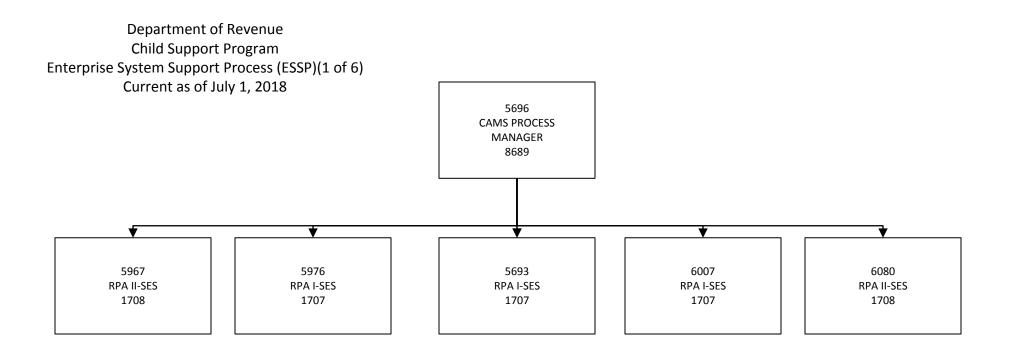


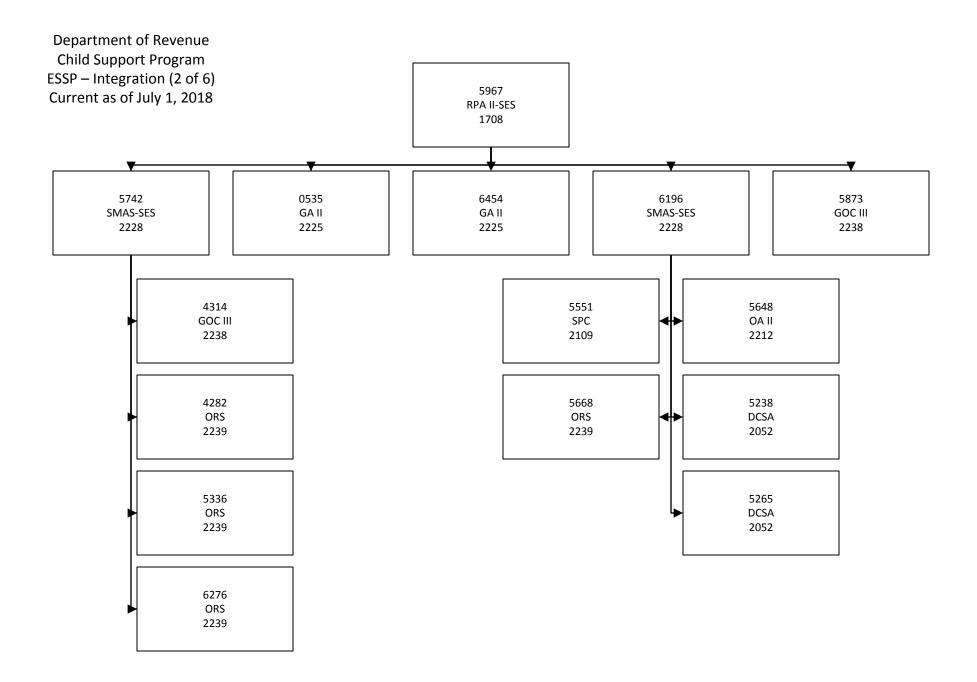


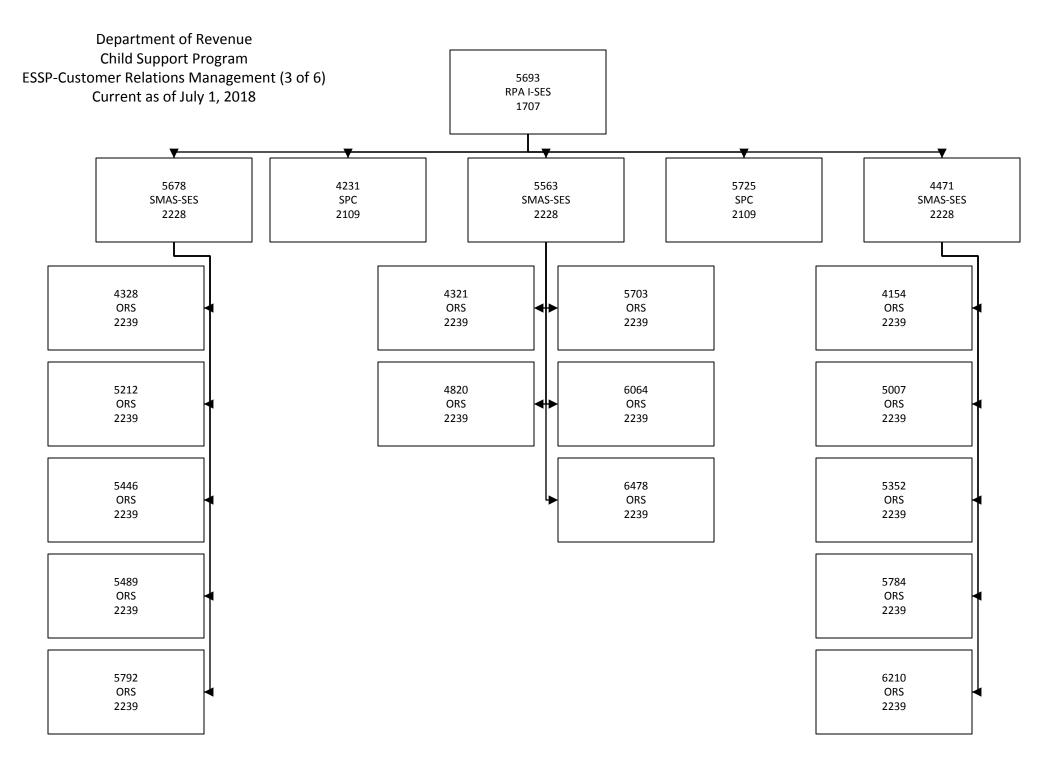
Department of Revenue Child Support Program Position on Loan to EXE Program Current as of July 1, 2018

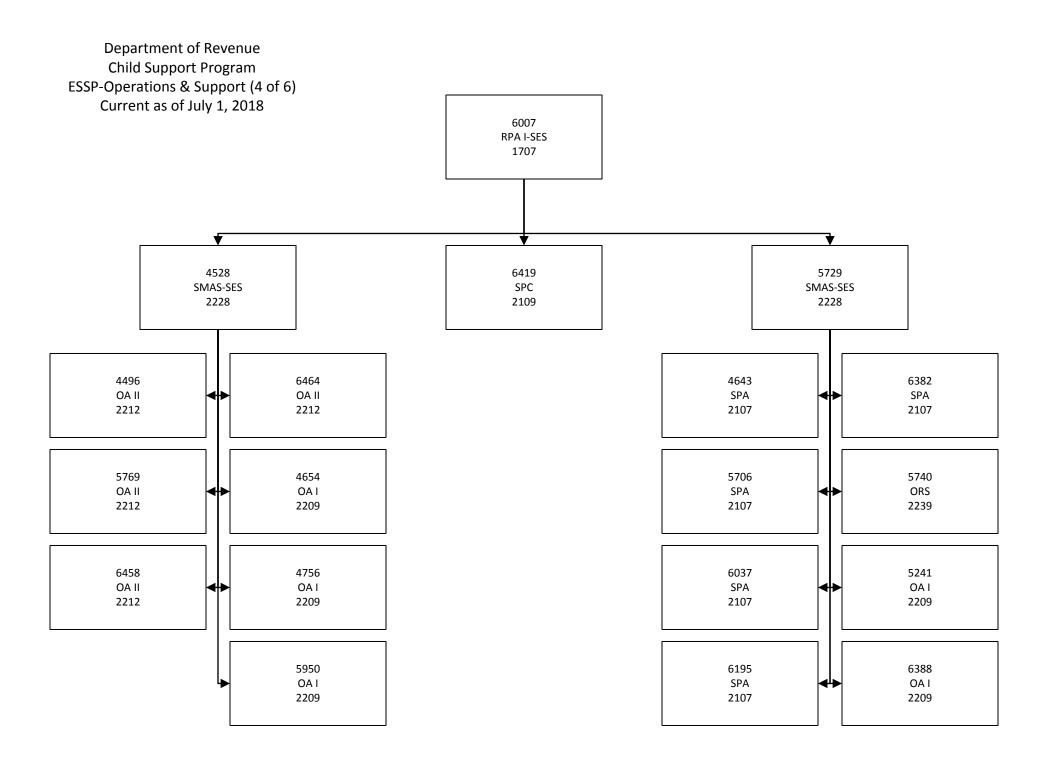
Positions on Loan to EXE

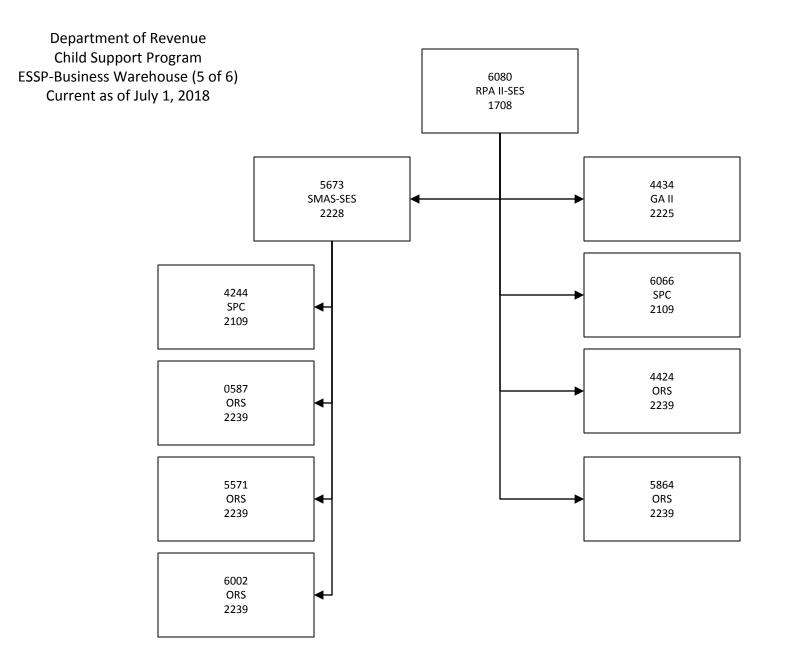


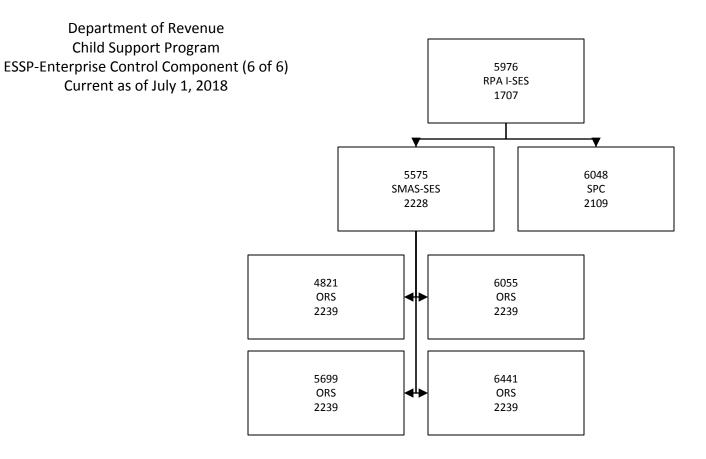






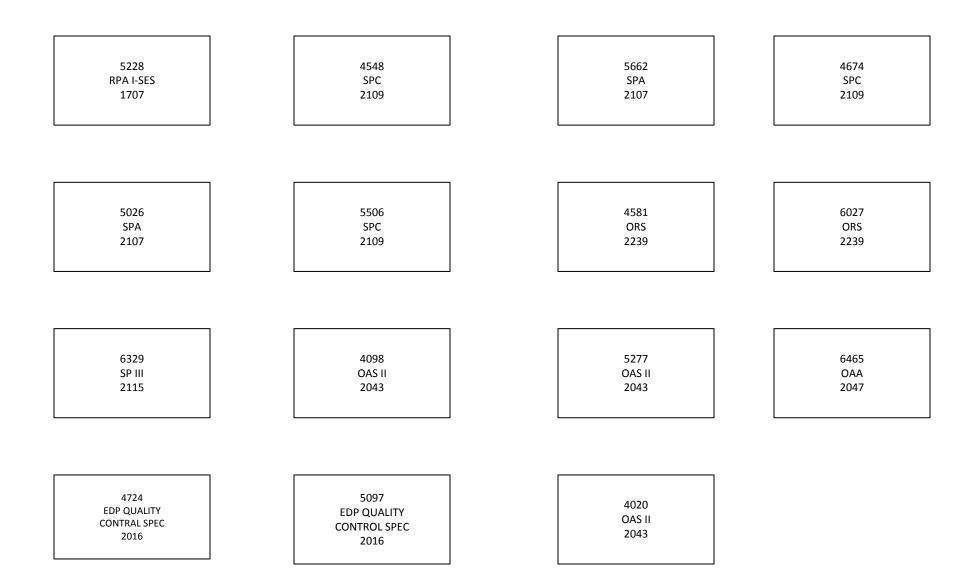


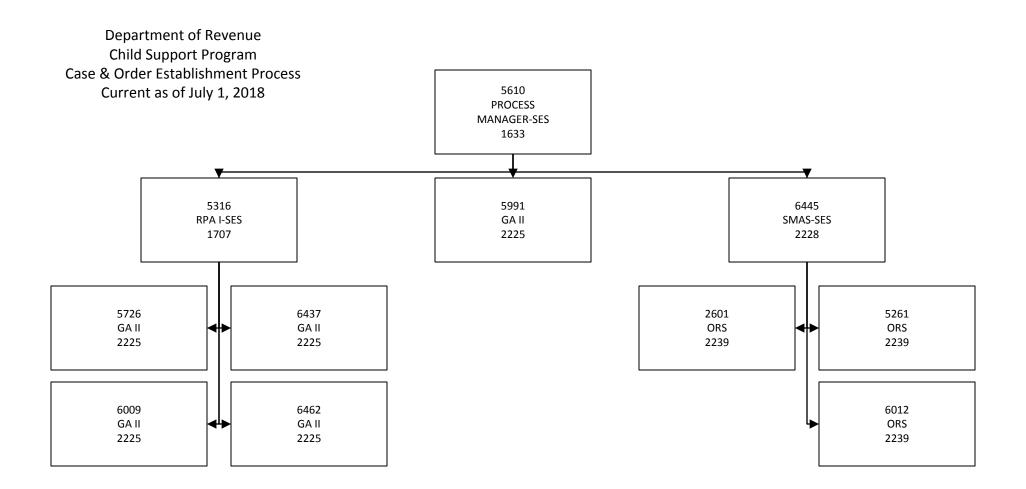




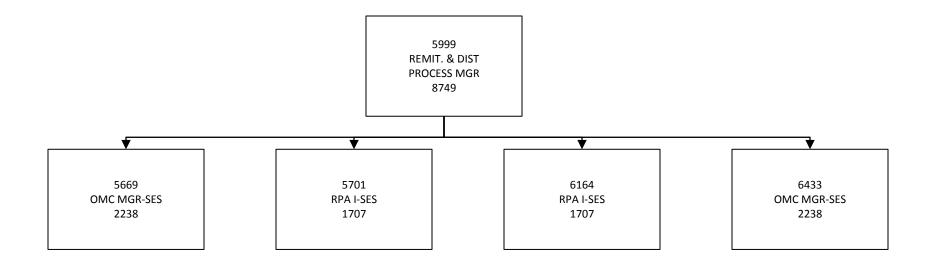
## Department of Revenue Child Support Program ESSP-Information Systems Support Current as of July 1, 2018

Positions on Loan to ISP

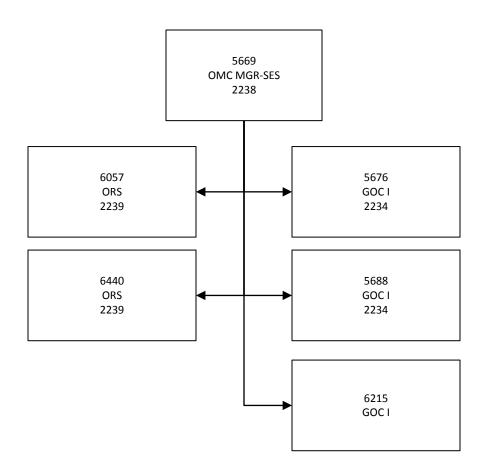




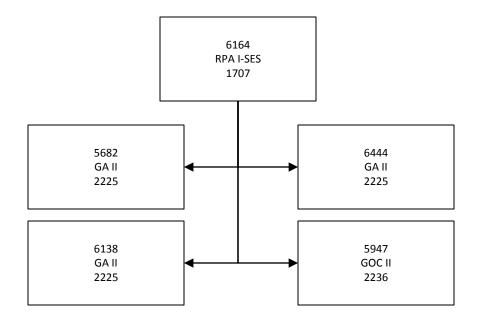
Department of Revenue Child Support Program Payment Processing & Fund Distribution (PPFD) (1 of 5) Current as of July 1, 2018

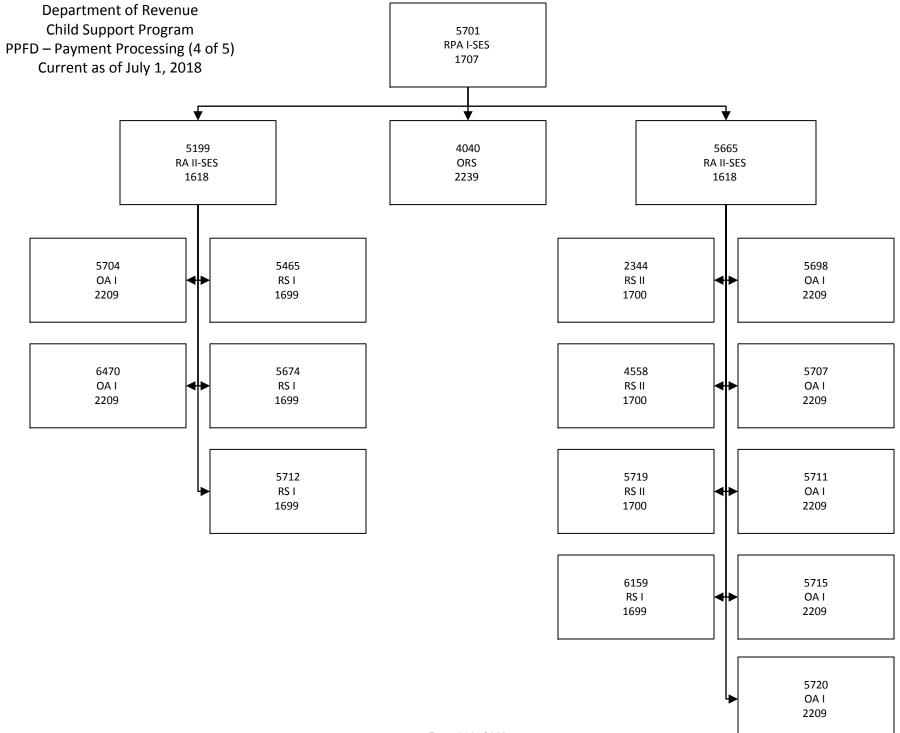


Department of Revenue Child Support Program PPFD – SDU Support (2 of 5) Current as of July 1, 2018



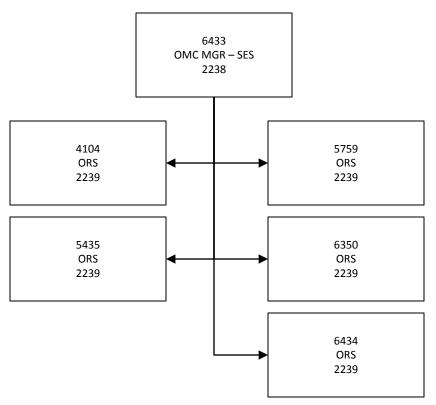
# Department of Revenue Child Support Program PPFD – Special Services (3 of 5) Current as of July 1, 2018



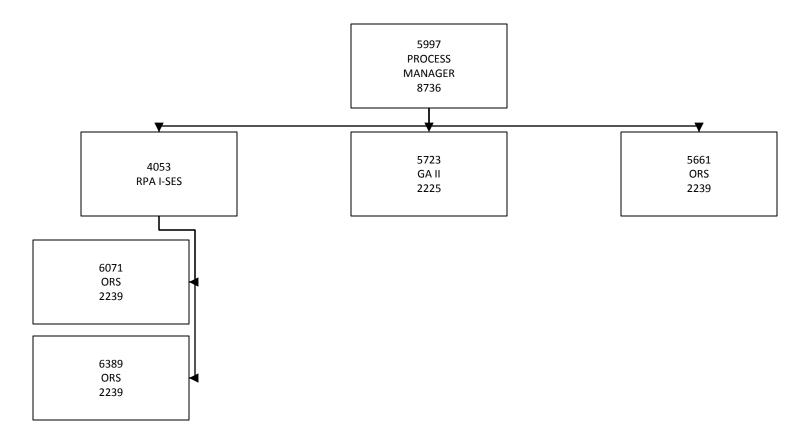


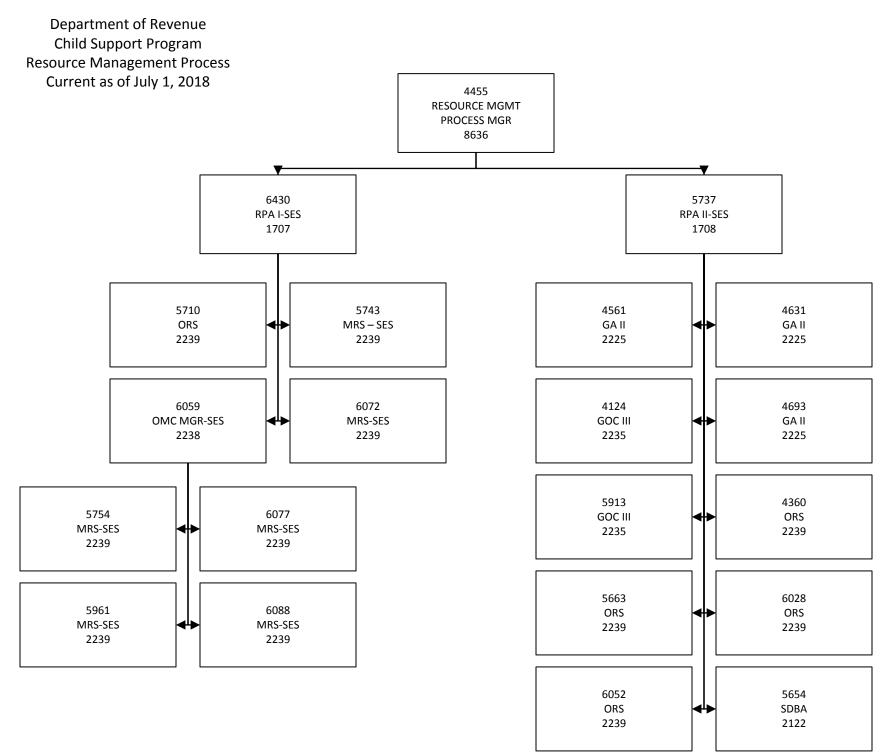
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Department of Revenue Child Support Program PPFD – SDU Banking & Accounting (5 of 5) Current as of July 1, 2018



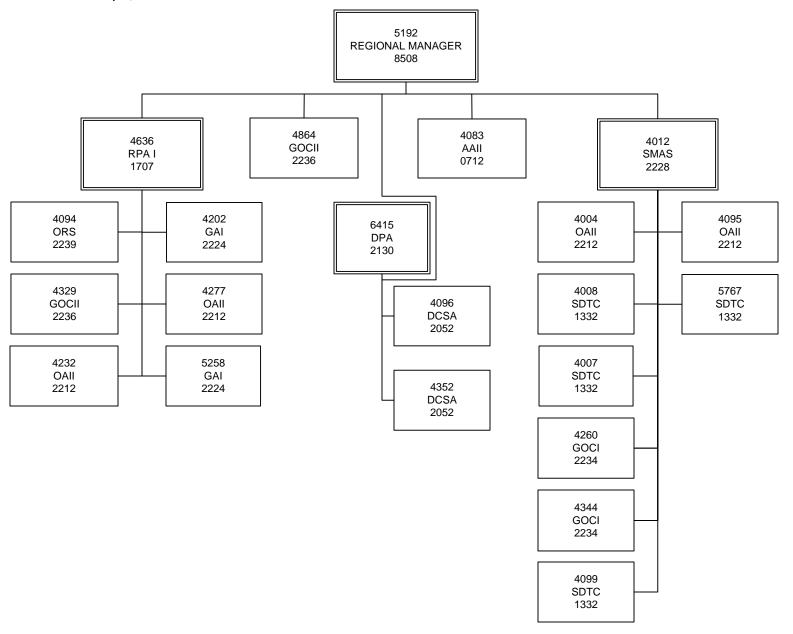
# Department of Revenue Child Support Program Compliance / Enforcement Process Current as of July 1, 2018

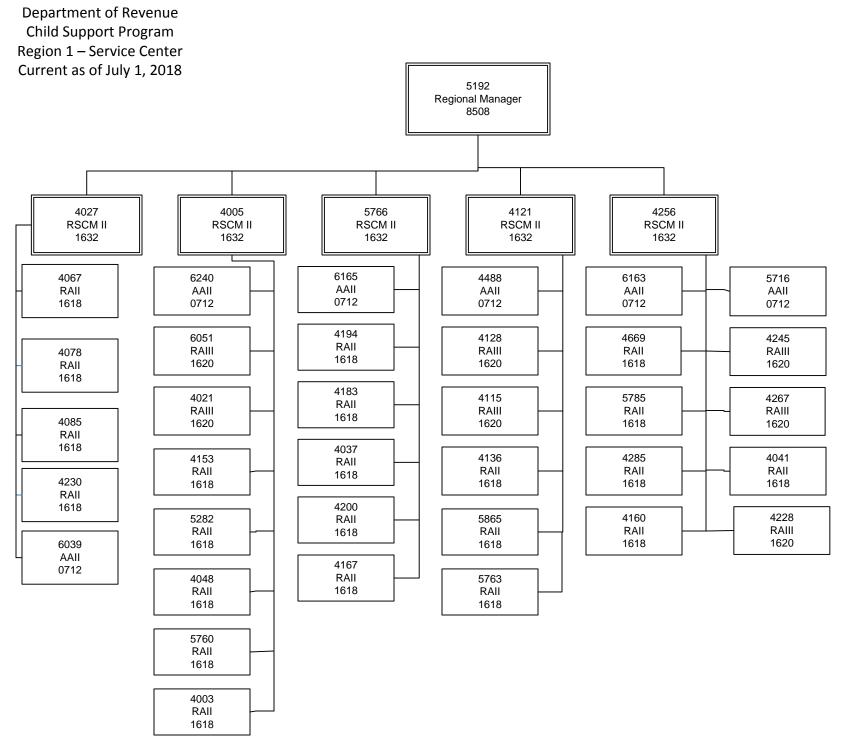


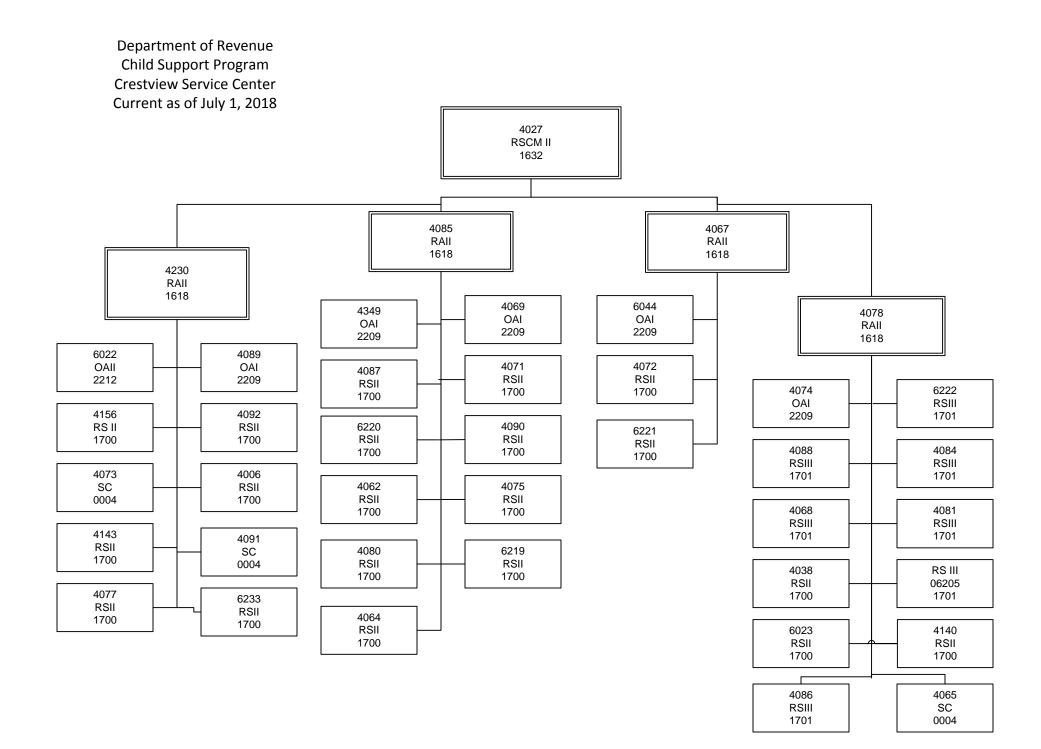


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Department of Revenue Child Support Program Region 1 - Administration Current as of July 1, 2018

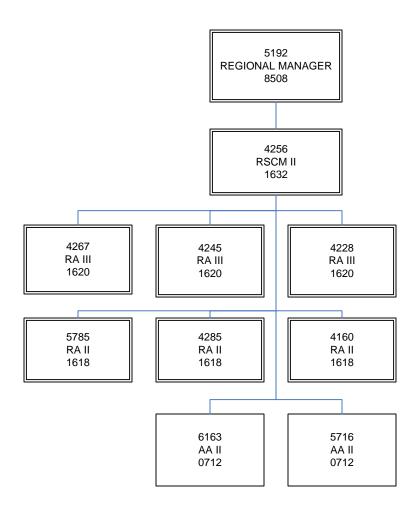


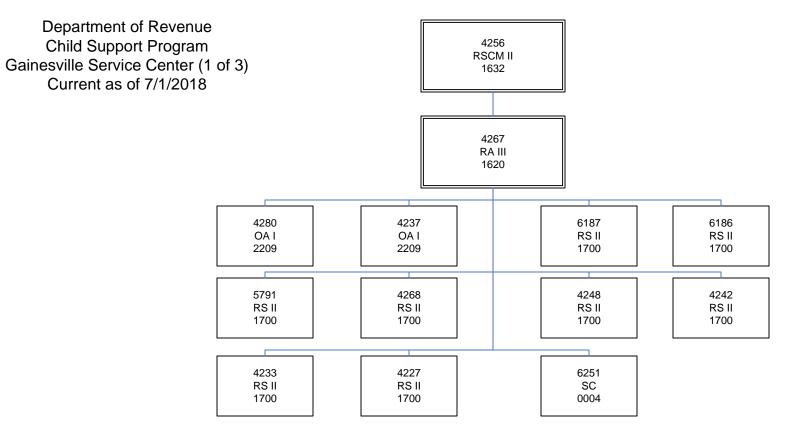




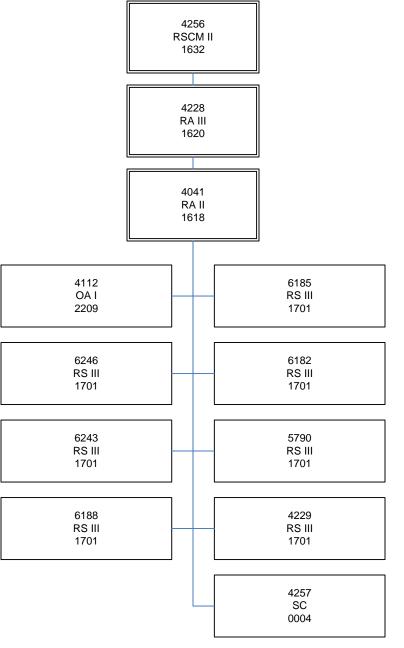
Page 120 of 363

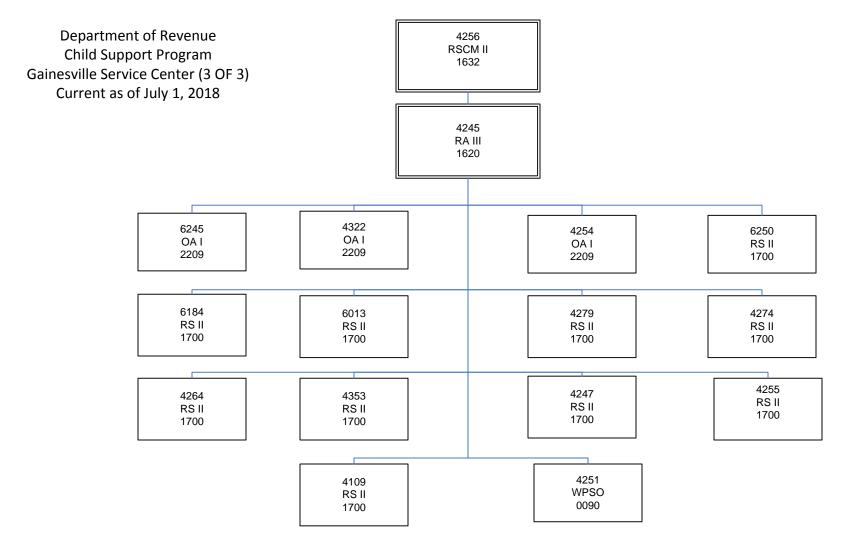
Department of Revenue Child Support Program Gainesville, Lake City & Madison Service Centers Current as of July 1, 2018

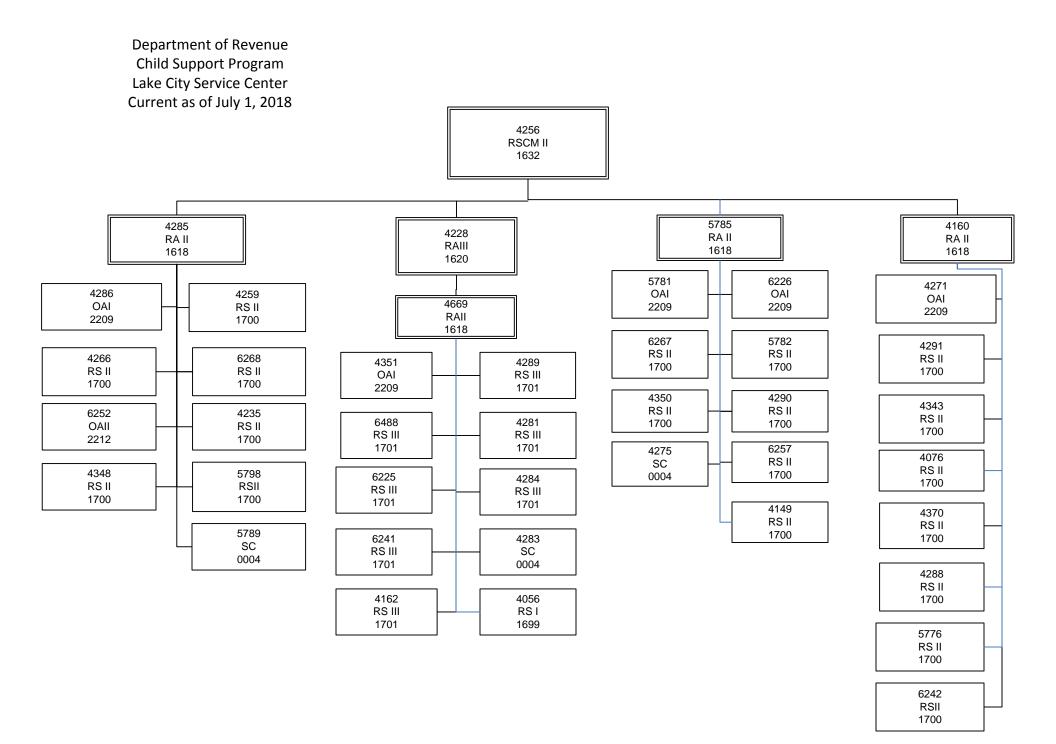




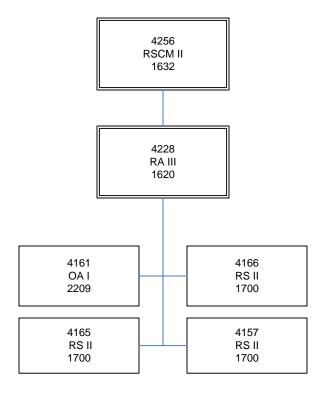
Department of Revenue Child Support Program Gainesville Service Center (2 of 3) Current as of July 1, 2018



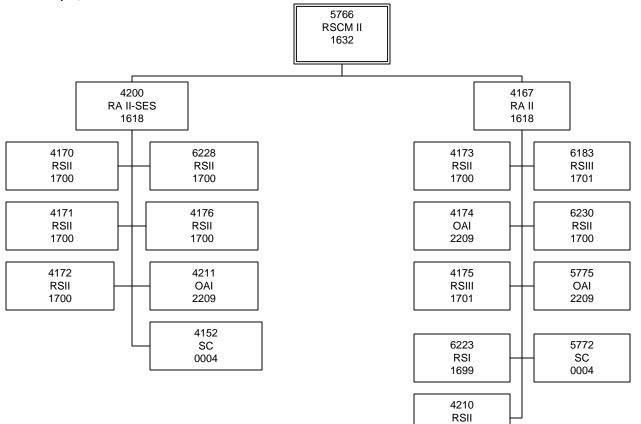




Department of Revenue Child Support Program Madison Service Center Current as of July 1, 2018

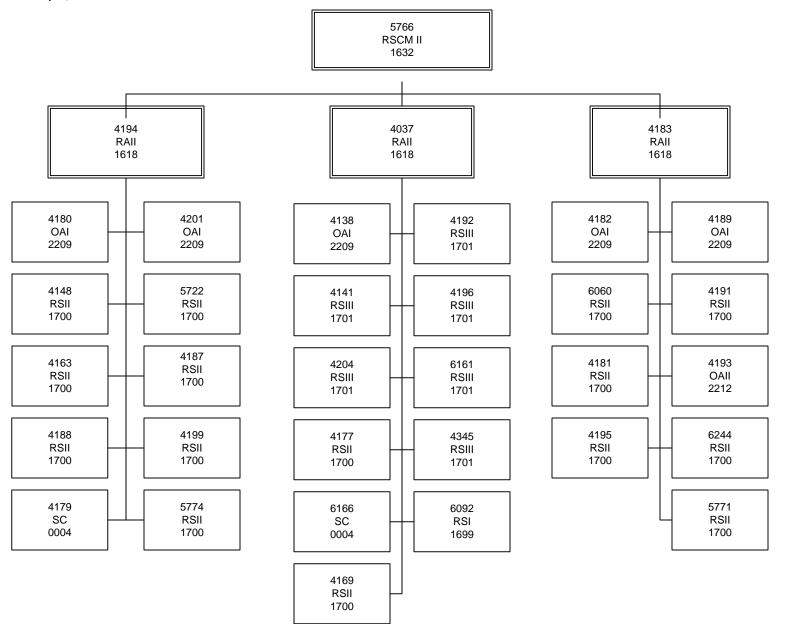


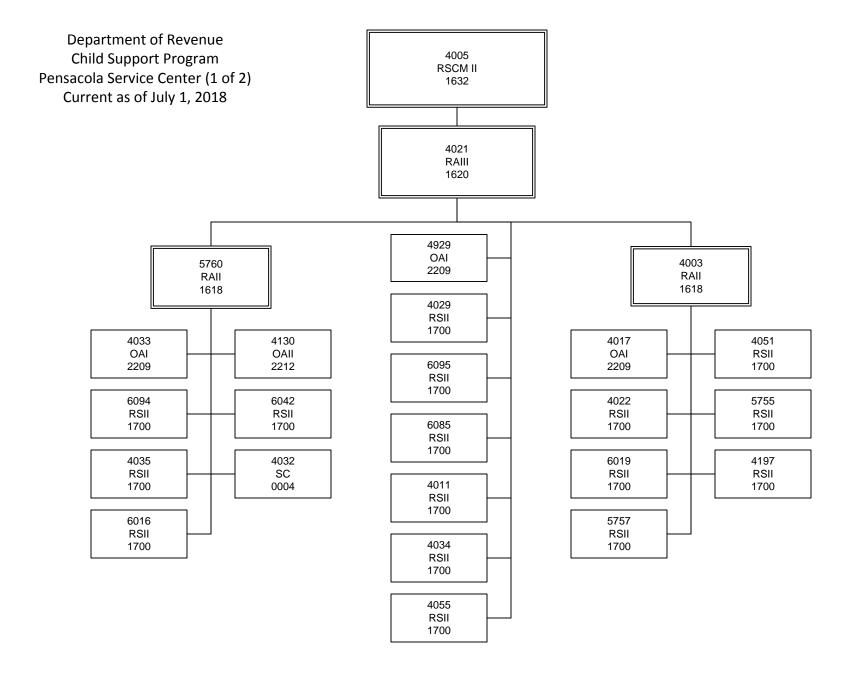
## Department of Revenue Child Support Program Marianna Service Center Current as of July 1, 2018

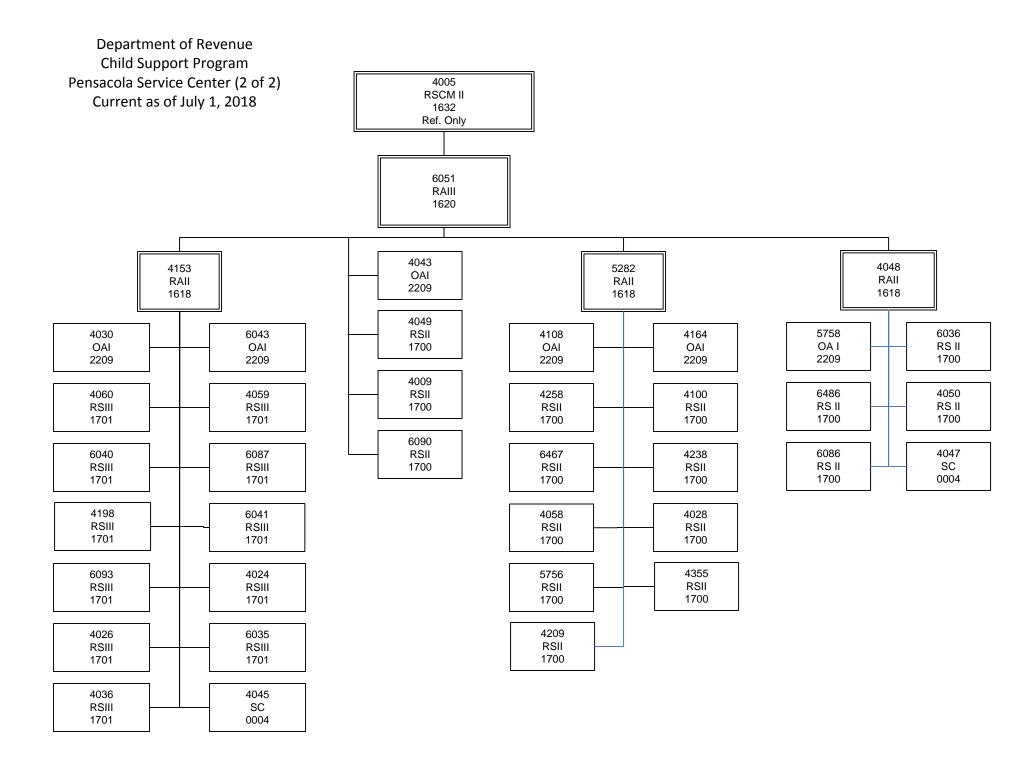


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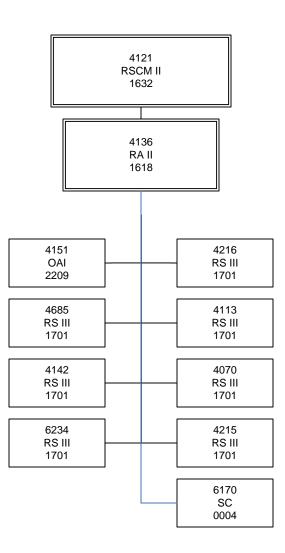
## Department of Revenue Child Support Program Panama City Service Center Current as of July 1, 2018

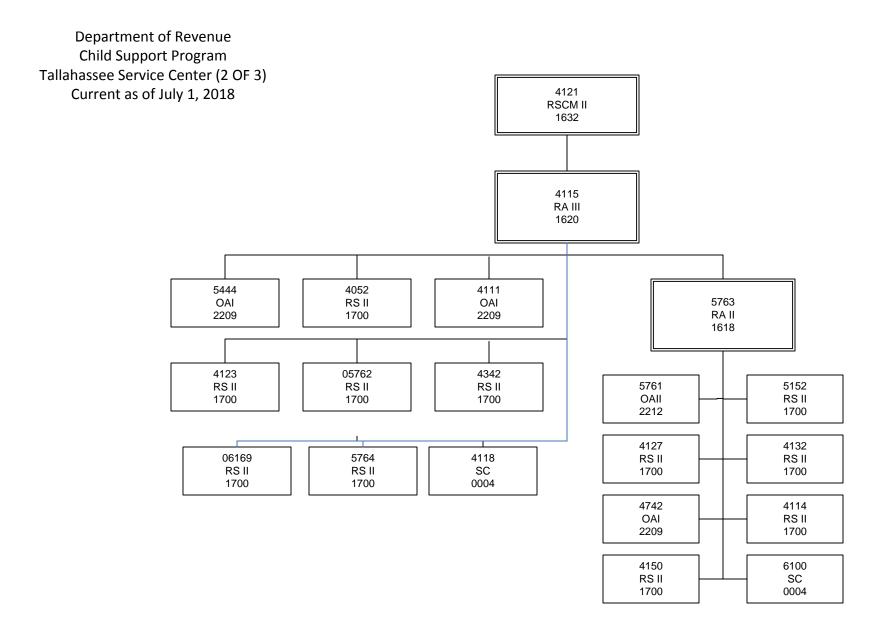


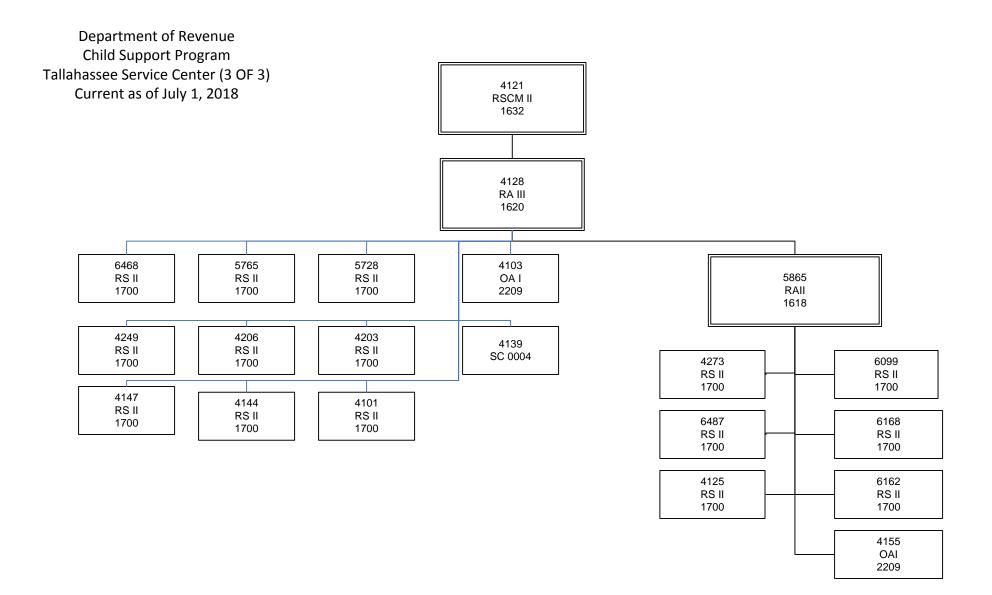


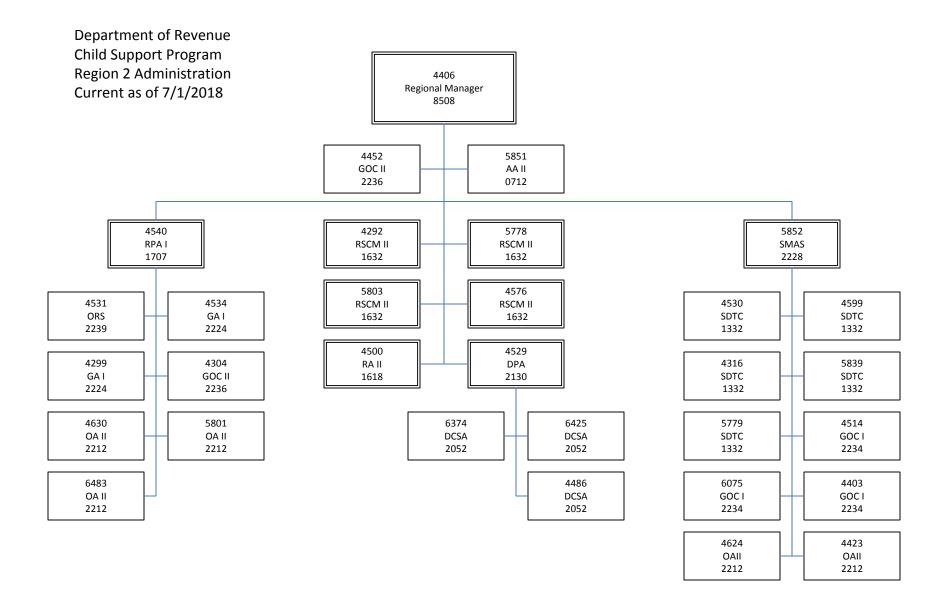


Department of Revenue Child Support Program Tallahassee Service Center (1 OF 3) Current as of July 1, 2018



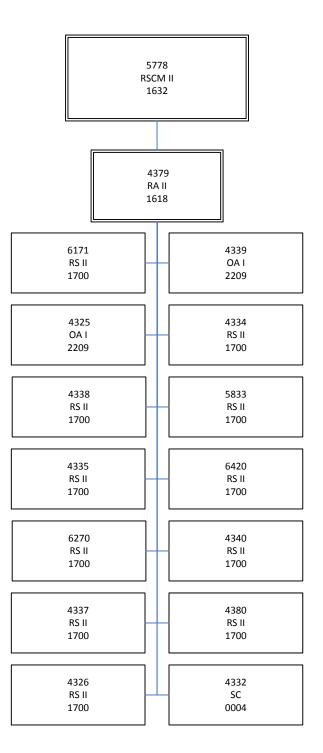


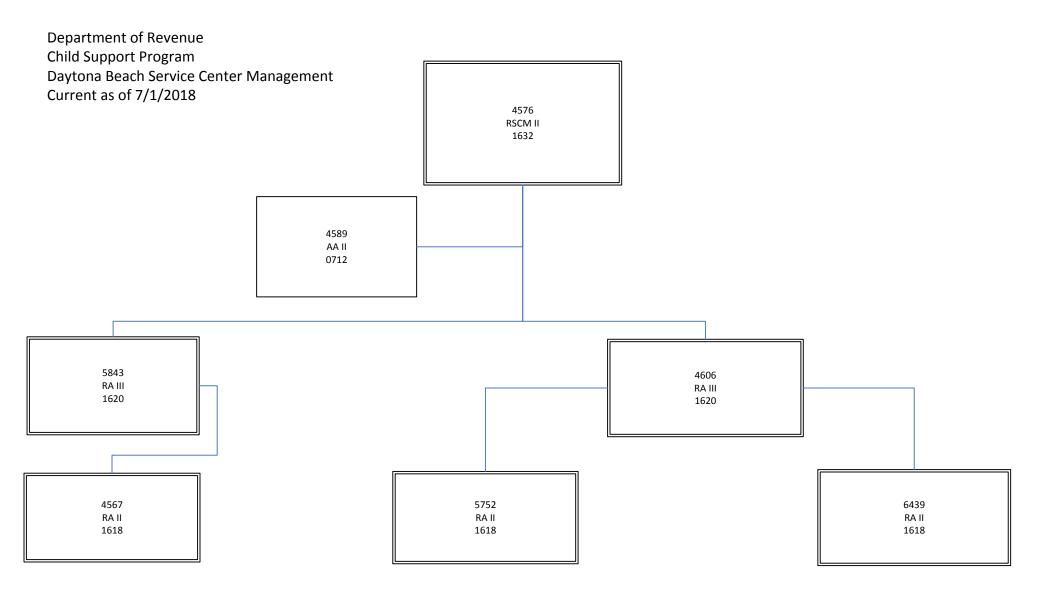


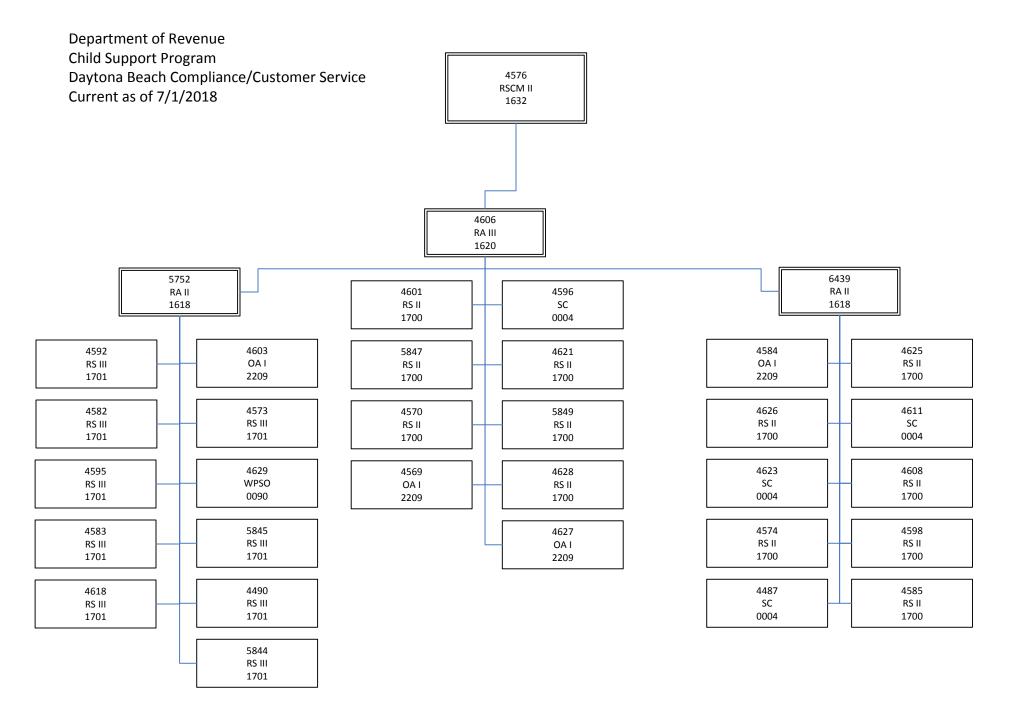


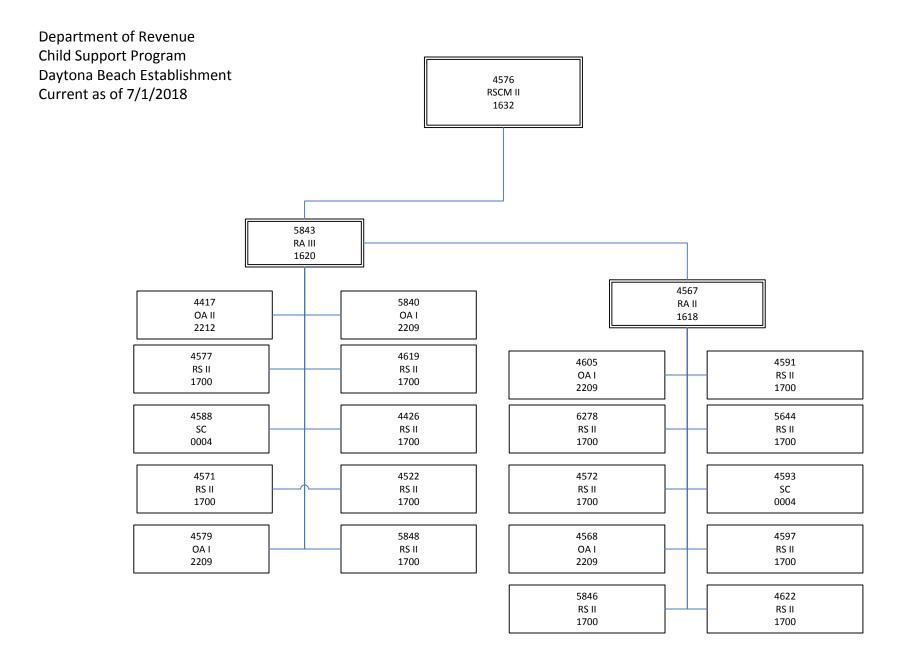
#### Department of Revenue Child Support Program Central Locate Unit 4500 RA II Current as of 7/1/2018 1618 5008 4457 OA I OA II 2209 2212 6116 5808 RS II RS II 1700 1700 6128 6125 RS II RS II 1700 1700 6497 6330 RS II RS II 1700 1700 5451 4447 RS II RS II 1700 1700 4489 Sec. Specialist 0105

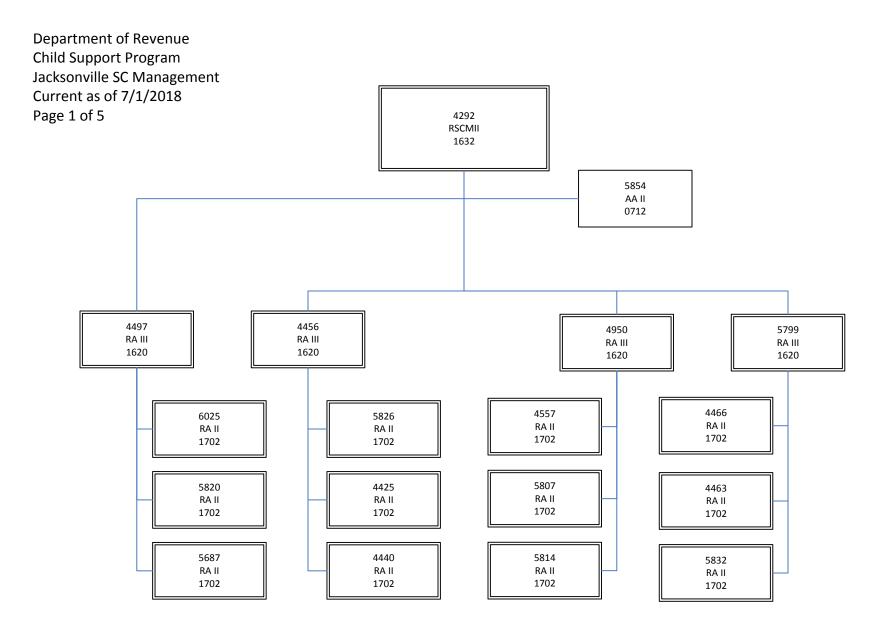
Department of Revenue Child Support Program Brooksville Service Site Current as of 7/1/2018

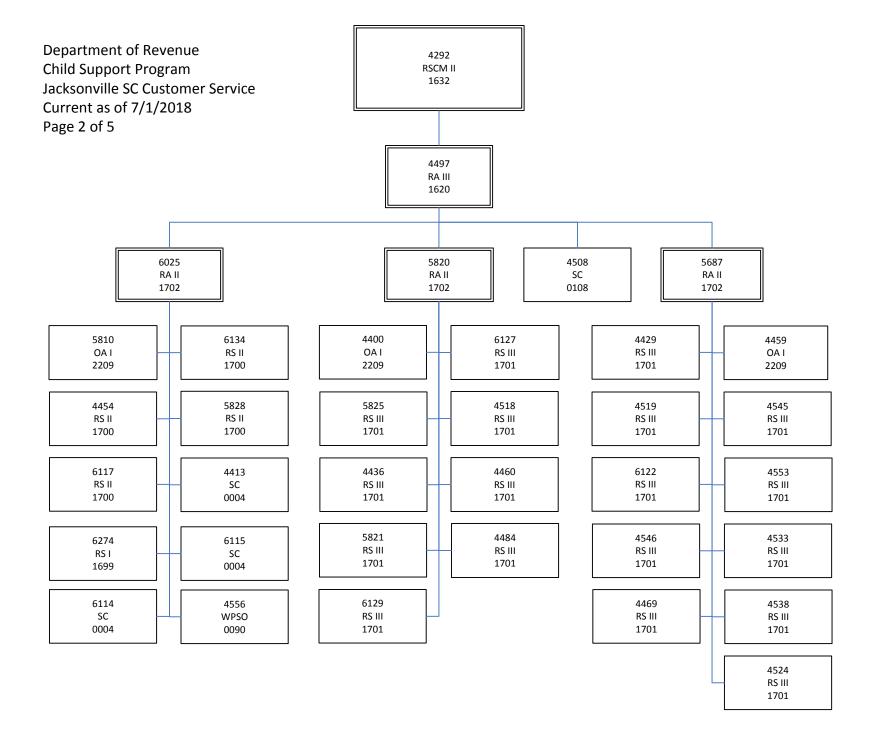


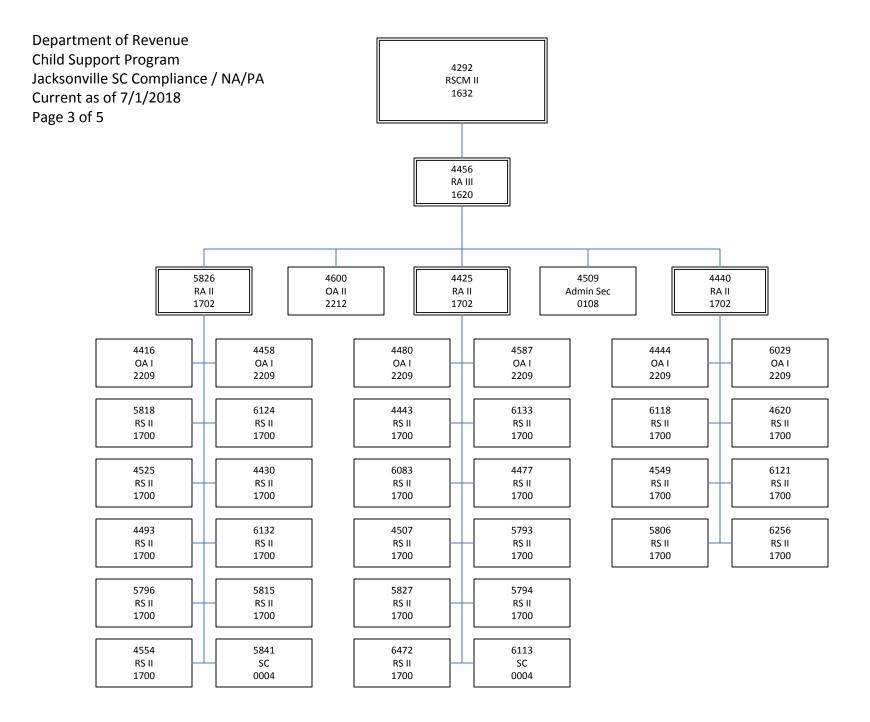


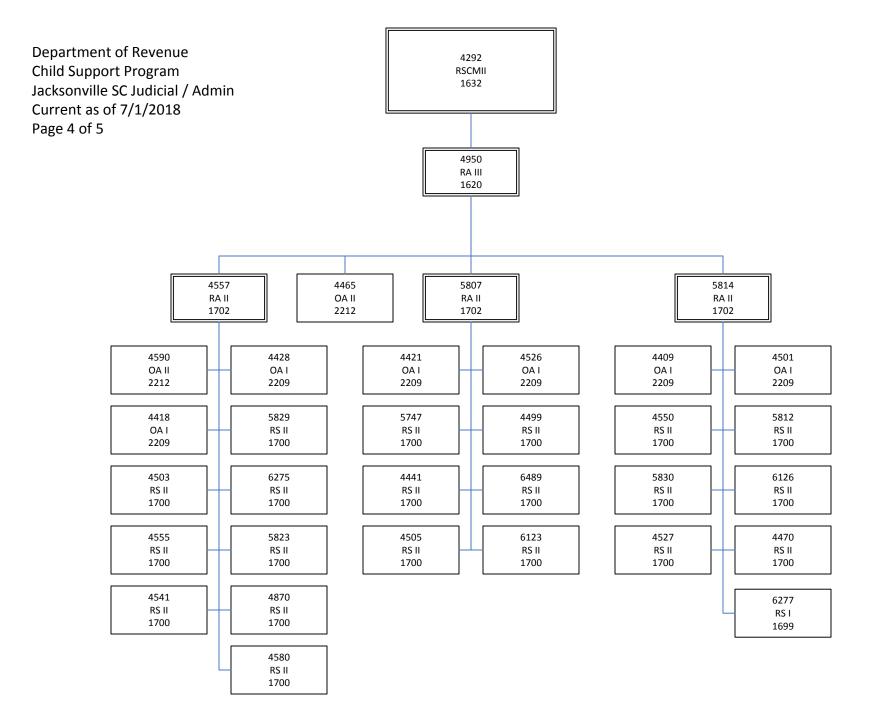


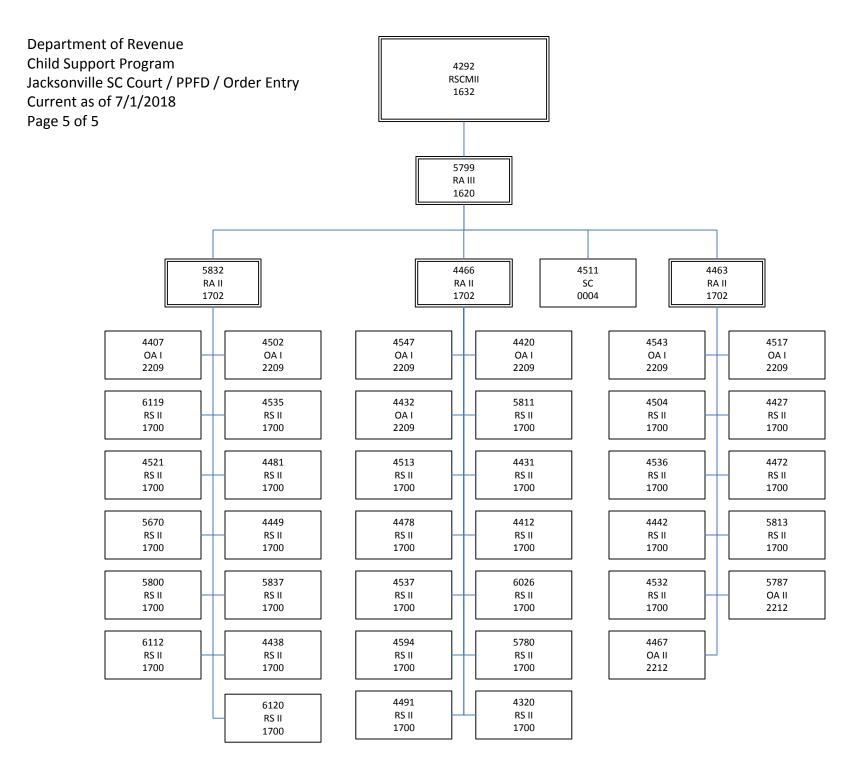




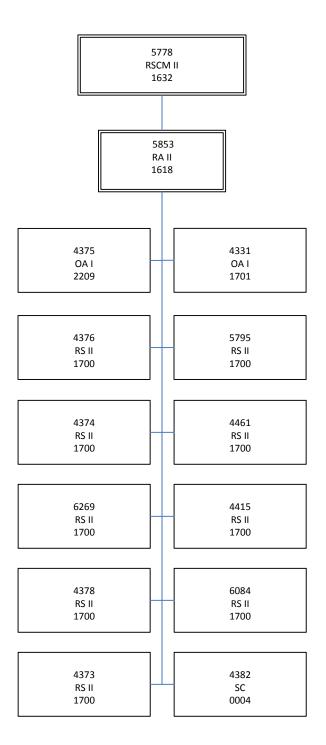


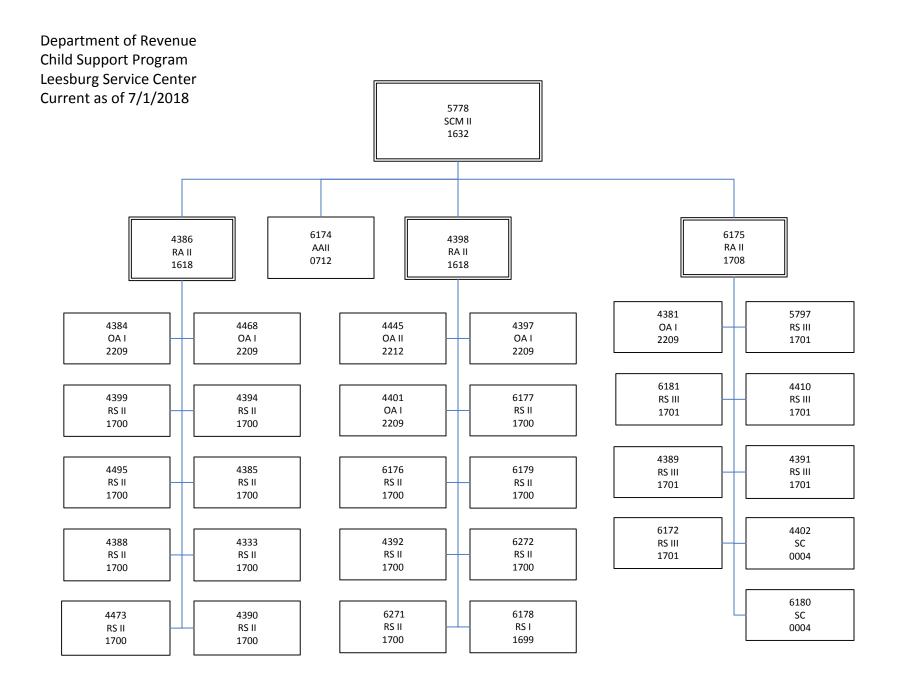


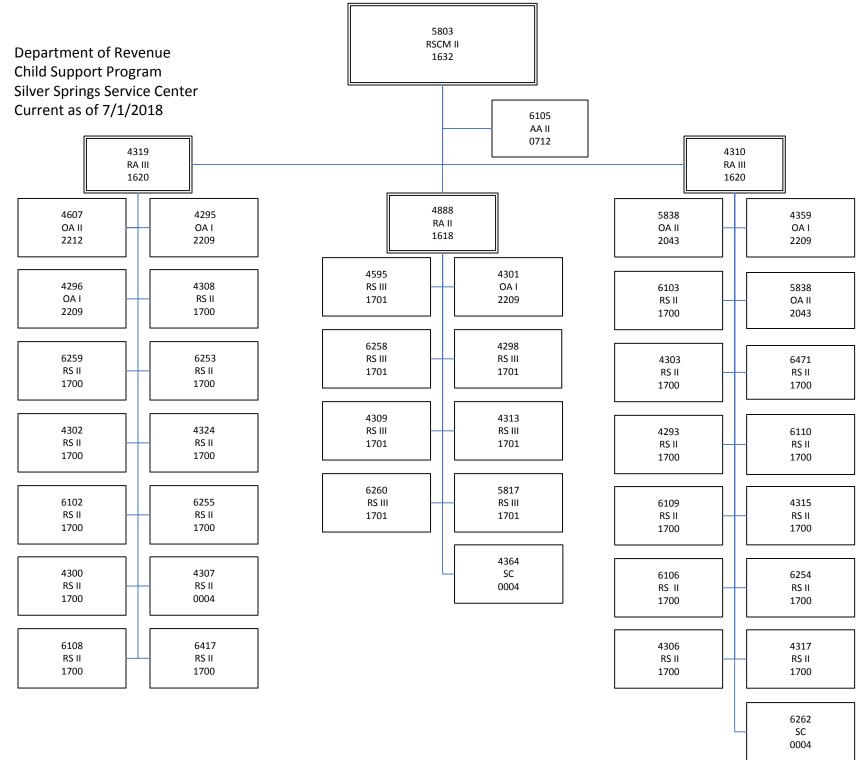




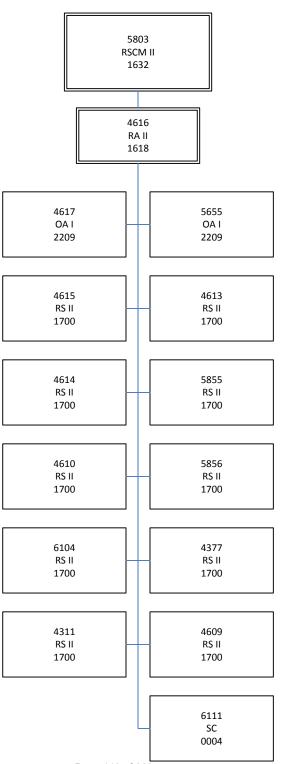
## Department of Revenue Child Support Program Lecanto Service Site Current as of 7/1/2018



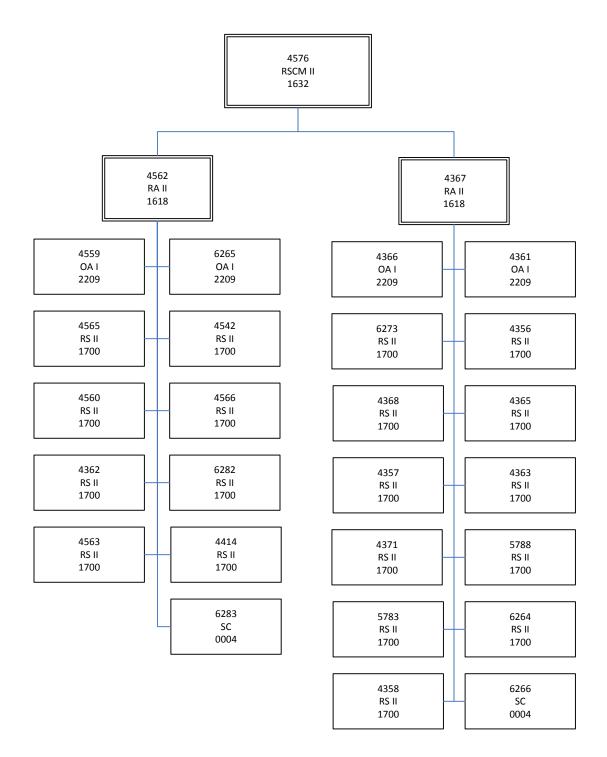




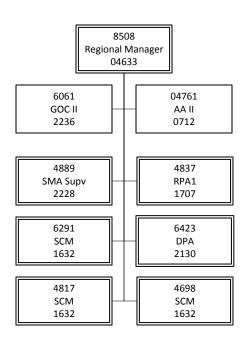
Department of Revenue Child Support Program Orange Park Service Site Current as of 7/1/2018

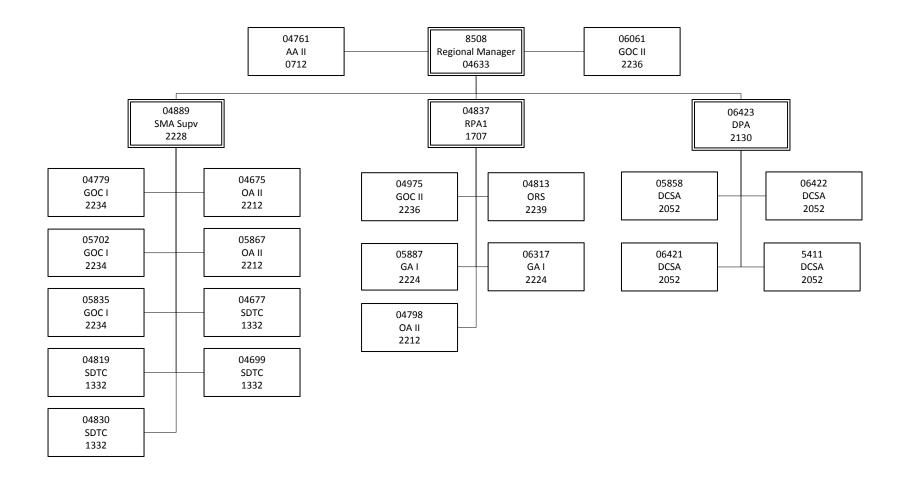


Department of Revenue Child Support Program St Augustine Service Site Current as of 7/1/2018

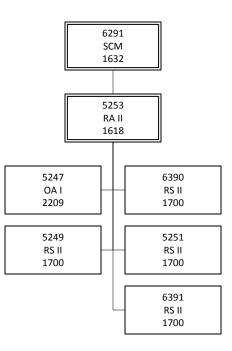


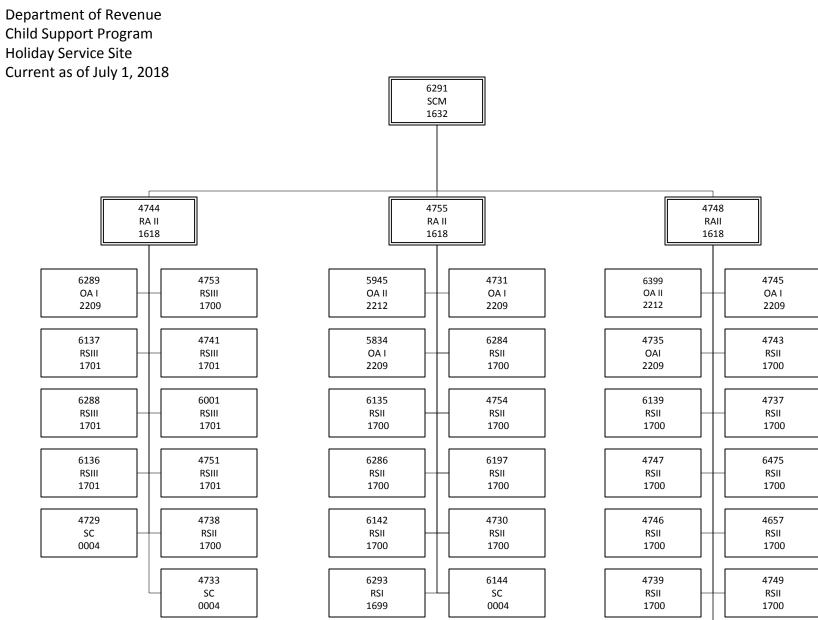
Department of Revenue Child Support Program Region Managment Current as of July 1, 2018



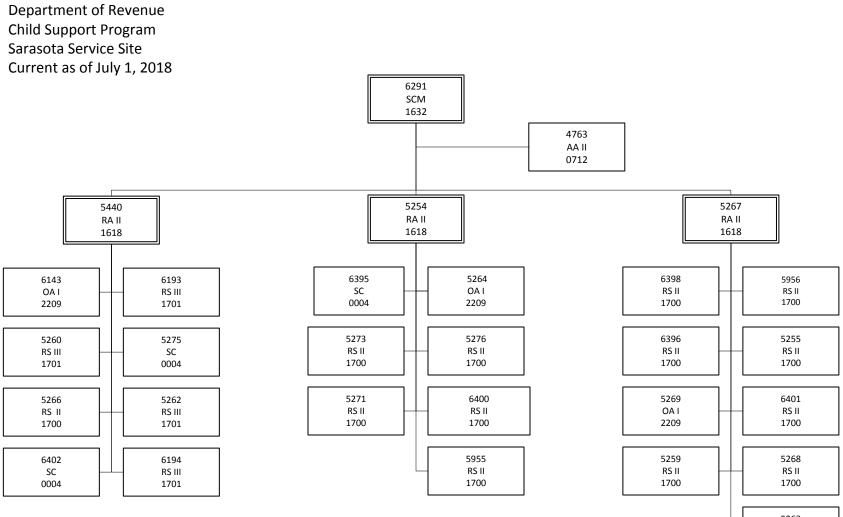


## Department of Revenue Child Support Program Arcadia Service Site Current as of July 1, 2018

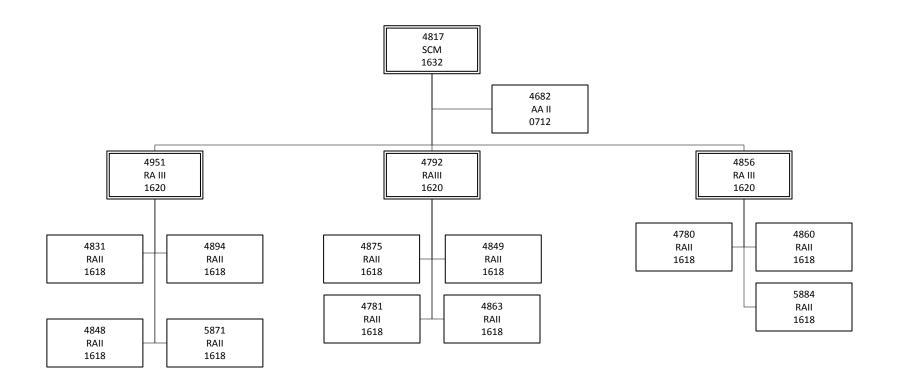


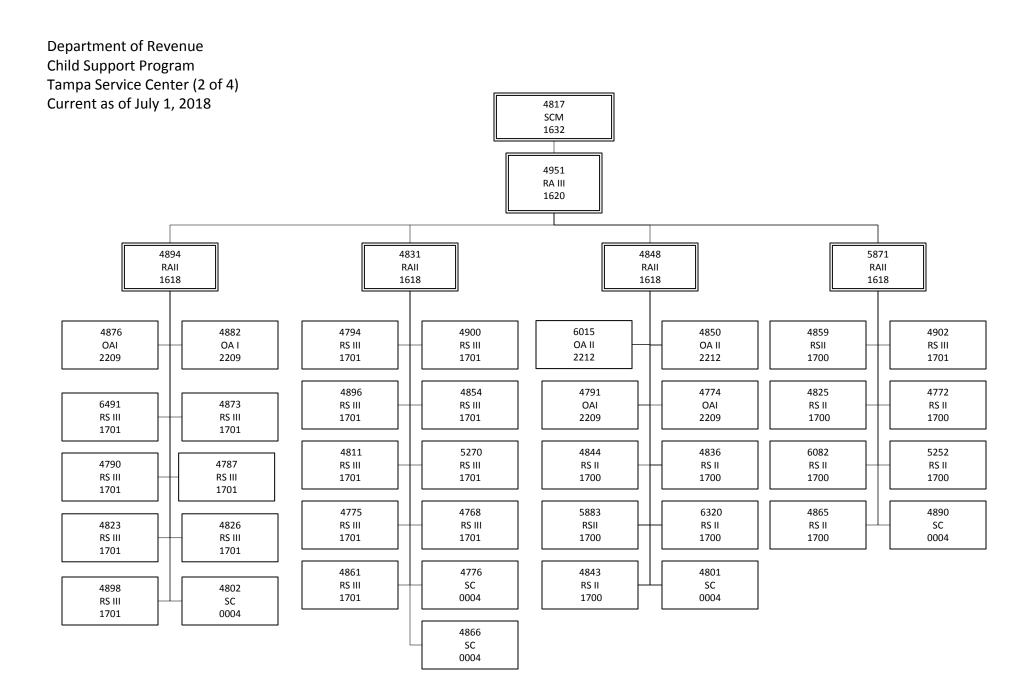


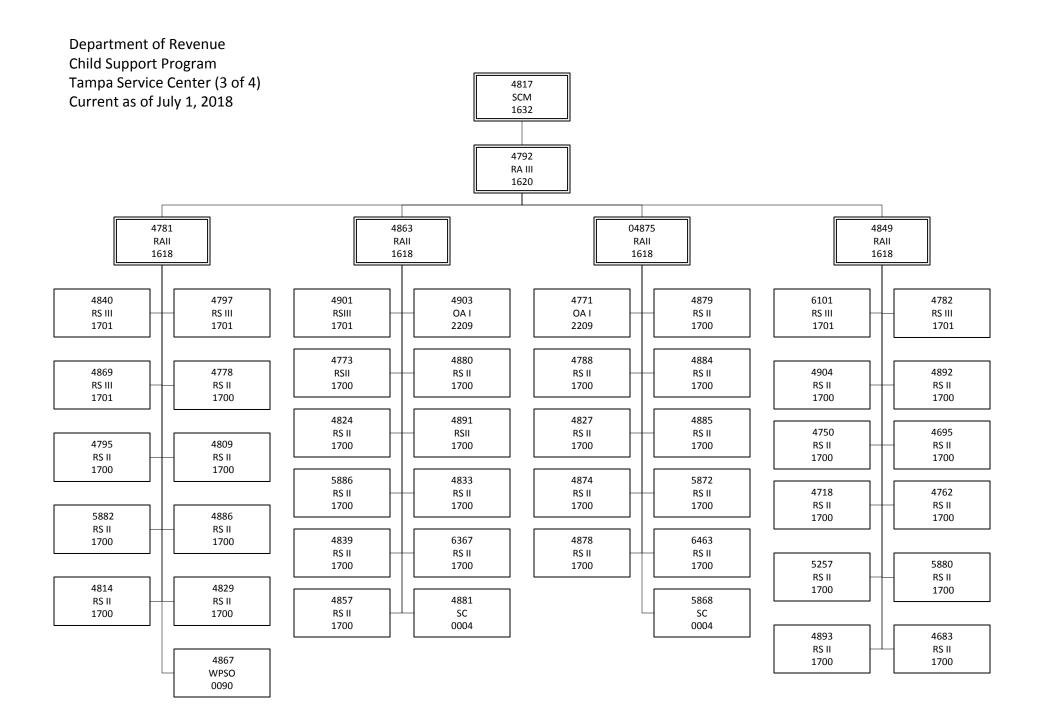
4740	6292
SC	RSI
0004	1699

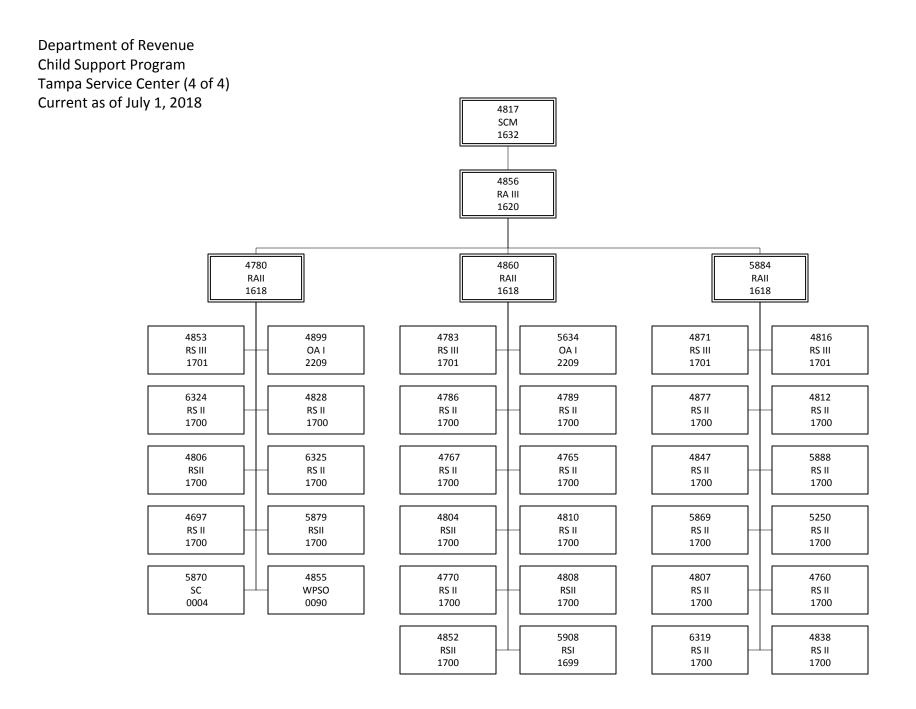


Department of Revenue Child Support Program Tampa Management (1 of 4) Current as of July 1, 2018

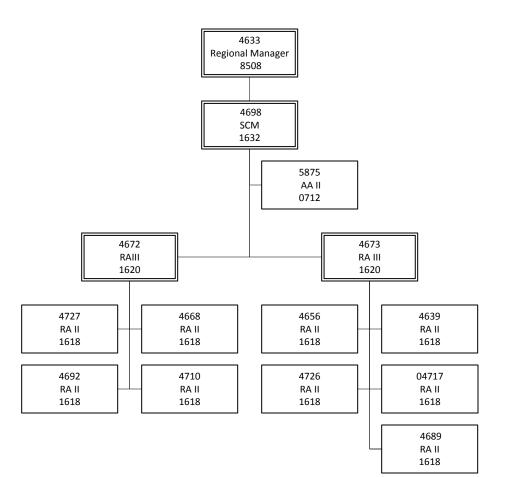


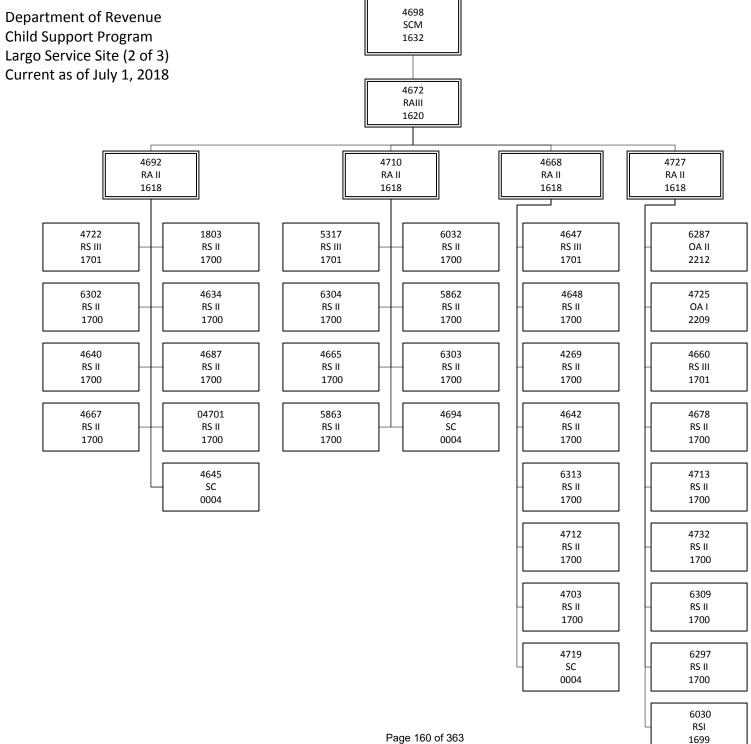


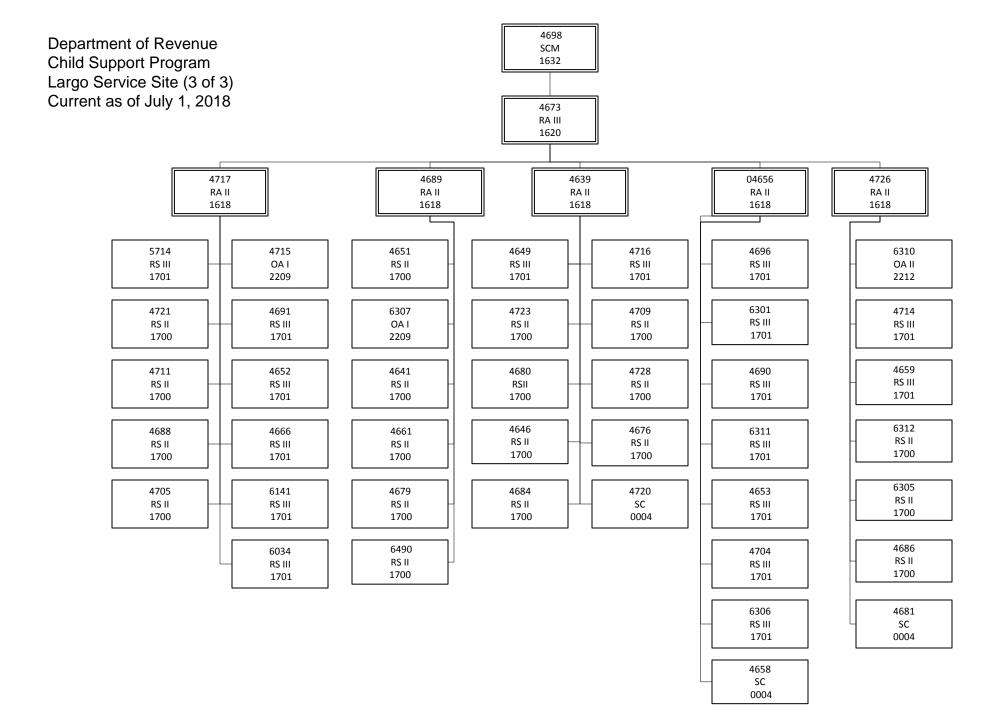


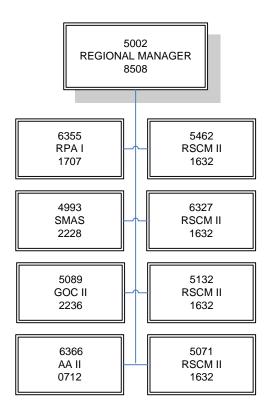


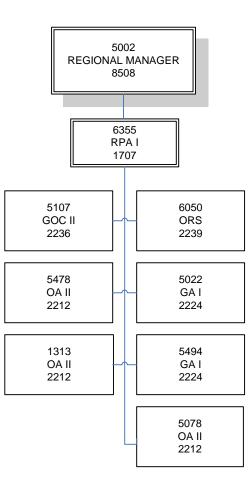
Department of Revenue Child Support Program Largo Service Site (1 of 3) Current as of July 1, 2018

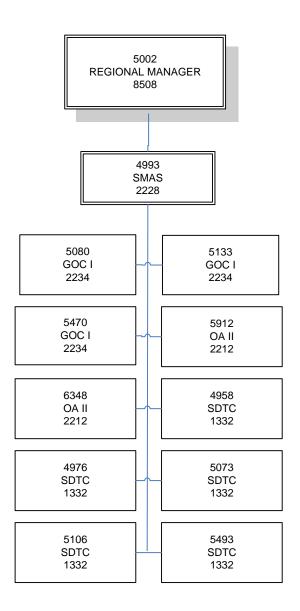


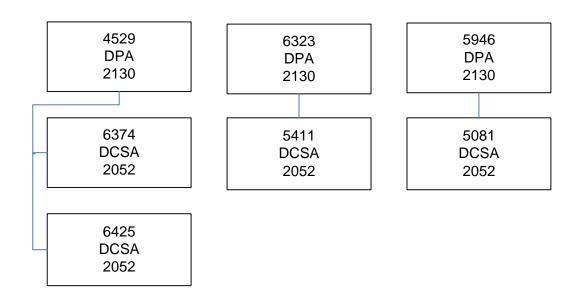






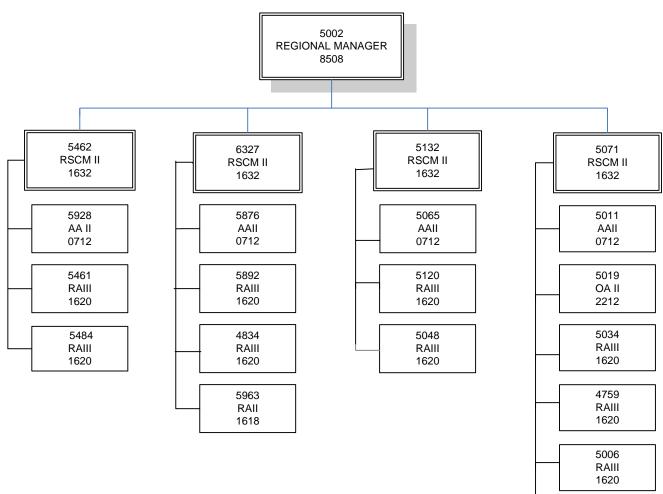




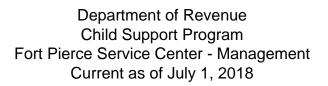


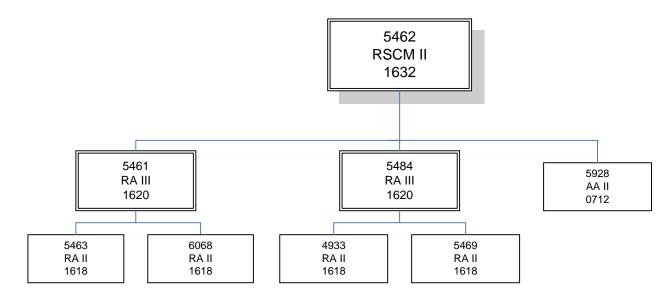
These four DCSA positions 6374, 6425, 5411, 5081 are funded by Region 4 but report to DPA position 4529 in Region 2, 6423 in Region 3 and 5946 in Region 5.

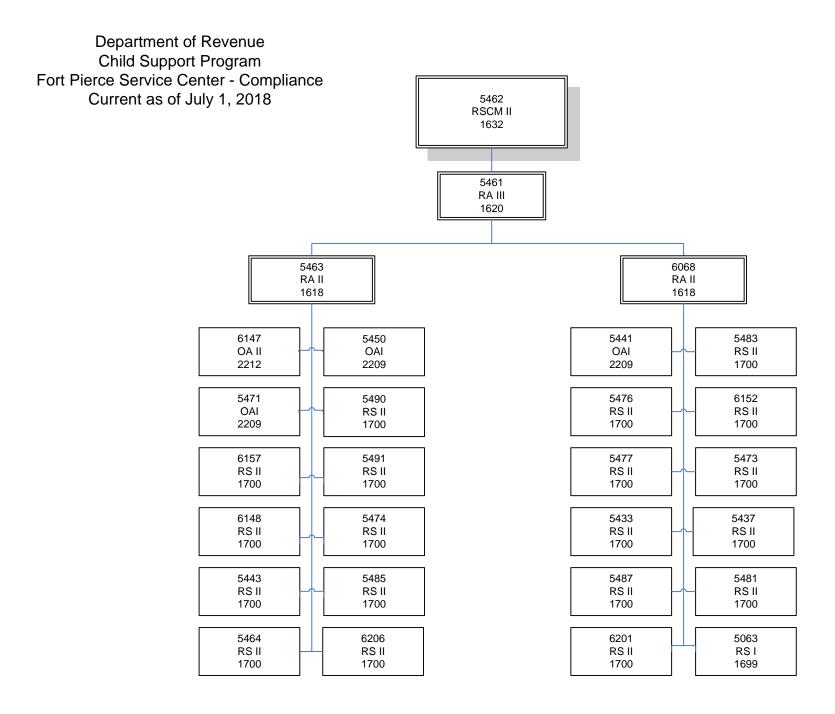
# Department of Revenue Child Support Program Region 4 – Service Centers Current as of July 1, 2018

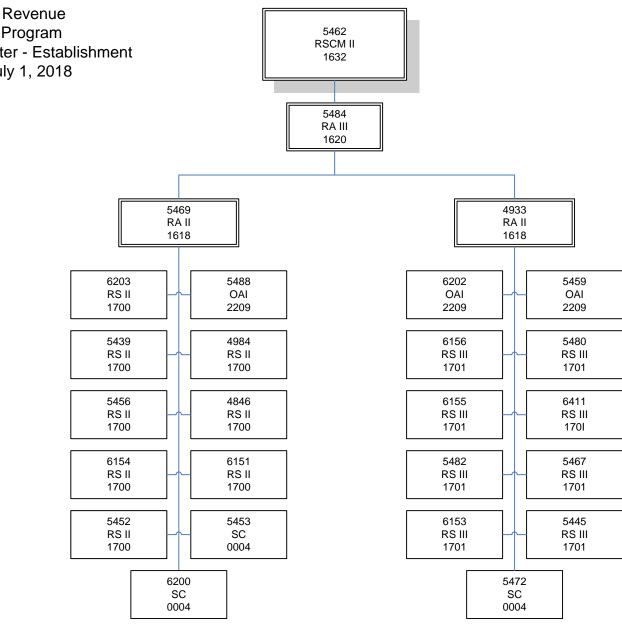


5030 RAIII 1620

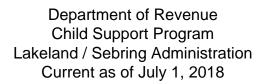


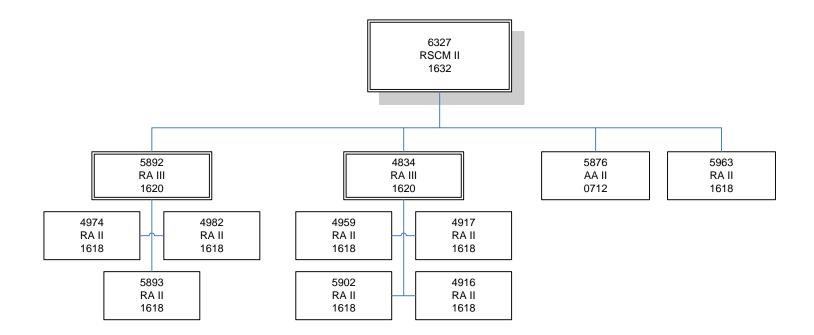


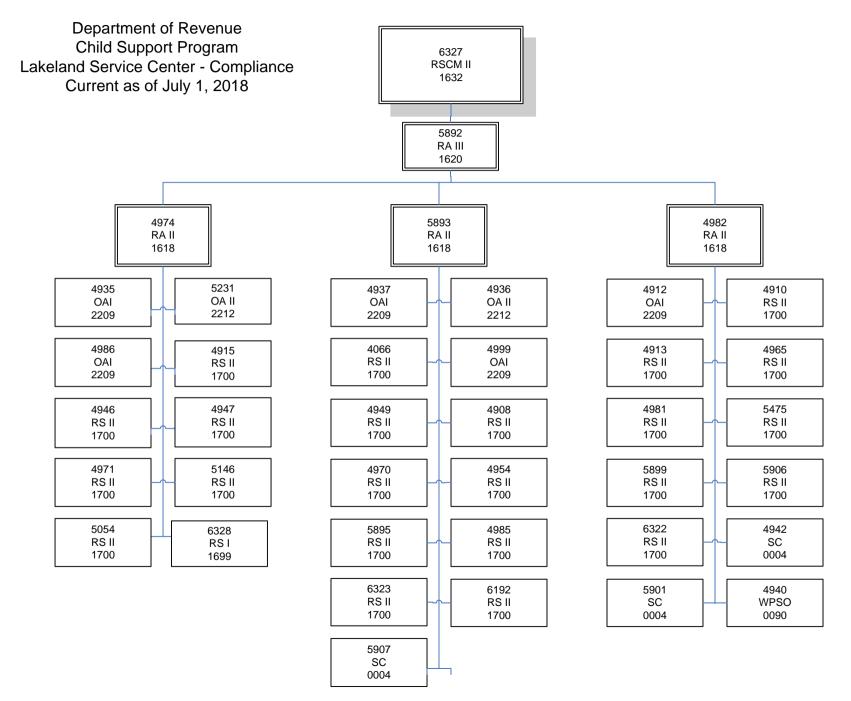


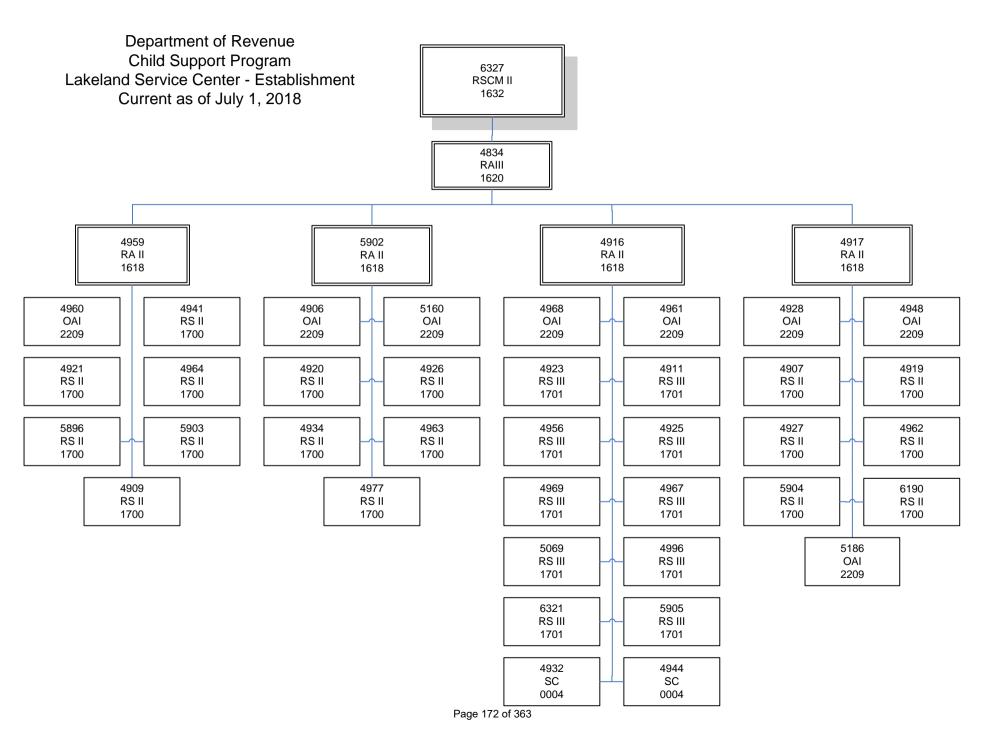


Department of Revenue Child Support Program Fort Pierce Service Center - Establishment Current as of July 1, 2018

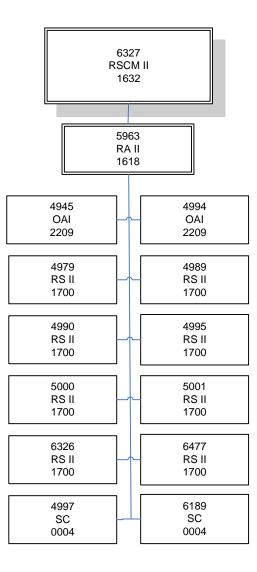


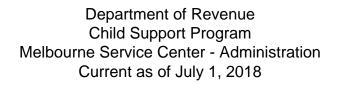


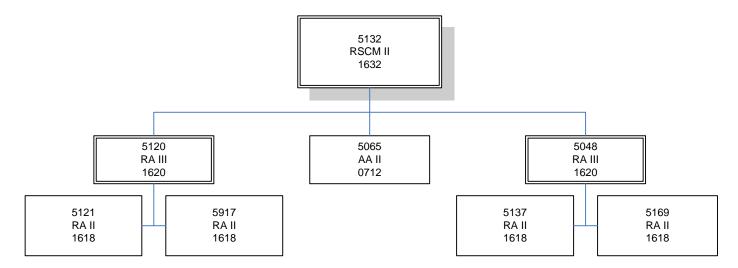


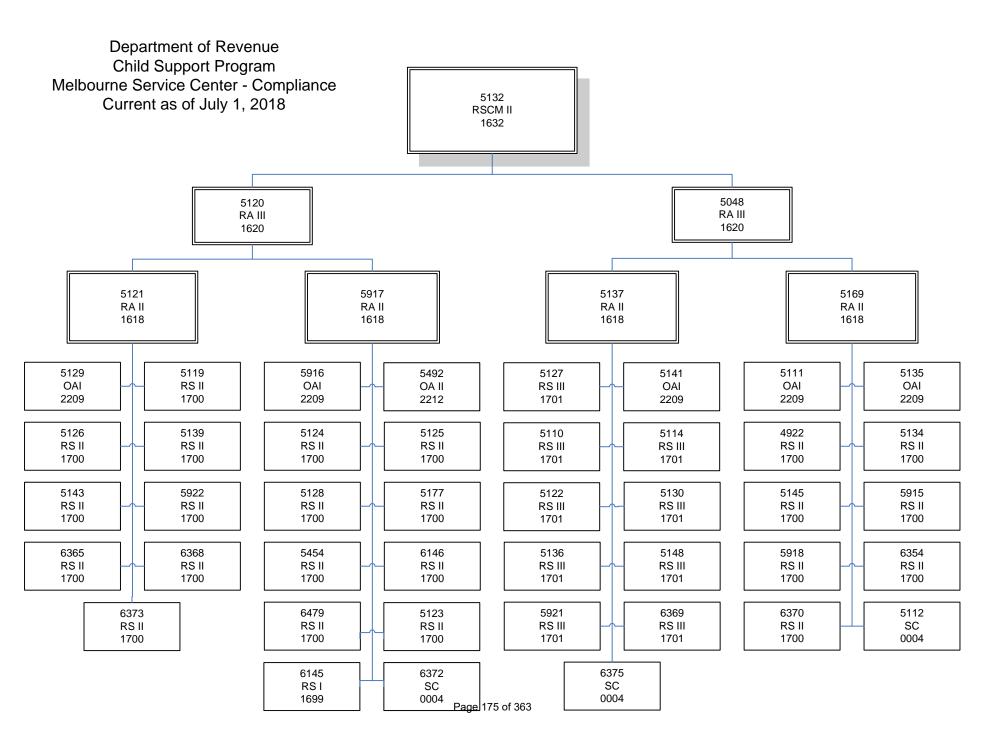


## Department of Revenue Child Support Program Sebring Service Center Current as of July 1, 2018

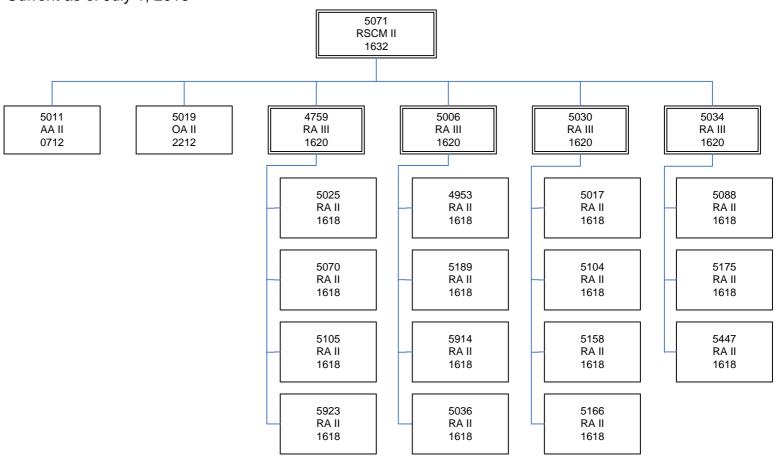


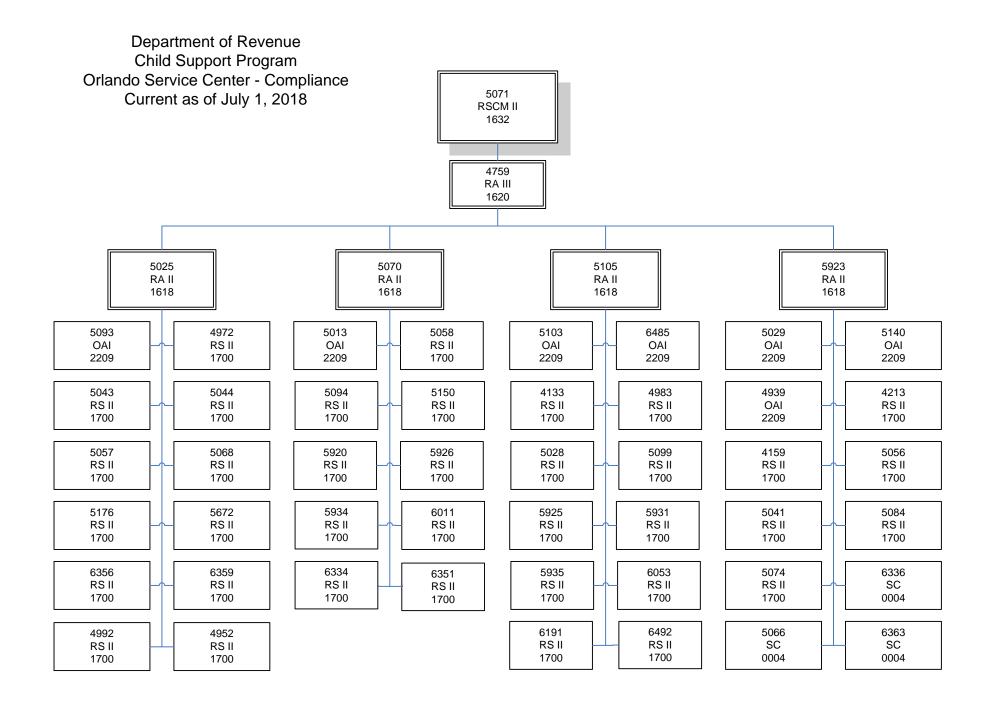


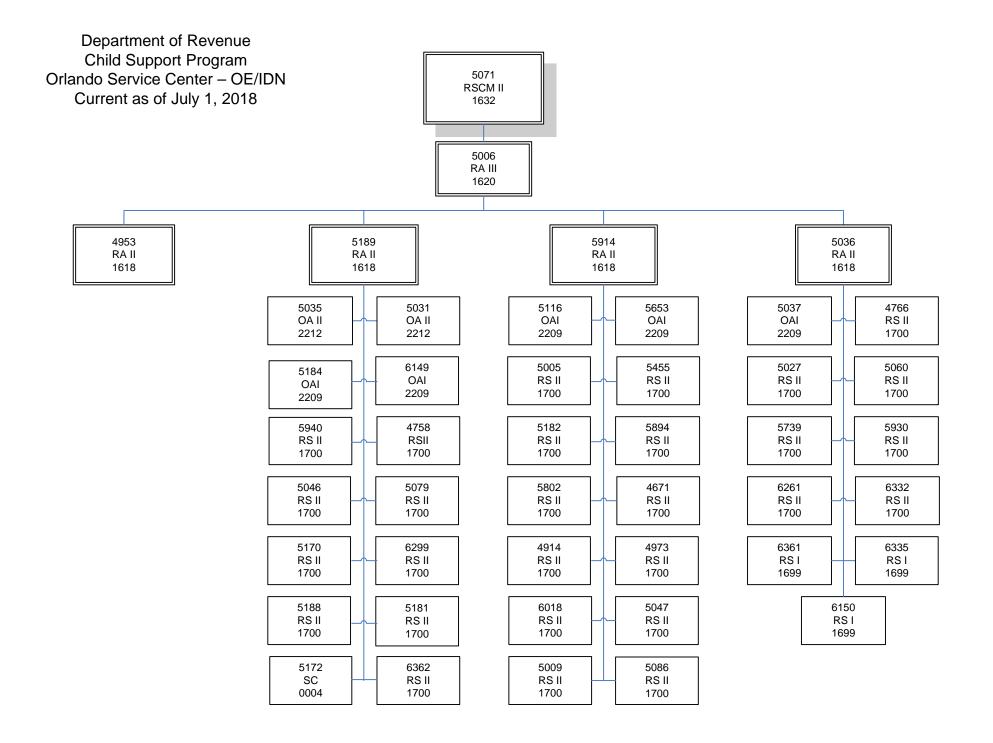


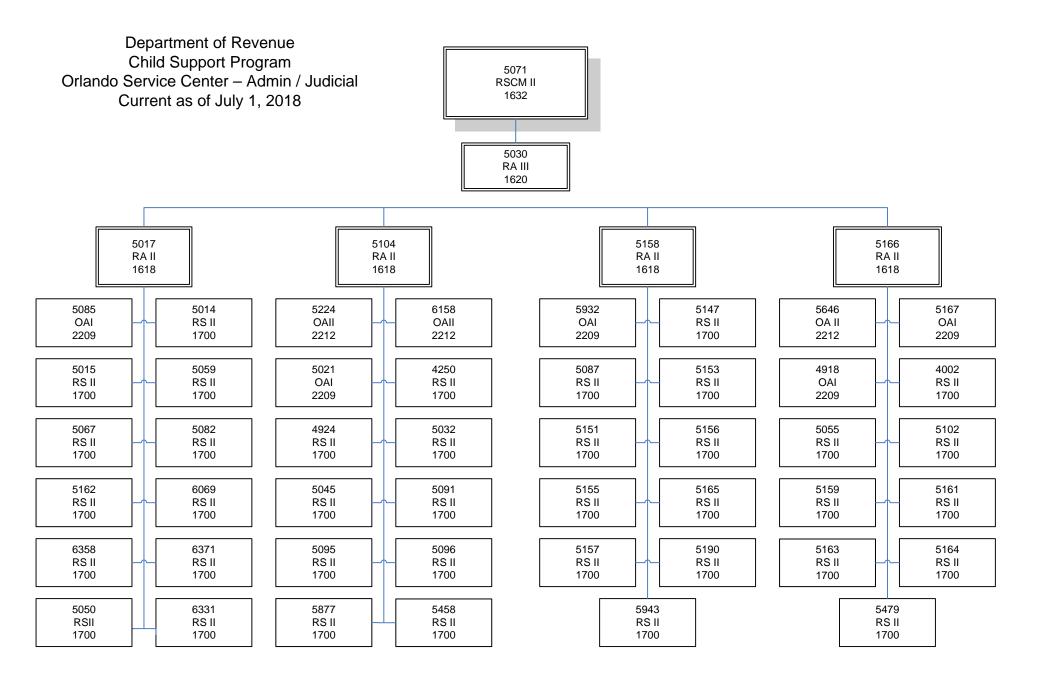


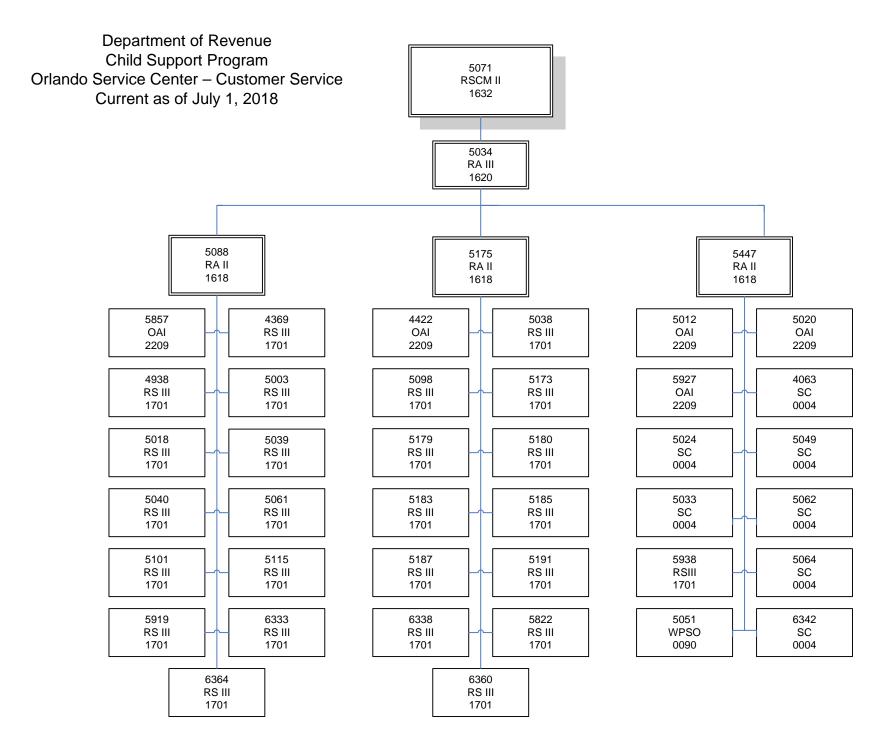
#### Department of Revenue Child Support Program Orlando Service Center - Administration Current as of July 1, 2018



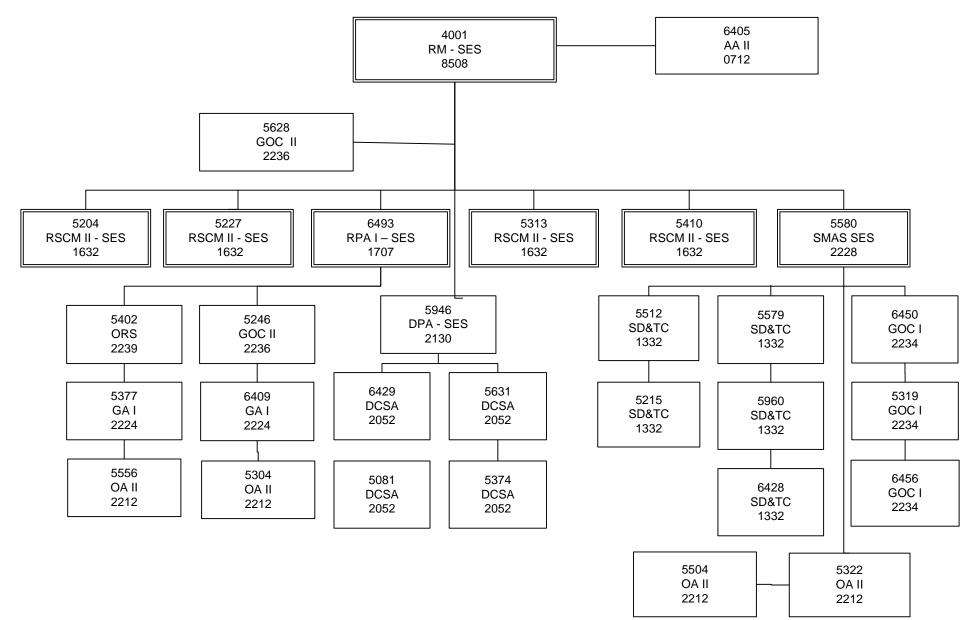




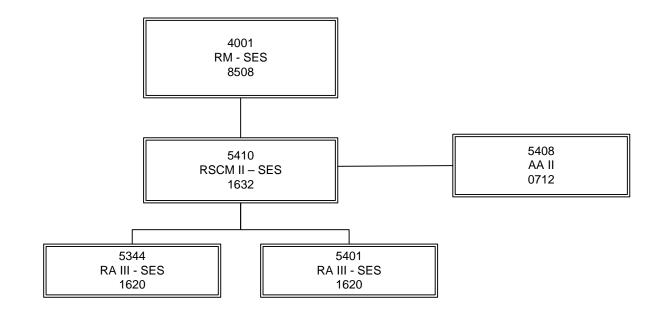


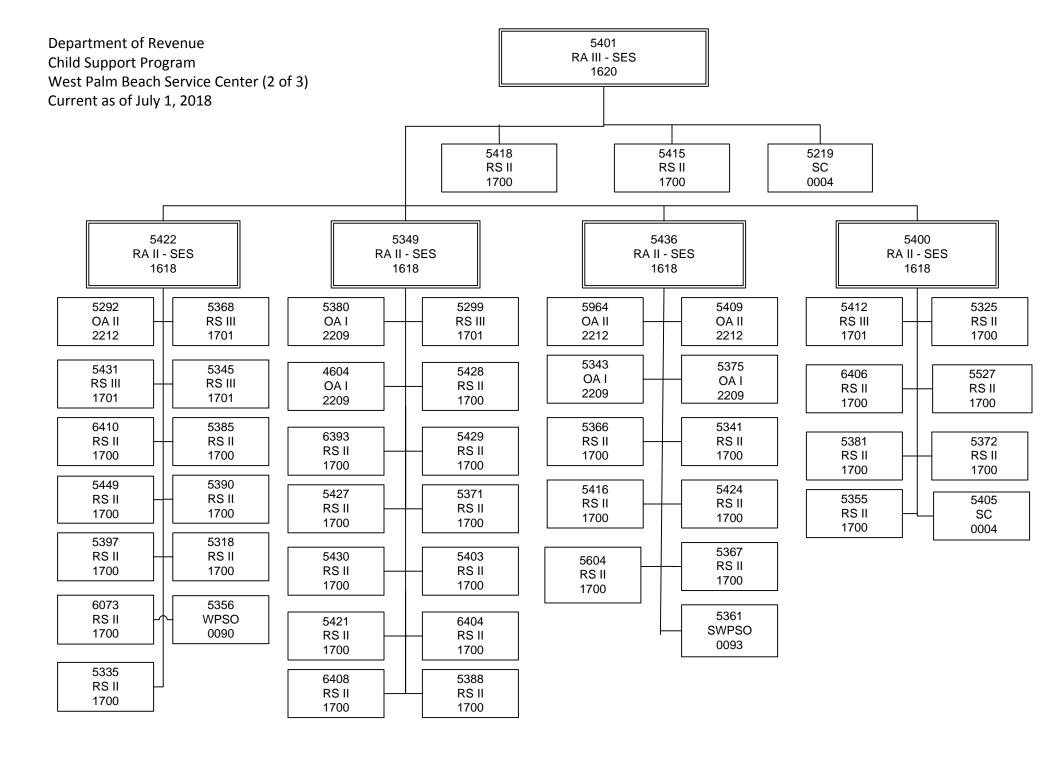


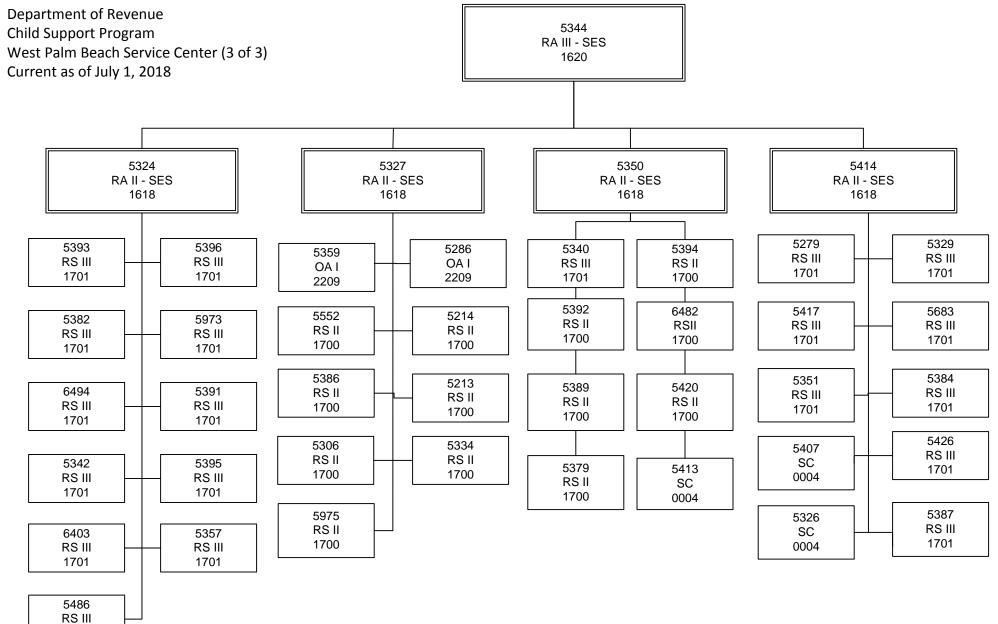
# Department of Revenue Child Support Program Region 5 – Administration (1 of 1) Current as of July 1, 2018



Department of Revenue Child Support Program West Palm Beach Service Center (1 of 3) Current as of July 1, 2018

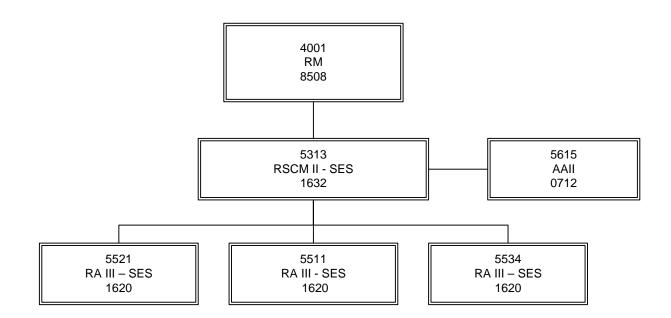




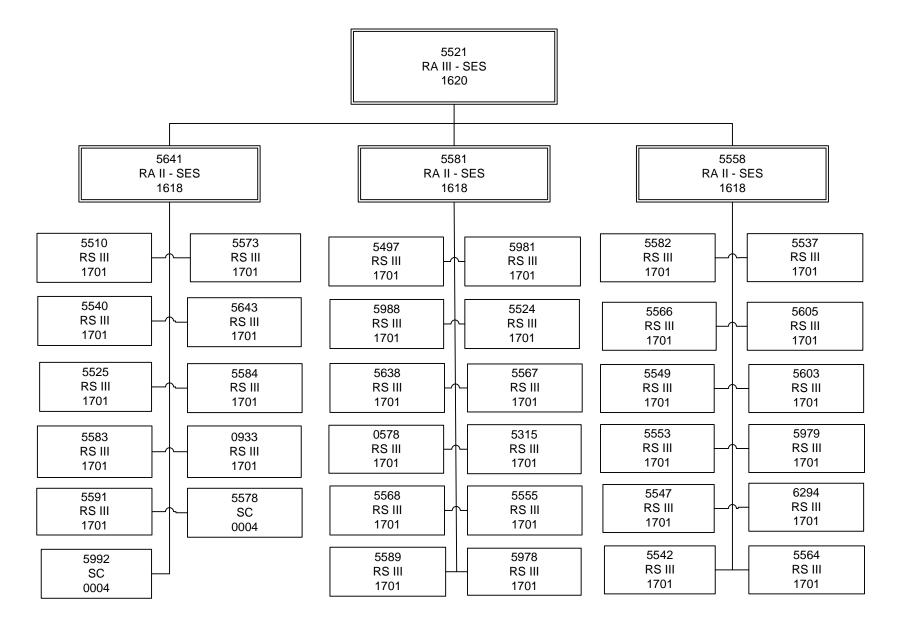


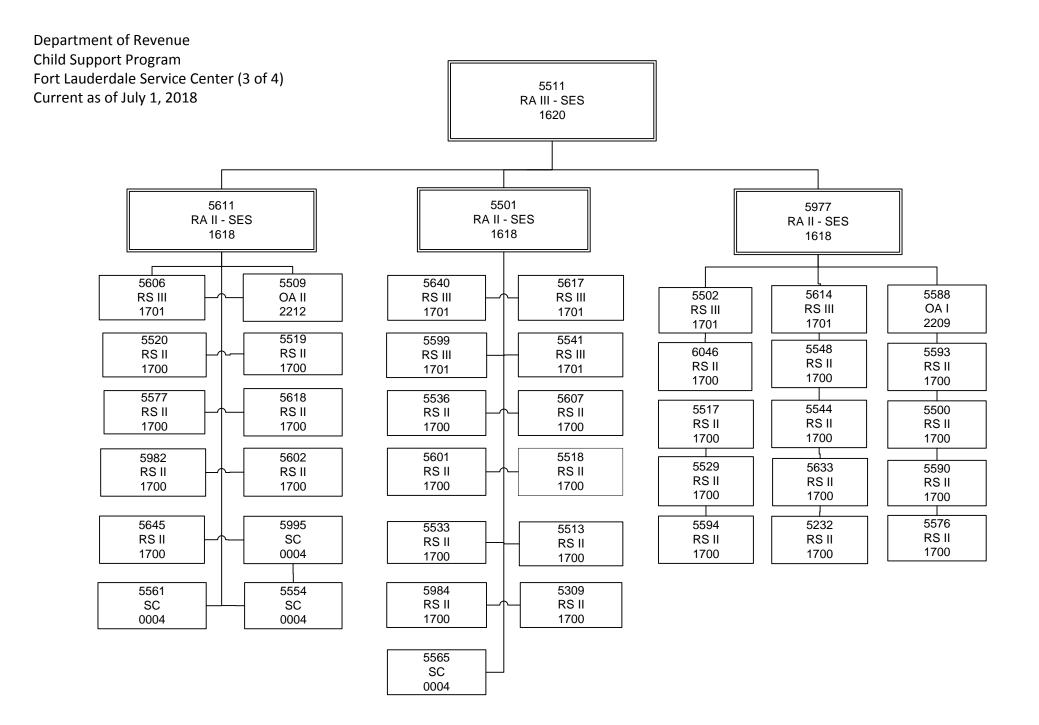
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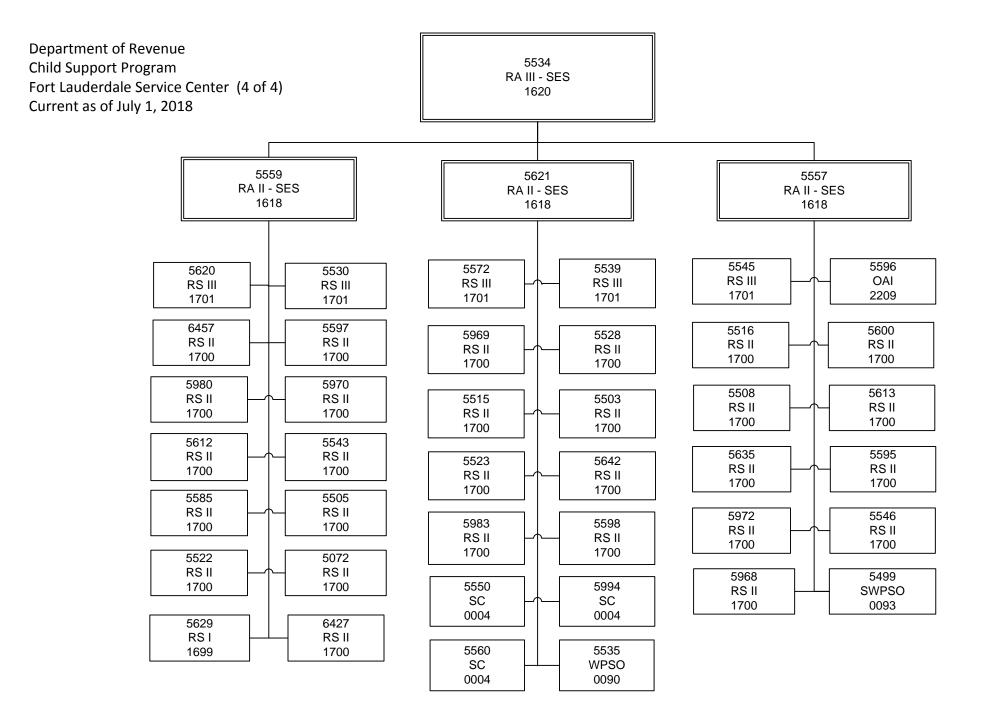
Department of Revenue Child Support Program Fort Lauderdale Service Center (1 of 4) Current as of July 1, 2018



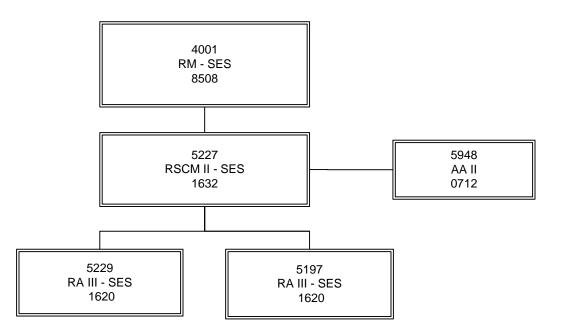
Department of Revenue Child Support Program Fort Lauderdale Service Center (2 of 4) Current as of July 1, 2018

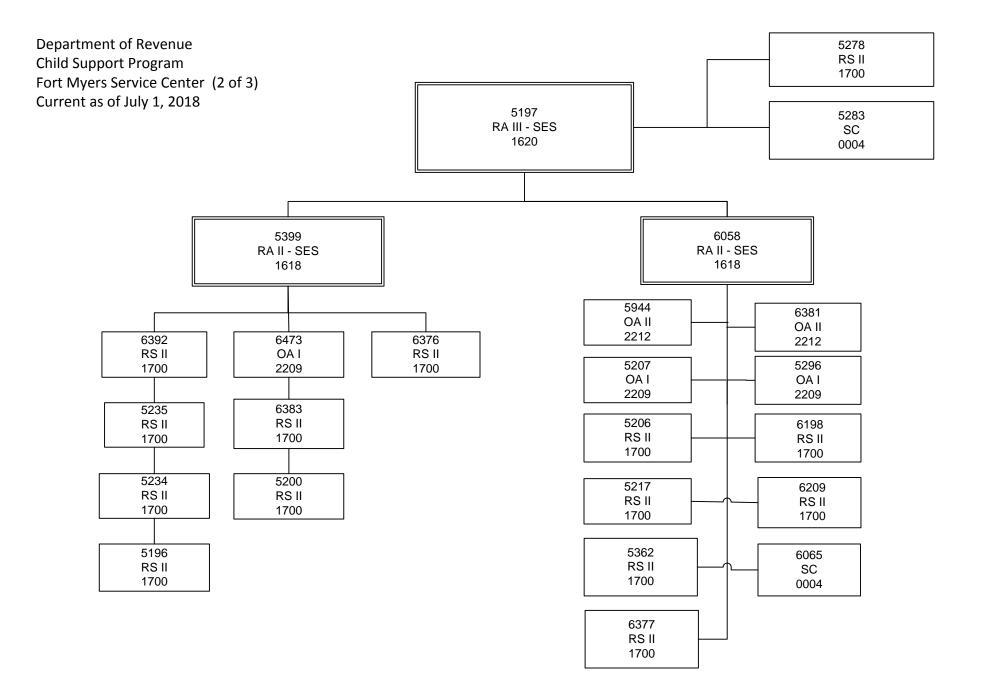




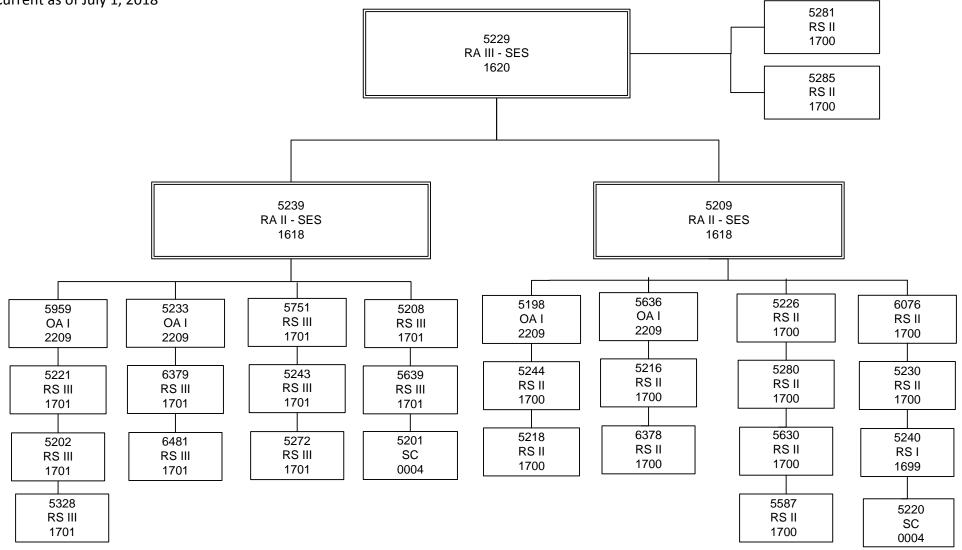


Department of Revenue Child Support Program Fort Myers Service Center (1 of 3) Current as of July 1, 2018

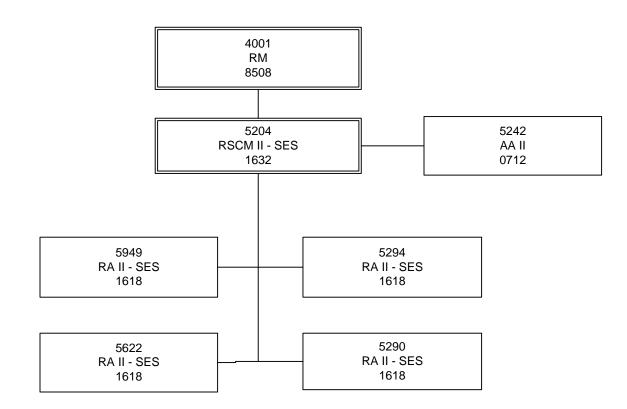




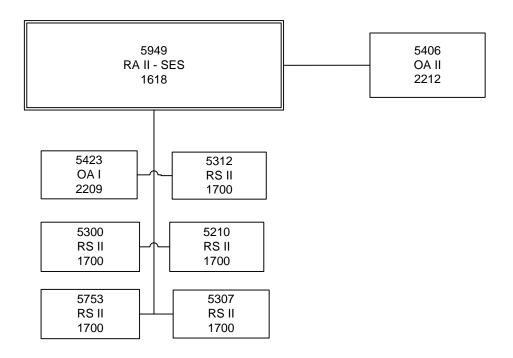
# Department of Revenue Child Support Program Fort Myers Service Center (3 of 3) Current as of July 1, 2018



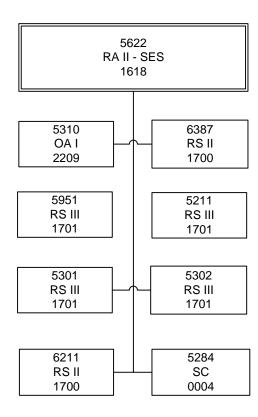
Department of Revenue Child Support Program Naples Service Center (1 of 4) Current as of July 1, 2018



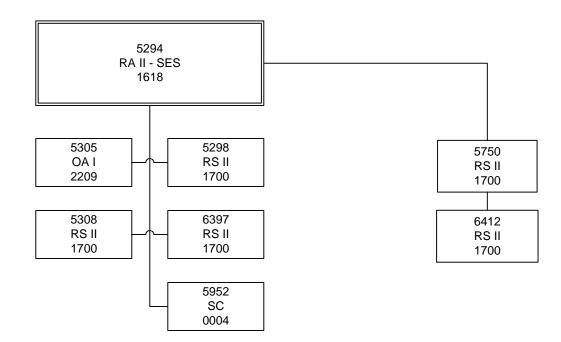
Department of Revenue Child Support Program Naples Service Center (2 of 4) Current as of July 1, 2018



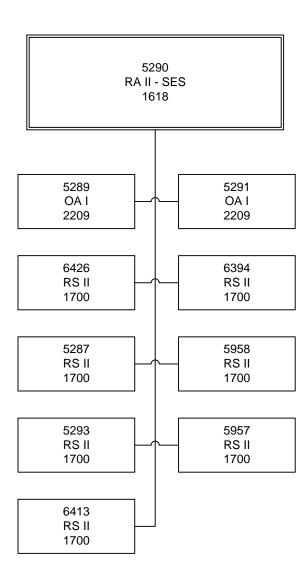
Department of Revenue Child Support Program Naples Service Center (3 of 4) Current as of July 1, 2018

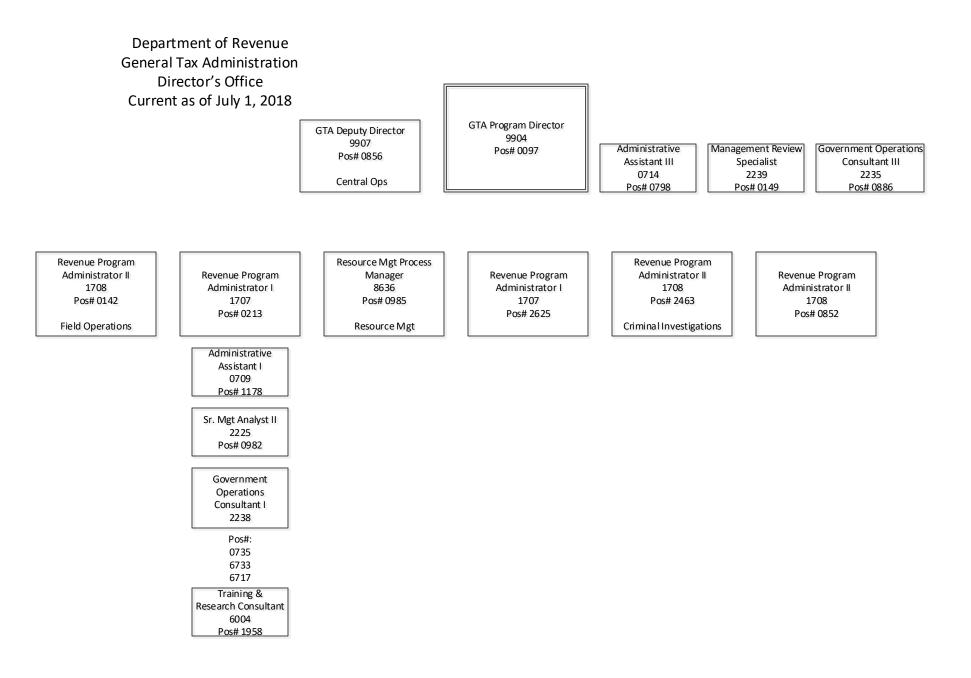


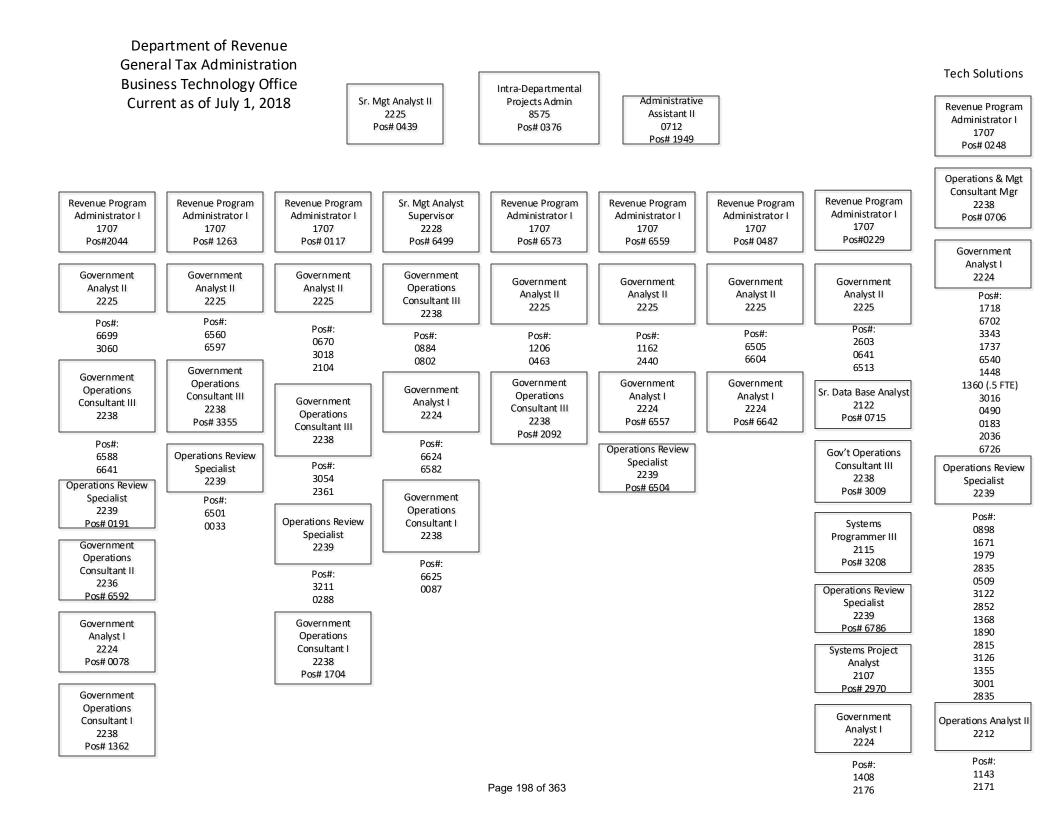
Department of Revenue Child Support Program Naples Service Center (4 of 4) Current as of July 1, 2018



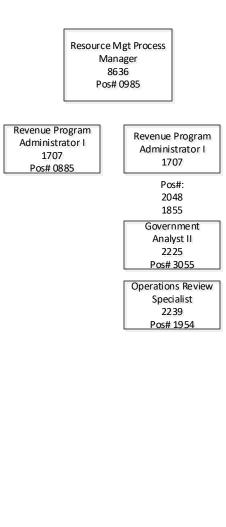
Department of Revenue Child Support Program Port Charlotte Service Center Current as of July 1, 2018

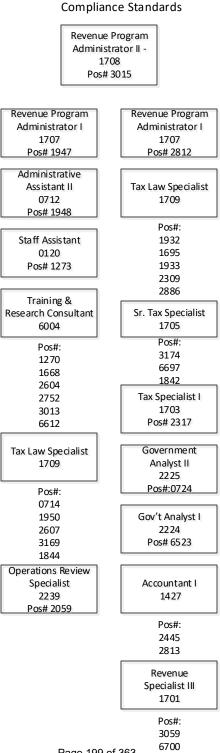


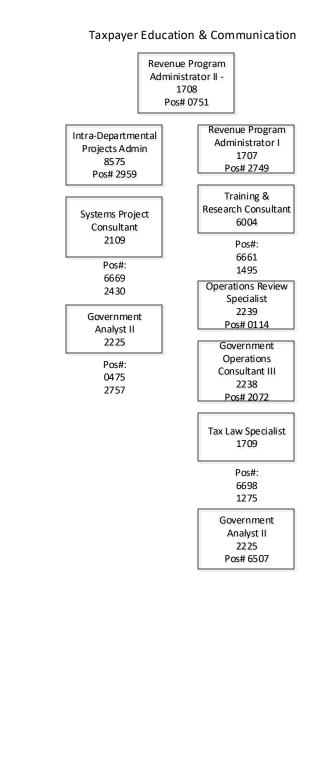




# Department of Revenue General Tax Administration Resource Management Process (1 of 2) Current as of July 1, 2018

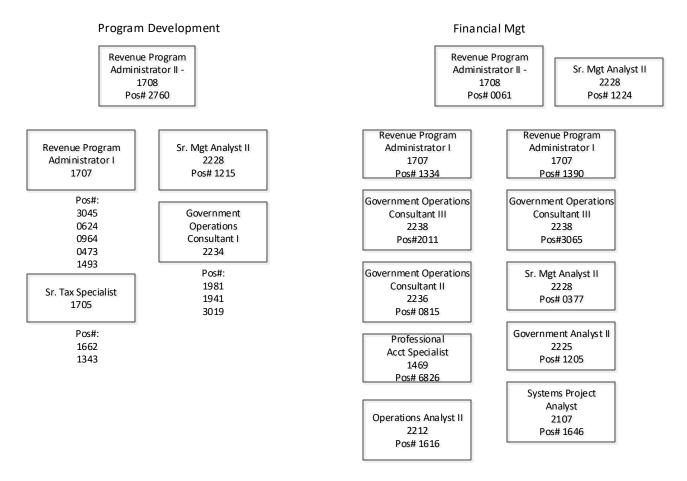




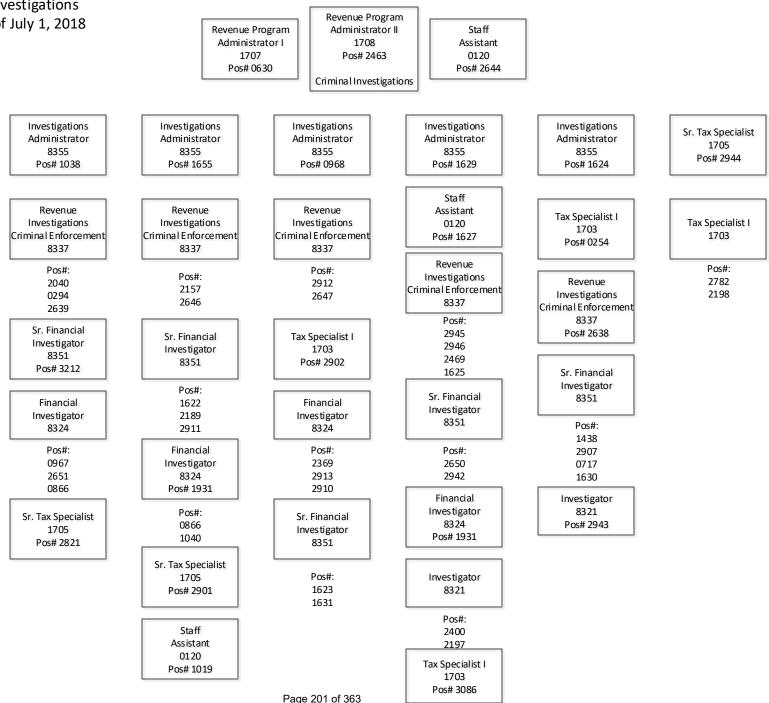


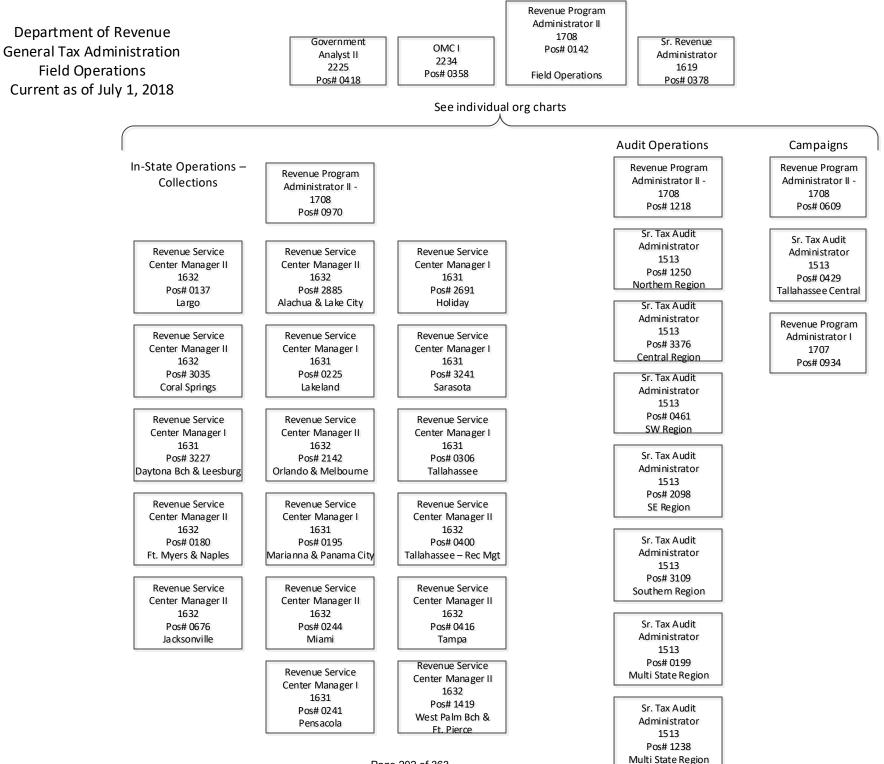
Page 199 of 363

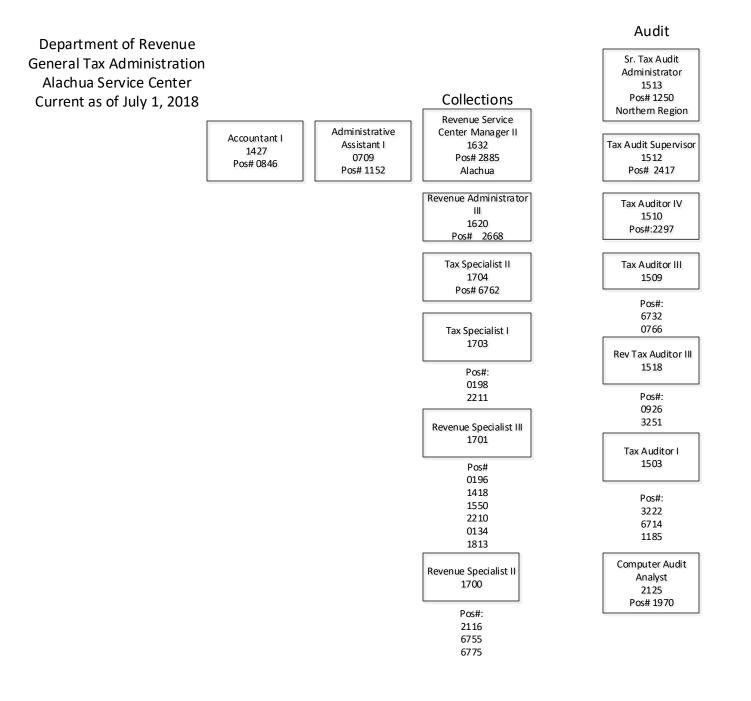
# Department of Revenue General Tax Administration Resource Management Process (2 of 2) Current as of July 1, 2018



## Department of Revenue General Tax Administration Criminal Investigations Current as of July 1, 2018







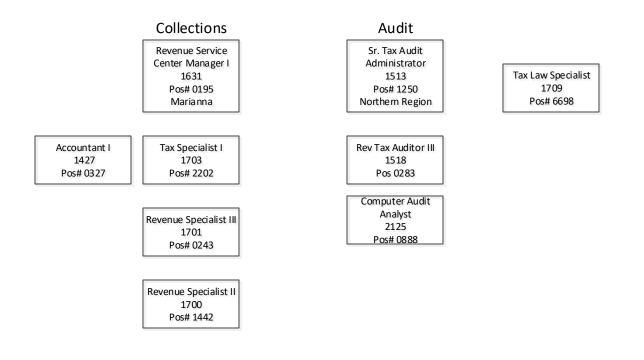
# Department of Revenue General Tax Administration Jacksonville Service Center Current as of July 1, 2018

Current as of July 1, 2018				Au	dit		
Administrative Assistant I 0709	Collections Revenue Service Center Manager II	Operations Review Specialist 2239 Pos# 1671	1	Specialist 15 705 Pos# ¢ 0995 Norther	strator Administ 13 Assista 1250 0712	nt II 2	Campaigns
Pos#: 1257 0212	1632 Pos# 0676 Jacksonville	Tax Specialist II 1704 Pos# 2216	Tax Audit Supv 1512 Pos# 1922	Tax Audit Supv 1512 Pos# 3221	Tax Audit Supv 1512 Pos# 0401	Tax Audit Supv 1512 Pos# 0826	Revenue Tax Audit Supervisor 1521 Pos# 1960
Accountant I 1427 Pos#: 0211 2402		Sr Revenue Consultant 1619 Pos# 1559	Tax Auditor V 1511 Pos# 3103 Rev Tax Auditor IV	Tax Auditor IV 1510 Pos# 3143	Administrative Assistant I 0709 Pos# 2196	Tax Auditor V 1511 Pos# 6849 Tax Auditor IV	Tax Auditor III 1509
2493 Revenue Administrator III 1620	Revenue Administrator III 1620	Revenue Administrator III 1620	1519 Pos# 1971	Rev Tax Auditor IV 1519 Pos#:	Rev Tax Auditor VI 1519 Pos# 1480	15 10 Pos# 3220	Pos#: 2476 3142
Pos# 6759	Pos# 2110	Pos# 0204	Tax Auditor III 1509	0403 0639 Tax Auditor III	Tax Auditor III 1509 Pos# 3223	Tax Auditor III 1509 Pos# 1886	Tax Auditor II 1506
Revenue Specialist III 1701	Revenue Specialist III 1701	Tax Specialist I 1703 Pos#:	Pos#: 0452 6816	1509 Pos# 2819	Rev Tax Auditor III	Tax Auditor II 1506	Pos#: 1189 2018
Pos# 0206 2947 6761	Pos#: 1298 2214 2693	0965 1653 2890	3020 Tax Auditor II 1506	Tax Auditor I 1503	1518 Pos# 0407	Pos#: 0988	2416 2654 1195
0202 Revenue Specialist II	Revenue Specialist II	1440 Revenue Specialist III	Pos# 6815	Pos#: 6718 3099	Tax Auditor II 1506 Pos# 0399	1168 Tax Auditor I	Tax Auditor I 1503 Pos# 1064
1700 Pos#: 1557	1700 Pos#:	1701 Pos#: 2212	1503 Pos# 2001	0521 Computer Audit	Tax Auditor I 1503	1503 Pos#:	
1659 1556 2114	0318 3301 1815 0872	2212 2492 1586	Computer Audit Analyst 2125 Pos# 3236	Analyst 2125 Pos# 6731	Pos# 1244 Computer Audit Analyst 2125 Pos# 0493	1914 3144 3093	

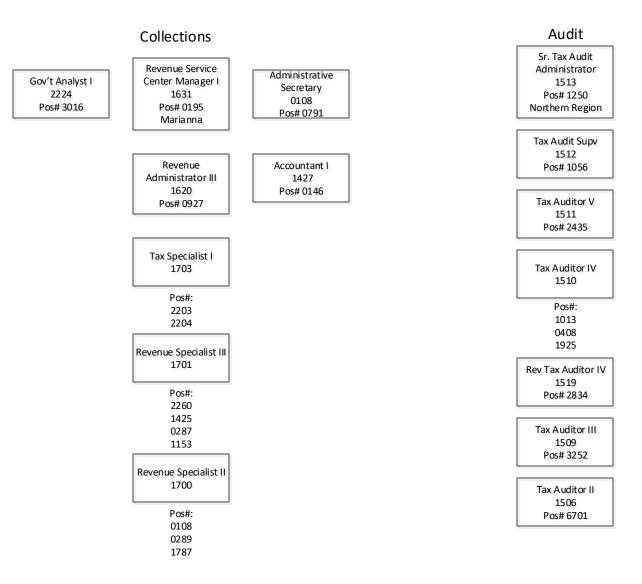
# Department of Revenue General Tax Administration Lake City Service Center Current as of July 1, 2018

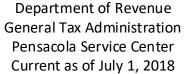
		Operations Review Specialist 2239 Pos# 0898	Revenue Service Center Manager I 1631 Pos# 2885 Lake City	Administrative Assistant I 0709 Pos# 0415	Accountant I 1427 Pos# 1535	Revenue Program Administrator I 1707 Pos# 2934
Colle	ections				Cam	paigns
Revenue Administrator III 1620 Pos# 2288	Revenue Administrator III 1620 Pos# 0718				Supe 15	Tax Audit ervisor 521 ± 2234
Revenue Specialist III 1701 Pos#:	Tax Specialist I 1703				15	uditor III 509 ± 2891
1658 1814 1686 1739	Pos#: 3295 2217 0966				15	Auditor III 518 53023
1561 3276 3369 6655	Revenue Specialist III 1701					uditor II 506
Tax Specialist II 1704 Pos# 2161	Pos#: 0647 1070 0368 2779				19 26 10	os#: 012 035 066
Tax Specialist I 1703	1690 3268 3271 3307				Tax A	uditor I 603
Pos#: 2015 1660 2892	0239				20	053 199

Department of Revenue General Tax Administration Marianna Service Center Current as of July 1, 2018

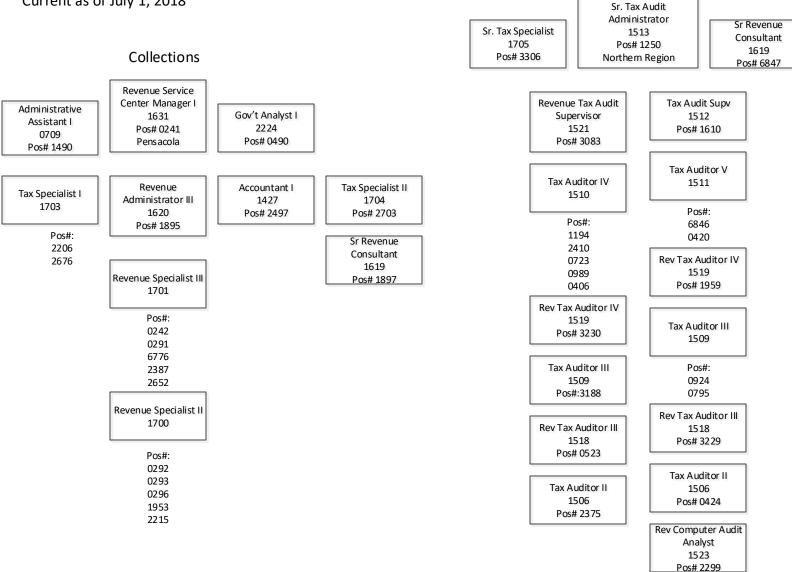


# Department of Revenue General Tax Administration Panama City Service Center Current as of July 1, 2018

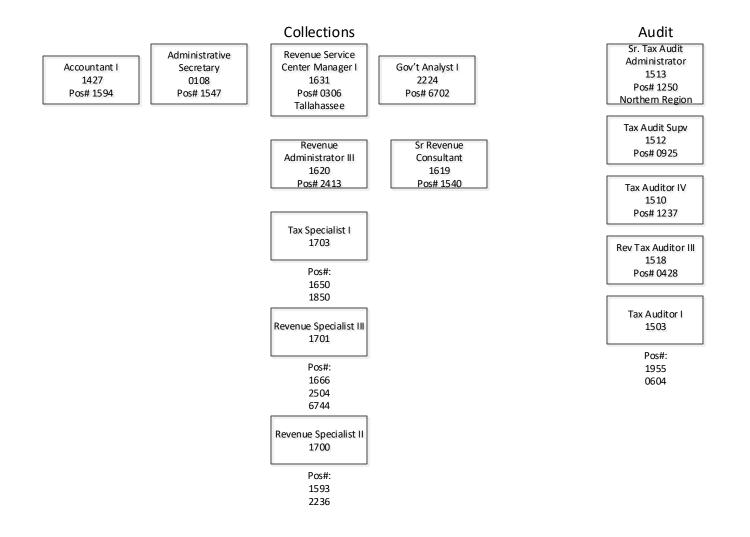




#### Audit

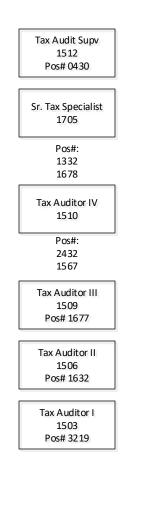


# Department of Revenue General Tax Administration Tallahassee Service Center Current as of July 1, 2018



Ger Tallaha	epartment of Reve neral Tax Administ assee – Campaign rrent as of July 1,	ration s (1 of 2)	Sr. Revenue Consultant 1619 Pos# 1335	Administrative Assistant I 0709 Pos# 2893	Revenue Program Administrator II - 1708 Pos# 0609	Government Operations Consultant III 2238 Pos# 2502	Revenue	
	Rev Sr. Tax Specialist 1522 Pos# 1665	Tax Specialist I 1703 Pos# 1644	Accountant I 1427 Pos# 1155	Administrator 1513 Pos# 0429 Tallahassee Central	Analyst 2125 Pos# 1648	Specialist II 1700 Pos# 3024	Specialist III 1701 Pos# 3058	Sr. Tax Specialist 1705 Pos# 1963
Tax Audit Supv 1512 Pos# 2884	Tax Audit Supv 1512 Pos# 1667	Tax Audit Supv 1512 Pos# 3066	Tax Audit Supv 1512 Pos# 3137	Tax Audit Supv 1512 Pos# 3136	Tax Audit Supv 1512 Pos# 2041	Revenue Tax Audit Supervisor 1521 Pos# 1641	Revenue Tax Audit Supervisor 1521 Pos# 5859	Revenue Tax Audit Supervisor 1521 Pos# 1209
Administrative Secretary 0108 Pos# 2897	Sr. Tax Specialist 1705	Administrative Secretary 0108 Pos# 1635	Rev Sr. Tax Specialist 1522 Pos# 2916	Secretary Specialist 0105 Pos# 2473	Secretary Specialist 0105 Pos# 1549	Secretary Specialist 0105 Pos# 0650	Sr. Tax Specialist 1705 Pos# 1441	Sr. Tax Specialist 1705 Pos# 2895
Rev Sr. Tax Specialist 1522 Pos# 2200	Pos#: 2899 2900 Rev Sr. Tax Specialist	Sr. Tax Specialist 1705 Pos# 2475	Tax Auditor III 1509 Pos# 0334	Sr. Tax Specialist 1705 Pos# 0882	Tax Auditor IV 1510 Pos#:	Tax Auditor IV 1510	Rev Sr. Tax Specialist 1522 Pos# 1336	Tax Auditor IV 1510
Sr. Tax Specialist 1705 Pos# 1636	1522 Pos# 0397	Rev Sr. Tax Specialist 1522 Pos# 1649	Tax Auditor II 1506	Tax Auditor IV 1510 Pos# 2070	2301 3141 0716	Pos#: 0434 3026	Tax Auditor IV 1510	Pos#: 0449 3217 Tax Auditor III
Tax Auditor IV 1510	Tax Auditor IV 1510 Pos#:	Tax Auditor IV 1510 Pos# 2894	Pos#: 1652 2077	Tax Auditor III 1509	Rev Tax Auditor III 1518	1519 Pos# 3025	Pos#: 3246 2655	1509 Pos# 1876
Pos#: 2192 6857	1640 2051 Tax Auditor III	Rev Tax Auditor IV 1519	Tax Auditor I 1503 Pos#:	Pos#: 3209 2308	Pos#: 1182 1892 3021	Tax Auditor III 1509 Pos# 2397	Tax Auditor III 1509 Pos# 6858	Tax Auditor II 1506 Pos#:
Tax Auditor III 1509 Pos# 2785	1509 Pos#: 1643	Pos# 1638	1996 6823 6830 0124	Rev Tax Auditor III 1518 Pos# 3076	Tax Auditor II 1506	Tax Auditor II 1506	Rev Tax Auditor III 1518 Pos# 2307	1632 3193
Rev Tax Auditor III 1518	3139 Rev Tax Auditor III	1518 Pos#: 2896	1437 3159	Tax Auditor II 1506 Pos# 2194	Pos#: 0890 3166	Pos#: 2093 1541	Tax Auditor II 1506 Pos# 1333	Tax Auditor I 1503 Pos#:
Pos#: 3218 3255	1518 Pos# 3373	1862 3232 Tax Auditor II		Tax Auditor I 1503	Rev Tax Auditor II 1517 Pos# 0395	Tax Auditor I 1503 Pos#:	Tax Auditor I 1503	3051 3199 1969 2286
Tax Auditor II 1506 Pos# 3078	Tax Auditor II 1506 Pos# 1220	1506 Pos# 2074 Tax Auditor I		Pos#: 0680 2037	Tax Auditor I 1503	1674 3181 3182 3036	Pos#: 1521 2472	
Tax Auditor I 1503 Pos# 1228		1503 Pos# 1069		Page 210 of 363	Pos#: 3077 1875	2863		

# Department of Revenue General Tax Administration Tallahassee – Campaigns (2 of 2) Current as of July 1, 2018

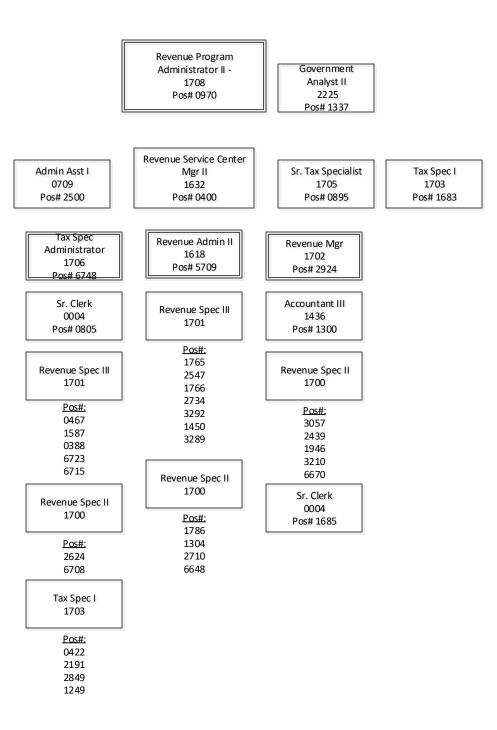


### Revenue Program Administrator II -1708 Pos# 0609

## Lead Development

Revenue Program						
Administrator I						
1707						
Pos# 0934						
Tax Law Specialist						
1709						
Pos# 0905						
Pos#:						
0905						
6743						
Government						
Analyst II						
2225						
Pos#:						
6696						
1719						
0634						
Government						
Operations						
Consultant III						
2238						
Pos# 1906						
Sr. Tax Specialist						
1705						
Pos#:						
0949						
2455						
3006						
2869						
1181						
Tax Specialist II						
1704						
Pos# 0222						

# Department of Revenue General Tax Administration Tallahassee Receivables Management Current as of July 1, 2018

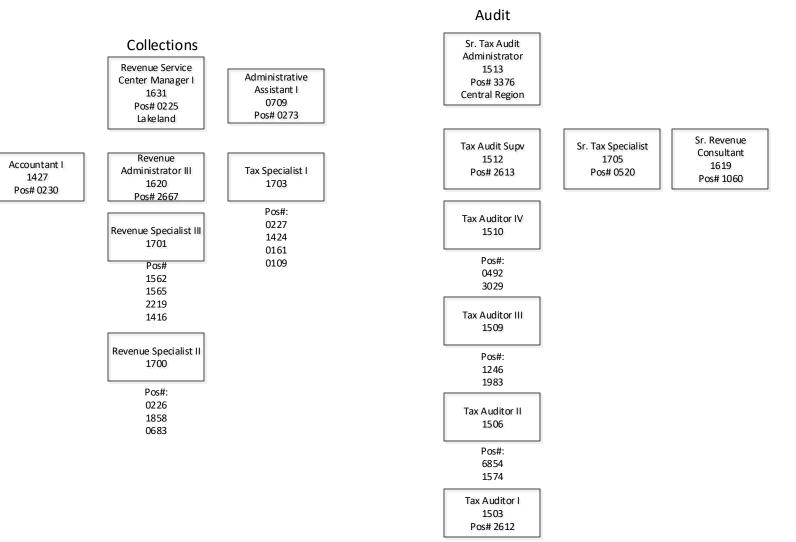


# Department of Revenue General Tax Administration Daytona Service Center Current as of July 1, 2018

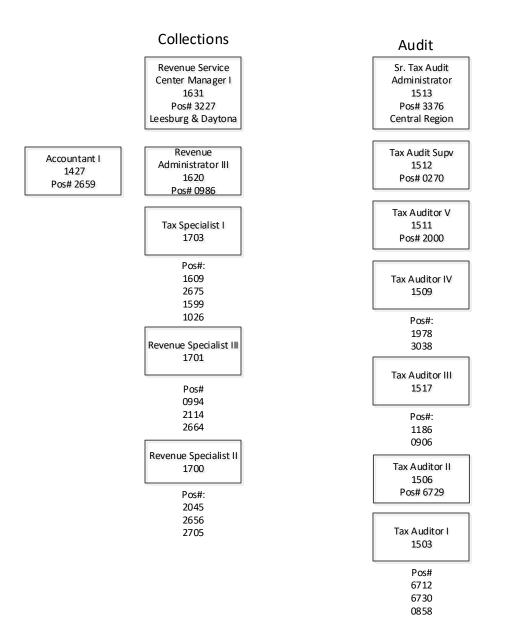
	Collections		Sr. Tax Audit Administrator 1513 Pos# 3376 Central Region
	Revenue Service Center Manager I 1631 Pos# 3227 Leesburg & Daytona	Admin Asst II 0712 Pos# 0355	Tax Audit Supv 1512 Pos# 2061
Accountant I 1427	Revenue Administrator III		Tax Auditor IV 1510
Pos# 1295	1620 Pos# 0383		Pos#: 2825 1973
	Tax Specialist I 1703		Rev Tax Auditor IV 1519
	Pos#: 2208 2673		Pos#: 1165 1889
	1917 1434 Revenue Specialist III		Tax Auditor II 1506 Pos# 0838
	1701		Tax Auditor I
	Pos# 2209 0158		1503 Pos#:
	0695 0156		2389 1196
	Revenue Specialist II 1700		Rev Computer Audit Analyst 1523 Pos# 0900
	Pos#: 1534 3224		

Audit

# Department of Revenue General Tax Administration Lakeland Service Center Current as of July 1, 2018

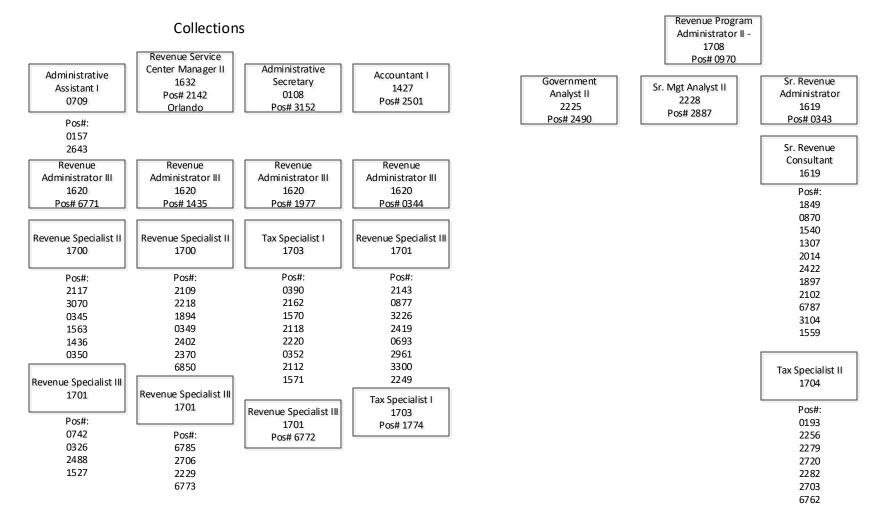


# Department of Revenue General Tax Administration Leesburg Service Center Current as of July 1, 2018



# Department of Revenue General Tax Administration Orlando Service Center (1 of 2) Current as of July 1, 2018

## In-State Operations – Collections

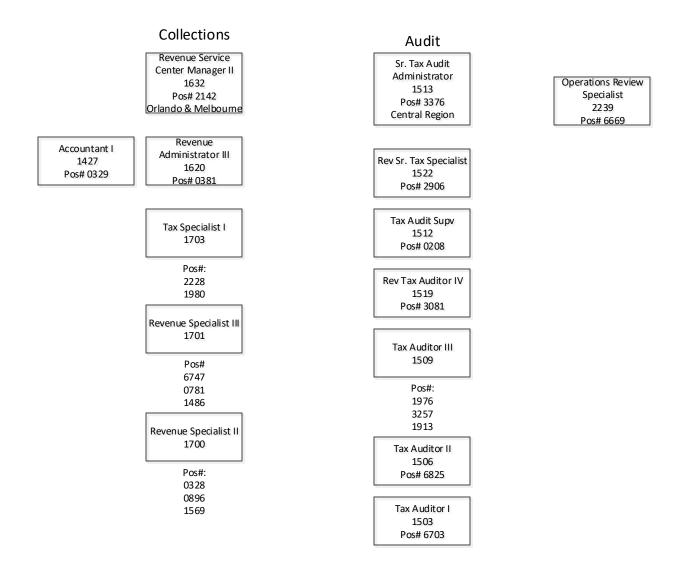


#### Audit

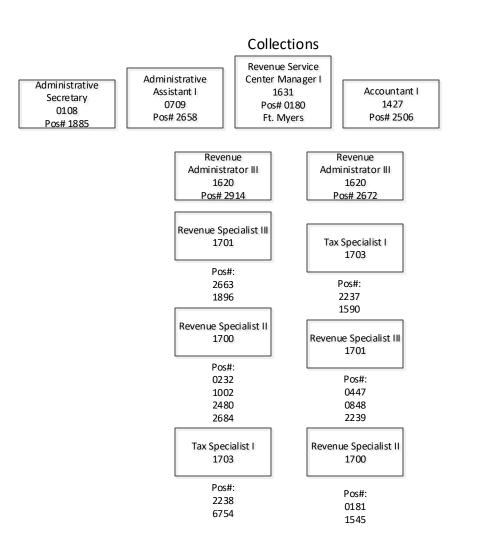
Department of Revenue General Tax Administration Orlando Service Center (2 of 2) Current as of July 1, 2018

enter (2 of 2) ly 1, 2018	Pos#: 1982 Sr. Tax Specialist 0875 1705	Sr. Tax Audit Administrator 1513 Pos# 3376 Central Region	Sr. Revenue Consultant 1619 Pos# 6841
Tax Audit Supv 1512 Pos# 2372	Tax Audit Supv 1512 Pos# 0692	Revenue Tax Audit Supervisor 1521 Pos# 2822	Tax Audit Supv 1512 Pos# 1491
Administrative Assistant I 0709 Pos# 1376	Tax Auditor V 1511 Pos# 0405	Tax Auditor IV 1510 Pos# 2826	Tax Auditor IV 1510 Pos# 3042
Computer Audit Analyst 2125	Rev Tax Auditor III 1518 Pos# 3225	Rev Tax Auditor IV 1519 Pos# 2824	Rev Tax Auditor IV 1519 Pos# 0636
Pos#: 2434 1175	Tax Auditor II 1506	Tax Auditor III 1509 Pos# 2388	Tax Auditor III 1509 Pos# 0386
Tax Auditor IV 1510 Pos# 0470	Pos#: 0976 3186 6821	Tax Auditor II 1506 Pos# 0829	Tax Auditor II 1506
Tax Auditor II 1506 Pos# 6576	3121 1192 Tax Auditor I 1503	Tax Auditor I 1503	Pos#: 6822 3160 2089 2418
Tax Auditor I 1503	Pos#: 2404 0481	Pos#: 6820 0516	Tax Auditor I 1503 Po# 0952
Pos#: 6824 3096 2424 0987 6860 3228 1265		0324 6855 6827	F 0# 0932

Department of Revenue General Tax Administration Melbourne Service Center Current as of July 1, 2018

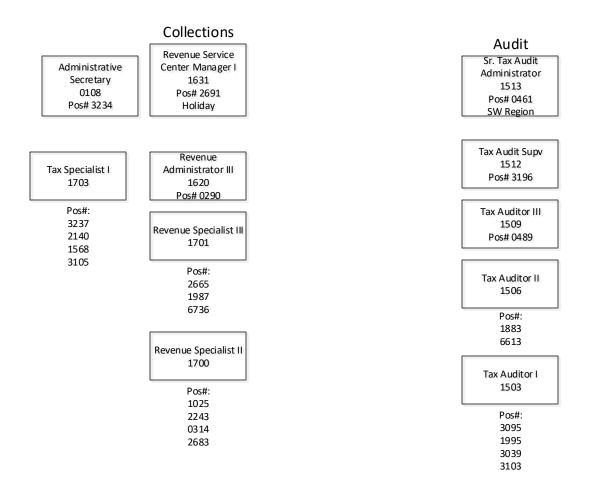


#### Department of Revenue General Tax Administration Ft. Myers Service Center Current as of July 1, 2018

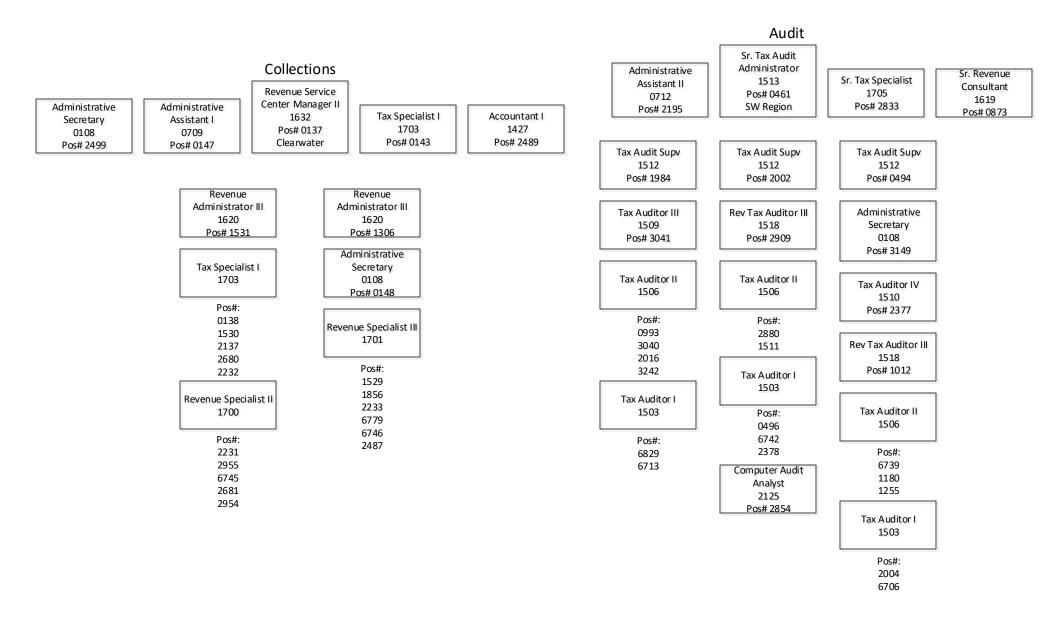




#### Department of Revenue General Tax Administration Holiday Service Center Current as of July 1, 2018

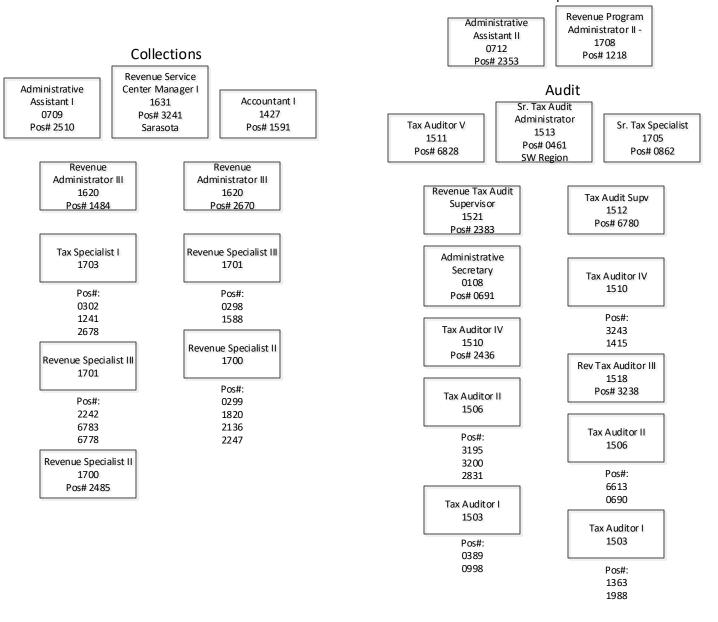


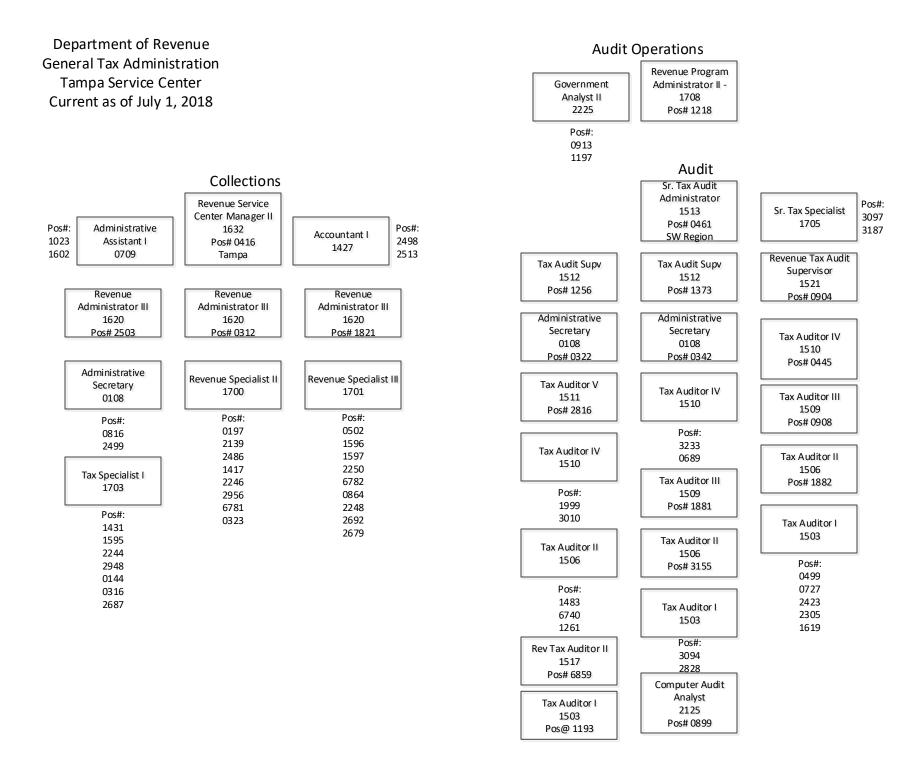
#### Department of Revenue General Tax Administration Largo Service Center Current as of July 1, 2018



#### Department of Revenue General Tax Administration Sarasota Service Center Current as of July 1, 2018

Audit Operations





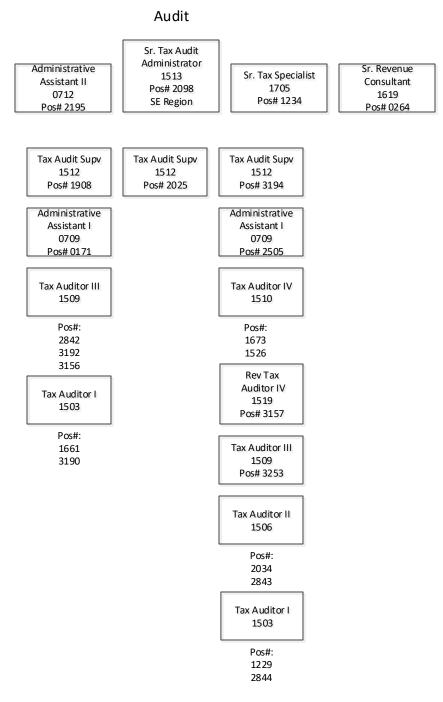
#### Page 223 of 363

## Department of Revenue General Tax Administration Coral Springs Service Center (1 of 2) Current as of July 1, 2018

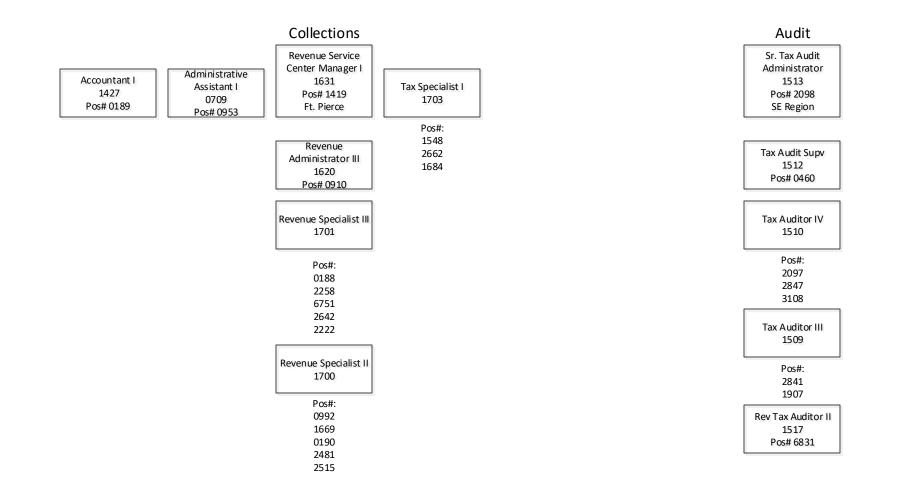
	Pos#: Accountant I 0946 1427 0172	Revenue Service Center Manager II 1632 Pos# 3035 Coral Springs	Administrative Assistant I 0709 Pos# 0485	
Revenue Administrator III 1620 Pos# 1338	Revenue Administrator III 1620 Pos# 2105	Revenue Administrator III 1620 Pos# 3090	Revenue Administrator III 1620 Pos# 3258	Revenue Administrator III 1620 Pos# 1537
Revenue Specialist III 1701	Revenue Specialist III 1701	Revenue Specialist II 1700	Revenue Specialist II 1700	Administrative Secretary 0108
Pos#: 1542 0163	Pos#: 0167 1536 2103	Pos#: 0179 2251 6784	Pos#: 2699 0175 2508	Pos#: 3111 0849
2101 2100 1421 6758	0160 6777 2294 2698	6757 2252 1231 2106	3298 2255 2254 2957	Tax Specialist I 1703
6758 Tax Specialist I 1703 Pos#: 0817 2123		2106 2148 0162	6749 2107 2962	Pos#: 0169 2958 1539 2029 2941 3185 2257 0015

Collections

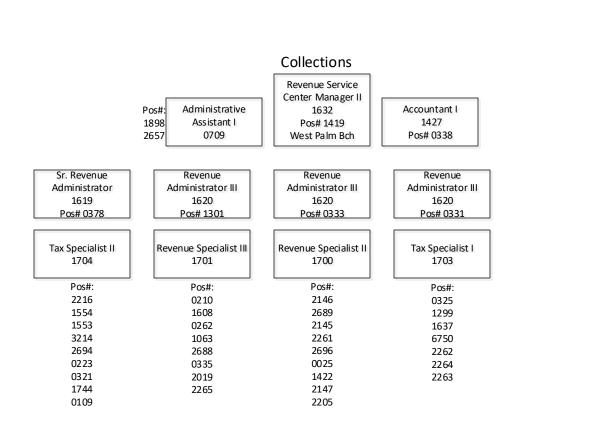
# Department of Revenue General Tax Administration Coral Springs Service Center (2 of 2) Current as of July 1, 2018



#### Department of Revenue General Tax Administration Ft. Pierce Service Center Current as of July 1, 2018



#### Department of Revenue General Tax Administration West Palm Beach Service Center Current as of July 1, 2018

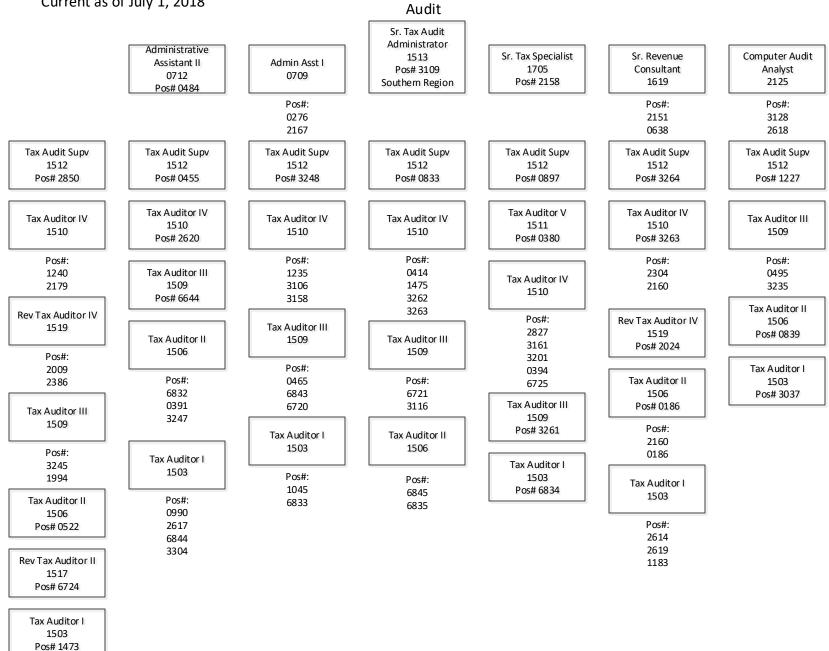


Audit Sr. Tax Audit	
Administrator 1513 Pos# 2098 SE Region	Sr. Tax Specialist 1705 Pos# 3114
Tax Audit Supv 1512 Pos# 2367	
Tax Auditor IV 1510 Pos# 3253	
Tax Auditor III 1509	
Pos#: 2855 6752	
Tax Auditor II 1506 Pos# 2416	
Pos#: 6552 2075	
Tax Auditor I 1503 Pos# 3087	
Computer Audit Analyst 2125 Pos# 0837	

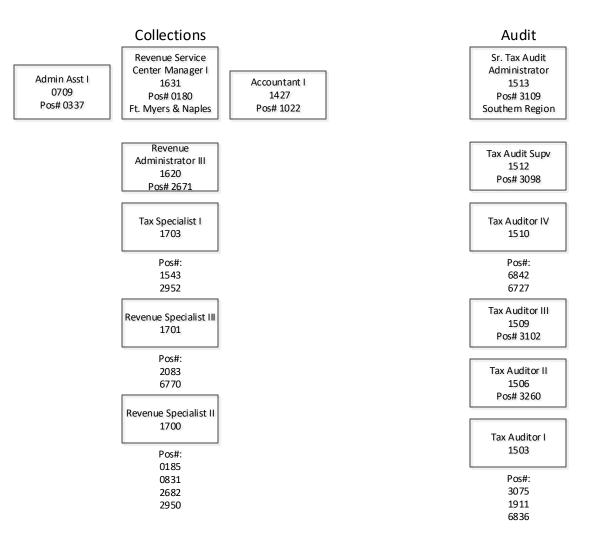
# Department of Revenue General Tax Administration Miami Service Center (1 of 2) Current as of July 1, 2018

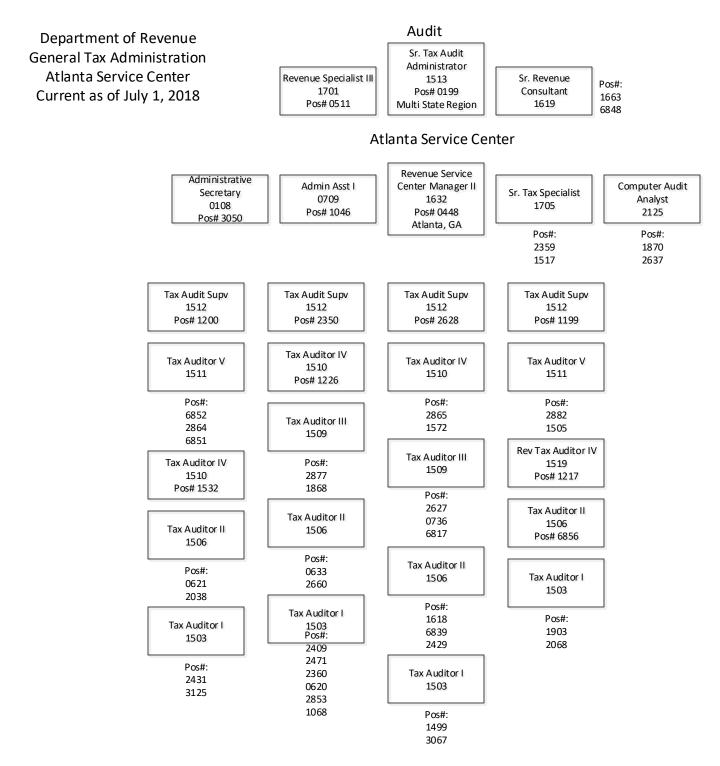
		Administ Assista 070 Pos# 0	rative Int I 9 Mit States 9 Mit	ctions e Service Manager I 31 0244 ami			
Revenue Administrator III 1620 Pos# 0247	Revenue Administrator III 1620 Pos# 1575	Revenue Administrator III 1620 Pos# 6722	Revenue Administrator III 1620 Pos# 0246	Revenue Administrator III 1620 Pos# 1230	Revenue Administrator III 1620 Pos# 0245	Revenue Administrator III 1620 Pos# 6767	Revenue Administrator III 1620 Pos# 6572
Revenue Specialist III 1701	Revenue Specialist III 1701	Revenue Specialist II 1700	Revenue Specialist II 1700	Revenue Specialist III 1701	Revenue Specialist II 1700	Tax Specialist I 1703	Revenue Specialist II 1700
Pos#: 0263 1584 3310 0860 1585 1303 2156 2164 Tax Specialist I 1703 Pos# 1857	Pos#: 2274 3303 0261 2124 0251 6765 2127 6769 2275 Administrative Secretary 0108 Pos# 2509	Pos#: 2484 2125 2269 2271 2126 1812 2281 1904 0219	Pos#: 6766 0255 1578 0845 3043 6764 1579 2121 2099	Pos#: 2949 3305 2278 1816 1427 0220 0140 1560	Pos#: 0260 2128 2951 2129 0274 2280 6768 0319 1577	Pos#: 0268 1439 3297 1184 0348 2266 2615 2122 2010 2479 Accountant I 1427	Pos#: 2273 2130 2267 0256 2700 0903 2270 0267 2150 Administrative Secretary 0108 Pos# 3265
Secretary 0108 Pos# 0275						Pos#: 0184 0297 2494	

## Department of Revenue General Tax Administration Miami Service Center (2 of 2) Current as of July 1, 2018



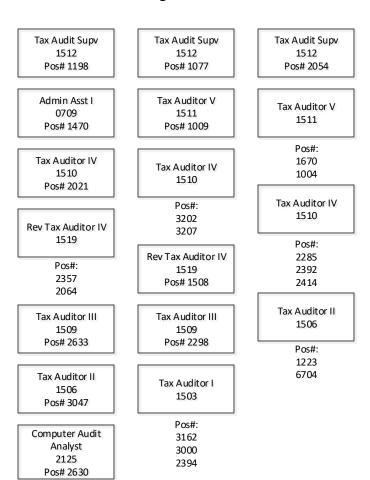
#### Department of Revenue General Tax Administration Naples Service Center Current as of July 1, 2018





#### Department of Revenue General Tax Administration Chicago Service Center Current as of July 1, 2018



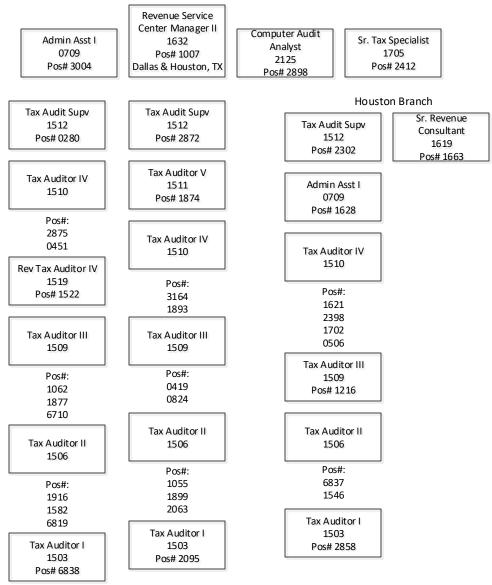


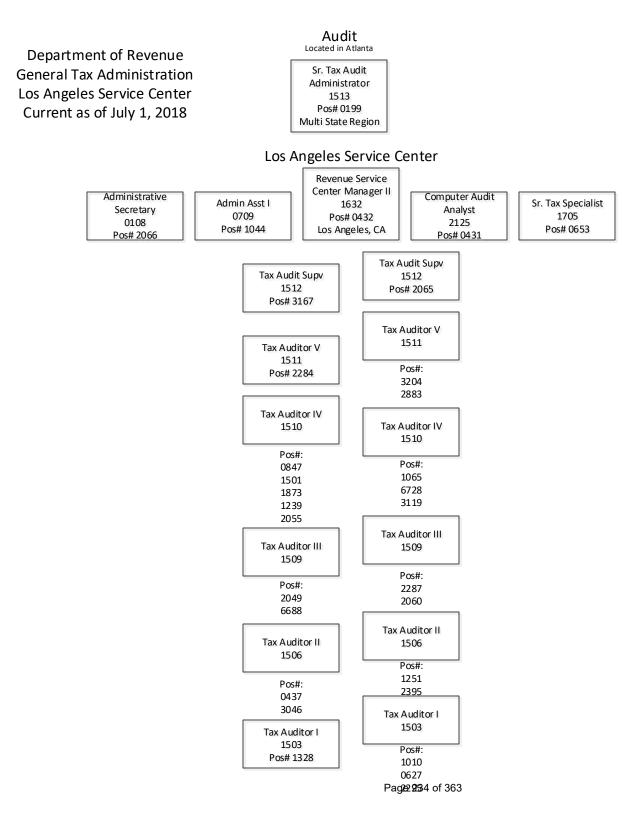
#### Chicago Service Center

#### Department of Revenue General Tax Administration Dallas Service Center Current as of July 1, 2018



#### **Dallas Service Center**

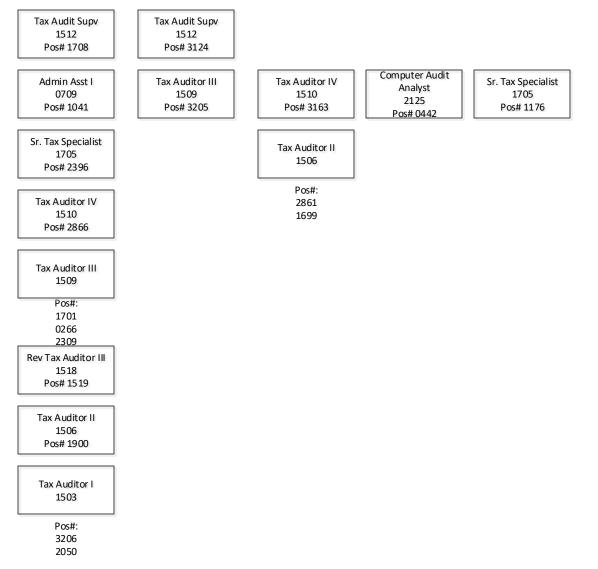




Department of Revenue General Tax Administration New York Service Center Current as of July 1, 2018

Audit Located in Atlanta
Sr. Tax Audit
Administrator
1513
Pos# 0199
Multi State Region

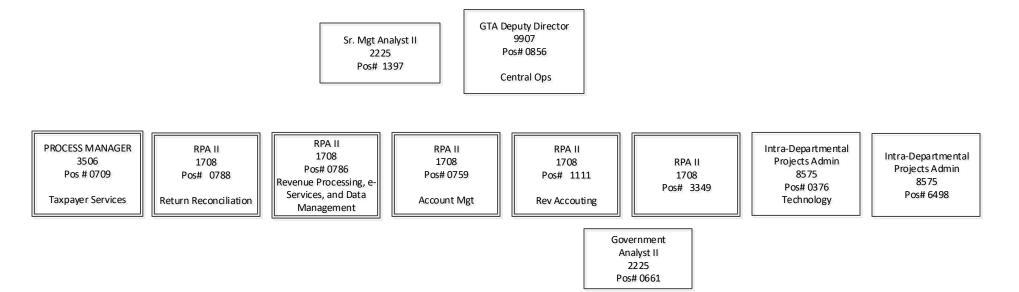
#### New York Service Center



Department of Revenue General Tax Administration Pittsburgh Service Center Current as of July 1, 2018	Administrative Secretary	Audit Located in Pittsburgh Sr. Tax A Administ 1619 Pos# 3032 Pos# 3032 Pittsburgh Ser Center Ma 0709 Pos# 1042 Pos# 0 Pittsburgh	trator 3 238 Region rvice Center Service nager II 2 446 Computer Audit Analyst 2125 Pos# 6853 Sr. Tax Specialist 1705 Pos# 2629
		Tax Audit Supv 1512 Pos# 1057	Tax Audit Supv 1512 Pos# 2363
		Tax Auditor V 1511 Pos# 0464	Tax Auditor V 1511 Pos# 1254
		Pos# 0464 3088	Rev Tax Auditor IV
		Tax Auditor IV	1519 Pos# 1222
		1510	Tax Auditor III
		Pos#: 2296	1509
		2634 1073	Pos# 2879
		Rev Tax Auditor IV 1519	1211
		Pos# 3048	Tax Auditor II 1506
		Tax Auditor III	Pos#:
		1509 Pos# 0441	2155 2870
		Tax Auditor II 1506	2870 6788 2362 2408 1253
		Pos#: 1225 3203	Tax Auditor I 1503
		Tax Auditor I 1503	Pos#: 2046 1468
	Den	Pos# 3118	1-00

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#### Department of Revenue General Tax Administration Central Operations (CO) Current as of July 1, 2018



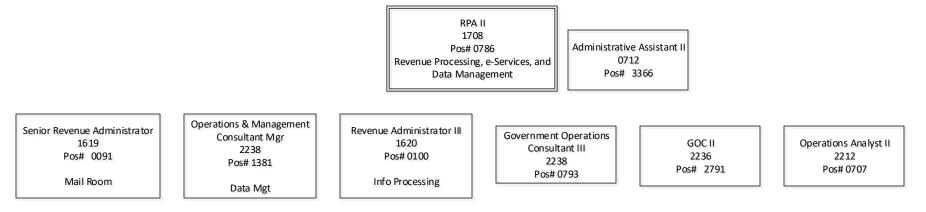
# Department of Revenue General Tax Administration CO - Taxpayer Services (1 of 2) Current as of July 1, 2018

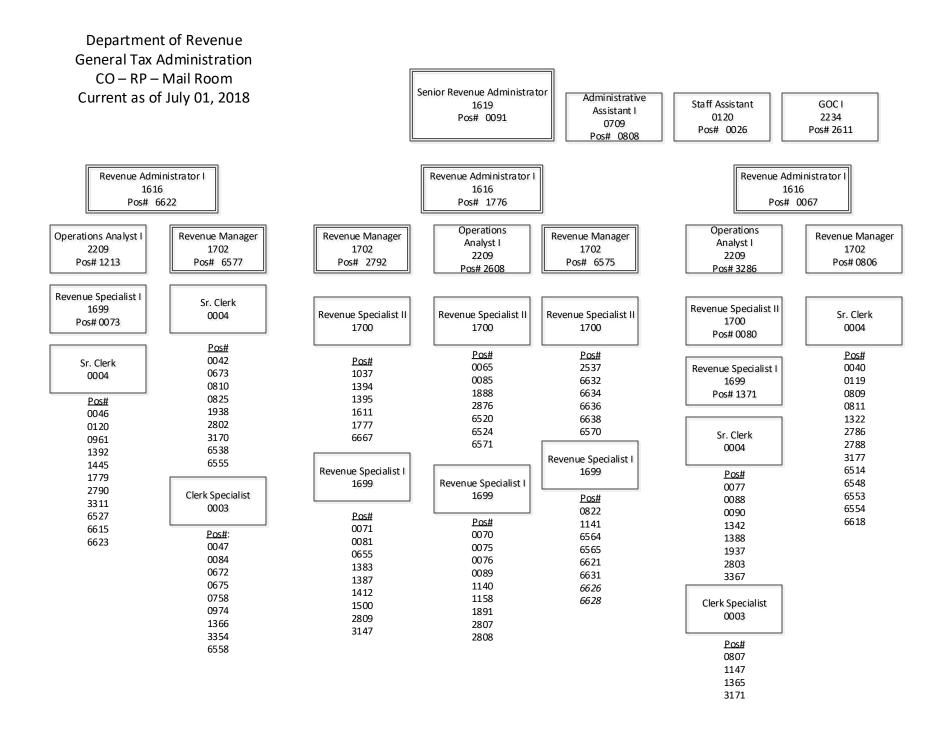
			ADMIN ASST II 0712 Pos# 0104	PROCESS MA 3506 Pos# 07(		TAX LAW PECIALIST 1704 Pos# 0115	RPA I 1707 Pos# 1160		
	Sr. Tax Specialist 1705 Pos# 1555	Tax Spec Administrator 1706 Pos# 0178	Staff Assistant 0120 Pos# 2723				Tax Spec Administrator 1706 Pos# 1074	Sr. Tax Specia 1705 Pos# 2915	
Revenue Mgr 1702 Pos# 2707	Revenue Mgr 1702 Pos# 0618	Revenue Mgr 1702 Pos# 6664	Revenue Admin III 1620 Pos# 0617	Revenue Admin III 1620 Pos# 0920	Revenue Mgr 1702 Pos# 1691	Revenue Mgr 1702 Pos# 1772	Revenue Mgr 1702 Pos# 2722	Revenue Admin III 1620 Pos# 2553	Revenue Mgr 1702 Pos# 1459
Revenue Spec III 1701 Pos# 6662	Revenue Spec III 1701 Pos# 2930	Revenue Spec III 1701 Pos# 2938	Tax Spec II 1704	Tax Spec II 1704	Revenue Spec III 1701	Revenue Spec III 1701	Revenue Spec III 1701 Pos# 0652	Tax Spec II 1704	SWPSO 0093 Pos# 0105
Revenue Spec II 1700	Revenue Spec II 1700	Revenue Spec II 1700	Pos#: 0651 3346	Pos#: 3339 2551	<u>Pos#:</u> 2733 6662	Pos#: 1742 0764	Revenue Spec II 1700	<u>Pos#:</u> 1829 0200 0436	Sr. Clerk 0004
Pos#: 1741	Pos#: 1693 2919	Pos#: 0950 1696	Tax Spec I 1703 Pos#:	Tax Spec I 1703 Pos#:	Revenue Spec II 1700	Revenue Spec II 1700	Pos#: 0769 0037	Tax Spec I 1703	<u>Pos#:</u> 0779 0705
3280 2917	1736	1746	2560	2120	<u>Pos#:</u> 0339	<u>Pos#:</u> 2712	0284 0776	<u>Pos#</u> :	2797 2457
0372	2728	1929	6686	6633	1620	2729	1309	1830	1770
3267	2183 2918	2454 3270	1679	6691	1688	3033	1771	1835	1726
2456	6646	6606	2557 1846	2718 2569	1791	6649	1785	2552 6689	6645
1789 2925	6647	6657	0767	6692	2453 2724	6650 6653	1790	2715	0708
3273	2940	6660	6687	2566	2929	6658	2713 2804	6609	
2184	6652	6682	6536	6690	3283	6676	3287	6620	
6685	1694	6656 2446	3323	2328	2926	1697		0320	
		2440	2570 1036	2561 2794	3279	6659		1760 3082	
			0698	2794 2562	1325 1698	1698		2716	
			2567	2556	1030			6546	
			2555	3358				3347	
			6578					2922	

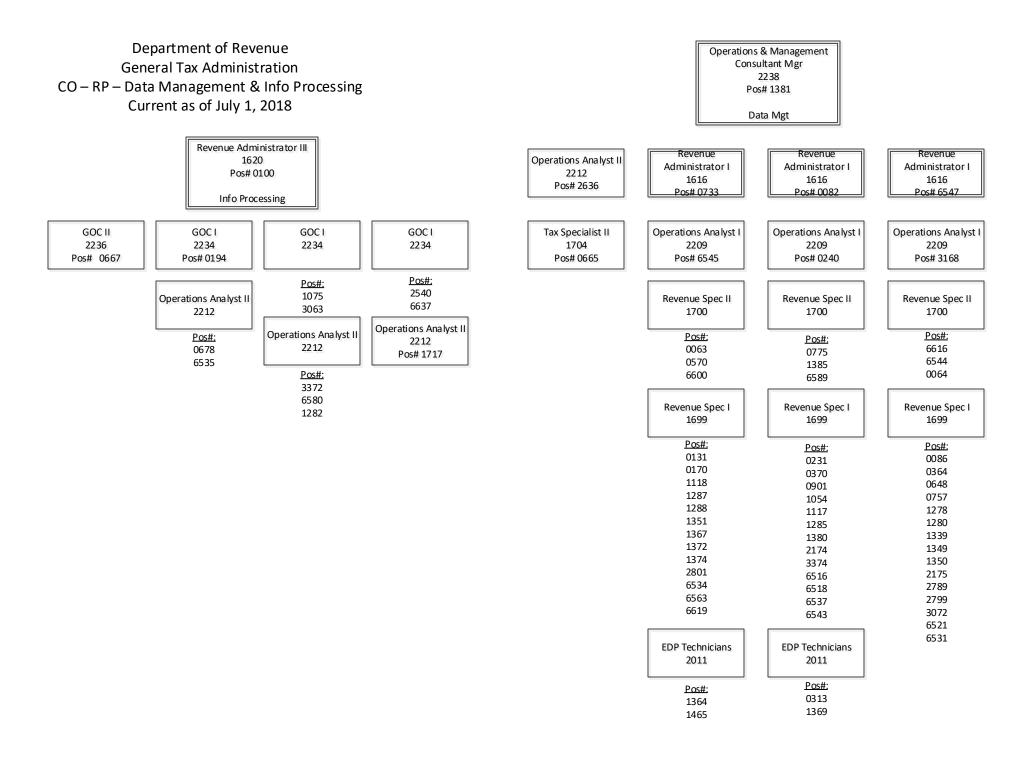
Department of Revenue General Tax Administration CO - Taxpayer Services (2 of 2) Current as of July 1, 2018

Operations & Management Consultant Mgr 2238 Pos# 1740
Operations Analyst II 2212
Dec#
Pos#:
2719
0271
3272
2935
3368
1311
GOCI
2234
Pos#:
2595
0123
GOC II
2236
Pos# 3011
Gov Analyst I
2224
2227
<u>Pos#:</u>
2550
2565
0367
Operations Review
Specialist
2239
Pos# 1052
105# 1052
Tax Specialist II
1704
Pos# 2563
1 03# 2303

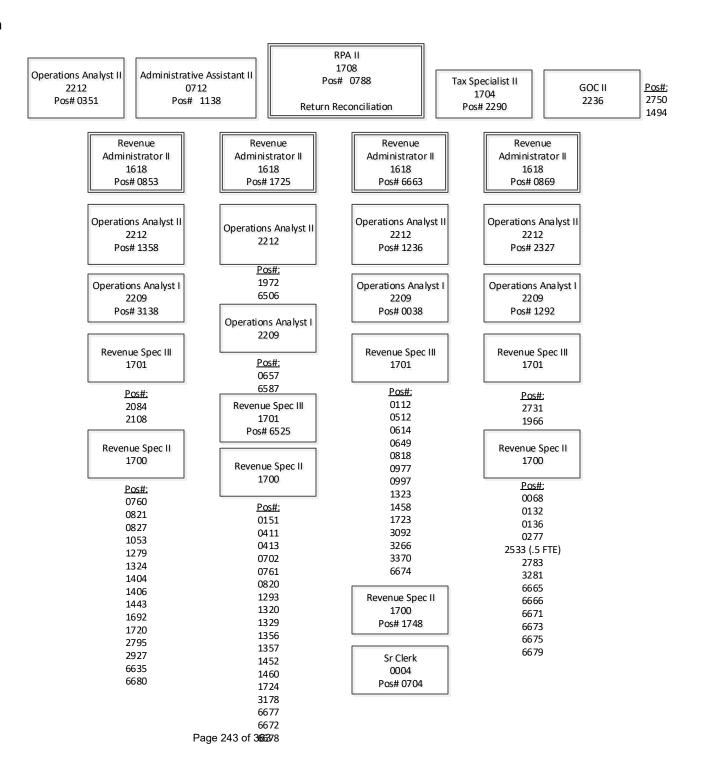
# Department of Revenue General Tax Administration CO - Revenue Processing (RP) Current as of July 1, 2018

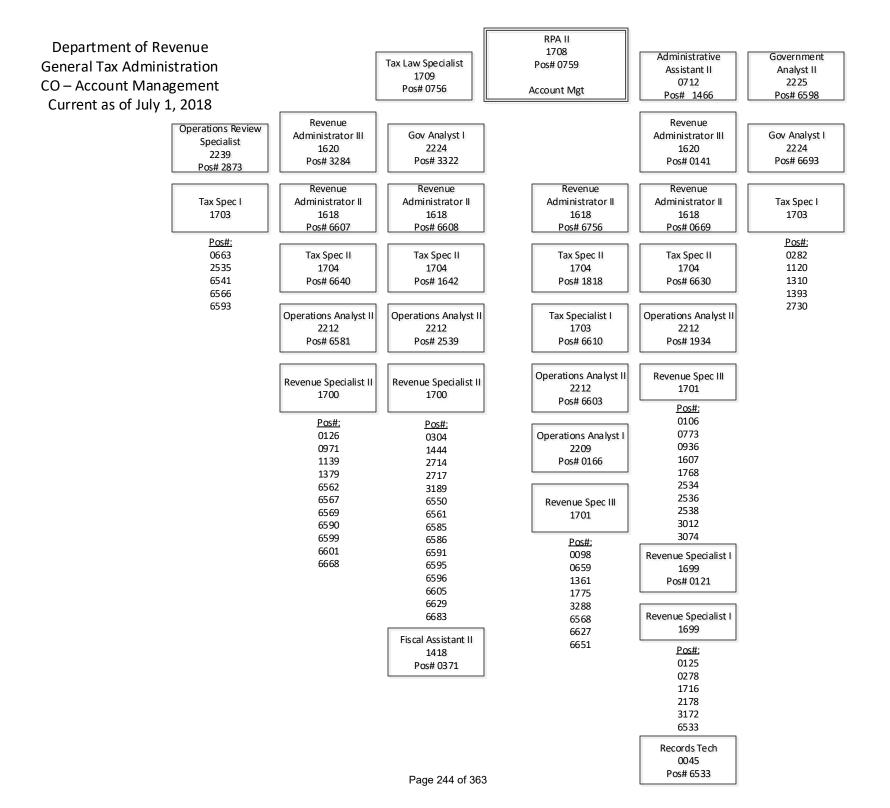


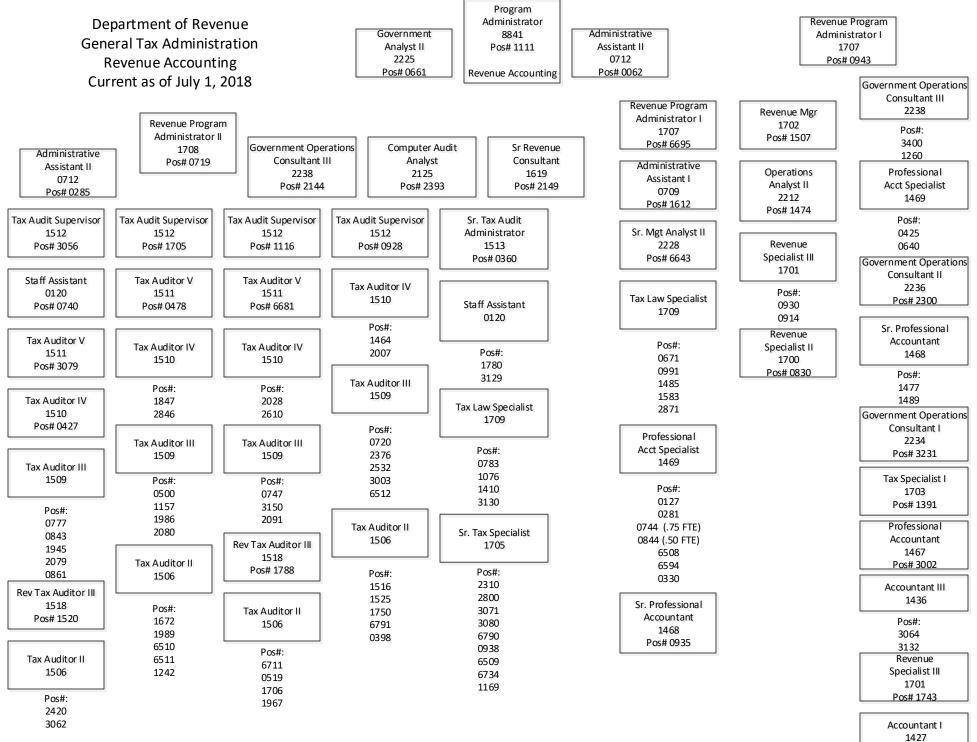




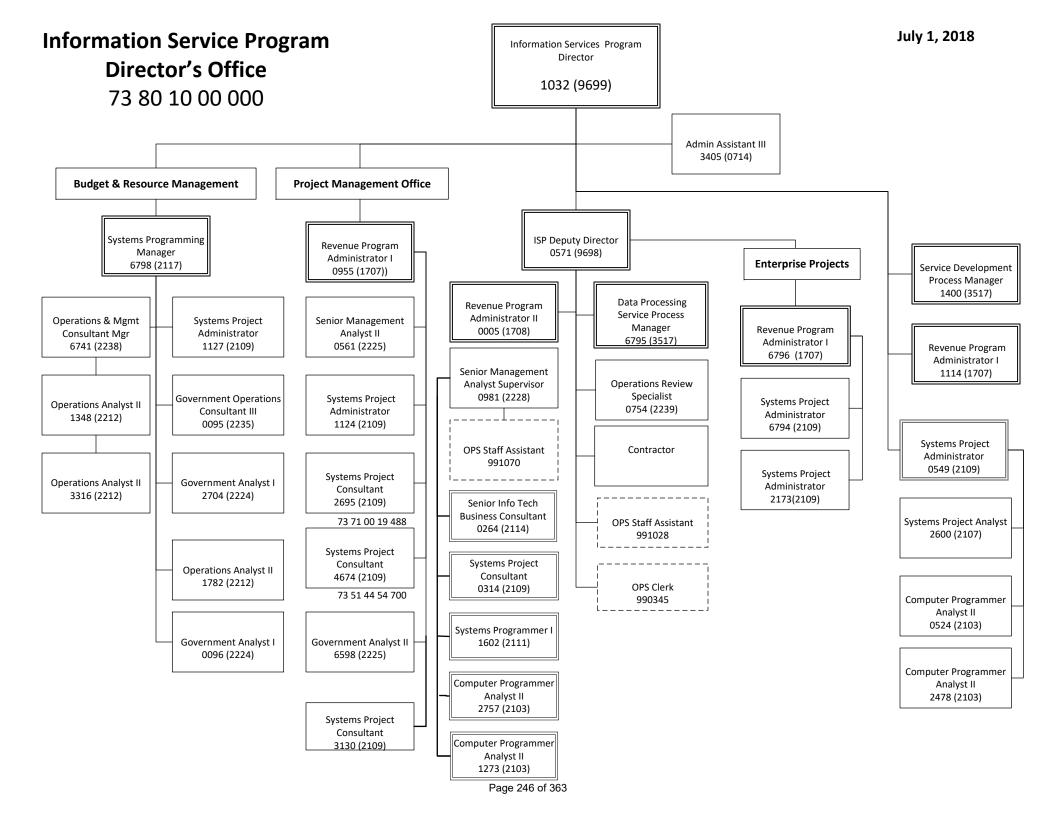
Department of Revenue General Tax Administration CO – Return Reconciliation Current as of July 1, 2018

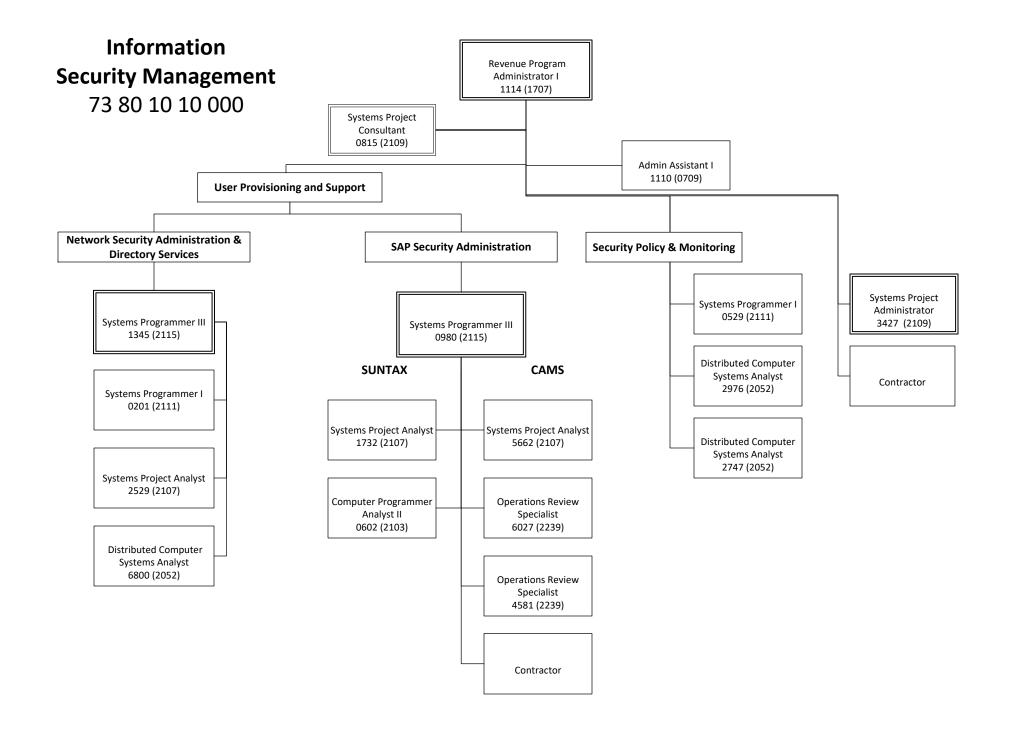


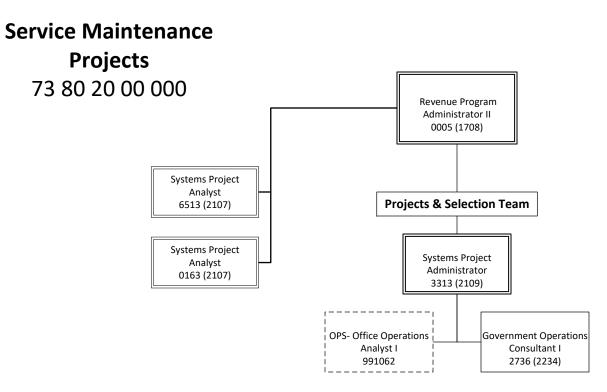


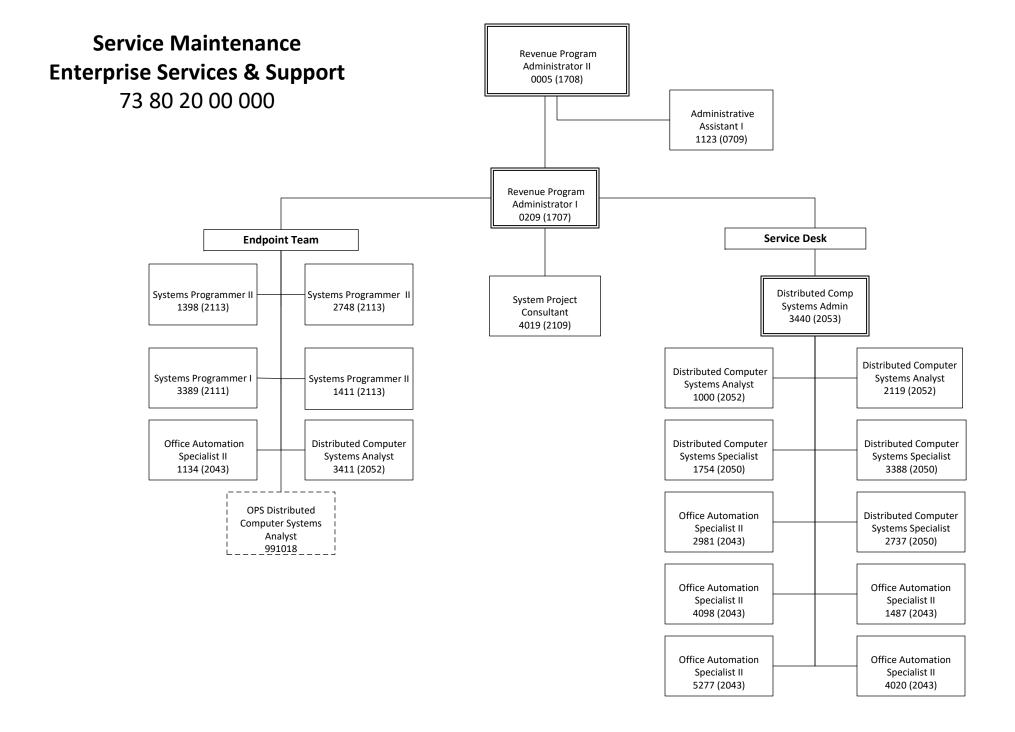


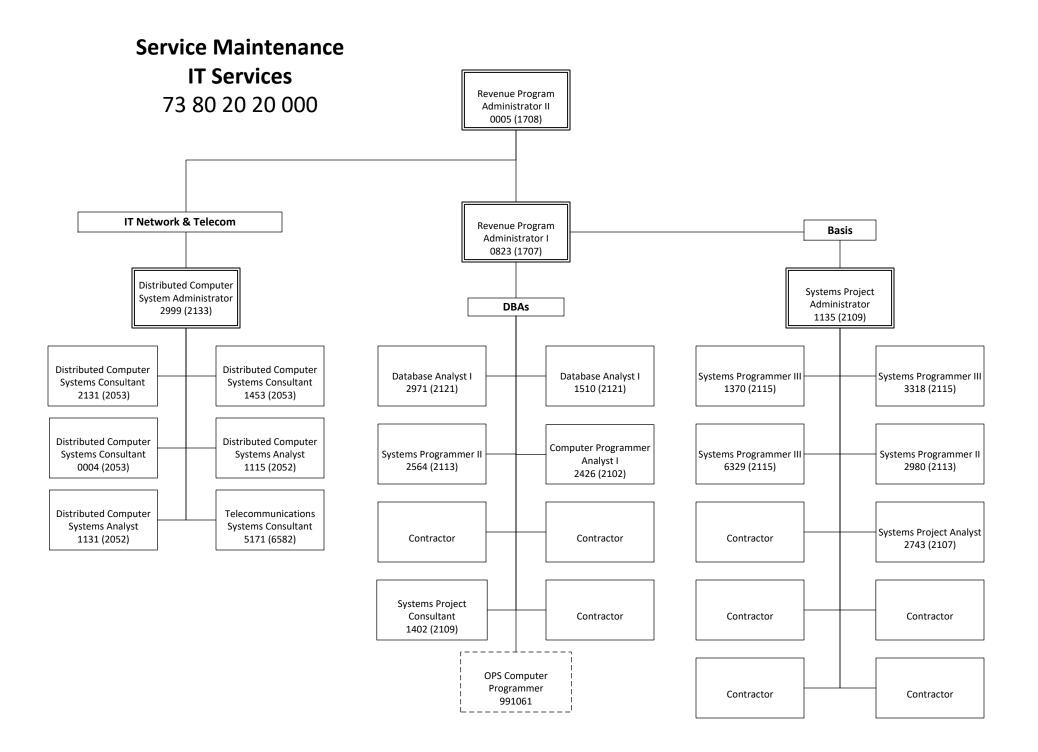
Pos# 2318

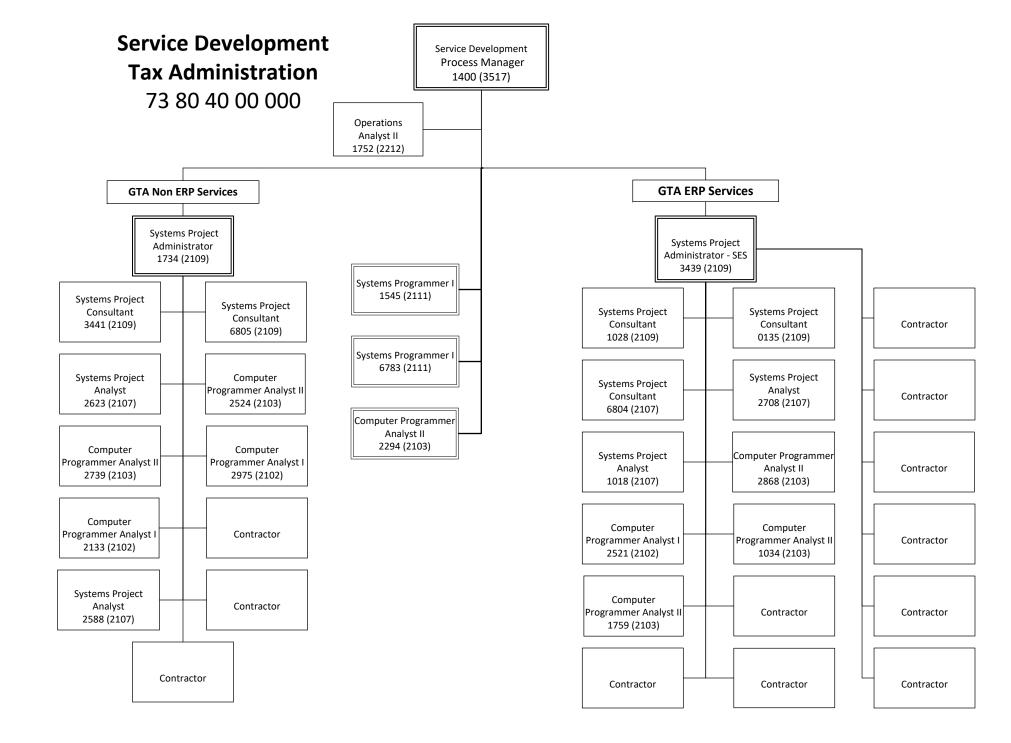


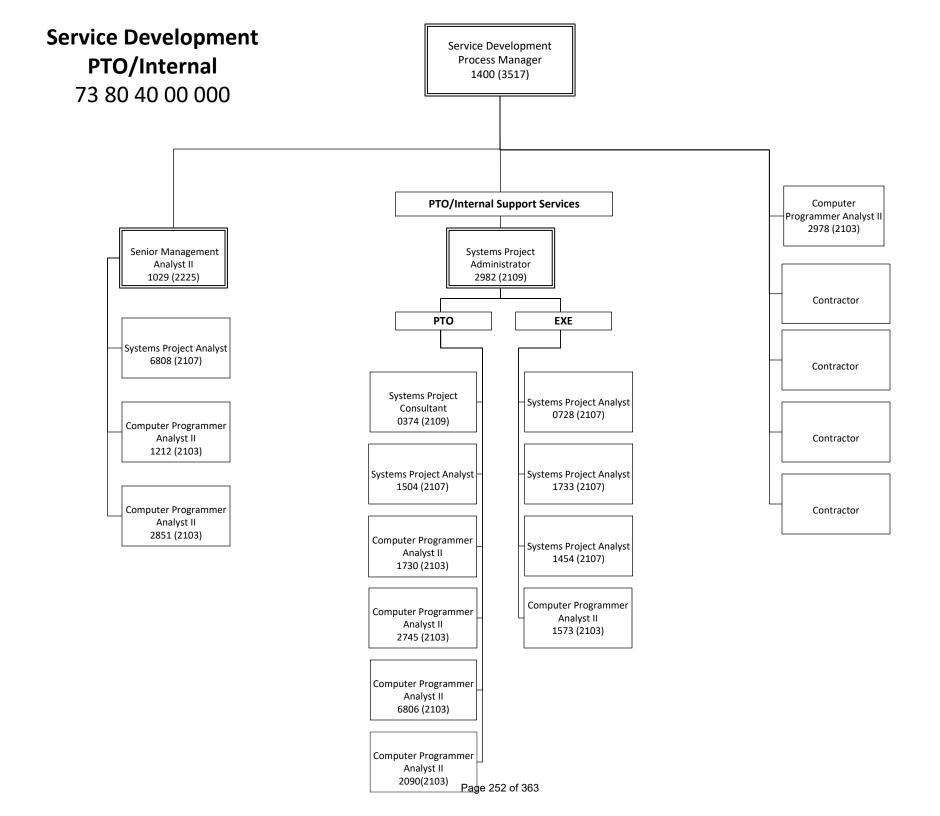


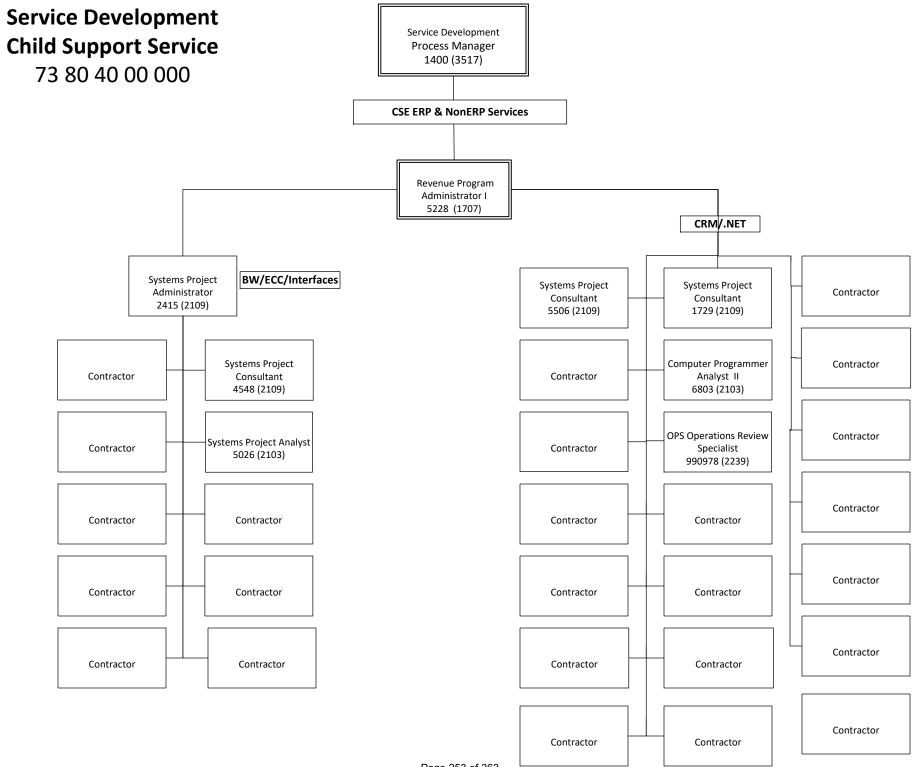


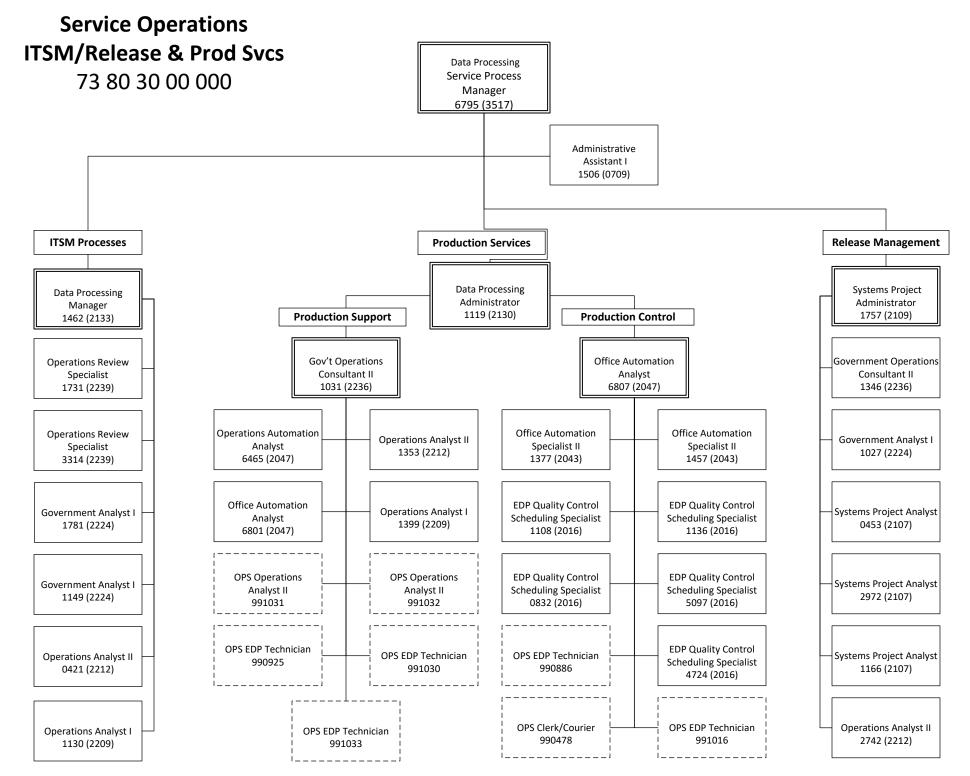


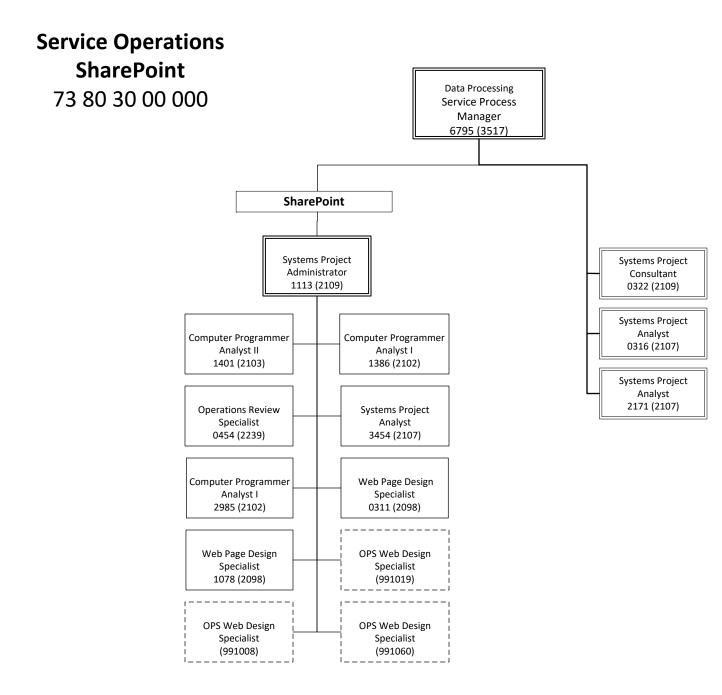


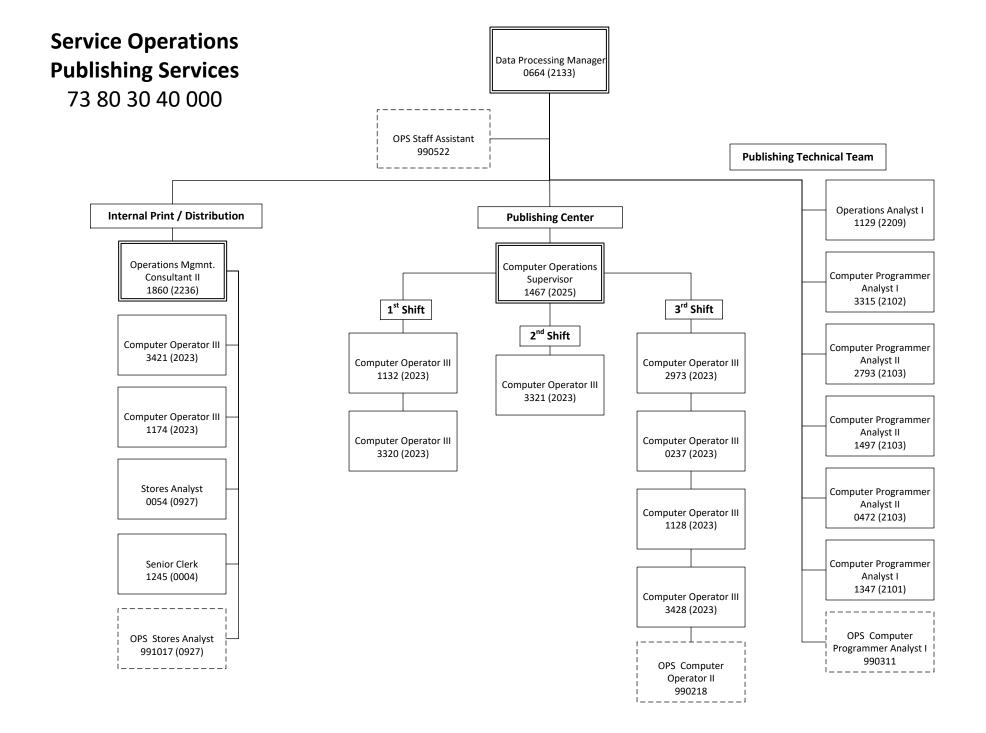












REVENUE, DEPARTMENT OF		FISCAL YEAR 2017-18			
SECTION I: BUDGET	OPERATING			FIXED CAPITAL OUTLAY	
TOTAL ALL FUNDS GENERAL APPROPRIATIONS ACT			572,619,258	(	
ADJUSTMENTS TO GENERAL APPROPRIATIONS ACT (Supplementals, Vetoes, Budget Amendments, etc.) FINAL BUDGET FOR AGENCY			2,443,740 575,062,998		
SECTION II: ACTIVITIES * MEASURES	Number of Units	(1) Unit Cost	(2) Expenditures (Allocated)	(3) FCO	
Executive Direction, Administrative Support and Information Technology (2) Determine Real Property Roll Compliance *Number of parcels studied to establish in-depth level of assessment	161,610	63.72	10,297,274	(	
Provide Information * Number of student training hours provided	27,821	1,032.58	28,727,366		
Maintain Child Support Cases * Total Number of cases maintained during the year Process Support Payments * Total number of collections processed	1,622,799 9,363,398	62.27 4.26	101,059,752 39,899,420		
Distribute Support Payments * Total number of collections distributed	9,850,016	0.76	7,531,853		
Establish And Modify Support Orders * Total number of newly established and modified orders Process Returns And Revenue * Number of tax returns processed	25,342 9,337,046	4,746.34 3.38	120,281,668 31,580,422		
Account For Remittances * Number of distributions made	42,810	84.45	3,615,101		
Perform Audits * Number of audits completed Refund Tax Overpayments * Number of refund claims processed	15,818 135,262	4,234.92 62.22	66,988,032 8,415,484		
Receivables Management * Number of billings resolved	736,045	87.89	64,694,124		
TOTAL			483,090,496		
SECTION III: RECONCILIATION TO BUDGET			100,070,470		
PASS THROUGHS					
TRANSFER - STATE AGENCIES					
AID TO LOCAL GOVERNMENTS PAYMENT OF PENSIONS, BENEFITS AND CLAIMS			57,744,551		
OTHER					
REVERSIONS			34,227,979		
TOTAL BUDGET FOR AGENCY (Total Activities + Pass Throughs + Reversions) - Should equal Section I above. (4)			575,063,026		
				_	

## SCHEDULE XI/EXHIBIT VI: AGENCY-LEVEL UNIT COST SUMMARY

(1) Some activity unit costs may be overstated due to the allocation of double budgeted items.

(2) Expenditures associated with Executive Direction, Administrative Support and Information Technology have been allocated based on FTE. Other allocation methodologies could result in significantly different unit costs per activity. (3) Information for FCO depicts amounts for current year appropriations only. Additional information and systems are needed to develop meaningful FCO unit costs.

(4) Final Budget for Agency and Total Budget for Agency may not equal due to rounding.

AUDIT #1: THE FOLLOWING STATEWIDE ACTIVITIES (ACT0010 THROUGH ACT0490) HAVE AN OUTPUT STANDARD (RECORD TYPE 5) AND SHOULD NOT:

\*\*\* NO ACTIVITIES FOUND \*\*\*

AUDIT #2: THE FCO ACTIVITY (ACT0210) CONTAINS EXPENDITURES IN AN OPERATING CATEGORY AND SHOULD NOT: (NOTE: THIS ACTIVITY IS ROLLED INTO EXECUTIVE DIRECTION, ADMINISTRATIVE SUPPORT AND INFORMATION TECHNOLOGY)

\*\*\* NO OPERATING CATEGORIES FOUND \*\*\*

AUDIT #3: THE ACTIVITIES LISTED IN AUDIT #3 DO NOT HAVE AN ASSOCIATED OUTPUT STANDARD. IN ADDITION, THE ACTIVITIES WERE NOT IDENTIFIED AS A TRANSFER-STATE AGENCIES, AS AID TO LOCAL GOVERNMENTS, OR A PAYMENT OF PENSIONS, BENEFITS AND CLAIMS (ACT0430). ACTIVITIES LISTED HERE SHOULD REPRESENT TRANSFERS/PASS THROUGHS THAT ARE NOT REPRESENTED BY THOSE ABOVE OR ADMINISTRATIVE COSTS THAT ARE UNIQUE TO THE AGENCY AND ARE NOT APPROPRIATE TO BE ALLOCATED TO ALL OTHER ACTIVITIES.

\_\_\_\_\_

\_\_\_\_\_

\*\*\* NO ACTIVITIES FOUND \*\*\*

AUDIT #4: TOTALS FROM SECTION I AND SECTIONS II + III:

(MAY NOT EQUAL DUE TO ROUNDING)		
DIFFERENCE:	28-	
TOTAL BUDGET FOR AGENCY (SECTIONS II + III)	: 575,063,026	
FINAL BUDGET FOR AGENCY (SECTION I):	575,062,998	
DEPARTMENT: 73	EXPENDITURES	FCO

LEGISLATIVE BUDGET REQUEST

2019-20 BUDGET ENTITY LEVEL EXHIBITS AND SCHEDULES STATE OF FLORIDA DEPARTMENT OF REVENUE



Page 259 of 363

# SCHEDULE IV-B FOR Replacement of Image Management System

For Fiscal Year 2019-20



October 2018

# FLORIDA DEPARTMENT OF REVENUE

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# SCHEDULE IV-B FOR REPLACEMENT OF IMAGE MANAGEMENT SYSTEM

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	Project Name

# I. Schedule IV-B Cover Sheet

	lule IV-B Cover Sheet and Agency Pro	ject Approval			
Agency:	Schedule IV-B Submission Date: Oct	ober 15, 2018			
Florida Department of Revenue					
Project Name: Florida	Is this project included in the Agency's LRPP?				
Department of Revenue Image	X Yes No				
Management System Modernization					
FY 2019-20 LBR Issue Code:	FY 2019-20 LBR Issue Title:				
36203C0	REPLACEMENT OF THE IMAGE N	ANAGEMENT SYSTEM			
Agency Contact for Schedule IV-	B (Name, Phone #, and E-mail address):				
Clark Rogers, 850-717-7351, Clar	k.Rogers@floridarevenue.com				
	AGENCY APPROVAL SIGNATU	RES			
I am submitting the attached Sche	dule IV-B in support of our legislative bu				
estimated costs and benefits docur	nented in the Schedule IV-B and believe	the proposed solution can be delivered			
within the estimated time for the e	stimated costs to achieve the described b	enefits. I agree with the information in			
the attached Schedule IV-B.					
Agency Head:	MR. Juli	Date: 10/10			
Aren	M Siegalthe	10/0/10			
Printed Name: Leon Biegalski	0				
Agency Chief Information Officer	(or equivalent):	Date:			
10/25/28					
Printed Name: Damu Kuttikrishnar	n				
Budget Officer:	Budget Officer: Date: Date:				
Clark M. 1000 09/24/2018					
Printed Name: Clark Rogers	0				
Planning Officer:	1 Goul .	Date: hallo			
Chillin &	10/03/18				
Printed Name: Chelsea Eagle					
Project Sponsor:	14	Date:			
		9/24/1/ 8			
Printed Name: Maria Johnson	1	4/24/14 8			
Schedule IV-B Preparers (Name, P.		9/24/1/ 8			
	hone #, and E-mail address): Maria Johnson, 850-617-8441, Maria.J	ohnson@floridarevenue.com			
Schedule IV-B Preparers (Name, P.		· · · · · · · · · · · · · · · · · · ·			
Schedule IV-B Preparers (Name, P Business Need:	Maria Johnson, 850-617-8441, Maria.J	gers@floridarevenue.com			
Schedule IV-B Preparers (Name, P Business Need: Cost Benefit Analysis:	Maria Johnson, 850-617-8441, Maria.J Clark Rogers, 850-717-7351, Clark.Ro	gers@floridarevenue.com cent.Ackerman@floridarevenue.com			

# II. Schedule IV-B Business Case – Strategic Needs Assessment

# A. Background and Strategic Needs Assessment

The Department of Revenue (Department) performs the revenue collection and management responsibilities defined in Section 20.21, Florida Statutes. The Department carries out these responsibilities through three operational programs: General Tax Administration (GTA), Property Tax Oversight (PTO) and Child Support Program (CSP).

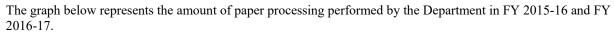
The Department's vision statement is "An agency that is accessible and responsive to citizens, provides fair and efficient tax and child support administration, and achieves the highest levels of voluntary compliance."

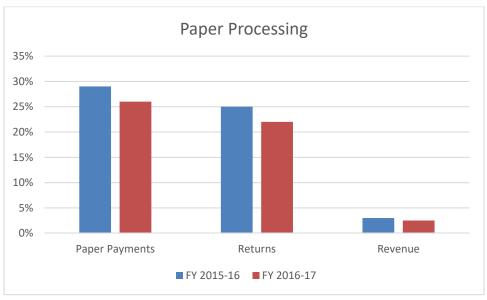
The Department's mission is:

- To be accessible, responsive and professional;
- To provide fair and effective tax and child support administration;
- To pursue innovation and improvement while reducing costs;
- To make sure that confidential tax and child support information are protected; and
- To improve voluntary compliance with tax and child support laws.

Two of the many ways the execution of the Department's Vision and Mission brings value to Floridians is through: 1) GTA's accurate and efficient collection and distribution of revenues that help fund the critical needs of state and local governments; and 2) CSP's work with families and other state and federal partners to help children receive the support they need and deserve.

The General Tax Administration program collected taxes and fees totaling approximately \$42 billion and processed approximately \$5.2 billion in receipts for other state agencies as of FY 2016-17<sup>1</sup>. GTA also distributes billions of dollars in discretionary sales surtax collections each year to 455 local jurisdictions, including counties, cities, and school districts. The Department performs remittance and document processing for many taxpayers online; however, in FY 2016-17 approximately 22 percent of tax returns were mailed to the Department, along with 1.8 million paper checks representing \$1.18 billion, or two percent of the revenue collected and distributed by the Department. These tangible documents are processed by the check remittance and document processing system or the Image Management System (IMS).





<sup>&</sup>lt;sup>1</sup> Florida Department of Revenue's Long-Range Program Plan FY 2018-19 through 2022-23

#### Exhibit II-1: Percent of Paper Payments, Returns, and Revenue Processed

The Child Support Program works on behalf of more than a million children to collect and distribute approximately \$1.6 billion each year in child support payments to the parent or caregiver of the child. The Department also helps to locate parents, establish paternity for over 90,000 children a year and establish, modify, and enforce child support orders. Many of these documents are mailed in, imaged and have initial processing done using IMS.

The system was purchased more than 21 years ago, as a joint effort between the Department of Revenue and a vendor. Shortly thereafter, the original vendor left the market and turned over the core system solution with source code to the Department to maintain and modify. For the next decade, the system was a model of efficiency and technological advancements, processing massive amounts of paper checks and documents that were mailed in by taxpayers.

Over time, the system was customized by internal staff and contracted programmers to support the manual processing of additional taxes, forms and document filings being mailed in to the Department. The system evolved to comprise about 100 customized applications. As technology and legislative changes drove tax filings and payments to move to online methods, focus shifted from performing updates and upgrades to the system to focusing on the implementation and enhancement of the online processing of taxes. While some of the newer custom applications that comprised IMS leveraged modern programming technologies, the original core system was still using dated and difficult to maintain coding languages. The system was also tied directly to specific hardware technologies (such as the HP Itanium server) that required a specialized skill set to maintain.

Over the last few years, technology security threats have advanced at a faster pace than could be addressed with the legacy coding structure of the current system. The current IMS has experienced increasing system outages and processing issues because of its age and complexity. Diagnosing and resolving issues quickly has become increasingly difficult because of the overall system complexity. The legacy coding structure makes it difficult to retain experienced programming and system support staff that can make the necessary changes for the system to perform reliably and efficiently.

With this information, the Department started a process over the last few years to understand its options. In FY 2016-17, the Department engaged in a study to identify IMS related risks, treatments and costs required to maintain system availability and operability for the next three to five years under the current system. Due to the complexity, customization, interconnected components up and downstream, security requirements, and lack of in-depth knowledge related to the core system, the cost to treat the identified risks was estimated to be \$5.4 million. These treatments would be done to keep the current IMS running for the next three to five years, improve some of the system's security features and upgrade some outdated and unsupported technologies. However, these treatments would not reduce the complexity and cost of maintaining about 100 customized applications or the additional manual processes that were developed to make sure document data and deposits are captured accurately.

These findings prompted the Department to research more practical build or buy options for the replacement and redesign of the Department's check remittance and document processing system. The purpose of this document is to present the information that resulted from the build or buy feasibility assessment. Outlined in this document are high-level analyses of current business processes and proposed business process requirements, solution alternatives and rationale for a possible solution.

The market research utilized information from other States that perform similar functions and vendors that provide comparable solutions. From this analysis, the Department has determined a new system could be implemented within three years with the investment of approximately \$9.5 million; recouping the initial investment by the second year after implementation with tangible realized benefits of more than \$14 million within six years. These tangible benefits would be realized through processing efficiencies, increased system availability, and faster depositing of revenues. Additionally, IMS replacement will create tremendous intangible benefits through risk avoidance from increased security functions and features, reliability, supportability, sustainability and ability to adapt to future changes and needs more efficiently.

The implementation of this new modernized check remittance and document processing system will continue the value that the Department brings to Floridians by enhancing its ability to process revenues and documentation

accurately and efficiently. This system is vital to providing the services to children, families, taxpayers, and maximizing the funds that are available for the critical needs of state and local governments.

#### 1. Business Need

The Department has used IMS to support internal partners: GTA for remittance processing and data capture of paper submissions, CSP for imaging documentation, and PTO for a small amount of remittance processing. IMS also supports other state agencies and external partners. The system is managed and maintained by the Department's Information Services Program (ISP) and General Tax Administration, Business Technology Office (BTO). Because the Department receives a high volume of paper payments and supporting document submissions, IMS is critical to the mission and operational performance of the Department. The following taxes and fees are processed using IMS:

- Sales and Use
- Communications Services
- Gross Receipts
- Second Hand Metal Recycler
- Intangible
- Governmental Leasehold
- Prepaid Wireless E911
- Solid Waste

- Reemployment Assistance
- Document Stamps
- Severance
- Corporate Income
- Motor Fuels
- Insurance Premium

The Department processes remittance payments using IMS for the following state agencies:

- Florida Department of Law Enforcement
  - Weapon Permits and Licenses
- Florida Department of Business and Professional Regulation
  - Hotel Licenses
  - o Elevator Licenses
  - Real Estate and Contractor Licenses
- Florida Department of Highway Safety and Motor Vehicles
  - Driver License Renewals

The Department does batch processing for Child Support documents through IMS for certified, return, or undeliverable mail.

The Department maintains a repository of digitized submissions that can provide image access to other Department applications and external agencies. For external agencies, this allows them to view the documents that have been processed by the Department of Revenue to check for errors in processing or misapplied items.

To make sure the availability of this repository, IMS has had continual updates and revisions over the years. Modernization of the system is a priority to reduce the risk of processing issues, enhance overall data security and better serve the increasing informational needs of internal and external Department stakeholders.

IMS is made up of custom-built and heavily modified commercial software maintained by Department full-time employees (FTE) and contracted staff. Over time, the revenue and document processing industry has evolved and become more standardized since IMS was implemented. Utilizing a modernized system, the Department could realize revenue collection and distribution sooner due to streamlined business processes and faster, more standardized system processing. Additionally, the Department could benefit from staffing efficiencies as the system would allow for more automated functions instead of current manual processing.

### 2. Business Objectives

The Department uses IMS to manage inbound mail processing, remittance processing and bank deposits, data exchange and integration with System for Unified Tax (SUNTAX) and Child Support Automated Management System (CAMS), and capture, storage, and retrieval of electronic images.

The Department's business goals and objectives supported by ongoing use of IMS are to:

- Reduce the amount of time required to deposit taxpayer checks in the bank.
- Reduce the amount of paper handling and storage.
- Decrease the amount of data entry required through the use of intelligent character recognition (ICR) and Optical Character Recognition (OCR).
- Decrease the time spent on correcting data errors through the use of data entry verification.
- Provide the latest technology architecture that supports dynamic process modification resulting from legal mandates and changes.
- Provide a system that leverages modern technologies to attract and retain skilled technologists and support staff.
- Provide a system that leverages technologies that are easier to support and maintain.

# **B. Baseline Analysis**

A comprehensive assessment of the Department's remittance and document processing system was performed. This assessment included identification and evaluation of risks from system components, processes, operations, and associated technical components. A risk is an uncertain event or condition that, if it occurs, has an effect on the Department's ability to perform the remittance and supporting document processing required to carry out the responsibilities of the Department. For each risk, treatments were recommended to maintain the current system's operability and availability over the next three to five years. The assessment included, but was not limited to, hardware, software, interfaces, databases, third party tools, file systems, image retrieval, image types, workflows, and operational and technical support activities.

The project team conducted working sessions with subject matter experts (SMEs) and identified and validated 97 risks which could have a potential impact on the system. Of the 97 risks identified, 60 risks were requested for detailed analysis resulting in an estimated \$5.4 million in remediation cost. Additionally, of the 60 risks identified, 46 risks were determined to be critical to maintaining IMS continuity of performance and carried an estimated cost of \$4.2 million to address. Overall, eleven risks were related to security.

IMS technology and processes used for paper remittance and documents sent to the Department rely on legacy, complex technologies that prevent the Department from providing the most cost-effective delivery of its mission. The current IMS technologies used are largely custom developed software built using multiple and sometimes outdated programming languages that rely on system software products and in many cases, are no longer maintained or supported by the software vendors. The technologies used in the system depend on many tightly integrated components. If an IMS component fails, it is likely that a cascade effect may occur to other IMS technologies today have a detailed understanding of how all the components work together. This makes it very difficult to analyze, estimate, design, develop, and test system modifications. There has also been limited knowledge transfer and cross-training, because subject matter experts leave before the Department can hire new employees with similar skills.

The use of outdated technologies and older processing architectures means there are security and data vulnerabilities. As the system is utilized by multiple state agencies, the security and confidentiality of sensitive information retained by the Department is of the utmost importance to the State of Florida. Security and data protection risks could have the highest impact if experienced. Additionally, maintenance and upkeep of the existing technology - due to end-of-life or heavy customization - is high.

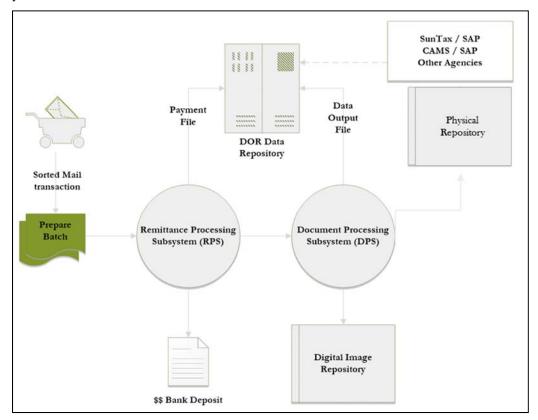
Risk avoidance is critical in revenue processing because remittance processing is delayed every minute the system is down. On average, \$4.69 million of revenue will not be processed through IMS for each day the system is down, based on data from the 2016-17 Fiscal Year.

## 1. Current Business Processes

The Image Management System is composed of several processes. The following sections provide a high-level overview of the system processes for remittance and document processing. The diagrams are intended to provide a snapshot of the process from mail intake to bank deposit and image repository.

## **Overview of Image Management System Operations**

IMS consists of several individual subsystems. Exhibit II-2: RPS/DPS Processing below shows the relationship of



these subsystems and their external interfaces.

Exhibit II-2: RPS/DPS Processing

#### **Revenue Collection**

For the General Tax Administration program, approximately three percent of revenue collected and distributed by the Department is a tangible submission to be processed through the remittance and data capture system, IMS. Total receipts for the 34 types of taxes and fees administered by the Department were approximately \$42 billion in FY 2016-17. The Department also processed approximately \$5.2 billion in receipts for other state agencies and annually distributes over a billion dollars in discretionary sales surtax collections to 455 local jurisdictions, including counties, cities, and school districts.

IMS supports functions of the Child Support Program as the team work on behalf of more than a million children to collect and distribute approximately \$1.6 billion each year in child support payments to the parent or caregiver of the child.

#### **Remittance and Document Processing**

The Department uses the Image Management System to support the processing of paper tax returns and collection of state revenues. The objectives for IMS include:

- Rapid deposit of checks
- Separate scanning subsystems for letter-sized documents, checks, and coupons (each optimized to its respective processing requirements)
- Automated recognition and capture of data fields on Department forms
- Fast review and repair of exceptions
- System-wide integrity of data

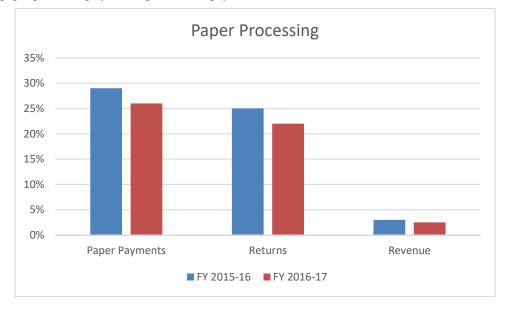
The system has been heavily customized to meet the Department's needs. The system includes about 100 custombuilt applications, some functioning as alternative methods to supplement the primary system. However, over the years, technology has evolved, and the existing platform has not adapted to the more efficient means of processing revenue. In general, the remittance-processing environment of today has become more standardized and alternative options to process more efficiently are available.

IMS is partitioned into two major subsystems: Remittance Processing Subsystem (RPS) and Document Processing Subsystem (DPS). The table below lists the features of each process.

RPS	DPS
<ul> <li>Process related to the functional operations of revenue processing</li> <li>Accepts paper payment coupons and checks</li> <li>Constructs digital images of coupons and checks</li> <li>Processes checks for deposit to the bank</li> <li>Captures the financial information required to support Department operations</li> </ul>	<ul> <li>Process related to the functional operations of document processing</li> <li>Accepts digital images and related financial data from RPS</li> <li>Constructs digital submissions by merging coupon and check images with tax forms</li> <li>Captures taxpayer data from tax forms using a Department-developed software, Resource Information System (RIS)</li> <li>Constructs and transmits both financial data and taxpayer data to the SAP/SUNTAX repository</li> <li>Stores digital images and retrieval indices onto a permanent storage medium</li> <li>Scan, store and forward images for processing to Child Support</li> </ul>

#### Exhibit II-3: RPS and DPS Features

The Department also processes remote deposits of tax payments at 27 in-state service centers, six out-of-state service centers, and main headquarters. In FY 2016-17, \$370,526,048 in deposits were processed, compared to \$361,967,138 in deposits processed in FY 2015-16, approximately a 2.5 percent increase in payments processed. Electronic deposit of checks from remote locations provides better security, saves labor and postage costs, and helps the State earn interest sooner on tax payments. From FY 2015-16<sup>2</sup>, the number of paper payments and returns decreased by three percent and the revenue dollar amount decreased by .5 percent. The graph below represents the amount of paper processing by the Department in payments, returns, and revenue.



<sup>2</sup> Florida Department of Revenue's Long-Range Program Plan FY 2018-19 through 2022-23

# Exhibit II-4: Percent of Paper Payments, Returns, and Revenue Processed

In FY 2016-17, the total revenue collected and processed by the Department's IMS was \$1,181,181,698 over 252 business days. The average collection amount per day was \$4,687,228; the Department processed 3,382,586 envelopes in total.

On average, it takes 3.28 days to deposit a payment from the point of mail intake. In comparison, today's modern remittance processing centers deposit remittances within hours of receipt and are highly effective in reducing latency to post deposits. The average time to deposit received payments (checks, money order) by tax type are shown in the table below.

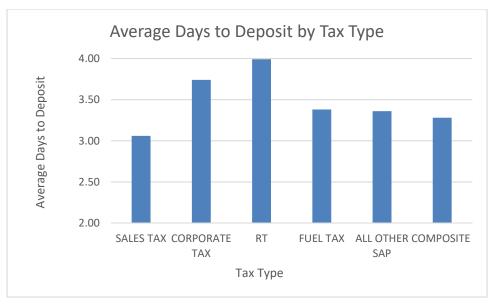


Exhibit II-5: Average Days to Deposit by Tax Type

Payments are posted to SUNTAX on the "run" date. A run is a collection of batches that were processed on the same date, also referred to as the validation date, and composed of a single tax type for which remittances were deposited to the bank. Each run results in the generation of a deposit slip with an associated deposit number and a data upload transaction to a Department data repository. Payments are posted to SUNTAX on the same day, multiple times a day, following each run job – 5:00 AM until 11:55 PM on Monday through Friday. As of FY 2016-17, 98.7% paper returns were processed and loaded to SUNTAX within 10 days of intake. There were 19,329 runs processed during 252 business days. The average deposits per day were 77, and average dollars per deposit processed through IMS was \$61,109.30. The number of returned payments will vary per deposit (or run). Returned items are currently tracked by the number of debit memos received (the number varies each day) each month. The average number of Non-Sufficient Funds (NSF) per month is 292.

#### **Department Personnel**

The Department's primary staff that sort, batch, prepare coupons, checks and return documents for the Image Management System are in the General Tax Administration Program's Revenue Processing Unit. The Image Management System is maintained and supported by staff in the Information Services Program and the General Tax Administration Program. Cumulative annual staffing cost including benefits for all personnel is \$7,609,961.00. Below is a breakdown of employees supporting IMS, processing revenue, and allocating time to imaging tasks.

Area	FTEs	Percent FTEs
CCOC	15	10%
Building L	122	81.5%
Service Centers	13	8.5%
Total FTEs	150	100%

**Exhibit II-6: Percent of FTEs by Area Supporting IMS** 

## **Processing Stats**

In FY 2016-17, incoming mail volume was 3,382,586 envelopes, of which 2,028,517 envelopes were returns. The Department collects an average of 281,882 envelopes per month and processes Monday through Friday, and Saturdays if necessary during peak times. Below is a breakdown of average envelopes received and processed by day of the week (not including Saturdays for peak times).

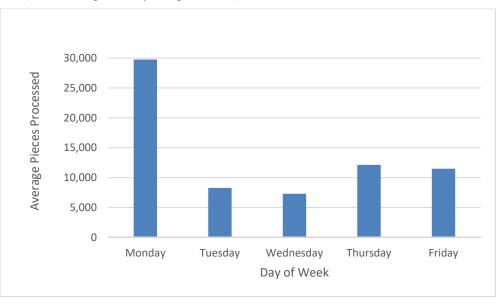


Exhibit II-7: Average Number of Envelopes Processed by Week Day

In FY 2016-17, total pages submitted in envelopes that were scanned through IMS, including payments, coupons, and documents was 5,553,540. The total number of checks processed (both ICL and non-ICL) was 1,832,985. Image

Cash Letter (ICL) is a substitute check used in electronic banking systems to represent a physical paper check. The table below shows the volume of checks collected per tax type (number of pieces) in FY 2016-17.

Checks Processed by Tax Type in FY 2016-17	Volume	Percent
Sales Tax	1,125,496	61.4%
Reemployment Tax	328,062	17.9%
Other Checks Processed	339,016	18.5%
Corporate Tax	38,222	2.1%
Fuels Tax	2,189	0.1%

Exhibit II-8: Checks Processed by Form Type in FY 2016-17

The Department processes a high volume of non-standardized form types, requiring the system to have enhanced recognition capabilities to image and process the various form types. As of FY 2016-17, there were 520 form types processed by the Department's Image Management System.

Form Types Processed on IMS							
Personalized					Non-Personalized (Flats)		
Form Name	Total # of Forms	Batch	Planet Press	Jet Forms	Alternative	PDF	Distribution Center
CORPORATE	29	х	X		x		Х
CST	16	х	X				Х
DOCSTAMPS	7	Х	х	х			х
ESTATE	9						
NFUELS	69	Х	х	х			х
GRRCPT	2	Х		х			х
GOVLSH	7						
INSURANCE	7	х	x		x		
INTANGIBLE	3	х					х
REEMPLOYMENT	137	х	x	х	x	х	х
SALES (Multi- Taxes)	118	Х	x	X	Х	Х	х
SEVERANCE	14						
SW	12	х	X	х			Х
SHDLR	8						
MISC	22	Х					
CSP/CAMS	55	Х					
DBPR	3	Х					
FDLE	1	х					
HSMV	1	х					
Total	520						

Exhibit II-9: Form Types Processed on Image Management System

The table below shows the form types by volume:

Form Type	Volume
Department printed personalized	661,719
Alternative forms (personalized)	443,792
Non-personalized PDF form	134,695
Department printed paper at distribution	21,876
Jet forms (personalized)	11,304
Total	1,273,386

#### **Exhibit II-10: Form Types by Volume**

Regarding physical content retention, payments including checks or money orders are retained for 20 days from the validation date. Coupons and supporting documentation are retained through reconciliation for 90 days after imaging, for both GTA and CSP.

#### IMS Functional Processing

The Queue Manager/Process Flow Subsystem provides an expandable workflow for the purposes of remittance and document processing. There are two queue manager systems within IMS process: IMS and IMSCor. The queue manager named IMS is used for the GTA processes, IMSCor is used for the CSP processes. These two queue managers provide the capability to upload data in a specified format to SUNTAX/SAP, CAMS/SAP, and other agency repositories.

Images of checks and coupons from RPS and corresponding images of letter-size documents from DPS are linked so they display as one multi-page submission when retrieved by an operator. Tax-related documents that accompany a tax return are imaged and identified such that, when an operator retrieves a submission, any associated documents will also be displayed as part of the submission.

Reports for IMS consist of customized journals that give detailed information regarding the RPS deposit function and the subsequent processing information.

## IMS Form Processing

All payment coupons identified for processing include an OCR line, which provides for positive identification of the taxpayer account number and financial identification for each coupon. The documents identified for document processing must include a linear barcode that meets the specifications provided.

IMS inputs include a variety of both coupon and payment types and different sized paper documents such as:

#### • Payment Coupons

Department tax returns are structured with a perforated tear off payment coupon that is 1/3 the size of an 8 <sup>1</sup>/<sub>2</sub>" x 11" sheet of paper. Some returns come in a coupon-only format of the same size. The Department imprints an OCR-A scan line at the bottom edge of each form that contains the taxpayer's account number and associated information. These payment coupons are used to process a taxpayer's payment information through RPS.

#### • Payments

Cash, checks, and money orders are three possible forms of payment that can be received.

• Cash - Cash received is documented on a transmittal form (DR125), logged, and placed in the safe

until deposit.

- Check A check is a negotiable instrument, a draft payable on demand, drawn on a bank, and remitted to the Department to pay the liability for tax. A standard check, either business or personal, must conform to the requirements of the American Bankers Association (ABA). Checks submitted to the Department must contain a MICR-ABA line imprinted at the bottom of the document. The courtesy amount must be in a standard location defined by the ABA and be preceded by a dollar sign.
- Money Orders A bank draft that conforms to the standard ABA requirements with the exception that the MICR-ABA line may not be a standard configuration.

When cash payments are received, a Wells Fargo Cash envelope is prepared with the receipt date, tax type, and total amount of cash received. A cash stamp is used to indicate the contents of the envelope. The envelope, transmittal form, and associated tax forms are batched and escorted to the Validations Unit for further processing.

Tax returns with check and money order payments are processed intermixed. However, tax returns with no payments, which are commonly referred to as "zero returns", are processed separately.

Taxpayers can pay tax liabilities via Electronic Funds Transfer (EFT). IMS will process EFT batches for submissions as coupon-only batches that do not include checks or money orders.

#### • Letter-Sized Document Returns

The top portion of Department returns, called the tax form, contains the data to be captured by IMS. This document contains a preprinted barcode in the interleaved two of five format. This format contains the taxpayer's account number and associated information. The bottom portion is perforated and forms a coupon. The coupon contains the amount due field and a pre-printed OCR-A scan line that contains the same information as the barcode. The two parts differ slightly in that the forms are printed in red dropout ink and have been redesigned for automated data processing. There may be up to 100 continuation pages included with each return.

#### • Information Documents / Correspondence

GTA forms are sometimes referred to as "information-only" returns or "DPS-only" documents. These types of documents are sent to the Department in the form of taxpayer correspondence, registration applications, or returns with no tax payment requirement. The form does not contain a payment coupon.

The GTA form is a letter-sized, multi-page document printed on both sides in black ink. It has not been designed for automated data capture.

CSP forms are processed by DPS only and are barcoded.

#### • Transport Workflow Process Diagram

The diagram below reflects the steps required to manually deposit check payments.

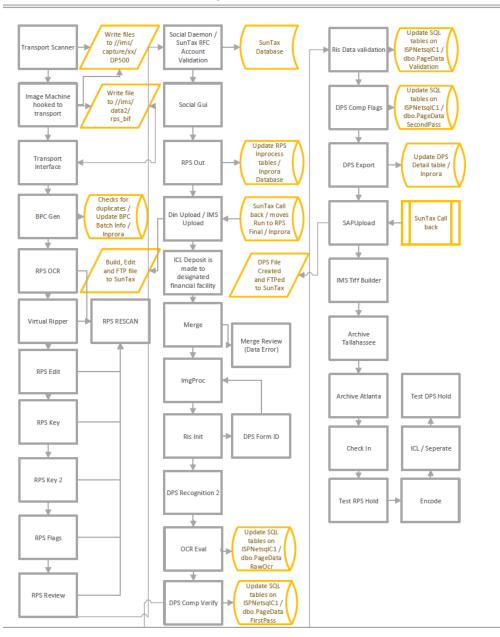
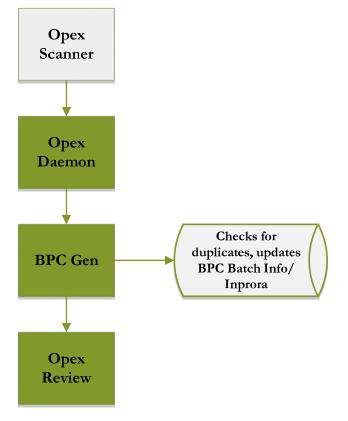




Exhibit II-11: Transport Workflow Process Diagram

## **Opex Scanning Workflow**

The Opex scanning process for Opex 3690 and Opex 2200 is illustrated below. These scanners are located at Building L within Return and Revenue Processing. For each batch type to be imaged on the Opex Scanner, a job must be setup that will tell the scanner the type of documents to expect. During the scanning process, a folder is created on the designated IMS drive for the batch where the images and .oxi file will be placed. Once scanning is completed, the Opex Daemon will pick up the images and .oxi file for further processing.





## Remote Capture Workflow

Remote Capture Process includes Remote Scan, an application used in service centers throughout the Department. The program is installed on a computer attached to a Fujitsu scanner. The scanning software allows the users to indicate what type of batch is being presented: "Money" for returns with payment or "Zero" for those without. The program will scan the documents, perform an OCR read of each page, create an image that is displayed on the screen, and try to identify the document type from the OCR read. If the document is unable to be identified, the operator will be required to make the determination. Once all items have been identified and they are in the correct order, the session is submitted to the designated IMS drive. The images and XML file generated during this process are placed on IMS. The following exhibit is a high-level overview of the Remote Capture process.

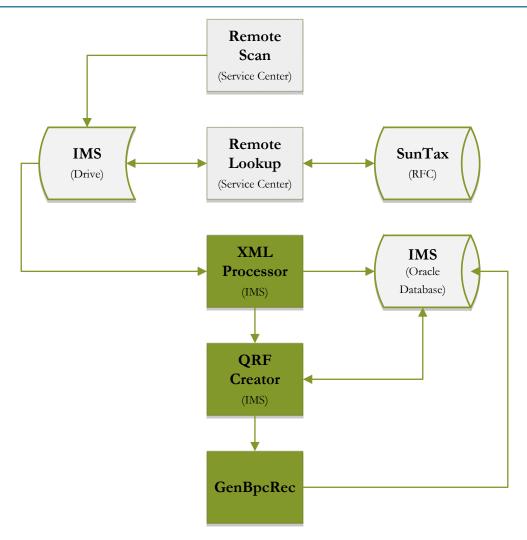


Exhibit II-13: High-Level Remote Capture Workflow

#### **Stakeholders**

To carry out its responsibilities, the Department's programs depend on the support and cooperation of internal and external stakeholders. A stakeholder may have one or more of the following relationships with the Department:

- Directors: Establish policy, requirements, and expectations
- Customers: Receive services
- Participants: Perform tasks that are an essential part of the Department's work processes
- Suppliers: Provide information or resources as inputs to the Department's processes

#### 2. Assumptions and Constraints

Assumptions refer to things that are, based on functional, technical, statutory, and best practices, *believed* to have potential impact on the overall goals of the project. Constraints are defined as things which are *known* to prevail today (or which will be required in the future) which limit or influence subsequent functionality, the technical environment, budgets, implementation planning, project execution, and operations and maintenance activities.

From a fundamental perspective, the most important aspect of an IMS modernization initiative is an understanding that the mission critical functions of Department cannot be interrupted.

#### **ASSUMPTIONS**

- A longer project implementation time increases total project costs due to the need to maintain and operate the current IMS solution longer.
- Vendors can implement the modernization solution in the designated schedule in the sequence prescribed, and within budgetary allocations and restrictions.
- The Department desires to increase operational efficiencies and effectiveness by eliminating manual processes.
- The Department will apply savings or resource availability that the Department realizes from modernization or implementation of the new system to activities, which directly support the Department's mission.
- A suitable architecture model exists to facilitate rapid and scalable deployment of the technical and functional initiatives outlined in the proposed solution.
- The system must comply with Florida Cybersecurity Standards Rule 74-2, F.A.C.
- The Department will perform Organizational Change Management (OCM) activities to prepare for and manage impacts to people that result from the recommended solution.
- The project team (Department and vendor) will provide skilled resources to complete deliverables, achieve milestones, modernize or implement infrastructure changes, manage user involvement, and perform required testing.
- The solution will support automated data interfaces with other agencies and departments to minimize the storage of duplicate data. There will no impact to external customers. We will focus on migrating them to the new system after year 1 of the project.
- Labor rates for contracted staff are assumed to follow the IT Consulting and Management Consulting Services State Term Contracts for staff augmentation and comparable to similar projects recently undertaken by other Florida state agencies.
- The Department will provide executive support, leadership, and stakeholder involvement needed to support the project.
- Operational continuity is mandatory; there can be no break in meeting the mission of the Department.

#### **CONSTRAINTS**

- Project activities, schedules, and milestones depend on the availability of appropriated funds.
- State statutory changes, changes in administrative rules, and Department policy changes could affect the project funding.
- Specific software tools supporting required capabilities will be determined based on the solution proposed by the system modernization vendor.
- The Legislature appropriates project funding annually and may control the release of funds throughout the year.
- There is a limit to what current Department staffing levels can support with respect to initiative implementation within a given year.
- The legacy IMS will operate during the rollout period of the new system. This will temporarily increase staffing needs to keep both systems operational during the transition.

# C. Proposed Business Process Requirements

The Business Process Requirements are the high-level processes used by the Department to service taxpayers and citizens as it performs its mission.

## 1. Proposed Business Process Requirements

To meet the ever-increasing needs of its customers, employees, and government partner agencies, the Department must modernize IMS replacing it with new technology and tools that provide improved business functionality, protection of sensitive data, and address the issue of the system's core aging infrastructure and its related complexity.

The study conducted for the Department systematically evaluated the risks associated with IMS and identified and prioritized mitigation treatments for each risk. This effort included a broad array of stakeholders including ISP and GTA system support staff, document processors, and data entry personnel. Based on this assessment, the Department would need to spend at least \$5.4 million to mitigate critical risks associated within the existing IMS.

As this would be a costly solution for a temporary improvement, the Department recommends implementing a new system totaling approximately \$9.5 million that would help streamline the business processes, and improve revenue and document processing. Because of this analysis undertaken by the Department to implement a new IMS, high-level functional and technical system requirements were generated. The overview of each category is presented below.

<b>Process Sub-Categories</b>	Description
Mail Intake	Process required for receiving, sort, analyzing, opening, and distributing mailed remittances and supporting documents.
Document Scanning	Process to scan and save digital images of documents that have been mailed to the processing center.
Remote Scanning	Process to scan and save digital images of documents that are submitted through service centers.
Document Management	Process required to maintain document templates, image/store documents, and address archival requirements levied by the Department or the State.
Remittance Processing	Process to perfect and deposit payments to bank accounts.
Workflow Management	Process required to move work items between queues for completion and or authorization.
Customer Identification	Process required to positively identify taxpayer and citizens to create and identify submission of remittances and supporting documents.
Integration with External Systems	Process required to share data/access with a wide variety of external entities that supply or use remittance and image data.
Audit	Process required to validate the accuracy of Department processing and records.
Records Management	Process to store, archive, remove, and manage electronic and physical document records.
Report Management	Process to develop and deliver performance and processing reports/information.

#### **Exhibit II-15: High-Level Business Requirements**

#### 2. Business Solutions

Initial research focused on gathering data about the state revenue remittance and document processing market at the national level, followed by looking at individual states and identifying those, which are similar to Florida (based on gross revenue collection). Particular attention was placed on states which have recently implemented a new IMS and states which are currently considering the replacement of their existing IMS.

A review of individual states was performed to determine which systems are currently in production (or planned), how they are functioning, their underlying technology suites, and their implementation strategies. States with large revenue collection and no income tax collection were of greatest interest, given their inherent similarities to Florida. This helped to provide insight into key factors the Department must consider if it were to look for a new system.

Comparison of systems and technology included research and analysis of vendors, products, third party integrators, and application options provided as part of any recent (within the last five years) or upcoming system implementations. For states that are on legacy platforms and considering implementing a new IMS, emphasis was placed on determining key drivers for change.

#### Alternatives

To address aging technologies, security risks, and length of time to deposit remittance, any solution selected by the Department to complete the Image Management System modernization must meet the following criteria:

- Replace the existing legacy system with a secure and reliable modern architecture
- Reduce the risk of technical obsolescence that exists in the legacy system today
- Maximize technical and business process benefits
- Provide the flexibility and security needed for long-term sustainability
- Enable structural changes in remittance and document processing
- Implement the initiatives of the system modernization over a three-year span

Current processing utilizes manual document preparation and sorting of content based on remittance or document type. In the new system, the contents of each envelope will scan into an electronic image format immediately upon receipt. After the contents from each envelope are in electronic format, the new system and employees will perform the document type identification, data entry, association with system accounts, and validation activities to allow remittance deposit and integration with the enterprise systems. These changes will eliminate most human touch from current processing, improving speed, security and processing cost effectiveness.

All solutions will have a key objective of "one-touch" or "no-touch" for the paper processing while it becomes an image.

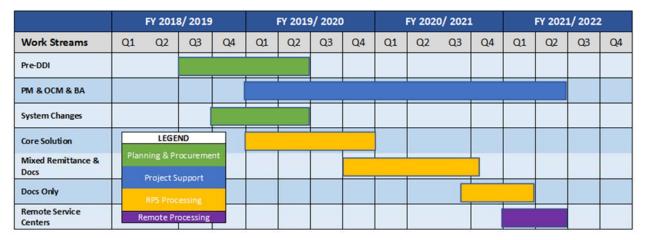
The recommended business solution is to replace the current IMS, using a vendor-provided solution implemented over a three-year timeline. The solution is dependent on the Department's ability to secure funding for three fiscal years and implement a complex set of process changes and system upgrades. Regardless of the vendor selected to implement the solution, the demands on current Department resources during implementation will be significant because the vendor will need to support the current IMS while also supporting the implementation of the selected solution. Regardless of the vendor selected, each solution option to be implemented will have significant complexity and warrant the use of an outside project management and change management vendor(s).

#### Technology – Implementation Summary

The selected solution could have multiple implementation options. One option could be to engage a vendor's staff for configuration and production support, as vendors are typically more familiar with the function of their own products. Another option may be to purchase or license a product suite, but rely upon a third-party integrator or internal staff resources to provide the services required for implementation.

Once the implementation options from a technical/functional component view were determined, the Department examined the manner in which the various solutions may become operational from a timing perspective. The Department looked at three and four-year timelines for project execution, each of which affected the cost, timing, risk, and rollout of various technical and functional components and their capabilities.

Without engaging in an all-at-once implementation, the Department will be required to continue to operate and maintain the existing system over the full lifecycle of the replacement initiative.



#### Three-Year Timeline:

#### **Exhibit II-20: Three-Year Plan Timeline**

In Fiscal Year 2018-19, prior to any LBR funding, the Department would initiate planning activities to support Organizational Change, Program Management, and Procurement Support to prepare for a modernization of IMS. During the latter part of this period, system changes discovery would occur. Key interfaces to existing environments, such as SUNTAX and CAMS, would be updated and provided as requirements within the procurement document. All other existing system interface documents would be updated and included with the procurement document. Finally, process changes would be planned and scheduled to coincide with the implementation of a new IMS while still maintaining the existing Legacy Systems.

Year 1: A contract would be awarded to a vendor and their solution technology would be installed and configured at the desired location. The external system interfaces would be connected, and the reporting modules would be readied. Core functionality would be configured, tested, and implemented. Processes would be re-engineered to match the new solution process flows, and data migration as needed. The first group of forms will be converted and ready for customer use. Image processing and data entry training will be completed.

Year 2: Remaining tax processes will be converted to the new system and at the end of year 2, the goal is to have all tax processing types live on the new system. New dashboards will provide station-by-station metrics for work processing and show where efficiencies can be gained. Additionally, automated and no-touch processing will be enhanced, final tax and document processing units will be moved, and tools for analyzing data trends over time will be placed into production to aid workers and support executive-level decision-making and forecasting efficiency.

Year 3: The initial analysis begins on a self-service option mobile application, which could ultimately allow customers to complete a simple sales tax image remittance using a smartphone. The project culminates with the Service Centers utilizing the new IMS environment, and the completion of the remaining data conversion and migration tasks.

#### 3. Research of Other States' Solutions

To conduct the analysis, the following criteria were taken into consideration:

- Overall risk of implementing the solution
- Disruption of operational processing
- Cost and time to implement
- Ongoing maintenance and operation costs
- Utilizing current imaging and processing equipment
- Overall Return On Investment (ROI) for the solution

Initial research focused on gathering data about the imaging, remittance, and records management market at the national level, followed by looking at individual states and identifying those that are similar to Florida. Particular attention was placed on states that have recently implemented a new IMS, states which are currently considering the replacement of their existing IMS, and states which have modern IMS solutions for Sales and Use Tax.

Research of individual states was performed to determine which systems are currently in production (or planned), how they are functioning, their underlying technology suites, and their implementation strategies. States with large volume tax imaging systems are not necessarily the largest states because the larger states have focused on online tax submission processing and moved away from paper submission. Some of the mid-tier states are the ones with paper/imaging processing similar to Florida.

Comparison of systems and technology included research and analysis of vendors, products, third party integrators, and application options provided as part of any recent (within the last five years) or upcoming system implementations.

For states that recently implemented a new IMS, it was important to gather information as to how they implemented the new solution and what features were offered by the solution. This helped to provide insight into key factors the Department must consider if it were to pursue a new system.

## 4. Recommended Business Solution

The recommended business solution is to replace the current IMS, using a vendor-provided solution implemented over a three-year timeline. This plan would be a phased approach.

This solution is aimed at providing:

- A hardware and software architecture that has proven to be the fastest and most reliable automated data capture
- A solution where distinct production, test, and training environments can simultaneously be in operation on the same hardware, thus minimizing capital investments
- A solution where there is an auditable record of every change for every transaction, whether the change was caused by a data entry operator or automated process
- Automated statistics and management reports that provide management control over system operations and continuous improvement data
- User-oriented applications and tools for the introduction of new forms, business rules, and processing logic, including the testing of client developed code
- Integrated applications that support data capture from facsimile, the Internet, and EDI transactions
- Complete integration with leading imaging and remittance processing

## Platform Strategy Recommendation

The new solution is recommended for the following reasons:

- Reduces implementation risk
- Reduces integration complexity
- Reduces the number of vendors to be managed
- Can be implemented quickly
- Leverages complex vendor development activities across other customers
- Ensures maintenance and support are funded

From our analysis of other states' check processing systems implemented in the past few years, the above listed benefits are commonly gained by moving to a more modern system.

## Migration Strategy Timeline Recommendation

For implementation of the new IMS, a three-year plan timeline is recommended for the following reasons:

• Operates within anticipated funding constraints

- Achieves a greater number of benefits and achieves more rapid cost reductions, which increase cumulative financial benefits (as compared to a four-year migration option)
- Reduces demands on Department technical and business resources
- Reduces demands on Department leadership
- Reduces the duration of change impacting the Department workforce

# **D. Functional and Technical Requirements**

The primary high-level functional and technical system requirements for the remittance and document management system to support the Department's business objectives include:

## Functional Requirements

- The system must provide automated recognition and capture of data fields from Department forms.
- The system must provide the ability to collect all tax forms, payments, and associated correspondence forwarded by a taxpayer in a single envelope.
- The system must provide the ability to compose a single tax form and its payment(s) forwarded by a taxpayer in a single envelope.
- The system must provide the ability to collect tax forms that are processed as a group within each batch.
- The system must provide the ability to collect submissions of the same tax category and batch type that have been received on the same day and processed by the same screener.
- The system must provide the ability to collect batches that were processed on the same date (or validation date) and composed of a single tax type for which remittances were deposited to the bank.
- The system must provide the ability for electronic transmission of check data and check images (e.g., ICL).
- The system must provide the ability to use an Image Replacement Document (IRD) that serves as the legal equivalent of the original paper check.
- The system must allow imaged returns and checks processed via ICL to be placed in tubs and labeled (e.g., validation date, tax type, batch number).
- The system must provide the ability to search for remittance and document submissions based on specific criteria (e.g., company, form type).
- The system must provide the ability to maintain a submission record identifier.
- The system must provide the ability to maintain a list of data entry users.
- The system must provide the ability to maintain a defined status of the submission (e.g., Social-GUI, RPS processing, Department Data Repository).
- The system must provide the ability to merge payment coupons, payments, and documentation into a single file while maintaining the history of the original records.
- The system must provide the ability to split a single submission record into multiple submission records while maintaining the history of the original record.
- The system must provide the ability to maintain a schedule of submissions transferred to bank.
- The system must provide the ability to maintain a schedule of submissions transferred to Department Data Repository.
- The system must provide the ability to maintain a schedule of submissions transferred to DPS processing (e.g., SUNTAX, CAMS, and External Agencies).
- The system must provide the ability to maintain a schedule of submissions transferred after RPS processing (e.g., SUNTAX, CAMS, and External Agencies).
- The system must provide the ability to maintain attributes of a data entry field (e.g., payment amount, tax exemptions).
- The system must provide the ability to match OCR of payment coupons, payments, and documentation within a submission.
- The system must provide the ability to match ICL with payment coupons, payments, and documentation of a submission.
- The system must provide fast review and repair of fields and system-wide integrity of data.
- The system must record the location of documents that have been imaged to allow locating physical documents after scanning.
- The system must allow the ability to store, catalogue, and retrieve scanned images.

- The system must allow the capture of statistical information at each processing stage to support statistical analysis and HR performance.
- The system must provide data security with regard to electronic privacy and regulations.
- The system must allow secure access to retrieve reports on-line.

Technical Requirements are defined as those items that must be met to address the information technology processes of the Department; they are what must be supported, from a technical perspective, to meet the Department's technical environment needs. As with the functional requirements, many technical requirements are common across the solution.

## Technical Requirements

The selected system must:

- Use defined data standards (e.g., consistent data schema, data elements, data class, field lengths, data tables, naming conventions).
- Provide the ability to associate supporting documentation (e.g., scanned documents) with a system record.
- Use vendor supported software versions and commonly used programming languages.
- Have complete source code available for ongoing maintenance and modifications.
- Be upgradeable to support vendor supported hardware versions.
- Use a data model that enforces referential integrity.
- Provide a mechanism for recording and viewing system errors and warnings.
- Provide a mechanism to notify the system administrator when definable performance and storage thresholds are exceeded.
- Allow for maintenance and support activities to be carried out while the application and supporting systems are online (e.g., "Hot" backup procedures).
- Provide the ability to report on interface transmissions (e.g., total number of records loaded, date of interface transmission, amount of time to execute the interface transmission, errors, and failures).
- Include tools for monitoring and reporting capacity and performance for all system components.
- Include tools for customizing the system (e.g., adding functionality, modifying existing functionality, modifying configurable settings).
- Support the latest encryption standards for the transmission of data.
- Provide the ability to transmit the scanned data through multiple methods (e.g., SFTP, web-service), in a secure manner.
- Provide data security with regard to electronic privacy and regulations.
- Provide approved end-users with the appropriate access to modify report queries on-line.
- Provide the ability to generate reports based on report specific user-defined parameters.
- Provide the ability to search a range of data values.
- Provide the ability to uniquely identify users by User ID.
- Limit a user's access to reports based on the user's security profile.
- Provide the ability to issue notifications or restrictions as reminders to data entry staff to key in required fields.

# III. Success Criteria

The success of the Image Management System Modernization project will be based on quantitative and qualitative factors. Each of these factors are in alignment with the business objectives and proposed business process requirements outlined in the Strategic Needs Assessment section of this document, as well as the overall vision and mission of the Department.

The major success criteria for the project, with the Key Performance Indicators (KPIs), are listed in the table below. The success criteria and the KPIs form the basis of any contracts pursued to implement the new solution. The Department anticipates the project management team responsible for the implementation of the solution will develop a benefit realization strategy and plan. The benefit realization plan will be designed to complete baseline measurement and several interim measurements before the final benefit realization report is complete.

	Success Criteria				
#	Description of Success Criteria	Key Performance Indicator			
1	The solution will support the Department in its on- going practice of sound fiscal stewardship of its assets.	<ul><li>Operating costs for IMS imaging and data capture</li><li>Customer service satisfaction level</li></ul>			
2	The solution will enable the Department to improve internal operating efficiency.	<ul> <li>Number of days from receipt of payment to deposit</li> <li>Processing cost per image</li> <li>Number of staff supporting IMS</li> <li>Number of times a document is touched</li> <li>Percent of duplicate entries</li> <li>Time spent on correcting data errors</li> <li>Number of outages</li> </ul>			
3	The solution will enable the Department to adapt more quickly to legislative and end-of-year changes.	• Time to implement mandated changes			
4	The solution will mitigate the potential risk associated with on-going support and maintenance of the system.	<ul><li>On-going support and maintenance costs</li><li>Number of old equipment eliminated</li></ul>			
5	The solution will present program data in an integrated view.	<ul><li>Process efficiencies and performance</li><li>Staff efficiencies and performance</li></ul>			
6	The solution will provide value to the Department through additional automated options.	<ul><li>Percent of automated versus manual processes</li><li>Efficiencies and performance increases</li></ul>			
7	The solution will positively affect the user experience and increase employee satisfaction.	<ul> <li>Convenient and easy taxpayer reporting and paying taxes</li> <li>Satisfaction survey results</li> <li>Support call efficiency</li> </ul>			
8	The solution will provide an underlying data structure that is scalable to meet future growth.	• Cost to implement new capabilities and requirements			
9	The solution will allow the Department to fully protect sensitive taxpayer information.	<ul><li>Reduce the potential for future data security incidents</li><li>Limit audits findings</li></ul>			

Success Criteria							
#	Description of Success Criteria	Key Performance Indicator					
10	The solution will provide a positive financial Return On Investment (ROI) and Internal Rate of Return (IRR) to the State of Florida.	<ul><li>Project ROI</li><li>Project IRR</li></ul>					
11	The project will be completed on-schedule, in accordance with an approved project plan.	Interim project milestones					
12	The project will be completed within the prescribed budget constraints defined in advance of project initiation.	Project financial data					
13	The project will achieve anticipated Cost Benefits.	Cost Benefit Analysis outcomes					
14	The project will facilitate data exchange with external stakeholders.	Maintain data exchange with key systems					
15	The project will allow concurrent operation of the legacy system during the solution's implementation.	• Project planning will encompass a system cross-over from the legacy system to the new system					
16	The solution will provide roll-back in the event of critical errors in implementation.	• Solution will provide application and data recovery plan					

# IV. Benefits Realization and Cost Benefit Analysis

The purpose of this section is to describe and compare the costs and the expected benefits for the proposed IMS Modernization project. The Cost Benefit Analysis (CBA) forms presented in this section identify:

- Estimated project benefits
- Tangible changes in program operational costs and total project cost
- Planned funding sources to support resources needed for the project
- Fiscal metrics associated with implementing the project

The IMS Modernization project will enable substantial improvements in the remittance and document processing activities of the Department. The IMS Modernization project proposes a phased implementation of specific opportunities to reduce the cost of current practices that are labor intensive and inefficient. These opportunities – when realized – will yield a significant economic benefit for the Department.

The IMS Modernization project benefits described in this analysis will be the result of aligning the Department's business processes with technology best practices to maximize return on investment. Benefits will accrue as updated imaging functionality is implemented, in combination with targeted improvements in existing business processes. The expected benefits are described in Exhibit IV-1: Benefits Realization Table.

# A. Benefits Realization Table

The following table provides a breakdown and explanation of the expected benefits, both tangible and intangible of

the project.

#	Description of Benefit	Tangible or Intangible	Who receives the benefit?	How is the benefit realized?	How will the realization of the benefit be assessed / measured?	Realization Date (MM/YY)
1	Reduce duplicate entry – primarily remittance portion	Tangible	DOR/State of Florida Florida Taxpayers	- IMS fully implemented will result in the need for manual intervention only in cases where the system has identified coupon and check mismatches.	- Significant efficiency gain annually for data entry activities. This efficiency gain can provide opportunities for resource re- allocation to high value tasks. Confirming these efficiency gains can be done by assessing, pre-, and post-system implementation, the amount of manual data entries required.	Upon Implementation
2	Decrease security risk (non-dollar)	Intangible	Public DOR/State of Florida Florida Taxpayers	- The new IMS implemented will have built-in, advanced security features that cannot be coded into the legacy applications. Information security features will be built into all processes.	- Not measured in terms of cost reduction for the purposes of this analysis. However, a pre/post comparison of the number of forms integrated/processed through the modernized IMS, and pre/post comparisons of audit findings will provide information on the impact of this benefit. <b>Estimated Benefit</b> <b>Value:</b> Risk avoidance	Upon Implementation
3	Increased OCR accuracy; reduced data errors	Tangible	DOR/State of Florida Florida Taxpayers	- The new IMS implemented with improved OCR technology will increase data accuracy and reduce the frequency of data error.	- Significant efficiency gain for activities associated with correcting data errors. Benefit impact can be assessed by comparing staff time spent correcting data errors pre/post the modernized IMS.	Upon Implementation

# SCHEDULE IV-B FOR REPLACEMENT OF IMAGE MANAGEMENT SYSTEM

#	Description of Benefit	Tangible or Intangible	Who receives the benefit?	How is the benefit realized?	How will the realization of the benefit be assessed / measured?	Realization Date (MM/YY)
4	Process improvement through the elimination of multiple touchpoints of documents	Tangible	DOR/State of Florida Florida Taxpayers	- IMS fully implemented will eliminate multiple touching of documents necessary to move documents from machine to machine.	- Significant efficiency gain associated with the handling and processing of documents. Benefit impact can be assessed by comparing staff time spent handling documents pre/post the modernized IMS.	Upon Implementation
5	Elimination of antiquated and redundant equipment (and therefore eliminating some maintenance costs)	Tangible	DOR/State of Florida Florida Taxpayers	- The new IMS, fully implemented, will allow for the elimination of some existing equipment, and therefore eliminating the associated maintenance costs for that equipment. The new system will also have improved security features.	- Determining the cost of maintaining the eliminated equipment for the 5- year period. Benefit impact can be assessed by comparing maintenance costs pre/post the modernized IMS. Significant reduction	Upon Implementation
6	Increase in availability of system resulting in a decrease in costs associated with reducing the risk of system outages	Tangible	DOR/State of Florida Florida Taxpayers	- The current IMS experiences system outages that delay remittance and documentation processing. In the last year, IMS experienced total outages exceeding 15 business days. IMS fully implemented would reduce system outages and therefore increase the availability of the system.	- Not measured in terms of cost reduction for the purposes of this analysis. However, a pre/post comparison of system availability will provide information on the extent of this benefit. Estimated Benefit Value: NA	Upon Implementation

## SCHEDULE IV-B FOR REPLACEMENT OF IMAGE MANAGEMENT SYSTEM

#	Description of Benefit	Tangible or Intangible	Who receives the benefit?	How is the benefit realized?	How will the realization of the benefit be assessed / measured?	Realization Date (MM/YY)
7	Decreased average days to deposit (increased interest earnings)	Tangible	DOR/State of Florida Florida Taxpayers	- IMS fully implemented will accelerate remittance deposits into the State Treasury increasing the amount of interest earned on deposits.	Comparing the amount of time to deposit pre- and post-implementation provides the basis for assessing this benefit's impact.	Upon Implementation
8	Hardware elimination	Tangible	DOR/State of Florida Florida Taxpayers	- Reduction of legacy equipment and its respective support costs.	realizationNot measured for the purposes of this analysis.Estimated Benefit Value: Small to medium	Upon Implementation

# Exhibit IV-1: Benefits Realization Table

This section contains the CBA forms that present the cost and benefit analyses for the IMS Modernization project. Given that the pre-DDI work starts next year before the implementation year, the typical five-year timeline established in the CBA forms has been extended to seven years. This allows for a better picture of the project's true financial value, as evidenced by the Internal Rate of Return (IRR), the Net Present Value (NPV), the Payback Period, and the Breakeven Fiscal Year. The spreadsheets provided with this submission provide the CBA forms and detailed cost and benefits calculations.

# SCHEDULE IV-B FOR REPLACEMENT OF IMAGE MANAGEMENT SYSTEM

CBAForm 1 - Net Tangible Benefits

Agency Florida Department of Revenue

Project IMS Replacement

Net Tangible Benefits - Operational Cost Changes (Co	sts of Current Ope	rations versus P	roposed Operations as a	a Result of the Proje	ect) and Additiona	al Tangible Benefits CE	BAForm 1A														
Agency		FY 2018-19			FY 2019-20			FY 2020-21			FY 2021-22			FY 2022-23			FY 2023-24			FY 2024-25	
(Operations Only No Project Costs)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (g) + (p)	(a)	(b)	(d) + (d) = (d)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)
	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program
	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting
	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed
			Project			Project			Project			Project			Project			Project			Project
A. Personnel Costs Agency Managed Staff	\$7,609,920	\$0	\$7,609,920	\$7,609,920	(\$340,022)	\$7,269,898	\$7,609,920	(\$680,045)	\$6,929,875	\$7,610,010	(\$1,651,537)	\$5,958,473	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532
Ab Total Staff	149	0	149	149	(1)	142	149	(14)	135	149	(34)	115	149	(60)	89	149	(60)	89	149	(60.00)	89
A-1.a. State FTEs (Salaries & Benefits)	\$7,609,920	\$0	\$7,609,920	\$7,609,920	(\$340,022)	\$7,269,898	\$7,609,920	(\$680,045)	\$6,929,875	\$7,610,010	(\$1,651,537)	\$5,958,473	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532
A-1.b. State FTEs (# FTEs)	149	0	149	149	(7)	142	149	(14)	135	149	(34)	115	149	(60)	89	149	(60)	89	149	(60.00)	89
A-2.a. OPS FTEs (Salaries)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
A-2.b. OPS FTEs (# FTEs)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0
A-3.a. Staff Augmentation (ContactCost)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
A-3.b. Staff Augmentation (# of Contract FTEs)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	0
B. Application Maintenance Costs	\$775,868	\$0	\$775,868	\$775,868	(\$50,000)	\$725,868	\$775,868	(\$100,000)	\$675,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,868
B-1. Managed Services (Staffing)	\$0	SD L	02	\$0	\$0	02	Q2	\$0	Q	\$0	02	\$Q 4550 740	\$0	\$0 (*****	\$0	Q2	\$0 (*****	\$0	\$0 +======	Q	\$0
B-2. Hardware	\$752,710	SD to	\$752,710	\$752,710	(\$50,000)	\$702,710	\$752,710	(\$100,000)	\$652,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710
B-3. Software	\$23,158	Q,	\$23,158	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	Q,	\$23,158	\$23,158	\$0 \$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	Q2	\$23,158
B-4. Other Specify	\$0	Q,	\$0	\$0 40.405.000	\$0	\$0	Q2	\$0 \$0	Q M	\$0	Q,	\$0 \$1	\$0	\$0	\$0	Q2	\$0	\$0 \$0	\$0	<u> </u>	\$0
C. Data Center Provider Costs	\$2,625,000	\$0	\$2,625,000	\$2,625,000	\$0	1.11.11.11.11.11.11.11.11.11.11.11.11.1	\$0	\$U \$U	¢۵ الا	\$0		\$0	\$0 \$0	\$0		\$0	\$0	\$0	\$0	\$0	) (
C-1. Managed Services (Staffing)	\$2,625,000	U,	\$2,625,000	\$2,625,000	\$0	\$2,625,000	\$0 \$0	)U	ĥ	02 02		0¢	\$0 \$0	0\$ 02	\$0 \$0	ېر ۱۷	\$0	02 02	\$0 \$0	02 02	\$0 \$1
C-2. Infrastructure C-3. Network / Hosting Services	0¢	W to	¢0 \$U	0¢	\$U \$0	U¢ O	t) V	)U ¢0	ίν λ	02 V		۵¢ ۱۵	)( )(	)U¢	¢0 20	۵۵ الا	)U ¢0	20 20	)U¢	U V	t0 20
C-3. Network / Hosting Services C-4. Disaster Recoverv	)(¢	U(	\$U \$U	0¢	\$U \$U	0¢	رو بر	)( ¢0	() 10	02 SU	**	0¢ 01	0¢ 00	U¢ 0	\$0 \$0	50 50	¢0 20	20 20	UÇ 00	04 0	20 20
C-5. Other Specify	¢0 \$0	\$0 \$0	\$U \$U	\$0 \$0	¢0 \$U	\$U \$U	0) \$0	\$U \$U	ζ0 20	رن ۱۷	**	() 10	¢0 30	\$0 \$0	\$U \$U	0) \$0	¢0 30	¢0 \$0	\$U \$	0 10	() 10
D. Plant & Facility Costs (including PDC services)	10 10	40 \$0	10 10	00 00	\$0 \$1	0, 0,	20 30	\$0 \$0	10 10	00 02	**	() 10	() ()	\$0 \$0	0¢	¢0 30	¢0 10	ູ ທ	\$0 \$0	\$0 \$0	0 10
E. Others - Costs	so SO	\$0		\$0 \$0	\$0	02 02	50	\$0 \$0	() 10	50		12 (12	0¢ 02	\$0	40 02	វា	\$0	\$0 \$0	oç Ož	so SO	بر 12
E-1. Training	\$0	ŝ	\$0 \$1	\$0	¢0	\$0	50 50	ŝ	() 50	50 12		\$0	00 ()	0¢ ()2	20 \$0	\$0 \$1	40 \$0	02 02	\$0 \$1	50 50	00 ¢
E-2. Travel	ŝ	ŝ	02 02	02	00	02 02	so N	\$0 \$0	ц	50 02	02 D2	10 10	00	00 \$0	\$0 \$0	so N	\$0 \$0	\$0 \$0	ŝ	ហ	02 02
E-3. Other Specify	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	11 02	50	02	\$0	\$0	\$0	\$0	50	\$0	\$0 \$1	\$0	50	\$0
Total Reccuring Operational Costs	\$11,010,788	\$0	\$11,010,788	\$11,010,788	(\$390,022)	\$10,620,765	\$8,385,788	(\$780,045)	\$7,605,743	\$8,385,878	(\$1,851,537)	\$6,534,340	\$8,385,878	(\$3,114,478)	\$5,271,400	\$8,385,878	(\$3,114,478)	\$5,271,400	\$8,385,878	(\$3,114,478)	\$5,271,400
, v i																					
F. Additional Tangible Benefits:		\$0			\$96,143			\$192,285			\$384,571			\$384,571			\$384,571			\$384,571	
F-1. Increased Interest Earnings		\$0			\$96,143			\$192,285			\$384,571			\$384,571			\$384,571			\$384,571	
F-2.		\$0			\$0			\$0			\$0			\$0			\$0			\$0	
F-3.		\$0			\$0			\$0			\$0			\$0			\$0			\$0	
Total Net Tangible Benefits:		\$0			\$486,165			\$972,330			\$2,236,108			\$3,499,048			\$3,499,048			\$3,499,048	

Exhibit IV-2: Operational Costs & Tangible Benefits

Florida Department of Revenue	IMS Replacement	-		CBAF orm 2A Baseline Project Budget																				
Costs entered into each row are mutually exclusive modify appropriation categories as necessary, but provided project cost elements. Reference vendor Description where applicable. Include only one-tim	do not remove any of the quotes in the Item e project costs in this			FY2018	-19	F١	Y2019-20		F	Y2020-21			FY2021-22			FY2022-23			FY2023-2-	4		FY2024-25		TOTAL
table. Include any recurring costs in CBA Form 14	ł.		s -	<u> </u>		\$ 4,	023.891	-	\$ 3	,709,834		5	1,599,834		s	115,000		S	115,000		\$	115,000		\$ 9,678,558
Item Description (remove guidelines and annotate entries here)	Project Cost Element	Appropriation Category	Current & Previous Years Project-	YR1# YR1LBR	YR 1 Base	YR2# YR2	YR 2		'R 3 # YR	YR	t 3 Base ludget	YR4# YI	Y	YR 4 Base Budget	YR 5 # YF	Ŷ	/R 5 Base Budget	YR6# Y		YR 6 Base Budget	YR7# Y	YR	.7 Base udget	TOTAL
Costs for all state employees working on the project.	FTE	S&B	ş -	0.00 \$ -	ş.	0.00 \$	- \$		0.00 \$	- \$		0.00 \$	- \$		0.00 \$	- \$	-	0.00 \$		s -	0.00 \$	- \$	-	s -
Costs for all OPS employees working on the project. Staffing costs for personnel using Time &	OPS	OPS	<u>s</u> .	0.00 \$ -	\$ -	0.00 \$	- \$		0.00 \$	- \$		0.00 \$	- \$		0.00 \$	- \$		0.00 \$		ş -	0.00 \$	- \$	-	ş.
Expense. Project management personnel and related	Staff Augmentation	Contracted Services	<u>s</u> .	0.00 \$ -	\$.	0.00 \$	- \$	·	0.00 \$	- \$		0.00 \$	- \$	<u> </u>	0.00 \$	- \$	-	0.00 \$		ş -	0.00 \$	- \$	-	\$.
deliverables. Project management personnel and related	Project Management Project	Contracted Services	\$ -	0.00 \$ -	\$ -		179,568 \$		0.00 \$		-		359,136 \$		0.00 \$	- \$	-	0.00 \$		ş -	0.00 \$	- \$		\$ 897,840
deliverables. Project oversight (IV&V) personnel and related	Management/OCM	Contracted Services	-	0.00 \$ -	\$ -		62,849 \$			125,698 \$			125,698 \$	-	0.00 \$	- \$	-	0.00 \$	-	<u>s</u> -				\$ 314,244
deliverables. Staffing costs for all professional services not included in other categories.	Project Oversight Consultants/Contractors	Contracted Services	-	0.00 \$ -	<u>\$ -</u>	0.00 \$ 0.00 \$	- \$		0.00 \$	- \$	-	0.00 \$ 0.00 \$	- \$		0.00 \$ 0.00 \$	- \$	-	0.00 \$		s -	0.00 \$	- \$	-	ş .
Included in other categories. Separate requirements analysis and feasibility study procurements.	Consultants/Contractors Project Planning/Analysis	Contracted Services		0.00 \$ -	\$ - \$ -	0.00 \$ \$	- 5		0.00 \$ \$	- \$	•	0.00 \$ \$	- \$		0.00 \$ \$	- \$		0.00 \$ s		s -	0.00 \$	- 5		s .
Hardware purchases not included in Primary Data Center services.	Hardware	000	\$ -	ş -	\$ -	s	- \$		s	- \$		ş	- \$	-	s	- \$	-	s		s -	s	- \$		s -
Commercial software purchases and licensing costs.	Commercial Software	Expense	\$ -	ş -	\$ -	s	250,000 \$		s	150,000 \$		\$	75,000 \$	-	s	75,000 \$	-	s	75,000	s -	s	75,000 \$		\$ 700,000
Professional services with fixed-price costs (i.e. software development, installation, project documentation).	Project Deliverables - System Changes	Contracted Services	s -	s -	s -	s .	400,000 \$		s	200,000 \$		s	- S		s	- S		s		s -	s	- S		\$ 600,000
Professional services with fixed-price costs (i.e. software development, installation, project	Project Deliverables -																							
documentation). Professional services with fixed-price costs (i.e. software development, installation, project	Core Solution Project Deliverables -	Contracted Services	\$ -	<u></u> \$ -	<u>\$</u> -	S .	700,000 \$	-	\$	800,000 \$	-	\$	200,000 \$		S	- \$		S	•	ş -				\$ 1,700,000
documentation).	Project Deliverables - Docs Only Project Deliverables -	Contracted Services	\$-	<u> </u>	\$-	\$	575,000 \$		s	450,000 \$		\$	200,000 \$		s	- \$	-	s		ş -				\$ 1,225,000
software development, installation, project documentation).	Mixed Remittance & Docs	Contracted Services	\$ -	ş -	\$ -	S	525,000 \$		s	500,000 \$		s	200,000 \$	-	s	- \$		s	-	s -				\$ 1,225,000
Professional services with fixed-price costs (i.e. software development, installation, project	Project Deliverables -	Contracted Day 1				s	200.000			500.000			400.000 \$											4 000 000
documentation). All first-time training costs associated with the project.	Remote Service Centers	Contracted Services Contracted Services		<u> </u>	\$ - \$ -		300,000 \$ 100,000 \$	·		500,000 \$	•	\$\$	400,000 \$		5	- \$		\$ \$		s -	s			\$ 1,200,000 \$ 200,000
Include the quote received from the state data center for project equipment and services. Only include one-time project costs in this row.				· · · ·	•	Ť			Ť			¥				, i					, i i i i i i i i i i i i i i i i i i i	*		200,000
Include one-time project costs in this row. Recurring, project-related data center costs are included in CBA Form 1A.	Data Center Services - One Time Costs	Data Center Category	s -	s -	ş -	s	- S		s	- \$		\$	- \$	_	ş	- \$	_	s	-	s -	\$	- \$		s -
Other contracted services not included in other categories.	Other Services. Pre-DDI PM	Contracted Services	\$ -	ş -	\$ -	s	179,568 \$		\$	- \$		\$	- \$	-	s	- \$		s		s -	\$	- \$		\$ 179,568
Other contracted services not included in other categories.	Other Services. Pre-DDI OCM	Contracted Services	\$ -	ş .	ş -	s	104,748 \$		\$	- \$		\$	- \$	-	s	- \$		s		s -				\$ 104,748
Other contracted services not included in other categories.	Other Services. Pre-DDI BPR/Reqs./Use Cases	Contracted Services	\$ -	\$ -	\$ -	\$	104,748 \$		s	- \$		\$	- \$	-	s	- \$		s		s -				\$ 104,748
Other contracted services not included in other categories.	Other Services. Pre-DDI Procurement	Contracted Services	s -	ş -	\$-	s	37,410 \$		s	- S		s	- S		s	- \$	-	s	-	s <u>-</u>				\$ 37,410
Include costs for non-state data center equipment required by the project and the proposed solution (Insert additional rows as needed for detail).	Equipment	000	ş -	ş -	\$-	s :	385,000 \$		s	385,000 \$		\$	- \$		s	- \$		s		s -	\$	- \$		\$ 770,000
Equipment maintenance.	Other Services - Equipment Maintenance	Contracted Services	s -	ş -	\$ -	s	20,000 \$		s	40,000 \$		\$	40,000 \$		s	40,000 \$		s	40,000	s -	\$	40,000 \$		\$ 220,000
Include costs associated with leasing space for project personnel.	Leased Space	Expense	s -	s -	ş -	\$	- \$		s	- \$		\$	- \$	-	s	- \$		s		s -	\$	- \$		ş .
Other project expenses not included in other categories.	Other Expenses Totals	Expense	\$ - \$ -	<u>\$</u> - 0.00 \$-	\$ - \$ -	\$ 0.00 \$ 4,	100,000 \$		\$ 0.00 \$ 3	100,000 \$		\$	- \$ 1,599,834 \$	-	\$	- \$ 115,000 \$	_	\$ 0.00 \$	- 115,000	s -	\$	- \$ 115,000 \$		\$ 200,000 \$ 9,678,558
	lotais	<b>`</b>	l * ·	0.00 \$ -	<b>ə</b> -	∣ 0.00 \$ 4,	023,891 \$	•	0.00 \$ 3	,103,834 \$	·	0.00 \$	1,039,834 \$	•	0.00 \$	115,000 \$		0.00 \$	115,000	÷ -	1 0.00 \$	115,000 \$	•	ə 9,0/0,058

Exhibit IV-3: Baseline Project Budget

CBAForm 2 - Pro	ject Cost Analysis	A
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Agency

Florida Department of Revenue

Project **IMS Replacement** 

			PROJECT COS	T SUMMARY (fron	n CBAForm 2A)				
PROJECT COST SUMMARY	FY	FY	FY	FY	FY	FY	FY	TOTAL	
FROJECT COST SOMMART	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25		
TOTAL PROJECT COSTS (*)	\$0	\$4,023,891	\$3,709,834	\$1,599,834	\$115,000	\$115,000	\$115,000	\$9,678,558	
CUMULATIVE PROJECT COSTS									
(includes Current & Previous Years' Project-									
Related Costs) \$0 \$4,023,891 \$7,733,724 \$9,333,558 \$9,448,558 \$9,563,558 \$9,678,558 \$9,678,558 \$9,678,558									
Total Costs are carried forward to CBAForm3 Project Investment Summary worksheet									

		PROJECT FUNDING SOURCES - CBAForm 2B									
PROJECT FUNDI	NG SOURCES	FY	FY	FY	FY	FY	FY	FY	TOTAL		
		2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2023-24			
General Revenue	•	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Trust Fund		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Federal Match		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Grants		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Other	Specify	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
	TOTAL INVESTMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
	CUMULATIVE INVESTMENT	\$0	\$0	\$0	\$0	\$0	\$0	\$0			

Characterization of Project Cost Estimate - CBAForm 2C							
Choose Type	Estimate Confidence	Enter % (+/-)					
Detailed/Rigorous	Confidence Level						
Order of Magnitude	Confidence Level						
Placeholder	Confidence Level						

Exhibit IV-4: Project Cost Analysis

 CBAForm 3 - Project Investment Summary
 Agency
 Florida Department of Revenue
 Project
 IMS Replacement

		COST BENEFIT ANALYSIS CBAForm 3A								
	1	2	3	4	5	6	7			
	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	Project Totals		
Project Cost	\$0	(\$4,023,891)	(\$3,709,834)	(\$1,599,834)	(\$115,000)	(\$115,000)	(\$115,000)	(\$9,678,558)		
Tangible Benefits	\$0	\$486,165	\$972,330	\$2,236,108	\$3,499,048	\$3,499,048	\$3,499,048	\$14,191,748		
Return on Investment	\$0	(\$3,537,726)	(\$2,737,504)	\$636,274	\$3,384,048	\$3,384,048	\$3,384,048	\$4,513,190		

RETURN ON INVESTMENT ANALYSIS CBAForm 3B						
Payback Period (years)	4.64	Payback Period is the time required to recover the investment costs of the project.				
Breakeven Fiscal Year	FY 2023-24	Fiscal Year during which the project's investment costs are recovered.				
ROI	46.63%	Return on investment is the measure of a project's net benefits relative to it's total costs.				
Net Present Value (NPV)	\$2,296,104	NPV is the present-day value of the project's benefits less costs over the project's lifecycle.				
Internal Rate of Return (IRR)	17.29%	IRR is the project's internal rate of return.				

Investment Interest Earning Yield CBAForm 3C								
Fiscal Year	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	
Cost of Capital	1.94%	2.07%	3.18%	4.32%	4.85%	4.85%	4.85%	

**Exhibit IV-5: Investment Summary** 

# 1. The Cost-Benefit Analysis Results

The projected net benefits for the IMS Modernization project are significant and compelling. The estimated NPV from the IMS Modernization project over the next seven years is **\$2,296,104**. The NPV calculation includes an estimate of **\$14,191,748** in total project benefits and total project costs of **\$9,678,558**. Because benefits continue after the seven-year period, the calculated NPV is conservative, potentially understating benefits of the project to the Department and Florida stakeholders. Benefit calculations assume the volume of remittance and document processing continues at current volumes, further evidencing a conservative approach to benefit estimation.

## a. Project Costs

The estimated total cost of implementing the proposed IMS Modernization is \$9.678 Million over the project life.

## b. Project Financial Return Analysis

The Department has computed the following values for the IMS Modernization project.

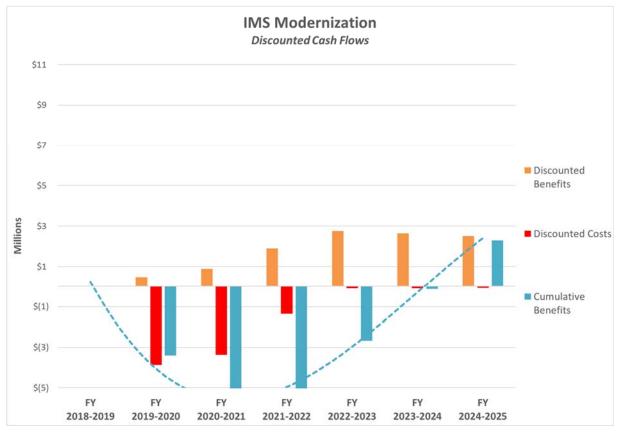
Investment Term	Computed Value
Total Cost	\$9.678 M
Benefits	\$14.192 M in total benefits
Payback Period	4.64 years
Payback Date	SFY 2023-2024
	7 Year Analysis
Net Tangible Benefits	\$4.513 M (total benefits minus total costs)
NPV	\$2.296 M
IRR	17.29%

### **Exhibit IV-6: Financial Return Analysis**

The breakeven year is SFY 2023-24. This breakeven indicates a strong project that pays for itself quickly.

- The seven-year NPV is \$2.296 Million. By this measure, the IMS Modernization project is a sound investment.
- The IRR is 17.29 percent. The Florida Legislature's Office of Economic and Demographic Research (EDR) estimates the cost of capital for investment analysis purposes to be 4.85 percent at the end of the seven-year timeline. Given that the IMS Modernization project's IRR significantly exceeds the forecasted cost of capital, the project would provide a positive impact to the Department's financial position.

Exhibit IV-7: Cumulative Discounted Cash Flow displays the cumulative discounted cash flow from the Project's costs and benefits over the six-year period. This figure depicts the solid performance of project as an investment.



**Exhibit IV-7: Cumulative Discounted Cash Flow** 

The Department recommends that the proposed IMS Modernization Project be approved and authorized to proceed with the initiation of the project's pre-implementation and procurement activities, and that the required funding be requested by the Executive Office of the Governor and approved by the Legislature. To move the project forward and to evidence its confidence that the investment required to fund the IMS Modernization Project will produce the identified benefits, is planning to support a portion of the pre-DDI activities. The recommended next step is to secure funding of \$4,023,891 for FY 2019-20 to complete the pre-DDI work and to move forward with vendor selection for an enterprise solution.

# V. Schedule IV-B Major Project Risk Assessment

An in-depth risk assessment of the IMS Modernization project was performed using the risk assessment tool provided as part of the Information Technology Guidelines and Forms on the Florida Fiscal Portal. The tool involves answering 89 questions about the project being considered, divided into eight assessment categories. The results of the assessment in Appendix B are summarized in the following sections.

# A. Risk Assessment Summary

The overall risk assessment of the project is rated as "High" based on the risk assessment tool. This rating reflects assessment ratings of "Low" in one of the eight assessment areas, "Medium" in four of the eight assessment areas and "High" in three of the eight assessment areas.

As would be expected at this early stage, the project carries some risk. It is expected that overall project risk will diminish significantly by the conclusion of the first year when the project structure is fully in place and the foundational process and technology elements have been implemented. Exhibit V-1 is a graphical representation of the results computed by the risk assessment tool.

The categories assessed as high risk and primary causes that assessment level include:

- Communication Assessment until funding is approved and the project is started a documented communications plan for this specific project won't be created and approved.
- Project Organization until funding is approved and the project is started the project organization and governance structure for this specific project won't be clearly defined and documented within an approved project plan.

The overall risk assessment rating aligns with expectations for a project of this scope and type regardless of solution or approach. In the areas where risks classified as "High" do exist, the risks are manageable and unlikely to undermine expected success or benefits of the program. Many of the areas with high classification risks will see reduction within months of project start when a formal project management organization, communications plan, stakeholder sign-off and requirements finalization activities complete. Until project approval and funding is approved, it is unlikely that additional effort to reduce identified risks would be prudent or appropriate.

Exhibit V-1 is a graphical representation of the results computed by the risk assessment tool.

When answering the questions in the risk assessment tool, it was assumed that the current project management and governance structure in place for managing the IMS Modernization project would remain in place for the project.

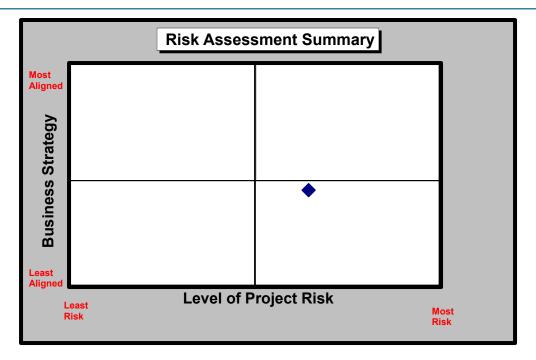


Exhibit V-1: Project Risk Assessment Summary

Specific items of this Risk Assessment and Business Strategy alignment that contributed to the current risk assessment level of "High" overall and for the current placement of the project in the Risk Assessment Quadrant in Exhibit V-1: Project Risk Assessment Summary will be addressed within the first year of the project. These include:

- Strategic Risk
  - a. The project objectives will be clearly documented and signed off by the stakeholders
  - b. The project charter will be signed by the executive sponsor
  - c. The vision will be completely documented for how changes will improve business processes
  - d. All the project requirements, assumptions, constraints and priorities will be defined
- Technology Risk
  - a. The internal staff will gain sufficient experience during the first year of implementation
  - b. Security features will be built into the design process
- Change Management Risk
  - a. All the business process changes will be defined and documented
  - b. An Organizational Change Management Plan is planned to be developed early in the project
- Communication Risk
  - a. The Communication Plan will be approved
  - b. The Communication Plan will promote the routine use of feedback (at a minimum)
  - c. All affected stakeholders will be included in the Communication Plan
  - d. All key messages will be documented in the Communication Plan
  - e. Desired message outcomes and success measures will be documented in the Communication Plan
  - f. The Communication Plan will identify and assign needed staff
- Fiscal Risk
  - a. A Spending Plan will be documented and approved for the project lifecycle
  - b. All project expenditures will be identified and documented in the Spending Plan
  - c. The cost estimates for the project will be accurate within +/- 10 percent
  - d. Funds will be available within existing resources to complete the project
  - e. All tangible benefits will be identified and validated

- f. The procurement strategy will be reviewed and approved
- g. A contract manager will be assigned to the project
- Project Organization
  - a. The project organization and governance structure will be defined and documented
  - b. A project staffing plan will identify and document all staff roles and responsibilities
  - c. The change review and control committee will include representation from all stakeholders
- Project Management Risk
  - a. All requirements and specifications will be defined and documented
  - b. All design specifications will be defined and traceable to specific business rules and requirements
  - c. All project deliverables and acceptance criteria will be identified
  - d. The Work Breakdown Structure will be defined to the work package level
  - e. The project schedule will specify all project tasks, go/no-go decision points, milestones and resources
  - f. Formal project status reporting will be in place that includes executive steering committee
  - g. All known project risks and mitigation strategies will be identified

The overall project risk level will decrease from "High" when many of the above items are addressed. Additionally, addressing these items will shift the current placement of the project in the risk quadrant (Exhibit V-1: Project Risk Assessment Summary) to show a more accurate alignment with the Business Strategy not currently represented due to limitations associated with the risk assessment tool.

Exhibit V-2: Project Risk Assessment Summary Table illustrates the risk assessment areas that were evaluated and the breakdown of the risk exposure assessed in each area. As indicated above, the overall project risk should diminish significantly by the conclusion of the first year when the project structure is in place, business processes and requirements are fully mapped and defined, and the foundational technology elements have been implemented.

Project Risk Area Breakdown		
Risk Assessment Areas	Risk Exposure	
Strategic Assessment	MEDIUM	
Technology Exposure Assessment	MEDIUM	
Organizational Change Management Assessment	MEDIUM	
Communication Assessment	HIGH	
Fiscal Assessment	MEDIUM	
Project Organization Assessment	HIGH	
Project Management Assessment	MEDIUM	
Project Complexity Assessment	MEDIUM	
Overall Project Risk	HIGH	

# Exhibit V-2: Project Risk Assessment Summary Table

The Department's plan to continually identify, assess, and mitigate risk throughout the life of the project is discussed in Section VII, Project Management Planning.

# VI. Schedule IV-B Technology Planning

# A. Current Information Technology Environment

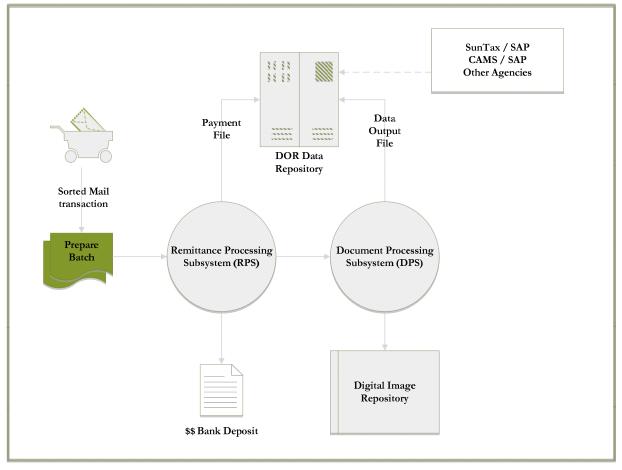
1. Current System

# a. Description of Current System

The Image Management System (IMS) processes paper tax returns and tax payments for the Florida Department of Revenue. The objectives for IMS include:

- Rapid deposit of checks
- Separate scanning subsystems for letter-sized documents, checks, and coupons (each optimized to its respective processing requirements)
- Automated recognition and capture of data fields from Department forms;
- Fast review and repair of exceptions
- System-wide integrity of data

Exhibit VI-1: Image Management System Overview shows the major components of the Image Management System.



# Exhibit VI-1: Image Management System Overview

The Image Management System (IMS) has two major subsystems:

• Remittance Processing Subsystem (RPS) - accepts paper payment coupons and checks; constructs digital images of coupons and checks; processes checks for deposit to the bank; and captures the financial information required to support Department of Revenue operations.

• Document Processing Subsystem (DPS) - accepts digital images and related financial data from RPS; constructs digital submissions by merging coupon and check images with tax forms; captures taxpayer data from tax forms using the RIS (Resource Information System) Department developed software; constructs and sends both financial data and taxpayer data to the SAP/SUNTAX repository; and stores digital images and retrieval indices onto a permanent storage medium.

IMS produces reports and posts information to state financial systems. The major interfaces the Image Management System sends data to include:

- Banks (Image Cash Letter (ICL) electronic deposits)
- Digital Image Repository (images)
- Enterprise Systems (SUNTAX, CAMS, Other Agency Systems)

The primary technology processing performed by IMS is:

*Workflow Management* - IMS includes a Queue Manager/Process Flow Subsystem that provides an expandable workflow for remittance and document processing. There are two queue manager systems within IMS process:

- IMS (for General Tax Administration)
- IMSCor (for Child Support Processing)

These two queue managers provide capability to upload data in a specified format to SUNTAX/SAP, CAMS/SAP, and other agency repositories.

**Document Imaging and Linking** - Images of checks and coupons from RPS and corresponding images of letter-size documents from DPS are linked allowing display as one multi-page submission when retrieved by an operator. Workers use components of IMS to image and identify correspondence that accompany a tax return so, when an operator retrieves a submission, the associated correspondence, if any, displays as part of the submission.

*Storage of electronic data* - certain electronic returns received by the Department are stored on IMS for retrieval. These include Insurance Premiums Returns and Corporate Returns filed using the Federal MeF program.

*Reporting* - Reports for IMS consist of customized journals that provide detailed information of the RPS deposit function and the subsequent processing.

b. Current System Processing Highlights

### **IMS INPUTS**

## PAYMENT COUPONS

Department of Revenue tax returns are structured with a perforated tear off payment coupon 1/3 the size of an 8 1/2" x 11" sheet of paper. Some returns come in a coupon-only format of the same size. Department of Revenue imprints an OCR-A scan line at the bottom edge of each form that contains the taxpayer account number and associated information. These payment coupons are used to process the taxpayer's payment information through RPS.

### PAYMENTS

Cash, checks, and money orders are three possible forms of payment that can be received. Tax returns with check and money order payments are processed intermixed; however, tax returns with no payments, which are commonly referred to as "zero returns", are processed separately. Taxpayers may choose to pay tax liabilities via Electronic Funds Transfer (EFT). IMS will process EFT batches for submissions as coupon-only batches that lack checks or money orders.

## LETTER-SIZED DOCUMENT RETURNS

The top portion of Department of Revenue returns, called the tax form, contains the data to be captured by IMS. This document contains a preprinted bar code in the Interleaved 2 of 5 format. This format contains the taxpayer's account number and associated information. The bottom portion is perforated and forms a coupon. The coupon contains the amount due field and a pre-printed OCR-A scan line that contains the same information as the bar code. The two parts differ slightly in that the forms are printed in red dropout ink and have been redesigned for automated data processing.

## **INFORMATION DOCUMENTS / CORRESPONDENCE**

Documents provided without remittances are referred to as "information-only" returns or "DPS-only" documents. Taxpayers send these types of documents to the Department as taxpayer correspondence, registration applications, or returns with no tax payment. The form does not contain a payment coupon.

### **IMS OUTPUTS**

### Manual Bank Deposits

Bank deposits are composed of processed checks and a deposit slip for each run. Deposits are segregated by processing date, tax type, and run number. Manual bank deposits are only required for foreign checks, money orders and other special checks.

### Image Cash Letter (ICL) Bank Deposits

With the enactment of the Check Clearing for the 21st Century Act (Check 21), financial institutions are no longer required to physically exchange original (paper) checks. This legislation allows the Department to use an Image **R**eplacement **D**ocument (**IRD**) instead of depositing a paper check; the image serves as the legal equivalent of the original check.

Check 21 legislation makes it possible for the Department, as a large payment processor, to implement a service that is called Image Cash Letter (ICL). ICL manages the presentation of deposits to the Department's depository bank, with the electronic transmission of check data and check images. Image deposits can be sent to the bank around the clock, in multiple transmissions and from multiple locations.

### **Processed Paper Batches**

After processing, paper returns are collected for short-term storage. Each processed document is imprinted with a unique document identification number. Each batch and batch header document is placed into a tub. Each tub is identified the validation date, tax type, and batch number range. This provides the means to retrieve paper documents from storage in support of Department operations.

## **ICL Processed Batches**

Imaged returns and checks processed via ICL are placed in tubs and labeled with the validation date, tax type, and batch number range of the documents and checks in the tub. The tubs are placed in a designated restricted area, arranged by validation date, tax type, and batch number range. At the end of a defined retention period, the Department destroys returns and checks. The company designated to shred the checks that are scheduled for destruction will shred the checks on the premises in the presence of an authorized Box Unit employee or a Supervisor.

## Department of Revenue Computer Interfaces

There are three Department of Revenue computer interfaces:

- DIN Upload Money loaded to GTA SUNTAX
- SAP Upload Return information loaded to GTA SUNTAX
- SUNTAX Upload Document information loaded to CAMS SUNTAX

## **DIN Upload**

Department of Revenue has instituted a standard payment file layout for all remittance information. This ASCII format file contains all necessary remittance information for updating the taxpayer's account. The purpose of the payment upload is to record the receipt of a payment credited to the account number for each tax submission. One payment upload data set is created and sent to the downstream interface for each run.

## SAP Upload

The purpose of the Data Capture upload in DPS is to record the taxpayer entries for each field on the tax documents. A data capture record describes each tax return in the batch.

### SUNTAX Upload

The purpose of the data upload in DPS is to record the custodial, non-custodial or employer return information to the CAMS system.

## Digital Image Repository and Indices

IMS generates and maintains digital images and their indices. All tax returns and supporting information are retained. IMS has the following features:

- Online storage of images for the established retention period.
- An index to the images retained in storage that is compatible with the business process of the Department. This index is commonly referred to as the **D**ocument Locator Number (**DLN**). It is composed of the following business process elements:
  - o Validation date
  - Tax type
  - Run number
  - o Batch number
  - Sequence of the submission within the batch
- A capability to identify and remove items from storage at the end of the retention period.

## **IMS Reports**

IMS generates a variety of reports, which are used to support Department accounting and process management functions as listed below:

- Bank Deposit Report Generated as part of the RPS upload process
- Run Summary Report Generated as part of the RPS and DPS Upload processes
- Image Cash Letter Reports

These reports can be produced from the SunRise application, which has the ability to pull information from the IMS database.

# IMS Queue Manager

IMS uses the Queue Manager software to move and track images and data throughout in-process activities. Queue Manager provides the main workflow management system for Return & Revenue Processing (RRP) and a portion of the Child Support Program (CSP). Queue Manager is based on a layered architecture of library tools and utilities on which computer applications that support the business process are built. The Queue Manager Toolset enables rapid integration of diverse workflow driven applications in a distributed processing environment.

The following are some of the basic features of the Queue Manager System:

- Distributed client/server architecture
- Network transparency to client applications
- Fast access of records from memory resident queues
- Real-time, event-driven callback mechanism
- Management of user-defined queues
- Automatic and manual routing based on user-defined rules
- Queue statistics collection and reporting.

The IMS Queue Manager controls a set of user-defined queues (called the queue list) that represent the various steps in the processing of a batch. Each queue record contains reference information to a Queue Record File (QRF). The QRF contains all descriptive information for each batch and each submission within a batch.

Queue manager controls prioritization and processing for each item in a selected queue. These programs then perform a specialized process, such as preparing a batch of tax images for an ICR/OCR engine. The system presents images for a heads-up keying application or inserting information from the QRF into an Oracle database. Exhibit VI-2: Image Management System Queue Manager Overview shows an overview of queue manager processing.

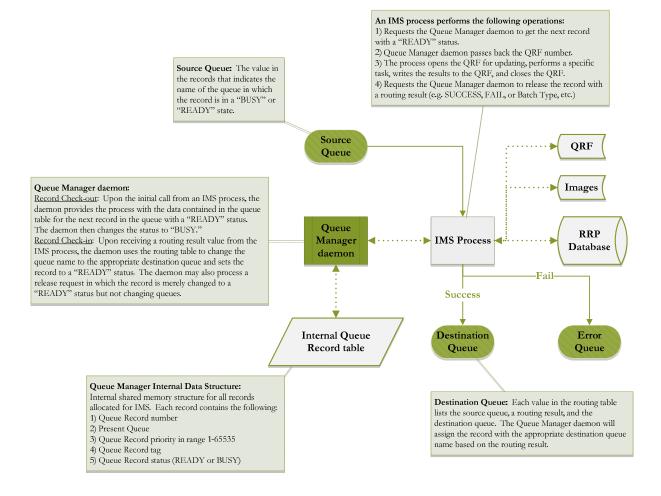


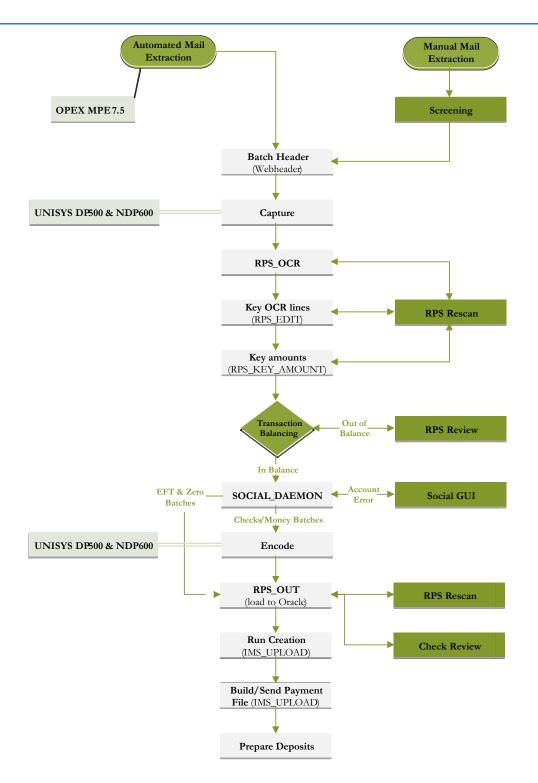
Exhibit VI-2: Image Management System Queue Manager Overview

### **Remittance Processing Subsystem (RPS)**

The Remittance Processing Subsystem (RPS) handles incoming paper tax returns and check payments for the Florida Department of Revenue and other agencies. The subsystem processing enables Check and image deposit to the bank and transmission of a data representation (output file) to the downstream data repository (SUNTAX).

To accomplish this task, the payment coupons and checks are grouped by taxpayer transaction. RPS confirms that amounts on the coupon match the amount written on the check. This process is called transaction balancing.

RPS is responsible for capturing the information necessary to make the deposit and update the taxpayer's account. Exhibit VI-3: IMS Remittance Processing Sub-System Overview shows RPS processing highlights.





# Document Processing Subsystem (DPS)

The Document Processing Subsystem (DPS) is a custom software client-server application that uses the Queue Manager software to direct the routing of batches between the various DPS programs. DPS is responsible for performing the following operations:

- Receiving the images and data output by RPS
- Generating and sending data upload to the downstream interface system
- Scanning images for letter-sized documents, tax forms, and envelopes not processed by the RPS
- Merging the images and data generated by the RPS with that generated by the DPS into a single set of images for each submission
- Performing ICR operations for data capture fields
- Performing data perfection on the results of the DPS ICR results
- Inserting submission index data into a central database to support retrieval operations.
- Writing images to long term disk storage
- Generating Data Capture upload files and sending the files to the downstream interface system
- Providing process flow management support services for DPS

#### **Imaging Process**

The Document Processing Subsystem generates images of all documents that are not coupons or checks. For IMS, this consists of full-page tax returns, schedules, worksheets, correspondence, and envelopes.

An escort page is used to maintain the integrity of the submission for envelope only/penalty only batches. For example, if a sales tax return is received late, the envelope is scanned.

The Kodak scanner reads the barcode ID of the tax return, if present, to identify the start of a submission. If there is no barcode on the form, it will read the barcode of the escort page. All pages following the barcoded return or the escort page will be considered part of the submission until another barcode is read. Each page is imprinted by the scanner with the microfilm roll and frame number vertically along the upper right side of each document. Both sides of each document are imaged (duplex scanning). An image containing the microfilm roll and frame and other descriptive information is created.

The imaging process consists of Kodak Model 660i, OPEX AS3690i, and OPEX 2200 scanners. Each scanner type is controlled by a Windows workstation. These workstations provide batch control through a graphical user interface and produce Group IV standard images. The controllers retain all images.

The OPEX AS3690i is a high-speed color scanner with a unique drop feeder that is integrated into an OPEX Rapid Extraction Desk. By combining mail extraction with image capture, the operator can open, extract, identify, capture, orient, sort (up to 90 pages per minute with one operator in a single pass), print, and output mail contents. This new equipment is used to process the high volume of CAMS (Child Support Enforcement Automated Management System) correspondence that is routed through the Revenue Processing Center.

The OPEX 2200 is a high-speed color scanner, similar to the OPEX AS3690i but without the extraction desk, that is used under the same circumstances and purposes.

For the Kodak scanners, the image placement will rotate onto any of the six (6) data drives that are available on IMS. The data files that are generated will be stored on a separate data drive for pick up by the Batch Preprocessor Daemon.

Batches that are scanned on the Opex Scanners will have the images and data files placed in the same location on the designated drive letter assigned inside the job running on the Opex Scanning machine. The Opex Daemon will pick these files up to be processed into IMS later in the process.

Exhibit VI-4: IMS Document Processing Sub-System Overview shows processing performed by the DPS subsystem.

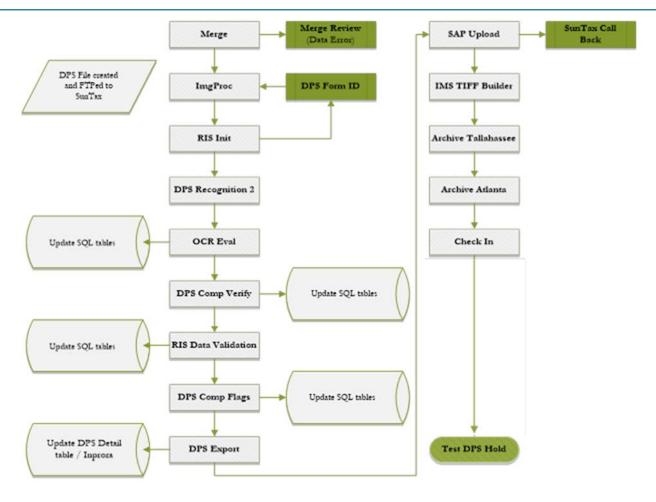
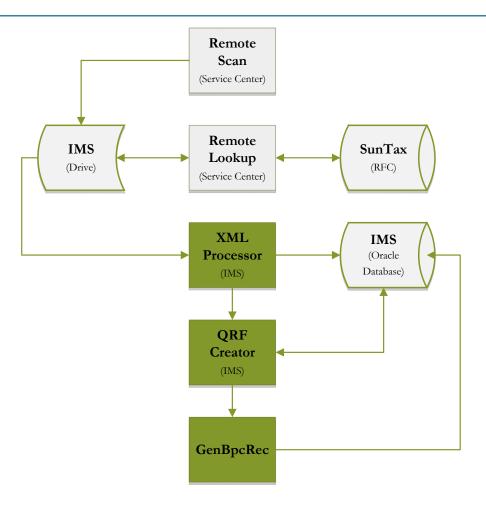


Exhibit VI-4: IMS Document Processing Sub-System Overview

# **Remote Capture Process**

Workers also process remittance and documents delivered to field service centers using the remote capture technology and process. The remote scan prepares and scans remittance and documents and integrates records into the workflows to complete processing managed by Queue Manager.



**Exhibit VI-5: Remote Capture Processing** 

Remote Scan is an application used in service centers throughout the Department. The program runs on a computer attached to a Fujitsu scanner. The scanning software allows the users to indicate the type of batch: "Money" for returns with payment or "Zero" for those without. The program will scan the documents, perform an OCR read of each page, create an image displayed on the screen, and try to identify the document type from the OCR read. For document types unidentified by the automated process, the operator will make the determination. After the system and worker process all items, the system sends records to the designated IMS drive. The images and eXtensible Markup Language (XML) file generated during this process are placed on IMS.

## Batch Manager Application

The Batch Manager application provides a means for Department personnel to identify the current processing status of each batch using the Department of Revenue nomenclature instead of the internal QRF identification used by the queue manager. This application maintains a separate database that contains entries for each batch processed by either the RPS or DPS scanners.

ue Options	Queue Table Options	Bdit Bro	wser Links F	reset Preferences	Toolbar Options				
	Queue Name	E	usy Recs	Ready Recs	Clients	State	Batch <sales>(26817)</sales>		
FREE		4		31146	0	OPEN	🕈 🗂 Submissions[15]		
BPC_GEN		0		2	0	OPEN	♥ □ Subm <1> (pages 4)		
RPS_OCR		0		2	0	OPEN	- C < Page 1>[coupon(	DR15)-0.00]	
RPS_EDIT		3		135	0	OPEN	- C < Page 2>[coupon(	DR15)-0.001	
	_AMOUNT	4		3	0	OPEN	- C < Page 3>[check-6]	291.501	
RPS_KEY		0		8	0	OPEN	- C < Page 4>[check-0.		
RPS_TESI		0		0	0	OPEN	• 🖬 Subm <2> (pages 4)		
RPS_KEY		0		0	0	OPEN	• 🖬 Subm <3> (pages 4)		
RPS_REV		0		0	0	OPEN	• 🖬 Subm <4> (pages 4)		
RPS_RES		2		21	0	OPEN	• 🗂 Subm <5> (pages 4)		
SOCIAL_I		1		123	0	OPEN	• 🖬 Subm <6> (pages 4)		
SOCIAL_		1		3	0	OPEN	• 🖬 Subm <7> (pages 4)		
RPS_ENC		0		26	0	OPEN	• 🗂 Subm <8> (pages 4)		
RPS_ENC		0		19	0	OPEN	• 🗂 Subm <9> (pages 4)		
RPS_OUT		0		0	1	OPEN	• 🖬 Subm <10> (pages 4)		
DIN_UPL	.OAD	0		187	0	OPEN	A CRAMMER AND A COMMAN		
	Run ORF	Clients	Route List		~		• 🗂 Subm <12> (pages 4)		
Queues	Kun QRF	Suends	Route List				@ C Subm >13 (nanes A)		
Тах	Valdate	Run		QRF	Source	Status	Browser Table		
SALES	12/20/2005	0	04555	24963	transport	parlora	< Back		Forward
SALES	12/20/2005	0	04597	56907	transport	harpern			
CA0	12/30/2005	0	02044	30952	transport	ramseyn	Batch Manager is monitoring F	RODUCTION	
SALES	12/20/2005	0	04607	26817	transport	READY			
SALES	12/20/2005	0	04608	13045	transport	READY	QRF <26817>		
SALES	12/20/2005	0	04609	15757	transport	READY			
SALES	12/20/2005	0	04598	99797	transport	READY			
	12/20/2005	0	04610	6729	transport	READY	Onono:	RPS EDIT	5
SALES	12/20/2005	0	04544	50016	transport	READY	Queue:	RPS_BDIT	
SALES	12/20/2005	0	04524	74191	transport	READY	Owning Client Name if Bl	USY:	
SALES SALEEFT		0	07891	49955	transport	READY	Records Checkin Time:	1126201900	
SALES SALEEFT CST	12/30/2005						INCOTOS UNCOKIN TIME:	1136321809	,
SALES SALEEFT CST CST	12/30/2005 12/30/2005	0	07888	365	transport	READY			
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## **Exhibit VI-6: IMS Batch Manager Application**

# SUNRISE

This application provides a web-based image retrieval system. Authorized users can select from appropriate tax areas using LDAP authentication.

lorida Department o	f Revenue	Tax Group: GTA 🗸
		Help
Iome Deposit Search Did SunRise	SunRise Home Page	<b>b</b>
	Deposit Search	Basic Search
Help Support Log Out	To access Deposit Search, click on the appropriate link to the right.	<ul> <li>Search by Account Number</li> <li>Search by MICR Number</li> <li>Search by Contract Object Number</li> <li>Search by Dollar Amount</li> <li>Search by Validation Period</li> <li>Search by Batch Info</li> </ul>
		<ul> <li><u>Advance Search</u></li> <li><u>Search by Microfilm Roll/ Frame</u> <u>Number</u></li> <li><u>Search by Partial Check Information</u></li> </ul>
2.2.00.000		

Exhibit VI-7: IMS SunRise Image Viewing Application

# **Technical Architecture**

The following table lists the technical architecture hardware used to support the Image Management System. The table includes a hardware description and primary usage.

Equipment	Usage
Silkworm 200E	Legacy Switch
Silkworm 200E	Legacy Switch
IBM SAN24B-5 Switch	SAN Switch
IBM SAN24-B Switch	SAN Switch
HP Proliant DL360 G6	Server
HP Proliant DL360 G6	Server
Power Vault 2205	Storage
Data Domain DD510	Backup

Equipment	Usage
Power supply	SAN
Power supply	Chassis
9. BL7000c HP enclosure	Chassis
1.BL870c blade	Server
2.BL860c blade	Server
3.BL460c blade	Server
4.BL460c blade	Server
5.BL460c blade	Server
6.BL460c blade	Server
7.BL460c blade	Server
8.BL460c blade	Server
9.BL460c blade	Server
10.BL460c blade	Server
11.BL460c blade	Server
12.BL460c blade	Server
XIV IBM System	Storage

# Exhibit VI-8: IMS Technical Architecture - Hardware

# **Custom Application Software**

IMS consists of about 100 custom developed and maintained application programs. These programs consist of about 460K lines of custom code written in multiple application development languages as shown in Exhibit VI-9: IMS Programs by Image Management System Component.

Category / Program Type	Programs	Sum of Lines of Code
DPS	27	105719
С	3	10815
C#	10	47049
Java	10	35989
VB.NET	3	8856
VB6	1	3010

		Sum of Lines of
Category / Program Type	Programs	Code
INFRASTRUCTURE	18	120916
С	2	3162
C#.NET	3	7861
Java	6	20083
Java Libraries	3	43044
Platform independent/ Java	1	6270
UNIX / C	1	33537
UNIX/C/Shell scripts	1	2675
Windows /C++	1	4284
IPT	3	6743
Java	3	6743
MEF	5	12835
C#.NET	3	10845
Java	2	1990
OPEX	3	5219
C#	1	0
Config	1	0
Java	1	5219
Oracle	1	28500
Oracle	1	28500
OTHERS	2	5078
Java	2	5078
Remote	5	19401
C#.NET	3	10221
Java	2	9180
RPS	26	144868
С	2	6909
С	1	4871
C#.NET	1	3348
Java	16	108867
Opcon		
Registry	1	0
Tool	1	0
VB6	4	20873
SunRise	8	16987
Java	6	14987
Java	1	2000
Java and Oracle EM	1	0
Grand Total	98	466266

Exhibit VI-9: IMS Programs by Image Management System Component

# c. Current System Resource Requirements

Platform	The system uses multiple physical Windows and Unix servers to support IMS. The Unix Servers support core IMS processing and host the Oracle Database that stores information used in processing. The specs of the IMS Unix server are:
	<ul> <li>Hardware: ia64 HP BL870c, Dual-Core Itanium 2, Memory 48GB</li> <li>OS: HP-UX 11i v3</li> </ul>
	The specs of the IMS Development and QA server are:
	<ul> <li>OS: HP-UX 11i v3</li> <li>Hardware: ia64 HP BL860c, Dual-Core Itanium 2, Memory GB</li> <li>Logical servers run as virtual machines on this hardware.</li> </ul>
	The specs of the IMS disaster recovery server are:
	<ul> <li>OS: HP-UX 11i v3 Standard – No online JFS</li> <li>Hardware: HP BL830, 2 VCPUs, Memory 16GB</li> </ul>
	Multiple Windows Servers perform archive processing. The specs for the Windows servers are:
	<ul><li>OS: Windows 2008 R2 Standard 64bit</li><li>Hardware: HP Proliant DL360 G6</li></ul>
	The specs for the Archive DR Windows Servers are:
	<ul><li>OS: Windows 2008 R2</li><li>Hardware: HP BL460c G7</li></ul>
Direct Access Storage Device (DASD) Storage	<ul> <li>IMS includes the following storage devices:</li> <li>IBM XIV SAN (Machine Type 2812, Model A14, System Version 10.2.4.3)</li> <li>2 IBM SAN24B-5 SAN switches</li> <li>DDR510 to backup up Imaging data</li> <li>3 Aegis Padlock DT USB Hard Drives (2 &amp; 3TB) used to ship IMS Archive Server images to the ATL DR site</li> </ul>

**Exhibit VI-10: Current Resource Requirements** 

# d. Current System Performance

# **Current System Performance**

The current Image Management System supports the processing volume of current workloads. IMS produces accurate deposit of correct remittance amounts to the correct taxpayer accounts. Image Management System instability and the structural processing flows of IMS can result in delay of remittance deposits beyond desired timeframes. Interactive screens especially data entry screens have good response time. Batch processing and file

transmission performance meet nightly processing schedule goals. There is enough technology infrastructure capacity to handle volume and seasonal processing spikes.

# Strategic Information Technology Direction

The Department has followed a strategy of internal custom development and maintenance of IMS. The original system was developed by an external vendor. Later, Department resources assumed maintenance responsibilities that customized and evolved the system to meet Florida processing specific requirements. In several areas, the system made use of externally-purchased products. In addition to posing a security risk, lack of support from the products' vendors also presented maintenance challenges. In several of those situations, the Department replaced unsupported functionality with custom, internally-maintained application code. Over the years, many of the people that maintained internally-developed application code left the Department and left a knowledge gap, making it difficult to sustain the system. Based on this experience, the Department would consider replacement of the current Image Management System as priority.

The Department has conducted RFI from the Vendor Community and performed an assessment of Image Management System risks that could affect the Department's ability to process using IMS. The replacement of the existing IMS implementation will fulfill several critical needs for the Department of Revenue including:

- Reducing risk of short and long-term system outage or unavailability to support processing
- Improving processing cost effectiveness
- Reduce time to deposit remittance and make documentation available to enterprise systems
- Improving security and data protection of sensitive taxpayer information
- Upgrading aging technology with supported systems and applications

# e. Current System Risks

The Department performed analysis of the technology and processing risks related to IMS. This analysis identified risks that could affect the Department's ability to support remittance and tax document processing for the next three to five years. Exhibit VI-11: Current Image Management System Risk Findings below shows the number and category of risks identified by the assessment.

<b>Risk Grouping</b>	Risk Grouping Description (Risks related to: )	Risks
Q-manager	Workflow management processing	13
Mitek	Optical Character Recognition	8
Development	Ability to develop and maintain system code	4
End-of-Life	Use of software products that are unsupported or out-of-date	14
ICL	Electronic deposit of remittance	1
Prep & Scanning	Handling documents before imaging	7
Security	Security and data privacy protection	12
System Management	System monitoring and system maintenance	5
Resources	Retention and skills of people that use and support IMS	3
	Various risks including facility, postal services, etc. not directly	
Other	related to IMS per se (treatment of these was deferred)	30
Total		97

### **Exhibit VI-11: Current Image Management System Risk Findings**

Deliverable 01: System Availability and Operability Assessment dated 1/27/2017 documents risk findings, treatment

options, treatment recommendation, and estimated treatment cost for each risk.

# 2. Information Technology Standards

#### **Department and State Standards**

A complete list of technical requirements and standards were documented for the proposed new system. This document lists the high-level requirements and standards the proposed solution should satisfy in the following categories:

- Architecture
- Security
- Usability
- Development & Support Services

Beyond the requirements and standards listed in this feasibility study, the proposed solution must comply with selected production AST application standards and Florida Statute standards that are already in existence.

System security is paramount, compliance with NIST, PII and HIPAA standards will continued to be followed and compliance with Rule 74-2, F.A.C. - Florida Cybersecurity Standards and Rule 74-3, F.A.C. - Data Center Operations.

# B. Current Hardware and/or Software Inventory

## 1. Hardware Inventory

Description
HP Servers
Fujitsu 6670i
Fujitsu 6240
Fujitsu 6240z
Fujitsu 7180
NDP600 Quantum Transports
Kodak 660i
OPEX 3690s
OPEX 2200

Exhibit VI-12: Current Hardware Inventory

### 2. Hardware maintenance costs

Vendor	2017 Annual Cost
OPEX	\$253,382.49
Burroughs	\$99,869.76

Kodak	\$33,360.25
Pitney Bowes	\$305,077.45
Fujitsu	\$61,020.00
Total Hardware Maintenance	\$752,709.95

Exhibit VI-13: Current Hardware Maintenance Costs

## 3. Software maintenance costs

Vendor	2016 Annual Cost
Oracle	\$1,033.89
Serena	\$2,955.02
Mitek	\$19,168.65
Total Software Maintenance	\$23,157.56

Exhibit VI-14: Current Software Maintenance Costs

# C. Proposed Technical Solution

# 1. Technical Solution Alternatives

## Background

The current technology of the Image Management System supports processing from a period when the state operated legacy tax processing systems. When originally established, the Department physically took deposits of checks to the bank and image-scanning machines were slow. The workflow to process remittance and documents required processing checks and documents separately to minimize the elapsed time to deposit checks into state bank accounts. Additionally, workers needed to separate correspondence and checks based on tax and document type. To provide accurate tax type specific remittance deposits, workers would manually organize remittances by type and create small batches of remittances. Batches of remittances would use controls to balance. Small batches enabled workers to isolate errors quickly to the specific batch with a discrepancy. Using small batches also allowed deposit of remittances that balanced without errors while batches with errors required investigation and error correction. This processing allowed workers to identify the source of errors to achieve the goal of error free deposits to the bank and crediting the right taxpayers with the correct remittance amount. The process and supporting systems created separate interface files for each tax type, allowing tax type specific processing by backend systems.

## Modern Technology Capabilities

Remittance and document processing technologies have advanced dramatically after the creation of IMS. Mail processing equipment can open, scan, and analyze mail without human touch at incredible speeds. Image recognition and Optical Character Recognition (OCR) rates have continued to improve, allowing automated error free determination of contents and verification against enterprise system contents. While many of the modern equipment-based technologies are in use by the Department, the software of IMS that supports legacy processing remains.

The proposed technical solution to replace IMS enables the following changes to current business processing:

- Process received envelopes without sorting, based on envelope content
- Scanning of envelope and envelope contents into electronic format image(s) upon receipt
- Automatically assigning document type and performing meta data entry from electronic images
- Improved optical character recognition
- Improved work management and prioritization independent of tax type or envelope submission
- Enable electronic deposit batches of any size (e.g. one)
- Expanded real-time integration with enterprise systems (e.g. SUNTAX, CAMS)
- Improved data and data quality for process and analytics improvement

## 2. Rationale for Selection

The ideal remittance and document processing system will enable the Department to process high volumes of remittance and documents accurately, quickly and efficiently. The system should enable access to taxpayer submitted electronic documents and application funds as fast as possible. The expectations and requirements of modern remittance and document processing systems are different from the requirements that drove development of the legacy Image Management System. The table below compares the technology characteristics of the legacy remittance processing and the characteristics of a modern system. The table highlights how the requirements for a modernized system have changed to emphasize systems that are stable and highly available, more connected and more secure:

Solution Alternative Technology Characteristics Considerations			
Item	Legacy System Characteristics	Modern System Characteristics	
Postal Processing	<ul> <li>Manages process from receipt at processing center</li> <li>Common processing address</li> </ul>	<ul> <li>Manages process from mail send</li> <li>Strategies to reduce postal delay</li> <li>Segmentation by PO Box</li> </ul>	
Content Preparation	• Significant manual prep	• Hands-free document prep and scanning	
Scanning	<ul> <li>Organization and scanning by tax type or document type</li> <li>Manual document feed</li> </ul>	<ul> <li>Scan all contents to electronic upfront</li> </ul>	
OCR	• Inconsistent, low confidence in accuracy	<ul> <li>Multiple algorithms optimized to content type</li> <li>High accuracy rates</li> </ul>	
Data Entry	Minimum two passes of independent data entry	No touch automation	
Content Validation	• Use of enterprise system data for account validation	• Use of enterprise system data for account, amount, risk, fraud, and other validations	
Remittance Deposit	• Next business day or later	<ul><li>&lt; 4 hours from receipt</li><li>Weekend processing</li></ul>	
Physical Record Storage	Large document storage	• Minimal physical document retention	
Service Center Processing	• Distributed document capture and scanning	• Volume Optimized (courier to central center, remote scanning, remote end to end processing)	
Hours of Operation	<ul> <li>Primarily State business days: 6am</li> <li>- 8 pm;</li> </ul>	• 7 days per week with multiple shifts	
Users	Internal workers	Internal and customer	
User Authentication and Access	<ul><li>Internal system</li><li>Multiple User Ids</li></ul>	Single sign-on	
User Interface	<ul><li>Standalone App windows</li><li>Command line interface</li></ul>	Graphical, browser	

Solution Alternative Technology Characteristics Considerations			
Item	Legacy System Characteristics	Modern System Characteristics	
Integration	<ul> <li>Data replication; Data extract, transformation and load (ETL)</li> <li>Fixed format file interfaces</li> <li>File transfer</li> </ul>	<ul> <li>Real-time data access</li> <li>Web services</li> <li>REST, JSON, XML data</li> </ul>	
Data Sharing	Batch sharing with Enterprise     systems	<ul> <li>Emphasis on 360-degree view of customer information</li> <li>Real-time information sharing with Customer Support</li> </ul>	
Security	<ul> <li>Emphasis on firewall and perimeter security;</li> <li>Trusted internal staff and infrastructure</li> </ul>	<ul> <li>Security hardening in every system component;</li> <li>Encryption of data at rest and in motion;</li> <li>Highly-restricted data access</li> </ul>	
Reporting	<ul> <li>Batch jobs extract data and format reports</li> <li>Extract to data repository</li> </ul>	<ul> <li>Real-time operational reporting</li> <li>Dashboards</li> <li>Predicative analytics</li> </ul>	
Business Rules	Embedded in custom application system logic	Configurable rules	
Batch Processing	<ul> <li>Processing nightly driven by mainframe processing capacity / cost and database locking issues</li> <li>Reports produced via batch jobs</li> </ul>	<ul><li>Processing can be run any time</li><li>Asynchronous updates</li></ul>	
Workflow	<ul> <li>Workflow managed manually or via reports</li> <li>Low visibility to status of specific process or overall backlogs and slack resource utilization</li> <li>Complex to change</li> </ul>	<ul> <li>Manages human and machine tasks performed internally and external to the traditional organization</li> <li>Processing status transparency with internal and external stakeholders</li> <li>Dynamic workflow definition and updating</li> </ul>	
Architecture Services	Custom-developed	<ul> <li>Service-oriented architecture</li> <li>Flexibility to use of "Best-of- Breed" components or software services</li> </ul>	
Application Ownership	• Internally-owned asset	• Software as a Service (SaaS)	
Application Development Strategy	Custom development	Vendor-provided solution	
Application Customization	Business rules defined and applications customized in response	Adjust Business Rules to Match Application Capabilities	
Application Maintenance	<ul><li>In-house on-site</li><li>Contracted hourly resources</li></ul>	• Application maintenance provider task-based contracting	
Infrastructure	<ul><li>Dedicated servers</li><li>Internal and AST services</li></ul>	<ul><li>Virtual Server</li><li>Software as a Service (SaaS)</li></ul>	

Exhibit VI-15: Comparison of Legacy and Modernized System Technology Characteristics

The section below describes key technology considerations and rationale for each the technology characteristics above.

# **Postal Processing**

To deposit remittances faster, modern remittance processing systems try to minimize the elapsed time from when a person mails a remittance until deposit of the remittance.Modern systems are used to measure and analyze postal latency allowing decisions and use of techniques including: couriers from regional postal office to the processing center, mail address optimization for each customer based on postal latency, segmentation of mail deliver addresses using post office boxes versus zip+4 addressing. Third party processors may support multiple processing locations allowing reduced postal latency.

# **Content Preparation**

Mail opening and scanning technology advances continue automation enabling hands free processing where an operator can feed in unopened mail and allow mail opening and scanning equipment to open envelopes and scan the contents. The Department has some devices with this capability that could reduce the need for manual content preparation.

## Scanning

Legacy remittance and document processing systems required organization of received content based on tax or document type. This required manual sorting and organization of contents before scanning. Legacy scanning equipment often requires manual feed of individual document pages, which is manually intensive. A modern remittance and document processing solution allows document scanning for all document contents to be done upfront at one time without restricting the sequencing of document type identification, meta data entry, content perfection, customer identification, and IML deposit.

## OCR

In legacy remittance and document processing systems, OCR reliability especially for handwritten text is inaccurate and unreliable. Modern systems use multiple OCR technology algorithms designed for different content types to increase OCR rates.

### **Data Entry**

In legacy remittance and document processing systems, manual data entry of meta data from scanned documents often required two passes (entry by independent parties) to have confidence in the values. The modern remittance and document processing systems try to achieve no touch processing where documents are not physically touched and limited data entry is needed.

# **Content Validation**

Information validation of inbound transaction content using real-time information from core enterprise systems reduces errors in validating transaction amounts, customers, accounts and other transaction metadata.

### **Remittance Deposit**

High volume remittance processors place intense focus on accelerating deposit of remittances. High volume processors typically target to deposit remittances within 4 hours of receipt. These organizations pursue strategies including postal service streamlining, multiple daily mail deliveries, weekend mail delivery, and processing, extended hour banking relationships and other techniques to make continuous deposits.

### **Physical Record Storage**

Retention of physical records creates cost and security risks. High volume remittance and document processors seek to minimize the number of physical records retained and the duration records are retained. Technology modernization emphasizes scanning all content on receipt and disposing of physical records.

### Service Center Processing

Department policy is to accept and process remittances and documents at the distributed service centers. This provides a convenience to taxpayers that want to provide remittance and documents in person. Remote service centers typically lack the processing scale and efficiencies of the central processing center. Systems that enable optimization of resources allow the organization to make the best business decision whether that is to courier or overnight received items to the central processing center, only scan received documents or scan and fully process received items.

# Hours of Operation / System Availability

Department facilities currently operate primarily on State business days. The system should support processing on any day of mail delivery. System availability is important. For the new system, high availability with no single points of failure and automated failover of clustered components are a basic expectation.

# Users

The expected number of Department system users will decrease over time as the result of reduced submission of physical mailed remittance and taxpayer correspondence. Legislative policy changes, eService capabilities, and usability, marketing, and outreach activities will affect the amount and speed of mail reduction. As mail volume shrinks, some Revenue agencies take on processing of remittance and taxpayer correspondence from other agencies. To support an undetermined number of users the application and hosting infrastructure must be horizontally and vertically scalable. Additionally, licensing terms should avoid per user licensing arrangements and restrictions.

## **User Authentication and Access**

User authentications and access controls are important considerations in differentiating technology solution alternatives. The existing IMS and related systems have Active Directory authentication, distributed network ID authentication, and custom internal access controls. For some workers, this creates the need to use multiple IDs with multiple passwords. Architecturally, there are advantages of externalizing access controls from custom application logic. Single sign-on across applications with coordinated timeout, as well as multi-factor authentication, are base expectations related to access and would be an essential consideration for a vendor-provided solution.

## **User Interface**

Remittance processing includes high volume transactions and access to large amounts of information. A standard requirement for remittance processing systems is to provide an efficient user interface that minimizes key strokes, navigation, pop-ups. The user interface should show document images to workers that need access. The user interface should also protect sensitive information showing needed information without exposing information that is not needed for the worker to perform their task.

## Integration

The expectation of real-time or near real-time integration should be the *de facto* expectation for interface processing in the modernized system. Legacy integration strategies of database replication, cross system data synchronization, file extracts, and other bulk data transfer strategies are being replaced for many reasons. The major reasons being the challenges of data privacy protection and the complexities and overhead of duplicated data. For the modernized system, the use of web services is a default expectation for transactional data sharing.

## **Data Sharing**

While there are a limited number of interfaces in the current system, the Department should expect data sharing to increase. The amount of data sharing could increase because of increased emphasis on establishing a 360-degree view of real-time customer information. Real-time access to in-process information by the Customer Service center is a future data sharing area. The system should provide secure, robust support for data sharing. Vendor-provided solutions address this issue, and continue to stay current with industry trends, standard data sharing formats, and data sharing regulations.

## Security

Security is an important consideration in system completion. The security threats and challenges that government and financial systems face can consume significant resources. Regardless of platform alternative, the recommended solution must comply with AST security rules and Florida Cybersecurity Standards. This factor alone may be significant enough to influence the recommended system platform approach.

Vendor-provided products have a significant advantage in security and data protection because of investments in security architecture, and efforts spent on ongoing vulnerability scans and analysis of application and infrastructure. Also, because these solutions are in use in more locations, they benefit from the cumulative experience of all customers, incorporating best security and data loss prevention techniques.

It is important for applications and servers to keep security threats outside the environment. In the the major security concern with legacy systems is that most are unable to patch or receive updates, which leaves them with unresolvable vulnerabilities that could get attacked without mitigation (Comment from the security team)

system environment, most of the emphasis goes to firewalls, identity, and access controls. There is little emphasis on encryption, software patching and controls for information inflight within a secure space. The modernized solution should require encryption for both external connections to the system and internal connections within the system. Likewise, database encryption and encryption of transmission should be base requirements. Most system administrators should not have access to system data.

## Reporting

From a technology perspective, the primary reporting considerations include:

- Reducing need for reports by enabling real-time dashboards and data access
- Ensuring reporting tools are sufficient to meet our reporting needs

If a vendor-provided solution is selected, the data model will be different from the current IMS data model. Even if current system data is migrated to data marts or a data warehouse for reporting, effort will be required to rework current reports if a new or enhanced data model is used. A new data model will have additional data and data types that allow enhanced reporting. It is important to specify expectations related to reports, because most vendor-provided solutions will be limited in their report capabilities and often expect customers to customize or develop their own specific reports.

## **Business Rules**

For remittance and document processing, the system internally maintains business rules. Vendor-provided products will typically support configuration of workflow, validation and other business rules, as opposed to custom coding.

## **Batch Processing**

The legacy system has some batch processing for interface and system administration processing. System modernization efforts should scrutinize current batch requirements for potential elimination and allow processing to be performed in real-time or asynchronously where possible. The system should encourage external interfaces to move from batch to real-time or asynchronous processing.

Even where batch processing must continue because of external interfaces, system completion work should use techniques that will allow the migration to real-time processing without significant rework.

### Workflow

Work management is one of the most important capabilities of the system. This area of processing requires the most scrutiny. It is important to evaluate the usability of the system interfaces that users access to view work items and manage work requests of tasks in the business process.

One important feature in the modernized system is automatic updates to the workflow based on system actions or data changes. For example, if a workflow step is complete after a user enters a set of information, the system will be much more effective if the task detects the change in the data and automatically marks the task complete, as opposed to the worker having to go to a work assignment screen and mark the specific task closed. This feature for specific task types greatly increases user satisfaction and reduces delays in overall processing throughput, while at the same time provides improved program and administration integrity ensuring eligibility staff receives proper credits for completed transactions without the risk of erroneous manual entries.

# Architecture Services

There are many application architecture services that can be performed by vendor-provided solutions, open source solutions, SaaS services, or custom processing. The use of architecture services reduces risk related to the specific component, but increases the integration complexity. For vendor-provided products, the vendor is typically responsible for integration of these products used by their solution. If the Department requires customer-specific architecture components, responsibility for providing and integrating specific components should be explicit.

A recommended system modernization requirement is to identify the specific architecture services to be used and the process to update or replace architecture services in the future.

Determining the right balance of custom-coded architecture services versus other types of architecture services is a matter of discretion. Architecture services that require specialized skills, must comply with external standards or compliance criteria, are widely used, or are low-cost are candidates to use external architecture services.

Most organizations avoid custom developing security authentication and access, OCR processing, enterprise service bus (ESB) and infrastructure monitoring architecture services.

# **Application Ownership**

The philosophy on application ownership for modern systems has changed for most organizations. When systems had unique business processes or requirements, organizations wanted to retain ownership and control of the application. As organizations recognized that system-processing techniques were common to many organizations, there has been a shift to vendor-provided solutions.

The other consideration is that the system lifecycle has shortened significantly. When systems were expected to operate largely unchanged, other than normal maintenance for decades, it made sense to own the solution. With the pace of major technology change, most organizations recognize that the expected life of a system is not as long as it has been in the past. For this reason, most organizations are now favoring a rent instead of buy strategy.

From a Department budgeting perspective, renting reduces discretion on maintenance expenditures and reduces the effort to secure capital funds needed for major system updates. This can help the Department justify that the system receives the maintenance to keep it operational.

## **Application Development Strategy**

Custom development of replacement enterprise applications is rarely a viable option because of the large capital expenditure, history of budget overruns, and delayed implementations. Transfer of a custom solution followed by customization of the system was a popular strategy 15-20 years ago. A transfer strategy was lower risk because the transferred application:

- May have some maturity from iterations of use
- May have eliminated of defects from production use
- Allowed the customer to own the custom solution

The transfer approach is now out of favor because in practice there are not significant savings, especially if there are a significant number of customer specific customizations. The application architecture of the transfer system will also influence ongoing maintenance costs and can limit ongoing system evolution.

Enterprise application development is now primarily completed in vendor development centers that concentrate thousands of workers and lower cost resources. Vendors have hiring, management, professional development, and quality management synergies in these centers and prefer to do application development and maintenance work in these locations.

## **Application Customization**

There has been a change in thinking on how to implement modernized systems. The traditional approach that derived from when there were few automated systems was to define requirements and then build or customize the new system to meet the specified business requirements. With the introduction of vendor-provided products, organizations are looking at the total cost to implement and operate, and are finding that instead of business requirements driving the system, it is often faster and more cost-effective to change the business processes and requirements to match the capabilities of the vendor product or SaaS solution. These approaches are different. If procuring and considering a vendor-provided product or SaaS solution, it is important to align the procurement and negotiation strategy with the approach.

## **Application Maintenance**

Application maintenance strategies have evolved and are continuing to change. The traditional application maintenance approach for enterprise custom systems owned by an organization is to have an onsite team of application developers. For government systems, these resources are often contracted resources that perform services for a long period. Organizations focus on minimizing rate per hour paid and work on a capacity basis, providing maintenance and enhancement within the contracted capacity.

For organizations that purchase vendor-provided products for enterprise use, it is common to use an application service provider that manages all maintenance of the product. Work includes product customizations and integration work to support product upgrades. The Application Service Provider works closely with the vendor and often supports multiple customers with a shared pool of resources.

For organizations that use SaaS solutions, the service provider handles all application support and maintenance. These services are provided directly by the SaaS provider.

## Infrastructure

A major part of modernizing the system is enabling and modernizing the system infrastructure. The system infrastructure is the network, servers, system software, hosting, and systems operations capabilities.

Improvements in technology have standardized and virtualized infrastructure, allowing leveraging of support resources across a much larger number of systems and system infrastructure components. Cloud providers use this standardization to support many customers at a low cost.

## 3. Recommended Technical Solution

The technical solution approach that the Department has selected is to replace the Image Management System with a vendor-provided solution. The technical advantages of using this solution are:

- Reduced implementation time and cost
- Improved system stability and availability
- Maturity and breadth of functionality
- Use of current and future vendor-supported technology software and platforms
- Ability to configure workflow, business rules, validation and recognition processing vs. custom development of application code
- Better data security and data privacy protection
- Ongoing vendor maintenance of the solution

Vendor-provided remittance and document processing solutions offer many similar features. Other states report successful migration to these solutions. A couple of dominant vendors have multiple State Revenue remittance and

document processing solutions implemented and operational; however, multiple vendors have viable solutions that will meet core remittance and correspondence management capabilities.

Overall, the implementation of a vendor-provided solution to replace the Image Management System will:

- Improve the stability and availability of the system
- Reduce the processing costs for remittance and document processing
- Accelerate the time to deposit remittances
- Improve the security and data protection of taxpayer information

## **D. Proposed Solution Description**

### 1. Summary Description of Proposed System

The proposed solution to replace IMS processing must support high volume of paper remittance and taxpayer correspondence in a secure environment. The expected components of the new system include:

*IMS Replacement System* – Core application system engine, architecture and common services that support all Revenue processing functionality and IMS Replacement System functionality

**Reporting Platform** - Reporting platform for Department staff use of dashboards, standard reporting, ad-hoc reporting, and drill-down reporting and descriptive reporting capabilities of new remittance and taxpayer correspondence processing workflows.

*Solution Architecture* – The application, servers, storage and system management may use either an on-premise, hosted, or cloud-based solution.

### 2. Requirements for Proposed Solution (if any)

Technical Requirements are defined as those items that must be met to address the information technology processes of the Department; they are what must be supported, from a technical perspective, to meet the Department's technical environment needs.

#### **Technical Requirements**

The system must:

- Employ defined data standards (e.g., consistent data schema, data elements, data class, field lengths, data tables, naming conventions).
- Provide the ability to associate supporting documentation (e.g., scanned documents) with a system record.
- Use vendor supported software versions and commonly used programming languages.
- Have complete source code available for ongoing maintenance and modifications.
- Be upgradeable to support vendor supported hardware versions.
- Employ a data model that enforces referential integrity.
- Provide a mechanism for recording and viewing system errors and warnings.
- Provide a mechanism to notify the system administrator when definable performance and storage thresholds are exceeded.
- Allow for maintenance and support activities to be carried out while the application and supporting systems are online (e.g., "Hot" backup procedures).
- Provide the ability to report on interface transmissions (e.g., total number of records loaded, date of interface transmission, amount of time to execute the interface transmission, errors, and failures).
- Include tools for monitoring and reporting capacity and performance for all system components.
- Include tools for customizing the system (e.g., adding functionality, modifying existing functionality, modifying configurable settings).
- Support the latest encryption standards for the transmission of data.
- Provide the ability to transmit the scanned data through multiple methods (e.g., FTP, web-service).
- Provide data security with regard to electronic privacy and regulations.
- Provide approved end-users with the appropriate access to modify report queries on-line.

- Provide the ability to generate reports based on report specific user-defined parameters.
- Provide the ability to search a range of data values.
- Provide the ability to uniquely identify users by User ID.
- Limit a user's access to reports based on the user's security profile.
- Provide the ability to issue notifications or restrictions as reminders to key in required fields.

## E. Capacity Planning

## **Storage Growth**

Exhibit VI-16: GTA Database Storage and Growth Rate highlights the database storage usage and the historic annual growth rates. Growth rates for database storage are expected to continue at these rates to support ongoing IMS processing.

Database Name	Туре	Database Size (Terabytes)	Used in %	Annual growth rate
Statistical Information	Oracle	0.09	84.58	7.3%
IMS Database Connectivity	Oracle	0.98	47.45	4.0%
Resource Information System	SQL	0.05		7% (est.)
Resource Information System Archive	SQL	0.08		7% (est.)

Exhibit VI-16: GTA Database Storage and Growth Rate

# VII. Schedule IV-B Project Management Planning

The following section includes the Departments project management plan and any associated planning tools/documents that will be used.

## A. Project Charter

The project charter establishes a foundation for the project by ensuring that all participants share a clear understanding of the project purpose, objectives, scope, approach, deliverables, and timeline. It serves as a reference of authority for the future of the project. It includes the following:

## 1. Project Name

This project is referred to as Image Management System Modernization project.

## 2. Purpose

The purpose of the project is to select a technology solution and vendor(s) to modernize the current Image Management System (IMS) at the Florida Department of Revenue (Department) that will meet the Departments strategic objectives by implementing modern system functions and infrastructure over a three-year period. This would be done through one or more procurements to replace specific IMS components with a vendor-provided product.

The tangible benefits include:

- Reduced operational costs
- Reduced dependency on manual paper processes
- Reduce system dependency on human resources
- Reduced data entry and erroneous data
- Reduced storage costs for records retention at the Department
- Improved insight into process metrics
- Increased system accessibility, and a
- Workload savings achieved by streamlining processes and implementing system standards

The intangible benefits of the project include:

- Increased quality assurance
- Increased data sharing within the Department
- Increased trust in the system and its ability to automate remittance and document processing, and
- Decreased errors by implementing a more robust, faster processing system

## 3. **Objectives**

The Department's Information Services Program (ISP), in partnership with the General Tax Administration (GTA) program collaborated to create a list of overall objectives for a new Image Management System. The Department defined their business and technology objectives to be addressed as part of the 2018 IMS Modernization effort. The objectives will be used to assess the viability of IMS replacement options, future implementation schedules, and to ensure any future system and implementation strategy align with the needs of the Department.

Those defined objectives include:

- Provide a system that reduces the amount of time required to deposit taxpayer checks in the bank.
- Provide a system that comports with current technology platforms, improving usability for the Department.
- Provide the latest technology architecture that supports dynamic process modification resulting from legal mandates and changes.
- Provide a system that can leverage and integrate external and internal data sources and data analytics to measure performance metrics across IMS processes.

- Provide a system that reduces the amount of paper handling.
- Provide an interoperable and fully functional Image Management System to meet the demands of a dynamic and data intensive revenue collection and processing environment.
- Provide a system that leverages modern technologies to attract and retain skilled technologists and support staff.
- Provide a system that can maintain a repository of digitized taxpayer submissions that can provide image access to other Department applications.
- Provide a phased implementation plan identifying the functional, budget, resource, and procurement requirements to ensure a cost effective and realistic acquisition process.

### 4. Project Phases

The enhancement/replacement of IMS will encompass specific and clearly defined phases which will include:

- Development of detailed plans and requirements
- Development and release of a procurement vehicle
- Management of the procurement process resulting in the selection of an implementation vendor
- Collaboration with and oversight of the implementation vendor from project initiation through the implementation of a fully operational solution

The project is envisioned to include a phased rollout of technical and functional capabilities, the current Image Management System will remain in operational status throughout the lifecycle of this effort.

The Department will invest internal resources and funds to begin several of these activities before the first official year (FY 2018/19) of funding requested in this IV-B. These activities will accelerate the implementation timeline and allow benefits to be achieved a whole year sooner. Prior to the first year of funding the Department will establish the PMO, perform detailed planning and requirements development that will be used during the procurement process. This allows the Department to establish a sound foundation to effectively manage the project, and prepare for the award of a systems integrator.

Upon approval of requested funding, this allows the Department to immediately award a vendor in Year 1 (FY 2019/20) and focus on implementing the highest priority functions based upon the business need or technical complexity. In Year 2 (FY 2020/21) additional processing activities will be implemented. This will culminate in Year 3 (FY 2021/22) with the implementation for remote processing functions and the decommissioning of the legacy IMS.

## 5. Project Management

The preferred project management methodology used by the Department is based on the PMI's Project Management Framework. The Department Project Manager and the implementation vendor will agree upon an appropriate project management methodology that adheres to the Project Management Standards in Rule 74-1, F.A.C. The Project Director or Project Sponsor may consider changes to the methodology at any phase of the project, as deemed appropriate, including the use of Agile methodologies that focus on customer satisfaction through the early and continuous delivery of working software, close cooperation between business users and software developers, quality improvement, and continuous attention to technical excellence and good design.

Regardless of the specific project management methodology employed, management and control mechanisms along with appropriate project artifacts will be relevant to all phases of this project, including:

- Project Charter
- Project contract(s)
- Project Management Plan
- Baseline project schedule
- Project Change Management
- Project Issues Management
- Project Risk Management
- Financial Management
- Reporting

The use of the project control framework indicated above, together with the application of the Project Management Plan, will assist both the Project Manager and the Project Sponsor in planning, executing, managing, administering, and controlling all phases of the project. Control activities will include, but may not be limited to:

- Monitoring project progress; identifying, documenting, evaluating, and resolving project related issues that may arise
- Reviewing, evaluating and making decisions with regard to proposed changes; changes to project scope will be tightly controlled according to a documented change management process which includes a formal request with a stakeholder review and approval process
- Monitoring and taking appropriate actions with regard to risks as required by the risk management plan
- Monitoring and tracking issues as required by a documented issue reporting and management process
- Monitoring the quality of project deliverables and taking appropriate actions with regard to any project deliverables that are deficient in quality

## 6. Project Scope

The scope of this project will include an additional business process analysis and requirements development effort and the design, development, testing, user training, and implementation of the future Image Management System to support all the Department functional areas.

Also included in the project scope:

- Establishment of a Project Management Office
- Organizational Change Management
- Data conversion and migration
- Data warehouse design and development
- Statewide system implementation
- Content development for training materials and system help screens
- End-user training
- Operations and maintenance planning
- Reporting functions

The table below summarizes the activities to support the future Image Management System effort:

Activity	Description
Analysis	Validation of the system requirements collected during previous business process improvement and requirements gathering efforts.
Design	Joint Application Design sessions with end users, functional and technical design documentation, and user interface prototyping.
Build	Application configuration and system development, database development, data conversion, data migration, data warehouse development, unit testing, creation of help screens and development of an online user tutorial.
Test	Creation of test plans and test cases, and the performance of integration and system testing, user acceptance testing, and regression testing.
Deploy	Implementation planning and the deployment of the new system to a production environment.
Operations	Begins during the system implementation phase. The emphasis of this phase will be to ensure that the necessary equipment, staff, and procedures are in place to meet the needs of end users and ensure that the system will continue to perform as specified.

#### **Exhibit VII-1: System Enhancement Activities**

## 7. Project Deliverables

The following table contains a preliminary list of project deliverables. The final deliverables list, which will include acceptance criteria, will be developed in conjunction with the selected implementation vendor and will be

appropriate to the technology solution chosen.

Name	Deliverable Description
Project Management Status Reports	Weekly status reports to project management team.
Risk and Issue Registers	Prioritized lists of risks and issues identified and reviewed during the project.
Meeting Minutes	Record of decisions, action items, issues, and risks identified during formal stakeholder meetings.
Schedule IV-B Feasibility Study (Updates)	Incorporates information to be submitted with the Department's Legislative Budget Request for follow on phases.
Project Charter	Issued by the Project Sponsor that formally authorizes the existence of the project and provides the Project Manager with the authority to apply organizational resources to project activities.
Project Management Plan	Includes the following documents as required by the Department Project Director or the PMO:
	<ul> <li>Work Breakdown Structure</li> <li>Resource Loaded Project Schedule</li> <li>Change Management Plan</li> <li>Communication Plan</li> <li>Document Management Plan</li> <li>Scope Management Plan</li> <li>Quality Management Plan</li> <li>Risk Management Plan</li> <li>Risk Response Plan</li> <li>Issue Management Plan</li> <li>Resource Management Plan</li> <li>Conflict Resolution Plan</li> <li>Baseline Project Budget</li> </ul>
As-Is Business Process Flows	Represents, graphically, the current state of public assistance business processes using standard business process notation. This document should include narrative descriptions of key activities, including owners, inputs, and outputs.
To-Be Business Process Flows	Represents the future state of public assistance business processes, as reengineered by the vendor in conjunction with Department subject matter experts. The process flows are developed using standard business process notation. This document should include narrative descriptions of key activities, including owners, inputs, and outputs.
Technical Design Specification	<ul> <li>Detailed technical design for data and information processing in the new business system to include:</li> <li>Data Model/ERD</li> <li>Data Dictionary</li> <li>Technical Architecture (to include a hardware usage plan)</li> </ul>

Name	Deliverable Description
Design Demonstration	Review and acceptance of the system integrator's design required before proceeding to development. Key stakeholders will experience the prototype and then a go/no-go decision will be submitted to the Project Sponsors for action.
Data Conversion Plan	Plan for converting data from existing systems to meet the specifications of the new database design; to include detailed data conversion mapping.
Knowledge Transfer Plan	Details the steps taken to transfer knowledge about the system to the resources that ultimately will be responsible for implementation.
Organizational Change Management (OCM) Plan	Describes the overall objectives and approach for managing organizational change during the project, including the methodologies and deliverables that will be used to implement OCM for the project.
OCM Status Reports	Weekly status reports to project management team.
Stakeholder Analysis	Identifies the groups impacted by the change, the type and degree of impact, group attitude toward the change and related change management needs.
Training Plan	Defines the objectives, scope, and approach for training all stakeholders who require education about the new organizational structures, processes, policies, and system functionality.
Change Readiness Assessment	Surveys the readiness of the impacted stakeholders to "go live" with the project and identifies action plans to remedy any lack of readiness.
Data Migration Plan	Plan for migration of data from existing systems to new databases (as required).
Test Plans	Detailed test plans for unit testing, system testing, load testing, and user acceptance testing.
Test Cases	Documented set of actions to be performed within the system to determine whether all functional requirements have been met.
Implementation Plan	Detailed process steps for implementing the new business system statewide.
Knowledge Transfer Plan	Based on a gap analysis, this plan will detail the steps taken to transfer knowledge about the system to the resources that ultimately will be responsible for post- implementation support.
Functional Business System	Final production version of the new business system.
System Operation and Maintenance Plan	Detailed plan for how the finished system will be operated and maintained.

**Exhibit VII-2: Project Deliverables** 

## 8. Project Milestones

It is anticipated the project will be managed according to the following milestones. Go/no-go checkpoints may be added to the project schedule based on the chosen solution. Checkpoints will require Project Sponsor sign-off before commencing the next activity.

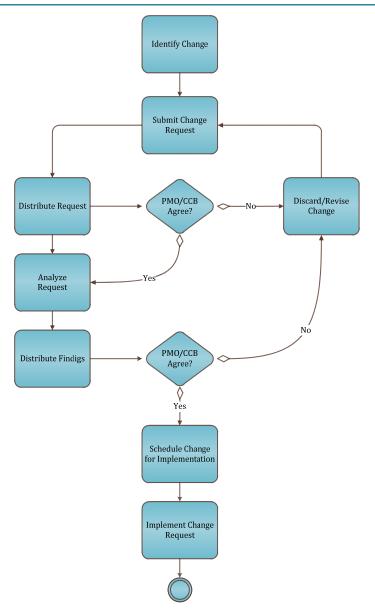
Milestone	Deliverable(s) to Complete
Legislative Approval	Updated Schedule IV-B
Project Kick-Off	Project Charter
Project Management Documents Completed	• Various (See deliverable list)
Business Process Analysis Completed	<ul><li>As-Is Business Process Flows</li><li>To-Be Business Process Flows</li></ul>
Acceptance of Functional and Technical Requirements	<ul> <li>System Requirements Document</li> <li>Public Assistance Requirements Document</li> </ul>
Project Management Documents Completed	Various (See deliverable list)
Acceptance of Validated Requirements	Validated Functional Requirements Document
Acceptance of User Interface Prototypes	User Interface Prototypes
Acceptance of Functional and Technical Design Specifications	Functional and Technical Design Specification documents
User Acceptance Testing Complete	• NA
End User Training Complete	<ul><li>On-site training sessions</li><li>Training materials</li></ul>
System Deployment	Functional system released into production
Project Close-out	<ul> <li>Lessons Learned</li> <li>Knowledge Transfer</li> <li>Contract Compliance Checklist</li> <li>Project Close-out Checklist</li> </ul>

Exhibit VII-3: Project Milestones and Go/No-Go Decision Points

## 9. Change Request Process

Projects of this magnitude should expect change as the project progresses through the design, development, and implementation phases. All change requests will be formally documented and validated by the PMO and the Change Control Committee (CCC), which will be comprised of key project stakeholders according to the Change Management Plan. Once validation has occurred, the appropriate stakeholders will assess the change, determine the associated time, and cost implications.

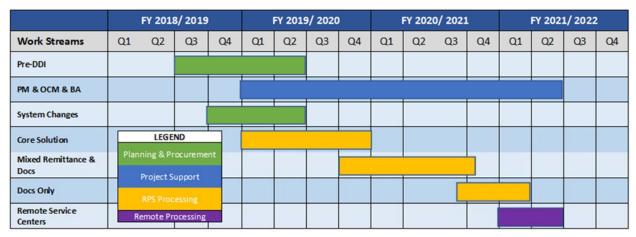
Upon acceptance of the change request and its validation by the PMO, the tasks to implement the change will be incorporated into the project plan and a project change order will be initiated. A priority will be assigned and the request will be scheduled accordingly. Exhibit VII-5 illustrates the proposed change request process.



**Exhibit VII-4: Proposed Change Request Process** 

# **B. Project Schedule**

The actual project schedule will be highly dependent upon the business need priority, technical complexities, and solutions available. The development of the actual project schedule will be the responsibility of the Department Project Manager and implementation vendor(s). The figure below represents the high-level project schedule that reflects the planned three-year approach to the enhancement or replacement of the system.



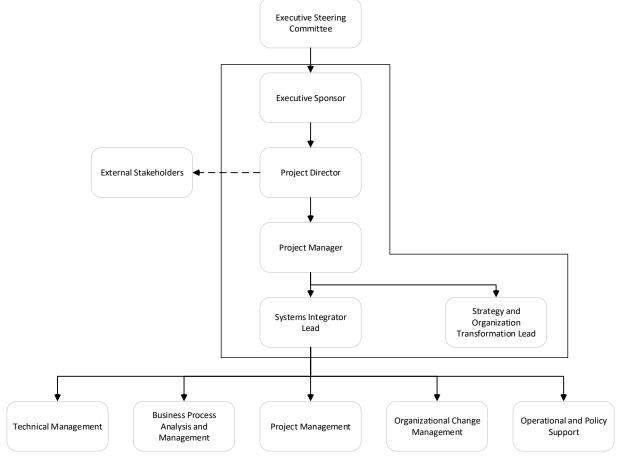


# C. Project Organization

The Department Project Management Team will be headed by the Department Project Director and will include the Vendor Project Manager. This team will be responsible for day-to-day oversight of the project.

For a project of this size and duration, the Department will implement a Project Management Office (PMO) to create project management plans, monitor project issues and risks, and provide general support to the Project Director throughout the project.

The project business stakeholders include seasoned Department staff from the program's core business areas. These key stakeholders will be instrumental in the design, development and testing of the new business system and will assist in the review and approval of all project deliverables.



**Exhibit VII-6: Proposed Project Organization** 

Role Name	Description
Executive Sponsor	<ul> <li>Provides executive oversight to the project</li> </ul>
Line on the spensor	Acts as final escalation for all issue resolution
	Directs governance
Ducient Ducin and	Has programmatic decision making authority
Project Business Sponsor	• Champions the project within the customer's organization
Sponsor	Provides guidance on overall strategic direction
	<ul> <li>Provides business resources for project success</li> </ul>
	Has Programmatic responsibility for successful development
	and implementation of the project
	Facilitates communication with the EMT
Project IT Sponsor	Has IT decision making authority
riejeerii sponsor	• Champions the project within the customer's organization
	Provides guidance on overall strategic direction
	Provides IT resources for project success
	Has responsibility for successful development and
	implementation of the project
	Facilitates communication with the EMT
Project Budget	Controls project budget     Describes had a standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard insert into an isotoperate and controls to the standard into an isotoperate and cont
Officer	<ul> <li>Provides budget related input into project scope and contract change decision making process</li> </ul>
	<ul> <li>Has overall responsibility for the successful development and</li> </ul>
Project Director	implementation of the project
	<ul> <li>Oversees the development and implementation of the project</li> </ul>
	• Oversees the Project Management Office for the project
	Liaison with IT Sponsor for resources
	Liaison with Project Business Sponsor for business resources
	and day-to-day activities
Project	Responsible for day-to-day project oversight
Management	• Provides overall guidance and direction to the System Integrator
Office	Coordinates with the Project Director for resources
	Works with System Integrator Project Manager to make sure
	stakeholder needs are met
	Has daily decision making authority
	• Oversees and manages project plan
	Facilitates the Business Stakeholders Committee
	<ul> <li>Coordinates project resources, budgets and contract management</li> </ul>
	<ul><li>management</li><li>Reviews and provides feedback on project deliverables</li></ul>
	<ul> <li>Responsible for project management areas including scope, risk,</li> </ul>
	quality and change control
	<ul> <li>Coordinates project status communications</li> </ul>
	Liaison with external agencies as needed
Droigot Dusings	Provides input on functional requirements
Project Business Stakeholders	• Participates in project user group meetings and sessions
Committee	Provides input on project activities
	• Reviews and comments on project documents and deliverables
	Disseminates project information and updates to local
	internal/external stakeholders

The following table identifies roles in the project organization and a summary of their responsibilities.

Role Name	Description
Systems Integrator (SI) Project Manager	<ul> <li>Reports to the Project Director</li> <li>Works with the Project Management Office to seek guidance and direction;</li> <li>Responsible for systems integrator project management activities</li> <li>Leads the planning and development of project deliverables</li> <li>Develops and manages the project schedule and associated tasks</li> <li>Maintain all project documentation including detailed project plan</li> <li>Ensure adherence to the process and project management standards and guidelines</li> <li>Responsible for project management areas including scope, risk, quality and change control</li> <li>Prepare formal project reports and presentations</li> <li>Ensure deliverables conform to the Department standards</li> <li>Facilitate project related meetings as required</li> </ul>

Exhibit VII-7: Project Organization Members - Roles & Descriptions

# **D. Project Quality Control**

The project will follow the PMO guidelines delineating timeline, budget, and quality specifications for each deliverable. Each deliverable will be assigned detailed acceptance criteria in the project contract. Quality will be monitored and controlled by the Project Management Team and deliverables will be accepted only when acceptance criteria have been met. The PMO will provide oversight and assistance to the entire Project Team to make sure that standards are followed.

Project Area	Description
Development Standards	If applicable, the vendor responsible for design and development of the Public Assistance System will follow the Department's programming and development standards.
Testing Management	If applicable, the vendor will follow the established standards of the Department PMO for Testing Management. This includes unit testing, integration testing, system testing, load testing, and user acceptance testing.
Approval	All deliverables will require individual stakeholder approval and sign-off upon completion of the final draft.
Software Configuration Management	If applicable, the vendor will follow the established standards of the Department PMO for Software Configuration Management. This includes Stakeholder sign-off, documentation, and version control.
Contract Management	The Department PMO will be involved in contract management. All contracts must pass executive and legal approval. In addition, external project oversight will be required for contract negotiation.

## Exhibit VII-8: Quality Standards by Project Area

In addition to these formal areas of quality control, the following practices will be maintained during the life of the project.

- Peer reviews of artifacts
- Project team acceptance and approval

- Periodic project team meetings
- Project status meetings
- Periodic vendor, contract manager, project manager and project team meetings
- Change control management processes, including the creation of a change review and control committee that provides representation for all affected stakeholders
- Contract manager and the Department Project Director acceptance and approval
- Maintain detailed requirements definitions under configuration management
- Defined test plan with standard levels of technical and acceptance testing
- Risk Management and Mitigation

Quality will be monitored throughout the project by the PMO. Multiple levels of acceptance by all stakeholders will be built into the process to make sure project quality control.

## E. Risk Management

The purpose of risk management is to identify the risk factors for the project and establish a risk management plan to minimize the probability that the risk will negatively affect the project.

The project management methodology chosen for this project will include processes, templates, and procedures for documenting and mitigating risk. Formal risk analysis, tracking, and mitigation will be ongoing throughout all phases of the project. Risks are actively identified, detailed, and prioritized. Mitigation strategies are developed. Risks are tracked, mitigated, and closed throughout the lifecycle. A source of Risks for the project would include items from the Risk Assessment in Section V of this IV-B Feasibility Study that were rated High, and should be mitigated in the first year of the project.

## **Risk Management Plan**

All phases of the project will follow the standards defined by the PMO. Standards include processes, templates, and procedures for documenting and mitigating risk. Formal risk analysis, tracking, and mitigation will be ongoing throughout all phases of the project. Risks are actively identified, detailed, and prioritized. Mitigation strategies are developed. Risks are tracked, mitigated, and closed throughout the lifecycle.

A Risk Management Plan (RMP) will be developed and adhered to throughout all phases of the project. The RMP will include clear risk management procedures including standard checkpoints and mitigation strategies. Execution of a well-defined RMP with clear mitigation strategies for each risk is critical to the success of the IMS replacement. The purpose of risk management is to identify the risk factors for the project and establish a risk management plan to minimize the probability that the risk will negatively affect the project. It is recommended that the following checkpoints be followed during the project:

Task	Recommendation
Risk Management Plan	Have planned semi-annual reviews and updates after the submission and approval of the Risk Management Plan with the Project Director and Project Sponsor. More frequent or "as required" updates should be performed.
Risk Management Reviews	As part of a disciplined approach to addressing project risks, monthly Risk Meetings should be conducted during the project lifecycle.

Exhibit VII-9: Project Risk Checkpoints

## F. Organizational Change Management

*Purpose: To increase the understanding of the key requirements for managing the changes and transformation that the users and process owners will need to implement for the proposed project to be successful.* 

Effective Organizational Change Management (OCM) will be integral to the success of this project, and will be a critical success factor for ensuring staff participation in business process improvement, implementation, and user acceptance. Significant organizational change is expected as a result of automating existing manual processes. Throughout the IMS enhancement/replacement, OCM will be effectively implemented through communication, awareness, and training.

A specific OCM methodology has not been identified at this Phase, but will be identified in the Organizational Change Management Plan.

At a minimum, the following will be included in the final Organizational Change Management Plan:

- Description of roles, responsibilities, and communication between vendor and customer
- To-be process maps including a role oriented flowchart (swim lane view) of the organization
- Skill/Role gap analysis between the existing system and the proposed system
- Training plan including platform (classroom, CBT, etc.), schedule, and curriculum
- OCM Communication Plan

The following key roles will have varying degrees of responsibility for executing the change management plan and delivering a consistent, positive message about change throughout the life of the project:

- Organizational Change Manager (a member of the project management team dedicated to OCM)
- Project Director
- The Department Project Manager
- Project Sponsor
- The Department Executive Management

## **G. Project Communication**

All phases of the IMS replacement project will use communication methods proven to be effective on large-scale IT implementations, and will follow the standards developed by the PMO. These will include a communication plan, a formal project kick-off meeting, status meetings, milestone reviews, adoption of methodology in defining roles, responsibilities and quality measures of deliverables, regular status reports, regular review and evaluation of project issues and risks, periodic project evaluation, regular system demonstrations and reviews, and a project artifact repository.

Disseminating knowledge among stakeholders is essential to the project's success. Project sponsors, core project team members, and key stakeholders must be kept informed of the project status and how changes to the status affect them. The more people are kept informed about the progress of the project and how it will help them in the future the more they will participate and benefit.

At this time, the specific communication needs of project stakeholders and the methods and frequency of communication have not been established. A detailed Communication Plan will be completed during Pre-DDI phase of the project.

# VIII. Appendices

## A. Cost Benefit Analysis Tool

The following embedded document represent Appendix A - Cost Benefit Analysis FY 19-20 for IMS Modernization.



## **B. Risk Assessment Tool**

The following embedded document represent Appendix B - Project Risk Assessment FY 19-20 for IMS Modernization.



APPENDIX A

## CBAForm 1 - Net Tangible Benefits

Agency Florida Department of Revenue

### Project IMS Replacement

Net Tangible Benefits - Operational Cost Changes (Costs o	n ounon operation		operations as a nessan e					EV 2021 22			EV 0000.00			EV 0000 04			EV 2024 2E	
Agency		FY 2019-20		()	FY 2020-21			FY 2021-22		()	FY 2022-23			FY 2023-24			FY 2024-25	
(Operations Only No Project Costs)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)	(a)	(b)	(c) = (a) + (b)
	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program	Existing	Operational	New Program
	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting	Program	Cost Change	Costs resulting
	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed	Costs		from Proposed
			Project			Project			Project			Project			Project			Project
A. Personnel Costs Agency Managed Staff	\$7,609,920	(\$340,022)	\$7,269,898	\$7,609,920	(\$680,045)	\$6,929,875	\$7,610,010	(\$1,651,537)	\$5,958,473	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532
A.b Total Staff	149	(7)	142	149	(14)	135	149	(34)	115	149	(60)	89	149	(60)	89	149	(60.00)	84
A-1.a. State FTEs (Salaries & Benefits)	\$7,609,920	(\$340,022)	\$7,269,898	\$7,609,920	(\$680,045)	\$6,929,875	\$7,610,010	(\$1,651,537)	\$5,958,473	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532	\$7,610,010	(\$2,914,478)	\$4,695,532
A-1.b. State FTEs (# FTEs)	149	V.7	142	149	()	135	149	(34)	115	149	(00)	89	149	(60)	89	149	(60.00)	89
A-2.a. OPS FTEs (Salaries)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
A-2.b. OPS FTEs (# FTEs)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	(
A-3.a. Staff Augmentation (Contract Cost)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
A-3.b. Staff Augmentation (# of Contract FTEs)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00	(
B. Application Maintenance Costs	\$775,868	(\$50,000)	\$725,868	\$775,868	(\$100,000)	\$675,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,868	\$775,868	(\$200,000)	\$575,86
B-1. Managed Services (Staffing)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
B-2. Hardware	\$752,710	(\$50,000)	\$702,710	\$752,710	(\$100,000)	\$652,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710	\$752,710	(\$200,000)	\$552,710
B-3. Software	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158	\$23,158	\$0	\$23,158
B-4. Other Specify	\$0	\$0	\$0	\$0	<b>3</b> 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
C. Data Center Provider Costs	\$2,625,000	\$0	\$2,625,000	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
C-1. Managed Services (Staffing)	\$2,625,000	\$0	\$2,625,000	\$0	<b>V</b> V	\$0	\$0	\$0	\$0	\$0	Ŷ	\$0	\$0	\$0	\$0	\$0	\$0	\$(
C-2. Infrastructure	\$0	\$0	\$0	\$0	<b>\$</b> 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
C-3. Network / Hosting Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
C-4. Disaster Recovery	\$0	\$0	\$0	\$0	<b>4</b> 0	\$0	\$0	\$0	\$0	\$0	\$0	φu	\$0	\$0	\$0	\$0	\$0	\$(
C-5. Other Specify	\$0	\$0	\$0	\$0	<b>V</b> V	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
D. Plant & Facility Costs (including PDC services)	\$0	\$0	\$0	\$0	<b>V</b> V	\$0	\$0	\$0	\$0	\$0	ŶŶ	\$0	\$0	\$0	\$0	\$0	\$0	\$
E. Others Costs	\$0		\$0	\$0		\$0	\$0	\$0	\$0	\$0			\$0		\$0	\$0	\$0	\$(
E-1. Training	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
E-2. Travel	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
E-3. Other Specify	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
Total Reccuring Operational Costs	\$11,010,788	(\$390,022)	\$10,620,765	\$8,385,788	(\$780,045)	\$7,605,743	\$8,385,878	(\$1,851,537)	\$6,534,340	\$8,385,878	(\$3,114,478)	\$5,271,400	\$8,385,878	(\$3,114,478)	\$5,271,400	\$8,385,878	(\$3,114,478)	\$5,271,400
F. Additional Tangible Benefits:		\$96,143			\$192,285			\$384,571			\$384,571			\$384,571			\$384,571	
F-1. Increased Interest Earnings		\$96,143			\$192,285			\$384,571			\$384,571			\$384,571			\$384,571	
F-2.	-	\$0		-	\$0			\$0			\$0			\$0			\$0	
F-3.		\$0			\$0			\$0			\$0			\$0			\$0	
Total Net Tangible Benefits:		\$486,165			\$972,330			\$2,236,108			\$3,499,048			\$3,499,048			\$3,499,048	

CHARACTERIZATION OF PROJECT BENEFIT ESTIMATE CBAForm 1B								
Choos	зе Туре	Estimate Confidence	Enter % (+/-)					
Detailed/Rigorous		Confidence Level						
Order of Magnitude		Confidence Level						
Placeholder		Confidence Level						

State of Florida	
Cost Benefit Analysis	

Cost Benefit Analysis																			
A	В	С	D	Н	1	J	К	L M	N	0	Р	Q	R S	Т	U	V	W	X Y	AC
1 Florida Department of Revenue	IMS Replacement											orm 2A Baseline F	roiect Budget						
Costs entered into each row are mutually exclusive.	Insert rows for detail and	•					1				05/11/0/		rojoor Duugor						
modify appropriation categories as necessary, but do																			
provided project cost elements. Reference vendor qu					FY2019-2	0		FY2020-21		FY2021-2	<b>)</b> 2		FY2022-23		FY2023-2	л		Y2024-25	TOTAL
					112013-2	v		1 12020-21		1 1 202 1-2			1 12022-23		1 1 2023-2			12024-23	TOTAL
Description where applicable. Include only one-time	project costs in this table.																		
2 Include any recurring costs in CBA Form 1A.			s -	c	4,023,891		e	3,709,834		\$ 1,599,834		e	115,000		\$ 115,000		e	115,000	\$ 9,678,558
5			Current & Previous		4,023,031		Ψ	3,703,034		\$ 1,555,054		Ψ	115,000		φ 115,000		Ψ	113,000	\$ 3,070,330
													¥8.5.5			VEAD			
Item Description		Appropriation	Years Project-			YR 2 Base		YR 3 E			YR 4 Base		YR 5 E			YR 6 Base		YR 7 B	
4 (remove guidelines and annotate entries here)	Project Cost Element	Category	Related Cost	YR 2 # \	rr 2 LBR	Budget	YR3# YI	R 3 LBR Budg	get YR 4 i	¥YR 4 LBR	Budget	YR5# YI	R5LBR Budg	et YR6#	YR 6 LBR	Budget	YR7# YI	R7LBR Budg	et TOTAL
Costs for all state employees working on the																			
5 project.	FTE	S&B	ş -	0.00 \$	-	ş -	0.00 \$	- \$	- 0.0	)\$ -	\$-	0.00 \$	- \$	- 0.00	\$ -	\$-	0.00 \$	- \$	- \$ -
Costs for all OPS employees working on the	OPS																		
6 project.	OPS	OPS	\$-	0.00 \$	-	\$ -	0.00 \$	- \$	- 0.0	)\$ -	\$ -	0.00 \$	- \$	- 0.00	\$-	\$-	0.00 \$	- \$	- \$ -
		o																	
	Staff Augmentation	Contracted Services	ş -	0.00 \$	-	ş -	0.00 \$	- \$	- 0.0	)\$ -	\$-	0.00 \$	- \$	- 0.00	- <sup>5</sup>	\$-	0.00 \$	- \$	- \$ -
Project management personnel and related		o	•		170 500	•					•		•	- 0.00		•		•	
8 deliverables.	Project Management	Contracted Services	\$ -	0.00 \$	179,568	\$-	0.00 \$	359,136 \$	- 0.0	) \$ 359,136	\$ -	0.00 \$	- \$	- 0.00	\$ -	ş -	0.00 \$	- \$	- \$ 897,840
Project management personnel and related	Design of Management (Const	Operation of a log on the	•	0.00	00.040	•	0.00	105 000		405 000	•	0.00	¢		¢	¢			
9 deliverables.	Project Management/OCM	Contracted Services	ə -	0.00 \$	62,849	ş -	0.00 \$	125,698 \$	- 0.0	) \$ 125,698	<b>ֆ</b> -	0.00 \$	- \$	- 0.00	<b>р</b> -	<b>ъ</b> -			\$ 314,244
Project oversight (IV&V) personnel and related	Project Oversight	Contracted Consis	¢	0.00		e	0.00	•		) ¢	¢	0.00	•	0.00	¢	¢	0.00 \$	•	
10 deliverables.	Project Oversight	Contracted Services	<b>р</b> -	0.00 \$	-	<b>ә</b> -	0.00 \$	- \$	- 0.0	- ¢	<b>ә</b> -	0.00 \$	- \$	- 0.00	ф -	<b>р</b> -	0.00 \$	- \$	- > -
Staffing costs for all professional services not	Consultants/Contractors	Contracted Services	¢	0.00 \$		e	0.00 \$	•	- 0.0	) ¢	¢	0.00 \$	<u>_</u>	- 0.00		¢	0.00 \$	•	
11 included in other categories. Separate requirements analysis and feasibility	consultants/Contractors	Contracted Services	φ -	0.00 \$	-	φ -	0.00 \$	- >	- 0.0	- φ -	φ -	0.00 \$	- >	- 0.00	φ -	φ -	0.00 \$	- >	
12 study procurements.	Project Planning/Analysis	Contracted Services	\$	e		¢	c	. c		¢	¢	e			e	¢	c		
Hardware purchases not included in Primary Data	Floject Flammig/Analysis	Contracted Dervices	φ -	<u>م</u>		φ -		- ¢		φ -	φ -	- °	- ş	·	ф -	φ -	<del>ب</del>	- ø	
13 Center services.	Hardware	осо	\$	2		\$ -	\$	- 5		\$ -	\$ -	2	- \$		\$	\$ -	\$	- \$	- 5 -
Commercial software purchases and licensing	i la all'all'o	000	· · · ·	¥		÷	<u>~</u>	- V		¥ .	÷ -	¥	Ψ		· ·	<u> </u>	Ψ	Ψ	<b>v</b>
14 costs.	Commercial Software	Expense	s -	\$	250,000	s -	\$	150,000 \$		\$ 75,000	s -	\$	75,000 \$		\$ 75,000	s -	\$	75,000 \$	- \$ 700,000
Professional services with fixed-price costs (i.e.		Expense	Ŷ	Ť	200,000	Ŷ		100,000 \$		φ	*	Ť	10,000 \$		φ 10,000	¥		10,000 \$	•
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software development, installation, project		Contracted Services	•	s	400,000	¢	\$	200,000 \$		•	•		¢		¢	•	·	•	- \$ 600,000
10	System Changes	Contracted Services	\$ -	\$	400,000	\$-	\$	200,000 \$	-	\$-	\$-	\$	- \$	·	\$ -	\$ -	\$	- \$	- \$ 600,000
Professional services with fixed-price costs (i.e.																			
software development, installation, project	Project Deliverables -																		
16 documentation).	Core Solution	Contracted Services	\$-	\$	700,000	\$ -	\$	800,000 \$	-	\$ 200,000	\$-	\$	- \$	-	\$ -	\$-			\$ 1,700,000
Professional services with fixed-price costs (i.e.																			
software development, installation, project	Project Deliverables -																		
17 documentation).	Docs Only	Contracted Services	s -	s	575.000	\$ -	\$	450.000 \$	-	\$ 200,000	\$ -	\$	- \$		\$ -	\$ -			\$ 1,225,000
Professional services with fixed-price costs (i.e.			•	· ·		Ť	· ·			+,	Ť	Ť	· · ·		Ť	Ť			+ .,,
software development, installation, project	Project Deliverables -																		
	Mixed Remittance & Docs	Contracted Services	¢	\$	525.000	¢	\$	500.000 \$		\$ 200.000	¢	e	¢		¢	¢			\$ 1,225,000
· · · · · · · · · · · · · · · · · · ·	mixed itermitance a DOCS	Contracted Services	Ψ -	, v	525,000	φ -		000,000 φ	-	φ 200,000	Ψ -	Ŷ	- <i>φ</i>		Ψ -	Ψ -			ψ 1,220,000
Professional services with fixed-price costs (i.e.																			
software development, installation, project	Project Deliverables -																		
	Remote Service Centers	Contracted Services	\$ -	\$	300,000	\$ -	\$	500,000 \$	-	\$ 400,000	\$ -	\$	- \$	-	\$-	\$-			\$ 1,200,000
All first-time training costs associated with the	<b>-</b>		•		100	•		400.000		•	•				•				
20 project.	Training	Contracted Services	\$ -	\$	100,000	ş -	\$	100,000 \$	-	\$ -	\$ -	\$	- \$	·	\$ -	5 -	\$	- \$	- \$ 200,000
Include the quote received from the state data																			
center for project equipment and services. Only																			
include one-time project costs in this row.																			
Recurring, project-related data center costs are	Data Center Services -	Data Center																	
21 included in CBA Form 1A.	One Time Costs	Category	\$ -	S	-	s -	\$	- \$	-	\$ -	\$ -	\$	- \$	-	\$-	\$ -	\$	- \$	- \$ -
Other contracted services not included in other	Other Services. Pre-DDI	3		, i i i i i i i i i i i i i i i i i i i			· · ·						Ŧ				, i	Ť	
22 categories.	Other Services. Pre-DDI	Contracted Services	\$	s	179,568	¢	c	_ ¢		¢	¢	¢	_ C		¢	¢	c	e e	- \$ 179,568
		Contracted Services	φ -		179,000	φ -		- Þ		φ -	ψ -		- Þ	-	ψ -	ψ -		- Þ	φ 1/9,368
	Other Services. Pre-DDI																		
23 categories.	OCM	Contracted Services	\$ -	\$	104,748	ş -	\$	- \$	-	\$ -	\$ -	\$	- \$	-	\$-	\$-			\$ 104,748
Other contracted services not included in other	Other Services. Pre-DDI																		
24 categories.	BPR/Reqs./Use Cases	Contracted Services	\$ -	\$	104,748	\$ -	\$	- \$	-	\$ -	\$ -	\$	- \$	-	\$ -	\$ -			\$ 104,748
Other contracted services not included in other	Other Services. Pre-DDI																		
25 categories.	Procurement	Contracted Services	s -	s	37,410	s -	\$	- \$	-	\$-	\$ -	\$	- \$	-	\$-	\$ -			\$ 37,410
Include costs for non-state data center equipment				Ť	2.,0		Ť	Ť				Ť	Ŷ						÷ 0.,.10
required by the project and the proposed solution																			
26 (insert additional rows as needed for detail).	Equipment	000	\$ -	s	385,000	s -	\$	385,000 \$	-	\$ -	\$ -	\$	- \$	-	\$ -	\$ -	\$	- \$	- \$ 770,000
(					000,000		<u> </u>	230,000 ψ		4	-	¥	Ψ		-	-	<u> </u>	Ŷ	÷ 110,000
	Other Services -																		
27 Equipment maintenance.		Contracted Services	\$ -	s	20,000	s -	\$	40.000 \$	-	\$ 40,000	\$ -	\$	40,000 \$	-	\$ 40,000	\$ -	\$	40,000 \$	- \$ 220,000
Include costs associated with leasing space for				, i i i i i i i i i i i i i i i i i i i	,		· · ·			,			-, <del>-</del>				, i		,
28 project personnel.	Leased Space	Expense	\$ -	\$	-	s -	\$	- \$	-	\$ -	\$ -	\$	- \$		s -	s -	\$	- \$	- s -
Other project expenses not included in other				÷			Ť	Ť		-	•	Ť	Ŷ				Ť	Ť	Ţ.
29 categories.	Other Expenses	Expense	\$	¢	100,000	\$	¢	100,000 \$		\$	\$	¢	_ ¢		\$	\$	¢		- \$ 200,000
30	Totals		<del>5</del> -	0.00 \$	4,023,891	<u>s</u> -	0.00 \$	3,709,834 \$	- 0.0	5 5 \$ 1,599,834	\$ -	0.00 \$	115,000 \$	- 0.00	\$ 115,000	\$ -	0 00 \$	115,000 \$	- \$ 9,678,558
	i Stais		· ·	υ.ου φ	1,020,001		φ 0.00	ο,. 30,004 φ	- 0.0	1,000,004	÷ -	υ.50 φ		0.00	÷ 115,000	¥ -	ι 0.00 φ	Ψ	ψ 3,010,030

## State of Florida

APPENDIX A

## **Cost Benefit Analysis**

CBAForm 2 - Project Cost Analysis Agency

Florida Department of Revenue

of Revenue Project

IMS Replacement

PROJECT COST SUMMARY (from CBAForm 2A) FY FY FY FY FY FY TOTAL PROJECT COST SUMMARY 2019-20 2020-21 2021-22 2022-23 2023-24 2024-25 TOTAL PROJECT COSTS (\*) \$1,599,834 \$115,000 \$115,000 \$115,000 \$9,678,558 \$4,023,891 \$3,709,834 CUMULATIVE PROJECT COSTS (includes Current & Previous Years' Project-Related Costs) \$7,733,724 \$9,678,558 \$4,023,891 \$9,333,558 \$9,448,558 \$9,563,558 \$9,678,558 Total Costs are carried forward to CBAForm3 Project Investment Summary worksheet.

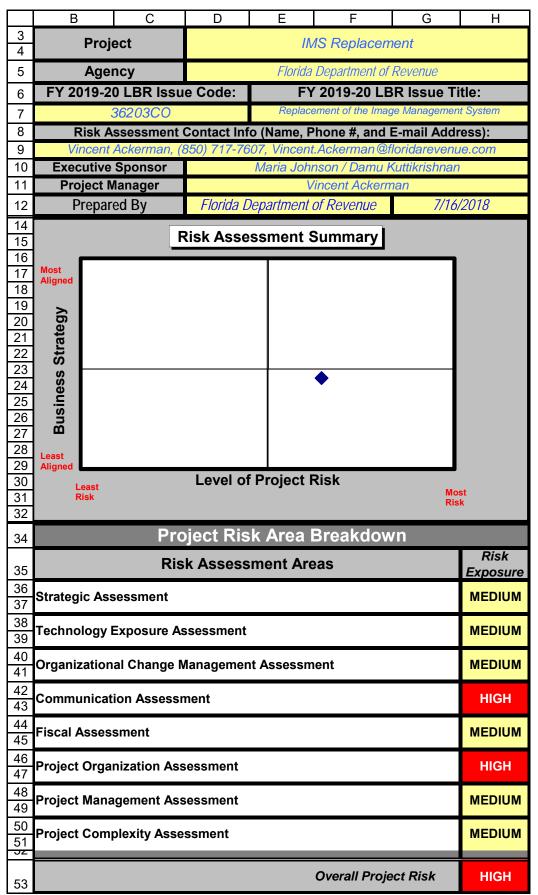
		PROJECT FUNDING SOURCES - CBAForm 2B							
PROJECT FUNDING SOURCES	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2023-24	TOTAL		
General Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Trust Fund	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Federal Match	\$4,023,891	\$0	\$0	\$0	\$0	\$0	\$4,023,891		
Grants	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Other Specify	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
TOTAL INVESTMENT	\$4,023,891	\$0	\$0	\$0	\$0	\$0	\$4,023,891		
CUMULATIVE INVESTMENT	\$4,023,891	\$4,023,891	\$4,023,891	\$4,023,891	\$4,023,891	\$4,023,891			

Characteriza				
Choose T	уре	Estimate (	Enter % (+/-)	
Detailed/Rigorous		Confidence Level		
Order of Magnitude		Confidence Level		
Placeholder		Confidence Level		

CBAForm 3 - Project Investment Summary	Agency	Florida Depar	tment of Revenue	Project _	IMS Replacement		
	1	2	3	4	5	6	
	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25	Project Totals
Project Cost	(\$4,023,891)	(\$3,709,834)	(\$1,599,834)	(\$115,000)	(\$115,000)	(\$115,000)	(\$9,678,558)
Tangible Benefits	\$486,165	\$972,330	\$2,236,108	\$3,499,048	\$3,499,048	\$3,499,048	\$14,191,748
Return on Investment	(\$3,537,726)	(\$2,737,504)	\$636,274	\$3,384,048	\$3,384,048	\$3,384,048	\$4,513,190
							l
Year to Year Change in Program Staffing	(7.0)	(14.0)	(34.0)	(60.0)	(60.0)	(60.0)	

RETURN ON INVESTMENT ANALYSIS CBAForm 3B						
Payback Period (years)	4.64	Payback Period is the time required to recover the investment costs of the project.				
Breakeven Fiscal Year	FY 2023-24	Fiscal Year during which the project's investment costs are recovered.				
ROI	46.63%	Return on investment is the measure of a project's net benefits relative to it's total costs.				
Net Present Value (NPV)	\$2,556,106	NPV is the present-day value of the project's benefits less costs over the project's lifecycle.				
Internal Rate of Return (IRR)	17.29%	IRR is the project's internal rate of return.				

Investment Interest Earning Yield CBAForm 3C						
Fiscal Year	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23	FY 2023-24	FY 2024-25
Cost of Capital	1.94%	2.07%	3.18%	4.32%	4.85%	4.85%



1       Agency:       Florida Department of Revenue       Project:       IMS Reg         3       Section 1 - Strategic Area       Ause       Anse         4       #       Crteria       Values       Anse         5       1.01       Are project objectives clearly aligned with the agency's legal mission?       0% to 40% - Few or no objectives aligned       41% to 80% objectives aligned         8       1.02       Are project objectives clearly documented and understood by all stakeholder groups?       Not one and y all objectives aligned       41% to 80% objectives         10       Informal agreement by stakeholders       Informal agreement by stakeholders       Informal agreement by stakeholders         11       1.03       Are the project Sponsor, senior management, and other executive stakeholders actively involved in meetings for the review and success of the project?       Not crarely involved       Most regular         14       1.04       Has the agency documented its vision for how changes to the proposed technology will fis       Not crarely involved       Vision is partially documented       Vision is partially documented         14       1.04       Has all needed changes in law, rule, or policy identified and documented?       Vision is completely documented       Vision is completely documented         18       requirements, assumptions, constraints, and priortiles been defined and documented?       Vision is completely	
4     #     Criteria     Values     Answ       5     1.01     Are project objectives clearly aligned with the agency's legal mission?     0% to 40% - Few or no objectives aligned     41% to 80% 41% to 80% - Some objectives aligned     41% to 80% objectives       8     1.02     Are project objectives clearly documented and understood by all stakeholder groups?     Not documented or agreed to by stakeholders     Informal agreement by stakeholders       10	placement
5       1.01       Are project objectives clearly aligned with the agency's legal mission?       0% to 40% Few or no objectives aligned 41% to 80% or 30m objectives aligned 41% to 80% Some objectives aligned 41% to 80% or 30m objectives aligned 41% to 80% Some defined and documented 71% to 100% All or nearly all objectives aligned 41% to 80% Some defined and documented 41% to 80% Some acidentified in concept only Some 41% to 100% All or nearly all defined and documented 21% to 100% All or nearly all defined and documented 21% to 100% All or nearly all defined and docume	
6       agency's legal mission?       41% to 80% Some objectives aligned       41% to 80% objectives         7       1.02       Are project objectives clearly documented       Not documented or agreed to by stakeholders       Informal agreement by stakeholders         9       10       Not documented or agreed to by stakeholders       Informal agreement by stakeholders         11       1.03       Are the project sponsor, senior management.       Not or araely involved       Most regulary attend executive stakeholders         13       100       Are the project sponsor, senior management.       Not or araely involved       Most regulary attend executive sponsor and executive committee meetings         14       1.04       Has the agency documented its vision for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is not documented         17       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       No changes needed       41% to 80% defined and documented         20       1.06       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding the proposed system or project?       Few or none       Some       Some         21       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding the proposed system or pr	wer
6       agency singla mission:       41% to 80% Some objectives aligned       objectives         7       1.02       Are project objectives clearly documented and understood by all stakeholder groups?       Not documented or agreed to by stakeholders       Informal agreement by stakeholders         10       1.03       Are the project sponsor, senior management, and other executive stakeholders actively involved in meetings for the review and success of the project?       Not or rarely involved       Most regularity attend executive stokeholders         14       1.04       Has the agency documented its vision for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is partially documented         17       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       Vision is partially documented Vision is completely documented       41% to 80% defined and documented         20       1.06       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       No changes are identified in concept only Moderate external use or visibility       41% to 80% defined and documented         21       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       Few or none       Some         22       1.07       Are any project phase or milestone completion dat	% Somo
7       81% to 100% - All or nearly all objectives aligned         9       Are project objectives clearly documented         9       Are project objectives clearly documented         9       Are project objectives clearly documented         10       Documented with sign-off by stakeholders         11       1.03       Are the project sponsor, senior management, and other executive stakeholders actively involved in meetings for the review and success of the project?       Not or rarely involved       Most regulary attend executive steering committee meetings         13       success of the project business/program area requirement, assumptions, constraints, and project business/program area requirements, assumptions, constraints, and provites been defined and documented?       Vision is not documented documented at % to 80% - Some defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented at % to 80% - All or nearly all defined and documented - Eqisisation or	
9       and understood by all stakeholder groups?       Informal agreement by stakeholders       Informal agreement by stakeholders         10       Are the project sponsor, senior management.       Not or rarely involved       Most regulary attend executive steering committee meetings         11       1.03       Are the project sponsor, senior management.       Not or rarely involved       Most regulary attend executive steering committee meetings         13       success of the project?       team actively engaged in steering committee meetings       Vision is not documented         14       1.04       Has the agency documented its vision for how changes to the proposed technology will vision is partially documented       Vision is not documented       Vision is not documented         16       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       ON to 40% - Few or none defined and documented       41% to 80% defined and documented         20       1.06       Are all needed changes in law, rule, or policy identified and documented?       No changes are identified and documented       41% to 80% defined and documented         23       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       Few or none       Some       Som         24       1.08       What is the intermal (e.g. public) visibility of the proposed system or	sulgricu
9       and other executives of an statistication group of an statistication of an addition of an addition of an addition of an addition of a success of the project of the review and success of the project of the project of the project decimental is vision for how changes to the proposed technology will improve its business processes?       Not or rarely involved models       Most regular executive steering committee meetings committee neetings         11       1.04       Has the agency documented its vision for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is completely documented       Vision is completely documented         17       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       O% to 40% - Few or none defined and documented       41% to 80% defined and documented         20       1.06       Are all needed changes in law, rule, or policy       No changes are identified in concept only       No changes         21       22       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       Few or none       Some       Som	
10       Documented with sign-off by stakeholders         11       1.03       Are the project sponsor, senior management, and other executive stakeholders actively involved in meetings for the review and success of the project?       Most regularly attend executive steering committee meetings       Most regularly attend executive steering committee meetings         14       1.04       Has the agency documented its vision for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is not documented         17       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       Vision is completely documented       41% to 80% defined and documented         20       1.06       Are all needed changes in law, rule, or policy identified and documented?       No changes needed         21       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       Few or none       Some         22       1.08       What is the external (e.g. public) visibility of the proposed system or project?       Minimal or no external use or visibility       Minimal or no use or visibility         23       1.09       What is the internal (e.g. state agency) visibility of the proposed system or project?       Multiple agency-wide use or visibility       Minimal or no use or visibility         34       1.09       What is	
12       and other executive stakeholders actively involved in meetings for the review and success of the project?       Most regularly attend executive steering committee meetings Project charter signed by executive sponsor and executive team actively engaged in steering committee meetings       Most regularly attend executive steering committee meetings executive team actively engaged in steering committee meetings       Most regularly attend executive steering committee meetings executive team actively engaged in steering committee meetings         14       1.04       Has the agency documented its vision for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is not documented         16       improve its business processes?       Vision is completely documented       Vision is completely documented       Vision is not documented         19       Intervent its business/program area requirements, assumptions, constraints, and priorities been defined and documented?       O% to 40% Few or none defined and documented       41% to 80% defined and documented         20       1.06       Are all needed changes in law, rule, or policy identified and documented?       No changes are identified in concept only       No changes         23       1.07       Are any project phase or milestone completion dates fixed by outside factors, e.g., state or federal law or funding restrictions?       Few or none       Some       Some         24       1.08       What is the external (e.g. public) visibility of the proposed system or project?	
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13       Index base of the proposed is sign for how changes to the proposed technology will improve its business processes?       Vision is not documented       Vision is partially documented         16       Improve its business processes?       Vision is completely documented       Vision is partially documented         17       1.05       Have all project business/program area requirements, assumptions, constraints, and priorities been defined and documented?       0% to 40% Few or none defined and documented       41% to 80% defined and documented         20       1.06       Are all needed changes in law, rule, or policy identified and documented?       No changes are identified in concept only       No changes         21       Identified and documented?       Changes are identified and documented       Every or none       Some       Some <td>•</td>	•
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35 Between 3 and 5 years Between 1 a	iu ievei uilly
35 Between 3 and 5 years Between 1 a	
Between La	and Dresser
	and 3 years
37 1 year or less	

	В	С	D	E
1	Agency	: Florida Department of Revenue	Proj	ect: IMS Replacement
3			Section 2 Technology Area	
4	#	Criteria	Values	Answer
5	2.01	Does the agency have experience working with, operating, and supporting the proposed	Read about only or attended conference and/or vendor presentation	
6		technical solution in a production environment?	Supported prototype or production system less than 6 months	Read about only or attended conference
7			Supported production system 6 months to 12 months	and/or vendor
8			Supported production system 1 year to 3 years	presentation
			Installed and supported production system more than 3 years	
9				
10	2.02	Does the agency's internal staff have sufficient knowledge of the proposed	External technical resources will be needed for implementation and operations	External technical
		technical solution to implement and operate	External technical resources will be needed through	resources will be needed
11		the new system?	implementation only	for implementation and
12			Internal resources have sufficient knowledge for implementation and operations	operations
13	2.03	Have all relevant technical alternatives/	No technology alternatives researched	All or nearly all
14		solution options been researched, documented and considered?	Some alternatives documented and considered	alternatives documented
15			All or nearly all alternatives documented and considered	and considered
16	2.04	Does the proposed technical solution comply with all relevant agency, statewide, or	No relevant standards have been identified or incorporated into proposed technology	Proposed technology
17		industry technology standards?	Some relevant standards have been incorporated into the proposed technology	solution is fully compliant with all relevant agency, statewide, or industry
18			Proposed technology solution is fully compliant with all relevant agency, statewide, or industry standards	standards
19	2.05	Does the proposed technical solution require	Minor or no infrastructure change required	
20		significant change to the agency's existing	Moderate infrastructure change required	Moderate infrastructure
21		technology infrastructure?	Extensive infrastructure change required	change required
22			Complete infrastructure replacement	
23	2.06	Are detailed hardware and software capacity	Capacity requirements are not understood or defined	Capacity requirements
24		requirements defined and documented?	Capacity requirements are defined only at a conceptual level	are based on historical data and new system
25			Capacity requirements are based on historical data and new system design specifications and performance requirements	design specifications and performance requirements

	В	С	D	E
1	Agency	: Florida Department of Revenue	Proj	ect: IMS Replacement
3			Organizational Change Management Area	
4	#	Criteria	Values	Answer
_	3.01	What is the expected level of organizational	Extensive changes to organization structure, staff or	
5		change that will be imposed within the agency		Moderate changes to organization structure,
6		if the project is successfully implemented?	Moderate changes to organization structure, staff or business processes	staff or business
-			Minimal changes to organization structure, staff or business	processes
7			processes structure	
8		Will this project impact essential business	Yes	Vec
9		processes?	No	Yes
	3.03	Have all business process changes and	0% to 40% Few or no process changes defined and	
10		process interactions been defined and	documented	41% to 80% Some
11		documented?	41% to 80% Some process changes defined and	process changes defined
			documented 81% to 100% All or nearly all processes defiined and	and documented
12			documented	
13	3.04	Has an Organizational Change Management	Yes	Yes
14		Plan been approved for this project?	No	162
15	3.05	Will the agency's anticipated FTE count	Over 10% FTE count change	Less than 1% FTE count
16		change as a result of implementing the	1% to 10% FTE count change	change
17		project?	Less than 1% FTE count change	onango
18	3.06	Will the number of contractors change as a	Over 10% contractor count change	Over 10% contractor
19		result of implementing the project?	1 to 10% contractor count change	count change
20			Less than 1% contractor count change	Ŭ
	3.07	What is the expected level of change impact	Extensive change or new way of providing/receiving services	
21		on the citizens of the State of Florida if the	or information)	Minor or no changes
22		project is successfully implemented?	Moderate changes	inner er ne enangee
23			Minor or no changes	
			Extensive change or new way of providing/receiving services or information	
24		state or local government agencies as a result of implementing the project?		Minor or no changes
25		result of implementing the project:	Moderate changes	Ĵ
26	3.09	Has the agency successfully completed a	Minor or no changes	
27	3.09	Has the agency successfully completed a project with similar organizational change	No experience/Not recently (>5 Years) Recently completed project with fewer change requirements	
28		requirements?	Recently completed project with rewer change requirements	Recently completed
			Recently completed project with similar change requirements	
29				change requirements
			Recently completed project with greater change	
30			requirements	

Agenc	y: Florida Department of Revenue		
			Project: IMS Replacement
		Section 4 Communication Area	
#	Criteria	Value Options	Answer
		Yes	No
		No	No
4.02	Does the project Communication Plan promote the collection and use of feedback	Negligible or no feedback in Plan	
	from management, project team, and business stakeholders (including end users)?	Routine feedback in Plan	Routine feedback in Plan
		Proactive use of feedback in Plan	
4.03		Yes	No
	Communication Plan?	No	No
4.04		Yes	Yes
		No	103
4.05		Plan does not include key messages	Some key messages
	documented in the Communication Plan?	Some key messages have been developed	have been developed
		All or nearly all messages are documented	
4.06			
			Success measures have
			been developed for some
			messages
4.07	Does the project Communication Plan identify		
	and assign needed staff and resources?		No
	1.02 1.03 1.04 1.05	<ul> <li>Has a documented Communication Plan been approved for this project?</li> <li>Does the project Communication Plan promote the collection and use of feedback from management, project team, and business stakeholders (including end users)?</li> <li>Have all required communication channels been identified and documented in the Communication Plan?</li> <li>Are all affected stakeholders included in the Communication Plan?</li> <li>Have all key messages been developed and documented in the Communication Plan?</li> <li>Have desired message outcomes and success measures been identified in the Communication Plan?</li> <li>Does the project Communication Plan identify</li> </ul>	1.01Has a documented Communication Plan been approved for this project?Yes1.02Does the project Communication Plan promote the collection and use of feedback from management, project team, and business stakeholders (including end users)?Negligible or no feedback in Plan1.03Have all required communication channels been identified and documented in the Communication Plan?Yes1.04Are all affected stakeholders included in the Communication Plan?Yes1.05Have all key messages been developed and documented in the Communication Plan?Plan does not include key messages Some key messages have been developed All or nearly all messages are documented1.06Have desired message outcomes and success measures been identified in the Communication Plan?Plan does not include desired messages outcomes and success measures1.07Does the project Communication Plan identify YesYes

	В	С	D	E
1	Agenc	y: Florida Department of Revenue		ject: IMS Replacement
3	#	Criteria	Section 5 Fiscal Area Values	Answer
5	5.01	Has a documented Spending Plan been	Yes	
6		approved for the entire project lifecycle?	No	No
7	5.02	Have all project expenditures been identified	0% to 40% None or few defined and documented	0% to 40% None or few
8		in the Spending Plan?	41% to 80% Some defined and documented	defined and documented
9	5.00		81% to 100% All or nearly all defined and documented	
10	5.03	What is the estimated total cost of this project over its entire lifecycle?	Unknown Greater than \$10 M	
11 12			Between \$2 M and \$10 M	Between \$2 M and \$10 M
12			Between \$500K and \$1,999,999	Detween \$2 wianu \$10 wi
14			Less than \$500 K	
	5.04	Is the cost estimate for this project based on	Yes	
15		quantitative analysis using a standards-based	No	Yes
16	5.05	estimation model?		
17	5.05	What is the character of the cost estimates for this project?	Detailed and rigorous (accurate within ±10%)	Detailed and rigorous
18		ins project:	Order of magnitude – estimate could vary between 10-100% Placeholder – actual cost may exceed estimate by more than	Detailed and rigorous (accurate within ±10%)
19			100%	(accurate manification)
20	5.06	Are funds available within existing agency	Yes	Ne
21		resources to complete this project?	No	No
22	5.07	Will/should multiple state or local agencies	Funding from single agency	Funding from single
23		help fund this project or system?	Funding from local government agencies	agency
24	F 00	If fodoed feenedal positive the institution	Funding from other state agencies	. ,
25	5.08	If federal financial participation is anticipated as a source of funding, has federal approval	Neither requested nor received	
26		been requested and received?	Requested but not received Requested and received	Not applicable
27 28			Not applicable	
20	5.09	Have all tangible and intangible benefits been	Project benefits have not been identified or validated	
30		identified and validated as reliable and	Some project benefits have been identified but not validated	All or nearly all project
31		achievable?	Most project benefits have been identified but not validated	benefits have been
			All or nearly all project benefits have been identified and validated	identified and validated
32	F 10	What is the hanafit number and that is	MARINE 1 years	
33	5.10	What is the benefit payback period that is defined and documented?	Within 1 year Within 3 years	
34			Within 5 years	Within 5 years
35 36			More than 5 years	within 5 years
37			No payback	
38	5.11	Has the project procurement strategy been	Procurement strategy has not been identified and documented	
		clearly determined and agreed to by affected	Stakeholders have not been consulted re: procurement strategy	Stakeholders have not
39		stakeholders?	Stakeholders have reviewed and approved the proposed	been consulted re: procurement strategy
40			procurement strategy	procurement strategy
41	5.12	What is the planned approach for acquiring	Time and Expense (T&E)	
42		necessary products and solution services to	Firm Fixed Price (FFP)	Firm Fixed Price (FFP)
43		successfully complete the project?	Combination FFP and T&E	
	5.13	What is the planned approach for procuring	Timing of major hardware and software purchases has not yet	
44		hardware and software for the project?	been determined Purchase all hardware and software at start of project to take	Timing of major hardware and software purchases
45			advantage of one-time discounts	has not yet been
			Just-in-time purchasing of hardware and software is documented	determined
46	E 14	Line a contract manager have ensigned to this	in the project schedule	
47	5.14	Has a contract manager been assigned to this project?		
48			Contract manager is the procurement manager Contract manager is the project manager	No contract manager
49			Contract manager is the project manager Contract manager assigned is not the procurement manager or	assigned
50			the project manager	
51	5.15	Has equipment leasing been considered for	Yes	
52		the project's large-scale computing purchases?	No	Yes
52 53	5.16	Have all procurement selection criteria and	No selection criteria or outcomes have been identified	
55		outcomes been clearly identified?	Some selection criteria and outcomes have been defined and	No selection criteria or
54			documented	outcomes have been
55			All or nearly all selection criteria and expected outcomes have been defined and documented	identified
55	5.17	Does the procurement strategy use a multi-	been defined and documented Procurement strategy has not been developed	Multi-stage evaluation
56	2/	stage evaluation process to progressively	Multi-stage evaluation not planned/used for procurement	and proof of concept or
57		narrow the field of prospective vendors to the		prototype planned/used to
58		single, best qualified candidate?	Multi-stage evaluation and proof of concept or prototype planned/used to select best qualified vendor	select best qualified vendor
59	5.18	For projects with total cost exceeding \$10	Procurement strategy has not been developed	Venuor
		million, did/will the procurement strategy	No, bid response did/will not require proof of concept or prototype	
60		require a proof of concept or prototype as part of the bid response?	Van hid soonenoo didkulli indude oo fafaaaaataan ista	Not applicable
61			Yes, bid response did/will include proof of concept or prototype	
62			Not applicable	

	В	С	D	E	
1	Agenc	y: Florida Department of Revenue	Pro	ject: IMS Replacement	
3		Se	ction 6 Project Organization Area		
4	#	Criteria	Values	Answer	
5	6.01	Is the project organization and governance	Yes		
		structure clearly defined and documented within an approved project plan?	No	No	
6	6.02	Have all roles and responsibilities for the			
7	0.02	executive steering committee been clearly	None or few have been defined and documented Some have been defined and documented	None or few have been	
8 9		identified?	All or nearly all have been defined and documented	defined and documented	
9 10	6.03	Who is responsible for integrating project	Not yet determined		
11	0.00	deliverables into the final solution?	Agency	System Integrator	
12			System Integrator (contractor)	(contractor)	
13	6.04	How many project managers and project	3 or more		
14	0.01	directors will be responsible for managing the	2	2	
15		project?	1	-	
	6.05	Has a project staffing plan specifying the	Needed staff and skills have not been identified		
16		number of required resources (including		Some or most staff roles	
17		project team, program staff, and contractors)	Some or most staff roles and responsibilities and needed skills have been identified	and responsibilities and	
17		and their corresponding roles, responsibilities	Staffing plan identifying all staff roles, responsibilities, and	needed skills have been	
18		and needed skill levels been developed?	skill levels have been documented	identified	
19	6.06	Is an experienced project manager dedicated	No experienced project manager assigned		
20	0.00	fulltime to the project?	No, project manager is assigned 50% or less to project		
20			No, project manager assigned more than half-time, but less	. Yes, experienced project manager dedicated full-	
21			than full-time to project	time, 100% to project	
00			Yes, experienced project manager dedicated full-time, 100%		
22	6.07	Are qualified project management team	to project None		
23	0.07	members dedicated full-time to the project	No, business, functional or technical experts dedicated 50%	No, business, functional	
24		······································	or less to project	or technical experts	
			No, business, functional or technical experts dedicated more	dedicated more than half-	
25			than half-time but less than full-time to project	time but less than full-time	
			Yes, business, functional or technical experts dedicated full-	to project	
26	( 00		time, 100% to project		
27	6.08	Does the agency have the necessary knowledge, skills, and abilities to staff the	Few or no staff from in-house resources		
28		project team with in-house resources?	Half of staff from in-house resources	Half of staff from in-house	
29			Mostly staffed from in-house resources	resources	
30	6.09	Is agency IT personnel turnover expected to	Completely staffed from in-house resources		
31 32	0.07	significantly impact this project?	Minimal or no impact	Minimal or no impact	
32 33			Moderate impact Extensive impact	winning of no impact	
55	6.10	Does the project governance structure			
34	0.10	establish a formal change review and control	Yes		
		board to address proposed changes in project	No	Yes	
35		scope, schedule, or cost?	No		
36	6.11	Are all affected stakeholders represented by	No board has been established		
37		functional manager on the change review and	No, only IT staff are on change review and control board	No board has been	
38		control board?	No, all stakeholders are not represented on the board	established	
20			Yes, all stakeholders are represented by functional manager		
39					

	В	С	D	E
1		cy: Florida Department of Revenue		ect: IMS Replacement
3		Se	ction 7 Project Management Area	
4	# 7.01	Criteria Does the project management team use a	Values	Answer
5	7.01	standard commercially available project	No Project Management team will use the methodology	
6		management methodology to plan,	selected by the systems integrator	Yes
7		implement, and control the project?	Yes	
8	7.02	For how many projects has the agency	None	
9		successfully used the selected project management methodology?	1-3	More than 3
10			More than 3	
11	7.03	How many members of the project team are	None	
12		proficient in the use of the selected project management methodology?	Some	All or nearly all
13	7.04		All or nearly all	
14	7.04	Have all requirements specifications been unambiguously defined and documented?	0% to 40% None or few have been defined and documented	41 to 80% Some have
14			41 to 80% Some have been defined and documented	been defined and
10			81% to 100% All or nearly all have been defined and	documented
16			documented	
47	7.05	Have all design specifications been	0% to 40% None or few have been defined and	
17		unambiguously defined and documented?	documented 41 to 80% Some have been defined and documented	41 to 80% Some have been defined and
18			81% to 100% All or nearly all have been defined and	documented
19			documented	
20	7.06	Are all requirements and design	0% to 40% None or few are traceable	
21		specifications traceable to specific business rules?	41 to 80% Some are traceable	0% to 40% None or
		10163 :	81% to 100% All or nearly all requirements and	few are traceable
22	7.07	Have all project deliverables/services and	specifications are traceable	
23	7.07	acceptance criteria been clearly defined and	None or few have been defined and documented Some deliverables and acceptance criteria have been	
24		documented?	defined and documented	None or few have been
			All or nearly all deliverables and acceptance criteria have	defined and documented
25			been defined and documented	Davies and size of the
26	7.08	Is written approval required from executive sponsor, business stakeholders, and project	No sign-off required	Review and sign-off from the executive sponsor,
27		manager for review and sign-off of major	Only project manager signs-off	business stakeholder,
		project deliverables?	Review and sign-off from the executive sponsor, business stakeholder, and project manager are required on all major	and project manager are
28			project deliverables	required on all major project deliverables
	7.09	Has the Work Breakdown Structure (WBS)	0% to 40% None or few have been defined to the work	
29		been defined to the work package level for all project activities?		0% to 40% None or
30		project activities?	41 to 80% Some have been defined to the work package level	few have been defined to
00			81% to 100% All or nearly all have been defined to the	the work package level
31			work package level	
32	7.10	Has a documented project schedule been approved for the entire project lifecycle?	Yes	No
33			No	
31	7.11	Does the project schedule specify all project tasks, go/no-go decision points	Yes	
34		(checkpoints), critical milestones, and		No
35		resources?	No	
36	7.12	Are formal project status reporting processes	No or informal processes are used for status reporting	Designation and the state
37		documented and in place to manage and control this project?	Project team uses formal processes Project team and executive steering committee use formal	Project team uses formal processes
38		1.2.***	status reporting processes	F.0000000
39	7.13	Are all necessary planning and reporting	No templates are available	All planning and reporting
40		templates, e.g., work plans, status reports,	Some templates are available	templates are available
41	714	issues and risk management, available?	All planning and reporting templates are available	
42 43	7.14	Has a documented Risk Management Plan been approved for this project?	Yes No	No
43 44	7.15	Have all known project risks and	No None or few have been defined and documented	
45		corresponding mitigation strategies been	Some have been defined and documented	None or few have been
		identified?	All known risks and mitigation strategies have been defined	defined and documented
46	7.16	Are standard change request review and		
47	1.10	Are standard change request, review and approval processes documented and in place	Yes	Yes
48		for this project?	No	
49	7.17	Are issue reporting and management	Yes	
50		processes documented and in place for this project?	No	Yes
50		p. 9561.		

	В	С	D	E
1	Agenc	y: Florida Department of Revenue	P	roject: IMS Replacement
2				
3			ection 8 Project Complexity Area	
4	#	Criteria	Values	Answer
5	8.01	How complex is the proposed solution	Unknown at this time	
6		compared to the current agency systems?	More complex	Less complex
7			Similar complexity	Ecos complex
8			Less complex	
9		Are the business users or end users	Single location	
10		dispersed across multiple cities, counties,	3 sites or fewer	More than 3 sites
11		districts, or regions?	More than 3 sites	
12		Are the project team members dispersed	Single location	
13		across multiple cities, counties, districts, or	3 sites or fewer	Single location
14		regions?	More than 3 sites	
15		How many external contracting or consulting	No external organizations	1 to 2 outernal
16		organizations will this project require?	1 to 3 external organizations	1 to 3 external organizations
17			More than 3 external organizations	organizations
18	8.05	What is the expected project team size?	Greater than 15	
19			9 to 15	0 to 15
20			5 to 8	9 to 15
21			Less than 5	
22		How many external entities (e.g., other	More than 4	
23		agencies, community service providers, or	2 to 4	
24		local government entities) will be impacted by	1	2 to 4
25		this project or system?	None	
26	8.07	What is the impact of the project on state	Business process change in single division or bureau	Business process change
27		operations?	Agency-wide business process change	in single division or
28			Statewide or multiple agency business process change	bureau
	8.08	Has the agency successfully completed a	Yes	
29		similarly-sized project when acting as		No
30		Systems Integrator?	No	
31	8.09	What type of project is this?	Infrastructure upgrade	
			Implementation requiring software development or	
32			purchasing commercial off the shelf (COTS) software	Combination of the above
33			Business Process Reengineering	
34			Combination of the above	
35		Has the project manager successfully	No recent experience	
36		managed similar projects to completion?	Lesser size and complexity	Similar size and
37			Similar size and complexity	complexity
38			Greater size and complexity	
39		Does the agency management have	No recent experience	
40		experience governing projects of equal or	Lesser size and complexity	Greater size and
41		similar size and complexity to successful completion?	Similar size and complexity	complexity
42			Greater size and complexity	

SCHEDU	LE IX: MAJ	OR AUDIT FINDIN	GS AND RECOMMENDATIONS	Budget Period: 2019 - 2	2020			
Department	: <u>Florida Depa</u> r	rtment of Revenue	Chief Internal Auditor:	Marie Walker				
Budget Entity	: <u>73XXXXXX</u>		Phone Number:	<b>Phone Number:</b> 717-7598				
(1)	(2)	(3)	(4)	(5)	(6)			
REPORT NUMBER	PERIOD ENDING	UNIT/AREA	SUMMARY OF FINDINGS AND RECOMMENDATIONS	SUMMARY OF CORRECTIVE ACTION TAKEN	ISSÚE CODE			
AG 2018-189	6/30/2017	Child Support Program	Internal controls for the State Disbursement Unit (SDU) Processing System (SMART System) need improvement. We again recommend that the FDOR ensure that service organization internal controls related to the processing of child support obligation collections and disbursements are appropriately designed and operating effectively.	The Child Support Program received and reviewed System and Methods, Inc. SOC 1 and SOC 2 audit reports for the period ending December 2017. Both are in compliance with the contractual requirements, and the Child Support Program worked with the provider to resolve all exceptions noted.	CODE			

Office of Policy and Budget - June 2018

# Fiscal Year 2019-20 LBR Technical Review Checklist

Department/Budget Entity (Service): Department of Revenue

Agency Budget Officer/OPB Analyst Name: Rebecca Evers / Olivia Hagood

A "Y" indicates "YES" and is acceptable, an "N/J" indicates "NO/Justification Provided" - these require further explanation/justification (additional sheets can be used as necessary), and "TIPS" are other areas to consider.

Program or Service (Budget Entity Codes)

		-		r è	get Entity	<i></i>
	Action	73010100	73210000	73310000	73410000	73710100
1. GENE	RAL.					
1.1	Are Columns A01, A04, A05, A23, A24, A25, A36, A93, IA1, IA5, IA6, IP1, IV1, IV3 and NV1 set to TRANSFER CONTROL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status for both the Budget and Trust Fund columns (no trust fund files for narrative columns)? Is Column A02 set to TRANSFER CONTROL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status for the Trust Fund Files (the Budget Files should already be on TRANSFER CONTROL for DISPLAY and MANAGEMENT CONTROL for UPDATE)? Are Columns A06, A07, A08 and A09 for Fixed Capital Outlay (FCO) set to TRANSFER CONTROL for DISPLAY status only (UPDATE status remains on OWNER)? (CSDI)	Y	Y	Y	Y	Y
1.2	Is Column A03 set to TRANSFER CONTROL for DISPLAY and UPDATE status for both the Pudget and Trust Fund columns? (CSDI)	Y	Y	Y	Y	Y
AUDITS:	the Budget and Trust Fund columns? (CSDI)					
1.3	Has Column A03 been copied to Column A12? Run the Exhibit B Audit Comparison Report to verify. <b>(EXBR, EXBA)</b>	Y	Y	Y	Y	Y
1.4	Has Column A12 security been set correctly to TRANSFER CONTROL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status? (CSDR, CSA)	Y	Y	Y	Y	Y
TIP	The agency should prepare the budget request for submission in this order: 1) Lock columns as described above after all audits have been corrected, reports are complete, and data verified for final submission; 2) copy Column A03 to Column A12; and 3) set Column A12 column security to ALL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status. A security control feature has been added to the LAS/PBS Web upload process that will require columns to be in the proper status before uploading.					
2. EXHI	BIT A (EADR, EXA)					
2.1	Is the budget entity authority and description consistent with the agency's LRPP and does it conform to the directives provided on page 59 of the LBR Instructions?	Y	Y	Y	Y	Y
2.2	Are the statewide issues generated systematically (estimated expenditures, nonrecurring expenditures, etc.) included?	Y	Y	Y	Y	Y
2.3	Are the issue codes and titles consistent with <i>Section 3</i> of the LBR Instructions (pages 15 through 29)? Do they clearly describe the issue?	Y	Y	Y	Y	Y
3. EXHI	BIT B (EXBR, EXB)					
3.1	Is it apparent that there is a fund shift where an appropriation category's funding source is different between A02 and A03? Were the issues entered into LAS/PBS correctly? Check D-3A funding shift issue 340XXX0 - a unique deduct and unique add back issue should be used to ensure fund shifts display correctly on the LBR exhibits.	Y	Y	Y	Y	Y
AUDITS:						
3.2	Negative Appropriation Category Audit for Agency Request (Columns A03 and A04): Are all appropriation categories positive by budget entity at the FSI level? Are all nonrecurring amounts less than requested amounts? (NACR, NAC - Report should print "No Negative Appropriation Categories Found")		Y	Y	Y	Y
3.3	Current Year Estimated Verification Comparison Report: Is Column A02 equal to Column B07? (EXBR, EXBC - Report should print "Records Selected Net To Zero")	Y	Y	Y	Y	Y

		Progra	m or Serv	vice (Bud	get Entity	Codes)
	Action	73010100	73210000	73310000	73410000	73710100
TID						
TIP	Generally look for and be able to fully explain significant differences between A02 and A03.					
TIP	Exhibit B - A02 equal to B07: Compares Current Year Estimated column to a backup of A02. This audit is necessary to ensure that the historical detail records have not been					
	adjusted. Records selected should net to zero.					
TIP	Requests for appropriations which require advance payment authority must use the sub-title					
	"Grants and Aids". For advance payment authority to local units of government, the Aid					
	to Local Government appropriation category (05XXXX) should be used. For advance					
	payment authority to non-profit organizations or other units of state government, a Special					
	Categories appropriation category (10XXXX) should be used.					
4. EXH	IBIT D (EADR, EXD)					
4.1	Is the program component objective statement consistent with the agency LRPP, and does	Y	Y	Y	Y	Y
	it conform to the directives provided on page 62 of the LBR Instructions?					Ŷ
4.2	Is the program component code and title used correct?	Y	Y	Y	Y	Y
TIP	Fund shifts or transfers of services or activities between program components will be					
	displayed on an Exhibit D whereas it may not be visible on an Exhibit A.	L				
	IBIT D-1 (ED1R, EXD1)					
5.1	Are all object of expenditures positive amounts? (This is a manual check.)	Y	Y	Y	Y	Y
AUDITS						
5.2	Do the fund totals agree with the object category totals within each appropriation category? (ED1R, XD1A - Report should print "No Differences Found For This Report")	Y	Y	Y	Y	Y
	(EDIK, XDIA - Report should print No Differences Found For This Report )		1	1	1	1
5.3	FLAIR Expenditure/Appropriation Ledger Comparison Report: Is Column A01 less than					
	Column B04? (EXBR, EXBB - Negative differences [with a \$5,000 allowance] need to	Y	Y	Y	Y	Y
	be corrected in Column A01.)					
5.4	A01/State Accounts Disbursements and Carry Forward Comparison Report: Does Column					
	A01 equal Column B08? (EXBR, EXBD - Differences [with a \$5,000 allowance at the	Y	Y	Y	Y	Y
	department level] need to be corrected in Column A01.)					
TIP	If objects are negative amounts, the agency must make adjustments to Column A01 to					
	correct the object amounts. In addition, the fund totals must be adjusted to reflect the					
	adjustment made to the object data.	<b> </b>				
TIP	If fund totals and object totals do not agree or negative object amounts exist, the agency					
TID	must adjust Column A01. Exhibit B - A01 less than B04: This audit is to ensure that the disbursements and					
TIP	carry/certifications forward in A01 are less than FY 2016-17 approved budget. Amounts					
	should be positive. The \$5,000 allowance is necessary for rounding.					
TIP	If B08 is not equal to A01, check the following: 1) the initial FLAIR disbursements or					
	carry forward data load was corrected appropriately in A01; 2) the disbursement data from					
	departmental FLAIR was reconciled to State Accounts; and 3) the FLAIR disbursements					
	did not change after Column B08 was created.					
6. EXH	IBIT D-3 (ED3R, ED3) (Not required in the LBR - for analytical purposes only.)					
6.1	Are issues appropriately aligned with appropriation categories?	Y	Y	Y	Y	Y
TIP	Exhibit D-3 is not required in the budget submission but may be needed for this particular					
	appropriation category/issue sort. Exhibit D-3 is also a useful report when identifying					
	negative appropriation category problems.	L				
	IBIT D-3A (EADR, ED3A) (Required to be posted to the Florida Fiscal Portal)					
7.1	Are the issue titles correct and do they clearly identify the issue? (See pages 15 through 29	Y	Y	Y	Y	Y
7.0	of the LBR Instructions.)					
7.2	Does the issue narrative adequately explain the agency's request and is the explanation	Y	Y	Y	Y	Y
	consistent with the LRPP? (See pages 67 through 69 of the LBR Instructions.)	1	1	1	1	1

		Progra	am or Ser	vice (Bud	lget Entity	v Codes)
	Action	73010100	73210000	73310000	73410000	73710100
7.3	Does the narrative for Information Technology (IT) issue follow the additional narrative requirements described on pages 69 through 72 of the LBR Instructions?	Y	Y	Y	Y	Y
7.4	Are all issues with an IT component identified with a "Y" in the "IT COMPONENT?" field? If the issue contains an IT component, has that component been identified and documented?	Y	Y	Y	Y	Y
7.5	Does the issue narrative explain any variances from the Standard Expense and Human Resource Services Assessments package? Is the nonrecurring portion in the nonrecurring column? (See pages E.4 through E.6 of the LBR Instructions.)	Y	Y	Y	Y	Y
7.6	Does the salary rate request amount accurately reflect any new requests and are the amounts proportionate to the Salaries and Benefits request? Note: Salary rate should always be annualized.	Y	Y	Y	Y	Y
7.7	Does the issue narrative thoroughly explain/justify all Salaries and Benefits amounts entered into the Other Salary Amounts transactions (OADA/C)? Amounts entered into OAD are reflected in the Position Detail of Salaries and Benefits section of the Exhibit D- 3A. (See pages 95 and 96 of the LBR Instructions.)	Y	Y	Y	Y	Y
7.8	Does the issue narrative include the Consensus Estimating Conference forecast, where appropriate?	Y	Y	Y	Y	Y
7.9	Does the issue narrative reference the specific county(ies) where applicable?	Y	Y	Y	Y	Y
7.10	Do the 160XXX0 issues reflect budget amendments that have been approved (or in the process of being approved) and that have a recurring impact (including Lump Sums)? Have the approved budget amendments been entered in Column A18 as instructed in Memo #18-005?	Y	Y	Y	Y	Y
7.11	When appropriate are there any 160XXX0 issues included to delete positions placed in reserve in the OPB Position and Rate Ledger (e.g. unfunded grants)? Note: Lump sum appropriations not yet allocated should <u>not</u> be deleted. (PLRR, PLMO)	Y	Y	Y	Y	Y
7.12	Does the issue narrative include plans to satisfy additional space requirements when requesting additional positions?	Y	Y	Y	Y	Y
7.13	Has the agency included a 160XXX0 issue and 210XXXX and 260XXX0 issues as required for lump sum distributions?	Y	Y	Y	Y	Y
7.14	Do the amounts reflect appropriate FSI assignments?	Y	Y	Y	Y	Y
7.15	Are the 33XXXX0 issues negative amounts only and do not restore nonrecurring cuts from a prior year or fund any issues that net to a positive or zero amount? Check D-3A issues 33XXXX0 - a unique issue should be used for issues that net to zero or a positive amount.	Y	Y	Y	Y	Y
7.16	Do the issue codes relating to special <i>salary and benefits</i> issues (e.g., position reclassification, pay grade adjustment, overtime/on-call pay, etc.) have an "A" in the fifth position of the issue code (XXXXAXX) and are they self-contained (not combined with other issues)? (See pages 28 and 90 of the LBR Instructions.)	Y	Y	Y	Y	Y
7.17	Do the issues relating to <i>Information Technology (IT)</i> have a "C" in the sixth position of the issue code (36XXXCX) and are the correct issue codes used (361XXC0, 362XXC0, 363XXC0, 17C01C0, 17C02C0, 17C03C0, 24010C0, 33001C0, 30010C0, 33011C0, 160E470, 160E480 or 55C01C0)?	Y	Y	Y	Y	Y
7.18	Are the issues relating to <i>major audit findings and recommendations</i> properly coded (4A0XXX0, 4B0XXX0)?	N/A	N/A	N/A	N/A	N/A
7.19	Does the issue narrative identify the strategy or strategies in the Five Year Statewide Strategic Plan for Economic Development?	Y	Y	Y	Y	Y
AUDIT					1	1
7.20	Does the General Revenue for 160XXXX (Adjustments to Current Year Expenditures) issues net to zero? (GENR, LBR1)	Y	Y	Y	Y	Y
7.21	Does the General Revenue for 180XXXX (Intra-Agency Reorganizations) issues net to zero? (GENR, LBR2)	Y	Y	Y	Y	Y

		-	1	1	lget Entity	r
	Action	73010100	73210000	73310000	73410000	737101
7.22	Does the General Revenue for 200XXXX (Estimated Expenditures Realignment) issues net to zero? (GENR, LBR3)	Y	Y	Y	Y	Y
7.23	Have FCO appropriations been entered into the nonrecurring column (A04)? (GENR, LBR4 - Report should print "No Records Selected For Reporting" or a listing of D- 3A issue(s) assigned to Debt Service (IOE N) or in some cases State Capital Outlay - Public Education Capital Outlay (IOE L))	Y	Y	Y	Y	Y
TIP	Salaries and Benefits amounts entered using the OADA/C transactions must be thoroughly justified in the D-3A issue narrative. Agencies can run <b>OADA/OADR</b> from STAM to identify the amounts entered into OAD and ensure these entries have been thoroughly explained in the D-3A issue narrative.		-		-	-
TIP	The issue narrative must completely and thoroughly explain and justify each D-3A issue. Agencies must ensure it provides the information necessary for the OPB and legislative analysts to have a complete understanding of the issue submitted. Thoroughly review pages 67 through 72 of the LBR Instructions.					
TIP	Check BAPS to verify status of budget amendments. Check for reapprovals not picked up in the General Appropriations Act. Verify that Lump Sum appropriations in Column A02 do not appear in Column A03. Review budget amendments to verify that 160XXX0 issue amounts correspond accurately and net to zero for General Revenue funds.					
TIP	If an agency is receiving federal funds from another agency the FSI should = 9 (Transfer - Recipient of Federal Funds). The agency that originally receives the funds directly from the federal agency should use FSI = 3 (Federal Funds).					
TIP	If an appropriation made in the FY 2017-18 General Appropriations Act duplicates an appropriation made in substantive legislation, the agency must create a unique deduct nonrecurring issue to eliminate the duplicated appropriation. Normally this is taken care of through line item veto.					
	EDULE I & RELATED DOCUMENTS (SC1R, SC1 - Budget Entity Level or SC1R, SC	C1D - I	Departn	nent Le	vel) (Re	quire
-	osted to the Florida Fiscal Portal)		1	1	<u> </u>	
8.1	Has a separate department level Schedule I and supporting documents package been submitted by the agency?	Y	Y	Y	Y	Y
8.2	Has a Schedule I and Schedule IB been completed in LAS/PBS for each operating trust fund?	Y	Y	Y	Y	Y
8.3	Have the appropriate Schedule I supporting documents been included for the trust funds (Schedule IA, Schedule IC, and Reconciliation to Trial Balance)?	Y	Y	Y	Y	Y
8.4	Have the Examination of Regulatory Fees Part I and Part II forms been included for the applicable regulatory programs?	Y	Y	Y	Y	Y
8.5	Have the required detailed narratives been provided (5% trust fund reserve narrative; method for computing the distribution of cost for general management and administrative services narrative; adjustments narrative; revenue estimating methodology narrative; fixed capital outlay adjustment narrative)?	Y	Y	Y	Y	Y
8.6	Has the Inter-Agency Transfers Reported on Schedule I form been included as applicable for transfers totaling \$100,000 or more for the fiscal year?	Y	Y	Y	Y	Y
8.7	If the agency is scheduled for the annual trust fund review this year, have the Schedule ID and applicable draft legislation been included for recreation, modification or termination of existing trust funds?	Y	Y	Y	Y	Y
8.8	If the agency is scheduled for the annual trust fund review this year, have the necessary trust funds been requested for creation pursuant to section 215.32(2)(b), Florida Statutes - including the Schedule ID and applicable legislation?	Y	Y	Y	Y	Y
8.9	Are the revenue codes correct? In the case of federal revenues, has the agency appropriately identified direct versus indirect receipts (object codes 000700, 000750, 000799, 001510 and 001599)? For non-grant federal revenues, is the correct revenue code	Y	Y	Y	Y	Y
	identified (codes 000504, 000119, 001270, 001870, 001970)?					

		Progra	m or Ser	vice (Bud	get Entity	Codes)
	Action	-		· · ·	73410000	73710100
8.11	Are the General Revenue Service Charge percentage rates used for each revenue source correct? (Refer to section 215.20, Florida Statutes, for appropriate General Revenue Service Charge percentage rates.)	Y	Y	Y	Y	Y
8.12	Is this an accurate representation of revenues based on the most recent Consensus Estimating Conference forecasts?	Y	Y	Y	Y	Y
8.13	If there is no Consensus Estimating Conference forecast available, do the revenue estimates appear to be reasonable?	Y	Y	Y	Y	Y
8.14	Are the federal funds revenues reported in Section I broken out by individual grant? Are the correct CFDA codes used?	Y	Y	Y	Y	Y
8.15	Are anticipated grants included and based on the state fiscal year (rather than federal fiscal year)?	Y	Y	Y	Y	Y
8.16	Are the Schedule I revenues consistent with the FSI's reported in the Exhibit D-3A?	Y	Y	Y	Y	Y
8.17	If applicable, are nonrecurring revenues entered into Column A04?	Y	Y	Y	Y	Y
8.18	Has the agency certified the revenue estimates in columns A02 and A03 to be the latest and most accurate available? Does the certification include a statement that the agency will notify OPB of any significant changes in revenue estimates that occur prior to the Governor's Budget Recommendations being issued?		Y	Y	Y	Y
8.19	Is a 5% trust fund reserve reflected in Section II? If not, is sufficient justification provided for exemption? Are the additional narrative requirements provided?	Y	Y	Y	Y	Y
8.20	Are appropriate General Revenue Service Charge nonoperating amounts included in Section II?	Y	Y	Y	Y	Y
8.21	Are nonoperating expenditures to other budget entities/departments cross-referenced accurately?	Y	Y	Y	Y	Y
8.22	Do transfers balance between funds (within the agency as well as between agencies)? (See also 8.6 for required transfer confirmation of amounts totaling \$100,000 or more.)	Y	Y	Y	Y	Y
8.23	Are nonoperating expenditures recorded in Section II and adjustments recorded in Section III?	Y	Y	Y	Y	Y
8.24	Are prior year September operating reversions appropriately shown in column A01, Section III?	Y	Y	Y	Y	Y
8.25	Are current year September operating reversions (if available) appropriately shown in column A02, Section III?	Y	Y	Y	Y	Y
8.26	Does the Schedule IC properly reflect the unreserved fund balance for each trust fund as defined by the LBR Instructions, and is it reconciled to the agency accounting records?	Y	Y	Y	Y	Y
8.27	Has the agency properly accounted for continuing appropriations (category 13XXXX) in column A01, Section III?	Y	Y	Y	Y	Y
8.28	Does Column A01 of the Schedule I accurately represent the actual prior year accounting data as reflected in the agency accounting records, and is it provided in sufficient detail for analysis?	Y	Y	Y	Y	Y
8.29 AUDITS	Does Line I of Column A01 (Schedule I) equal Line K of the Schedule IC?	Y	Y	Y	Y	Y
8.30	Is Line I a positive number? (If not, the agency must adjust the budget request to eliminate the deficit).	Y	Y	Y	Y	Y
8.31	Is the June 30 Adjusted Unreserved Fund Balance (Line I) equal to the July 1 Unreserved Fund Balance (Line A) of the following year? If a Schedule IB was prepared, do the totals agree with the Schedule I, Line I? (SC1R, SC1A - Report should print "No Discrepancies Exist For This Report")	Y	Y	Y	Y	Y
8.32	Has a Department Level Reconciliation been provided for each trust fund and does Line A of the Schedule I equal the CFO amount? If not, the agency must correct Line A. (SC1R, DEPT)	Y	Y	Y	Y	Y

		Progra	am or Ser	vice (Bud	get Entity	Codes)
	Action	73010100	73210000	73310000	73410000	73710100
0.22						
8.33	Has a Schedule IB been provided for ALL trust funds having an unreserved fund balance					
	in columns A01, A02 and/or A03, and if so, does each column's total agree with line I of	Y	Y	Y	Y	Y
	the Schedule I?					
8.34	Have A/R been properly analyzed and any allowances for doubtful accounts been properly	Y	Y	Y	Y	Y
	recorded on the Schedule IC?		1	1	1	1
TIP	The Schedule I is the most reliable source of data concerning the trust funds. It is very					
	important that this schedule is as accurate as possible!					
TIP	Determine if the agency is scheduled for trust fund review. (See page 128 of the LBR					
	Instructions.) Transaction DFTR in LAS/PBS is also available and provides an LBR					
	review date for each trust fund.					
TIP	Review the unreserved fund balances and compare revenue totals to expenditure totals to					
TID	determine and understand the trust fund status.					
TIP	Typically nonoperating expenditures and revenues should not be a negative number. Any					
	negative numbers must be fully justified.					
	EDULE II (PSCR, SC2)					
AUDIT:		1	1	1	1	1
9.1	Is the pay grade minimum for salary rate utilized for positions in segments 2 and 3? (BRAR, BRAA - Report should print "No Records Selected For This Request")					
	Note: Amounts other than the pay grade minimum should be fully justified in the D-3A	Y	Y	Y	Y	Y
	issue narrative. (See <i>Base Rate Audit</i> on page 158 of the LBR Instructions.)	Ŷ	Ŷ	Ŷ	Ŷ	Ŷ
	issue narrative. (See <i>Base Rate Auati</i> on page 138 of the LBR instructions.)					
10 SCU	IEDIU E III (DSCD_SC2)					
	IEDULE III (PSCR, SC3)           Is the appropriate lapse amount applied? (See page 93 of the LBR Instructions.)	Y	Y	Y	Y	Y
10.1 10.2	Are amounts in <i>Other Salary Amount</i> appropriate and fully justified? (See page 96 of the	I	I	I	I	I
10.2	LBR Instructions for appropriate use of the OAD transaction.) Use <b>OADI</b> or <b>OADR</b> to	37	37	37	17	37
	identify agency other salary amounts requested.	Y	Y	Y	Y	Y
11.000						
	IEDULE IV (EADR, SC4)	17	37	17	37	37
11.1 TID	Are the correct Information Technology (IT) issue codes used?	Y	Y	Y	Y	Y
TIP	If IT issues are not coded (with "C" in 6th position or within a program component of					
	1603000000), they will not appear in the Schedule IV.					
	IEDULE VIIIA (EADR, SC8A)		-		-	
12.1	Is there only one #1 priority, one #2 priority, one #3 priority, etc. reported on the Schedule					
	VIII-A? Are the priority narrative explanations adequate? Note: FCO issues can be	Y	Y	Y	Y	Y
	included in the priority listing.					
13. SCH	IEDULE VIIIB-1 (EADR, S8B1)		1		1	
13.1	NOT REQUIRED FOR THIS YEAR	N/A	N/A	N/A	N/A	N/A
	IEDULE VIIIB-2 (EADR, S8B2) (Required to be posted to the Florida Fiscal Portal)		1		1	
14.1	Do the reductions comply with the instructions provided on pages 102 through 104 of the					
	LBR Instructions regarding a 10% reduction in recurring General Revenue and Trust					
	Funds, including the verification that the 33BXXX0 issue has NOT been used? Verify that	Y	Y	Y	Y	Y
	excluded appropriation categories and funds were not used (e.g. funds with FSI 3 and 9,					
	etc.)					
	IEDULE VIIIC (EADR, S8C) (This Schedule is optional, but if included it is required to	be pos	ted to t	he Flor	ida	
Fiscal Po						
15.1	Does the schedule display reprioritization issues that are each comprised of two unique					
	issues - a deduct component and an add-back component which net to zero at the	N/A	N/A	N/A	N/A	N/A
150	department level?					
15.2	Are the priority narrative explanations adequate and do they follow the guidelines on pages 105, 107 of the LPP instructions?	N/A	N/A	N/A	N/A	N/A
	105-107 of the LBR instructions?					

		Program or Service (Budget Entity Code 73010100 73210000 73310000 73410000 7371				-
	Action	73010100	73210000	73310000	73410000	73710100
15.0			1	1		
15.3	Does the issue narrative in A6 address the following: Does the state have the authority to implement the reprioritization issues independent of other entities (federal and local governments, private donors, etc.)? Are the reprioritization issues an allowable use of the	N/A	N/A	N/A	N/A	N/A
	recommended funding source?					
AUDIT:						
15.6	Do the issues net to zero at the department level? (GENR, LBR5)	N/A	N/A	N/A	N/A	N/A
16 SCH	EDULE XI (USCR,SCXI) (LAS/PBS Web - see pages 108-112 of the LBR Instructions	for dot	ailad ir	structi	ons) (P	aguirad
	ted to the Florida Fiscal Portal in Manual Documents)	ioi uei	ancu m	isti ucti	0115) (IX	equireu
16.1	Agencies are required to generate this spreadsheet via the LAS/PBS Web. The Final Excel					
10.1	version no longer has to be submitted to OPB for inclusion on the Governor's Florida					
	<b>Performs Website.</b> (Note: Pursuant to section 216.023(4) (b), Florida Statutes, the	Y	Y	Y	Y	Y
		I	I	I	I	I
	Legislature can reduce the funding level for any agency that does not provide this information.)					
16.2		v	V	V	V	V
16.2	Do the PDF files uploaded to the Florida Fiscal Portal for the LRPP and LBR match?	Y	Y	Y	Y	Y
	INCLUDED IN THE SCHEDULE XI REPORT:					
16.3	Does the FY 2016-17 Actual (prior year) Expenditures in Column A36 reconcile to	Y	Y	Y	Y	Y
16.4	Column A01? (GENR, ACT1)					
16.4	None of the executive direction, administrative support and information technology					
	statewide activities (ACT0010 thru ACT0490) have output standards (Record Type 5)?	Y	Y	Y	Y	Y
	(Audit #1 should print "No Activities Found")					
16.5	Does the Fixed Capital Outlay (FCO) statewide activity (ACT0210) only contain 08XXXX					
	or 14XXXX appropriation categories? (Audit #2 should print "No Operating	Y	Y	Y	Y	Y
	Categories Found")					
16.6	Has the agency provided the necessary standard (Record Type 5) for all activities which					
	should appear in Section II? (Note: Audit #3 will identify those activities that do NOT					
	have a Record Type '5' and have not been identified as a 'Pass Through' activity. These					
	activities will be displayed in Section III with the 'Payment of Pensions, Benefits and	Y	Y	Y	Y	Y
	Claims' activity and 'Other' activities. Verify if these activities should be displayed in					
	Section III. If not, an output standard would need to be added for that activity and the					
	Schedule XI submitted again.)					
16.7	Does Section I (Final Budget for Agency) and Section III (Total Budget for Agency)	Y	Y	Y	Y	Y
	equal? (Audit #4 should print "No Discrepancies Found")	I	I	I	I	I
TIP	If Section I and Section III have a small difference, it may be due to rounding and therefore					
	will be acceptable.					
17. MAN	NUALLY PREPARED EXHIBITS & SCHEDULES (Required to be posted to the Flori	da Fisc	al Port	al)		
17.1	Do exhibits and schedules comply with LBR Instructions (pages 113 through 155 of the	Y	Y	Y	Y	Y
	LBR Instructions), and are they accurate and complete?	I	1	1	1	I
17.2	Does manual exhibits tie to LAS/PBS where applicable?	Y	Y	Y	Y	Y
17.3	Are agency organization charts (Schedule X) provided and at the appropriate level of	17	37	37	N/	17
	detail?	Y	Y	Y	Y	Y
17.4	Does the LBR include a separate Schedule IV-B for each IT project over \$1 million (see					
	page 131 of the LBR instructions for exceptions to this rule)? Have all IV-Bs been emailed	Y	Y	Y	Y	Y
	to: IT@LASPBS.STATE.FL.US?					
17.5	Are all forms relating to Fixed Capital Outlay (FCO) funding requests submitted in the					
- /	proper form, including a Truth in Bonding statement (if applicable) ?	N/A	N/A	N/A	N/A	N/A
AUDITS	- GENERAL INFORMATION		1	1		
TIP	Review Section 6: Audits of the LBR Instructions (pages 157-159) for a list of audits and					
	their descriptions.					
TIP	Reorganizations may cause audit errors. Agencies must indicate that these errors are due					
	to an agency reorganization to justify the audit error.					
18. CAP	ITAL IMPROVEMENTS PROGRAM (CIP) (Required to be posted to the Florida Fise	cal Por	tal)			
18.1	Are the CIP-2, CIP-3, CIP-A and CIP-B forms included?	Y	Y	Y	Y	Y

		Progra	Program or Service (Budget Entity Code					
	Action	73010100	73210000	73310000	73410000	73710100		
18.2	Are the CIP-4 and CIP-5 forms submitted when applicable (see CIP Instructions)?	N/A	N/A	N/A	N/A	N/A		
18.3	Do all CIP forms comply with CIP Instructions where applicable (see CIP Instructions)?	Y	Y	Y	Y	Y		
18.4	Does the agency request include 5 year projections (Columns A03, A06, A07, A08 and A09)?	Y	Y	Y	Y	Y		
18.5	Are the appropriate counties identified in the narrative?	Y	Y	Y	Y	Y		
18.6	Has the CIP-2 form (Exhibit B) been modified to include the agency priority for each project and the modified form saved as a PDF document?	Y	Y	Y	Y	Y		
TIP	Requests for Fixed Capital Outlay appropriations which are Grants and Aids to Local Governments and Non-Profit Organizations must use the Grants and Aids to Local Governments and Non-Profit Organizations - Fixed Capital Outlay major appropriation category (140XXX) and include the sub-title "Grants and Aids". These appropriations utilize a CIP-B form as justification.							
19. FLC	ORIDA FISCAL PORTAL							
19.1	Have all files been assembled correctly and posted to the Florida Fiscal Portal as outlined in the Florida Fiscal Portal Submittal Process?	Y	Y	Y	Y	Y		