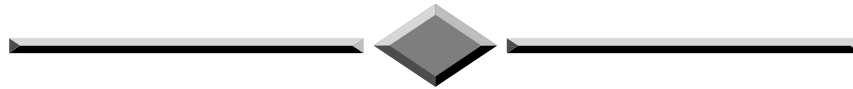


OFFICE DIRECTORY



Office of Supplier Diversity
4050 Esplanade Way, Suite 360
Tallahassee, Florida 32399
(850) 487-0915 – telephone
(850) 922-6852 – fax

website:

www.osd.dms.state.fl.us

E-mail address:

osdhelp@dms.state.fl.us

Administration

Windell Paige -Director
Arnell Bryant-Willis -Director of Operations
Thaddeus Fortune – Certification/Compliance Manager

Certification Unit

Melissa Leon – Operations & Management Consultant I
William H. McQueen – Operations & Management Consultant I
David E. Rackard – Operations & Management Consultant I
Lloyd Ringgold – Operations & Management Consultant I
Polly Williams – Operations & Management Consultant I
Melissa Banner – Senior Word Processing Systems Operator
Jean Gardner – Staff Assistant
Linda Smith – Senior Clerk

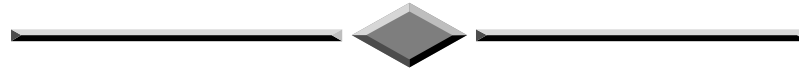
Compliance Unit

Sherry Fagg – Operations & Management Consultant I
Bridget Lee – Senior Management Analyst
Tara George – Information Specialist
Shelia Simmons – Staff Assistant
Denise Wright – Staff Assistant
Barbara Thompson-Yates – Purchasing Agent II

Information Technology Resources Unit

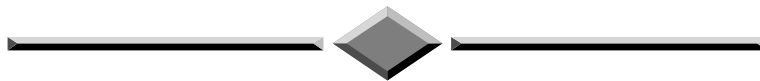
Dwayne Cargile – Systems Project Administrator
Susan Hodge – Office Automation Analyst

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GLOSSARY OF TERMS



M/WBE - (Minority or Woman Business Enterprise) refers to businesses underrepresented in State contracting prior to the development of the Florida Small & Minority Business Assistance Act of 1985 (Part IV, Chapter 288 F.S.) It means any small business concern which is organized to engage in commercial transactions, which is domiciled in Florida, and which is at least 51% owned by women (a disadvantaged majority) or minority persons and whose management and daily operations are controlled by such persons.

CM/WBE - (Certified Minority or Woman Business Enterprises) are those businesses who have completed the State certification process and have received their certificate and letter of certification.

SAMAS - (State Automated Management Accounting System) now replaced by FLAIR (Florida Accounting Information Resource System). This is a computer based general ledger accounting sub-system which provides accounting control over assets, liabilities, revenue and expenditures

SPURS - (Statewide Purchasing Subsystem) This is an automated computer system used by State agencies to create purchase orders and create reports on purchasing activities.

Reciprocal Certification -The OSD office procedures which allow us to accept M/WBE's certified by the Federal Government (8a certified) or other local certification agencies if they meet State certification criteria.

Certification - is the process by which a business enterprise is verified to be legitimately owned and operated by a minority person or persons.

One-Way Certification – The State and local M/WBE organizations have approved a set of certification criteria that allows locally certified businesses to also become State certified. This will increase our pool of certified businesses if they don't meet our criteria.

One Stop Certification - (On-Site Certification) The process whereby the OSD office accepts and analyzes MBE applications and documentation from potential M/WBE's and can then inform them immediately that they are or are not certified.

Profiler Customer Database -The name of the OSD office computerized list of certified minority businesses, their demographics, statistical data and areas of certification.

Category 4 Bids – State bids for products or services valued at \$150,000 or more.

SNAPS (State Negotiated Agreement Price Schedule) A program that offers pre-negotiated prices with small vendors on a non-mandatory, non-exclusive basis These commodities must meet State requirements for environmentally desirable commodities and services under Category 5. This speeds up the purchase process by screening vendors.

Minority - must establish membership in one of the ethnic groups that are statutorily recognized as a minority in the state of Florida; African-American, Asian-American, Hispanic-American, Native American. Additionally, Non-Minority women may also become certified.

Small Business -The definition of "small business" was expanded to include more women and minority contractors. In addition, the number of employees an MBE must have in order to meet minimal certification criteria changed from 100 to 200, while net worth requirements increased from \$3 million to \$5 million.

A Message From The Director

February 1, 2001

To the Citizens of Florida:

The Office of Supplier Diversity (OSD), *formerly the Minority Business Advocacy and Assistance Office*, is proud to present its Fiscal Year 1999-00 Annual Report. This report is submitted in accordance with provisions of the Florida Statutes, Chapter 287.09451. This provision documents the activities of the OSD, as well as, the contract participation of minority and non-minority women-owned business enterprises with State agencies and universities.



The OSD serves as the State's official "matchmaker" for strategic business alliances, conducts outreach activities and provides technical assistance and support to state agencies, universities, and the private sector concerning minority/women business enterprises.

The annual report provides an overview of the activities and achievements of the OSD in carrying out its mission of promoting equity in contracting for minority- and non-minority women-owned business enterprises (M/WBES) as part of the Governor's One Florida Initiative.

Additionally, the report records expenditure amounts as provided to the OSD by the Office of the Comptroller. Subsequently, the numbers published and the numbers maintained by the OSD may be different as a result of manual adjustments made at the end of the fiscal year.

Through assertive leadership and a genuine commitment to outreach and matchmaking, minority-owned for profit businesses (both certified and non-certified) have benefited from great increases in state spending. Fiscal Year 1999-2000 spending figures show a total of \$691 million in minority for-profit business spending by state government. For the same period, the amount of spending with not-for-profit minority organizations totaled \$433,000,771 in state spending.

In addition, two new categories of spending not captured in previous reports are non-certified and not-for-profit minority dollars. Non-certified expenditures reflect those vendors who register as a minority or women-owned business enterprise, but do not meet the criteria for certification, (i.e. not incorporated in Florida). Not-for-profit dollars reflect expenditures to organizations who service minority communities and/or are controlled by a minority board of directors/owners. These new categories help us to provide greater truth in measurement.

It has been a historical year for M/WBES in our great state as total minority spending exceeded One Billion Dollars! Diversity works in One Florida.

Sincerely,

Windell Paige

OFFICE OF SUPPLIER DIVERSITY



Office Values

Integrity, Respect, Quality Customer Service, and Team Work

Mission Statement

Promote equity in contracting for Minority/Women Business Enterprises (M/WBEs).

Vision Statement

To become a one-stop resource center for Minority/Women Business Enterprises (M/WBEs) which facilitates equity in contracting, while ensuring diverse participation in the procurement process by providing excellent customer service.

OFFICE OF SUPPLIER DIVERSITY: AN OVERVIEW



The Minority/Women Business Enterprise (M/WBE) Program

The state's minority business enterprise (M/WBE) program has been restructured under legislation passed during the 2000 session. Under this legislation, the Minority Business Advocacy and Assistance Office (MBAAO) was renamed the Office of Supplier Diversity (OSD). It has been reorganized and moved from the Department of Labor & Employment Security to the Department of Management Services.

The Office of Supplier Diversity provides leadership and guidance on certification of minority and non-minority women vendors that are used by state agencies and universities. A reciprocal process has been developed with local government and other certifying entities throughout the state to develop a one-way certification process. The OSD additionally, sponsors quarterly and annual matchmaking events to increase marketing opportunities for minority vendors on a statewide basis.

Key Initiatives of the OSD for FY 2001-2002

The following are considered essential initiatives and are consistent with the Governor's statewide priorities:

1. Develop and implement a race-neutral program.
2. Promote equity in the state procurement process by conducting outreach activities such as matchmaking/trade fairs, regional training workshops, seminars, and conferences.
3. Conduct audits of those vendors who meet the \$100,000 benchmark on an annual basis.

OSD Overview Highlights

The OSD achieves its mission of promoting equity in contracting for minority and non-minority women-owned business enterprises (M/WBEs) by performing the following duties and responsibilities:

- Provides a central statewide minority business enterprise certification system
- Monitors the degree to which agencies procure services, commodities and construction from minority business enterprises
- Serves as the state's official "matchmaker" for strategic business alliances
- Conducts outreach activities: national, regional, statewide, matchmakers/trade fairs and conferences
- Reviews and approves annual M/WBE Utilization Plans for state agencies
- Provides technical assistance to state agencies, universities, and the private sector on Certified Minority/Women Business Enterprises (CM/WBEs) availability, and Minority Business Enterprise program coordination
- Directs and coordinates minority vendor certification, recertification, amended certifications, and denial of certifications
- Investigates false representation by M/WBEs
- Reviews Category 4 bid documents and provides recommendations for minority business inclusion
- Conducts quality assurance audits and on-site reviews of M/WBEs
- Creates publications: newsletters, brochures, reports, training materials etc.
- Tracks statistics on CM/WBEs compliance
- Monitors SAMAS reports for accuracy and adjustments
- Coordinates and trains internal and external customers regarding One Florida Equity in Contracting
- Maintains the directory and updates Website
- Investigates allegations of discrimination
- Maintains and publishes a list of disqualified vendors
- Coordinates the state's efforts to impact Historically Underutilized Business Zones
- Identifies Governor's Diversity Award recipients for outstanding efforts to assist in expanding the equity in contracting program

CERTIFICATION UNIT OVERVIEW



Certification is the process by which a business enterprise is verified to be legitimately owned and operated by a minority person or persons. Florida residents who make application for certification must establish membership in one of the ethnic groups that are statutorily recognized as a minority in the state of Florida:

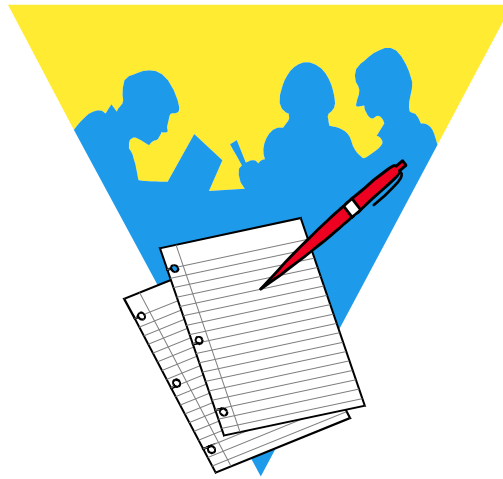
- a. African-American
- b. Asian-American
- c. Hispanic-American
- d. Native American
- e. Non-Minority women

Only businesses domiciled in the state of Florida are eligible to apply and applicants must also document at least 51% ownership of the enterprise and must demonstrate control of the day-to-day operations of the Florida-based firm.

In order to allow the Office to identify ways for better inclusion of minority businesses in state contracting opportunities, the Office of Supplier Diversity has streamlined its M/WBE certification procedures and shortened the time for certification, as well as the amount/type of detailed business data required for vendors. The systematic approach to streamlining the certification process will provide additional benefits to our customers. Those benefits include the reduction of paperwork to become certified with the state by implementing the one-way certification process as well as a reduction in the length of time it takes to be certified.

In addition, the streamlining has helped develop a race- and gender-neutral program to bring about a more diverse statewide purchasing process, while fostering mentor protégé programs between minority vendors and state contract holders.

Changes in the Certification Process



Under the One Florida Initiative, the OSD works to reflect the state's commitment to fair and equal opportunity for all to compete for state contracts, while enthusiastically embracing diversity. Vendors should reflect the full diversity of the citizens of Florida. The Office is also charged with measuring the state's success as it relates to minority spending, matchmaking minority and non-minority women-owned businesses with purchasing/contract opportunities and enhancing minority business development. In addition, the Office of Supplier Diversity also serves as custodian of an automated information system, which can be used by vendors, partners and agencies for outreach activities.

Other ways in which the Certification Unit has improved its services includes the following:

- The OSD offers faster, more efficient, customer-friendly service.
- The certification unit accepts certifications from local governments and acknowledges M/WBEs who have demonstrated expertise or licensure in a specific area.
- The time in which it takes an application to be fully processed for certification has been reduced from 180 days on average to an average of 45 days. The goal is to ultimately reduce the current forty-five (45) day processing time to a ten-day (10) processing time.
- On-site certification, done in one day at the event site, is a major component of the time saving.
- The definition of "small business" was expanded to include more women and minority contractors. In addition, the number of employees an MBE must have in order to meet minimal certification criteria changed from 100 to 200, while net worth requirements increased from \$3 million to \$5 million. Those businesses federally certified by under the Small Business Administration (SBA) Section 8(a) are accepted as by the Office.
- New anti-discrimination language was added to state law to guarantee all contractors "a fair opportunity" to compete, while cracking down on contractors who falsely claim to be minority businesses.

Certification Program Objectives

1. To identify and certify Minority/Women Business Enterprises (M/WBE's)
2. To conduct thorough certification eligibility reviews using appropriate fact-finding and analytical methodologies
3. To assure that applicants who are denied certification are provided the right to due process through the appeals process
4. To provide information and technical assistance to the general public, local governments, state agencies and others regarding the state's certification program
5. To produce and maintain the directory of Certified Minority/Women Business Enterprises (CM/WBEs) and make the directory available upon request
6. To participate in seminars, workshops and trade fairs by providing training on state certification policies and procedures
7. To maintain statistics on all data gathered through the certification and re-certification processes
8. To conduct statistical analysis of data gathered and generate reports accordingly

Minority Business Certification Task Force

Appointed by the OSD, business organizations and local governmental entities, the 20-member Minority Business Certification Task Force was created by statute in 1994 to "propose uniform criteria and procedures by which entities and organizations can qualify businesses to participate in procurement or contracting programs as Certified Minority Business Enterprises." Also in 1994 a Minority Business Certification Task Force was formed to develop uniform applications for certification, re-certification and amended specialties, and, to design a statewide and inter-local process.

In 1996, these work products were approved and adopted by the Department of Labor and Employment Security. Since then, the Office has been diligent and strategic in its efforts to secure inter-local partners. During FY 96-97, five reciprocal partners were signed. During FY 97-98, a total of twenty partners were signed. And, in FY 99-00, a total of 59 partners were recognized in the reciprocal program.

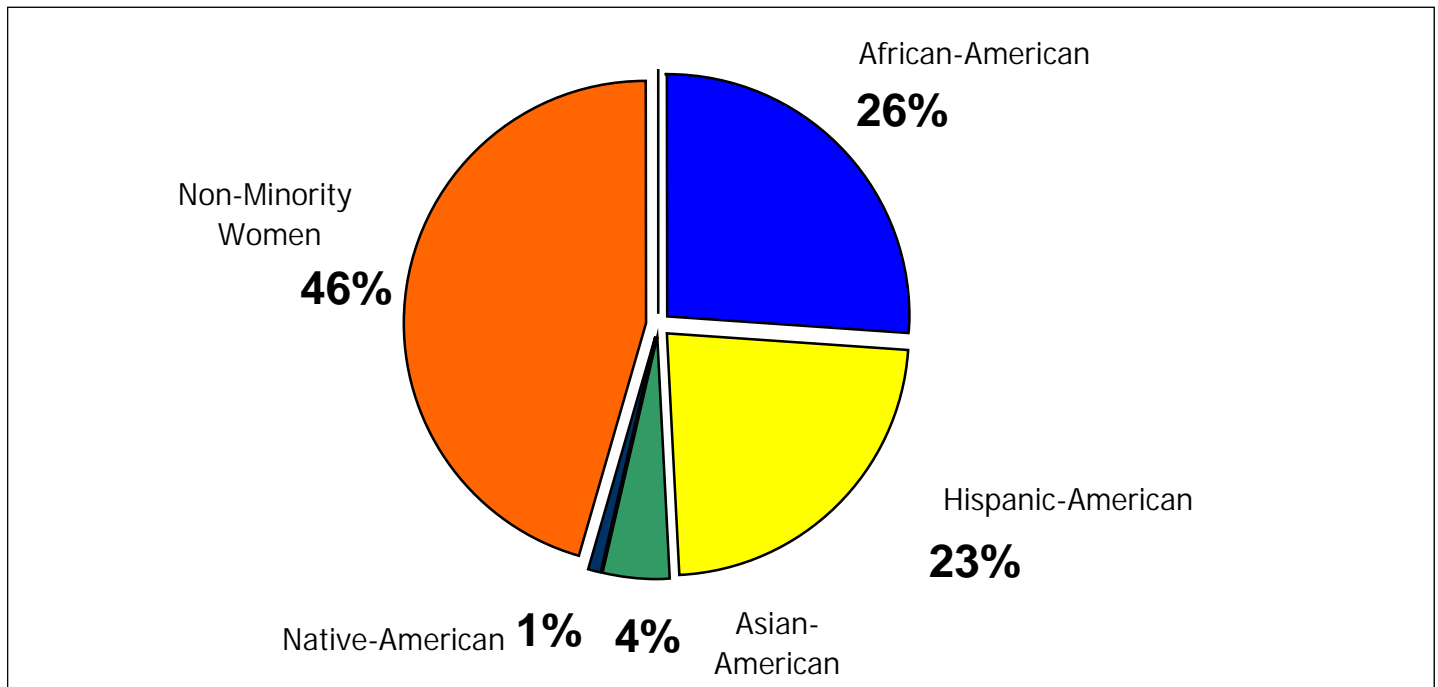
As a result of the implementation of One Florida, the certification process has made a transition to "one way" certification as opposed to reciprocal certification.

One-way certification means that if a certifying program has a vendor that is certified by that entity and it meets the minimum criteria established by the Task Force, then the vendor would be put into the statewide database. This change in approach to the M/WBE certification process, or "one way" certification" impacts M/WBEs statewide and enhances potential opportunities to secure state purchase orders and/or contracts.

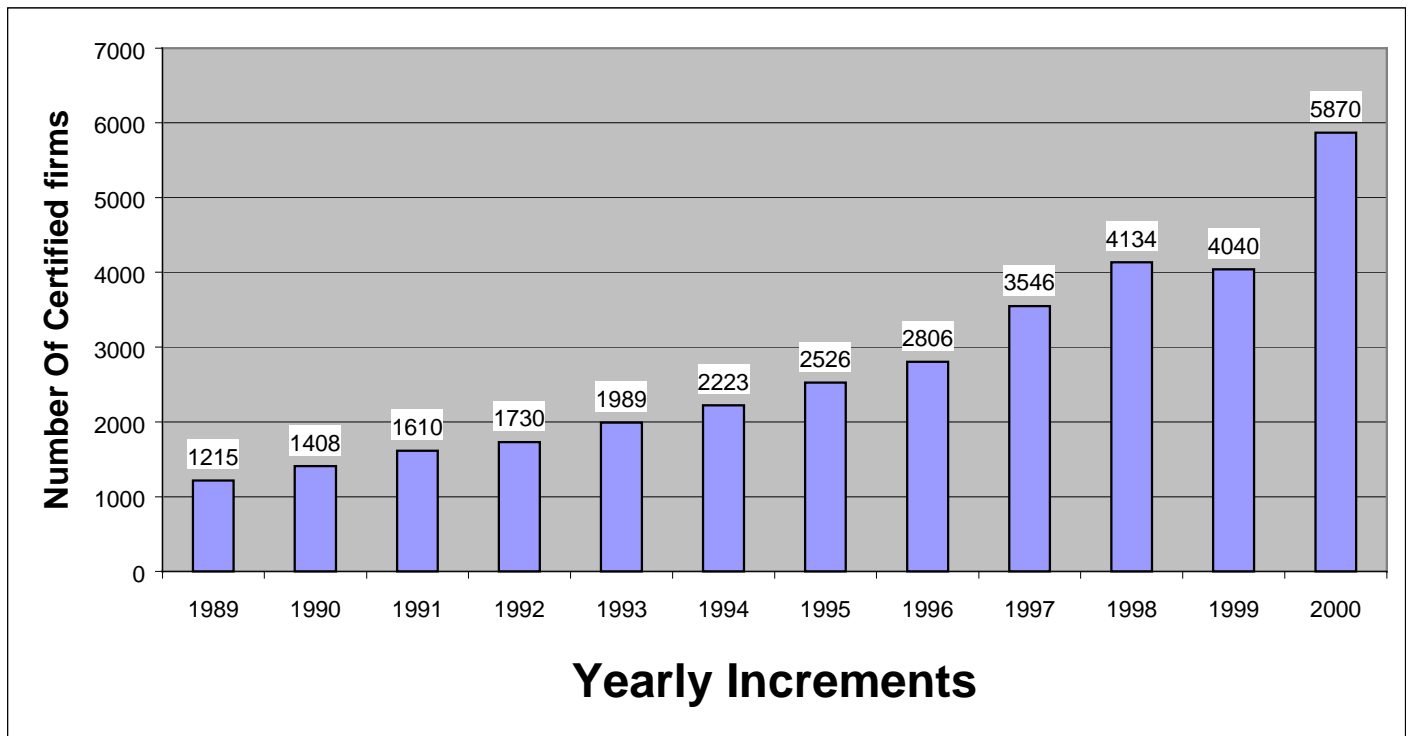
Minority Business Enterprise Certification Summary FY 1999-2000

Ethnic/Gender Category	Number of Certification Applications Processed	Number of Recertification Applications Processed	Total Number of Applications Processed during FY 1999-2000
African-American	408	1,126	1,534
Hispanic-American	256	1,095	1,351
Asian-American	60	199	259
Native-American	2	50	52
Non-Minority Women	536	2,138	2,674
TOTALS	1,262	4,608	5,870

Certification Comparison by Ethnic and Gender Category



Certification Comparison By Year -1989-2000



Annual Certification Comparison For FY 1997-1998 – 1999-2000

Ethnic/Gender Category	FY 1997-1998 Total MBES	FY 1998-1999 Total MBES	FY 1999-2000 Total MBES
African-American	1,117	1,046	1,534
Hispanic-American	940	1,044	1,351
Asian-American	176	216	259
Native-American	41	47	52
Non-Minority Women	1,860	1,687	2,674
TOTALS	4,134	4,040	5,870

COMPLIANCE UNIT OVERVIEW



After successfully completing the certification process, a firm is eligible to participate as a Minority/Women Business Enterprise (M/WBE) in the state's procurement process, where the state agencies and universities attempt to meet the statutorily-encouraged goal of including minority businesses in their contract awards.

The OSD reports on an annual basis the achievements of state agencies and universities. Section 287.09451(n), Florida Statutes establishes MBE goals by four distinct industries:

- | | |
|---------------------------------|-------|
| 1. Architecture and Engineering | 25% |
| 2. Commodities | 24% |
| 3. Construction | 21% |
| 4. Contractual Services | 50.5% |

The percentages are utilized to calculate the dollar goal amount for each agency/university. For each industry, there are also minority group (ethnic, racial, and gender) goals calculated to measure agency goal attainment.

The Compliance Unit of the OSD is responsible for working with agencies not effected by Executive Order 99-280 and universities to assist them in achieving their procurement goals. The Compliance Unit staff monitors the utilization of M/WBEs as state agencies and universities attempt to meet their goals. The OSD also monitors the actions of various contracts, ensuring the accurate reporting of the minority business utilization as it relates to the goals of the agencies and universities. It is the Compliance Unit that specifically works with the agencies and universities on a daily basis, assisting them with any purchasing or administrative problems they may have related to minority business enterprise utilization.

Compliance Program Objectives

- To promote opportunities for the continued economic development and growth of minority businesses in Florida
- To serve as an advocate for minority businesses in state contracting and procurement
- To provide business assistance to the minority business community by responding to technical and informational requests
- To resolve issues relating to the impact of agencies' policies and regulations on minority businesses
- To serve as an information resource for Minority and Women Business Enterprises (M/WBEs), state agencies, citizens and others
- To develop proactive strategies for the inclusion of minority businesses in State contracting opportunities
- To coordinate and develop a statewide agency and minority business training program
- To create partnerships between minority and majority contractors that will benefit minority business and economic development
- To provide technical assistance to state agencies and to guide them toward the attainment of their industry goals
- To disseminate bid information to M/WBEs, making them aware of contractual opportunities available with the State agencies
- To assist M/WBEs in identifying the agencies most likely to purchase the types of goods and services that their business provides
- To foster a positive environment for M/WBEs and state agencies which will in turn increase opportunities for M/WBE in the state's procurement system
- To review and approve state agencies' minority business annual utilization plans

INFORMATION TECHNOLOGY AND RESOURCES UNIT OVERVIEW



In the fall of 1997, the OSD officially established an Information Technology Resources (ITR) Unit. The primary purpose of this unit is to coordinate all efforts to introduce and sustain technology within the OSD facilities and externally to customers and constituents.

One-Way Certification. One-Way certification is a uniform process that eventually reduces the multiplicity of applications by business concerns to state and local government programs for minority business enterprise certification. Since a key feature of the partnership agreement is the adoption of the OSD computer network and database, the OSD's ITR Unit must provide technical assistance to all partnering entities. This also includes database application training.

Profiler Customer Database. On July 1, 1998, the OSD officially changed over to the Profiler Customer Database. This database houses information on Certified Minority/Women Business Enterprises and is a key source of information for obtaining valuable statistical data and research on CM/WBEs. This database interfaces with SPURS (State PURchasing System or SPURS) and SAMAS (State Automated Management Accounting System); the two major state storehouses for state government purchasing and accounting information. The ITR Unit is responsible for maintaining the technical quality of the Profiler. [NOTE: Once a business is certified, their information is logged into the Profiler database. Any changes in company name, ownership, address, or contact information, should be submitted to the OSD in writing so that those changes can be made promptly to the information stored in the Profiler database.] This Profiler serves as the shared database of CMBEs for the statewide certification partners.

OSD CMBE Directory. The ITR Unit is responsible for producing the quarterly hard copy of the CM/WBE Directory. This directory lists all Certified Minority/Women Business Enterprises with the state of Florida and is updated on a quarterly basis to reflect all newly certified businesses that were not in the previous publication. The directory is available upon request.

OSD Web Page. In 1998, ITR Unit launched the organization's official website at <http://osd.dms.state.fl.us>. The web site provides information for doing business with state government agencies. It also provides hyper-links to bid information, reciprocal certification partners, and other relevant web sites.

ONE FLORIDA INITIATIVE EQUITY IN CONTRACTING



The Seven Components of One Florida Contracting Opportunities

1. Implement truth in measurement
2. Reform procurement to encourage the pursuit of diversity
3. Cut the red tape in the certification process
4. Reprioritize the Minority Business Advocacy and Assistance Office
5. Boost the State's anti-discrimination efforts
6. End unconstitutional set-asides and price preferences
7. Enhance minority business development

These seven components of the One Florida Contracting Plan can be summarized in one word – REFORM:

- Reform of the procurement process to encourage the pursuit of diversity by making the State's procurement agents more accountable for their purchasing decisions.
- Reform the use of legally suspect racial set-asides and preferences
- Reform the minority business certification process.
- Reform the haphazard process of assistance to minority businesses, by the development and enhancement of management, technical and financial assistance programs for minority businesses.

The One Florida Accountability Commission

In February 2000, Governor Bush announced improvements to the One Florida Plan, including the appointment of citizens to the One Florida Accountability Commission. The Commission will examine minority student enrollment and minority business spending to gauge the progress made by state government over the next three years.

Mission: to review and assess the State's progress in expanding educational and contracting opportunities for minorities, and to make recommendations concerning the further expansion of such opportunities.

Commission members are:

Donald "Don" Bowen
Urban League of Broward County

Carmen Alvarez Brown
Florida International University

Harriet Patricia Brown
Orange County Public School

Cesar Calvet, Co-Chair
Sun Trust Latin Banking Group

Julianne Campbell
Sines, Gitvin, Blakelee, Campbell

Janeiro Coulter
City of West Palm Beach

Bishop Frank C. Cummings, Chairman
Progressive Unity Comm.

Anna Diaz
University High School

Ronald "Ron" Frazier
Lear/Frazier Associates

Maria Lopez-Morgan
Okaloosa Walton Community College

Beatrice Louissant, Co-Chair
Florida Regional Minority Business Council

Joseph Pacheco
SWFL Hispanic Chamber of Commerce

Carolyn M. Smith
Information Brokers

Dr. Israel "Ike" Tribble
Florida Education Fund

STAFF

Debbie K. Henderson, Executive Assistant
E-mail: hendersd@dms.state.fl.us

ORGANIZATIONS AWARDED FOR PROMOTING EQUITY IN CONTRACTING



Agency for Health Care Administration – The agency expanded procurement opportunities for purchase orders and contracts to M/WBES resulted in outstanding performance during the first year of One Florida.

American Data & Computer Products, Inc. – This Hispanic firm is a primary supplier of computer hardware and supplies for several state agencies and has shown improvement in the procurement arena as a result of Equity in Contracting Initiatives

Department of Highway Safety & Motor Vehicles – The Department of Highway Safety and Motor Vehicles has led the way and its 130% increase over last year's M/WBE spending reflects the level of commitment and the zest with which it has embraced supplier diversity.

Department of State – This department was identified as the most improved cabinet department with 175.31% increase over their previous year spending.

Events Your Way – This African-American, woman-owned firm seized the opportunity to market the company when the One Florida Initiative was introduced and has become a value added vendor for the Office of Supplier Diversity and the Department of Management Services.

Florida Youth Academy – The academy, an Asian-American, woman-owned firm, provides the Department of Juvenile Justice (DJJ) with 96 high risk and 18 moderate risk beds for girls. During fiscal year 1999-2000, the agency awarded this firm a 3 year \$11.5 million contract to provide such services.

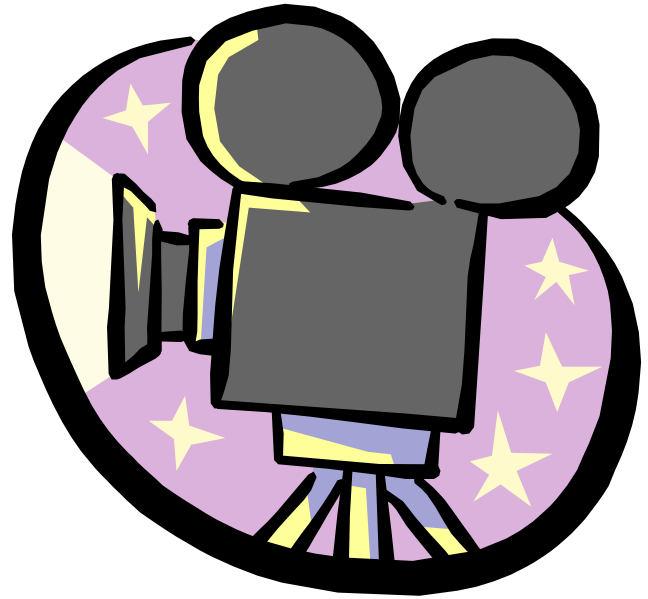
Sun Surgical & Sun Home Health Supply & Respiratory Services – Sun Surgical, a non-minority, woman-owned firm, recently developed lists of frequently purchased items for each County Health Department, helping to speed the ordering process and ensure that the correct items are received.

The Florida Children's Forum – This outstanding non-profit organization was contracted to provide comprehensive childcare and early education services, currently holds a \$3.2 million dollar contract with the Department of Children and Families.

OSD OFFICE HIGHLIGHTS

1999-2000

- Governor Bush announces Implementation of One Florida Initiative Equity In Contracting Plan.
- The Office was restructured under legislation passed during the 2000 session to facilitate greater matchmaking
- The Office was renamed the Office of Supplier Diversity.
- Through legislation, the Minority Business Advocacy and Assistance Office (MBAAO) was moved from the Department of Labor and Employment Security to the Department of Management Services.
- Overall performance of the office was improved with emphasis on customer service.
- The OSD streamlined the MBE Certification process in an effort to reduce the amount of time M/WBEs awaited certification approval or denial.
- The M/WBE certification application was reduced from nineteen (19) pages to four (4) pages.
- The definition of "small business" was expanded to include more M/WBEs. Net worth was changed from \$3 million to \$5 million dollars. The number of employees was increased from 100 to 200.



FISCAL YEAR 1999-2000 AT-A-GLANCE

Training Workshops



One-on-One Sessions With Procurement Officials



OUTREACH EFFORTS

In accordance with the mission of the OSD, one of the primary responsibilities is the fostering of continued economic development and growth for minority- and women-owned businesses in the state. In an effort to ensure that these businesses take advantage of the services and the technical assistance offered by the state, the unit works with other state agencies and organizations to develop a favorable climate for minority business entrepreneurship. Sponsored activities ranged from training workshops for agencies, regional workshops for M/WBEs, orientation sessions for newly certified companies, to approval of state agencies and contractors' utilization plans.

Conferences



ECONOMIC DEVELOPMENT

The OSD is responsible for promoting economic growth and development of minority- and women-owned businesses by fostering relationships between Minority Business Enterprises, State Agencies and the Private Sector. Its principle focus is to improve economic development opportunities for the state's non-minority- and non-minority women-owned businesses. This goal is accomplished through events such as the annual Matchmaker Conference and Trade Fair, as well as other regional workshops, seminars and meetings. Through a working relationship with Florida's leading economic development groups and organizations, such as Enterprise Florida and the Florida Economic Development Council, the OSD fosters greater M/WBE participation and growth.

Trade Shows



Exhibits



Networking Events



Corporate Roundtable and Community Discussions



CUSTOMER COMMENTS ABOUT THE OFFICE OF SUPPLIER DIVERSITY

"The Office of Supplier Diversity hosted (the 2000 Matchmaker and Vendor Conference) to mark the one-year anniversary of the unveiling of Governor Jeb Bush's One Florida Initiative. DMS is charged with the Equity in Contracting Plan of the One Florida Initiative, which is designed to eliminate price preferences and set-asides while establishing new methods of increasing diversity in contracting. Windell Paige, director of the Office of Supplier Diversity, and his group are doing an excellent job."

--- **Cynthia Henderson**
Secretary, Department of Management Services

"We would like to thank you for taking the time to meet with us. Conferences like the DMS Matchmaker's offer an excellent opportunity for a company like ours to meet face-to-face and develop long lasting relationships."

--- **Reizel F. Larrea**
President, Envirowear

"The County of Volusia Purchasing Department would like to congratulate you for a well-presented Matchmaker 2000, and thank you and your office for making us a part of this diverse experience. The One-on-One session was refreshing and beneficial to both the vendors and the purchasing agents that participated."

--- **Kenneth D. Hayslette**
Director of Purchasing

"Now that I've had a chance to get my office back in order after taking several days to participate in your Matchmaker Conference in Orlando, I wanted to personally thank you for an exceptional experience. I especially wanted to acknowledge the outstanding job done by your on-site certification team. They truly grasped the philosophy that their role was to help, not obstruct, and they were most successful."

--- **Albert W. Peterson, APR**
President, TAPP Information, Inc.

"I would like to take a few minutes of your time to tell you how much I appreciated the expedient and professional manner in which (your staff) recently processed Airtel Staffing, Inc.'s Minority Certification... A special thank you to you for a job well done!!"

--- **Rita M. Tomaso**
CEO, Airtel Staffing, Inc.

"We are taking this time to write a commendation letter for one of your employees. (Your staff) showed absolutely exemplary customer service....We would like to thank you and your department for a job well done."

--- **Joy V. Miller**
President, Planet Staffing Services, Inc.
May 25, 2000

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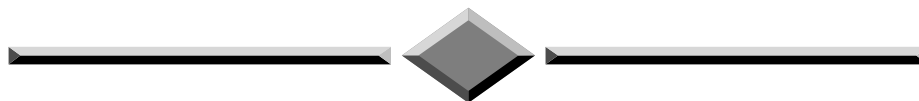


Table I	Total Certified MBE Spending – Fiscal Year 1999-2000
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* The following tables contain figures provided to this office by the Office of the Comptroller.

**TOTAL CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	CERTIFIED MBE		
	GOAL	EXPENDITURES	% OF GOAL
AGENCY FOR HEALTH CARE ADMINISTRATION	\$ 2,800,000.00	\$ 11,443,751.00	409%
BOARD OF REGENTS	\$ 141,221.00	\$ 236,874.00	168%
DEPT. JUVENILE JUSTICE	\$ 14,805,054.00	\$ 11,295,806.00	76%
DEPT. OF AGRICULTURE & CONSUMER SERVICES	\$ 2,691,556.00	\$ 3,749,455.00	139%
DEPT. OF BANKING & FINANCE	\$ 443,256.00	\$ 559,710.00	126%
DEPT. OF BUSINESS & PROFESSIONAL REGULATION	\$ 506,281.00	\$ 1,552,932.00	307%
DEPT. OF CHILDREN & FAMILIES	\$ 6,355,983.00	\$ 7,560,791.00	119%
DEPT. OF CITRUS	\$ 848,735.00	\$ 616,025.00	73%
DEPT. OF COMMUNITY AFFAIRS	\$ 785,250.00	\$ 1,699,547.00	216%
DEPT. OF CORRECTIONS	\$ 13,736,838.00	\$ 20,696,715.00	151%
DEPT. OF EDUCATION	\$ 1,218,388.00	\$ 3,196,720.00	262%
DEPT. OF ELDER AFFAIRS	\$ 412,840.00	\$ 585,217.00	142%
DEPT. OF ENVIRONMENTAL PROTECTION	\$ 35,780,587.00	\$ 85,486,962.00	239%
DEPT. OF HEALTH	\$ 9,569,350.00	\$ 20,560,521.00	215%
DEPT. OF HIGHWAY SAFETY & MOTOR VEHICLES	\$ 3,050,194.00	\$ 5,374,155.00	176%
DEPT. OF INSURANCE	\$ 1,980,704.00	\$ 3,279,903.00	166%
DEPT. OF LABOR & EMPLOYMENT SECURITY	\$ 2,714,988.00	\$ 5,258,844.00	194%
DEPT. OF LAW ENFORCEMENT	\$ 1,706,734.00	\$ 1,889,057.00	111%
DEPT. OF LEGAL AFFAIRS	\$ 409,068.00	\$ 1,008,493.00	247%
DEPT. OF LOTTERY	\$ 5,361,157.00	\$ 17,547,294.00	327%
DEPT. OF MANAGEMENT SERVICES	\$ 12,650,633.00	\$ 18,275,667.00	144%
DEPT. OF MILITARY AFFAIRS	\$ 1,880,025.00	\$ 1,005,009.00	53%
DEPT. OF REVENUE	\$ 3,572,721.00	\$ 3,425,841.00	96%
DEPT. OF STATE	\$ 468,185.00	\$ 410,542.00	88%
DEPT. OF TRANSPORTATION	\$ 31,197,043.00	\$ 78,313,602.00	251%
DEPT. OF VETERANS' AFFAIRS	\$ 239,800.00	\$ 126,761.00	53%
DIVISION OF ADMINISTRATIVE HEARING	\$ 75,225.00	\$ 83,599.00	111%
DIVISION OF RETIREMENT	\$ 417,644.00	\$ 782,750.00	187%
EXECUTIVE OFFICE OF THE GOVERNOR	\$ 510,574.00	\$ 676,478.00	132%
FISH & WILDLIFE CONSERVATION COMMISSION	\$ 1,668,924.00	\$ 2,743,213.00	164%
FLORIDA A&M UNIVERSITY	\$ 1,170,520.00	\$ 8,434,182.00	721%
FLORIDA ATLANTIC UNIVERSITY	\$ 6,198,326.00	\$ 1,357,055.00	22%
FLORIDA GULF COAST UNIVERSITY	\$ 2,304,464.00	\$ 110,121.00	5%
FLORIDA INTERNATIONAL UNIVERSITY	\$ 2,188,564.00	\$ 8,024,524.00	367%
FLORIDA PAROLE COMMISSION	\$ 78,998.00	\$ 103,992.00	132%
FLORIDA SCHOOL FOR THE DEAF & THE BLIND	\$ 1,178,528.00	\$ 280,223.00	24%
FLORIDA STATE UNIVERSITY	\$ 6,251,741.00	\$ 11,228,129.00	180%
STATE BOARD OF ADMINISTRATION	\$ 1,984,907.00	\$ 640,726.00	32%
UNIVERSITY OF CENTRAL FLORIDA	\$ 4,465,088.00	\$ 10,732,800.00	240%
UNIVERSITY OF FLORIDA	\$ 12,053,095.00	\$ 11,144,167.00	92%
UNIVERSITY OF NORTH FLORIDA	\$ 3,860,883.00	\$ 1,288,972.00	33%
UNIVERSITY OF SOUTH FLORIDA	\$ 6,474,874.00	\$ 19,682,691.00	304%
UNIVERSITY OF WEST FLORIDA	\$ 1,543,567.00	\$ 1,404,117.00	91%
TOTAL	\$ 207,752,513.00	\$ 383,873,933.00	185%

Table I

**TOTAL CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCIES NOT MONITORED	EXPENDITURES
PUBLIC SERVICE COMMISSION	\$ 209,777.00
LEGISLATIVE	\$ 91,506.00
OFFICE OF THE AUDITOR GENERAL	\$ 188,024.00
STATE COURTS SYSTEM	\$ 174,327.00
JUSTICE ADMINISTRATIVE COMMISSION	\$ 530,455.00
RINGLING MUSEUM	\$ 27,551.00
TOTAL	\$ 1,221,640.00
GRAND TOTAL	\$ 385,095,573.00

Table I (cont.)

**CONSTRUCTION
CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
AHCA	\$ 792.00					\$ 792.00
COR	\$ 264,439.00	\$ 698,122.00	\$ 33,379.00	\$ 139,291.00	\$ 2,677,331.00	\$ 3,812,562.00
DACS	\$ 915,062.00	\$ 175,535.00			\$ 52,484.00	\$ 1,143,081.00
DCA		\$ 1,250.00			\$ 5,103.00	\$ 6,353.00
DCF	\$ 11,251.00	\$ 97,320.00		\$ 10.00	\$ 46,827.00	\$ 155,408.00
DEP	\$ 84,898.00	\$ 168,375.00	\$ 159,221.00	\$ 665.00	\$ 80,490,111.00	\$ 80,903,270.00
DJJ	\$ 1,663,251.00	\$ 72,914.00		\$ 171,920.00	\$ 3,839,239.00	\$ 5,747,324.00
DMS	\$ 2,233,212.00	\$ 6,412,661.00	\$ 422,876.00		\$ 3,850,083.00	\$ 12,918,832.00
DOH	\$ 1,387,074.00	\$ 320,700.00	\$ 68,045.00	\$ 5,566.00	\$ 3,809,804.00	\$ 5,591,189.00
DOT	\$ 7,481,737.00	\$ 8,339,233.00	\$ 1,809,965.00	\$ 114,806.00	\$ 12,359,765.00	\$ 30,105,506.00
DVA					\$ 47,863.00	\$ 47,863.00
FDLE		\$ 6,485.00				\$ 6,485.00
FSDB	\$ 9,456.00				\$ 6,885.00	\$ 16,341.00
FWCC	\$ 19,192.00				\$ 45,290.00	\$ 64,482.00
HSMV					\$ 119.00	\$ 119.00
LES	\$ 79,162.00	\$ 12,945.00			\$ 66.00	\$ 92,173.00
FAMU	\$ 4,455,466.00					\$ 4,455,466.00
FAU	\$ 533.00	\$ 11,241.00			\$ 221,016.00	\$ 232,790.00
FGCU					\$ 14,019.00	\$ 14,019.00
FIU	\$ 207,529.00	\$ 1,183,623.00			\$ 118,873.00	\$ 1,510,025.00
FSU	\$ 1,024,525.00	\$ 49,753.00		\$ 27,240.00	\$ 5,258,879.00	\$ 6,360,397.00
UCF	\$ 4,898,747.00	\$ 650,326.00	\$ 11,890.00		\$ 2,939,857.00	\$ 8,500,820.00
UF	\$ 400,330.00		\$ 9,678.00		\$ 2,437,070.00	\$ 2,847,078.00
UNF	\$ 70,742.00				\$ 211,231.00	\$ 281,973.00
USF	\$ 4,121,205.00	\$ 1,521,640.00		\$ 218,192.00	\$ 8,571,512.00	\$ 14,432,549.00
UWF	\$ 30,160.00				\$ 278,976.00	\$ 309,136.00
RM		\$ 27,551.00				\$ 27,551.00
TOTAL	\$ 29,358,763.00	\$ 19,749,674.00	\$ 2,515,054.00	\$ 677,690.00	\$ 127,282,403.00	\$ 179,583,584.00

Table II

**CONSTRUCTION
NON-CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
COR	\$ 1,823.00	\$ 49,519.00	\$ 3,693.00	\$ 25.00	\$ 83,219.00	
DACS	\$ 25,035.00					\$ 25,035.00
DCA					\$ 21,705.00	\$ 21,705.00
DEP	\$ 1,525.00	\$ 15,023.00	\$ 27,237.00		\$ 22,139.00	\$ 65,924.00
DMS	\$ 10,382.00		\$ 19.00		\$ 183,138.00	\$ 193,539.00
DOH	\$ 353,374.00	\$ 265,087.00	\$ 31,380.00	\$ 1,319.00	\$1,127,199.00	\$ 1,778,359.00
DOT	\$ 214,631.00	\$ 17,999,344.00			\$ 541,621.00	\$ 18,755,596.00
FWCC					\$ 275.00	\$ 275.00
LES					\$ 69,382.00	\$ 69,382.00
FSU					\$ 19,004.00	\$ 19,004.00
TOTAL	\$ 606,770.00	\$ 18,328,973.00	\$ 62,329.00	\$ 1,344.00	\$2,067,682.00	\$ 21,067,098.00

Table III

**CONSTRUCTION
NON-PROFIT M/WBE SPENDING
FY 1999/2000**

AGENCY	(S) MIN BOR DIRS	(T) MIN EMPLOYEES	(U) MIN COMM SERVED	(V) OTHER NON PRO	TOTAL
COR				\$ 1,256.00	\$ 1,256.00
DCA				\$ 32,643.00	\$ 32,643.00
DCF				\$ 6,534.00	\$ 6,534.00
DEP				\$ 76.00	\$ 76.00
DJJ				\$ 341,452.00	\$ 341,452.00
DOH	\$ 131,760.00	\$ 16,191.00	\$ 610,260.00	\$ 3,156,376.00	\$ 3,914,587.00
DOT	\$ 400,260.00		\$ 23,972.00	\$ 2,393,965.00	\$ 2,818,197.00
TOTAL	\$ 532,020.00	\$ 16,191.00	\$ 634,232.00	\$ 5,932,302.00	\$ 7,114,745.00

Table IV

**ARCHITECTS ENGINEERS
CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
COR	\$ 46,428.00	\$ 258,284.00	\$ 8,702.00		\$ 290,849.00	\$ 604,263.00
DACS		\$ 329,898.00			\$ 6,000.00	\$ 335,898.00
DCF		\$ 27,665.00			\$ 29,913.00	\$ 57,578.00
DEP			\$ 139,858.00		\$ 149,100.00	\$ 288,958.00
DJJ		\$ 321,749.00			\$ 113,262.00	\$ 435,011.00
DMA		\$ 86,762.00			\$ 202,527.00	\$ 289,289.00
DMS	\$ 159,507.00	\$ 937,877.00	\$ 90,359.00		\$ 933,799.00	\$ 2,121,542.00
DOH	\$ 114,850.00	\$ 871,620.00			\$ 418,889.00	\$ 1,405,359.00
DOT	\$ 3,922,647.00	\$ 10,378,955.00	\$ 3,535,173.00		\$ 5,340,395.00	\$ 23,177,170.00
FSDB					\$ 211,428.00	\$ 211,428.00
FWCC		\$ 6,744.00			\$ 24,318.00	\$ 31,062.00
LES	\$ 151,152.00					\$ 151,152.00
FAMU	\$ 109,686.00					\$ 109,686.00
FAU		\$ 133,633.00				\$ 133,633.00
FIU	\$ 87,350.00	\$ 782,568.00			\$ 96,298.00	\$ 966,216.00
FSU		\$ 279,037.00	\$ 142,805.00		\$ 784,796.00	\$ 1,206,638.00
UCF	\$ 4,254.00	\$ 776,817.00			\$ 240,981.00	\$ 1,022,052.00
UF		\$ 56,321.00			\$ 94,851.00	\$ 151,172.00
USF	\$ 598,737.00			\$ 8,723.00		\$ 607,460.00
UNF		\$ 151,952.00				\$ 151,952.00
TOTAL	\$ 5,194,611.00	\$ 15,399,882.00	\$ 3,916,897.00	\$ 8,723.00	\$ 8,937,406.00	\$ 33,457,519.00

Table V

**ARCHITECTS ENGINEERS
NON-CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
DEP			\$ 350.00			\$ 350.00
DOT		\$ 574,772.00	\$ 27,711.00		\$ 117,348.00	\$ 719,831.00
LES					\$ 319.00	\$ 319.00
TOTAL		\$ 574,772.00	\$ 28,061.00		\$ 117,667.00	\$ 720,500.00

Table VI

**COMMODITY
CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
AHCA	\$ 196,901.00	\$ 236,779.00	\$ 12,729.00	\$ 4,401.00	\$ 768,091.00	\$ 1,218,901.00
BOR	\$ 28,768.00	\$ 21,695.00	\$ 1,650.00	\$ 1,556.00	\$ 50,562.00	\$ 104,231.00
CIT	\$ 208.00	\$ 78,785.00			\$ 79,373.00	\$ 158,366.00
COR	\$ 1,395,044.00	\$ 4,246,966.00	\$ 348,966.00	\$ 76,735.00	\$ 8,395,391.00	\$ 14,463,102.00
DACS	\$ 270,663.00	\$ 155,604.00		\$ 180.00	\$ 945,378.00	\$ 1,371,825.00
DBF	\$ 6,636.00	\$ 111,840.00			\$ 150,631.00	\$ 269,107.00
DBPR	\$ 243,386.00	\$ 31,805.00	\$ 972.00	\$ 235.00	\$ 237,445.00	\$ 513,843.00
DCA	\$ 12,080.00	\$ 35,674.00			\$ 198,456.00	\$ 246,210.00
DCF	\$ 217,484.00	\$ 1,363,006.00	\$ 94,676.00	\$ 3,020.00	\$ 2,596,848.00	\$ 4,275,034.00
DEA	\$ 853.00	\$ 24,189.00		\$ 13.00	\$ 129,686.00	\$ 154,741.00
DEP	\$ 65,738.00	\$ 238,033.00	\$ 35,266.00	\$ 5,597.00	\$ 1,152,478.00	\$ 1,497,112.00
DJJ	\$ 351,528.00	\$ 527,639.00	\$ 126,672.00	\$ 8,840.00	\$ 1,690,035.00	\$ 2,704,714.00
DLA	\$ 19,815.00	\$ 6,618.00	\$ 13,404.00	\$ 564.00	\$ 493,970.00	\$ 534,371.00
DMA	\$ 8,040.00	\$ 13,873.00	\$ 710.00	\$ 410.00	\$ 194,839.00	\$ 217,872.00
DMS	\$ 11,703.00	\$ 159,324.00	\$ 1,926.00	\$ 7,648.00	\$ 471,409.00	\$ 652,010.00
DOAH		\$ 143.00		\$ 3.00	\$ 11,978.00	\$ 12,124.00
DOE	\$ 10,218.00	\$ 86,187.00	\$ 30,292.00	\$ 1,660.00	\$ 545,529.00	\$ 673,886.00
DOH	\$ 791,487.00	\$ 911,267.00	\$ 158,624.00	\$ 3,686.00	\$ 4,453,238.00	\$ 6,318,302.00
DOR	\$ 11,780.00	\$ 104,810.00	\$ 9,498.00	\$ 4,690.00	\$ 1,100,237.00	\$ 1,231,015.00
DOS		\$ 43,823.00	\$ 1,756.00	\$ 1,765.00	\$ 140,165.00	\$ 187,509.00
DOT	\$ 412,293.00	\$ 1,304,483.00	\$ 538,215.00	\$ 12,959.00	\$ 4,239,287.00	\$ 6,507,237.00
DVA	\$ 496.00	\$ 33,859.00	\$ 373.00	\$ 6,631.00	\$ 22,061.00	\$ 63,420.00
EOG	\$ 34,851.00	\$ 73,458.00	\$ 4,828.00	\$ 60.00	\$ 226,635.00	\$ 339,832.00
FDLE	\$ 64,671.00	\$ 116,517.00	\$ 10,109.00	\$ 4,371.00	\$ 942,216.00	\$ 1,137,884.00
FPC		\$ 283.00			\$ 61,376.00	\$ 61,659.00
FSDB	\$ 2,123.00	\$ 7,945.00			\$ 42,386.00	\$ 52,454.00
FWCC	\$ 49,812.00	\$ 636,742.00	\$ 34,957.00	\$ 14,461.00	\$ 541,370.00	\$ 1,277,342.00
HSMV	\$ 320,005.00	\$ 1,580,376.00	\$ 465,412.00	\$ 7,014.00	\$ 2,130,295.00	\$ 4,503,102.00
INS	\$ 27,044.00	\$ 204,097.00	\$ 6,428.00	\$ 447.00	\$ 642,775.00	\$ 880,791.00
LES	\$ 49,726.00	\$ 357,423.00	\$ 90,289.00	\$ 362.00	\$ 1,411,735.00	\$ 1,909,535.00
LOT	\$ 23,592.00	\$ 191,295.00	\$ 26,588.00		\$ 1,273,430.00	\$ 1,514,905.00
RET		\$ 333,620.00	\$ 4,174.00	\$ 2,352.00	\$ 90,283.00	\$ 430,429.00
SBA	\$ 32,096.00	\$ 117,021.00	\$ 9,040.00		\$ 69,506.00	\$ 227,663.00
FAMU	\$ 330,644.00	\$ 79,218.00			\$ 183,915.00	\$ 593,777.00
FAU	\$ 33,882.00	\$ 47,943.00	\$ 1,115.00		\$ 409,295.00	\$ 492,235.00
FGCU	\$ 2,311.00	\$ 2,822.00			\$ 86,986.00	\$ 92,119.00
FIU	\$ 158,600.00	\$ 1,375,026.00	\$ 47,942.00	\$ 480.00	\$ 1,265,261.00	\$ 2,847,309.00
FSU	\$ 112,710.00	\$ 277,798.00	\$ 32,325.00	\$ 1,389.00	\$ 1,743,778.00	\$ 2,168,000.00
UCF	\$ 18,988.00	\$ 41,758.00	\$ 4,397.00		\$ 458,178.00	\$ 523,321.00
UF	\$ 1,901,641.00	\$ 454,214.00	\$ 84,518.00	\$ 725.00	\$ 3,317,544.00	\$ 5,758,642.00
UNF	\$ 73,798.00	\$ 26,619.00			\$ 410,604.00	\$ 511,021.00
USF	\$ 261,287.00	\$ 1,758,654.00	\$ 12,648.00	\$ 513,770.00	\$ 219,061.00	\$ 2,765,420.00
UWF	\$ 29,149.00	\$ 60,657.00			\$ 188,500.00	\$ 278,306.00
PSC	\$ 37,080.00			\$ 2,003.00	\$ 158,530.00	\$ 197,613.00
LEG	\$ 1,470.00	\$ 3,731.00			\$ 50,788.00	\$ 55,989.00
OAG	\$ 8,245.00	\$ 6,710.00		\$ 297.00	\$ 4,444.00	\$ 19,696.00
SCS	\$ 4,189.00	\$ 18,760.00		\$ 482.00	\$ 71,022.00	\$ 94,453.00
JAC	\$ 7,652.00	\$ 109,704.00		\$ 207.00	\$ 301,165.00	\$ 418,728.00
TOTAL	\$ 7,640,687.00	\$ 17,618,793.00	\$ 2,210,499.00	\$ 689,013.00	\$44,368,165.00	\$ 72,527,157.00

Table VII

**COMMODITY
NON-CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
AHCA	\$ 56,921.00	\$ 2,390.00	\$ 93,449,486.00	\$ 139.00	\$ 41,211,115.00	\$ 134,720,051.00
CIT					\$ 13,845.00	\$ 13,845.00
COR	\$ 12,586.00	\$ 111,702.00	\$ 498,281.00	\$ 24,366.00	\$ 2,273,319.00	\$ 2,920,254.00
DACS	\$ 3,818.00	\$ 6,115.00	\$ 6,768.00	\$ 4,466.00	\$ 170,204.00	\$ 191,371.00
DBF	\$ 142.00			\$ 540.00	\$ 17,281.00	\$ 17,963.00
DBPR		\$ 276.00		\$ 150.00	\$ 13,017.00	\$ 13,443.00
DCA	\$ 17,547.00	\$ 821.00	\$ 3,371.00		\$ 54,976.00	\$ 76,715.00
DCF	\$ 1,503,650.00	\$ 414,863.00	\$ 211,910.00	\$ 16,530.00	\$ 2,282,110.00	\$ 4,429,063.00
DEA	\$ 8,917.00	\$ 9,663.00	\$ 2,311.00		\$ 3,315.00	\$ 24,206.00
DEP	\$ 7,189.00	\$ 14,893.00	\$ 24,571.00	\$ 4,832.00	\$ 287,331.00	\$ 338,816.00
DJJ	\$ 30,015.00	\$ 29,158.00	\$ 13,282.00		\$ 146,061.00	\$ 218,516.00
DLA	\$ 990.00	\$ 3,696.00			\$ 149,709.00	\$ 154,395.00
DMA		\$ 44.00	\$ 2,227.00		\$ 760.00	\$ 3,031.00
DMS	\$ 2,320,787.00	\$ 1,891,926.00	\$ 1,126,778.00	\$ 31,049.00	\$ 4,442,210.00	\$ 9,812,750.00
DOAH					\$ 65,339.00	\$ 65,339.00
DOE	\$ 150.00	\$ 23,998.00	\$ 9,442.00		\$ 38,364.00	\$ 71,954.00
DOH	\$ 109,064.00	\$ 144,143.00	\$ 72,125.00	\$ 4,104.00	\$ 482,875.00	\$ 812,311.00
DOR	\$ 4,984.00	\$ 99,473.00	\$ 9,898.00	\$ 299.00	\$ 266,109.00	\$ 380,763.00
DOS	\$ 812.00	\$ 94.00	\$ 4,046.00		\$ 127,387.00	\$ 132,339.00
DOT	\$ 11,198.00	\$ 49,655.00	\$ 31,475.00	\$ 598.00	\$ 414,819.00	\$ 507,745.00
DVA			\$ 1,233.00		\$ 4,336.00	\$ 5,569.00
EOG					\$ 13,817.00	\$ 13,817.00
FDLE	\$ 150.00	\$ 52,304.00	\$ 252,484.00	\$ 679.00	\$ 43,648.00	\$ 349,265.00
FPC					\$ 8,253.00	\$ 8,253.00
FDSDB	\$ 250.00		\$ 216.00		\$ 368.00	\$ 834.00
FWCC	\$ 4,000.00	\$ 4,886.00	\$ 20,552.00	\$ 2,281.00	\$ 189,660.00	\$ 221,379.00
HSMV	\$ 2,742.00	\$ 5,762.00		\$ 6,793.00	\$ 111,537.00	\$ 126,834.00
INS	\$ 997.00		\$ 5,416.00		\$ 36,042.00	\$ 42,455.00
LES	\$ 1,991.00	\$ 23,002.00	\$ 26,564.00		\$ 90,347.00	\$ 141,904.00
LOT	\$ 1,608.00	\$ 2,060.00			\$ 10,454.00	\$ 14,122.00
RET			\$ 65.00		\$ 25,131.00	\$ 25,196.00
SBA					\$ 26,589.00	\$ 26,589.00
FSU	\$ 7,881.00	\$ 1,010.00	\$ 522.00	\$ 33.00	\$ 45,587.00	\$ 55,033.00
UF	\$ 576.00	\$ 98,782.00	\$ 1,081.00		\$ 52,806.00	\$ 153,245.00
UWF			\$ 2,585.00		\$ 19,940.00	\$ 22,525.00
PSC		\$ 419.00			\$ 18,630.00	\$ 19,049.00
LEG					\$ 19,239.00	\$ 19,239.00
TOTAL	\$ 4,108,965.00	\$ 2,991,135.00	\$ 95,776,689.00	\$ 96,859.00	\$ 53,176,530.00	\$ 156,150,178.00

Table VIII

**COMMODITY
NON-PROFIT M/WBE SPENDING
FY 1999/2000**

AGENCY	(S) MIN BOR DIRS	(T) MIN EMPLOY	(U) MIN COMM SERVED	(V) OTHER NON PROF	TOTAL
AHCA	\$ 17,168,901.00		\$ 10,377,573.00	\$ 7,349,619.00	\$ 34,896,093.00
BOR				\$ 3,763,152.00	\$ 3,763,152.00
CIT				\$ 396.00	\$ 396.00
COR		\$ 250.00	\$ 180.00	\$ 773,927.00	\$ 774,357.00
DACS	\$ 1,380.00			\$ 47,772.00	\$ 49,152.00
DBF				\$ 8,602.00	\$ 8,602.00
DBPR				\$ 11,609.00	\$ 11,609.00
DCA	\$ 72,409.00	\$ 34,123.00	\$ 96,481.00	\$ 471,370.00	\$ 674,383.00
DCF	\$ 1,052,999.00	\$ 5,356,190.00	\$ 13,985,560.00	\$ 19,660,938.00	\$ 40,055,687.00
DEA	\$ 3,009.00		\$ 15,898.00	\$ 82,039.00	\$ 100,946.00
DEP	\$ 2,393.00		\$ 64.00	\$ 52,892.00	\$ 55,349.00
DJJ	\$ 70,552.00	\$ 356,680.00	\$ 739,383.00	\$ 541,137.00	\$ 1,707,752.00
DLA	\$ 14,609.00	\$ 34,103.00	\$ 165,066.00	\$ 548,355.00	\$ 762,133.00
DMA				\$ 27,556.00	\$ 27,556.00
DMS	\$ 718,231.00	\$ 1,500.00	\$ 18,839.00	\$ 22,394,818.00	\$ 23,133,388.00
DOE	\$ 58.00		\$ 5,673.00	\$ 856,235.00	\$ 861,966.00
DOH	\$ 245,224.00	\$ 16,322.00	\$ 3,150,348.00	\$ 1,886,910.00	\$ 5,298,804.00
DOR			\$ 45.00	\$ 21,728.00	\$ 21,773.00
DOS	\$ 268,512.00		\$ 72,323.00	\$ 9,252,873.00	\$ 9,593,708.00
DOT			\$ 488.00	\$ 42,932.00	\$ 43,420.00
DVA				\$ 1,985.00	\$ 1,985.00
EOG				\$ 5,009,838.00	\$ 5,009,838.00
FDLE				\$ 3,754.00	\$ 3,754.00
FPC				\$ 1,499.00	\$ 1,499.00
FWCC			\$ 432.00	\$ 47,224.00	\$ 47,656.00
HSMV		\$ 524.00	\$ 430.00	\$ 86,110.00	\$ 87,064.00
INS			\$ 36.00	\$ 4,340.00	\$ 4,376.00
LES	\$ 726.00		\$ 3,154.00	\$ 2,631,609.00	\$ 2,635,489.00
LOT			\$ 350.00	\$ 1,230.00	\$ 1,580.00
RET			\$ 195.00		\$ 195.00
FIU				\$ 5,390.00	\$ 5,390.00
FSU	\$ 200.00	\$ 94.00	\$ 280.00	\$ 7,606.00	\$ 8,180.00
UF	\$ 1,312.00		\$ 778.00	\$ 2,292.00	\$ 4,382.00
UNF				\$ 274.00	\$ 274.00
USF	\$ 19.00				\$ 19.00
PSC				\$ 1,912.00	\$ 1,912.00
LEG				\$ 1,869.00	\$ 1,869.00
SCS	\$ 249.00				\$ 249.00
TOTAL	\$ 19,620,783.00	\$ 5,799,786.00	\$ 28,633,576.00	\$ 75,601,792.00	\$ 129,655,937.00

Table IX

**CONTRACTUAL SERVICES
CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
AHCA	\$ 5,220,857.00	\$ 779,274.00	\$ 185,904.00	\$ 66.00	\$ 4,037,957.00	\$ 10,224,058.00
BOR	\$ 39,775.00			\$ 210.00	\$ 92,658.00	\$ 132,643.00
CIT	\$ 240,913.00	\$ 110,840.00		\$ 174.00	\$ 105,768.00	\$ 457,695.00
COR	\$ 307,596.00	\$ 52,793.00	\$ 47,942.00		\$ 1,408,457.00	\$ 1,816,788.00
DACS	\$ 491,845.00	\$ 22,936.00	\$ 3,114.00	\$ 680.00	\$ 380,076.00	\$ 898,651.00
DBF	\$ 8,360.00	\$ 91.00			\$ 282,152.00	\$ 290,603.00
DBPR	\$ 92,667.00	\$ 137,690.00	\$ 230.00	\$ 9,063.00	\$ 799,439.00	\$ 1,039,089.00
DCA	\$ 370,697.00	\$ 825,000.00	\$ 1,547.00		\$ 249,740.00	\$ 1,446,984.00
DCF	\$ 1,634,163.00	\$ 688,165.00	\$ 72,196.00	\$ 13.00	\$ 678,234.00	\$ 3,072,771.00
DEA	\$ 74,249.00	\$ 191,014.00	\$ 164.00		\$ 165,049.00	\$ 430,476.00
DEP	\$ 174,340.00	\$ 270,083.00	\$ 55,445.00	\$ 203.00	\$ 2,297,551.00	\$ 2,797,622.00
DJJ	\$ 1,290,196.00	\$ 165,147.00	\$ 23,492.00	\$ 3,686.00	\$ 926,236.00	\$ 2,408,757.00
DLA	\$ 119,688.00	\$ 1,600.00	\$ 3,126.00		\$ 349,708.00	\$ 474,122.00
DMA	\$ 377,892.00	\$ 66,441.00			\$ 53,515.00	\$ 497,848.00
DMS	\$ 1,236,444.00	\$ 583,264.00	\$ 2,229.00	\$ 1,199.00	\$ 760,147.00	\$ 2,583,283.00
DOAH	\$ 16,286.00	\$ 7,525.00		\$ 90.00	\$ 47,574.00	\$ 71,475.00
DOE	\$ 320,181.00	\$ 767,432.00	\$ 4,815.00	\$ 1,380.00	\$ 1,429,026.00	\$ 2,522,834.00
DOH	\$ 308,105.00	\$ 47,216.00			\$ 6,890,350.00	\$ 7,245,671.00
DOR	\$ 376,946.00	\$ 1,513,901.00	\$ 15,256.00	\$ 11,840.00	\$ 276,883.00	\$ 2,194,826.00
DOS	\$ 3,250.00	\$ 674.00		\$ 6,190.00	\$ 212,919.00	\$ 223,033.00
DOT	\$ 13,611,460.00	\$ 1,112,184.00	\$ 393,121.00	\$ 546.00	\$ 3,406,378.00	\$ 18,523,689.00
DVA	\$ 14,758.00				\$ 720.00	\$ 15,478.00
EOG	\$ 81,862.00	\$ 87.00	\$ 1,439.00		\$ 253,258.00	\$ 336,646.00
FDLE	\$ 163,917.00	\$ 10,770.00			\$ 570,001.00	\$ 744,688.00
FPC	\$ 8,090.00	\$ 1,500.00			\$ 32,743.00	\$ 42,333.00
FWCC	\$ 141,249.00	\$ 76,681.00	\$ 453.00	\$ 17,222.00	\$ 1,134,722.00	\$ 1,370,327.00
HSMV	\$ 149,676.00	\$ 59,744.00	\$ 1,670.00		\$ 659,844.00	\$ 870,934.00
INS	\$ 1,097,544.00	\$ 536,478.00		\$ 187.00	\$ 764,903.00	\$ 2,399,112.00
LES	\$ 1,540,330.00	\$ 619,365.00	\$ 36,263.00	\$ 1,856.00	\$ 908,170.00	\$ 3,105,984.00
LOT	\$ 317,350.00	\$ 8,556,831.00	\$1,050,217.00	\$3,959,559.00	\$ 2,148,432.00	\$ 16,032,389.00
RET	\$ 222,186.00		\$ 7,048.00		\$ 123,087.00	\$ 352,321.00
SBA	\$ 2,863.00	\$ 5,745.00	\$ 1,773.00	\$ 52.00	\$ 402,630.00	\$ 413,063.00
FAMU	\$ 3,183,639.00	\$ 32,959.00		\$ 140.00	\$ 58,515.00	\$ 3,275,253.00
FAU	\$ 210,699.00	\$ 24,206.00			\$ 263,492.00	\$ 498,397.00
FGCU	\$ 3,294.00				\$ 689.00	\$ 3,983.00
FIU	\$ 83,100.00	\$ 1,310,576.00			\$ 1,307,298.00	\$ 2,700,974.00
FSU	\$ 71,147.00	\$ 36,544.00	\$ 30.00		\$ 1,385,339.00	\$ 1,493,060.00
UCF	\$ 201,393.00	\$ 157,199.00	\$ 1,524.00		\$ 326,491.00	\$ 686,607.00
UF	\$ 22,034.00	\$ 26,373.00	\$ 8,970.00	\$ 956.00	\$ 2,328,942.00	\$ 2,387,275.00
UNF	\$ 44,164.00	\$ 209,700.00			\$ 90,162.00	\$ 344,026.00
USF	\$ 408,373.00	\$ 1,179,475.00		\$ 15,860.00	\$ 273,554.00	\$ 1,877,262.00
UWF	\$ 487,828.00	\$ 2,592.00		\$ 6,435.00	\$ 319,820.00	\$ 816,675.00
PSC					\$ 12,162.00	\$ 12,162.00
LEG	\$ 7,420.00	\$ 195.00		\$ 53.00	\$ 27,848.00	\$ 35,516.00
OAG	\$ 2,016.00	\$ 165,996.00		\$ 305.00	\$ 12.00	\$ 168,329.00
SCS	\$ 450.00				\$ 79,424.00	\$ 79,874.00
JAC	\$ 8,034.00	\$ 2,474.00			\$ 101,219.00	\$ 111,727.00
TOTAL	\$ 34,789,326.00	\$20,358,760.00	\$1,917,968.00	\$4,037,965.00	\$38,423,294.00	\$ 99,527,313.00

Table X

**CONTRACTUAL SERVICES
NON-CERTIFIED M/WBE SPENDING
FY 1999/2000**

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE	WOMEN	TOTAL
AHCA	\$ 18,601,117.00	\$ 19,003,717.00	\$ 38,514,738.00	\$ 290,668.00	\$ 43,143,336.00	\$ 119,553,576.00
CIT	\$ 250.00	\$ 300.00			\$ 210,038.00	\$ 210,588.00
COR	\$ 4,700.00	\$ 93,542.00	\$ 5,017.00		\$ 333,564.00	\$ 436,823.00
DACS	\$ 29,306.00	\$ 783.00			\$ 34,560.00	\$ 64,649.00
DBF					\$ 12,654.00	\$ 12,654.00
DBPR	\$ 670.00	\$ 6,435.00			\$ 24,460.00	\$ 31,565.00
DCA	\$ 10,615.00				\$ 15,241.00	\$ 25,856.00
DCF	\$ 3,536,592.00	\$ 715,745.00	\$ 90,654.00	\$ 10,911.00	\$ 4,751,626.00	\$ 9,105,528.00
DEA	\$ 4,314.00	\$ 6,905.00	\$ 6,250.00		\$ 54,018.00	\$ 71,487.00
DEP	\$ 2,547.00	\$ 4,477.00	\$ 1,575.00	\$ 1,882.00	\$ 152,786.00	\$ 163,267.00
DJJ	\$ 498,657.00	\$ 1,449,938.00	\$ 5,439.00	\$ 6,200.00	\$ 222,359.00	\$ 2,182,593.00
DLA	\$ 1,030.00		\$ 673.00		\$ 8,895.00	\$ 10,598.00
DMA		\$ 192.00			\$ 2,595.00	\$ 2,787.00
DMS	\$ 228,518.00	\$ 177,730.00	\$ 10,638.00	\$ 40,000.00	\$ 57,207.00	\$ 514,093.00
DOAH				\$ 75.00	\$ 2,985.00	\$ 3,060.00
DOE		\$ 1,420.00			\$ 18,603.00	\$ 20,023.00
DOH					\$ 23,746.00	\$ 23,746.00
DOR	\$ 905.00			\$ 125.00	\$ 5,196.00	\$ 6,226.00
DOS	\$ 7,819.00	\$ 3,739.00	\$ 5,608.00		\$ 31,990.00	\$ 49,156.00
DOT	\$ 38,871.00	\$ 21,700.00	\$ 1,209.00	\$ 8,092.00	\$ 148,324.00	\$ 218,196.00
DVA					\$ 12,607.00	\$ 12,607.00
EOG					\$ 25,556.00	\$ 25,556.00
FDLE	\$ 5,019.00				\$ 3,185.00	\$ 8,204.00
FPC	\$ 750.00				\$ 300.00	\$ 1,050.00
FSDB					\$ 81.00	\$ 81.00
FWCC	\$ 741.00	\$ 135.00	\$ 101.00	\$ 100.00	\$ 8,262.00	\$ 9,339.00
HSMV	\$ 5,030.00	\$ 10,844.00	\$ 12,891.00		\$ 6,245.00	\$ 35,010.00
INS					\$ 700.00	\$ 700.00
LES	\$ 40,192.00	\$ 500,510.00	\$ 45,683.00	\$ 57,493.00	\$ 341,402.00	\$ 985,280.00
LOT	\$ 491.00	\$ 25,120.00			\$ 32,408.00	\$ 58,019.00
RET	\$ 3,710.00				\$ 14,133.00	\$ 17,843.00
SBA	\$ 196,326.00				\$ 454,438.00	\$ 650,764.00
FGCU	\$ 3,200.00				\$ 2,328.00	\$ 5,528.00
FSU	\$ 74,763.00	\$ 13,500.00	\$ 3,868.00	\$ 2,080.00	\$ 122,766.00	\$ 216,977.00
UCF				\$ 60.00		\$ 60.00
UF		\$ 1,006.00			\$ 92,818.00	\$ 93,824.00
UWF			\$ 2,241.00	\$ 920.00	\$ 5,627.00	\$ 8,788.00
PSC	\$ 64.00					\$ 64.00
LEG	\$ 498.00	\$ 562.00	\$ 8,120.00		\$ 143,057.00	\$ 152,237.00
TOTAL	\$ 23,296,695.00	\$ 22,038,300.00	\$ 38,714,705.00	\$ 418,606.00	\$ 50,520,096.00	\$ 134,988,402.00

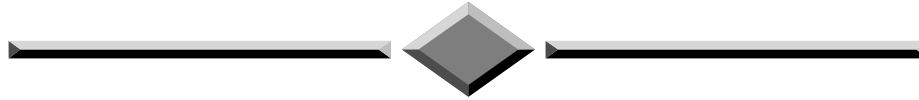
Table XI

**CONTRACTUAL SERVICES
NON-PROFIT M/WBE SPENDING
FY 1999/2000**

AGENCY	(S) MIN BOR DIRS	(T) MIN EMPLOYEES	(U) MIN COMM SERVED	(V) OTHER NON PROF	TOTAL
AHCA	\$ 14,262,513.00		\$ 2,563,895.00	\$ 36,521,240.00	\$ 53,347,648.00
BOR				\$ 300.00	\$ 300.00
CIT		\$ 1,000.00		\$ 185,563.00	\$ 186,563.00
COR	\$ 17,850.00	\$ 35,864.00	\$ 88,566.00	\$ 873,102.00	\$ 1,015,382.00
DACS				\$ 2,673.00	\$ 2,673.00
DBF				\$ 825.00	\$ 825.00
DBPR				\$ 440.00	\$ 440.00
DCA	\$ 178,600.00			\$ 1,105.00	\$ 179,705.00
DCF	\$ 7,014,620.00	\$ 1,303,443.00	\$ 28,960,012.00	\$ 54,224,225.00	\$ 91,502,300.00
DEA	\$ 54,401,824.00	\$ 17,551,215.00	\$ 23,124,170.00	\$ 28,437,509.00	\$ 123,514,718.00
DEP	\$ 25.00			\$ 46,129.00	\$ 46,154.00
DJJ	\$ 1,775,970.00	\$ 8,354,685.00	\$ 520,668.00	\$ 13,247,748.00	\$ 23,899,071.00
DLA			\$ 461.00	\$ 1,226.00	\$ 1,687.00
DMA			\$ 3,445.00	\$ 75,601.00	\$ 79,046.00
DMS	\$ 645.00		\$ 455.00	\$ 15,237.00	\$ 16,337.00
DOE	\$ 4.00			\$ 3,053.00	\$ 3,057.00
DOH				\$ 34,467.00	\$ 34,467.00
DOR			\$ 500.00	\$ 11,620.00	\$ 12,120.00
DOS	\$ 9.00		\$ 500.00	\$ 159,525.00	\$ 160,034.00
DOT	\$ 380.00	\$ 14,685.00	\$ 150.00	\$ 172,961.00	\$ 188,176.00
DVA				\$ 125.00	\$ 125.00
EOG				\$ 260.00	\$ 260.00
FDLE				\$ 2,462.00	\$ 2,462.00
FPC				\$ 195.00	\$ 195.00
FSDB				\$ 268.00	\$ 268.00
FWCC				\$ 442,315.00	\$ 442,315.00
HSMV	\$ 150.00		\$ 60.00	\$ 13,742.00	\$ 13,952.00
INS				\$ 16,065.00	\$ 16,065.00
LES	\$ 45,111.00		\$ 140,097.00	\$ 1,158,222.00	\$ 1,343,430.00
LOT	\$ 5,000.00	\$ 1,000.00	\$ 1,000.00	\$ 101,150.00	\$ 108,150.00
RET				\$ 535.00	\$ 535.00
FIU				\$ 33,750.00	\$ 33,750.00
FAU			\$ 2,000.00	\$ 61,562.00	\$ 63,562.00
UF	\$ 6,610.00		\$ 4,649.00	\$ 60.00	\$ 11,319.00
UNF				\$ 225.00	\$ 225.00
PSC				\$ 395.00	\$ 395.00
LEG				\$ 2,308.00	\$ 2,308.00
TOTAL	\$ 77,709,311.00	\$ 27,261,892.00	\$ 55,410,628.00	\$ 135,848,188.00	\$ 296,230,019.00

Table XII

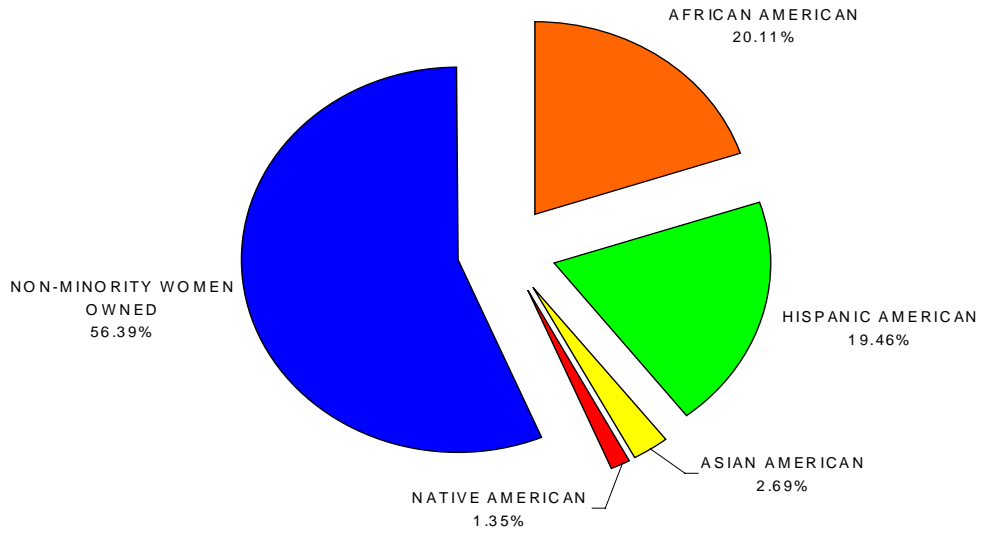
INDEX OF CHARTS



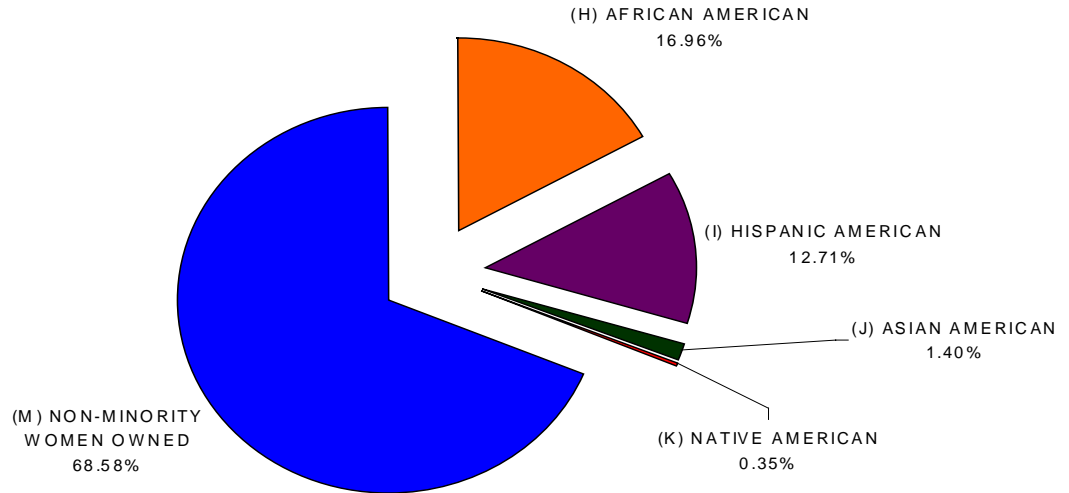
- Chart I** Total Certified M/WBE Spending – Fiscal Year 1999-2000
- Chart II** Construction - Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart III** Construction – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart IV** Construction – Non-Profit Spending
- Chart V** Architects and Engineers – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart VI** Architects and Engineers – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart VII** Commodity – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart VIII** Commodity – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
- Chart IX** Commodity – Non-Profit M/WBE Spending
- Chart X** Contractual Services – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
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- Chart XII** Contractual Services – Non-Profit Spending

* The following charts contain figures provided to this office by the Office of the Comptroller.

**TOTAL CERTIFIED MBE SPENDING
FOR FISCAL YEAR 1999/2000**

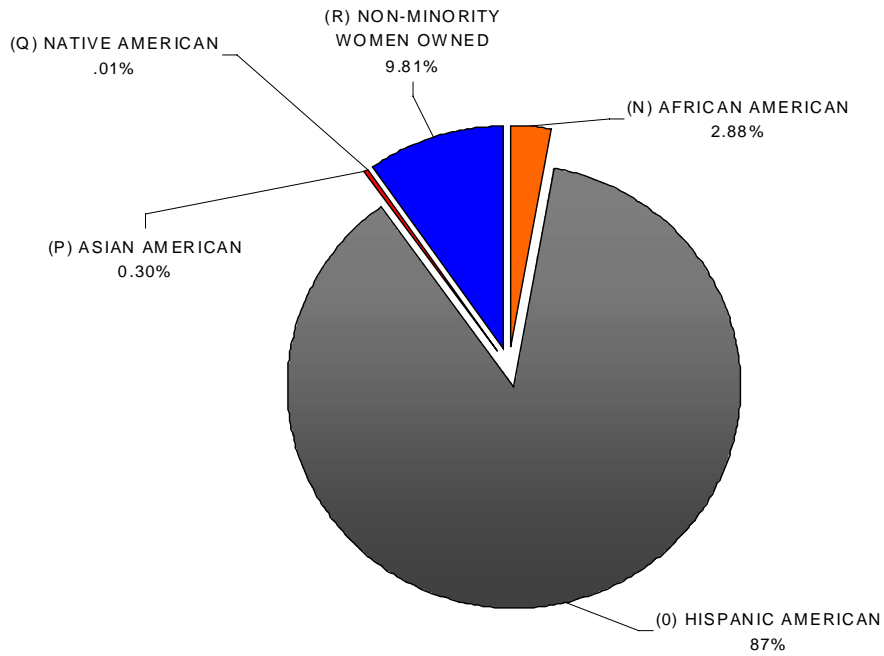


CONSTRUCTION - CERTIFIED MBE SPENDING

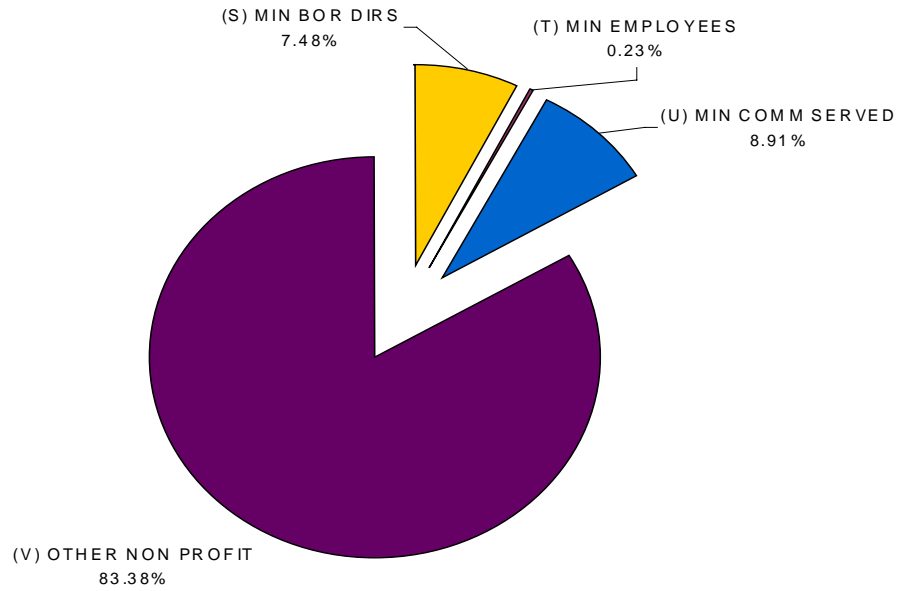


**Charts I & II
FY 1999-2000**

CONSTRUCTION NON-CERTIFIED MBE SPENDING

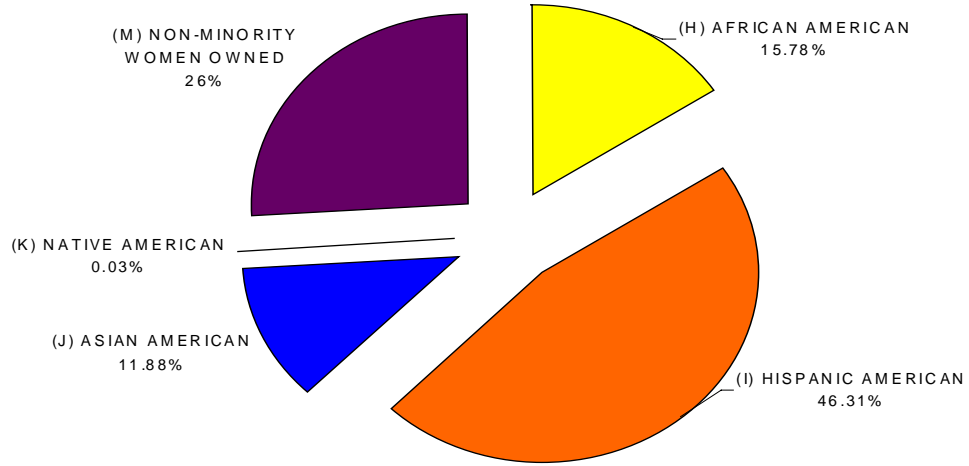


CONSTRUCTION NON-PROFIT SPENDING

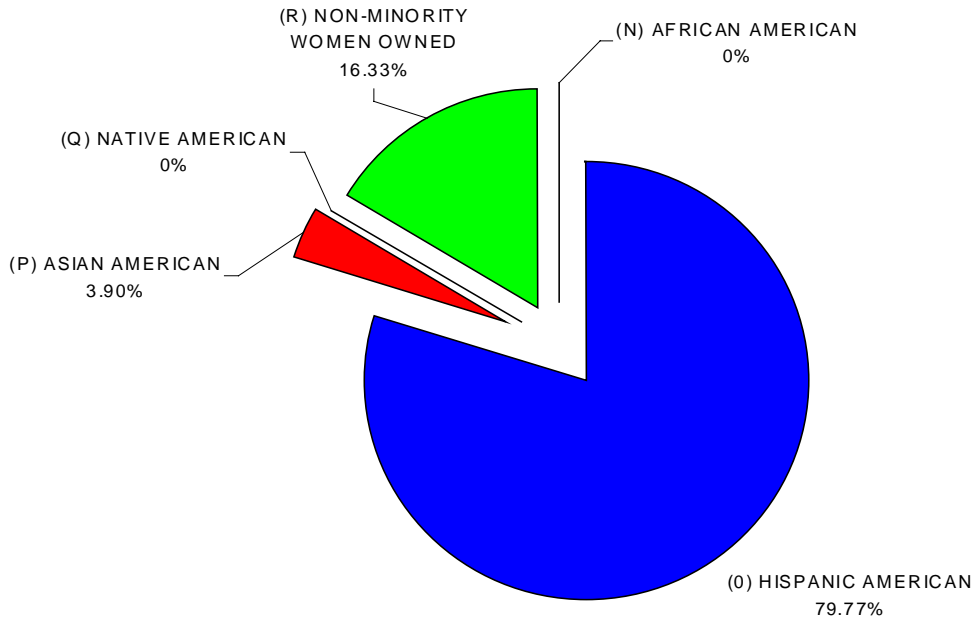


Charts III & IV
FY 1999-2000

A&E CERTIFIED MBE SPENDING

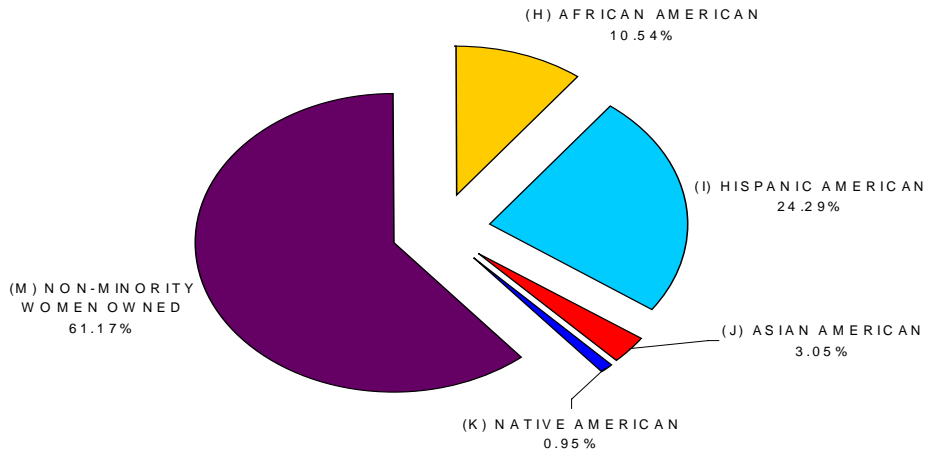


A&E NON-CERTIFIED MBE SPENDING

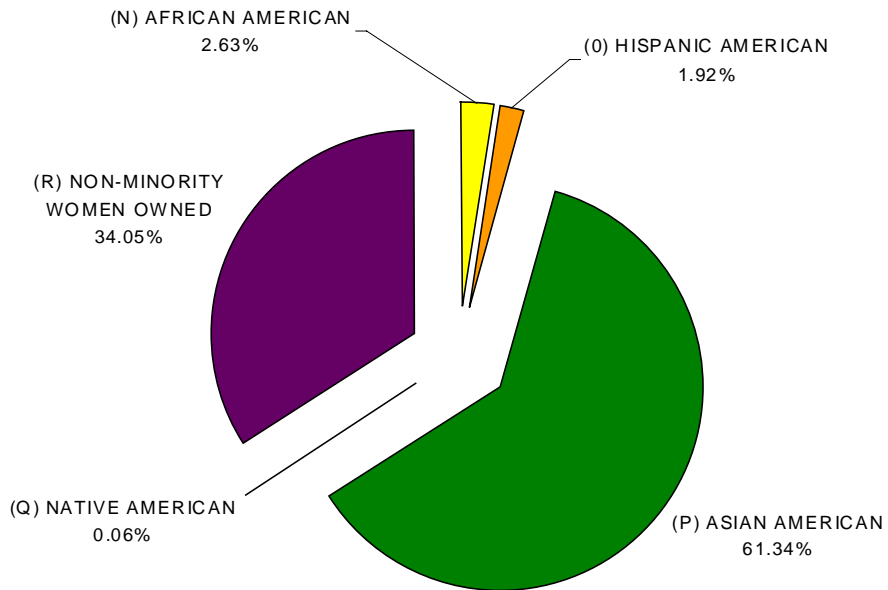


Charts V & VI
FY 1999-2000

COMMODITY CERTIFIED MBE SPENDING

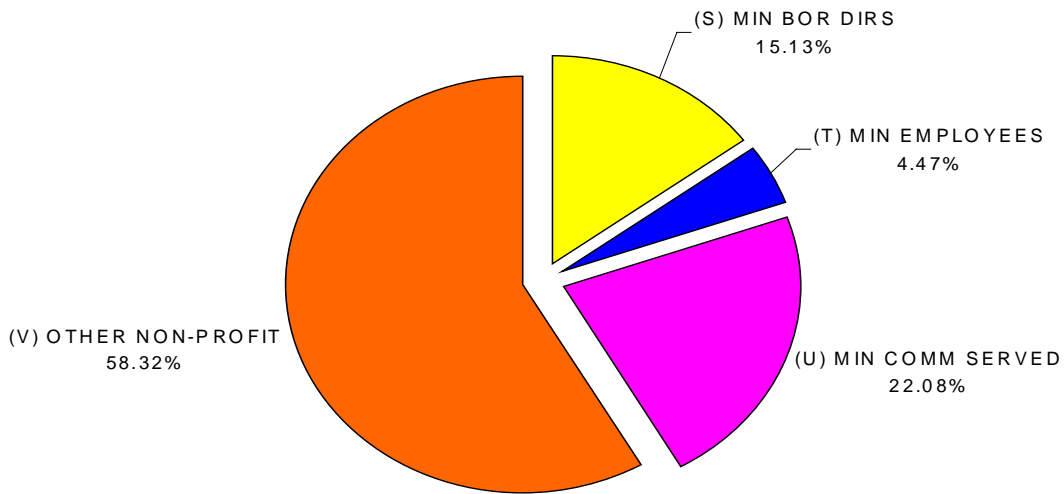


COMMODITY NON-CERTIFIED MBE SPENDING

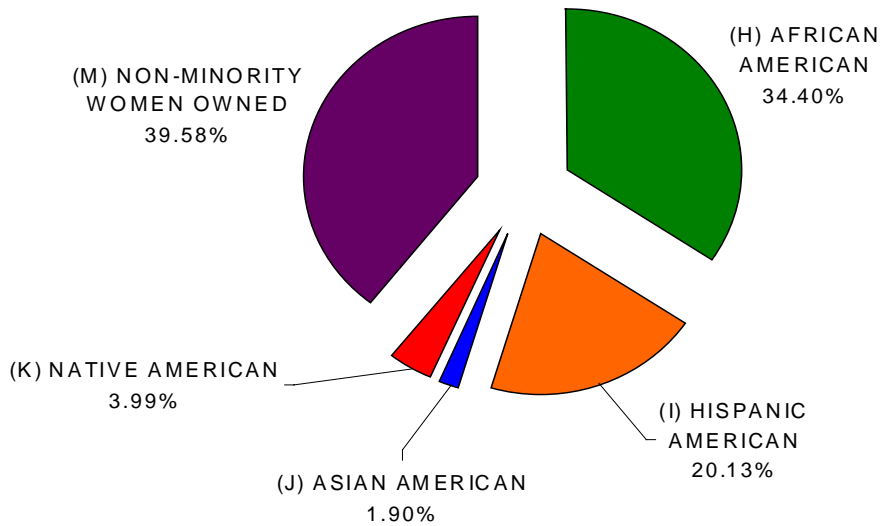


Charts VII & VIII
FY 1999-2000

COMMODITY NON-PROFIT SPENDING

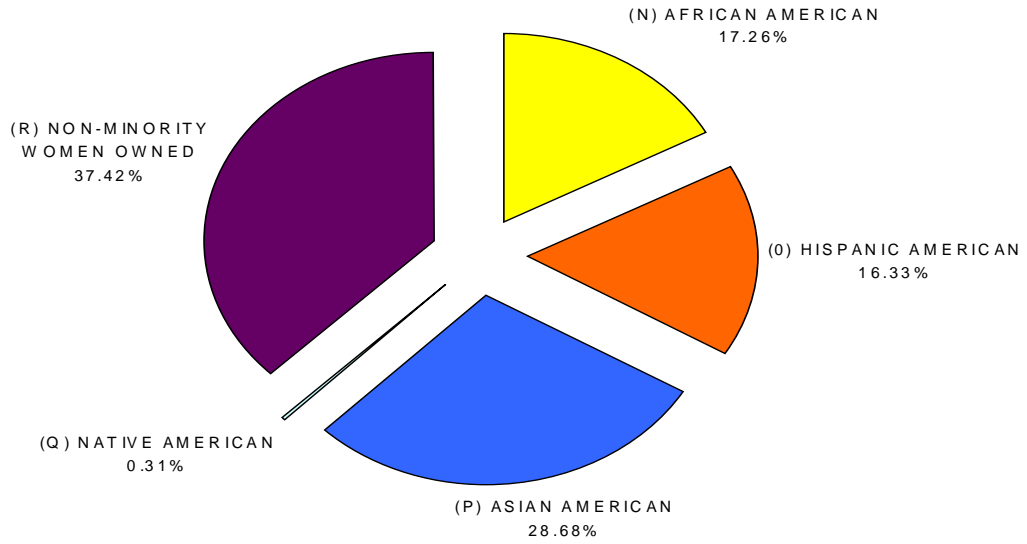


CONTRACTUAL SERVICES CERTIFIED MBE SPENDING

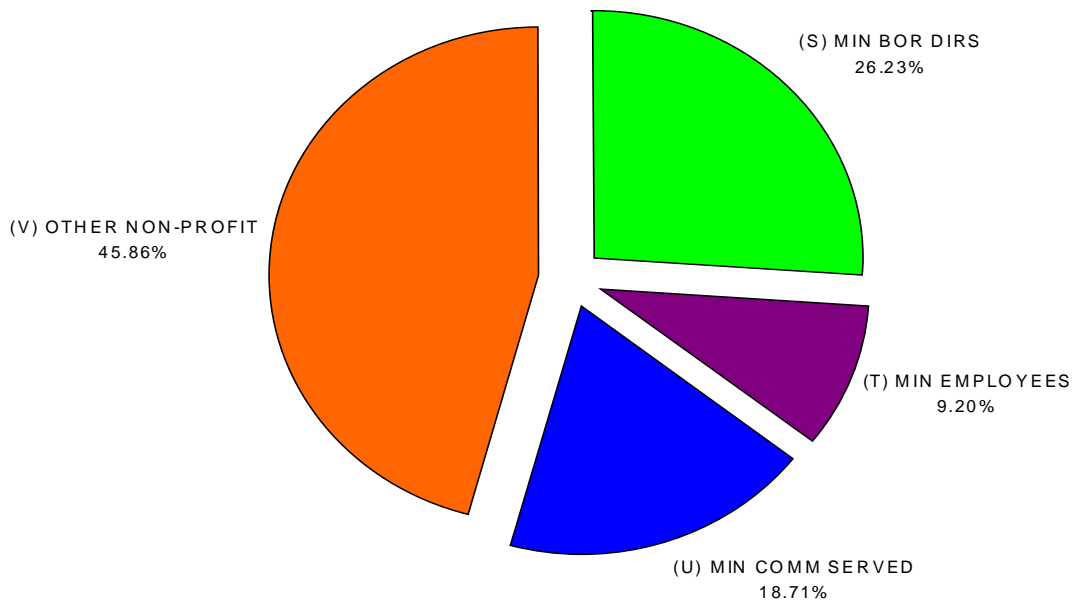


Charts IX & X
FY 1999-2000

CONTRACTUAL SERVICES NON-CERTIFIED MBE SPENDING

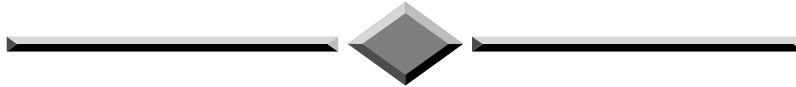


CONTRACTUAL SERVICES NON-PROFIT SPENDING



Charts XI & XII
FY 1999-2000

PUBLICATION ACKNOWLEDGMENTS



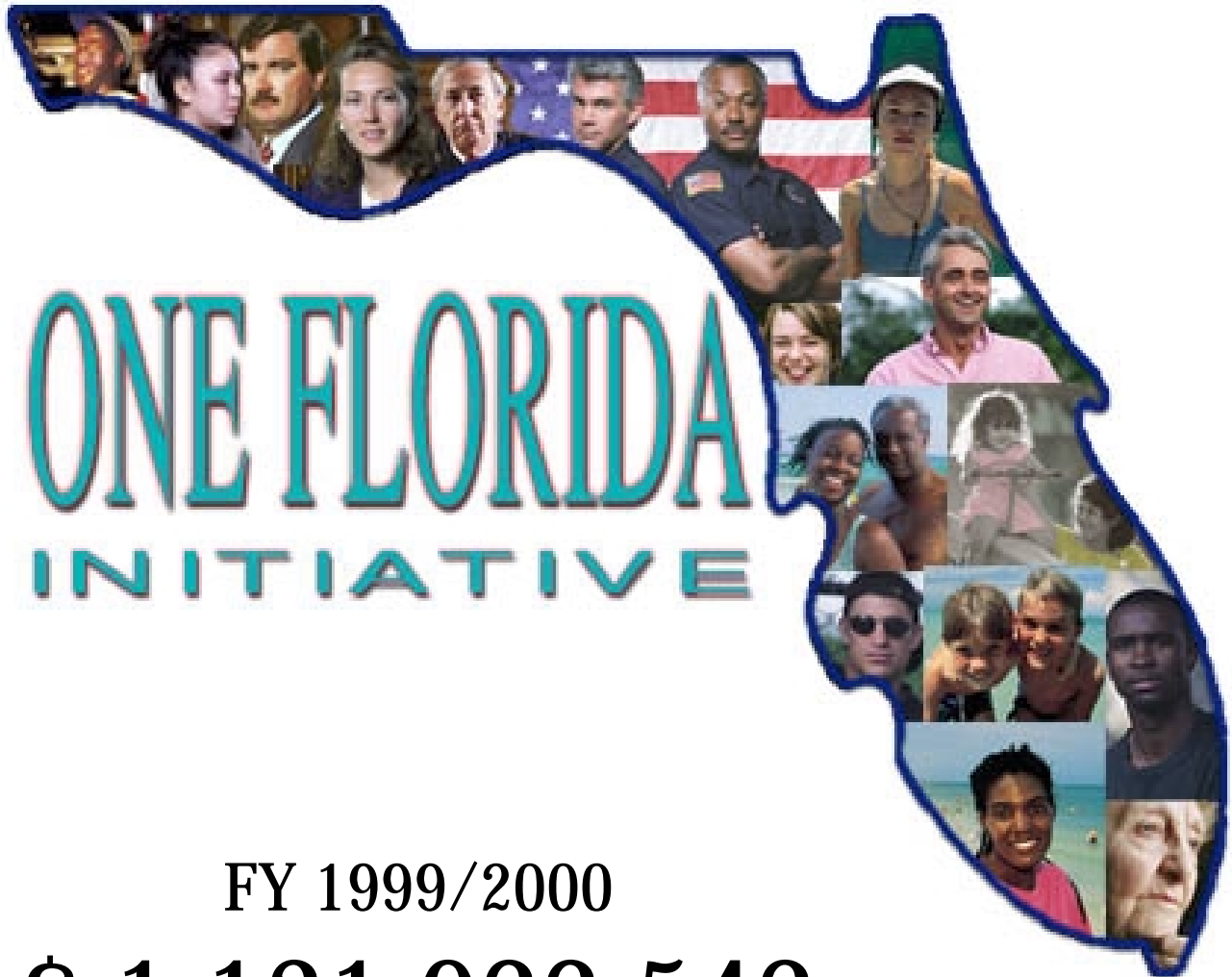
The OSD staff is responsible for the production of the 1999-2000 Annual Report.

Special thanks to the following OSD associates for their assistance in the production of the 1999-2000 Annual Report:

- Dwayne Cargile, Systems Project Administrator – Coordination of Data and Graphic Design
- Bridget Lee, Compliance Officer – Compilation of Charts and Graphs
- Melissa Leon, Operations and Management Consultant I – Writing, editing, layout, and graphic design
- Barbara Thompson, Purchasing Agent II – Compilation of Expenditure Data and Tables

DIVERSITY:

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A VITAL PART OF FLORIDA'S BUSINESS PLAN



FY 1999/2000

\$ 1,131,022,542