

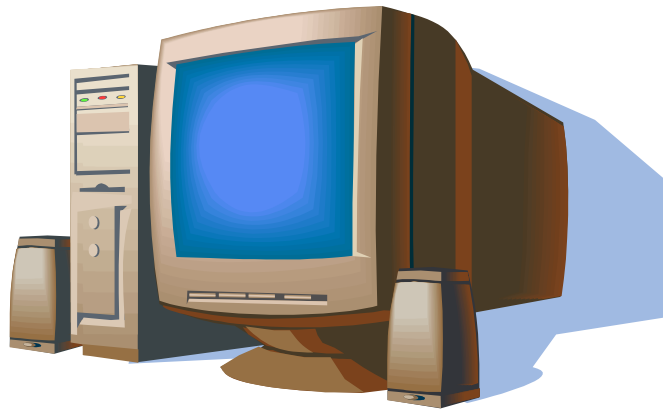
**Department of Management
Services'**

Office of Supplier Diversity

**Annual Report
Fiscal Year 2002 – 2003**



Publication Acknowledgments



The Office of Supplier Diversity (OSD) staff is responsible for the production of the 2002-2003 Annual Report. As part of the implementation of the One Florida Initiative and in compliance with the provisions of the Florida Statutes, Chapter 287.09451, this report documents the various ways in which the OSD team works collectively to ensure that its customers receive the quality care, assistance and guidance necessary to make One Florida a success in the business arena.

Special thanks to the following OSD associates for their assistance in the creation and production of this report:

Dwayne Cargile, Systems Project Administrator – Electronic coordination of data

Bridget Lee, Senior Management Analyst – Compilation of data contained in Expenditure Charts

Melissa Leon, Operations and Management Consultant – Writing, editing, layout, and graphic design of Annual Report

Alberta Simmons, Sharpton, Brunson and Company, P.A. – Writing of Annual Report

Barbara Thompson-Yates, Purchasing Agent II – Compilation of data contained in Expenditure Charts and Charts

And to all of the OSD staff who make daily contributions to achieving the objectives set forth in One Florida equity in contracting. Additionally, the good news reflected in this publication would not be possible without enlightened and responsible leadership and support from state employees throughout the Executive, Legislative and Judicial branches of Florida government.

The Office of Supplier Diversity



Our Mission

The expand robustly economic opportunities for Minority/Women Business Enterprises (M/WBEs) by focusing on Customer Service to better enable state agencies and employees to deliver the Secretary's priorities to the people of Florida.

Our Values

The Office of Supplier Diversity's values include integrity, respect, quality customer service, and team work.

Our Vision

It is the vision of the Office of Supplier Diversity to become a one-stop resource center for Minority Business Enterprises (M/WBEs) which facilitates equity in contracting while ensuring diverse participation in the procurement process by providing excellent customer service.

From the Secretary's Desk

February 2, 2004

Dear Governor Bush and Cabinet:

The Department of Management Services' Office of Supplier Diversity is proud to present its Fiscal Year 2002-2003 Annual. This report documents the activities of the Office of Supplier Diversity, as well as, the contract participation of minority/women business enterprises with the State agencies and universities.

As an integral part of the Department of Management Services for nearly four years, the OSD has intensified its efforts to serve as an advocate and friend to the minority business community. Such efforts are directly related to the greatest accomplishment of state agencies and universities, which during the past fiscal year, spent over \$748 million with Certified Minority/Women Owned Business Enterprises.

As Secretary, I am pleased and proud of the progress the OSD has made on behalf of minority and women business in its history. All of those wishing to do business in Florida will find a state government that is customer-friendly and Service First-oriented toward commerce and industry.

As we continue to make strides in this new millennium, I look forward to the many challenges it presents and the new opportunities that will become available for all businesses.

Sincerely,

William Simon



**FLORIDA
DEPARTMENT OF
MANAGEMENT
SERVICES**

JEB BUSH
GOVERNOR

WILLIAM S. SIMON
SECRETARY

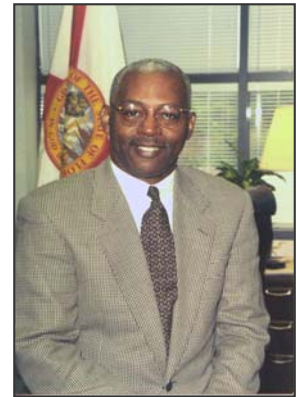


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Director's Message

To the Citizens of Florida
and State Leadership:

The Office of Supplier Diversity (OSD), formerly the Minority Business Advocacy and Assistance Office, is proud to present its Fiscal Year 2002-2003 Annual Report. This report is submitted in accordance with provisions of the Florida Statutes, Chapter 287.09451.



This provision documents the activities of the OSD, as well as, the contract participation of minority and non-minority women-owned business enterprises with State agencies and universities. The Office of Supplier Diversity continues to serve as the State's official "matchmaker" for strategic business alliances, conducts outreach activities and provide technical assistance and support to state agencies, universities, and the private sector concerning minority/women business enterprises.

In addition, the report provides an overview of the activities and achievements of the OSD in carrying out its mission of promoting equity in contracting for minority- and non-minority women-owned business enterprises (M/WBEs) as part of the Governor's One Florida Initiative. Through assertive leadership and a genuine commitment to outreach and matchmaking, minority-owned for profit business (both certified and non-certified) have benefited from great increases in state spending. Fiscal Year 2002-2003 spending figures show a total of over \$2 billion in minority for-profit business spending by state government.

It has been another historical year for M/WBEs in our great state as total minority spending exceeded \$4 billion dollars! Diversity works in Florida. Please take your time, review and enjoy this good news annual report.

Sincerely,

A handwritten signature in black ink, reading "Windell Paige".

Windell Paige, Director

EXECUTIVE SUMMARY

MyFloridaMarketPlace is the State's new web-based electronic procurement system. The system provides a centralized source of state procurement information for the Florida business community and provides the ability for vendors to offer their products and services to a broader buying audience. The State of Florida partnered with Accenture, one of the world's leading management consulting and technology services organizations, to design, build and maintain MyFloridaMarketPlace. Accenture is fully committed to Minority and Women Business Enterprise (MWBE) vendor participation in this project and has included two Florida-based certified MWBE businesses as part of the overall team.

The MyFloridaMarketPlace team and the State's Office of Supplier Diversity (OSD) have taken specific actions to meet the "equity in contracting" goals of the One Florida Initiative, including:

1. Automating self-certification of MWBE vendors,
2. Implementing an MWBE Outreach Program,
3. Identifying MWBE supplied items to agency buyers,
4. Implementing training and support for MWBE vendors, and
5. Securing and reporting MWBE participation in MyFloridaMarketPlace.

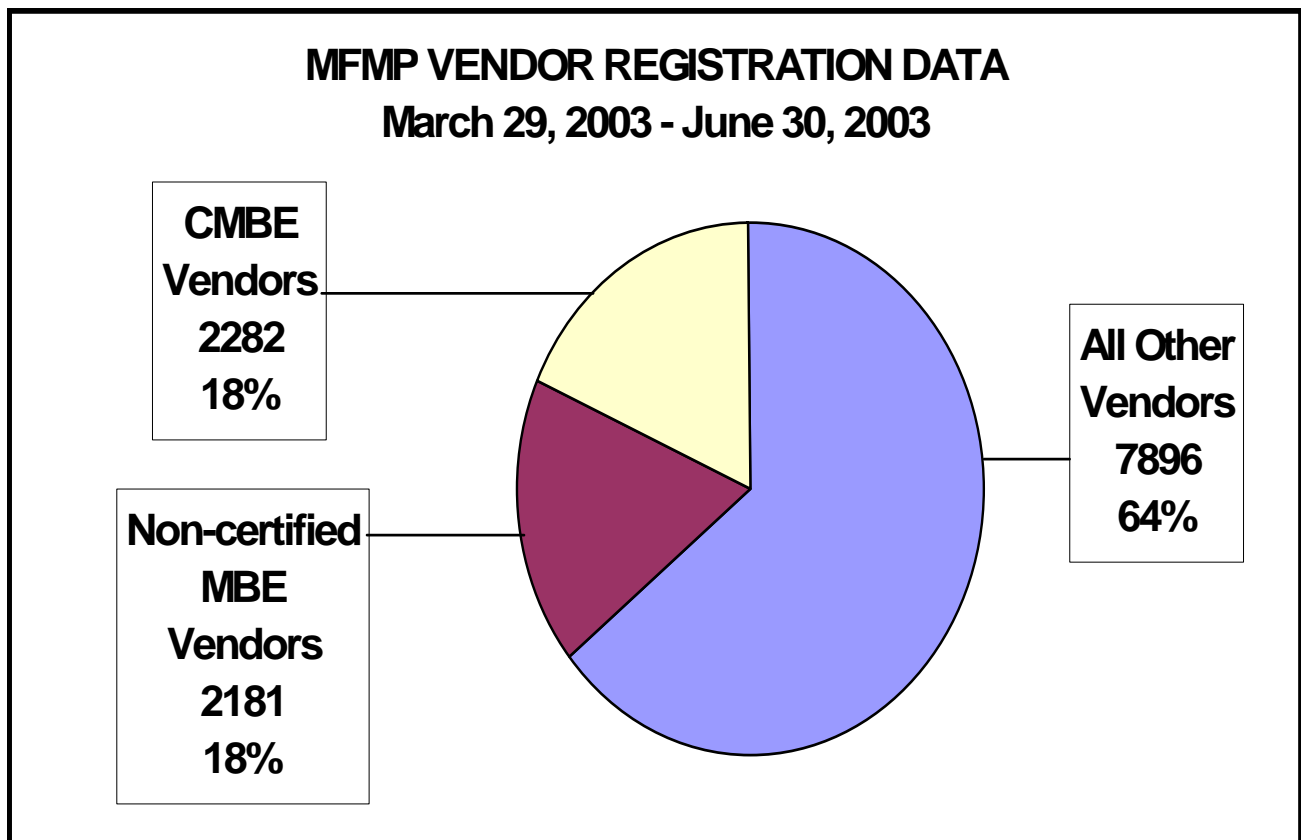
On July 1, 2003, MyFloridaMarketPlace was implemented for three pilot agencies: the Department of Management Services (DMS), Department of Transportation (DOT), and the State Technology Office (STO). Rollout to remaining executive branch agencies will begin during Fiscal Year 2004.

The following report outlines the activities and results of the MyFloridaMarketPlace team's efforts to date to help the State achieve the One Florida Initiative goals through the implementation of the State's new eProcurement system.

- ***MyFloridaMarketPlace Registrations*** – The overall communication and outreach strategies that started February 2003, resulted in 12,359 new vendor registrations as of June 30, 2003. Fully 36% of the registered businesses, as of June 30, 2003 are Minority and Women Business Enterprise (MWBE) vendors and 18% are certified minority business enterprises.
- ***Technical Assistance and Support*** – MWBE vendors have been and continue to be provided with technical assistance and training in order to be able to use the tools and capabilities that MyFloridaMarketPlace offers, including vendor registration, order processing, and minority certification. Assistance is provided several ways, such as during General Information Sessions (held in various locations around the state), state term contract vendor forums, through the MyFloridaMarketPlace Customer Service Desk, and on MyFloridaMarketPlace's website.
- ***Vendor Information Sessions*** – As part of MyFloridaMarketPlace's continuing vendor outreach efforts, a series of General Vendor Sessions have taken place around the state. More than 1,600 vendors registered to attend the General Vendor Information Sessions and training. Over half of vendors registered actually attended the sessions with 37% of the attendees being MWBE vendors. Approximately 65% of the vendors who attended the sessions subsequently registered to do business in MyFloridaMarketPlace.
- ***MWBE Customer Service*** – Key areas of customer service for MWBE vendors, include access to the Customer Service team by way of a toll-free telephone number, by way of email and by using the MyFlorida.com web portal. In addition, customer service and support is provided at all vendor information sessions that are held around the state. Finally, the MyFloridaMarketPlace team has worked with OSD to provide tailored assistance to MWBE vendors.
- ***MWBE Outreach and Events*** – Approximately 20 MWBE-focused outreach activities have taken place since October 2002. These events have included joint OSD-MyFloridaMarketPlace meetings in key locations such as Jacksonville, Orlando, Tampa Bay, Pensacola and South Florida. In addition, the MyFloridaMarketPlace team has participated in the FAMU Small Business Annual Forum, and the Governor's Corporate Roundtable.
- ***Partnerships*** – The MyFloridaMarketPlace team, in conjunction with OSD, has identified various groups and organizations that contribute to making Florida a viable minority business location. Together, MyFloridaMarketPlace, OSD and these organizations, such as the Florida Black Business Investment Board and the Small Business Development Councils, as well as some local chambers of commerce, are working together to educate, train and register MWBE vendors for the state's new procurement system.

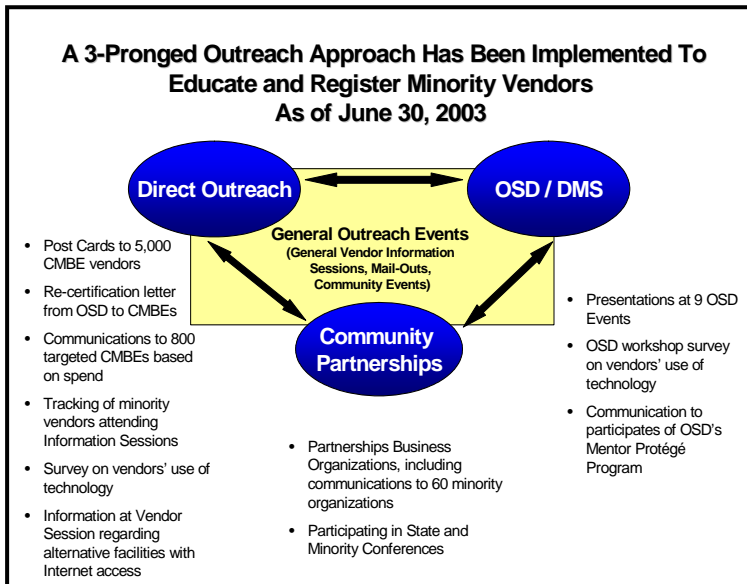
MYFLORIDAMARKETPLACE AND M/WBE PARTICIPATION

Accenture is committed to the participation of Minority and Women Business Enterprise (MWBE) vendors in the eProcurement System. Outreach efforts have been designed, developed and implemented to inform MWBE vendors about how to take full advantage of the benefits of MyFloridaMarketPlace. The following chart shows the MWBE vendor registration in MyFloridaMarketPlace as of June 30, 2003. During the first three months of operation 12,359 vendors registered in MyFloridaMarketPlace from March 29 to June 30, 2003. Over 36 percent (4,463) of the registered vendors were MWBE vendors; of which 2,282 or 18 percent were certified minority business vendors (CM/WBEs).



VENDOR OUTREACH

MyFloridaMarketPlace is implementing a 3-pronged vendor communications and outreach strategy designed to inform vendors about MyFloridaMarketPlace, to train vendors to use the system, and to secure vendor participation in MyFloridaMarketPlace. This strategy consists of a) direct outreach; b) partnering with community-based MWBE business organizations; and c) partnering with OSD/DMS. The following chart presents an overview of the outreach approach.



Direct Vendor Communications

Three types of direct vendor outreach have been used. The first method involved sending postcards to 96,987 vendors, including 5,000 MWBE vendors. The second method included targeted email to specific vendors identified by OSD. Finally, telephone calls were placed to a select group of CMBE vendors identified by OSD based on the amount of business the vendor had with the State during the past year. All of the

communication methods provided vendors with information about the state's new eProcurement system, the General Vendor Information Sessions (GVIS), and available assistance.

Community Partnerships

To further inform MWBE vendors about MyFloridaMarketPlace, the team has been and continues to work with local and regional business organizations to help communicate information about the new eProcurement system. In addition, MyFloridaMarketPlace has marketed the new eProcurement system to participants of major MWBE business events throughout the state. Examples of organizations that are sharing the word on MyFloridaMarketPlace include:

- African American Chambers of Commerce
- The Black Business Investment Board
- The Florida Black Public Administrators
- The National Minority Supplier Development Council affiliates in Orlando (FMSDC) and Miami (FRMBC)
- Small Business Development Centers
- Local Area Workforce Development Boards
- The Florida Chamber, including the local chambers of commerce
- The Florida Association of Minority Business Enterprise Officials

Working with OSD/DMS

MyFloridaMarketPlace began working with OSD and DMS in October, 2002 to ensure CMBE/MWBE vendors are aware of the new procurement system and are trained to take advantage of the increased business opportunities MyFloridaMarketPlace offers. MyFloridaMarketPlace staff actively participate in many OSD sponsored or co-sponsored events. During these events MyFloridaMarketPlace team members hold a seminar on the system, provide training and offer on-site assistance for vendor registration. MyFloridaMarketPlace and OSD partnered on the following between October 2002 and June 30, 2003:

- FAMU Small Business Week Annual Forum (May 14, 2003)
- Governor's Corporate Round Table (May 22, 2003)
- 2003 OSD Regional Workshops in: Gainesville, Jacksonville, Pensacola, Tampa, Ft. Myers, and Ft. Lauderdale.

Vendor Outreach Efforts

- 96,987 postcards were mailed to SPURS registered vendors inviting the vendors to participate in a General Vendor Session in their local area.
- 35,000 e-mails were sent to vendors to inform them about the change over to MyFloridaMarketPlace taking place on July 1st.
- 150 CMBE vendors were sent e-mail letters asking them to take part in a session and register in the new system.
- Using actual spend data from the State, a group of 1,245 CMBE vendors were identified and a targeted outreach effort was made to those in that group that had not registered on MFMP.
- Approximately 700 of the 1,245 targeted CMBE were called briefed about the system and asked to register.
- More than 75% of the vendors who were called subsequently registered. The overall registration rate for 1,245 targeted CMBE vendors is more than 85%.
- MyFloridaMarketPlace brochures and MBE Certification requirement handouts have been developed and mailed to business groups, including the Chambers of Commerce, Small Business Development Centers, and Workforce Development Boards and were distributed at all vendor events throughout the State.

MyFloridaMarketPlace Events

In addition to teaming and partnering with other agencies, MyFloridaMarketPlace participated and plans to participate in other events and activities, as a part of its Vendor outreach, including the following:

Forums

- National Forum for Black Public Administrators (April 26-31,2003)
- Homeland Security and Defense Forum (May 27, 2003)

MyFloridaMarketPlace Meetings

- Florida Chamber of Commerce (February 2003)
- Small Business Development Center Headquarters (Pensacola, March 2003)
- Black Business Investment Board (May 2003)

Press Coverage

- [State kicks off online marketplace for vendors](#)
(Thursday, 06/19/2003 © Gainesville Sun)

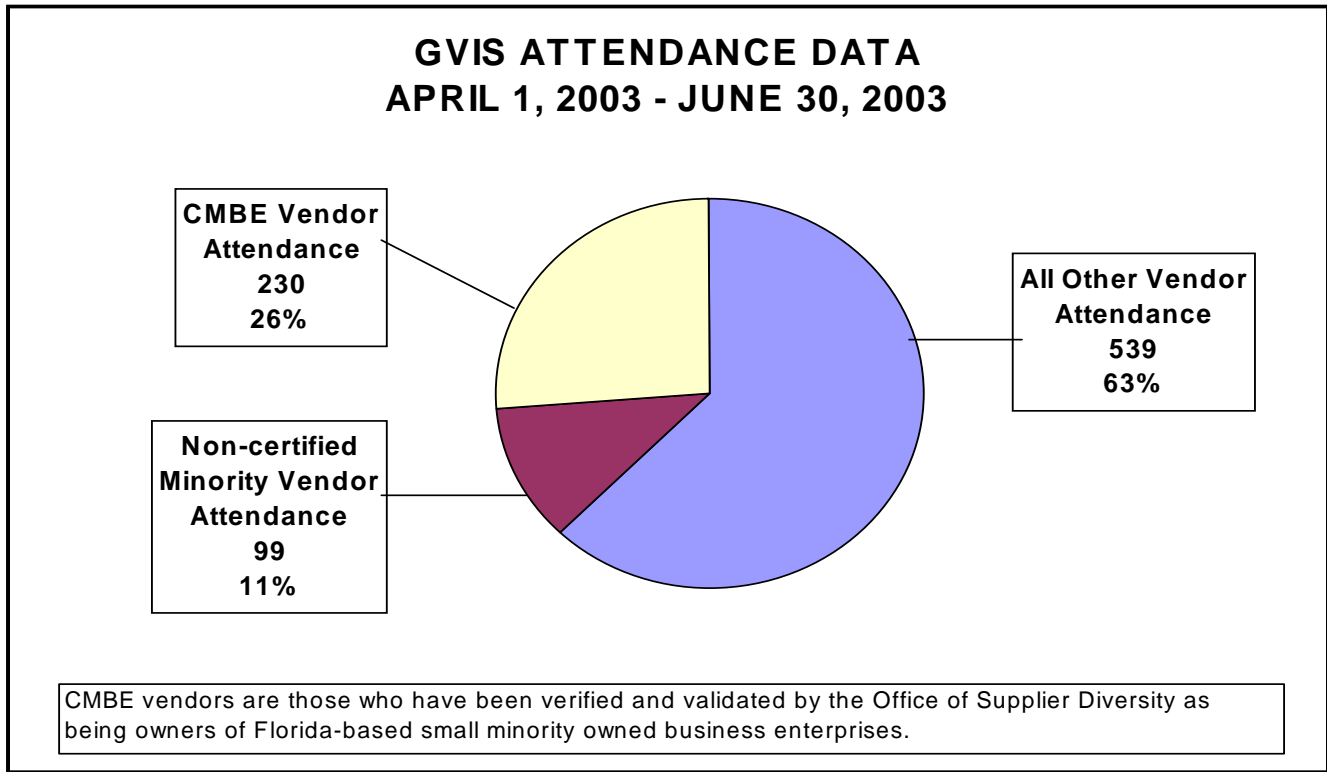
TECHNICAL ASSISTANCE AND SUPPORT

MyFloridaMarketPlace educates, trains and assists vendors regarding the new eProcurement system, via the Customer Service Center, the General Vendor Information Session (GVIS), Vendor Forums for State Term Contractors, and on-line via the internet.

Customer Service Desk - MyFloridaMarketPlace provides technical assistance and support on a daily basis via the MyFloridaMarketPlace Customer Service Desk. The Customer Service Desk is available from 8:00 AM to 5:30 PM (EST), Monday – Friday, except holidays. Customer Service Desk staff responds to telephone calls, e-mails and voice mails from vendors who need assistance or have questions about the eProcurement system.

General Vendor Information Session (GVIS) - During the GVIS sessions, vendors learn how to register on the system, how to use the MyFloridaMarketPlace electronic tools and how to access the system and its tools via the internet as of June 30, 2003. Fifty-six (56) free information sessions have been conducted throughout the state. One half (28) of the sessions were conducted between April 1, 2003 and June 30, 2003, providing training and assistance to more than 850 vendors. Of those attending the sessions, fully 37% were MBE and CMBE vendors. For those MWBE vendors that attended the sessions, more than 90% rated the training and assistance

as good or very good. More than 20 additional GVIS sessions are scheduled through December 31, 2003. The following chart summarizes the GVIS attendance data.



OSD Training - In addition to the assistance available to vendors through the Customer Service Desk and the GVIS sessions, the MyFloridaMarketPlace team provided multiple training sessions to OSD staff so that they could also assist vendors. This training included how the certification system works, the steps for vendor registration, how to triage calls and direct them to the appropriate team for resolution and how to take advantage of the changes brought by the system to streamline the work steps that OSD uses. In addition, the MyFloridaMarketPlace team created a telephone call logging system to help track and monitor the types of calls being received by OSD staff in order to determine the impact of MyFloridaMarketPlace implementation on OSD's workload and staff allocations.

Online Training - MyFloridaMarketPlace has made on-line training available to vendors on <http://www.myflorida.com> portal. Vendors have the opportunity to use the web-based training to learn to successfully complete tasks such as responding to eQuotes (electronic informal quotes), viewing and submitting electronic bids, and how to complete vendor registration.

PROMOTING BUSINESS OPPORTUNITIES THROUGH MYFLORIDAMARKETPLACE

Two Essential Tools for Vendors: eQuote & Sourcing

- eQuote is designed to support easy use and rapid responses from vendors.
- eQuote is used for quotes of less than \$25,000 per purchase.
- eQuote replaces manual quoting processes (phone, fax, paper catalogs).
- eQuote is used invite vendors to participate in a quoting event.
- eQuote is used to receive vendor responses (quotes) submitted electronically through MyFloridaMarketPlace.
- Sourcing is used to conduct “formal” solicitations such as, RFI (request for information), RFQ (request for quote), RFP (request for proposal), ITN (invitation to negotiate), and ITB (invitation to bid).
- Sourcing usually is for more than \$25,000 per purchase event.
- Sourcing provides vendors with the ability to review the bids on-line and submit response back to the State through the system, including—as needed—attaching text files, spreadsheets and pictures to the bid response. Vendors can also draft response and update anytime prior to bid closing. State cannot see bids until after bid closing.
- Sourcing creates the opportunity to receive bids and store them in a “lock box” that keeps the bid secure until the bids are officially opened by the State.

There are two tools within MyFloridaMarketPlace that provide increased business opportunities for MWBE vendors. These tools are the “eQuote” tool and the “Sourcing” tool. One tool is for informal bidding and the other is for the more formal solicitations that occur on a regular basis. Use of the eQuote and Sourcing modules is free to all vendors.

eQuote Tool - MyFloridaMarketPlace’s eQuote tool allows MWBE vendors to receive notice from state buyers seeking specific items that the vendor may offer. The vendor can elect to participate in these events and receive notice electronically. Once the “quote request” is received, the vendor can log onto the system and review the quote in detail, determine if they want to respond then send an electronic response back to the buying agency.

Sourcing Tool - The State of Florida conducts formal solicitations for products and services on a recurring basis. MyFloridaMarketPlace’s sourcing tool will be used by the State as the primary means of conducting these solicitations which are typically formal bids greater than \$25,000. The vendor can elect to participate in these events by selecting the appropriate category and commodity codes during vendor registration. Once registered, the sourcing tool allows MWBE vendors to receive electronic notices from state agencies seeking to procure commodities and services, and respond to the state’s request.

ENABLING ONE FLORIDA VIA ELECTRONIC PROCUREMENT SYSTEM

To assist DMS with the equity in contracting component of the One Florida objective, MyFloridaMarketPlace captures purchase order information in the following categories: State Agency, Commodity Group, MWBE Classifications, Location of MWBE Vendor, and amount of each purchase order processed through the system.

While MyFloridaMarketPlace provides information on purchases, the State's financial management system (FLAIR) is and will continue to be the "system of record" for official spend reporting, including determining the level of CMBE spending by state agencies and departments. MyFloridaMarketPlace team members have worked with the staff of both DMS and the Department of Financial Services to identify the key purchasing data required to assist with the spend reporting effort.

CONCLUSION

The overall approach to the design, development and implementation of MyFloridaMarketPlace has taken the One Florida Initiative as a guiding principle for the State's new procurement system. The overall goal is to have a procurement system that is fair and provides an equal opportunity for all businesses to compete for State contracts. As MyFloridaMarketPlace continues to evolve and is deployed to more state buyers, the opportunities for MWBE vendors will grow.

MyFloridaMarketPlace Attributes

- Conduct searches by MWBE business classifications, and MWBE supplied catalog items.
- Buyers can verify the MWBE status of vendors registered in MyFloridaMarketPlace.
- Vendors can increase business opportunities through participation in the eQuote and formal solicitation components of MyFloridaMarketPlace.
- Vendors can apply for state certification status through MyFloridaMarketPlace.
- Vendors can offer and sell goods, manage purchase orders and invoicing data.
- Vendors can generate new customers, calculate prices and create and change price lists per State guidelines.
- Vendors can accept or reject orders, send order confirmation to customers and process change orders.
- Vendors can create shipping notifications and invoices, and send them to customers.
- OSD and other appropriate entities can determine the amount of state purchase orders sent to MWBE businesses through MyFloridaMarketPlace, and the products and services being ordered.
- OSD and other appropriate entities the ability to measure MWBE participation in MyFloridaMarketPlace.



One Florida Is Working: An Overview

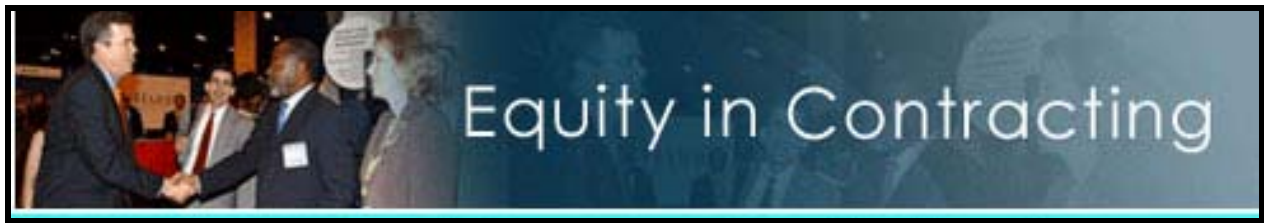
When Governor Bush announced the Equity in Contracting component of the **One Florida** Initiative, the state had no way of measuring how it spent money with all minority business. Moreover the state used misleading spending goals, which were calculated using a very small portion of overall state spending. As a result of this unsatisfactory service practiced by the state, Governor Bush ended these practices and informed the public that the administration would eliminate these misleading goals, because they obscured the true picture and became an excuse for not doing better than the state had.

Governor Bush set a goal to increase minority business spending without the use of reserve procurement and price preference. He called for a focus on recruitment of and outreach to minority businesses in lieu of preferences. He suggested streamlining the certification process, as a result of the existing system's burdensome application process. He would hold agency heads and procurement agents accountable for spending levels with minority businesses.

State spending with certified minority businesses has more than doubled since the inception of **One Florida**. In FY 98-99, state agencies spent \$282 million with certified minority businesses. By FY 02-03, that figure has risen to \$748 million, an all-time record.

In addition to increasing certified minority business spending, the **One Florida** Equity in Contracting plan put measurements in place to begin measuring spending with businesses that were not formally certified, creating a new spending category called "non-certified minority spending." In addition to that new category, the **One Florida** Equity in Contracting plan would now allow the state to measure spending with non-profit organizations whose board members consist of at least 51 percent minorities, that employ 51 percent minorities or whose clients are 51 percent minorities. This new category is called "minority non-profit spending." Governor Bush implemented these categories to provide a more complete picture of state spending and dispel the notion that every state dollar not going to a formally certified minority business goes into the pocket of a non-minority.

The **One Florida** Equity in Contracting plan prohibits reserve procurement and price preferences for agencies that report directly to the Governor. All other state agencies have the option to use the measures voluntarily. Recent statistics indicate that only the Governor's agencies have committed to the One Florida practices of direct accountability and aggressive recruitment of minority businesses.



The Equity in Contracting plan now provides a simple, universal registration system that identifies all minority vendors and the amount of business they do with the state. Through the **One Florida** Equity in Contracting plan, the administration has shown their continued commitment to a fair and equal opportunity for all to compete for state contracts. They continue to be committed to embracing diversity enthusiastically, so that vendors reflect the full diversity of the citizens they serve.

To the extent minority businesses are given fair opportunities to compete, all Floridians benefit. Expanding the profitability and spending power of these businesses allows them to provide employment opportunities and to increase economic growth and development within our communities. This expansion of economic opportunity reduces unemployment and the need for State-supported social welfare programs, and at the same time increases the State tax base and the demand by minority businesses from other businesses within their industry for raw materials and production support. Increased economic output and employment by minority businesses have a positive rippling impact throughout the State.

Under Governor Bush's leadership [certified minority spending](#) has increased in three years, from \$282 million in FY 99 to \$748 million in FY 03. The Governor's agencies were responsible for most of the increase, as their certified spending rose from \$151 million in FY 99 to **\$501** million in FY 02, a 232 percent increase. All other agencies increased their certified spending by 61 percent from \$113 million in FY 99 to \$182 million in FY 02.



State of Florida eProcurement System Arrives



As part of Governor Bush's vision to create a more efficient and effective government, the State of Florida launched April 1, 2003, an exciting initiative to design, build and operate MyFloridaMarketPlace- a new web-based procurement system.

This system was designed to streamline interactions between vendors and state government entities that purchase goods and services, and provides a user-friendly Internet portal where vendors can register, receive information on upcoming bids, post information on products and services, and receive purchase orders electronically. The system was implemented in a phased approach starting with the Governor's Executive Branch agencies. Subsequently, the system will be made available to public schools, universities, community colleges, and local governments.

Benefits to the Vendor:

As a vendor, the system provides a centralized source of procurement information for the Florida business community, and the ability for vendors to communicate to a broader buying audience.

Key benefits for vendors include:

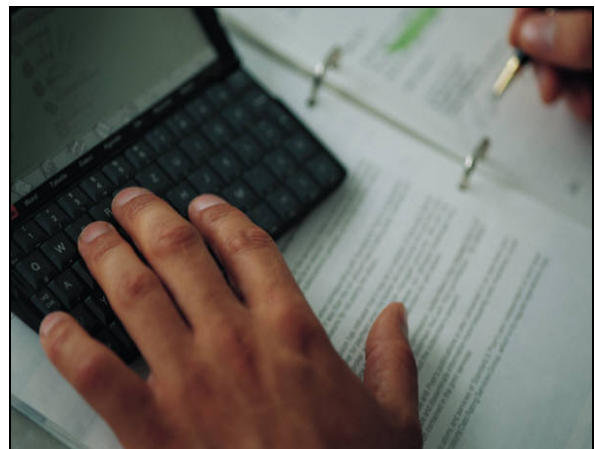
- **Single point of registration:** Vendors register once, and their information is then available to all buyers using the system.
- **State of the art tools:** Electronic, Internet-based transactions provide a consistent and more efficient way of doing business with the State - less paperwork and manual steps.
- **Increased access to buying entities:** Registering with MyFloridaMarketPlace will provide vendors with access to all buyers using the system.
- **Enhanced economic development opportunities for small business:** MyFloridaMarketPlace will enhance economic development opportunities for small business by increasing access to the "State" marketplace.

Benefits to the Buyer:

As a buyer, the system can be used as a one-stop shop for accessing on-line catalogs and information about vendors that provide goods and services to the State. With MyFloridaMarketPlace, agencies will have a central database for all purchasing data. This will help to enable quicker, more thorough responses to inquiries, provide data for analytical purposes and future negotiations and information for generating Agency-wide reporting.

Additional benefits include:

- **More Choice:** MyFloridaMarketPlace provides online access to the system's registered vendors and their products/services. Additionally, Agencies will have online access to procurement vehicles such as State Term Contracts, quoting, and sourcing.
- **Reduction in paperwork:** Online requisitions, purchase orders, and quoting/sourcing capability are just a few of the state of the art tools that buyers will now have access to in order to complete procurement activities. Additionally, MyFloridaMarketPlace provides automated workflow and online approvals for streamlined processing.
- **Faster order processing time:** By automating the transactions, contracts, approvals, etc., the time from requisition to payment is reduced.
- **Reduction in the cost of goods and services:** MyFloridaMarketPlace provides the State the opportunity to leverage its significant buying power by enabling Florida to act as a single entity during contract and purchasing negotiations.
- **Reduced overhead and processing costs:** In addition to more accurate orders, automated workflow, and speed to fulfillment, the system helps to eliminate overhead costs on such items as on paper, printing, supplies, postage, mail and delivery services.



The Office of Supplier Diversity: What We Do

MBE Certification Program

In keeping with Governor Bush's One Florida Equity in Contracting Plan, OSD has streamlined its MBE Certification process by requiring less supporting documentation from the vendor and limiting the approval period.

The main objective of the MBE Certification program is to increase the number of minority business enterprises, throughout Florida, that are certified by the Office of Supplier Diversity. Certification officers are responsible for identifying and certifying minority business enterprises by conducting thorough and effective eligibility reviews while ensuring that vendors receive prompt and responsive customer care. The certification officers are also available on a daily basis to answer questions and provide information and technical assistance to vendors, local governments, and state agencies regarding the State's MBE Certification Program. Vendors and others can learn more about the MBE Certification Program by attending any of the many seminars, workshops and trade fairs hosted by OSD throughout the State.



Compliance Activities

OSD is also responsible for monitoring state agencies' compliance with statutory requirements relating to minority business enterprises. For example, OSD is responsible for reviewing and approving state agencies' minority business enterprise utilization plans required under sec. 287.09451(6), Florida Statutes, and for ensuring state agencies' compliance with them. Additionally, OSD collects and posts to its website, 90-day spending plans mandated by the Governor under executive order. OSD is also responsible for recording and measuring the use of certified minority business enterprises in state contracting.

Matchmaking, Outreach Efforts and Advocacy

With a view toward fostering positive working relationship between M/WBEs and state agencies, OSD serves as an advocate for minority business enterprises in state contracting, and as an information resource for M/WBEs, state agencies, vendors and the public. In an effort to ensure that minority businesses are aware of and take advantages of contractual opportunities available with state agencies, OSD sponsors activities ranging from regional workshops, orientation sessions for newly certified M/WBEs, and training workshops for state agencies. OSD also seeks to identify proactive ways to foster the inclusion of minority business enterprises in State contracting opportunities, including disseminating procurement information to M/WBEs and resolving issues relating to the impact state agency policies may have on minority business enterprises.

Matchmaking and Economic Development Functions

In recent years, OSD has turned its attention toward “matchmaking” activities which are designed to build relationships between minority businesses and state agency procurement specialists, non-minority vendors, and other decision makers. These matchmaking activities include, among other things, assisting minority business enterprises in identifying those state agencies most likely to purchase the type of goods and/or services that their businesses provide.

In addition, the OSD is responsible for measuring the state's success as it relates to minority spending, matchmaking viable-growth-oriented minority businesses with purchasing/contract opportunities, investigating complaints of discrimination and enhancing minority business development.



OUTREACH AND MATCHMAKING ACTIVITIES FY 2002-2003

July 2002

Nat'l. Minority Supplier Development Council Conference – Orlando, FL
One Florida Corporate Round Table Meeting – Tallahassee, FL

August 2002

Dept. of Juvenile Justice Contract Manager's Conference – St. Pete., FL

September 2002

Nat'l. Black MBA Association Conference and Exposition – Orlando, FL
15th Annual India Festival- Tampa, FL

October 2002

Univ. of West Florida Am South Bank Business Expo 2002 – Pensacola, FL
2002 NMSDC Conference and Business Opportunity Fair – Atlanta, GA
Greater Miami Chapter of NIGP Trade Show – Miami, FL
City of Tallahassee Minority Enterprise Development (MED) Week Celebration – Tallahassee, FL

November 2002

2002 NMSDC Conference – Atlanta, GA
One Florida Accountability Meeting – Tampa, FL
DOH Minority Vendor Trade Fair – Orlando, FL
Women in Business Central Workshop – Orlando, FL
Southwest Florida Water Management District Meeting – Brooksville, FL
Nat'l Association of Women Business Owners – Ft. Lauderdale, FL
One Florida Accountability Commission – Tampa, FL

December 2002

DMS Florida Government E-XPO 2002 – Tampa, FL
Governor's Meeting of Agency Heads – Tallahassee, FL

January, 2003

Minority/Women/Disadvantaged Business Expo – Ft. Lauderdale, FL
Synergy Committee Teleconference Meeting – Tallahassee, FL

February 2003

One Florida Accountability Commission Meeting - Jacksonville, FL
Nat'l. Association of Women Business Owners Dinner- Boynton Bch., FL
Annual Statewide Community of Faith Prayer Breakfast – Tallahassee, FL

OUTREACH AND MATCHMAKING ACTIVITIES

FY 2002-2003

March 2003

FL Regional Minority Business Council Annual Awards Gala – Miami, FL
UF Annual Small Business Trade Show – Gainesville, FL
American Airlines Terminal Business Trade Show
FAU Everglades Restoration Minority Business Meeting – Miami, FL
FL Conference of Black State Legislators Golf Tournament – Tallahassee, FL
FAMBEQ Quarterly Meeting – Jacksonville, FL
Broward County Minority Builders Coalition – Ft. Lauderdale, FL
Regional MBE Matchmaker Workshop – St. Augustine, FL
Small & Minority Business Conference and Trade Show – Gainesville, FL
Minority-Owned Business Awards Luncheon – Tampa, FL

April 2003

MBE Certification Workshop – Tampa, FL
8TH Annual Entrepreneurial Showcase – Tallahassee, FL
OSD Overview – Tallahassee, FL
UWF Minority/Women-Owned Business Workshop – Ft. Walton Beach, FL
Doing Business Regional Matchmaker and Trade Show – Tampa, FL

May 2003

17th Annual Business Trade Fair Conference- Tampa, FL
Small & Minority Business Conference and Trade Show – Gainesville, FL
Dept. of Energy Small Business Conference – Orlando, FL
Steele-Collins Charter Middle School Awards Program – Tallahassee, FL
Small Business Opportunities Conference – Miami, FL
Communication, Inc.'s Seminar for Religious Leaders

June 2003

NAACP Freedom Fund Banquet – Miami, FL
Lee County Career & Service Regional Matchmaker – Ft. Myers, FL
N. Florida Government Corporate Procurement – Jacksonville, FL
FL. Regional Minority Business Conference – Ft. Lauderdale, FL
Florida Economic Development Workshop – Orlando, FL
One Florida Commission Presentation – Tampa, FL
Nat'l. Association of Purchasing Managers Meeting – Tampa, FL
FL Turnpike Minority Business Trade Fair – Orlando, FL
Greater Everglades Restoration Meeting – Miami, FL
FL Urban Job Development Conference – Orlando, FL

EXPENDITURE TABLES



Fiscal Year 2002-2003

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Expenditure Tables

FY 2002-2003

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Total Spending FY 2002-2003

AGENCY	CERTIFIED	NON CERTIFIED	NON PROFIT	TOTAL
AHCA	\$ 34,647,401.92	\$ 1,832,835,825.18	\$ 940,634,322.95	\$ 2,808,117,550.05
AWI	\$ 8,988,345.23	\$ 2,500,945.81	\$ 11,098,161.09	\$ 22,587,452.13
CIT	\$ 727,302.72	\$ 166,037.14	\$ 17,000.00	\$ 910,339.86
DACS	\$ 9,006,619.56	\$ 1,361,549.78	\$ 162,710.99	\$ 10,530,880.33
DFS	\$ 5,643,944.25	\$ 2,353,838.78	\$ 89.00	\$ 7,997,872.03
DBPR	\$ 4,566,878.69	\$ 302,655.02	\$ 758.99	\$ 4,870,292.70
DCA	\$ 1,733,330.94	\$ 4,011,138.77	\$ 2,150,891.67	\$ 7,895,361.38
DCF	\$ 20,494,360.92	\$ 71,623,542.90	\$ 129,515,498.65	\$ 221,633,402.47
COR	\$ 38,095,027.69	\$ 6,991,364.94	\$ 1,525,946.37	\$ 46,612,339.00
DEA	\$ 2,109,129.05	\$ 704,978.19	\$ 168,248,331.55	\$ 171,062,438.79
DEP	\$ 106,166,304.69	\$ 11,435,973.80	\$ 137,365.45	\$ 117,739,643.94
DJJ	\$ 34,058,657.78	\$ 24,212,019.72	\$ 45,798,886.12	\$ 104,069,563.62
DLA	\$ 1,146,445.70	\$ 422,342.63	\$ 3,426,528.53	\$ 4,995,316.86
DMA	\$ 1,716,265.49	\$ 184,430.24	\$ 12,880.95	\$ 1,913,576.68
DMS	\$ 28,443,017.75	\$ 6,664,607.76	\$ 11,975.60	\$ 35,119,601.11
DOE	\$ 6,186,351.12	\$ 7,933,200.32	\$ 4,162,966.33	\$ 18,282,517.77
DOH	\$ 40,112,738.26	\$ 20,583,628.07	\$ 23,122,626.51	\$ 83,818,992.84
DOR	\$ 7,722,847.53	\$ 1,748,659.74	\$ 3,586.76	\$ 9,475,094.03
DOS	\$ 3,000,765.23	\$ 1,453,500.80	\$ 2,171,952.13	\$ 6,626,218.16
DOT	\$ 239,885,294.24	\$ 37,527,662.16	\$ 3,092,723.32	\$ 280,505,679.72
DVA	\$ 125,980.45	\$ 317,343.36	\$ 175.00	\$ 443,498.81
EOG	\$ 4,055,497.94	\$ 506,925.45	\$ 3,215,330.07	\$ 7,777,753.46
FDLE	\$ 3,048,985.69	\$ 1,365,670.82	\$ 619,634.36	\$ 5,034,290.87
FPC	\$ 71,798.38	\$ 130,139.49	\$ 574.52	\$ 202,512.39
FSDB	\$ 452,182.17	\$ 59,390.25	\$ 487.12	\$ 512,059.54
FWCC	\$ 4,953,628.49	\$ 3,087,636.86	\$ 3,414.02	\$ 8,044,679.37
HSMV	\$ 9,756,504.24	\$ 905,084.66	\$ 41,365.40	\$ 10,702,954.30
LES	\$ 63,256.18	\$ 937.50		\$ 64,193.68
LOT	\$ 17,882,546.55	\$ 907,824.15	\$ 16,600.00	\$ 18,806,970.70
SBA	\$ 5,578,687.76	\$ -	\$ -	\$ 5,578,687.76
DOU	\$ 4,165.55	\$ -	\$ -	\$ 4,165.55
FAMU	\$ 13,766,782.11	\$ -	\$ 5,433.96	\$ 13,772,216.07
FAU	\$ 5,490,741.70	\$ 41,097,687.51	\$ 9,284.37	\$ 46,597,713.58
FGCU	\$ 3,946,243.12	\$ 2,000.00	\$ -	\$ 3,948,243.12
FIU	\$ 9,240,528.82	\$ 556,129.87	\$ 2,999.40	\$ 9,799,658.09
FSU	\$ 22,547,017.03	\$ 1,766,286.27	\$ 65,802.79	\$ 24,379,106.09
UCF	\$ 10,096,355.66	\$ -	\$ 4,115.10	\$ 10,100,470.76
UF	\$ 21,628,423.96	\$ 1,849,874.72	\$ 704,620.50	\$ 24,182,919.18
UNF	\$ 3,201,832.03	\$ 838,536.32	\$ 509.50	\$ 4,040,877.85
USF	\$ 9,954,057.38	\$ 6,937.01	\$ 11,414.40	\$ 9,972,408.79
UWF	\$ 3,135,509.38	\$ 113,500.86	\$ 175.00	\$ 3,249,185.24
NCOF	\$ 65,932.62	\$ 1,752.75	\$ -	\$ 67,685.37
PSC	\$ 342,383.84	\$ 111,031.07	\$ -	\$ 453,414.91
LEG	\$ 2,689,528.06	\$ 1,775,773.40	\$ 565.00	\$ 4,465,866.46
SCS	\$ 779,040.31	\$ -	\$ 25.39	\$ 779,065.70
JAC	\$ 1,032,665.15	\$ -	\$ 3,600.00	\$ 1,036,265.15
Total	\$ 748,361,303.33	\$ 2,090,418,364.07	\$ 1,340,001,328.86	\$ 4,178,780,996.26

Construction Certified M/WMBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER.	NON/CERT WOMEN	TOTAL
AHCA	\$ -	\$ -	\$ -	\$ -	\$ 1,591.57	\$ 1,591.57
AWI	\$ 67,950.04	\$ -	\$ -	\$ -	\$ 18,332.44	\$ 86,282.48
COR	\$ 58,006.97	\$ 11,165.58	\$ 116,624.45	\$ 264,604.36	\$ 6,513,068.05	\$ 6,963,469.41
DACS	\$ 2,536.12	\$ -	\$ -	\$ 298,703.04	\$ 3,738,131.09	\$ 4,039,370.25
DCA	\$ -	\$ -	\$ -	\$ -	\$ 32,955.00	\$ 32,955.00
DEA	\$ 1,055.00	\$ -	\$ -	\$ -	\$ 126.00	\$ 1,181.00
DEP	\$ 209,878.39	\$ 427,992.29	\$ 20,664.77	\$ 51,000.00	\$ 79,524,379.50	\$ 80,233,914.95
DCF	\$ -	\$ 10,110.27	\$ -	\$ 3,495.00	\$ 21,133.00	\$ 34,738.27
DJJ	\$ 380,099.54	\$ 486,780.45	\$ 27,303.84	\$ 74,286.00	\$ 2,802,842.90	\$ 3,771,312.73
DLA	\$ -	\$ -	\$ -	\$ 347.25	\$ 238.25	\$ 585.50
DMA	\$ 39,575.00	\$ 427,614.60	\$ -	\$ -	\$ 12,345.10	\$ 479,534.70
DMS	\$ 1,822,940.03	\$ 4,139,995.62	\$ 5,840,795.50	\$ -	\$ 5,291,914.07	\$ 17,095,645.22
DOE	\$ -	\$ -	\$ -	\$ -	\$ 47,571.08	\$ 47,571.08
DOH	\$ 11,313.00	\$ 35,555.26	\$ 25,301.02	\$ -	\$ 6,311,257.81	\$ 6,383,427.09
DOS	\$ -	\$ 87,069.93	\$ -	\$ -	\$ -	\$ 87,069.93
DOT	\$ 4,207,461.64	\$ 116,483,274.37	\$ 3,227,688.27	\$ 302,493.97	\$ 39,762,476.38	\$ 163,983,394.63
DVA	\$ -	\$ 108.00	\$ -	\$ -	\$ -	\$ 108.00
FAMU	\$ 7,660,751.19				\$ 2,260,646.14	\$ 9,921,397.33
FAU	\$ 524,721.87	\$ 1,560,867.25	\$ 402,836.00	\$ 2,574.08	\$ 1,615,547.01	\$ 4,106,546.21
FDLE	\$ -	\$ -	\$ -	\$ -	\$ 25,188.95	\$ 25,188.95
FGCU	\$ 2,341,892.00	\$ -	\$ -	\$ -	\$ 1,390,332.50	\$ 3,732,224.50
FIU	\$ 94,475.00	\$ 2,346,367.68	\$ -	\$ -	\$ 537,601.94	\$ 2,978,444.62
FSDB	\$ 7,018.00	\$ 1,836.95	\$ -	\$ -	\$ 35,087.34	\$ 43,942.29
FSU	\$ 704,564.00	\$ 389,118.75	\$ -	\$ -	\$ 17,064,493.13	\$ 18,158,175.88
FWCC	\$ -	\$ 41,585.43	\$ -	\$ -	\$ 218,420.80	\$ 260,006.23
HSMV	\$ -		\$ -	\$ -	\$ 44,570.00	\$ 44,570.00
LOT	\$ -	\$ 33,036.00	\$ -	\$ -	\$ 32,716.00	\$ 65,752.00
SCS	\$ -	\$ -	\$ -	\$ -	\$ 1,365.00	\$ 1,365.00
UCF	\$ 1,444,353.00	\$ 795,736.00	\$ 1,504,501.00	\$ -	\$ 3,397,536.61	\$ 7,142,126.61
UF	\$ 4,204,686.01	\$ 983,381.00	\$ -	\$ -	\$ 7,544,801.23	\$ 12,732,868.24
UNF	\$ 24,166.67	\$ 28,915.00	\$ -	\$ -	\$ 1,769,574.22	\$ 1,822,655.89
USF	\$ 372,033.16	\$ 3,880,448.50	\$ 386,733.00	\$ 278,523.56	\$ 710,730.28	\$ 5,628,468.50
UWF	\$ 174,404.69	\$ -	\$ 12,626.75	\$ 4,255.00	\$ 25,160.32	\$ 216,446.76
TOTAL	\$ 24,353,881.32	\$ 132,170,958.93	\$ 11,565,074.60	\$ 1,280,282.26	\$ 180,752,133.71	\$ 350,122,330.82

Construction Non-Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER.	NON/CERT WOMEN	TOTAL
AHCA	\$ -	\$ -	\$ 9,643.00	\$ -	\$ -	\$ 9,643.00
DACS	\$ 655.00	\$ -	\$ 8,715.70	\$ -	\$ 40,472.21	\$ 49,842.91
DBPR	\$ -	\$ -	\$ -	\$ -	\$ 52.00	\$ 52.00
DCA	\$ -	\$ 1,240,288.61	\$ -	\$ -	\$ 10,310.38	\$ 1,250,598.99
DCF	\$ -	\$ -	\$ -	\$ -	\$ 40,137.50	\$ 40,137.50
COR	\$ 1,072.88	\$ 161,988.41	\$ 22,648.75	\$ 1,242.95	\$ 192,378.82	\$ 379,331.81
DEA	\$ 2,699.61	\$ -	\$ -	\$ -	\$ -	\$ 2,699.61
DEP	\$ 37,590.00	\$ 4,970,531.30	\$ 1,793,773.15	\$ 25,080.60	\$ 749,029.84	\$ 7,576,004.89
DJJ	\$ 69,986.00	\$ 28,062.00	\$ 4,175.39	\$ 36,446.00	\$ 332,725.60	\$ 471,394.99
DMA	\$ -	\$ -	\$ 25,439.48	\$ -	\$ -	\$ 25,439.48
DMS	\$ 598,418.00	\$ 457,875.70	\$ -	\$ -	\$ 2,003,094.90	\$ 3,059,388.60
DOE	\$ -	\$ 71,993.90	\$ -	\$ -	\$ -	\$ 71,993.90
DOH	\$ -	\$ 271.18	\$ -	\$ -	\$ 19,639.27	\$ 19,910.45
DOS	\$ -	\$ 10,000.00	\$ -	\$ -	\$ -	\$ 10,000.00
DOT	\$ 1,431,470.10	\$ 9,479,247.32	\$ 956,986.12	\$ 12,540.00	\$ 15,961,525.65	\$ 27,841,769.19
DVA	\$ -	\$ -	\$ 22,080.00	\$ -	\$ 138,730.00	\$ 160,810.00
FSDB	\$ -	\$ -	\$ -	\$ -	\$ 43,374.00	\$ 43,374.00
FWCC	\$ -	\$ -	\$ -	\$ -	\$ 13,250.98	\$ 13,250.98
LOT	\$ -	\$ -	\$ 199,465.00	\$ -	\$ -	\$ 199,465.00
FAU	\$ -	\$ -	\$ -	\$ -	\$ 693,763.00	\$ 693,763.00
FGCU	\$ -	\$ -	\$ -	\$ -	\$ 2,000.00	\$ 2,000.00
FIU	\$ -	\$ 720.00	\$ -	\$ -	\$ -	\$ 720.00
FSU	\$ 16,358.45	\$ -	\$ -	\$ -	\$ -	\$ 16,358.45
UF	\$ (4,192.66)	\$ 959.20	\$ -	\$ -	\$ 143,758.14	\$ 140,524.68
UNF	\$ -	\$ -	\$ -	\$ -	\$ 335,700.00	\$ 335,700.00
UWF	\$ -	\$ -	\$ -	\$ 19,690.00	\$ -	\$ 19,690.00
TOTAL	\$ 2,154,057.38	\$ 16,421,937.62	\$ 3,042,926.59	\$ 94,999.55	\$ 20,719,942.29	\$ 42,433,863.43

Construction Non-Profit M/WBE Spending

AGENCY	S- MIN BOR DIRS	T- MIN EMPLOYEES	U- MIN COMM SVD	TOTAL
DCA	\$ -	\$ 9,581.12	\$ -	\$ 9,581.12
DEP	\$ 851.85	\$ 1,090.00	\$ -	\$ 1,941.85
DJJ	\$ 2,200.00	\$ -	\$ -	\$ 2,200.00
DOE	\$ -	\$ -	\$ 250.00	\$ 250.00
DOH	\$ 900.00	\$ -	\$ -	\$ 900.00
DOS	\$ 10,900.00	\$ -	\$ -	\$ 10,900.00
DOT	\$ 2,770,842.52	\$ 136,126.00	\$ 174,969.57	\$ 3,081,938.09
UF	\$ 1,225.62	\$ -	\$ 27,255.59	\$ 28,481.21
TOTAL	\$ 2,786,919.99	\$ 146,797.12	\$ 202,475.16	\$ 3,136,192.27

Architects/Engineers Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER.	NON/CERT WOMEN	TOTAL
AWI	\$ 37,257.05	\$ -	\$ -	\$ -	\$ -	\$ 37,257.05
DACS	\$ 1,530.00	\$ 11,762.29	\$ -	\$ -	\$ -	\$ 13,292.29
DFS	\$ -	\$ -	\$ -	\$ 4,487.45	\$ -	\$ 4,487.45
DCF	\$ -	\$ 27,668.70	\$ -	\$ -	\$ 141,990.94	\$ 169,659.64
COR	\$ -	\$ -	\$ 2,653.50	\$ -	\$ 248,636.97	\$ 251,290.47
DEP	\$ 31,179.93	\$ 109,843.57	\$ 292,343.12	\$ -	\$ 320,494.29	\$ 753,860.91
DJJ	\$ -	\$ -	\$ -	\$ -	\$ 147,030.89	\$ 147,030.89
DMS	\$ 2,553.00	\$ 40,012.50	\$ -	\$ -	\$ 9,327.68	\$ 51,893.18
DOE	\$ 5,826.00	\$ -	\$ -	\$ -	\$ 22,945.00	\$ 28,771.00
DOH	\$ 63,446.78	\$ 240,896.63	\$ -	\$ -	\$ 210,893.77	\$ 515,237.18
DOT	\$ 1,693,311.06	\$ 36,579,623.67	\$ 4,330,111.20	\$ 574,137.58	\$ 10,277,276.84	\$ 53,454,460.35
FSDB	\$ -	\$ -	\$ -	\$ -	\$ 222,270.00	\$ 222,270.00
FWCC	\$ 15,375.00	\$ 493.19	\$ -	\$ -	\$ 17,657.85	\$ 33,526.04
LOT	\$ -	\$ 625.00	\$ -	\$ -	\$ -	\$ 625.00
FAMU	\$ 576,911.72	\$ -	\$ -	\$ -	\$ -	\$ 576,911.72
FAU	\$ -	\$ 20,165.00	\$ 9,850.00	\$ -	\$ 5,931.20	\$ 35,946.20
FGCU	\$ -	\$ -	\$ -	\$ -	\$ 52,912.00	\$ 52,912.00
FIU	\$ -	\$ 1,017,407.50	\$ -	\$ -	\$ 15,047.00	\$ 1,032,454.50
FSU	\$ 21,156.00	\$ 78,931.00	\$ 39,347.00	\$ -	\$ 477,470.04	\$ 616,904.04
HSMV	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ 250.00
UCF	\$ -	\$ 32,909.00	\$ 159,357.39	\$ -	\$ 136,697.00	\$ 328,963.39
UF	\$ -	\$ -	\$ 103,451.00	\$ -	\$ 73,734.09	\$ 177,185.09
UNF	\$ -	\$ 760.00	\$ 52,854.26	\$ -	\$ 242,463.46	\$ 296,077.72
USF	\$ -	\$ 53,721.55	\$ -	\$ -	\$ -	\$ 53,721.55
UWF	\$ -	\$ -	\$ 5,143.23	\$ -	\$ -	\$ 5,143.23
TOTAL	\$ 2,448,796.54	\$ 38,214,819.60	\$ 4,995,110.70	\$ 578,625.03	\$ 12,622,779.02	\$ 58,860,130.89

Architects/Engineers Non-Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER.	NON/CERT WOMEN	TOTAL
DCF	\$ -	\$ -	\$ 5,500.00	\$ -	\$ -	\$ 5,500.00
COR		\$ -	\$ 437.25	\$ -	\$ 3,954.20	\$ 4,391.45
DEP	\$ 15,983.00	\$ 18,605.00	\$ 426,445.00	\$ -	\$ 42,523.20	\$ 503,556.20
DOT	\$ 8,788.00	\$ 3,385,070.59	\$ 457,827.88	\$ -	\$ 1,016,130.86	\$ 4,867,817.33
FWCC	\$ -	\$ -	\$ 82,818.30	\$ -	\$ 1,240.00	\$ 84,058.30
TOTAL	\$ 24,771.00	\$ 3,403,675.59	\$ 973,028.43	\$ -	\$ 1,063,848.26	\$ 5,465,323.28

Commodities Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER	NON/MIN WOMEN	TOTAL
AHCA	\$ 186,974.46	\$ 348,009.56	\$ 8,443.67	\$ 9,917.56	\$ 1,536,873.16	\$ 2,090,218.41
AWI	\$ 391,882.72	\$ 323,056.20	\$ 3,680.00	\$ 2,284.86	\$ 1,433,665.21	\$ 2,154,568.99
CIT	\$ 251.09	\$ 115,678.42	\$ -	\$ -	\$ 18,369.19	\$ 134,298.70
COR	\$ 2,143,096.77	\$ 1,563,134.69	\$ 1,350,856.49	\$ 104,578.40	\$ 20,530,820.05	\$ 25,692,486.40
DACS	\$ 355,231.22	\$ 569,176.55	\$ 6,957.38	\$ 3,996.57	\$ 2,059,856.90	\$ 2,995,218.62
DBPR	\$ 2,697,176.42	\$ 40,700.67	\$ 1,758.68	\$ 1,344.95	\$ 1,142,794.21	\$ 3,883,774.93
DCA	\$ 232,902.21	\$ 152,884.49	\$ 7,515.08	\$ 78.14	\$ 471,908.28	\$ 865,288.20
DCF	\$ 331,668.65	\$ 3,404,317.76	\$ 51,753.75	\$ 109,505.62	\$ 7,615,631.40	\$ 11,512,877.18
DEA	\$ 36,616.45	\$ 167,591.00	\$ 1,858.80	\$ 158.82	\$ 321,039.23	\$ 527,264.30
DEP	\$ 14,466,489.38	\$ 791,019.99	\$ 70,658.32	\$ 19,885.85	\$ 4,032,168.14	\$ 19,380,221.68
DFS	\$ 652,957.17	\$ 523,071.50	\$ 381,780.38	\$ 2,956.58	\$ 1,245,471.23	\$ 2,806,236.86
DJJ	\$ 2,124,663.61	\$ 268,371.89	\$ 5,787,224.92	\$ 74,776.42	\$ 4,467,945.00	\$ 12,722,981.84
DLA	\$ 1,451.74	\$ 198,166.30	\$ 10,201.84	\$ 10,829.56	\$ 398,075.22	\$ 618,724.66
DMA	\$ 115,830.14	\$ 89,312.67	\$ 15,824.50	\$ 1,798.44	\$ 557,651.24	\$ 780,416.99
DMS	\$ 134,576.78	\$ 402,033.23	\$ 10,564.91	\$ 6,464.26	\$ 2,712,806.72	\$ 3,266,445.90
DOE	\$ 697,727.66	\$ 364,197.79	\$ 13,912.00	\$ 5,486.95	\$ 1,490,556.90	\$ 2,571,881.30
DOH	\$ 2,915,356.87	\$ 2,844,958.43	\$ 195,438.73	\$ 9,864.67	\$ 11,786,892.12	\$ 17,752,510.82
DOR	\$ 283,948.37	\$ 1,010,282.16	\$ 30,063.64	\$ 10,948.45	\$ 3,292,232.19	\$ 4,627,474.81
DOS	\$ 17,945.12	\$ 28,351.28	\$ 187.50	\$ 276.25	\$ 2,705,399.05	\$ 2,752,159.20
DOT	\$ 1,684,641.11	\$ 2,766,410.58	\$ 25,385.84	\$ 22,957.58	\$ 3,660,236.79	\$ 8,159,631.90
DOU	\$ -	\$ 352.28	\$ -	\$ -	\$ 813.27	\$ 1,165.55
DVA	\$ 5,970.00	\$ 37,694.53	\$ 13,633.71	\$ 1,363.15	\$ 44,375.37	\$ 103,036.76
EOG	\$ 701,395.09	\$ 1,587,577.87	\$ 6,176.78	\$ 2,220.24	\$ 479,163.80	\$ 2,776,533.78
FAMU	\$ 290,429.01	\$ 79,679.56	\$ -	\$ 10,502.73	\$ 612,589.04	\$ 993,200.34
FAU	\$ 49,065.25	\$ 43,526.95	\$ 1,827.00	\$ 2,484.25	\$ 495,001.34	\$ 591,904.79
FDLE	\$ 352,443.44	\$ 490,590.76	\$ 5,595.80	\$ 12,845.31	\$ 1,546,299.16	\$ 2,407,774.47
FGCU	\$ 6,168.72	\$ 29,024.29		\$ 228.00	\$ 92,012.20	\$ 127,433.21
FIU	\$ 231,520.97	\$ 1,978,235.54	\$ 95,852.11	\$ 1,214.42	\$ 662,429.90	\$ 2,969,252.94
FPC	\$ -	\$ -	\$ -	\$ 14.58	\$ 52,535.65	\$ 52,550.23
FSDB	\$ 522.87	\$ 2,546.45	\$ -	\$ -	\$ 130,553.94	\$ 133,623.26
FSU	\$ 146,787.15	\$ 249,045.25	\$ 16,846.43	\$ 20,987.52	\$ 2,706,876.07	\$ 3,140,542.42
FWCC	\$ 512,405.99	\$ 905,244.13	\$ 8,726.94	\$ 19,711.03	\$ 1,197,830.39	\$ 2,643,918.48
HSMV	\$ 353,446.43	\$ 1,071,295.74	\$ 130,473.11	\$ 4,154.61	\$ 5,519,737.08	\$ 7,079,106.97
JAC	\$ 62,165.27	\$ 54,409.81		\$ 31,045.77	\$ 726,100.43	\$ 873,721.28
LEG	\$ 29,171.15	\$ 57,951.68	\$ 10,324.00	\$ 3,664.45	\$ 2,011,748.21	\$ 2,112,859.49
LES	\$ -	\$ 56.50	\$ 1,275.00	\$ -	\$ 1,051.93	\$ 2,383.43
LOT	\$ 812,046.37	\$ 118,615.04	\$ -	\$ -	\$ 1,009,193.42	\$ 1,939,854.83
NCOF	\$ -	\$ 1,588.00	\$ 109.95	\$ -	\$ 58,391.71	\$ 60,089.66
PSC	\$ 119,825.96	\$ -	\$ 2,968.92	\$ 3,239.73	\$ 88,925.09	\$ 214,959.70
SBA	\$ 8,611.50	\$ 500,886.61	\$ 11,977.00	\$ -	\$ 145,955.41	\$ 667,430.52
SCS	\$ 32,623.82	\$ 3,849.09	\$ 7,831.29	\$ 70.00	\$ 398,995.01	\$ 443,369.21
UCF	\$ 19,423.67	\$ 126,020.69	\$ 3,995.50	\$ -	\$ 610,903.47	\$ 760,343.33
UF	\$ 2,405,511.56	\$ 141,024.34	\$ 102,302.08	\$ 728.73	\$ 3,662,806.59	\$ 6,312,373.30
UNF	\$ 1,940.76	\$ 5,642.47	\$ -	\$ 48,518.67	\$ 750,588.74	\$ 806,690.64
USF	\$ 65,027.63	\$ 1,503,904.61	\$ 45,766.22	\$ 546,445.40	\$ 473,277.36	\$ 2,634,421.22
UWF	\$ 27,143.91	\$ 62,525.27	\$ 1,695.00	\$ 88.00	\$ 2,448,252.07	\$ 2,539,704.25
TOTAL	\$ 35,705,034.46	\$ 25,022,012.62	\$ 8,441,443.27	\$ 1,107,636.52	\$ 97,406,798.88	\$ 167,682,925.75

Commodities

Non-Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER	NON/MIN WOMEN	TOTAL
AHCA	\$ 4,419.28	\$ 23,036.68	\$ 320,966.69	\$ 1,536.97	\$ 251,435.01	\$ 601,394.63
AWI	\$ 1,578.00	\$ 196,119.70	\$ 629,265.21	\$ 2,213.06	\$ 1,426,711.57	\$ 2,255,887.54
CIT	\$ -	\$ -	\$ 40,759.72	\$ -	\$ 393.76	\$ 41,153.48
COR	\$ 103,409.44	\$ 354,645.39	\$ 2,530,503.59	\$ 28,735.14	\$ 1,230,955.08	\$ 4,248,248.64
DACS	\$ 63,915.76	\$ 226,102.86	\$ 656,297.08	\$ 5,995.58	\$ 192,473.47	\$ 1,144,784.75
DBPR	\$ 9,529.82	\$ 33,386.69	\$ 16,893.70	\$ 1,899.73	\$ 15,222.81	\$ 76,932.75
DCA	\$ 132.60	\$ 93,746.66	\$ 253,044.35	\$ 9,000.00	\$ 2,293,930.45	\$ 2,649,854.06
DCF	\$ 11,532,853.44	\$ 3,558,462.88	\$ 1,237,984.81	\$ 115,215.37	\$ 16,950,855.61	\$ 33,395,372.11
DEA	\$ 37,179.67	\$ 223,119.09	\$ 324.70	\$ 10,538.79	\$ 250,911.92	\$ 522,074.17
DEP	\$ 88,671.45	\$ 213,348.51	\$ 256,828.26	\$ 31,969.37	\$ 630,474.54	\$ 1,221,292.13
DFS	\$ 28,328.38	\$ 161,177.10	\$ 1,055,509.08	\$ 134,009.86	\$ 380,262.11	\$ 1,759,286.53
DJJ	\$ 358,697.29	\$ 17,626,845.93	\$ 85,815.06	\$ 1,516.52	\$ 453,139.29	\$ 18,526,014.09
DLA	\$ 33,092.13	\$ 11,784.74	\$ 5,637.72	\$ 7.00	\$ 162,825.07	\$ 213,346.66
DMA	\$ -	\$ -	\$ 14,468.21	\$ 1,520.00	\$ 54,748.58	\$ 70,736.79
DMS	\$ 24,673.25	\$ 17,670.60	\$ 232,671.87	\$ -	\$ 79,544.85	\$ 354,560.57
DOE	\$ 930,126.08	\$ 147,475.81	\$ 262,033.10	\$ 881.30	\$ 605,335.57	\$ 1,945,851.86
DOH	\$ 656,510.19	\$ 866,815.03	\$ 7,477,395.94	\$ 96,536.77	\$ 2,795,074.85	\$ 11,892,332.78
DOR	\$ 189,205.15	\$ 384,876.49	\$ 976,532.83	\$ 521.74	\$ 33,240.59	\$ 1,584,376.80
DOS	\$ 2,041.20	\$ 30,770.83	\$ 326,381.24	\$ 8,973.87	\$ 955,338.14	\$ 1,323,505.28
DOT	\$ 307,098.19	\$ 245,000.88	\$ 1,185,335.67	\$ 25,029.05	\$ 1,385,958.85	\$ 3,148,422.64
DVA	\$ -	\$ 100.00	\$ 40,480.51	\$ 2,793.00	\$ 85,311.41	\$ 128,684.92
EOG	\$ 358,987.39	\$ 25,620.35	\$ 73,601.92	\$ -	\$ 2,503.39	\$ 460,713.05
FAU	\$ 39,926,333.04	\$ 18,540.00	\$ -	\$ -	\$ 1,181.05	\$ 39,946,054.09
FDLE	\$ 183,749.97	\$ 223,819.05	\$ 367,941.48	\$ 23,844.59	\$ 310,701.43	\$ 1,110,056.52
FIU	\$ 476.31	\$ 164,026.71	\$ -	\$ 14,124.06	\$ 4,149.30	\$ 182,776.38
FPC	\$ -	\$ 25,161.09	\$ 30,888.21	\$ -	\$ 2,498.88	\$ 58,548.18
FSDB	\$ 288.90	\$ 890.28	\$ 6,537.92	\$ -	\$ 7,305.21	\$ 15,022.31
FSU	\$ 253,375.57	\$ 24,628.38	\$ 2,893.00	\$ 31,304.37	\$ 293,784.49	\$ 605,985.81
FWCC	\$ 938,298.48	\$ 261,529.66	\$ 403,228.70	\$ 36,790.48	\$ 1,084,298.77	\$ 2,724,146.09
HSMV	\$ 29,530.34	\$ 29,669.93	\$ 28,768.89	\$ 40,297.15	\$ 397,463.07	\$ 525,729.38
LEG	\$ 18,303.25	\$ 18,562.23	\$ -	\$ 40.95	\$ 23,621.21	\$ 60,527.64
LOT	\$ 2,242.78	\$ 18,721.91	\$ 126,967.95	\$ 728.08	\$ 12,933.38	\$ 161,594.10
PSC	\$ 48.00	\$ 449.00	\$ 80,530.01	\$ -	\$ 25,214.69	\$ 106,241.70
UF	\$ 95,517.94	\$ 124,932.88	\$ 67,825.71	\$ 19,961.07	\$ 850,251.74	\$ 1,158,489.34
UNF	\$ 140.00	\$ -	\$ -	\$ -	\$ 33,312.00	\$ 33,452.00
USF	\$ -	\$ -	\$ -	\$ -	\$ 4,077.01	\$ 4,077.01
UWF	\$ -	\$ -	\$ 55,820.72	\$ -	\$ 14,151.70	\$ 69,972.42
TOTAL	\$ 56,178,753.29	\$ 25,351,037.34	\$ 18,850,133.85	\$ 645,983.87	\$ 33,301,590.85	\$ 134,327,499.20

Commodities

Non-Profit M/WBE Spending

AGENCY	S- MIN BOR DIRS	T- MIN EMPLOYEE	U- MIN COMM SVD	TOTAL
AHCA	\$ 266.50	\$ -	\$ 600.00	\$ 866.50
AWI	\$ -	\$ -	\$ 199,832.00	\$ 199,832.00
COR	\$ 750.00	\$ 1,547.80	\$ 11,139.83	\$ 13,437.63
DACS	\$ 7,045.17	\$ 4,830.00	\$ 9,589.00	\$ 21,464.17
DBPR	\$ -	\$ 758.99	\$ -	\$ 758.99
DCA	\$ 1,937,452.37	\$ -	\$ 114,598.18	\$ 2,052,050.55
DCF	\$ 1,225,046.67	\$ 303,298.72	\$ 7,849,100.77	\$ 9,377,446.16
DEA	\$ 167,593.01	\$ 9,868,285.22	\$ 61,443,054.43	\$ 71,478,932.66
DEP	\$ 124,175.86	\$ 146.79	\$ 822.95	\$ 125,145.60
DFS	\$ -	\$ -	\$ 89.00	\$ 89.00
DJJ	\$ 9,701,605.98	\$ 27,810,133.10	\$ 2,303,528.48	\$ 39,815,267.56
DLA	\$ 805,252.12	\$ 219,417.30	\$ 2,401,859.11	\$ 3,426,528.53
DMS	\$ 160.60	\$ -	\$ -	\$ 160.60
DOE	\$ 612,584.13	\$ 10,959.78	\$ 1,466,046.82	\$ 2,089,590.73
DOH	\$ 2,402,477.74	\$ 20,596.97	\$ 10,877,008.80	\$ 13,300,083.51
DOS	\$ 1,635,409.84	\$ 216,710.38	\$ 208,931.91	\$ 2,061,052.13
DOT	\$ 8,070.27	\$ -	\$ 506.00	\$ 8,576.27
EOG	\$ 2,223,625.11	\$ -	\$ 991,429.96	\$ 3,215,055.07
FAMU	\$ -	\$ -	\$ 1,233.96	\$ 1,233.96
FAU	\$ -	\$ -	\$ 8,814.37	\$ 8,814.37
FDLE	\$ 21,216.42	\$ 216,045.01	\$ 381,970.93	\$ 619,232.36
FIU	\$ 1,434.40	\$ -	\$ -	\$ 1,434.40
FSDB	\$ 487.12	\$ -	\$ -	\$ 487.12
FSU	\$ 1,161.00	\$ 6,188.65	\$ 49,908.01	\$ 57,257.66
FWCC	\$ 405.56	\$ -	\$ 208.85	\$ 614.41
HSMV	\$ 5,825.48	\$ -	\$ 775.00	\$ 6,600.48
LES	\$ 315.00	\$ -	\$ -	\$ 315.00
LOT	\$ 600.00	\$ -	\$ 500.00	\$ 1,100.00
SCS	\$ 25.39	\$ -	\$ -	\$ 25.39
UCF	\$ -	\$ -	\$ 4,103.50	\$ 4,103.50
UF	\$ 4,692.75	\$ -	\$ 510,677.20	\$ 515,369.95
UNF	\$ -	\$ -	\$ 415.00	\$ 415.00
USF	\$ -	\$ -	\$ 1,029.58	\$ 1,029.58
TOTAL	\$ 20,887,678.49	\$ 38,678,918.71	\$ 88,837,773.64	\$ 148,404,370.84

Contractual Services Certified M/WBE Spending

AFRICAN	HISPANIC	ASIAN	NATIVE AMER	NON-MIN WOMEN	TOTAL
\$ 6,184,846.41	\$ 9,462,872.80	\$ 1,119,271.97	\$ 22,438.61	\$ 15,766,162.15	\$ 32,555,591.94
\$ 798,146.72	\$ 73,053.14	\$ 4,638,698.55	\$ 641.92	\$ 1,199,696.38	\$ 6,710,236.71
\$ 113,547.43	\$ 242,231.00	\$ -	\$ 229.90	\$ 236,995.69	\$ 593,004.02
\$ 989,941.37	\$ 167,444.55	\$ 28,040.97	\$ 2,834.25	\$ 3,999,520.27	\$ 5,187,781.41
\$ 664,934.85	\$ 698,446.42	\$ 6,988.84	\$ 1,150.72	\$ 587,217.57	\$ 1,958,738.40
\$ 167,192.42	\$ 11,899.42	\$ 101,342.15	\$ 8,268.11	\$ 394,401.66	\$ 683,103.76
\$ 124,672.39	\$ 596,817.70	\$ 1,335.00	\$ 420.05	\$ 111,842.60	\$ 835,087.74
\$ 6,076,639.34	\$ 938,165.62	\$ 73,363.81	\$ 96,288.44	\$ 1,592,628.62	\$ 8,777,085.83
\$ 391,012.12	\$ 319,764.32	\$ 267.75	\$ 3,953.41	\$ 865,686.15	\$ 1,580,683.75
\$ 1,163,280.47	\$ 445,288.69	\$ 332,457.45	\$ 546,222.96	\$ 3,311,057.58	\$ 5,798,307.15
\$ 66,363.10	\$ 1,869,887.06	\$ 6,533.96	\$ 8,214.98	\$ 882,220.84	\$ 2,833,219.94
\$ 3,666,370.65	\$ 695,431.64	\$ 6,732,184.21	\$ 46,939.87	\$ 6,276,405.95	\$ 17,417,332.32
\$ 91,912.18	\$ 65.00	\$ 2,308.82	\$ 5,785.80	\$ 427,063.74	\$ 527,135.54
\$ 148,298.66	\$ 35,857.00	\$ -	\$ -	\$ 272,158.14	\$ 456,313.80
\$ 2,129,614.87	\$ 2,464,231.80	\$ 19,011.65	\$ 3,764.06	\$ 3,412,411.07	\$ 8,029,033.45
\$ 588,015.83	\$ 1,263,036.26	\$ 36,835.32	\$ 21,387.43	\$ 1,628,852.90	\$ 3,538,127.74
\$ 2,922,987.19	\$ 1,506,634.20	\$ 17,546.83	\$ 26,596.11	\$ 10,987,798.84	\$ 15,461,563.17
\$ 231,614.12	\$ 2,514,302.23	\$ 16,110.42	\$ 51,468.56	\$ 281,877.39	\$ 3,095,372.72
\$ 20,866.86	\$ 15,373.88	\$ 730.00	\$ 27,388.52	\$ 97,176.84	\$ 161,536.10
\$ 10,447,198.89	\$ 1,042,781.85	\$ 13,957.11	\$ 16,229.32	\$ 2,767,640.19	\$ 14,287,807.36
\$ 2,525.00	\$ -	\$ -	\$ -	\$ 475.00	\$ 3,000.00
\$ 1,241.00	\$ 43.00	\$ -	\$ 156.25	\$ 21,395.44	\$ 22,835.69
\$ 947,047.25	\$ 51,369.13	\$ -	\$ 26.22	\$ 280,521.56	\$ 1,278,964.16
\$ 2,019,427.55	\$ 22,159.78	\$ -	\$ 220.00	\$ 233,465.39	\$ 2,275,272.72
\$ 154,898.79	\$ 507,473.52	\$ -	\$ -	\$ 93,972.19	\$ 756,344.50
\$ 211,326.82	\$ 43,246.99	\$ 698.50	\$ 5,420.82	\$ 355,329.14	\$ 616,022.27
\$ 3,787.65	\$ 217.08	\$ -	\$ -	\$ 29,668.68	\$ 33,673.41
\$ 16,642.64	\$ 2,004,853.23	\$ 24,466.00	\$ 7,632.76	\$ 206,782.13	\$ 2,260,376.76
\$ 12,770.00	\$ -	\$ -	\$ 24.30	\$ 6,453.85	\$ 19,248.15
\$ -	\$ -	\$ -	\$ -	\$ 52,346.62	\$ 52,346.62
\$ 240,810.90	\$ 24,915.13	\$ 15,229.00	\$ 9,493.87	\$ 340,945.79	\$ 631,394.69
\$ 262,296.70	\$ 496,369.51	\$ -	\$ 9,742.61	\$ 1,247,768.92	\$ 2,016,177.74
\$ 127,903.25	\$ 36,459.20	\$ 517.44	\$ 579.50	\$ 2,467,117.88	\$ 2,632,577.27
\$ 13,172.62	\$ 14,562.45	\$ 4,781.25	\$ 8,528.90	\$ 117,898.65	\$ 158,943.87
\$ 36,255.25	\$ 1,350.00	\$ 2,147.00	\$ 2,791.25	\$ 534,125.07	\$ 576,668.57
\$ 29,904.00	\$ 17,368.75	\$ -	\$ -	\$ 13,600.00	\$ 60,872.75
\$ 405,693.80	\$ 8,302,016.98	\$ 1,512.00	\$ 5,302,339.78	\$ 1,864,752.16	\$ 15,876,314.72
\$ -	\$ 4,523.46	\$ -	\$ -	\$ 1,319.50	\$ 5,842.96
\$ 117,475.51	\$ -	\$ -	\$ 4,704.18	\$ 5,244.45	\$ 127,424.14
\$ 3,118,595.27	\$ 1,406,565.05	\$ 73,789.59	\$ 66.33	\$ 312,241.00	\$ 4,911,257.24
\$ 17,666.15	\$ 1,102.50	\$ -	\$ 2,487.40	\$ 313,050.05	\$ 334,306.10
\$ 152,223.06	\$ 141,191.50	\$ 8,395.00	\$ -	\$ 1,563,112.77	\$ 1,864,922.33
\$ 24,644.62	\$ 8,383.17	\$ 1,140.00	\$ -	\$ 2,371,829.54	\$ 2,405,997.33
\$ 147,497.30	\$ 34,470.43	\$ 4,020.00	\$ 515.00	\$ 89,905.05	\$ 276,407.78
\$ 174,990.49	\$ 310,509.70	\$ 252,083.99	\$ 103,383.54	\$ 796,478.39	\$ 1,637,446.11
\$ 154,507.56	\$ 22,317.80	\$ 759.37	\$ 21,450.00	\$ 175,180.41	\$ 374,215.14
\$ 45,380,759.05	\$ 37,815,052.94	\$ 13,536,523.95	\$ 6,369,785.73	\$ 68,593,794.20	\$ 171,695,915.87

Contractual Services Non-Certified M/WBE Spending

AGENCY	AFRICAN	HISPANIC	ASIAN	NATIVE AMER	NON-CERT WOMEN	TOTAL
AHCA	\$ 282,376,767.69	\$ 607,326,929.47	\$ 758,156,174.72	\$ 267,151.88	\$ 184,097,763.79	\$ 1,832,224,787.55
AWI	\$ 44,465.68	\$ 6,628.30	\$ 17,943.20	\$ 729.00	\$ 175,292.09	\$ 245,058.27
CIT	\$ -	\$ -	\$ -	\$ 36,204.05	\$ 88,679.61	\$ 124,883.66
COR	\$ 182,056.20	\$ 1,432,309.01	\$ 397,097.58	\$ 36,754.00	\$ 311,176.25	\$ 2,359,393.04
DACS	\$ 7,476.67	\$ 3,025.19	\$ 4,647.57	\$ 962.95	\$ 150,809.74	\$ 166,922.12
DBPR	\$ 8,118.04	\$ 47,561.89	\$ 1,777.72	\$ 576.14	\$ 167,636.48	\$ 225,670.27
DCA	\$ 2,542.36	\$ 1,125.04	\$ 17.50	\$ -	\$ 107,001.22	\$ 110,686.12
DCF	\$ 14,716,171.66	\$ 3,784,806.17	\$ 448,264.80	\$ 61,422.15	\$ 19,171,868.51	\$ 38,182,533.29
DEA	\$ 4,199.89	\$ 86,453.25	\$ 15,050.00	\$ 99.98	\$ 74,401.29	\$ 180,204.41
DEP	\$ 116,074.47	\$ 148,003.37	\$ 639,217.22	\$ 13,489.12	\$ 1,218,336.40	\$ 2,135,120.58
DFS	\$ 55,162.04	\$ 23,484.05	\$ 79,836.35	\$ 113,550.55	\$ 322,519.26	\$ 594,552.25
DJJ	\$ 382,893.93	\$ 3,646,130.77	\$ 46,433.06	\$ 25,532.00	\$ 1,113,620.88	\$ 5,214,610.64
DLA	\$ 3,246.94	\$ 1,350.00	\$ 66,782.10	\$ 25.00	\$ 137,591.93	\$ 208,995.97
DMA	\$ 7,211.62	\$ 3,534.50	\$ 845.41	\$ 150.00	\$ 76,512.44	\$ 88,253.97
DMS	\$ 2,576,281.02	\$ 57,609.52	\$ 295,941.43	\$ 500.00	\$ 320,326.62	\$ 3,250,658.59
DOE	\$ 383,434.60	\$ 2,454,788.41	\$ 522,231.10	\$ 9,072.37	\$ 2,545,828.28	\$ 5,915,354.76
DOH	\$ 1,807,079.39	\$ 1,804,119.57	\$ 366,257.08	\$ 20,430.22	\$ 4,673,498.58	\$ 8,671,384.84
DOR	\$ 1,534.17	\$ 26,503.98	\$ 34,589.16	\$ -	\$ 101,655.63	\$ 164,282.94
DOS	\$ 8,461.45	\$ 22,705.80	\$ 3,951.28	\$ 234.20	\$ 84,642.79	\$ 119,995.52
DOT	\$ 22,930.51	\$ 82,302.17	\$ 126,164.34	\$ 4,177.03	\$ 1,434,078.95	\$ 1,669,653.00
DVA	\$ 693.42	\$ 12,998.00	\$ -	\$ -	\$ 14,157.02	\$ 27,848.44
EOG	\$ 41,486.24	\$ 4,197.16	\$ 294.00	\$ -	\$ 235.00	\$ 46,212.40
FAU	\$ 224.96	\$ 457,645.46	\$ -	\$ -	\$ -	\$ 457,870.42
FDLE	\$ 3,170.00	\$ 7,298.28	\$ 12,000.00	\$ 225.00	\$ 232,921.02	\$ 255,614.30
FIU	\$ 14,550.00	\$ 115,259.05	\$ 6,237.42	\$ 644.50	\$ 235,942.52	\$ 372,633.49
FPC	\$ 10,762.05	\$ -	\$ -	\$ -	\$ 60,829.26	\$ 71,591.31
FSDB	\$ -	\$ -	\$ -	\$ -	\$ 993.94	\$ 993.94
FSU	\$ 172,629.78	\$ 63,914.13	\$ 49,427.00	\$ 11,842.77	\$ 846,128.33	\$ 1,143,942.01
FWCC	\$ 32,254.18	\$ 93,877.38	\$ 9,838.20	\$ 482.00	\$ 129,729.73	\$ 266,181.49
HSMV	\$ 22,019.74	\$ 19,918.87	\$ 184,642.71	\$ 25,992.54	\$ 126,781.42	\$ 379,355.28
LEG	\$ 36,680.06	\$ 5,913.38	\$ 585,065.34	\$ 617.72	\$ 1,086,969.26	\$ 1,715,245.76
LES	\$ -	\$ -	\$ -	\$ -	\$ 937.50	\$ 937.50
LOT	\$ 312,147.20	\$ 46,141.00	\$ 142.25	\$ -	\$ 188,334.60	\$ 546,765.05
NCOF	\$ 1,209.00	\$ -	\$ -	\$ -	\$ 543.75	\$ 1,752.75
PSC	\$ 2,028.87	\$ -	\$ 2,088.00	\$ -	\$ 672.50	\$ 4,789.37
UF	\$ 57,326.05	\$ 27,509.66	\$ 8,393.54	\$ 1,367.49	\$ 456,263.96	\$ 550,860.70
UNF	\$ -	\$ 1,600.00	\$ 900.00	\$ -	\$ 466,884.32	\$ 469,384.32
USF	\$ -	\$ -	\$ -	\$ -	\$ 2,860.00	\$ 2,860.00
UWF	\$ 132.00	\$ -	\$ -	\$ 11,665.00	\$ 12,041.44	\$ 23,838.44
TOTAL	\$ 303,413,421.88	\$ 621,815,642.83	\$ 762,082,250.08	\$ 643,897.66	\$ 220,236,466.31	\$ 1,908,191,678.76

Contractual Services Non-Profit M/WBE Spending

AGENCY	S- MIN BOR DIRS	T- MIN EMPLOYEE	U- MIN COMM SVD	TOTAL
AHCA	\$ 119,002,659.35	\$ 30,066,163.58	\$ 791,564,633.52	\$ 940,633,456.45
AWI	\$ 8,426,669.52	\$ 6,220.00	\$ 2,465,439.57	\$ 10,898,329.09
CIT	\$ 14,000.00	\$ 3,000.00	\$ -	\$ 17,000.00
COR	\$ 347,281.75	\$ 779.53	\$ 1,164,447.46	\$ 1,512,508.74
DACS	\$ 7,306.00	\$ 10,000.00	\$ 123,940.82	\$ 141,246.82
DCA	\$ 89,260.00	\$ -	\$ -	\$ 89,260.00
DCF	\$ 35,132,155.41	\$ 29,143,054.12	\$ 55,862,842.96	\$ 120,138,052.49
DEA	\$ 17,700.00	\$ 7,548,460.85	\$ 89,203,238.04	\$ 96,769,398.89
DEP	\$ 8,428.00	\$ 1,850.00	\$ -	\$ 10,278.00
DJJ	\$ 1,961,972.52	\$ 3,484,343.08	\$ 535,102.96	\$ 5,981,418.56
DMA	\$ 2,415.95	\$ -	\$ 10,465.00	\$ 12,880.95
DMS	\$ 11,105.00	\$ -	\$ 710.00	\$ 11,815.00
DOE	\$ 343,986.80	\$ 117,325.79	\$ 1,611,813.01	\$ 2,073,125.60
DOH	\$ 1,049,959.60	\$ 439,503.35	\$ 8,332,180.05	\$ 9,821,643.00
DOR	\$ 1,126.76	\$ -	\$ 2,460.00	\$ 3,586.76
DOS	\$ 100,000.00	\$ -	\$ -	\$ 100,000.00
DOT	\$ 943.96	\$ -	\$ 1,265.00	\$ 2,208.96
DVA	\$ 175.00	\$ -	\$ -	\$ 175.00
EOG	\$ 110.00	\$ 165.00	\$ -	\$ 275.00
FAMU	\$ 4,200.00	\$ -	\$ -	\$ 4,200.00
FAU	\$ 450.00	\$ -	\$ 20.00	\$ 470.00
FDLE	\$ 25.00	\$ 377.00	\$ -	\$ 402.00
FIU	\$ 1,565.00	\$ -	\$ -	\$ 1,565.00
FPC	\$ 574.52	\$ -	\$ -	\$ 574.52
FSU	\$ 2,362.00	\$ -	\$ 6,183.13	\$ 8,545.13
FWCC	\$ 2,774.00	\$ -	\$ 25.61	\$ 2,799.61
HSMV	\$ 174.50	\$ -	\$ 34,590.42	\$ 34,764.92
JAC	\$ 3,600.00	\$ -	\$ -	\$ 3,600.00
LEG	\$ 250.00	\$ -	\$ -	\$ 250.00
LOT	\$ 5,000.00	\$ 2,000.00	\$ 8,500.00	\$ 15,500.00
UCF	\$ -	\$ -	\$ 11.60	\$ 11.60
UF	\$ 1,628.80	\$ -	\$ 159,140.54	\$ 160,769.34
UNF	\$ -	\$ -	\$ 94.50	\$ 94.50
USF	\$ -	\$ -	\$ 10,384.82	\$ 10,384.82
UWF	\$ -	\$ -	\$ 175.00	\$ 175.00
TOTAL	\$ 166,539,859.44	\$ 70,823,242.30	\$ 951,097,664.01	\$ 1,188,460,765.75

M/WBE EXPENDITURE TABLES



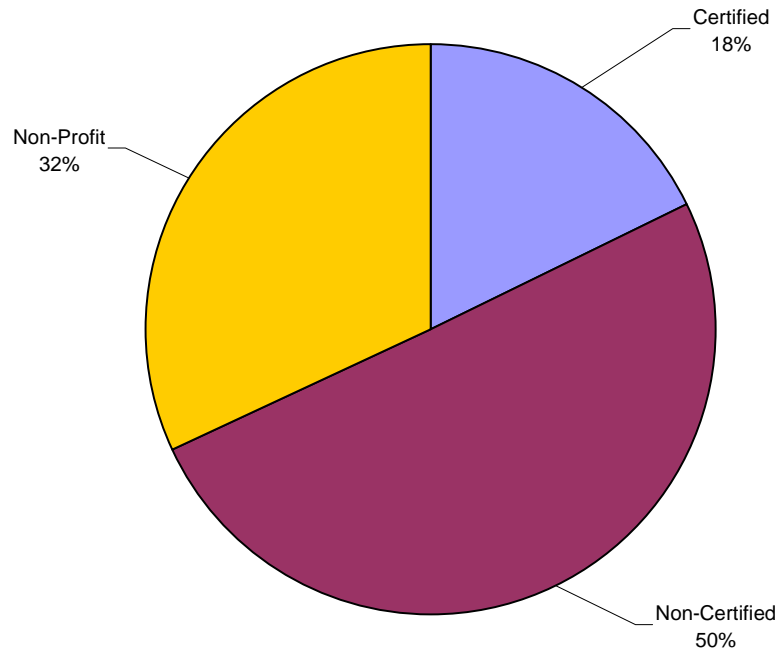
Fiscal Year 2002-2003

APPENDIX II

Expenditure Charts FY 2002-2003

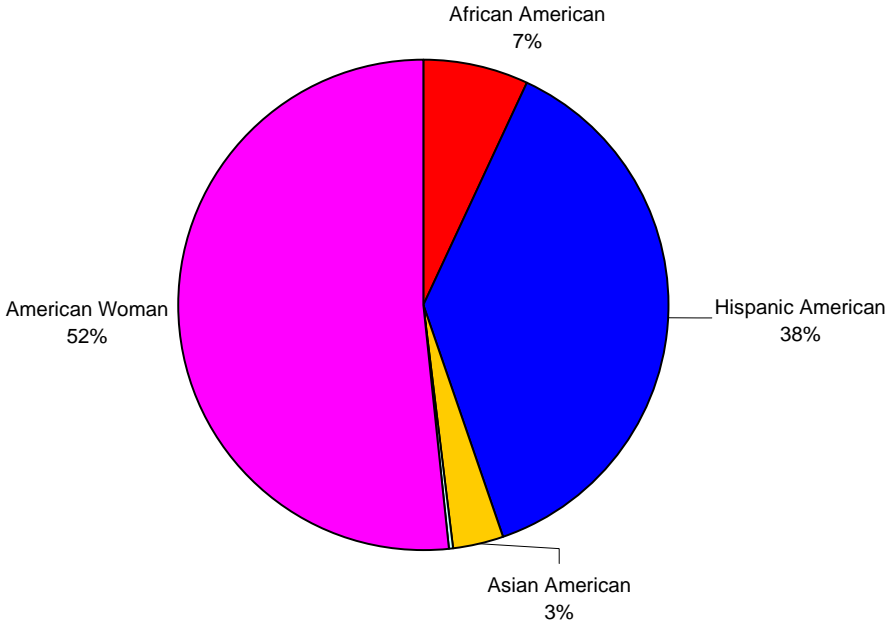
Chart I	Total Spending – Fiscal Year 2002-2003
Chart II	Construction – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart III	Construction – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart IV	Construction – Non-Profit Spending
Chart V	Architects and Engineers – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart VI	Architects and Engineers – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart VII	Commodity – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart VIII	Commodity – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart IX	Commodity – Non-Profit M/WBE Spending
Chart X	Contractual Services – Certified M/WBE Spending – Racial, Ethnic and Gender Groups
Chart XI	Contractual Services – Non-Certified M/WBE Spending – Racial, Ethnic and Gender Groups

**Total Spending
Fiscal Year 2002-2003**



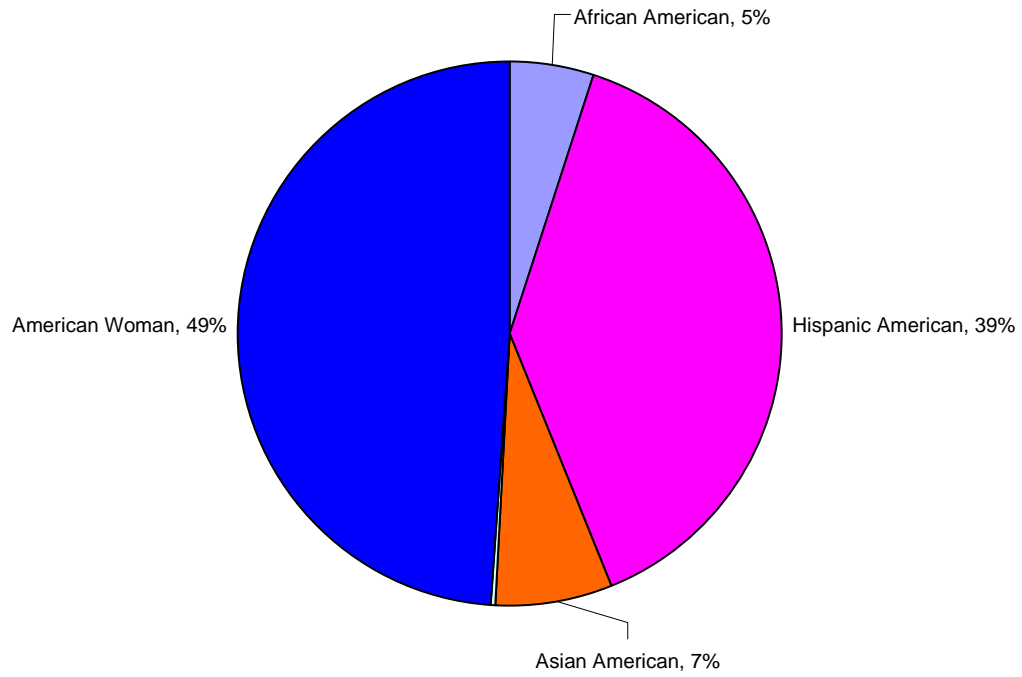
This chart reflects a total of \$4,178,780,996.26 spent in this category for FY 2002-2003.

**Construction Spending
Certified Minority Business Enterprises
Fiscal Year 2002-2003**



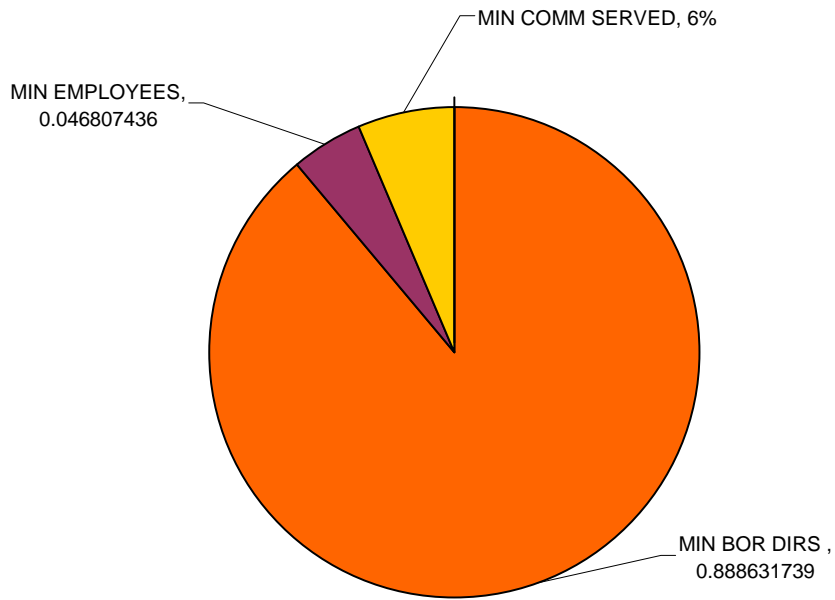
This chart reflects a total of \$350,122,330.82 spent in this category for FY 2002-2003.

**Construction Spending
Non-Certified Minority Business Enterprise
Fiscal Year 2002-2003**



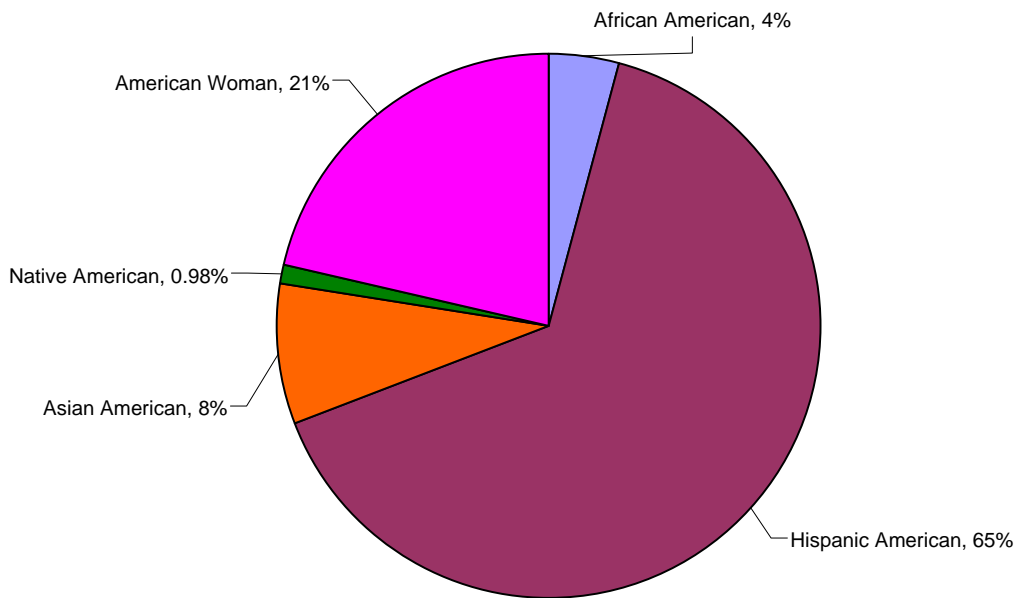
This chart reflects a total of \$42,433,863.43 spent in this category for FY 2002-2003.

**Construction Spending
Non-Profit Organizations
Fiscal Year 2002-2003**



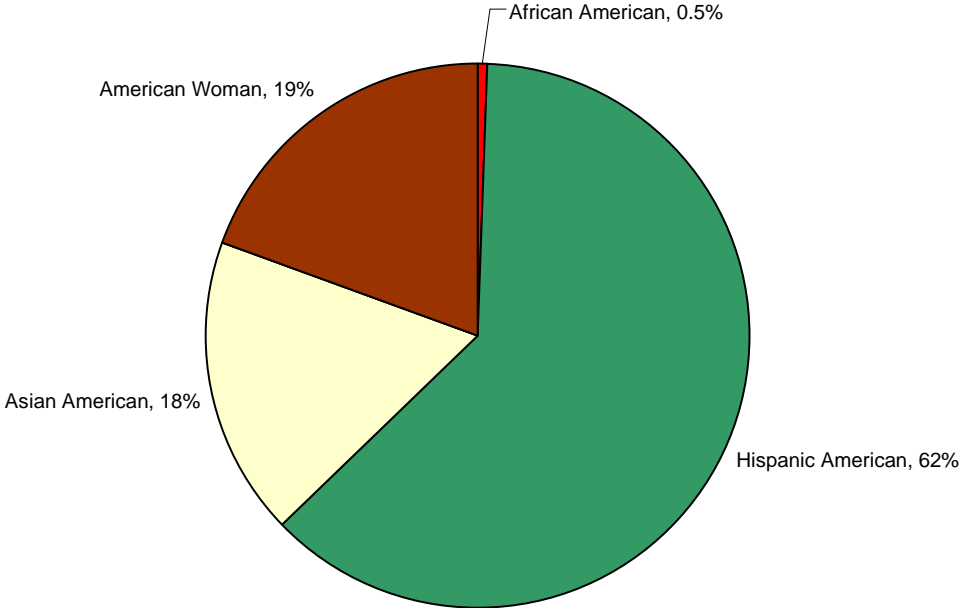
This chart reflects a total of \$3,136,192.27 spent in this category for FY 2002-2003.

**Architects/Engineers Spending
Certified Minority Business Enterprise
Fiscal Year 2002-2003**



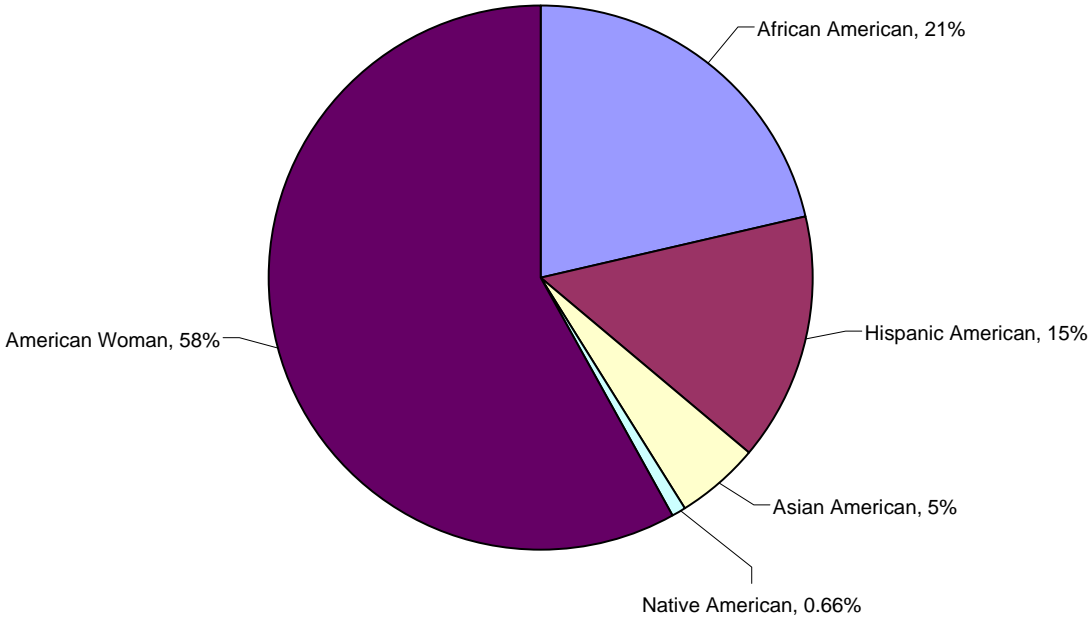
This chart reflects a total of \$58,860,130.89 spent in this category for FY 2002-2003.

**Architects/Engineers Spending
Non-Certified Minority Business Enterprises
Fiscal Year 2002-2003**



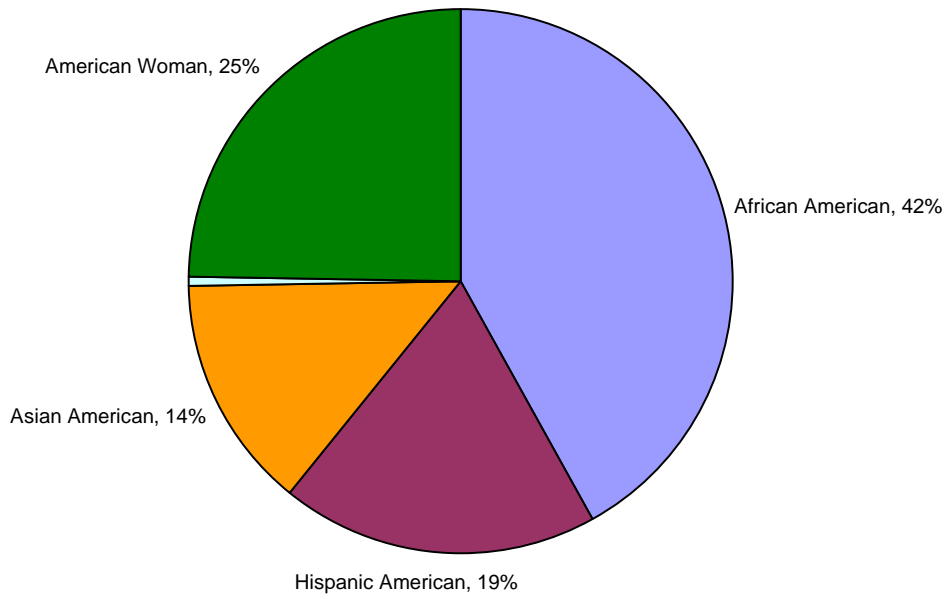
This chart reflects a total of \$5,465,323.28 spent in this category for FY 2002-2003.

**Commodities Spending
Certified Minority Business Enterprises
Fiscal Year 2002-2003**



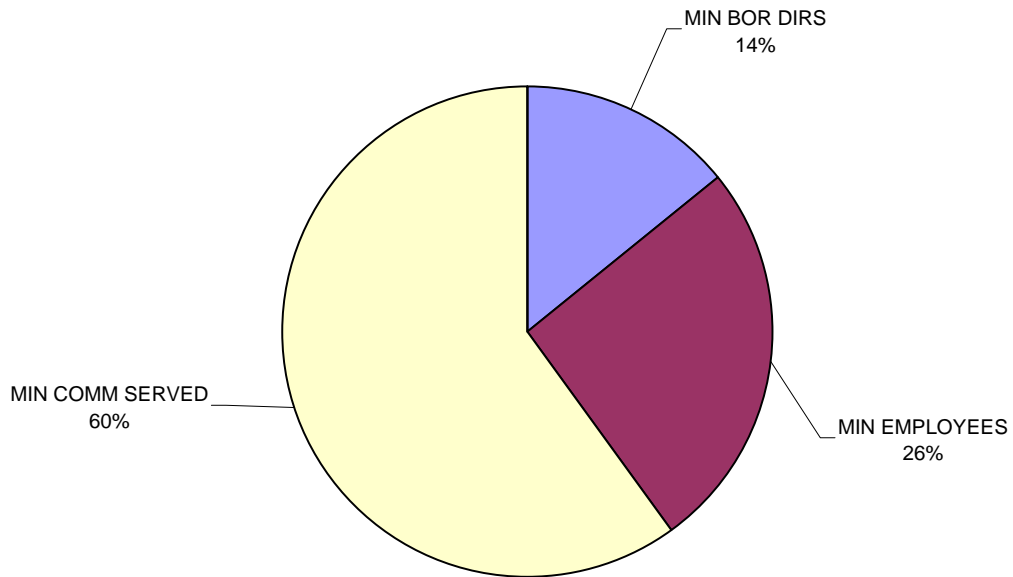
This chart reflects a total of \$167,682,925.75 spent in this category for FY 2002-2003.

**Commodities Spending
Non-Certified Minority Business Enterprises
Fiscal Year 2002-2003**



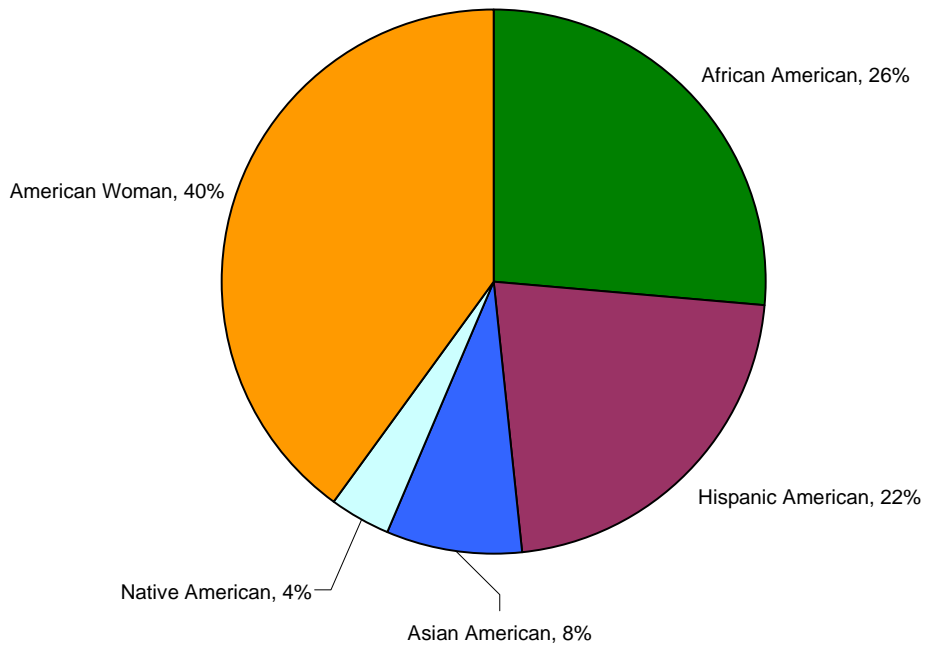
This chart reflects a total of \$134,327,499.20 spent in this category for FY 2002-2003.

**Commodities Spending
Non-Profit Organizations
Fiscal Year 2002-2003**



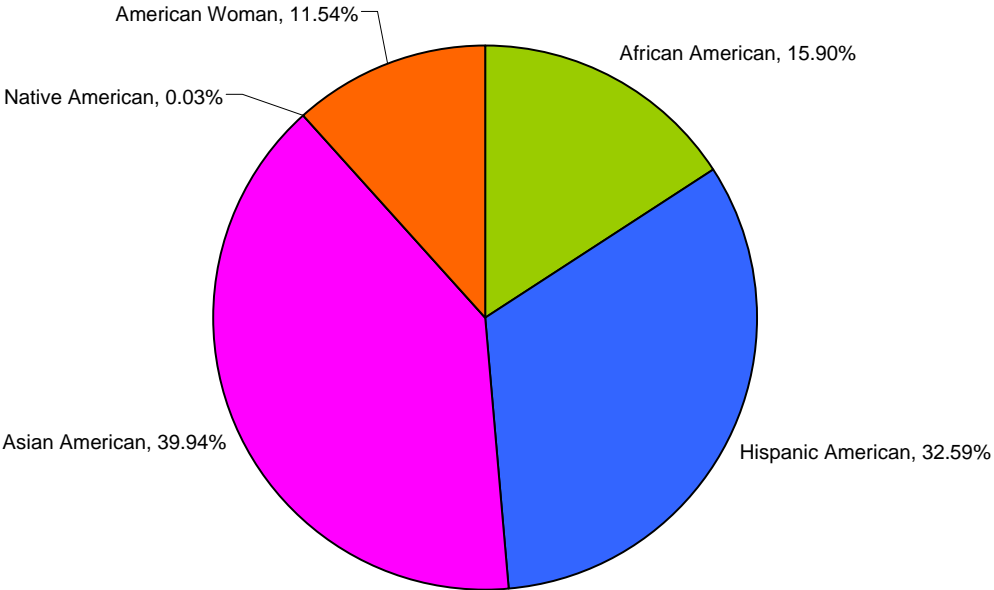
This chart reflects a total of \$148,404,370.84 spent in this category for FY 2002-2003.

**Contractual Services Spending
Certified Minority Business Enterprise
Fiscal Year 2002-2003**



This chart reflects a total of \$171,695,915.87 spent in this category for FY 2002-2003.

**Contractual Services Spending
Non-Certified Minority Business Enterprises
Fiscal Year 2002-2003**



This chart reflects a total of \$1,908,191,678.76 spent in this category for FY 2002-2003.



Equity in Contracting



Matchmaking and Compliance Efforts



Training and Workshops



Certification and Counseling



Outreach and Networking



Equity in Contracting