

2016

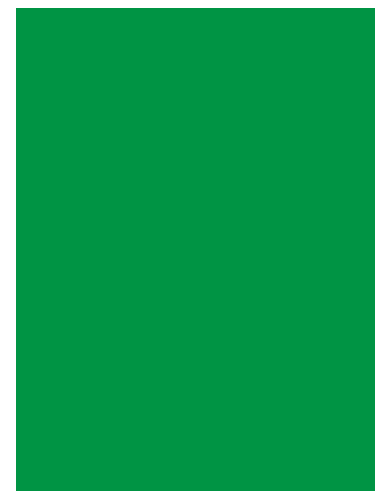
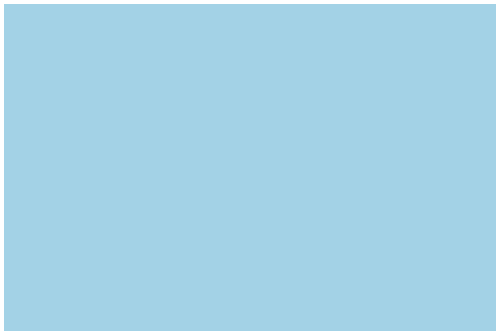


FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

real estate development
and management

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Lease Renegotiation Status Report



Chad Poppell, Secretary

Executive Summary

Chapter 2016-62, Laws of Florida, provides directives to the Department of Management Services (DMS), with the co-operation of agencies having existing lease contracts for private office or storage space in excess of 2,000 square feet, to renegotiate or reprocure all private lease agreements for office or storage space expiring between July 1, 2017, and June 30, 2019, in order to achieve cost savings in future years. The department must report the status of renegotiations and any savings achieved on lease contracts for private office or storage space to the Executive Office of the Governor, the President of the Senate and the Speaker of the House of Representatives by Nov. 1, 2016.

The department incorporated this initiative into its 2016 Master Leasing Report. Tenant broker services are used to determine the potential for the co-location of office or storage spaces, review the space needs of each agency and to negotiate rates and lease terms.

Between July 1, 2015, and June 30, 2016, DMS and partner agencies have reprocured or renegotiated lease contracts for a savings of \$480,018.02 or 1.73% of the 156 leases that met the criteria with annual lease cost of \$27,782,391.39. It's important to note, the department anticipates that due to the improving economic outlook in Florida, rental rates will continue to rise in all major markets, which may potentially decrease returns from renegotiating leases. The department will continue to encourage state agencies to minimize their square footage per FTE allocations and co-locate with agencies that provide a similar mission when feasible to offset the rising rental rates across the state.

State of Florida Leasing Overview

The department's Division of Real Estate Development and Management (REDM) administers the operations and maintenance of the Florida Facilities Pool (FFP) and the public and private leasing for the State of Florida.

The state's leasing portfolio includes space in state-owned FFP facilities, private-sector buildings and space leased from other governmental (federal and local) entities. The Department of Management Services manages 110 facilities in the FFP and five federal surplus property facilities. Additionally, DMS manages contracts for seven private correctional campuses, composed of 106 structures, and 11 Division of Telecommunications equipment buildings. In total, DMS supervises 232 facilities. Statewide, DMS manages less than one percent of the total number of state-owned facilities. However, DMS manages the second largest portfolio in terms of square footage. As of June 30, 2016, agencies have entered into 301 leases for FFP space and have entered into an additional 1,240 leases with private landlords or other governmental entities.

The state's lease procurement process is administered in accordance with sections 255.248, 255.249 and 255.25, Florida Statutes. The leasing process is partially decentralized, given that individual agencies are responsible for procuring leased space but, with few exceptions, submit leases to DMS for approval.

The department has a fiduciary responsibility to its customers to provide facilities that meet their business and operational needs at optimal-value pricing, based on availability. A key element of the department's leasing strategy is to provide taxpayers the best value for their tax dollars, which is best achieved by maintaining high occupancy levels in FFP facilities.

The state has a substantial financial investment in state-owned buildings. It is in the state's best interest for its agencies to fully utilize state facilities (when the state-owned buildings meet the agencies' needs) before leasing private space. The first step of the leasing process is for agencies to inform DMS of their need for space through a Request for Space Need. If state-owned space is available and meets an agency's operational needs, DMS works to finalize a lease for that space. However, if state-owned space is not available, the agency then begins the process of finding space to fit its needs. The Department of Management Services reviews the agencies leasing documentation to determine if the lease action would be in the best interest of the state and, if so, provides the agency with lease pre-approval. The agency works with the lessor on needed buildout and DMS approves the final version of the lease terms and conditions to ensure that all statutory and rule requirements have been met and the landlord and tenant agency have signed the lease contract.

The state also contracts with two tenant brokers, selected via competitive solicitation, to provide agencies with market data research, leasing transaction assistance and construction management services. The state's tenant brokers, under the state's partially decentralized leasing system, can provide needed transaction expertise to agencies to seek more favorable lease terms and rates and better monitor and track cost savings.

Data Collection

To compile this report, lease data is captured from the Department of Environmental Protection's Florida State Owned Lands and Records Information System (FL-SOLARIS) and consolidated by the department's leasing staff.

The Division of Real Estate Development and Management has a 24-month outlook-tracking tool to monitor upcoming lease expirations to review renewal options or initiate new procurements. The tracking tool notifies agency contacts at specific time frames to ensure the agencies take proper steps to address the lease transaction in a timely and efficient manner. The tool also identifies opportunities for collocation, space reduction and other portfolio efficiencies.

In addition, the division coordinates with agencies with expiring private and storage space leases and agencies report the status on expiring leases to DMS.

DMS Outreach Efforts

In addition to monitoring and tracking progress on lease renegotiations, DMS has worked with agencies to educate and assist them with renegotiations. The department uses quarterly leasing liaison meetings to highlight the directives, objectives, results and pending requirements. The department has also provided information on these directives to the Florida Association of State Agency Administrative Services directors as well as the Governor's Office of Policy and Budget.

CONCLUSION

The department will continue to work with the state's tenant brokers and partner agencies, as directed by 2016-62, Laws of Florida, to renegotiate or reprocur all private lease agreements for office or storage space expiring between July 1, 2017, and June 30, 2019. Although savings may be minimized as a result of the economy continuing to improve and the trending rise of rental rates in all major markets throughout Florida, the division will strive to realize cost savings whenever possible through renegotiation efforts.

Should you have any questions about this plan or need additional information, please contact:

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Agency	Lease ID	Expiration Date	Primary Use	Amount per Year	Tenant Broker	Action Status	Cost Savings or Change	Lease Cost Change	Comments
AHCA	6800069	6/30/2018	Office	\$251,895.54	CBRE	Pending	Lease action not yet completed		This is a sub-lease of space within the Medicaid Fiscal Agent's Offices
AHCA	6800070	2/28/2019	Office	\$1,437,368.31	CBRE	Reprocurement	Lease action not yet completed		This lease may be reduced in size when it is re-procured
AHCA	6800072	4/30/2018	Office	\$218,312.71	CBRE	Reprocurement	Lease action not yet completed		
DACS	4200432	6/30/2018	Office	\$66,195.36	CBRE	Renegotiation	Unknown		Lease action pending - Increasing SF and renegotiating rental rate
DACS	4200437	11/30/2018	Office	\$37,800.00	CBRE	Renegotiation	Unknown		Lease action pending - Increasing SF and renegotiating rental rate
DACS	4200440	10/31/2017	Office	\$50,665.50	CBRE	Renegotiation	Unknown		
DACS	4200464	8/14/2017	Office	\$45,533.75	CBRE	Renegotiation	Unknown		
DACS	4200466	10/31/2017	Office	\$67,540.60	CBRE	Renegotiation	Unknown		
DACS	4200467	11/30/2017	Unconditioned Storage	\$20,360.00	CBRE	Renegotiation	Unknown		
DACS	4200468	3/31/2018	Office	\$52,794.00	CBRE	Renegotiation	Unknown		
DACS	4200470	7/31/2018	Office	\$95,755.63	CBRE	Renegotiation	Unknown		
DACS	4200474	2/28/2019	Office	\$32,567.77	CBRE	Renegotiation	Unknown		
DBPR	7900098	10/31/2017	Office	\$52,605.48	Savills-Studley	Reprocurement	Lease has been replaced with lease 7900106 and \$6,333.48 saved	-\$6,333.48	Termination of Lease 06/30/16 - Emergency Lease

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DBPR	7900099	10/31/2018	Office	\$62,900.64		Reprocurement	Lease action not yet completed		Termination of Lease 12/15/16 - State Space Available
DCF	5902860	3/31/2019	Office	\$413,052.36		Reprocurement			No action yet
DCF	5902973	7/31/2018	Office	\$150,600.00	CBRE	Renegotiation			Pending, Option Period
DCF	5902977	3/31/2019	Office	\$124,399.64	CBRE	Renegotiation			We will attempt to renegotiate the renewal options.
DCF	5902993	7/31/2018	Office	\$120,699.76	CBRE	Renegotiation			Pending, Option Period
DCF	5903044	11/30/2017	Office	\$43,550.00	CBRE	Renegotiation			No action yet
DCF	5903046	11/30/2017	Office	\$278,974.08	CBRE	Renegotiation			No action yet
DCF	5903049	3/31/2019	Office	\$190,743.18	CBRE	Reprocurement	Increase		Currently below market
DCF	5903050	10/31/2017	Office	\$55,350.00	CBRE	Renegotiation			No action yet
DCF	5903064	1/28/2018	Office	\$85,835.04	CBRE	Renegotiation			No action yet
DCF	5903068	4/30/2019	Office	\$132,844.25	CBRE	No Action	Increase		Renew existing
DCF	5903071	12/31/2018	Office	\$129,605.93	CBRE	Renegotiation			Pending, Option Period
DCF	5903074	8/31/2018	Office	\$142,185.60	CBRE	Pending			Pick up Option period

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DCF	5903079	6/30/2019	Office	\$115,512.44	CBRE	Renegotiation			We will attempt to renegotiate the renewal options.
DCF	5903082	1/31/2019	Office	\$139,370.00	CBRE	Renegotiation			No action yet
DCF	5903083	3/31/2019	Office	\$131,922.00	CBRE	Pending	TBD		Renew existing
DCF	5903085	3/31/2019	Office	\$72,529.00	CBRE	Renegotiation			No action yet
DCF	5903086	10/31/2018	Office	\$19,606.82	CBRE	No Action			Stay in Place
DCF	5903102	5/31/2019	Office	\$55,192.39	CBRE	Renegotiation			No action yet
DCF	5903109	4/9/2018	Office	\$114,378.60	CBRE	New Lease	Increase		Add space for CPI
DEO	4000070	1/31/2018	Office	\$577,418.20	Savills-Studley	Reprocurement			DEO plans to procure space and will work a Savills-Studley to advertise an ITB or ITN for available space.
DEP	3700226	10/31/2017	Office	\$38,720.00	Savills-Studley	Pending	Lease action not yet completed		Currently evaluating space needs
DFS	4300158	1/31/2019	Office	\$79,610.76	Savills-Studley	Renegotiation	Lease action not started.		
DFS	4300173	12/31/2018	Office	\$313,381.25	Savills-Studley	Renegotiation	Lease action not started.		
DFS	4300176	2/14/2019	Office	\$40,254.19	Savills-Studley	Renegotiation	Lease action not started.		
DFS	4300177	4/30/2019	Office	\$839,796.30	Savills-Studley	Renegotiation	Lease action not started.		

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Lease Cost Summary Listing

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DFS	4300179	6/30/2019	Office	\$134,447.00	Savills-Studley	Renegotiation	Lease action not started.		
DJJ	8000102	2/28/2019	Office	\$83,360.16	Savills-Studley	Reprocurement	Lease action not yet completed		Action will begin approx. 3/2017 with a QSP for a 5 year term
DJJ	8000273	1/31/2019	Office	\$73,256.70	Savills-Studley	Reprocurement	Lease action not yet completed		ITN to be issued approx. 2/2017 to co term with 800:0280
DJJ	8000293	7/31/2018	Office	\$112,077.58	CBRE	Reprocurement	Lease action not yet completed		Action will begin approx. 8/2016 with a QSP for a 5 year term
DJJ	8000309	10/31/2017	Office	\$64,730.28	CBRE	Renegotiation	Lease action not yet completed		Renegotiations for a 5 year lease extension, RSN Approved 3/16
DJJ	8000336	11/30/2017	Office	\$145,449.60	CBRE	Pending	Lease action not yet completed		May have to issue QSP for less square footage.
DJJ	8000340	3/13/2018	Office	\$55,608.00	Savills-Studley	Renegotiation	Lease action not yet completed		RSN submitted on 5/20/16 to DMS for a 5 year extension
DJJ	8000347	1/31/2018	Office	\$118,947.50	Savills-Studley	Reprocurement	Lease action not yet completed		ITN or SIP waiting on program to provide documentation
DJJ	8000350	2/10/2018	Office	\$118,365.00	CBRE	Renegotiation	Lease action not yet completed		Action will begin approx. 2/2018 for a 5 year renewal
DJJ	8000380	3/31/2018	Office	\$128,505.00	Savills-Studley	Renegotiation	Lease action not yet completed		2/5 year renewals left - waiting on programs documentation
DJJ	8000381	5/31/2019	Office	\$214,173.70	Savills-Studley	Reprocurement	Lease action not yet completed		Will co term with 800:0409 effective 6/1/2019
DJJ	8000409	5/31/2019	Office	\$49,530.00	Savills-Studley	No Action	Lease action not yet completed		Will co term with 800:0381 Estimated Savings \$27,500.00
DOAH	7200113	7/31/2017	Office	\$76,650.00		Pending	TBD		TBD - RSN has not been submitted yet, therefore, no TB selected.

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DOAH	7200132	3/31/2018	Office	\$68,694.65		Pending	TBD		TBD - RSN has not been submitted yet, therefore, no TB selected.
DOC	7001058	12/31/2017	Office	\$182,675.00	CBRE	Reprocurement	Lease Action not yet completed		
DOC	7001075	10/31/2018	Office	\$128,356.20	CBRE	Reprocurement	Lease Action not yet completed		
DOC	7000896	8/31/2018	Office	\$49,043.50	CBRE	Renegotiation	Lease Action not yet completed		Pending extension
DOC	7000980	6/9/2019	Office	\$101,834.04	CBRE	Pending	TBD		Outside of 2 year window
DOC	7000932	10/31/2017	Office	\$313,764.10	CBRE	Reprocurement	Change/ Lease Action		Awaiting tenant improvements breakdown on BAFO
DOC	7001055	10/31/2017	Office	\$245,302.23	CBRE	Reprocurement	Change/ Lease Action		Awaiting tenant improvements breakdown on BAFO
DOC	7000878	10/31/2017	Office	\$62,006.00	CBRE	Reprocurement	Lease Action not yet completed		
DOC	7000604	11/30/2017	Office	\$170,190.80	CBRE	Reprocurement	Lease Action		ITT / Waiting on approval
DOC	7000650	7/31/2017	Office	\$37,504.50	CBRE	Reprocurement	Increase of: \$24,978	\$24,978.00	Pending OPB approval
DOC	7001050	9/30/2017	Office	\$67,165.00	CBRE	Renegotiation	Lease Action not yet completed		Exercise Renewal Option
DOC	7000883	9/30/2017	Office	\$69,875.00	CBRE	Renegotiation	Lease Action not yet completed		Pending extension
DOC	7000605	8/31/2018	Office	\$59,712.90	CBRE	Reprocurement	TBD		Outside of 2 year window

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DOC	7000802	4/30/2019	Office	\$81,558.12	Savills-Studley	Pending	TBD		Outside of 2 year window
DOC	7001085	6/30/2018	Office	\$79,434.00	CBRE	Reprocurement	Lease Action not yet completed		ITN/approval process.
DOC	7001096	2/28/2018	Office	\$97,232.76	CBRE	Reprocurement	Lease Action not yet completed		ITN/approval process.
DOC	7001042	8/31/2017	Office	\$101,112.00	CBRE	Pending	Lease Action not yet completed		QSP pending BAFO (700:1153)
DOC	7001005	2/22/2019	Office	\$54,160.40	CBRE	Renegotiation	Lease Action not yet completed		Pending extension
DOC	7000808	4/30/2019	Office	\$122,724.00	CBRE	Pending	TBD		Outside of 2 year window
DOC	7000911	4/30/2019	Office	\$83,601.00	CBRE	Pending	TBD		Will begin working on 2 years prior to lease ending which is 04/2017 - Plans to negotiate with current Lessor
DOC	7001036	12/31/2018	Office	\$110,940.00	CBRE	Renegotiation	Lease Action not yet completed		Exercise Renewal Option
DOC	7001081	9/30/2017	Office	\$340,268.32	CBRE	Reprocurement	Change +\$141,504.46	\$141,504.46	ITN completed and Lease 1081 will be replaced with 1149
DOC	7000649	5/31/2018	Office	\$73,735.20	CBRE	Reprocurement	TBD		Pending RSN approval
DOC	7000810	6/30/2018	Office	\$105,395.00	Savills-Studley	Reprocurement	TBD		Outside of 2 year window
DOC	7000785	6/30/2018	Office	\$69,060.00	CBRE	Reprocurement	TBD		Drafting QSP (700:1159)
DOC	7000897	6/30/2018	Office	\$43,977.07	Savills-Studley	Reprocurement	TBD		Drafting QSP

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DOC	7000991	10/31/2018	Office	\$151,240.00	CBRE	Pending	TBD		
DOC	7000992	10/31/2018	Office	\$119,022.80	CBRE	Reprocurement	Lease Action not yet completed		QSP/Outside of 2 year window
DOC	7001064	10/31/2018	Office	\$55,620.50	CBRE	Pending	Lease Action not yet completed		Outside of 2 year window
DOC	7000889	2/28/2018	Office	\$68,608.00	CBRE	Reprocurement	Lease Action not yet completed		Pending QSP issuance
DOC	7001100	9/30/2017	Office	\$100,430.00	Savills-Studley	Reprocurement	Lease replaced with 700:1146 an increase of \$32,832.00 AL	\$32,832.00	ITN/routing for approval process.
DOC	7001062	10/24/2018	Office	\$150,137.64	CBRE	Pending			Will begin working on 2 years prior to lease ending which is 10/2016, plans to renegotiate or ITN
DOC	7000854	8/31/2017	Office	\$85,548.96	CBRE	Reprocurement	Lease Action not yet completed		ITN in progress
DOE	4800665	10/31/2018	Office	\$174,486.06	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800677	7/31/2017	Office	\$65,808.60	Savills-Studley	Reprocurement	Lease action not yet completed		Currently working an ITN
DOE	4800744	5/31/2018	Office	\$41,125.50	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800769	7/31/2018	Office	\$53,204.85	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800773	9/30/2017	Office	\$81,816.00	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800774	3/31/2019	Office	\$93,895.20	Savills-Studley	Renegotiation	Lease action not yet completed		

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DOE	4800778	2/28/2018	Office	\$97,510.00	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800784	11/30/2018	Office	\$90,870.00	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800785	6/30/2019	Office	\$97,493.90	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800786	1/31/2019	Office	\$257,057.91	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800790	7/31/2018	Office	\$91,818.00	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800794	2/28/2019	Office	\$73,324.80	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800797	5/31/2019	Office	\$75,680.43	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800799	1/31/2021	Office	\$148,277.50	Savills-Studley	No Action	Lease was renegotiated in March 2016	\$0.00	Co-located lease 480.0613 - no savings
DOE	4800806	7/31/2017	Office	\$42,532.00	Savills-Studley	Reprocurement	Lease action not yet completed		Currently working an ITN
DOE	4800822	5/31/2018	Office	\$53,504.00	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800824	5/31/2018	Office	\$76,465.00	Savills-Studley	Reprocurement	Lease action not yet completed		We will look for new space
DOE	4800827	9/30/2018	Office	\$47,192.97	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800830	7/14/2018	Office	\$258,756.68	Savills-Studley	Pending	Lease action not yet completed		We will either renegotiate this lease or look for new space

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DOE	4800834	5/31/2018	Office	\$185,652.75	Savills-Studley	Renegotiation	Lease action not yet completed		
DOE	4800870	3/31/2018	Office	\$237,735.95	Savills-Studley	No Action	Lease will be replaced with SIP 480.0871		SIP was completed at the same time as lease 480.0870
DOEA	6500043	12/31/2018	Office	\$61,488.00	CBRE	No Action	Unknown at this time		We would be looking to renew lease at same location (if possible).
DOEA	6500057	3/31/2018	Office	\$73,396.29	Savills-Studley	No Action	Unknown at this time		We would be looking to renew lease at same location (if possible).
DOEA	6500060	12/31/2017	Office	\$44,228.47	CBRE	Pending	Unknown at this time		If space comes available in a state owned facility, then we would consider moving as an option. Otherwise, we would be looking to renew lease at same location (if possible) and/or potentially could consider moving to a new location.
DOR	7300261	3/31/2018	Office	\$260,803.21	Savills-Studley	Reprocurement	TBD		DOR will be engaging the Broker before 7/1/16 to re-procure this lease. It appears DOR will be reducing square footage by around 600 sq ft.
DOR	7300262	2/28/2018	Office	\$514,477.02	Savills-Studley	Renegotiation	TBD		DOR has already engaged the TB to begin the modification / solicitation process for this lease. DOR will most likely exercise the remaining renewals.
DOR	7300270	6/30/2018	Office	\$145,145.40	Savills-Studley	Reprocurement	TBD		DOR will be engaging the Broker around 9/1/16 to re-procure / negotiate this lease.
DOR	7300296	1/31/2018	Office	\$375,793.50	Savills-Studley	Reprocurement	TBD		DOR has already engaged the TB to begin the solicitation process for this lease. The programs are currently co-located. The new square footage will be close to the same as current square footage.
DOR	7300358	7/31/2017	Office	\$99,145.20	Savills-Studley	Reprocurement	TBD		DOR has already engaged the TB to begin the solicitation process to reduce square footage for this lease. It appears the new square footage will be less than 5,000 sq ft.
DOR	7300369	6/30/2018	Office	\$258,913.20	Savills-Studley	Renegotiation	TBD		DOR will be engaging the Broker around 9/1/16 to re-procure / negotiate this lease.
DOR	7300370	6/30/2018	Office	\$116,726.65	Savills-Studley	Renegotiation	TBD		DOR will be engaging the Broker around 9/1/16 to re-procure / negotiate this lease.
DOR	7300371	9/30/2018	Office	\$322,749.70	Savills-Studley	Reprocurement	TBD		DOR will be engaging the Broker around 1/1/17 to re-procure this lease.

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DOR	7300372	8/31/2018	Office	\$1,240,000.00	Savills-Studley	Reprocurement	TBD		DOR will be engaging the Broker around 11/1/16 to re-procure this lease. The programs should be able to reduce square footage.
DOR	7300376	5/31/2019	Office	\$175,024.32	Savills-Studley	Reprocurement			DOR will request the Broker to reach out and reduce rates for the remainder of the lease.
DOR	7300318	4/30/2018	Office	\$168,269.37	Savills-Studley	Reprocurement	TBD		DOR will be engaging the Broker around 7/1/16 to re-procure this lease.
FDLE	7100259	2/28/2019	Unconditioned Storage	\$31,360.00		No Action			Lease just started 3/1/16 - Next action is TBD
FWCC	7700135	1/14/2018	Office	\$42,438.40	Savills-Studley	No Action			Will engage Tenant Broker in January 2017 to negotiate a 5-year extension with reduced rate. This facility is not a candidate for emergency shelter.
FWCC	7700182	2/28/2018	Office	\$58,120.00	Savills-Studley	No Action			Will engage Tenant Broker in February 2017 to negotiate 2-year extension with reduced rate. This facility is not a candidate for emergency shelter.
FWCC	7700188	3/31/2019	Unconditioned Storage	\$13,020.00	Savills-Studley	No Action			Will engage Tenant Broker in March 2018 to negotiate 3-year extension with reduced rate.
FWCC	7700208	6/30/2019	Office	\$48,360.38	Savills-Studley	No Action			This lease has 1 - 5-year option left, will engage Tenant Broker in June 2018 to negotiate reduced rates for the last option. This facility is not a candidate for emergency shelter.
FWCC	7700211	3/31/2018	Office	\$75,618.18	Savills-Studley	No Action			This lease has 1 - 3-year option left, will engage Tenant Broker in March 2017 to negotiate reduced rates for last option. This facility is not a candidate for emergency shelter.
FWCC	7700218	12/31/2018	Unconditioned Storage	\$52,386.21	Savills-Studley	No Action			This lease has 2 - 2 year options, will engage Tenant Broker in December 2017 to negotiate reduced rates for both options.
HSMV	7600423	7/31/2017	Office	\$39,106.78	CBRE	Pending			Workload at this location is currently under review and a determination will be made by the department in July to keep this office operational.
HSMV	7600469	12/14/2018	Office	\$92,180.97	CBRE	Pending			Rec'd proposal from Lessor but division has not made a decision regarding staying in location.
HSMV	7600480	9/14/2017	Unconditioned Storage	\$73,895.39	CBRE	Pending			We will be renewing possibly with a reduced SF.

Agency	Lease ID	Expiration Date	Primary Use	Amount per Year	Tenant Broker	Action Status	Cost Savings or Change	Lease Cost Change	Comments
HSMV	7600485	1/31/2018	Office	\$75,693.31	CBRE	Pending			Currently under Division review.
HSMV	7600515	12/31/2018	Office	\$75,775.40	CBRE	Pending			Possible candidate to move to county space.
PSC	6100025	7/31/2017	Office	\$70,141.96	Savills-Studley	Pending	Pending		Lease Re-Negotiation will commence in early Spring 2017 with Tenant Broker assistance
DOH	6400119	5/31/2018	Office	\$390,830.00	Savills-Studley	Reprocurement			Stay in Place Action In Progress
DOH	6400195	12/15/2018	Office	\$580,116.50	Savills-Studley	Reprocurement			Will initiate competitive solicitation for new lease.
DOH	6400220	9/30/2017	Unconditioned Storage	\$263,354.20	Savills-Studley	Reprocurement			Stay in Place Action In Progress & Governmental Agency Offer
DOH	6400280	6/30/2018	Office	\$486,675.00					CMS Future TBD
DOH	6400289	4/30/2018	Office	\$173,600.00					CMS Future TBD
DOH	6400305	3/31/2019	Office	\$131,182.47	Savills-Studley	Renegotiation			
DOH	6400308	9/30/2017	Office	\$945,334.80	Savills-Studley	No Action			CHD working on plan to non-renew and merge into existing city space
DOH	6400309	1/31/2018	Office	\$166,695.20		No Action		-\$334,225.00	Early Term 2-29-16; merged into existing county space. Savings - \$334,225
DOH	6400310	7/31/2018	Office	\$87,018.16		No Action		-\$157,424.00	Early Term 9-30-16 merged into existing CCOC space. Savings - \$157,424
DOH	6400328	6/30/2019	Office	\$397,192.77					CMS Future TBD

Agency	Lease ID	Expiration Date	Primary Use	Amount per Year	Tenant Broker	Action Status	Cost Savings or Change	Lease Cost Change	Comments
DOH	6400336	2/28/2019	Office	\$143,963.82	Savills-Studley	Renegotiation			
DOH	6400338	6/30/2019	Office	\$325,093.75					CMS Future TBD
DOH	6400345	12/31/2018	Office	\$188,162.36	Savills-Studley	Renegotiation			In Progress
DOH	6400388	12/31/2018	Office	\$16,477.50		Renegotiation			Sublease w/ FQHC In Progress
DOH	6400391	4/30/2018	Office	\$57,276.45	Savills-Studley	Renegotiation			
DOT	5500334	12/31/2018	Unconditioned Storage	\$33,446.25		No Action	Lease action not yet completed		
DLA	4100120	8/31/2018	Office	\$59,092.00		Pending	Lease action not yet completed		Under DLA review
LOTTERY	3600006	7/14/2018	Office	\$2,639,111.22	Savills-Studley	Pending	Not yet known		
LOTTERY	3600685	6/30/2019	Office	\$127,316.31	Savills-Studley	Pending	Not yet known		
NSA	9000009	8/31/2017	Office	\$692,918.45	CBRE	Renegotiation	TBD (savings)		Current negotiations for renewal underway
NSA	9000010	10/31/2017	Office	\$772,285.00	CBRE	Pending	N/A		Hope to assign this lease prior to termination
DMA	6200055	9/29/2017	Office	\$181,350.00			\$181,350.00	-\$181,350.00	Please cancel as of 12/31/15-moved to own space
DMA	6200058	7/31/2018	Office	\$52,876.48		No Action			No action yet

