



Annual Performance Report

Providing Highway Safety and Security through Excellence in Service, Education, and Enforcement

Fiscal Year 2016–2017



Rick Scott Governor

Pam Bondi Attorney General

Jimmy Patronis hief Financial Officer

Adam Putnam Commissioner of Agriculture

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The Florida Department of Highway Safety and Motor Vehicles (DHSMV) has the privilege of serving almost every Floridian and visitor to our state in a meaningful way. Highway safety is a critical component to keeping Florida's economy moving and making sure everyone on Florida roads Arrive Alive. From the issuance examiner at the counter to the Florida Highway Patrol trooper on the road, each DHSMV member plays an integral part in providing highway safety and security through excellence in service, education and enforcement.

This year, the department re-launched its iconic Arrive Alive campaign, aimed at reducing traffic fatalities in areas with the most fatal and serious bodily-injury crashes. Led by the Florida Highway Patrol, this statewide effort is a collaboration of law enforcement agencies to combat the rising numbers of crashes on Florida roads. Arrive Alive is tied into every DHSMV education and enforcement initiative in an ongoing effort to save lives.

DHSMV motorist modernization efforts are on track and moving forward with Phase 1, modernizing the driver license and ID card issuance processes. This year, the department made a critcal and successful step migrating our enterprise data infrastructure to a more secure and reliable cloud-based solution. A driver credential not only helps verify a driver received the proper education and training to operate a motor vehicle safely on Florida roads, but, for many, is the sole source of identification they will use for daily business. This critical update to our decades-old driver license system will have a tangible impact on not only our customers, but our members and partners in the issuance of the most valuable credential each of us carry.

DHSMV members continue to prove they are champions for safety and leaders in service, going the extra mile to protect and serve the citizens and visitors of our state. This past year, our members responded to Hurricanes Hermine and Matthew, working to keep residents safe during the storm and volunteering their efforts to help clean up afterwards. With record wildfires across the state, FHP Troopers were there to help secure roads and work with local emergency management to keep our communities safe. During the tragic Ft. Lauderdale Airport shooting, FHP helped to secure the scene and Division of Motorist Services' Florida Licensing on Wheels program assisted travelers who were affected and provided temporary credentials.

I am incredibly proud of the safety efforts we have made as a department, and the safety messages we provide for our partners and customers. Our website has become a valuable resource for local, state and national partners and DHSMV leads numerous safety campaigns throughout the year, focusing on the most dangerous driving behaviors. We provide a specific focus to teen drivers who are getting their license for the first time, understanding the messages and training they receive at the beginning will set the stage for lifelong safety.

This year also brought heartache to our department. In March, FHP Trooper Carlos Rosario was critically injured by a distracted driver as he worked a speed detail in Miami-Dade County. Because of the heroic efforts of his colleagues and emergency response personnel, Trooper Rosario is alive. In June, Master Sergeant William Trampas Bishop, a 30-year FHP veteran, was securing a crash scene when he was hit and killed in the line of duty. His leadership and service to the state has left a lasting impact on our department and those who knew him.

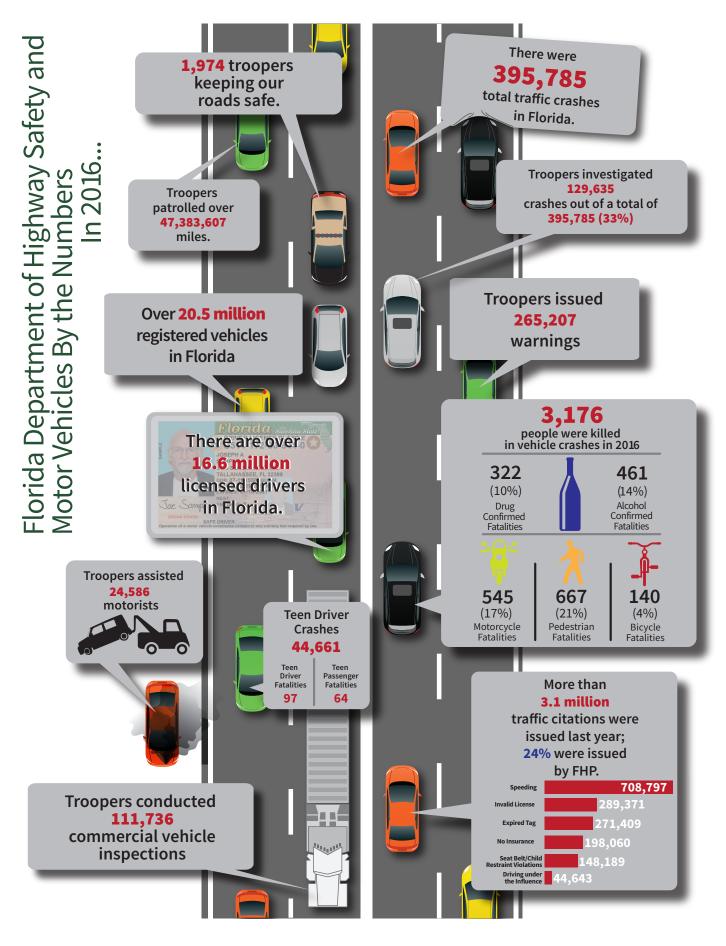
Recognizing the life-saving work that DHSMV provides, I remain committed to improving our processes and creating solutions that best serve Florida. Our vision of A Safer Florida will ensure we continue these deliberate highway safety education and enforcement efforts with the goal that all drivers Arrive Alive.

Terry L. Rhodes

Executive Director

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(Although part of the fiscal year Annual Report, the numbers above reflect the preliminary data for calendar year 2016 as of September 27, 2017.)

News and Accomplishments

LEADERS IN SERVICE

FHP Trooper Carlos Rosario Injured in Miami: In March, Trooper Carlos Rosario (Troop E-Miami) was injured by a distracted driver on the Dolphin Expressway while working a speed enforcement detail. Trooper Rosario was airlifted to Jackson Memorial Hospital, where he was treated for major injuries to his face, spine and lower extremities. Trooper Rosario, a 12-year veteran of FHP and father of two, has since been relocated to Health South Rehabilitation Center in Miami. He has shown steady improvement and continues to undergo physical therapy.

DHSMV Mourns FHP Sergeant William T. Bishop Killed in the Line of Duty: In June, FHP Sergeant William Trampas Bishop (Troop B-Ocala) was hit and killed while investigating a crash on Interstate 75 north of Gainesville. Sergeant Bishop, a 30-year veteran of the FHP, was 52 years old and leaves behind a loving wife and son.

DHSMV Stepped Up During and After Hurricanes Hermine and Matthew: FHP and Regional Communications Centers remained on-duty to answer emergency calls and assist Florida's citizens during Hurricane Hermine and Matthew in September and October of 2016. Many members from all DHSMV divisions responded to the office or worked remotely to restore power and network systems for offices statewide. Additionally, in the aftermath of the Hurricane Hermine, DHSMV staff joined Governor Rick Scott to pick up debris in Tallahassee neighborhoods helping families recover from the storm. DHSMV members also staffed the Florida Emergency Information Line at the state Emergency Operations Center. These members took calls from impacted Floridians and provided information to callers who needed the state's help during recovery from the storms.

DHSMV Office of Inspector General earned Commission for Florida Law Enforcement Accreditation:
The DHSMV Office of Inspector General (OIG) earned its second accreditation from the Commission for Florida
Law Enforcement Accreditation, Inc. (CFA) in October. The purpose of accreditation is to promote best practices,
functional accountability and professionalism. The CFA assessment team found the DHSMV OIG was in compliance
with all mandatory standards with no corrective actions necessary, and the OIG was formally reaccredited by the
CFA Commission in Westin.

DHSMV Collected 39 Tons of Food: FHP troopers and DHSMV offices collected 39 tons of nonperishable food items in November and December that were donated to local and international food banks as a part of the *Stuff the Charger* food drive. Items collected equated to approximately 65,000 meals for local and international families that were affected by this year's hurricanes.

FHP Participated in Great American Teach-In: FHP troopers participated in the December Great American Teach-In. Initiated in 1990, the event calls upon participants to spend at least an hour in a public-school classroom to talk about work, career challenges, hobbies and life experiences. The goal is to provide real-life insights into the work force and reinforce the importance of education for success in any career. Troopers attended at least ten events throughout the state and provided comprehensive driving safety information to at least 5,672 attendees.

FHP Supports Shelter Open House with Attorney General Pam Bondi: In April 2017, FHP Troop C (Tampa) participated in an open house luncheon to bring awareness to the Helping Rock Shelter. This initiative provides housing, employment and educational assistance to families in need. Attorney General Pam Bondi was also in attendance to show her appreciation for services offered by the shelter.

FHP Honor Guard Placed 3rd at the National Honor Guard Competition: In May 2017, the FHP Honor Guard Competition Team represented DHSMV during the 2017 National Police Week festivities in Washington D.C., where they placed third in the National Honor Guard Competition. Team members worked extremely hard throughout the year preparing for the competition and competed against teams from all across the United States and Canada.

DHSMV Held 2nd Annual Veterans' Recognition Event: The DHSMV held its 2nd Annual Veterans' Recognition Event to honor DHSMV veterans and their family members in June 2017. Governor Scott awarded 94 veterans with the Governor's Veterans Service Award at the event. In addition, Governor Scott signed Senate Bill 7022, which provided pay raises for state law enforcement officers, correctional officers and state employees. Attorney General Pam Bondi, Commissioner Adam Putnam, Representative Halsey Beshears and other law enforcement agencies participated in the bill signing.

Veterans joined the ranks at DHSMV: DHSMV hired 107 veterans during fiscal year 2016-2017. DHSMV is proud to support and employ veterans and military spouses from across the nation.

AGENTS OF PROGRESS

DHSMV Chaired e-Odometer Task Force: In July 2016, DHSMV chaired the American Association of Motor Vehicle Administrators (AAMVA) e-Odometer Task Force in Seattle. The task force reviewed a survey and comments submitted to National Highway Traffic Safety Administration (NHTSA) on proposed rulemaking regarding odometer disclosure requirements and discussed converting from a paper odometer disclosure to an electronic odometer disclosure to provide flexibility for states and protects consumers.

DHSMV Attended Florida Tax Collectors Fall Education Forum: The Florida Tax Collectors fall education forum was held at the end of August 2016 in Orlando. DHSMV members presented information on the department's modernization efforts and software enhancements, driver license and motor vehicle issues, as well as fraud detection and prevention.

DHSMV Provided Commercial Driver License (CDL) Compliance Officer Training: In October 2016, DHSMV hosted the CDL Third Party Testing Training for Compliance Officers in Tallahassee. The agenda included discussions on what compliance officer roles are, what requirements they must meet and their statutory authority. The training included a review of the new Compliance Officer Procedure Manual, a presentation from FHP on detecting CDL fraud and a conference call with AAMVA to discuss CDL testing procedures.

DHSMV Implemented New Dealer Inspection Methodology: As of January 2017, DHSMV transitioned from a three-year cycle of scheduled inspections of all licensed motor vehicle dealers to a risk-based program. Previously, members performed approximately 6,700 dealer inspections each year to ensure every dealership in Florida was inspected at least once every three years. The transition has allowed staff to increase efficiencies and compliance standards.

DHSMV Provided Driver License and ID Card Information at International Educators Conference: In March 2017, DHSMV provided information about the process of issuing Florida driver licenses and identification cards to foreign national students at the 2017 Florida Association of International Educators State Conference in Gulfport. The conference was designed to promote international educational exchange in the state of Florida and was attended by school officials from several Florida universities and other international educational organizations.

DHSMV Participated in National Meeting of State CDL Coordinators: Representatives from DHSMV's Division of Motorist Services and Information Systems Administration (ISA) participated in a national meeting of CDL coordinators in April 2017. The meeting, hosted by the AAMVA, on behalf of the Federal Motor Carrier Safety Administration (FMCSA), brought together CDL coordinators from all 51 state jurisdictions to discuss national issues pertaining to state CDL programs.

DHSMV Migrated Database Infrastructure into a Cloud-Based Solution: In June 2017, the DHSMV completed migration of its former enterprise database infrastructure into a cloud-based solution. The new platform provides improved functionality and security for the DHSMV's database, which includes Florida's driver license, motor vehicle and other core systems. The cloud-based solution will also provide improved performance and expanded disaster recovery capabilities.

DHSMV Provided Training for Florida Tax Collectors: The DHSMV provided training to 127 Florida tax collectors and tax collector employees as part of the Department of Revenue's annual "Duties and Responsibilities of Florida Tax Collectors" course in June 2017. The course is a requirement for any tax collector or tax collector employee who seeks to attain a Certified Florida Collector or Certified Florida Collector Assistant designation. Participants represented 27 counties statewide.

DHSMV Teams Won 2017 Prudential Productivity Awards: In June 2017, two DHSMV teams from the Division of Motorist Services won the 2017 Prudential Productivity Awards. The Prudential Productivity Awards program publicly recognizes state employees whose work significantly and measurably increases productivity, promotes innovation to improve the delivery of state services and saves money for Florida taxpayers and businesses. The "Committing Offense Project Process Improvement" team improved the process to identify and sanction drivers who were charged with an offense which resulted in a death, where, if convicted, would require a mandatory revocation or suspension. This team's efforts resulted in a 307 percent increase in sanctions issued over a one-year period. The "Mitigating Dealer License Plate Misuse and Garage Liability Insurance (GLI) Requirements" team conducted extensive research that resulted in the implementation of a process which now requires insurance companies to indicate the number of dealer license plates on the dealer's GLI Certificate, thus reducing potential misuse of dealer plates.

FHP Welcomed New Troopers: In October 2016 and May 2017, FHP welcomed the 134th and 135th basic recruit classes. A total of 111 troopers graduated from the FHP Training Academy and joined more than 1,900 troopers who patrol the state's roads and communities each day to protect and assist Florida residents and visitors.

CHAMPIONS FOR SAFETY

DHSMV Responds to the Fort Lauderdale Shooting: In January 2017, DHSMV provided assistance after the horrific shooting at the Ft. Lauderdale/Hollywood International Airport. FHP responded by setting up a detail channel, deploying troopers, securing airport access and facilitating safe traffic flow along area highways. In the days to follow, FHP continued to provide security and a reassuring presence for displaced travelers as they obtained temporary credentials. Through the department's Florida Licensing on Wheels (FLOW) mobiles, temporary ID cards were issued to more than 100 customers who had lost their credentials. Members of DHSMV Information Systems Administration (ISA) division also worked to ensure DHSMV computer systems were properly programmed for these temporary issuances.

FHP Responded to Wildfires Across the State: FHP troopers assisted with road closures and visibility monitoring as wildfires increased throughout the state of Florida. Troopers worked 12-hour shifts and assisted other emergency responders from the Florida Forest Service and local fire and police departments to keep the public safe. Additionally, DHSMV implemented fee-waiver procedures for citizens where office closures or other wildfire-related events caused an individual to miss a renewal deadline.

DHSMV Safety Campaigns: In 2017, DHSMV won a total of six awards for its safety and education campaigns. The department accepted five awards at the 2017 American Association of Motor Vehicle Administrators (AAMVA) Region II Conference for its Florida Highway Patrol 2016 "Stuff the Charger," 2016 Distracted Driving and Florida Driver License Handbook campaigns, as well as its "What to Do if a Traffic Signal is Not Operating" graphic and social media use in 2016. Additionally, the DHSMV Distracted Driving campaign placed first internationally as the Overall Division I Winner for print and electronic media kit. DHSMV also accepted the Florida Public Relations Association Judges' Award, Image Award and Grand Image Award for its submission of the Trooper Mac Mickens Move Over Month video. The 2017 safety campaigns included:

- Stay Right at Night Wrong Way Driving Campaign: DHSMV encouraged motorists to Stay Right at Night to avoid being in a wrong way driving crash in July 2016. During the month-long campaign, DHSMV garnered more than 7.4 million impressions comprised of earned media efforts that reached at least 6.2 million people and social media efforts that reached at least 1.2 million.
- Child Safety Awareness Campaign: DHSMV recognized August 2016 as Child Safety Awareness Month. Throughout the month, the department educated the public regarding all aspects of child safety on and around Florida roads, including: occupant protection and proper seat restraints, not leaving children in hot cars and safety in and around school zones and school buses. DHSMV efforts resulted in a total reach of at least 17.7 million.
- You Snooze, You Lose Drowsy Driving Prevention Week Campaign: DHSMV reminded motorists not
 to drive drowsy during September 2016. Through earned, paid and social media, DHSMV made more than 5
 million impressions.
- National Teen Driver Safety Week: DHSMV joined NHTSA in recognizing National Teen Driver Safety Week
 in October and highlighted *Teen Arrive Alive Day* on October 18, 2016, with safety events and presentations
 at high schools statewide. FHP Public Affairs Officers held 13 National Teen Driver Safety Week events
 and reached nearly 1,900 people. An additional 615,000 impressions were made through earned and
 social media.
- Travel Safe Holiday Campaign: In November, DHSMV launched its two-month long Holiday Travel campaign reminding motorists to take extra care on Florida's roadways during the holiday season. By the end of December, DHSMV Travel Safe content had made more than 35 million impressions.
- Arrive Alive Enforcement Campaign: FHP, a division of DHSMV, revitalized the Arrive Alive campaign as a
 data-driven, statewide initiative seeking to reduce fatal and serious bodily injury crashes on Florida's
 roadways in January 2017. From January to June, FHP spent more than 59,000 hours patrolling 251
 locations where fatal and serious bodily injury crashes are most frequent.
- Move Over, Florida! Campaign: In January 2017, DHSMV and FHP also launched the second annual Move Over, Florida! campaign to remind motorists to Move Over for stopped law enforcement, first responders, service and utility vehicles and Road Rangers. The Move Over, Florida! campaign made more than 72 million impressions through paid media, earned media, social media, community outreach and press conferences.
- Stay At the Scene Hit & Run Awareness Month Campaign: DHSMV led its Hit & Run Awareness Month campaign in February 2017, reminding motorists to stay at the scene when involved in a crash. Throughout the campaign, DHSMV garnered 55 news stories, posted 92 times to social media, held eight press conferences, and 18 safety events, resulting in over 9 million impressions.

- Arrive Alive, Don't Drink and Drive Spring Break Campaign: During spring break season March 2017, DHSMV promoted the Arrive Alive, Don't Drink and Drive Spring Break campaign to educate the public regarding the consequences of drunk driving. The campaign engaged multiple high schools and universities across the state through social media and FHP safety events to ensure that this important message was delivered directly to spring breakers. Overall, the campaign garnered more than 48 million impressions.
- Share The Road Motorcycle & Bicycle Awareness Month Campaign: In of May 2017, the DHSMV launched its Motorcycle and Bicycle Awareness Month campaign and reminded all motorists to Share the Road with vulnerable road users. The initiative sought to reduce crashes involving motorcycles and bicycles on Florida's roadways through the use earned media, radio advertisements and social media. The campaign garnered more than 26 million impressions.
- Safe Summer Travel Campaign: The DHSMV launched its Safe Summer Travel campaign in June 2017 to remind motorists to put safety at the top of their travel checklist this summer. The campaign seeks to reduce crashes on Florida roadways during June and July by promoting tire safety and vehicle preparation, seat belt use, hurricane season preparedness, heatstroke prevention and overall driving safety. The campaigns digital presence resulted in more than 31 million impressions.

DHSMV Member named AAMVA 2016 Driver License Examiner of the Year: DHSMV examiner Curtis Berryhill, from the Miami regional office, was named the 2016 AAMVA Driver License Examiner of the Year. Annually, the International Driver Examiner Certification (IDEC) Board and AAMVA recognize outstanding examiners through the IDEC Examiner of the Year award.

DHSMV Implemented Zika Protection Action Items: To educate members and customers about the Zika virus and promote best practices to stop the spread of mosquitos, DHSMV implemented several of its Zika action items in August 2016. The department allowed any pregnant customer waiting in line to wait inside DHSMV offices and no pregnant members or members whose partners are pregnant provided driving tests in Miami-Dade County.

Troopers Saved Motorist's Life: In October 2016, FHP Sergeant Eric McGuire and Troopers Kevin Frost, Jeffrey Hattle and Justin Smatt saved the life of a commercial vehicle driver along Interstate 10. The motorist was traveling approximately two miles per hour in the emergency lane and failed to acknowledge FHP and stop his vehicle. During the incident, Trooper Frost attempted to gain the motorist's attention by banging on the passenger window with his flashlight, at which time, the driver accelerated, knocking Trooper Frost to the ground where he suffered an injury to his arm. The driver was safely stopped a short time later. Medical staff determined the driver was suffering from a neurological medical issue, and the quick action of FHP in obtaining medical assistance most likely saved his life.

FHP Troop F Awarded 2016 Agency of the Year by Lee County Injury Prevention Coalition: FHP Troop F (Fort Myers) was recognized by the Lee County Injury Prevention Coalition (IPC) as the 2016 Agency of the Year in December 2016. This award recognizes an organization or agency that has led the community in injury prevention activities. This year, the Lee County IPC recognized Troop F for their local safety campaigns and for hosting multiple regional public awareness and media events. In addition, they have increased patrols in high risk areas involving motor vehicle, bike and pedestrian fatalities.

FHP Troop J Hosted CVE Drug Interdiction Assistance program (DIAP), Resulting in Drug Operation Ground-Up: In March 2017, FHP's Commercial Vehicle Enforcement and Criminal Interdiction Unit from Troop J hosted a week-long Commercial Motor Vehicle DIAP course with the Drug Enforcement Administration (DEA), the Florida Department of Law Enforcement (FDLE) and the Charlotte County Sheriffs Office. The program trains law enforcement on how to detect and apprehend transporters and/or users of illicit contraband engaged in commercial vehicle operations on Florida's roadways. The program concluded with "Operation Ground Up," an enforcement detail in the Fort Myers region, which resulted in multiple drug arrests and seizures. Throughout the operation, FHP and participating law enforcement officers made 327 traffic stops, issued 100 citations and conducted 100 commercial vehicle inspections. The proactive enforcement from the operation resulted in the seizure of 6.8 grams of crack cocaine, 7.2 grams of heroin, 73 grams of bath salts, 422 grams of marijuana, 13 doses of OxyContin, seven doses of Adderall and one dose of Clonazepam.

FHP Troop G Conducted High Intensity Drug Trafficking Area (HIDTA) Detail: In April 2017, FHP Troop G (Jacksonville) conducted a HIDTA detail. During the three-day detail, FHP removed drugs and weapons from Florida's roadways. In total, FHP issued 75 charges for drugs, 61 felonies and 122 misdemeanors. Eight guns were also seized for a total estimated value of \$1.4 million.

DHSMV Assisted in an Odometer Fraud Investigation Leading to an Arrest: The DHSMV Division of Motorist Services assisted the Tampa Police Department with an investigation that led to the arrest of an individual at an auto repair shop for tampering with odometers on at least two different cars in April 2017. DHSMV members conducted a record inspection, assisted with matching recorded odometer readings with the vehicles on-site and provided training to Tampa Police Department on how to conduct VIN verifications.

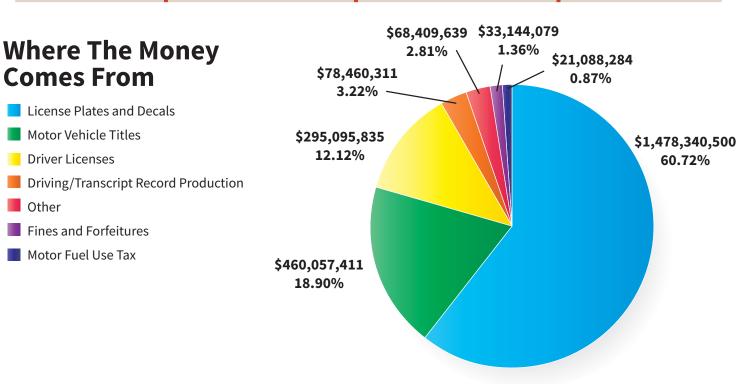
FHP Troop C Made Credit Card Fraud Arrest: In May 2017, FHP troopers initiated a traffic stop for a speed violation on I-75 in Sumter County and confirmed that the vehicle was not currently registered. Through a criminal history check, the driver was determined to have several out-of-state credit card fraud charges. A probable cause search of the vehicle revealed that the driver was in possession of counterfeit credit cards and possession of another's personal information without their consent. The driver was subsequently placed under arrest, transported to the county jail and charged accordingly.

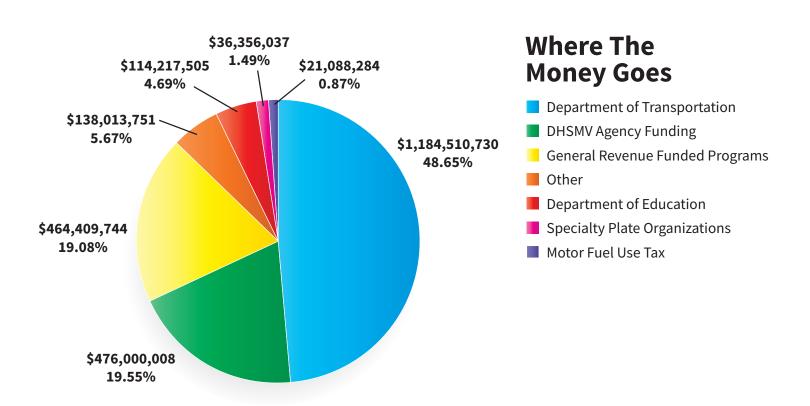
DHSMV Assisted with the Arrest of Two Former Jackson County Tax Collector Employees for Fraud:

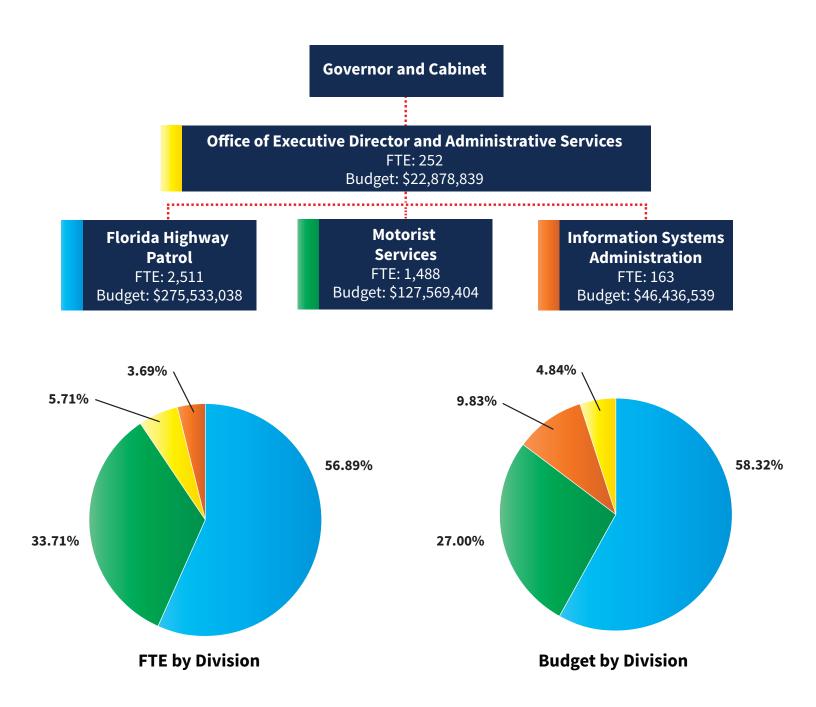
Two former employees of the Jackson County Tax Collector's Office were arrested for fraud this in June 2017. The arrest came as a direct result of a proactive quality assurance investigation conducted by the DHSMV. In July 2016, the Motor Vehicle Fraud Unit launched a statewide quality assurance investigation to see if fraud was taking place in other counties. The results of the statewide investigation led to the arrests of two Jackson County Tax Collector employees who were engaged in inappropriate activity.

Revenue Information

Annual	Trust Funds	General Revenue	Total
	\$1,970,186,315	\$464,409,744	\$2,434,596,059

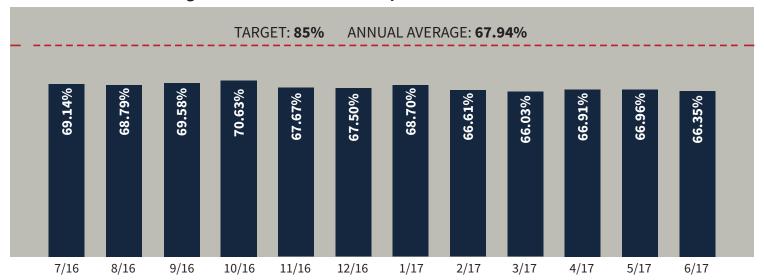




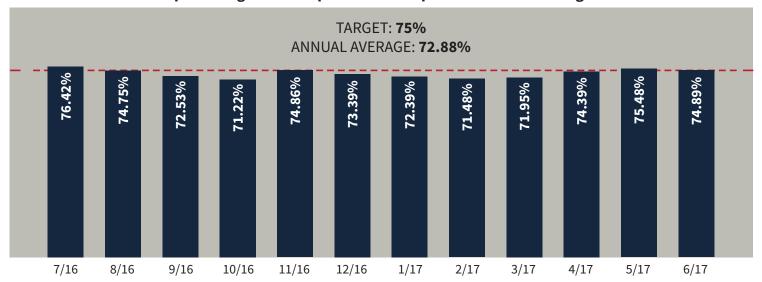


Performance Measures and Standards

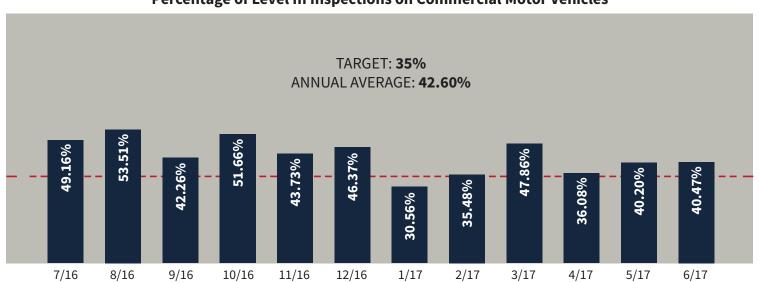
Percentage of FHP calls for service responded to within 30 minutes or less



FHP percentage of time spent on active patrol or crash investigation

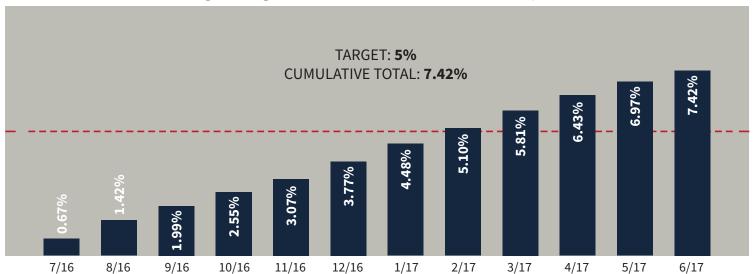


Percentage of Level III Inspections on Commercial Motor Vehicles

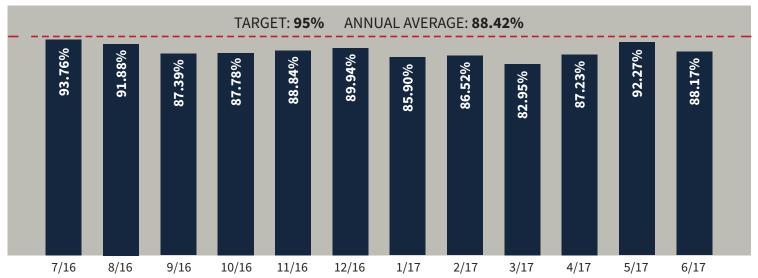


Performance Measures and Standards continued

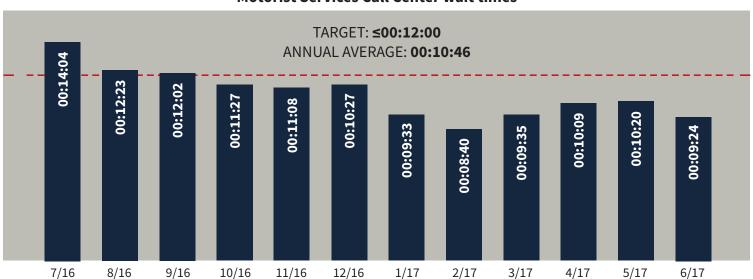
Percentage of targeted transactions reviewed for quality assurance



Percentage of Motorist Services Offices with a wait time of less than 30 minutes

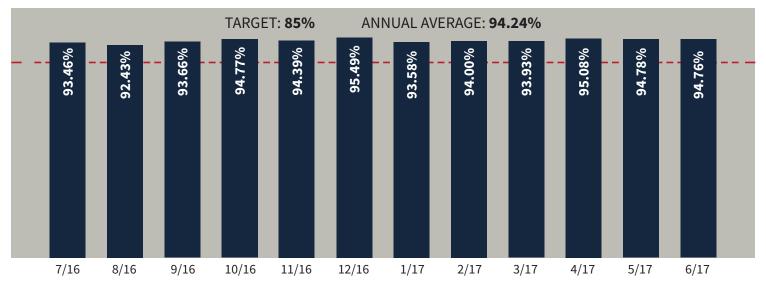


Motorist Services Call Center wait times

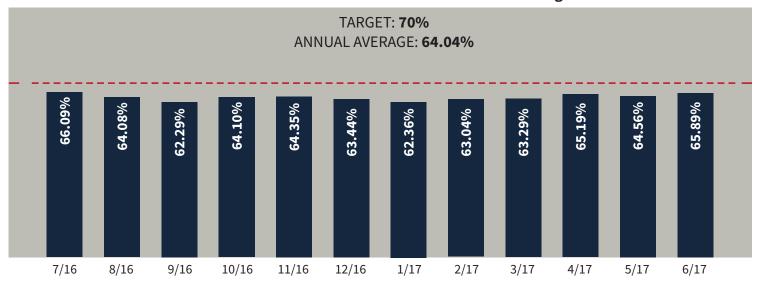


Performance Measures and Standards continued

Motorist Services Customer Satisfaction



First Time Pass Rate for Class E Driver's License Knowledge Test



Employee Satisfaction



Purchases Made In Excess Of \$100,000 July 2016 through June 2017

Vendor	Commodity or Service	Procurement Method	Contract Term	FY 2016–17 Estimated Expenditures	Total Contract	
July–September 2016 (First Quarter)						
DataWorks Plus, LLC	Rapid ID Server Maintenance and Support	Single Source	1-year (No renewal option)	\$301,418	\$301,418	
Blauer Manufacturing Co., Inc.	Blauer Armor Skin Vest	Single Source	3-years (No renewal option)	\$180,000	\$900,000	
Code 3, Inc.	Advanced Emergency Warning System for Patrol Vehicles	Invitation to Bid	5-years (optional 3-year renewal period)	\$1,000,000	\$5,000,000	
American Association of Motor Vehicle Administrators	Verification of Lawful Status	Single Source	1-year (No renewal option)	\$200,000	\$200,000	
American Association of Motor Vehicle Administrators	National Motor Vehicle Title Information System	Single Source	1-year (No renewal option)	\$314,207	\$314,207	
	October-D	ecember 2016 (Secon	d Quarter)			
Air Bear	Equipment Replacement	Single Source	One-time purchase	\$140,000	\$140,000	
MorphoTrust USA, LLC	Driver-Related Credential Print Solution	Invitation to Negotiate	6-years (optional 6-year renewal period)	\$0	\$45,904,158	
Dana Safety Supply, Inc.	Rifle Racks	Invitation to Bid	3-years (optional 3-year renewal period)	\$30,000	\$235,000	
RR Donnelley	Printing, Shipping and Storage of Traffic Citations	Invitation to Bid	3-years (optional 3-year renewal period)	\$139,750	\$418,557	
FSU / Northwest Regional Data Center	Co-location Services	Governmental Agency	5-years (optional 5-year renewal period)	\$627,742	\$627,742	

Purchases Made In Excess Of \$100,000 July 2016 through June 2017

Vendor	Commodity or Service	Procurement Method	Contract Term	FY 2016–17 Estimated Expenditures	Total Contract		
January-March 2017 (Third Quarter)							
Air Bear	Equipment Replacement	Single Source	One-time purchase	\$153,000	\$153,000		
R.L. Polk & Co.	Proprietary Software License	Single Source	3-years (No renewal option)	\$36,400	\$113,800		
	April-	June 2017 (Fourth Qu	arter)				
RC Creamer	FHP Consulting Services	Single Source	3-years (No renewal option)	\$28,064	\$373,000		
HRSS Consulting Group, LLC	Customer Survey Data Integrity	Request for Proposals	6 months	\$0	\$137,522		
FairFax Imaging, Inc.	Equipment and Software	Single Source	One-time purchase	\$163,455	\$190,031		
Communications International, Inc.	Radar and Laser Calibration Certifications and Repairs	Invitation to Bid	3-years (optional 3-year renewal period)	\$1,953	\$650,000		
Radiation Solutions, Inc.	Radiation Level Detection Devices	Single Source	3-years (No renewal option)	\$92,220	\$451,114		
Utility Associates, Inc.	Routers for Patrol Cars	Single Source	One-time purchase	\$0	\$288,579		
Stereo Optical Co., Inc.	Vision Testing Equipment	Single Source	One-time purchase	\$67,600	\$169,000		
Utility Associates, Inc.	Routers for Motorcycles	Single Source	One-time purchase	\$0	\$138,500		
Southeast Aerospace, Inc.	Imaging Equipment and Mapping System	Invitation to Bid	One-time purchase	\$0	\$1,597,100		

Rule 15-1.012, F.A.C.