

# Office of Supplier Diversity

## Annual Report 2014 -15



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

office of supplier  
**DIVERSITY**  
We serve those who serve Florida

# Table of Contents

Department of Management Services Secretary Welcome.....	1
Office of Supplier Diversity Executive Director Welcome.....	2
Office of Supplier Diversity Annual Report Fiscal Year 2014-2015 .....	3
Definition of a Woman-, Veteran- and/or Minority-Owned Business.....	3
Agency Compliance.....	4
Initial Certifications for Fiscal Year 2014-2015.....	5
Fiscal Year 2014-2015 Recertifications.....	5
Total Number of Companies Certified and Recertified Fiscal Year 2014-2015.....	6
Total Number of Businesses with a Current Certification for Fiscal Year 2014-2015 .....	6
Data Calculation in Fiscal Year 2014-2015 .....	7
Fiscal Year 2014-2015 Total Agency Expenditures by Industry.....	7
Fiscal Year 2014-2015 Total Spend Dollar Amount and Percentage of Contracts Awarded to Certified Minority Business Enterprises (CBE) by Each State Agency Whether Directly or Indirectly as Subcontractors .....	8
Fiscal Year 2014-2015 Total Agency Expenditures by Business Classification.....	9
A Look Ahead.....	10
Top 10 Commodity Codes of Certified Business Enterprises .....	11
Office of Supplier Diversity Staff.....	12



Rick Scott, Governor

Chad Poppell, Secretary

The Office of Supplier Diversity (OSD) has long served as a conduit for small businesses in Florida. As our state's economy continues to grow, the need for certified business enterprises to become more actively engaged in our procurement process is more paramount than ever. Small businesses are vital to our economy and serve as the driving force to keep our momentum going. Because of our agency's strong commitment to working with the business community, I have realigned our resources in the Division of State Purchasing to include the Office of Supplier Diversity.

The following changes will help OSD increase our overall effectiveness:

- Refocus and increase marketing activities, including utilization of local, regional-based events to ensure that more certified businesses are actively engaged in state procurement opportunities;
- Leverage education, outreach and marketing efforts to improve business outcomes in competitive procurements; and
- Strengthen ties with similar small-business organizations to increase awareness of OSD services, including the Florida Advisory Council on Small and Minority Business Development.

I am excited for the year ahead as we continue to look for opportunities to improve service offerings to help certified businesses across the state. The Office of Supplier Diversity can make a difference through marketing, education and outreach—all of the necessary tools to help businesses effectively plan for future growth.

Sincerely,

Chad Poppell  
Department of Management Services Secretary



Rick Scott, Governor

Chad Poppell, Secretary

## Welcome

It is with great pleasure that I present the 2014-2015 Office of Supplier Diversity Annual Report. Since taking the helm in August, I have learned a great deal from so many small business owners and stakeholders, including new ways our office can be a leading resource of information and networking opportunities in the year ahead. While this year's Annual Report provides a glimpse of where we have been, with more than 2,300 businesses recognized as state certified business enterprises, we are aware that there is much more work to be done. From streamlining the certification process to facilitating networking opportunities for our sister state agencies and the business community, the Office of Supplier Diversity is poised to become the bridge to enable two-way dialogs that will strengthen our economy.

I look forward to our ongoing efforts with the Florida Advisory Council on Small and Minority Business Development and other like-minded organizations to help small businesses across the state.

Collectively, we will strengthen the awareness of Florida's small businesses owned and operated by women, veterans and/or minorities, including opportunities for them, while increasing the certification of these businesses.

Sincerely,

Hue T. Reynolds  
Office of Supplier Diversity Executive Director

# Office of Supplier Diversity Annual Report Fiscal Year 2014-2015

The Office of Supplier Diversity (OSD) is a specialized team within the Division of State Purchasing at the Florida Department of Management Services. Through education, outreach and marketing, OSD is poised to help improve business opportunities for Florida-based woman-, veteran- and minority-owned small businesses. OSD works to do the following:

- Provide assistance with applicable state certification and recertification;
- Advocate for the continued growth and success of woman-, veteran- and minority-owned businesses;
- Communicate state government procurement opportunities specific to business needs;
- Plan, host and support Florida business events targeted to woman, veteran and minority business owners; and
- Provide educational and other resources to state government procurement professionals to help increase the use of small businesses in state and local government procurement contracts.

## Definition of a Woman-, Veteran- and/or Minority-Owned Business

A business must meet the following requirements in order to become a certified woman-, veteran- or minority-owned business.

- Be engaged in commercial transactions;
- Be domiciled in Florida;
- Be a minimum of 51 percent owned, managed and controlled by an African-American, Hispanic-American, Asian-American, Native-American, woman or veteran who is a permanent resident of Florida and a United States citizen; and
- Be an independently owned and operated business with a net worth of no more than \$5 million that employs fewer than 200 full-time permanent employees or one that is recognized as a certified business by the federal government.

Certification benefits include the following:

- First-tier referrals to state agencies and other public/private entities for buying opportunities;
- Exclusive listing of state-certified woman-, veteran and/or minority-owned businesses in an online directory;
- Targeted messaging from state agencies and other organizations about procurement opportunities;
- Participation and networking at regional events;
- Mentor-protégé opportunities for business development guidance from established corporations; and
- Loan mobilization to assist eligible businesses with funding.

## Agency Compliance

Section 287.09451(4)(0)2, Florida Statutes, annually requires all state agencies to submit Certified Business Enterprise Utilization Plans to the Office of Supplier Diversity. Each plan must include the organization's strategy for ensuring diversity in the organization's purchasing and contracting opportunities and the previous fiscal year's spending with woman-, veteran- and minority-owned business enterprises. Plans must also include a statement and assessment of good faith efforts taken by each state agency and a status report of agency compliance with subsection (6), as determined by the Office of Supplier Diversity.

Agency Compliance Chart (as of Dec. 18, 2015)

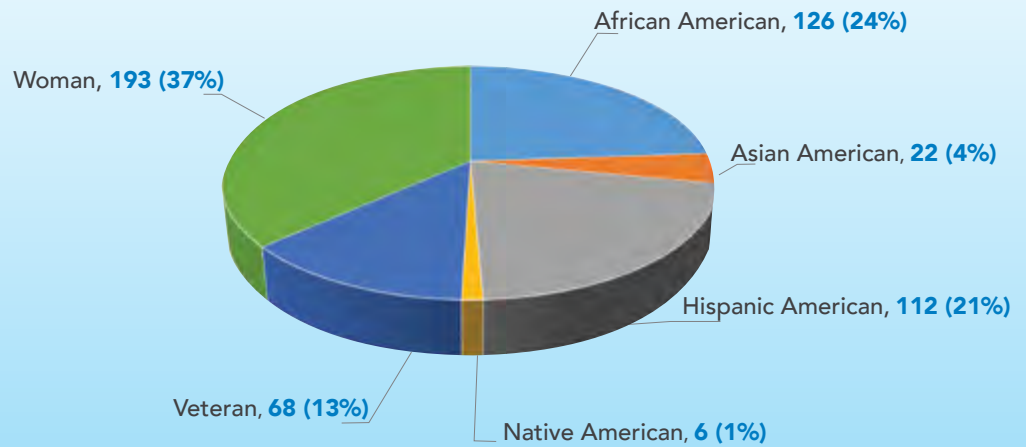
Agency	Plan Submitted	Plan Approved
Agency for Healthcare Administration	Yes	Yes
Agency for Persons With Disabilities	Yes	Yes
Agency for State Technology	Yes	Yes
Attorney General	Yes	Yes
Department of Agriculture and Consumer Services	Yes	Yes
Department of Business and Professional Regulation	Yes	Yes
Department of Children and Families	Yes	Yes
Department of Citrus	Yes	Yes
Department of Corrections	Yes	Yes
Department of Economic Opportunity	Yes	Yes
Department of Education	Yes	Yes
Department of Elder Affairs	Yes	Yes
Department of Environmental Protection	Yes	Yes
Department of Financial Services	Yes	Yes
Department of Health	Yes	Yes
Department of Highway Safety & Motor Vehicles	Yes	Yes
Department of Juvenile Justice	Yes	Yes
Department of Law Enforcement	Yes	Yes
Department of Management Services	Yes	Yes
Department of Military Affairs	Yes	Yes
Department of Revenue	Yes	Yes
Department of State	Yes	Yes
Department of the Lottery	Yes	Yes
Department of Transportation	Yes	Yes
Department of Veterans' Affairs	Yes	Yes
Fish & Wildlife Conservation Commission	Yes	Yes
The Executive Office of the Governor	Yes	Yes

## Initial Certifications for Fiscal Year 2014-2015

The initial certifications include the number of businesses that sought certification for the first time.

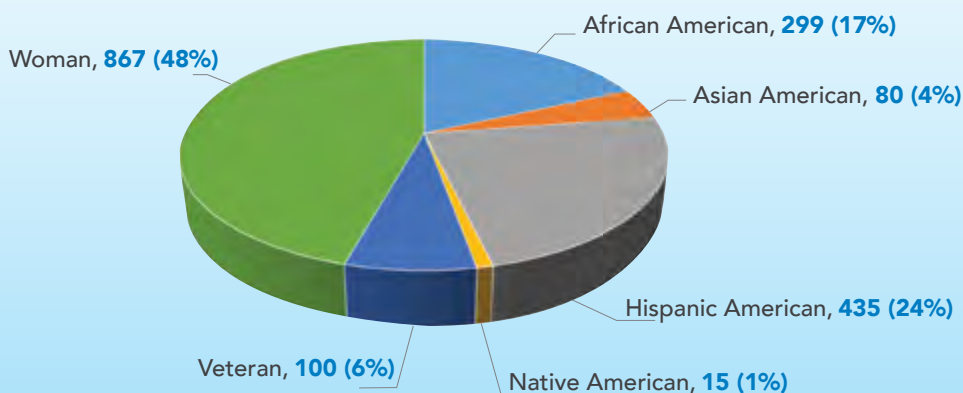
- 193** were woman-owned businesses
- 112** were Hispanic American-owned businesses
- 126** were African American-owned businesses
- 22** were Asian American-owned businesses
- 68** were veteran-owned businesses
- 6** were Native American-owned businesses

TOTAL: **527**



## Fiscal Year 2014-2015 Recertifications

During fiscal year 2014-2015, there were a total of **1,796** recertified woman-, veteran- and/or minority-owned businesses. The recertification number indicates businesses seeking re-certification prior to their expired certification period.



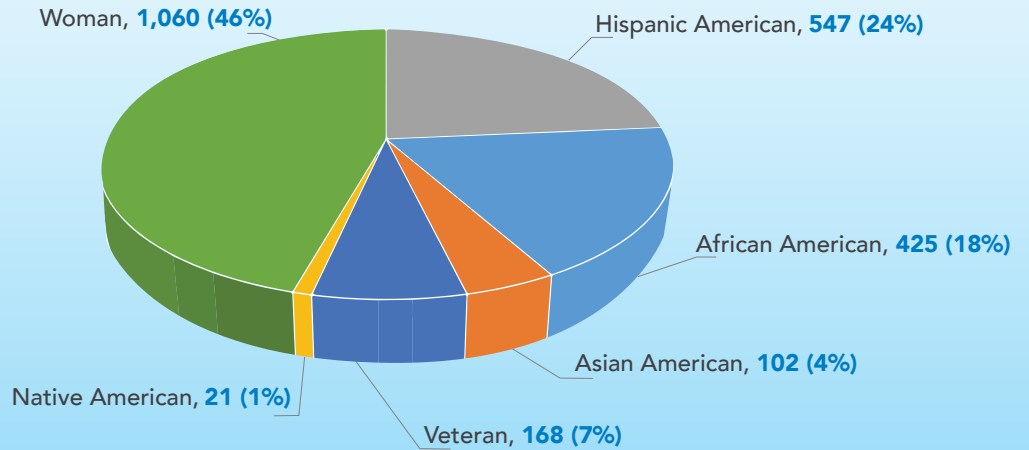
- 867** were woman-owned businesses
- 435** were Hispanic American-owned businesses
- 299** were African American-owned businesses
- 80** were Asian American-owned businesses
- 100** were veteran-owned businesses
- 15** were Native American-owned businesses

TOTAL: **1,796**

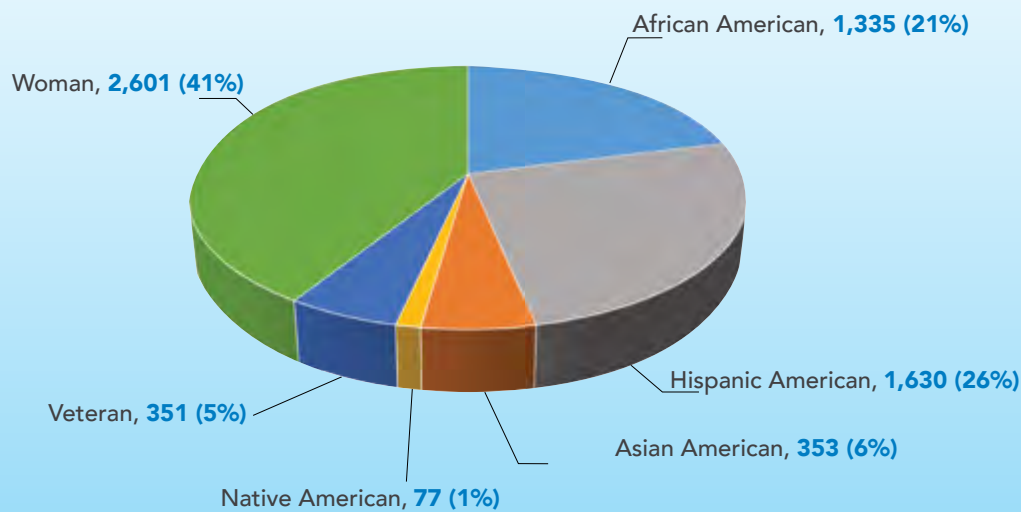
## Total Number of Companies Certified and Recertified Fiscal Year 2014-2015

During fiscal year 2014-2015, there were a total of **2,323** certifications and re-certifications of woman-, veteran- and/or minority-owned businesses. This number indicates the total number of certified businesses in the state for fiscal year 2014-2015.

- 1,060** were woman-owned businesses
- 547** were Hispanic American-owned businesses
- 425** were African American-owned businesses
- 102** were Asian American-owned businesses
- 168** were veteran-owned businesses
- 21** were Native American-owned businesses
- TOTAL: 2,323**



## Total Number of Businesses with a Current Certification for Fiscal Year 2014-2015



- 2,601** were woman-owned businesses
- 1,630** were Hispanic American-owned businesses
- 1,335** were African American-owned businesses
- 353** were Asian American-owned businesses
- 351** were veteran-owned businesses
- 77** were Native American-owned businesses
- TOTAL: 6,347**



# Data Calculation in Fiscal Year 2014-2015

In an effort to continually improve the quality of information it provides, the Office of Supplier Diversity implemented new data elements for inclusion in this report. This year's report includes total agency spend with minority business enterprises (in dollar amount and percentage) versus each agency's dedicated "contracting dollars." This calculation excludes any agency transfers, grants, subsidies or other pass-through payments (to other state agencies or recipients), as those expenditures do not represent active and deliberate contracting decisions on the part of the agency. This new way of collecting data provides a more relevant representation of the state's expenditures with woman-, veteran- and minority-owned businesses.

## Fiscal Year 2014-2015 Total Agency Expenditures by Industry

Agency	Architects/Engineers	Commodities	Construction	Contractual Services	Total
Agency for Healthcare Administration	\$0	\$2,613,844	\$ 900	\$122,893,335	\$125,508,079
Agency for Persons with Disabilities	\$0	\$6,017,447	\$606,292	\$23,021,954	\$29,645,693
Agriculture and Consumer Services	\$799,462	\$20,523,211	\$8,821,672	\$39,736,305	\$69,880,649
Dept. of Business & Prof. Regulation	\$0	\$1,491,340	\$ 1,410	\$13,431,047	\$14,923,797
Department of Children and Families	\$199,681	\$35,968,875	\$881,019	\$233,869,026	\$270,918,601
Department of Citrus	\$0	\$230,559	\$0	\$17,450,331	\$17,680,889
Department of Corrections	\$670,862	\$92,693,830	\$4,933,048	\$219,029,258	\$317,326,998
Department of Economic Opportunity	\$12,277	\$3,906,037	\$618,485	\$46,054,407	\$50,591,207
Department of Education	\$38,833	\$13,230,111	\$2,142,886	\$205,236,286	\$220,648,116
Department of Elder Affairs	\$0	\$347,860	\$1,507	\$957,615	\$1,306,982
Department of Environmental Protection	\$4,501,905	\$7,749,007	\$104,886,439	\$40,028,096	\$157,165,446
Department of Financial Services	\$488	\$4,765,474	\$246,475	\$59,084,101	\$64,096,538
Department of Health	\$832,529	\$261,734,324	\$8,720,761	\$259,053,221	\$530,340,835
Dept. of Hwy Safety & Motor Vehicles	\$302,398	\$32,930,909	\$3,183,980	\$22,914,182	\$59,331,469
Department of Juvenile Justice	\$ 8,820	\$7,275,454	\$1,962,957	\$221,186,709	\$230,433,939
Department of Law Enforcement	\$67,527	\$10,168,552	\$85,266	\$16,158,800	\$26,480,145
Department of Legal Affairs	\$0	\$2,973,707	\$0	\$8,015,276	\$10,988,983
Department of Management Services	\$717,784	\$3,040,820	\$5,072,456	\$22,398,303	\$31,229,364
Department of Military Affairs	\$3,446,958	\$6,136,893	\$44,899,507	\$11,545,019	\$66,028,376
Department of Revenue	\$6,758	\$7,269,804	\$0	\$99,375,944	\$106,652,506
Department of State	\$46,690	\$2,585,024	\$1,506,784	\$4,889,977	\$9,028,476
Department of the Lottery	\$0	\$378,690	\$0	\$41,742,985	\$42,121,675
Department of Transportation	\$952,578,956	\$25,449,160	\$3,900,333,555	\$33,328,676	\$4,911,690,347
Department of Veterans' Affairs	\$286,135	\$7,775,268	\$1,749,618	\$10,268,269	\$20,079,289
Division of Administrative Hearings	\$0	\$431,758	\$ 1,450	\$3,204,038	\$3,637,246
Executive Office of the Governor	\$0	\$435,863	\$0	\$3,767,824	\$4,203,687
Fish & Wildlife Conservation Comm.	\$860,350	\$30,737,836	\$4,690,034	\$52,385,015	\$88,673,235
Florida Commission on Offender Review	\$0	\$250,261	\$ 575	\$107,114	\$357,950
Florida School for the Deaf & the Blind	\$26,767	\$1,206,396	\$1,279,241	\$2,019,848	\$4,532,251
Justice Administrative Commission	\$0	\$2,773,647	\$0	\$53,839,039	\$56,612,686
Legislature	\$1,217	\$1,860,605	\$0	\$5,329,074	\$7,190,896
Northwood Shared Resource Center	\$0	\$0	\$0	\$282,402	\$282,402
Public Service Commission	\$0	\$196,806	\$0	\$529,355	\$726,161
Southwood Shared Resource Center	\$0	\$1,354,707	\$0	\$27,927,171	\$29,281,878
State Courts System	\$0	\$2,921,718	\$2,237,478	\$27,898,225	\$33,057,421
<b>Total</b>	<b>\$965,406,396</b>	<b>\$599,425,798</b>	<b>\$4,098,863,795</b>	<b>\$1,948,958,226</b>	<b>\$7,612,654,215</b>

Source: FLAIR-Department of Financial Services and state agencies' purchasing departments

**Fiscal Year 2014-2015 Total Spend Dollar Amount and Percentage of Contracts Awarded to Certified Minority Business Enterprises (CBE) by Each State Agency Whether Directly or Indirectly as Subcontractors**

Agency	CBE Contracted Dollars	CBE %	CBE Subcontractor Dollars	CBE %	Total	Total Agency Expenditures
Agency for Healthcare Administration	\$1,192,647	0.95%		-	\$1,192,647	\$125,508,079
Agency for Persons with Disabilities	\$112,884	0.38%		-	\$112,884	\$29,645,693
Agriculture and Consumer Services	\$3,568,025	5.11%		-	\$3,568,025	\$69,880,649
Dept. of Business & Prof. Regulation	\$359,399	2.41%		-	\$359,399	\$14,923,797
Department of Children & Families	\$4,833,579	1.78%	\$120,466	0.04%	\$4,954,046	\$270,918,601
Department of Citrus	\$166,571	0.94%		-	\$166,571	\$17,680,889
Department of Corrections	\$11,389,645	3.59%	\$1,590,805	0.50%	\$12,980,450	\$317,326,998
Department of Economic Opportunity	\$1,161,022	2.29%	\$1,083,850	2.14%	\$2,244,872	\$50,591,207
Department of Education	\$7,486,226	3.39%		-	\$7,486,226	\$220,648,116
Department of Elder Affairs	\$66,029	5.05%		-	\$66,029	\$1,306,982
Dept. of Environmental Protection	\$25,203,741	16.04%		-	\$25,203,741	\$157,165,446
Financial Services	\$3,601,240	5.62%	\$ 737,701	1.15%	\$4,338,941	\$64,096,538
Department of Health	\$15,831,418	2.99%		-	\$15,831,418	\$530,340,835
Dept. of Hwy Safety & Motor Vehicles	\$1,327,550	2.24%	\$147,915	0.25%	\$1,475,465	\$59,331,469
Department of Juvenile Justice	\$2,490,337	1.08%		-	\$2,490,337	\$230,433,939
Department of Law Enforcement	\$2,960,299	11.18%		-	\$2,960,299	\$26,480,145
Department of Legal Affairs	\$995,172	9.06%		-	\$995,172	\$10,988,983
Department of Management Services	\$903,897	2.89%		-	\$903,897	\$31,229,364
Department of Military Affairs	\$7,362,522	11.15%		-	\$7,362,522	\$66,028,376
Department of Revenue	\$5,735,320	5.38%		-	\$5,735,320	\$106,652,506
Department of State	\$722,071	8.00%		-	\$722,071	\$9,028,476
Department of the Lottery	\$6,571,357	15.60%		-	\$6,571,357	\$42,121,675
Department of Transportation	\$121,248,720	2.47%	\$160,810,514	3.27%	\$282,059,234	\$4,911,690,347
Department of Veterans' Affairs	\$196,068	0.98%		-	\$196,068	\$20,079,289
Division of Administrative Hearings	\$111,137	3.06%		-	\$111,137	\$3,637,246
Executive Office of the Governor	\$203,243	4.83%		-	\$203,243	\$4,203,687
Fish & Wildlife Conservation Comm.	\$2,485,674	2.80%		-	\$2,485,674	\$88,673,235
Florida Commission on Offender Review	\$4,690	1.31%		-	\$4,690	\$ 357,950
Florida School for the Deaf & the Blind	\$17,863	0.39%		-	\$17,863	\$4,532,251
Justice Administrative Commission	\$324,082	0.57%		-	\$324,082	\$56,612,686
Legislature	\$98,912	1.38%		-	\$98,912	\$7,190,896
Northwood Shared Resource Center	\$0	-		-	\$0	\$ 282,402
Public Service Commission	\$4,603	0.63%		-	\$4,603	\$ 726,161
Southwood Shared Resource Center	\$189,249	0.65%		-	\$189,249	\$29,281,878
State Courts System	\$649,491	1.96%		-	\$649,491	\$33,057,421
<b>Total</b>	<b>\$229,574,684</b>	<b>3.02%</b>	<b>\$164,491,251</b>	<b>2.16%</b>	<b>\$394,065,935</b>	<b>\$7,612,654,215</b>

Sources: FLAIR–Department of Financial Services and as self-reported by agencies

## Fiscal Year 2014-2015 Total Agency Expenditures by Business Classification

Agency	Business Classification	Certified	Non-Certified	Non-Profit	Other Classification	Total
Agency for Healthcare Admin.	\$116,730,307	\$1,192,647	\$1,454,385	\$6,129,929	\$812	\$125,508,079
Agency for Persons with Disabilities	\$20,565,853	\$112,884	\$6,130,675	\$2,609,305	\$226,977	\$29,645,693
Agriculture & Consumer Services	\$60,571,010	\$3,568,025	\$3,019,899	\$2,705,580	\$16,136	\$69,880,649
Business & Professional Regulation	\$10,865,289	\$359,399	\$1,020,994	\$2,347,360	\$330,755	\$14,923,797
Dept. of Children and Families	\$241,990,266	\$4,833,579	\$4,840,099	\$18,715,088	\$539,569	\$270,918,601
Department of Citrus	\$13,375,491	\$166,571	\$3,411,982	\$726,845	\$ -	\$17,680,889
Department of Corrections	\$305,330,326	\$11,389,645	\$6,058,967	\$11,199,436	\$4,659	\$333,983,032
Dept. of Economic Opportunity	\$47,017,856	\$1,161,022	\$2,292,556	\$115,677	\$4,095	\$50,591,207
Department of Education	\$189,772,954	\$7,486,226	\$11,568,963	\$11,781,600	\$38,373	\$220,648,116
Department of Elder Affairs	\$990,943	\$66,029	\$179,904	\$70,105	\$ -	\$1,306,982
Dept. of Environmental Protection	\$112,371,832	\$25,203,741	\$13,937,002	\$5,650,349	\$2,522	\$157,165,446
Department of Financial Services	\$53,776,835	\$3,601,240	\$5,829,469	\$83,413	\$805,581	\$64,096,538
Department of Health	\$447,871,415	\$15,831,418	\$27,447,596	\$39,182,094	\$8,312	\$530,340,835
Dept. of Hwy Safety & Motor Vehicles	\$46,777,001	\$1,327,550	\$4,021,410	\$7,205,197	\$311	\$59,331,469
Department of Juvenile Justice	\$184,334,402	\$2,490,337	\$14,585,209	\$24,242,140	\$4,781,852	\$230,433,939
Department of Law Enforcement	\$21,482,078	\$2,960,299	\$1,942,639	\$93,612	\$1,517	\$26,480,145
Department of Legal Affairs	\$9,349,431	\$995,172	\$584,013	\$51,700	\$8,667	\$10,988,983
Dept. of Management Services	\$23,550,920	\$903,897	\$6,380,592	\$393,746	\$208	\$31,229,364
Department of Military Affairs	\$40,776,374	\$7,362,522	\$17,816,801	\$72,679	\$ -	\$66,028,376
Department of Revenue	\$91,781,781	\$5,735,320	\$4,888,345	\$4,246,411	\$650	\$106,652,506
Department of State	\$4,832,124	\$722,071	\$2,734,249	\$739,873	\$160	\$9,028,476
Department of the Lottery	\$34,945,545	\$6,571,357	\$368,293	\$236,481	\$ -	\$42,121,675
Department of Transportation	\$4,432,176,886	\$121,248,720	\$310,790,470	\$47,389,240	\$85,031	\$4,911,690,347
Department of Veterans' Affairs	\$16,277,151	\$196,068	\$927,232	\$2,678,838	\$ -	\$20,079,289
Division of Admin. Hearings	\$3,376,533	\$111,137	\$93,106	\$56,469	\$ -	\$3,637,246
Executive Office of the Governor	\$3,642,744	\$203,243	\$170,737	\$186,636	\$327	\$4,203,687
Fish & Wildlife Conservation Comm.	\$74,669,096	\$2,485,674	\$7,752,539	\$3,752,910	\$13,016	\$88,673,235
FL Comm. on Offender Review	\$322,064	\$4,690	\$13,082	\$18,102	\$11	\$357,950
FL School for the Deaf & the Blind	\$4,076,402	\$17,863	\$321,706	\$115,279	\$1,000	\$4,532,251
Justice Administrative Commission	\$50,036,638	\$324,082	\$4,322,198	\$1,916,288	\$13,481	\$56,612,686
Legislature	\$5,268,888	\$98,912	\$174,955	\$609,805	\$1,038,336	\$7,190,896
Northwood Shared Resource Center	\$282,402	\$ -	\$ -	\$ -	\$ -	\$282,402
Public Service Commission	\$611,341	\$4,603	\$109,697	\$123	\$398	\$726,161
Southwood Shared Resource Center	\$25,671,704	\$189,249	\$3,412,353	\$8,572	\$ -	\$29,281,878
State Courts System	\$27,443,362	\$649,491	\$2,907,113	\$1,874,032	\$183,423	\$33,057,421
<b>Total</b>	<b>\$6,722,915,244</b>	<b>\$229,574,684</b>	<b>\$471,509,230</b>	<b>\$197,204,913</b>	<b>\$8,106,178</b>	<b>\$7,629,310,249</b>

Sources: FLAIR-Department of Financial Services and as self-reported by agencies

## A Look Ahead

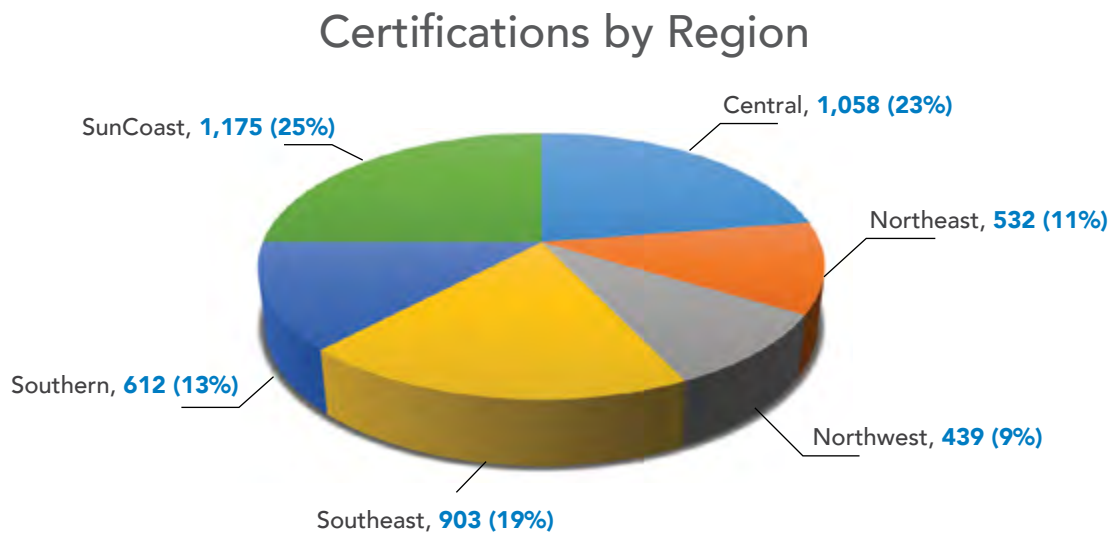
For a number of years, the Office of Supplier Diversity has concentrated our efforts on certification and re-certification of business enterprises. While certification is necessary work, we have realigned our efforts to provide equal focus on marketing, education, training and outreach for vendor and state agency stakeholders alike.

We will continue our work with each of our sister agencies through their business participation plans and 90-day spend plans, and we will continue to explore ways to diversify state agency spending to ensure that small businesses can be competitive in the solicitation process.

To better understand state agency procurement practices and to better help small businesses compete, we will collect and work to analyze various data to support accomplishing our goals, including the following:

1. The total number of procurements issued by agency
2. The commodity codes used by procurement
3. The eligible certified business enterprises by commodity code
4. The number of procurements to which certified business enterprises responded
5. Most common commodity codes within our certified business enterprises
6. Regional representation of certified businesses
7. eQuote utilization among state agencies (purchases below \$35,000)
8. Percentage of certified businesses that actively participate in state procurement opportunities

The sample charts below illustrate future data elements of the Office of Supplier Diversity Annual Report.



# Top 10 Commodity Codes of Certified Business Enterprises

The following are the top 10 commodity codes of certified business enterprises in the state for fiscal year 2014-2015.

## Top 10 Commodities: Goods

Code	Title
43232701	Application server software
31201500	Tape
43211500	Computers
43232400	Development software
43233400	Utility and device driver software
31201600	Adhesives
43232300	Data management and query software
55121700	Signage
27112200	Masonry and concrete tools
26121600	Electrical cable and accessories

## Top 10 Commodities: Services

Code	Title
81101500	Civil engineering
81101600	Mechanical engineering
81102200	Transportation engineering
81102500	Permitting services
81102700	Instrumented control systems design and engineering services
81102600	Sampling services
81101700	Electrical and electronic engineering
81102400	Electrical power transmission engineering
81101900	Oil and gas engineering
81102100	Ocean engineering

## Top 10 Commodities for All Certified Business Enterprises

Code	Title
81101500	Civil engineering
81101600	Mechanical engineering
81102200	Transportation engineering
81102500	Permitting services
81102700	Instrumented control systems design and engineering services
81102600	Sampling services
81101700	Electrical and electronic engineering
81102400	Electrical power transmission engineering
81101900	Oil and gas engineering
81102100	Ocean engineering

## Office of Supplier Diversity Staff

Fiscal Year 2014-2015

Hue T. Reynolds – Executive Director

Thaddeus Fortune – Vendor Relations Coordinator

Rachel Lawley – Marketing Coordinator

Sherry Fagg – Stakeholder Relations Coordinator

Patricia Hall – Certification Coordinator

Roderick Palmer – Compliance and Reporting Coordinator

Donna Riordan – Marketing Assistant

Barbara Thompson-Yates – Administrative Assistant

### **Contact Information**

Office of Supplier Diversity

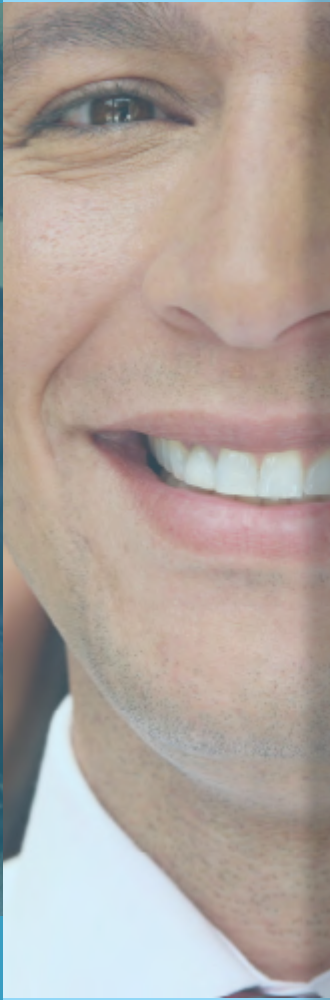
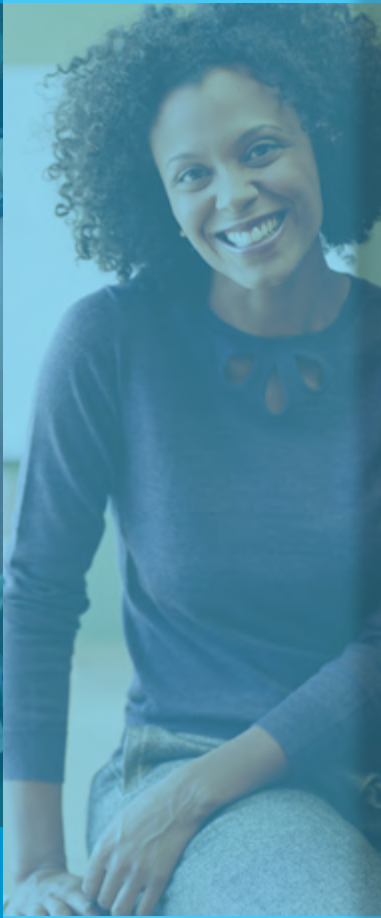
4050 Esplanade Way, Suite 380

Tallahassee, FL 32399

850-487-0915 (phone) | 850-417-6122 (fax)

[www.dms.myflorida.com/osd](http://www.dms.myflorida.com/osd)

[osdinfo@dms.myflorida.com](mailto:osdinfo@dms.myflorida.com)



FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

office of supplier  
**DIVERSITY**  
We serve those who serve Florida