

















Office of Supplier Diversity

2013-14 Fiscal Year

Annual Report

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Definition of a Minority-, Woman-, and/or Veteran-Owned Business

To become a certified minority-, woman-, and/or veteran-owned business, a business must be:

- Engaged in commercial transactions;
- Domiciled in Florida;
- A minimum of 51-percent owned, managed and controlled by an African-American, Hispanic-American, Asian-American, Native-American, woman or veteran who is a permanent resident of Florida and a United States citizen; and
- A small business that is independently owned and operated, with a net worth of no more than \$5
 million and that employs less than 200 full-time permanent employees, or is recognized as a certified
 business by the federal government.

Certification benefits include:

- First-tier referrals to state agencies for order and contract opportunities;
- Mentor-protégé opportunities for business development guidance from established corporations;
- Exclusive listing of state-certified minority-, woman-, and/or veteran-owned business in an online directory;
- Participation at regional workshops, seminars and matchmakers; and
- Loan mobilization to assist eligible businesses with funding.

Agency Compliance

Section 287.09451 (4) (0) 2, Florida Statutes, annually requires all state agencies and universities to submit Minority Business Enterprises Utilization Plans to the Office of Supplier Diversity. Each plan must include the organization's strategy for ensuring diversity in the organization's purchasing and contracting opportunities, as well as the previous fiscal year's spending with minority-, woman-, and veteran-owned business enterprises. Plans must also include a statement and assessment of good faith efforts taken by each state agency and a status report of agency compliance with subsection (6), as determined by the Minority Business Enterprise Office.

Agency Compliance Chart

Agency	Plan Submitted	Plan Approved
Agency for Healthcare Administration	Yes	Yes
Agency for Person with Disabilities	Yes	Yes
Department of Agriculture and Consumer Services	Yes	Yes
Department of Business and Professional Regulation	Yes	Yes
Department of Children and Families	Yes	Yes
Department of Citrus	Yes	Yes
Department of Corrections and Parole Commission	Yes	Yes
Department of Economic Opportunity	Yes	Yes
Department of Education	Yes	Yes
Department of Elder Affairs	Yes	Yes
Department of Environmental Protection	Yes	Yes
Department of Financial Services	Yes	Yes
Department of Health	Yes	Yes
Department of Highway Safety and Motor Vehicles	Yes	Yes
Department of Juvenile Justice	Yes	Yes
Department of Law Enforcement	Yes	Yes
Department of Legal Affairs	Yes	Yes
Department of Management Services	Yes	Yes
Department of Military Affairs	Yes	Yes
Department of Revenue	Yes	Yes
Department of State	Yes	Yes
Department of the Lottery	Yes	Yes
Department of Transportation	Yes	Yes
Department of Veterans' Affairs	Yes	Yes
Executive Office of the Governor	Yes	Yes
Fish and Wildlife Conservation Commission	Yes	Yes
Florida School for the Deaf and the Blind	Yes	Yes
State Board of Administration	Yes	Yes
Florida A & M University	Yes	Yes
Florida Atlantic University	Yes	Yes
Florida Gulf Coast University	Yes	Yes
Florida International University	Yes	Yes
Florida State University	Yes	Yes
New College of Florida	Yes	Yes
University of Central Florida	Yes	Yes
University of Florida	Yes	Yes
University of North Florida	Yes	Yes
University of South Florida	Yes	Yes
University of West Florida	Yes	Yes

The chart above reflects plan status after the Office of Supplier Diversity conducted an outreach effort to refresh all plans on file in 2015.

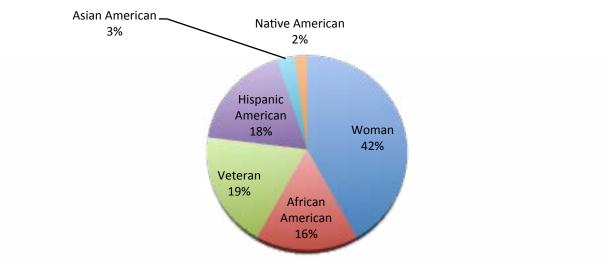
Certifications - Fiscal Year 2013-14

During fiscal year 2013-14, the Office of Supplier Diversity (OSD) certified 439 new minority-, woman-, and/or veteran-owned businesses. The breakdown of new certifications is as follows:

were woman-owned business enterprises
were Hispanic-American-owned business enterprises
were African-American-owned business enterprises
were Asian-American-owned business enterprises
were veteran-owned business enterprises
were veteran-owned business enterprises
were Native-American-owned business enterprises
TOTAL:

439

Initial Certifications for Fiscal Year 2013-14

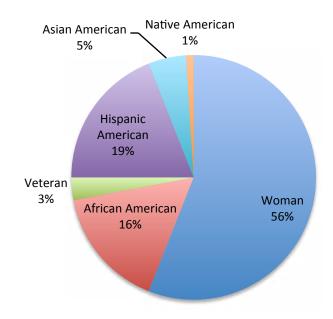


Fiscal Year 2013-14 Re-Certifications

During fiscal year 2013-14, there were a total of 1,999 certified minority-, woman-, and/or veteran-owned businesses. The breakdown of the re-certifications is as follows:

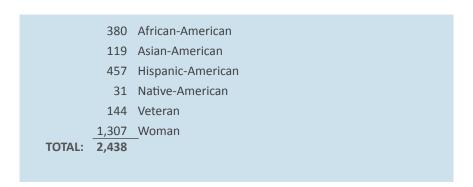
1,125 were woman-owned business enterprises
379 were Hispanic-American-owned business enterprises
308 were African-American-owned Business enterprises
104 were Asian-American-owned business enterprises
61 were veteran-owned business enterprises
22 were Native-American-owned business enterprises
1071AL: 1,999

Re-Certifications Fiscal Year 2013-14

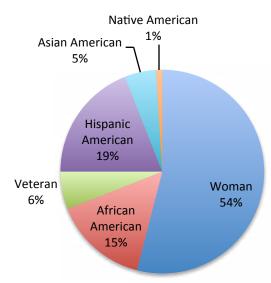


Fiscal Year 2013-14 Total Number of Companies Certified and Re-Certified

During fiscal year 2013-14, there were a total of 2,438 certifications and re-certifications of minority-, woman-, and/or veteran-owned businesses. The breakdown of certifications and re-certifications is as follows



Total Number of Companies Certified and Recertified Fiscal Year 2013-14



Fiscal Year 2013-14 Total Agency Expenditures by Industry

Agency	Co	nstruction	Architects/ Engineers	Commodities	Contractual Services	Total
Agency for Healthcare Administration	\$	-	\$ -	\$ 338,694,447	\$ 22,097,836,247	\$ 22,436,530,694
Agency for Person with Disabilities	\$	103,564	\$ -	\$ 20,549,538	\$ 24,568,082	\$ 45,221,184
Department of Agriculture and Consumer Services	\$	7,001,817	\$ 6,084,050	\$ 1,056,836,355	\$ 49,622,001	\$ 1,119,544,223
Department of Business and Professional Regulation	\$	-	\$ -	\$ 62,048,246	\$ 9,708,957	\$ 71,757,203
Department of Children and Families	\$	2,455,490	\$ 1,840	\$ 347,883,812	\$ 1,707,989,672	\$ 2,058,330,814
Department of Citrus	\$	-	\$ -	\$ 5,201,561	\$ 27,283,154	\$ 32,484,715
Department of Corrections	\$	47,263,879	\$ 318,032	\$ 242,728,116	\$ 524,296,260	\$ 814,606,287
Department of Economic Opportunity	\$	276,270	\$ -	\$ 2,091,694,818	\$ 45,269,410	\$ 2,137,240,498
Department of Education	\$	1,734,622,656	\$ 116,082	\$ 17,066,006,714	\$ 1,260,818,308	\$ 20,061,563,760
Department of Elder Affairs	\$	4,130	\$ -	\$ 189,038,281	\$ 1,324,765	\$ 190,367,176
Department of Environmental Protection	\$	288,145,966	\$ 9,519,772	\$ 364,278,156	\$ 31,293,108	\$ 693,237,002
Department of Financial Services	\$	324,968	\$ 1,507	\$ 826,715,337	\$ 61,955,351	\$ 888,997,163
Department of Health	\$	21,976,719	\$ 907,951	\$ 554,580,958	\$ 1,268,428,367	\$ 1,845,893,995
Department of Highway Safety and Motor Vehicles	\$	3,355,723	\$ 205,040	\$ 401,804,542	\$ 33,705,360	\$ 439,070,665
Department of Juvenile Justice	\$	4,542,271	\$ -	\$ 81,037,846	\$ 187,987,796	\$ 273,567,913
Department of Law Enforcement	\$	194,140	\$ 102,974	\$ 58,832,276	\$ 16,986,530	\$ 76,115,920
Department of Legal Affairs	\$	-	\$ -	\$ 59,604,500	\$ 9,370,885	\$ 68,975,385
Department of Management Services	\$	14,606,019	\$ 3,804,370	\$ 6,309,543,727	\$ 272,949,496	\$ 6,600,903,612
Department of Military Affairs	\$	29,504,879	\$ 4,027,263	\$ 41,185,299	\$ 9,564,484	\$ 84,281,925
Department of Revenue	\$	-	\$ 5,031	\$ 6,481,648,063	\$ 93,815,132	\$ 6,575,468,226
Department of State	\$	2,510,220	\$ 255,082	\$ 52,801,432	\$ 3,054,340	\$ 58,621,074
Department of the Lottery	\$	-	\$ -	\$ 51,803,109	\$ 113,008,688	\$ 164,811,797
Department of Transportation	\$	4,249,236,171	\$ 930,947,020	\$ 501,281,172	\$ 118,708,781	\$ 5,800,173,144
Department of Veterans' Affairs	\$	5,479,224	\$ 72,036	\$ 12,962,057	\$ 9,180,278	\$ 27,693,595
Division Of Accounting and Auditing	\$	-	\$ -	\$ 1,932,324,030	\$ -	\$ 1,932,324,030
Executive Office of the Governor	\$	22,925	\$ 7,557	\$ 182,658,160	\$ 15,870,277	\$ 198,558,919
Fish and Wildlife Conservation Commission	\$	7,696,735	\$ 372,511	\$ 47,531,079	\$ 42,104,951	\$ 97,705,276
Florida A & M University **	\$	-	\$ -	\$ -	\$ -	\$ -
Florida Atlantic University	\$	47,581,374	\$ 529,103	\$ 11,977,443	\$ 28,215,754	\$ 88,303,674
Florida Commission on Offender Review	\$	1,919	\$ -	\$ 278,791	\$ 57,428	\$ 338,138
Florida Gulf Coast University	\$	2,424,536	\$ 1,028,064	\$ 11,672,684	\$ 19,923,516	\$ 35,048,800
Florida School For the Deaf and the Blind	\$	3,824,475	\$ 183,504	\$ 41,086,096	\$ 2,332,657	\$ 47,426,732
Florida State University	\$	60,170,879	\$ 5,124,874	\$ 120,756,913	\$ 43,584,428	\$ 229,637,094
Justice Administrative Commission	\$	-	\$ -	\$ 25,212,980	\$ 83,652,458	\$ 108,865,438
Legislature	\$	-	\$ -	\$ 15,410,232	\$ 9,505,985	\$ 24,916,217
New College of Florida **	\$	-	\$ -	\$ -	\$ -	\$ -
Public Service Commission	\$	-	\$ -	\$ 1,358,065	\$ 803,248	\$ 2,161,313
State Board of Administration **	\$	-	\$ -	\$ -	\$ -	\$ -
State Courts System	\$	1,049,242	\$ 4,735	\$ 20,608,667	\$ 34,157,482	\$ 55,820,126
University of Central Florida **	\$	-	\$ -	\$ -	\$ -	\$ -
University of Florida **	\$	-	\$ -	\$ -	\$ -	\$ -
University of North Florida	\$	3,261,581	\$ 254,858	\$ 5,475,008	\$ 5,351,117	\$ 14,342,564
University of South Florida **	\$	-	\$ -	\$ -	\$ -	\$
University of West Florida **	\$	-	\$ -	\$ -	\$ -	\$
Total		6,537,637,772	963,873,256	39,635,110,510	28,264,284,753	75,400,906,291

Source: FLAIR-Department of Financial Services State Agencies and Universities' Purchasing Departments **No expenditure report submitted by these agencies.

Fiscal Year 2013-14 Total Spend Dollar Amount and Percentage of Contracts Awarded to Certified Minority Business Enterprises by Each State Agency Whether Directly or Indirectly as Subcontractors

Agency		Certified Contracted Dollars	s	ubcontractor Dollars		Total		Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$	1,581,229	\$	51,711	\$	1,632,940	\$	22,436,530,694	0.01%
Agency for Person with Disabilities	\$	447,606	\$	21,039	\$	468,645	\$	45,221,184	1.04%
Department of Agriculture and Consumer Services	\$	2,863,339	\$	-	\$	2,863,339	\$	1,119,544,223	0.26%
Department of Business and Professional Regulation	\$	836,428	\$	-	\$	836,428	\$	71,757,203	1.17%
Department of Children and Families	\$	4,728,271	\$	49,210	\$	4,777,481	\$	2,058,330,814	0.23%
Department of Citrus	\$	94,552	\$	-	\$	94,552	\$	32,484,715	0.29%
Department of Corrections	\$	18,973,993	\$	4,034,431	\$	23,008,424	\$	814,606,287	2.82%
Department of Economic Opportunity	\$	2,698,925	\$	2,447,036	\$	5,145,961	\$	2,137,240,498	0.24%
Department of Education	\$	8,066,410	\$	-	\$	8,066,410	\$	20,061,563,760	0.04%
Department of Elder Affairs	\$	29,837	\$	-	\$	29,837	\$	190,367,176	0.02%
Department of Environmental Protection	\$	8,685,337	\$	238,144	\$	8,923,481	\$	693,237,002	1.29%
Department of Financial Services	\$	4,596,221	\$	389,336	\$	4,985,557	\$	888,997,163	0.56%
Department of Health	\$	17,879,072	\$	152,338,238	\$	170,217,310	\$	1,845,893,995	9.22%
Department of Highway Safety and Motor Vehicles	\$	2,432,332	\$	-	\$	2,432,332	\$	439,070,665	0.55%
Department of Juvenile Justice	\$	2,730,968	\$	171,433	\$	2,902,401	\$	273,567,913	1.06%
Department of Law Enforcement	\$	2,056,358	\$	-	\$	2,056,358	\$	76,115,920	2.70%
Department of Legal Affairs	\$	287,593	\$	-	\$	287,593	\$	68,975,385	0.42%
Department of Management Services	\$	7,317,146	\$	-	\$	7,317,146	\$	6,600,903,612	0.11%
Department of Military Affairs	\$	9,273,225	\$	-	\$	9,273,225	\$	84,281,925	11.00%
Department of Revenue	\$	4,725,220	\$	-	\$	4,725,220	\$	6,575,468,226	0.07%
Department of State	\$	501,913	\$		\$	501,913	\$	58,621,074	0.86%
Department of the Lottery	\$	6,534,274	\$	13,434,005	\$	19,968,279	\$	164,811,797	12.12%
Department of Transportation	\$	131,717,624	\$	146,930,718	\$	278,648,342	\$	5,800,173,144	4.80%
Department of Veterans' Affairs	\$	189,953	\$	-	\$	189,953	\$	27,693,595	0.69%
Division Of Accounting and Auditing	\$	2,744	\$	-	\$	2,744	\$	1,932,324,030	0.00%
Executive Office of the Governor	\$	8,673,210	\$		\$	8,673,210	\$	198,558,919	4.37%
Fish and Wildlife Conservation Commission	\$	3,092,093	\$		\$	3,092,093	\$	97,705,276	3.16%
Florida A & M University **	\$	3,032,033	\$		\$	3,032,033	\$	57,703,270	0.00%
Florida Atlantic University	\$	5,698,780	\$		\$	5,698,780	7	88,303,674	6.45%
Florida Commission on Offender Review	\$	2,003	\$		\$	2,003	\$	338,138	0.59%
Florida Community Colleges **	\$	2,003	\$		\$	2,003	\$	338,138	0.00%
Florida Gulf Coast University	\$	969,783	\$		\$	969,783	\$	35,048,800	2.77%
Florida International University **	\$	- 303,703	\$		\$	- 505,765	\$	-	0.00%
Florida School For the Deaf and the Blind	\$	336,956	\$		\$	336,956	\$	47,426,732	0.71%
Florida State University	\$	13,510,095	\$		\$	13,510,095	\$	229,637,094	5.88%
Justice Administrative Commission	\$	1,038,562	_		\$	1,038,562	\$		0.95%
Legislature	\$	220,178	\$	-	\$	220,178	\$ \$	108,865,438 24,916,217	0.95%
New College of Florida **	\$	220,178	\$		\$	220,178	\$	24,910,217	0.00%
Public Service Commission	\$	4,341	\$	-	\$	4,341	\$	2 161 212	0.00%
	\$	4,341	\$	-	\$	4,541	\$	2,161,313	
State Board of Administration **	\$	1 220 662	\$	-	\$	1 220 662	\$	55 920 126	0.00% 2.38%
State Courts System University of Control Florida, **	\$	1,330,662	_	-	\$	1,330,662	÷	55,820,126	
University of Central Florida **	\$	-	\$	-	<u> </u>	-	\$	-	0.00%
University of Florida **	-	1 201 650	\$	-	\$	1 201 650	\$	14 242 564	0.00%
University of North Florida	\$	1,391,659	\$	-	\$	1,391,659	\$	14,342,564	9.70%
University of South Florida **	\$	-	\$	-	\$	-	\$	-	0.00%
University of West Florida **	\$	275 540 000	\$	220 405 224	\$	505.604.400	\$	75 400 005 005	0.00%
Total	\$	275,518,892	Ş	320,105,301	Ş	595,624,193	Ş	75,400,906,291	0.79%

Source: FLAIR-Department of Financial Services State Agencies and Universities' Purchasing Departments **No expenditure report submitted by these agencies.

Future Data Calculation in Fiscal Year 2014-15

In an effort to continuously improve the quality of information it provides, the Office of Supplier Diversity is researching new data elements for inclusion in future annual reporting. The Office of Supplier Diversity Annual Report presently includes a comparison of total agency spend with Minority Business Enterprises (in dollar amount and percentage) versus total agency expenditures (page 7). Future annual reports will also include total agency spend with Minority Business Enterprises (in dollar amount and percentage) versus each agency's dedicated "contracting dollars." This calculation will exclude any agency transfers, grants, subsidies or other pass-through payments (to other state agencies or recipients), as those expenditures do not represent active and deliberate contracting decisions on the part of the agency. This new data element will provide a more relevant representation of the state's expenditures with woman-, veteran- and minority-owned businesses.

The sample chart below illustrates this future calculation:

Fiscal Year 2013-2014 Minority Business Enterprises by Each State Agency Whether Directly or Indirectly as Subcontractors

Agency	Certified Contracted Dollars	Percentage	Subcontractor Dollars	Total	Total Agency Expenditure	Total Percentage With Future Calculation	Total Percentage With Current Calculation
Department of Elder Affairs	\$ 20,143	0.89%	\$ -	\$ 20,143	\$ 2,264,790	0.89%	0.02%
Department of Environmental Protection	\$ 10,505,669	6.75%	\$ 238,144	\$ 10,743,813	\$ 155,661,169	6.90%	1.29%
Department of Management Services	\$ 4,043,352	7.74%	\$ -	\$ 4,043,352	\$ 54,154,314	7.47%	0.11%
Department of State	\$ 540,732	4.56%	\$ -	\$ 540, 732	\$ 11,885,371	4.56%	0.86%
Department of Transportation	\$ 123,992,912	2.87%	\$ 146,930,718	\$ 270,923,630	\$ 4,324,411,341	6.26%	4.80%
All Other State Agencies including Universities	\$ 113,449,053	-	\$ 172,936,439	\$ 286,385,492	\$ 5,178,272,740	-	-
Total	\$ 252,552,861	2.60%	\$ 320,105,301	\$ 572,657,162	\$ 9,726,619,725	5.89%	0.79%

Source: FLAIR-Department of Financial Services State Agencies and Universities' Purchasing Departments Fiscal Year 2013-2014 Total Agency Expenditures

by Business Classification

Се	Cer	tified	N	on-Certified	N	on-Profit		her assification	То	tal Spend
\$	\$	1,632,940	\$	2,757,716	\$	27,231,256	\$	28,824	\$	22,436,530,694
\$	\$	468,645	\$	7,413,090	\$	3,000,738	\$	394,268	\$	45,221,184
\$	\$	2,863,339	\$	8,484,835	\$	215,765,889	\$	20,149,293	\$	1,119,544,223
\$	\$	836,428	\$	841,286	\$	10,358,875	\$	11,453,485	\$	71,757,203
\$		4,777,481	\$	56,997,066	\$	360,628,161	\$	1,729,603	\$	2,058,330,814
\$	+ -	94,552		2,534,995	\$	451,600	\$	647	\$	32,484,71
\$	-	23,008,424	-	16,467,314	\$	22,333,324	\$	276,118	\$	814,606,28
\$	+ -	5,145,961	_	3,912,834	\$	99,127,452	\$	51,347	\$	2,137,240,49
\$	<u> </u>	8,066,410	\$	18,421,586	\$	3,156,964,815	\$	190,799,334	\$	20,061,563,76
	-	29,837	\$	1,596,682	\$	2,578,730	\$	8,101	\$	190,367,17
\$	-	8,923,481	\$	9,713,781	\$	14,805,532	\$	681,195	\$	693,237,00
\$	+ -	4,985,557	\$	18,311,778	\$	5,932,055	\$	349,458	\$	888,997,16
\$	<u> </u>	170,217,310	\$	120,438,922	\$	167,951,883	\$	54,727	\$	1,845,893,99
		2,432,332	\$	8,472,462	\$	11,393,995	\$	5,844	\$	439,070,66
\$	\$	2,902,401	\$	5,701,538	\$	65,789,699	\$	4,906,723	\$	273,567,91
\$	+ -	2,056,358	\$	1,824,431	\$	6,809,154	\$	3,923	\$	76,115,92
\$	+ -	287,593	\$	1,708,268	\$	3,652,039	\$	330	\$	68,975,38
\$	-	7,317,146	\$	15,548,905	\$	32,947,000	\$	2,965	\$	6,600,903,61
\$	+	9,273,225	-	9,956,853	\$	734,323	\$	6,899	\$	84,281,92
\$	+ -	4,725,220	\$	7,392,047	\$	44,939,581	\$	2,094	\$	6,575,468,22
\$	+ -	501,913	\$	1,215,776	\$	14,131,681	\$	210	\$	58,621,07
\$	+ -	19,968,279	\$	2,197,804	\$	6,925,936	\$	126	\$	164,811,79
\$	-	278,648,342	\$	301,410,355	\$	251,036,509	\$	20,555,657	\$	5,800,173,14
\$	+ -	189,953	\$	1,492,948	\$	729,510	\$	2,908	\$	27,693,59
\$	+	2,744	\$	1,432,346	\$	729,310	\$	2,308	\$	1,932,324,03
\$	-		\$	2 777 200	\$	17,841,457	\$	18,733	\$	1,952,524,05
\$	+ -	8,673,210	_	2,777,200	\$		\$	<u> </u>	\$	
\$	+ -	3,092,093	\$	8,455,091	\$	4,829,715	\$	14,315	\$	97,705,27
· ·	+ -	F COO 700		2 446 247	_	- 222 400	-		-	00 202 67
		5,698,780 2,003	\$	2,446,247	\$	323,409	\$	56	\$	88,303,67
	\$	2,003		13,//2		21,711	\$	56	\$	338,13
\$	+ -	- 000 700	\$	724 220	\$		\$	-	\$	25.040.00
-	+ -	969,783	\$	734,229	\$	91,068	\$	-	\$	35,048,80
\$	+ -	-	\$	-	\$	-	\$	-	\$	47.406.70
\$		336,956		591,983	\$	127,211	\$	-	\$	47,426,73
\$	+ -	13,510,095		7,484,700	\$	2,205,074	\$	5,442,388	\$	229,637,09
\$	1	1,038,562		7,205,636	\$	6,943,296	\$	16,123	\$	108,865,43
	+ -	220,178	_	1,996,941	\$	699,257	\$	1,963,851	\$	24,916,21
\$		-	\$	-	\$	-	\$	-	\$	
-	+ -	4,341	_	184,756	\$	65,595	\$	483	\$	2,161,31
\$	1	-	\$	-	\$	-	\$	-	\$	
	+ -	1,330,662	_	4,421,338	\$	3,287,070	\$	206,017	\$	55,820,12
\$	+ -	-	\$	-	\$	-	\$	-	\$	
\$	-	-	\$	-	\$	-	\$	-	\$	
\$	+ -	1,391,659	\$	532,361					\$	14,342,56
\$	+ -	-	\$	-	\$	-	\$	-	\$	
\$	\$	-	\$	-	\$	-	\$	-	\$	
		\$	\$ - \$ -	\$ - \$ \$ - \$	\$ - \$ - \$ - \$ -	\$ - \$ - \$ \$ - \$	\$ - \$ - \$ -	\$ - \$ - \$ - \$ \$ - \$ - \$	\$ - \$ - \$ - \$ - \$ - \$ - \$ -	\$ - \$ - \$ - \$ - \$ \$ - \$ - \$ - \$

Office of Supplier Diversity Staff

Administrative Team Fiscal Year 2013-14

Ben Wolf – Chief of Staff & Executive Director
Thaddeus Fortune – Certification and Compliance Manager

Certification and Compliance Team

Sherry Fagg – Operations and Management Consultant I
Patricia Hall – Operations and Management Consultant I
Roderick Palmer – Government Operations Consultant I
Barbara Thompson-Yates – Purchasing Agent II
Denise Wright – Administrative Assistant I

Contact Information

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