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Ken Lawson, Secretary

Rick Scott, Governor

LONG RANGE PROGRAM PLAN

Department of Business and Professional Regulation

Tallahassee

September 30, 2011

Jerry L. McDaniel, Director Office of Policy and Budget Executive Office of the Governor 1701 Capitol Tallahassee, FL 32399-0001

JoAnne Leznoff, Staff Director House Appropriations Committee 221 Capitol Tallahassee, Florida 32399-1300

Terry Rhodes, Staff Director Senate Budget Committee 201 Capitol Tallahassee, Florida 32399-1300

Dear Directors:

Pursuant to Chapter 216, *Florida Statutes*, our Long Range Program Plan (LRPP) for the Department of Business and Professional Regulation is submitted in the format prescribed in the budget instructions. The information provided electronically and contained herein is a true and accurate presentation of our mission, goals, objectives and measures for the Fiscal Year 2012-13 through Fiscal Year 2016-17.

Sincerely,

Ken Lawson
Secretary





Agency Mission and Goals

Agency Mission:

License efficiently. Regulate fairly.

Agency Goals:

Goal 1: Enhance the Quality of Customer Service

Goal 2: Increase Consumer & Community Protection



Agency Objectives

Agency Objectives

- 1. Improve the Department's communication with its licensees and the public in order to help them get their licenses or necessary services more efficiently.
- 2. Improve the online licensing system so that more licensees are able to complete their license applications and renewals online or by phone.
- 3. Streamline the Department's licensing process in order to complete the processing of all initial license applications in less than 90 days after the receipt of a completed application.
- 4. Increase training to Customer Contact Center and Central Intake Unit staff allowing them to provide accurate and timely answers to callers.
- 5. Build and retain a quality team through training, recognition, and communication.
- 6. Respond to consumer inquiries, requests, complaints and investigative inquiries in a timely manner.
- 7. Increase accountability of licensees and regulated entities by completing required inspections to determine compliance with all regulations.
- 8. Reduce incidences of underage drinking by educating vendors about the Responsible Vendor program and identifying fraudulent identification and by pursuing criminal and administrative sanctions against those who provide alcoholic beverages to underage persons.



Agency Service Outcomes and Performance Projection Tables

Agency Service Outcomes and Performance Projection Tables

Goal 1: Enhance the Quality of Customer Service

Objectives:

1-1 Improve the Department's communication with its licensees and the public in order to help them get their licenses or necessary services more efficiently.

Outcome: Number and percent of licenses renewed on-line

Service: Department-wide

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
30%	55%	60%	65%	70%	75%
136,675	166,129	174,436	183,158	192,315	201,931

Outcome: Number and percent of applications submitted on-line

Service: Service Operations – Central Intake Unit

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
16,356	20,445	21,263	21,753	22,244	22,735
8.7%	25%	30%	33%	36%	39%

Outcome: Percentage of licensure applications found to be deficient when submitted

Service: Service Operations – Central Intake Unit

Baseline					
FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
72%	56%	52%	45%	40%	35%

Outcome: Customer satisfaction percentage based on survey Service: Service Operations –Customer Contact Center

Baseline					
FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
85%	88%	89%	90%	91%	92%

1-2 Improve the online licensing system so that more licensees are able to complete their license applications and renewals online or by phone.

Outcome: Percentage of license application types that can be completed on-line without the

submission of additional paper documents

Service: Professions

-	10100010110					
	Baseline					
	FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
	1%	35%	35%	35%	35%	35%

Outcome: Percentage of license renewal types that can be completed on-line without the

submission of additional paper documents

Service: Professions

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
97%	97%	97%	97%	97%	97%

1-3 Streamline the Department's licensing process in order to complete the processing of all initial license applications in less than 90 days after the receipt of a completed application.

Outcome: Percentage of complete applications approved or denied within 90 days

Service: Professions, Boards & Commissions

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
97%	98%	98%	98%	98%	98%

Outcome: Percentage of licenses processed within 90 days

Service: Alcoholic Beverages & Tobacco

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
98.4%	98%	98%	98%	98%	98%

Service: Hotels & Restaurants

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
99.2%	99.8%	99.9%	99.9%	99.9%	99.9%

Service: Pari-Mutuel and Slot machine occupational license applications

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
100%	100%	100%	100%	100%	100%

Outcome: Percentage of permanent licenses issued and filings reviewed as prescribed by

laws

Service: Condominiums, Timeshares and Mobile Homes

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
95%	95%	95%	95%	95%	98%

1-4 Increase training to Customer Contact Center and Central Intake Unit staff allowing them to provide accurate and timely answers to callers.

Outcome: Percentage of phone calls answered with an average hold time of less than five

minutes

Service: Customer Contact Center

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
70%	90%	90%	90%	90%	91%

Outcome: Number of training sessions provided to Service Operations staff by other

divisions

Service: Department-wide

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
36	8	8	8	8	8

1-5 Build and retain a quality team through training, recognition, and communication.

Outcome: Number of employee training events provided

Service: Department-wide

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
4,421	6,100	6,000	5,900	6,100	6,100

Outcome: Number of awards presented through the department's recognition program

Service: Department-wide

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
765	850	860	870	900	900

Outcome: Percentage of annual employee turnover

Service: Department-wide

Baseline					
FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
13.7%	12%	12%	12%	10%	10%

Goal 2: Increase Consumer & Community Protection

Objectives:

2-1 Respond to consumer inquiries, requests, complaints and investigative inquiries in a timely manner.

Outcome: Percentage of complaints against licensees and unlicensed persons and entities

which undergo complaint review within statutory requirements or stated goals

Service: Regulation of Boards and Commissions (15 business days)

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
35%	95%	95%	95%	95%	95%

Service: Regulation of Boards and Commissions- Real Estate (15 business days)

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
35%	40%	40%	40%	40%	40%

Service: Regulation of Boards and Commissions – Accountancy (15 business days)

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
35%	94%	94%	94%	94%	95%

Outcome: Average number of days to resolve investigations of consumer complaints

Service: Regulation of Boards and Commissions

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
261	120	120	120	120	120

Service: Real Estate

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
195	325	300	250	200	100

Service: Accountancy

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
111	95	90	90	90	90

Service: Condominiums, Timeshares and Mobile Homes

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
77	90	90	90	90	90

Outcome: Percentage of complaints acknowledged in writing within 30 days

Service: Regulation of Boards and Commissions

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
100%	100%	100%	100%	100%	100%

Service: Real Estate

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
100%	100%	100%	100%	100%	100%

Service: Accountancy

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
42%	95%	95%	95%	95%	98%

Service: Condominiums, Timeshares and Mobile Homes

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
96%	95%	95%	95%	95%	98%

2-2 Increase accountability of licensees and regulated entities by completing required inspections to determine compliance with all regulations.

Outcome: Percentage of required inspections completed

Service: Regulated Professions (Cosmetology, Barbers, & Veterinarians)

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
100%	99%	99%	99%	99%	99%

Outcome: Percentage of food establishments inspected according to statute

Service: Food Service and Public Lodging

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
78%	95%	92%	89%	85%	80%

Outcome: Percentage of lodging establishments inspected according to statute

Service: Food Service and Public Lodging

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
86%	97%	95%	93%	90%	87%

Outcome: Percentage of licensees in compliance with all laws when inspected

Service: Food Service and Public Lodging

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
86%	Deleted	Deleted	Deleted	Deleted	Deleted

Service: Elevator, escalators & other vertical conveyance devices

Baseline					
FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
86%	Deleted	Deleted	Deleted	Deleted	Deleted

Outcome: Percentage of administrative actions resulting in consent orders

Service: Condominiums, Timeshares and Mobile Homes

Baseline FY 2006-07	EV 2012 12	EV 2012 14	FY 2014-15	FY 2015-16	FY 2016-17
F Y 2000-07	FY 2012-13	FY 2013-14	F Y 2014-15	F Y 2015-10	FY 2010-17
90%	90%	90%	90%	90%	90%

2-3 Reduce incidences of underage drinking by educating vendors about the Responsible Vendor program and identifying fraudulent identification and by pursuing criminal and administrative sanctions against those who provide alcoholic beverages to underage persons.

Outcome: Number of law enforcement officers trained to identify fraudulent identification

Service: Alcoholic Beverages & Tobacco

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
225	154	154	154	154	154

Percentage of alcoholic beverage retailers tested and found to be in compliance with underage persons' access
Alcoholic Beverages & Tobacco Outcome:

Service:

Baseline FY 2006-07	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17
82.8%	89%	89%	89%	89%	89%



Linkage to Governor's Priorities

Linkage to Governor's Priorities

During Fiscal Year 2010-11 the Governor's priorities included:

- Protecting Our Communities
- Strengthening Florida's Families
- Keeping Florida's Economy Vibrant
- Success For Every Student
- Keeping Floridians Healthy
- Protecting Florida's Natural Resources

The Department of Business and Professional Regulation has developed complementary priorities. The department licenses nearly one million Floridians, and it is crucial for this agency to focus on "Enhancing Quality of Customer Service" and "Increasing Consumer & Community Protection". To this end, the department developed goals to streamline processes, reduce the amount of time it takes to serve its customers and to reduce the amount of time it takes an applicant to obtain a license.

With respect to the Governor's enumerated priorities, the department established goals and objectives that promote protecting our communities by increasing inspections, processing complaints and completely investigating complaints in a timely manner. In order to keep Florida's economy vibrant, the department has set goals for reviewing all rules to eliminate unnecessary, duplicative or unclear regulation. The department's Division of Hotels and Restaurants is essential to keeping Floridians and visitors healthy by inspecting all of Florida's licensed food service and lodging establishments.



Trends and Conditions Statement

Trends and Conditions Statement

PRIMARY RESPONSIBILITIES

The Department of Business and Professional Regulation is an executive agency of the Governor and is charged with regulating more than one million businesses and professionals. It was created by the Florida Legislature in 1993 and was formed as a result of the merger between the Department of Professional Regulation and the Department of Business Regulation.

The department issues more than 200 distinct license types and regulates twenty-four professions and multiple industries. The department distributes its regulatory responsibilities across nine divisions and one commission, including:

Division of Alcoholic Beverages and Tobacco

Division of Certified Public Accounting

Division of Florida Condominiums, Timeshares and Mobile Homes

Division of Hotels and Restaurants

Division of Pari-Mutuel Wagering

Division of Professions

Division of Real Estate

Division of Regulation

Division of Service Operations

Florida State Boxing Commission

The department's diverse regulatory responsibilities fall under three primary areas: standards and licensing; compliance and enforcement; and tax collection and auditing.

STANDARDS AND LICENSING

Services provided involve: setting standards for licensure requirements; developing and overseeing the testing requirements; approving license applications and renewals; reviewing background checks; issuing licenses and certificates; and processing filings. The department also approves courses and course providers for required continuing education and monitors licensee compliance. Current law varies by profession; however, in most cases, 100 percent monitoring of compliance is required for professions that must complete continuing education courses.

COMPLIANCE AND ENFORCEMENT

Regulatory responsibility focuses on deterring violations and increasing compliance with the laws and rules regulating the department's licensed professionals and businesses through inspections, investigations, complaint processing, mediation, enforcement and disciplinary actions, including the following:

- Inspecting Florida's professional offices to ensure compliance with necessary sanitation and safety measures, conducting sweeps and stings in order to identify unlicensed practitioners, educating the public about the dangers of unlicensed activity, and investigating complaints of wrongdoing by licensed and unlicensed individuals.
- Ensuring licensed participants in pari-mutuel wagering and slot machine gaming facilities are in compliance with the laws and rules established to protect the public and racing animals, including monitoring races and games, drug testing of animals, facility inspections and complaint investigations.
- Investigating, enforcing and providing prosecutorial assistance for criminal and regulatory violations and violators of the state's alcoholic beverage and tobacco laws and rules. The prevention of the sale of alcoholic beverages to underage persons is diligently pursued.
- Inspecting and investigating food and lodging establishments and enforcing Florida's elevator laws to ensure the safety of persons using vertical transportation.
- Investigating and ensuring compliance with applicable laws relating to the business areas of condominiums and cooperatives, mobile home parks, timeshares, and yacht and ship brokers and salespersons.

TAX COLLECTION AND AUDITING

Division of Alcoholic Beverages and Tobacco

The regulation of alcoholic beverages began in Florida in 1933. During 1945, the state's cigarette industry became an added responsibility of the department. The regulation of other tobacco products was included in 1985. The three-tiered system of product distribution within the alcoholic beverage and tobacco industries requires a complex licensing and taxing component for manufacturers, distributors and vendors in each industry. The division is responsible for the collection and distribution of licensing fees and cigarette excise taxes as well as the collection of alcoholic beverage and tobacco excise taxes, and cigarette and tobacco surcharge. The division determines compliance with established laws by the manufacturers, distributors, and retail dealers licensed or permitted to sell these products in Florida. Complex audits must be performed to verify the flow of the particular products through the marketing systems (manufacturer-distributor-vendor) as required by law and to validate the correct payment of all taxes on those products.

Division of Pari-Mutuel Wagering

The division's primary responsibilities include ensuring races and games are conducted fairly and accurately; ensuring the safety and welfare of racing animals; collecting state revenue accurately and timely; issuing occupational and permitholder operating licenses; regulating cardroom and slot machine operations; and ensuring that permitholders, licensees, and totalisator companies comply with Chapters 550, 551, and Section 849.086, Florida Statutes. In addition,

the division provides day-to-day oversight to 27 pari-mutuel permits, 26 cardrooms, three slot facilities located at Broward County, and two slot facilities in Miami-Dade County pari-mutuel facilities.

The tax structure of the pari-mutuel industry is extremely technical with approximately 20 applicable tax rates and six different tax credits, with both rates and credits having multiple variables. A significant amount of financial analysis and reporting is required in the oversight of this industry. Legislation passed during the 2009 Legislative Session that became effective July 1, 2010, revised the conditions under which cardrooms may operate. Operating hours were increased and limits on wagering were eliminated.

In 2004, a constitutional amendment legalized slot machine gaming in Broward and Miami-Dade counties, subject to approval by voters in county-wide referendums. Broward County voters authorized gaming in their county in 2004. Miami-Dade County voters approved a gaming initiative in January 2008. Slot machine gaming may only be conducted at eligible pari-mutuel wagering facilities in Broward and in Miami-Dade. Regulatory responsibility was assigned to the Division of Pari-Mutuel Wagering and all slot tax revenue is transferred to the Education Enhancement Trust Fund within the Department of Education.

In 2010, the Legislature ratified a gaming compact between the State of Florida and the Seminole Tribe of Florida. The Compact provides for guaranteed payments of \$1 billion to the state of Florida to be made by the Seminole Tribe over the course of five years. The Division of Pari-Mutuel Wagering was identified as the State Compliance Agency with oversight over the provisions of the compact.

CURRENT TRENDS

Division of Alcoholic Beverages and Tobacco

Chapters 210, 561 through 569, Florida Statutes, provides the division with the responsibility for the enforcement of the state's beverage and tobacco laws; licensing of all manufacturers, distributors, importers, and retailers of alcohol and tobacco products; and excise tax and surcharge collection related to these products.

In Fiscal Year 2005-2006, the Legislature expanded the division's Bureau of Enforcement's police powers beyond those specific to alcoholic beverage and tobacco establishments to encompass more general law enforcement authority, provided that the division's sworn officers were performing their primary duties. This expansion of authority enabled the bureau to enter into partnership with other law enforcement agencies and investigate violations of the state beverage laws outside of licensed establishments, such as investigation of counterfeit identification and illegal internet sales of alcoholic beverages and tobacco products. This allowed the enforcement of all other state laws provided the enforcement is incidental to the agent's conducting their primary duty.

Given the dynamic nature of the communities served, the division uses both traditional and proactive investigative strategies as part of their public safety response plan. Emerging needs,

opportunities and priorities enable division personnel to address many of the community's issues. The division focuses its efforts on community partnerships and coalitions; crime prevention and public education; fraudulent identification investigations; investigation of internet sales of alcoholic beverage and tobacco products to underage persons; and other investigations, including participation in terrorism task forces and ad-hoc work groups.

Community Partnerships

The division recognizes that they are part of the solution to the problems facing Florida communities. By working together with private citizens, the business community and representatives of government the division is more effective in carrying out its duties. Partnerships are often formed with the following community and government groups in order to educate others and address concerns or issues:

- Military bases
- State, federal, and local law enforcement agencies
- County alcohol and tobacco coalitions
- Colleges
- High school
- Middle schools
- Elementary schools
- County health departments
- Department of Children and Families

The division provides these groups with education and training in reference to unlawful sales of alcohol and tobacco products, fraudulent identification detection, and the dangers of underage drinking.

Division personnel also participate in task forces that combat crimes of terrorism, illicit narcotics, and cigarette theft. These task forces often consist of local, state, and federal law enforcement agencies.

Crime Prevention

Crime prevention and public education help all of Florida's communities and neighborhoods become safer. Through education and sharing ideas from different disciplines, the division remains optimistic of reaching individuals who may otherwise make poor choices, violate the law and/or cause injury to others.

One of the core missions of the division is to keep alcohol and tobacco out of the hands of underage persons. In keeping with that mission, the division devotes resources in an effort to deter underage persons from using or obtaining alcohol and tobacco products. This is achieved through a two-pronged approach of education and proactive enforcement.

During Fiscal Year 2010-2011, the following enforcement activities were conducted by the division:

- 3,003 arrests for possession of alcohol by a person under 21
- 922 arrests for sale of alcohol to a person under 21
- 459 arrests for sale of tobacco to a person under 18

- 255 citations issued for possession of tobacco by a person under 18
- 10,768 underage test buys for alcohol products
- 8,071 underage test buys for tobacco products

Fraudulent Identification Investigations

Fraudulent identification use is a growing problem. Reports of underage drinking, drinking related accidents, identity theft, and terrorism activity are not uncommon.

In a recent report from the Department of Children and Families, underage drinking is reported to have more than a \$3 billion impact on the State of Florida each year. Florida faces a particularly difficult challenge in this regard as Florida youth have higher rates of alcohol use than the national average. Moreover, Florida is a popular tourist destination, attracting thousands of youth each year for Spring Break, sporting events, and other holidays. According to the 2009 Florida Youth Substance Abuse Survey, alcohol is the most commonly used drug among Florida students.

Teens sometimes obtain access to alcohol using fraudulent identification. The technology to produce false documents has increased and now false licenses are being produced that appear authentic to the casual observer. It is only through the use of magnifiers and ultra-violet lights that these licenses can be detected with any degree of accuracy. The division is actively involved in providing false identification training to vendors at restaurants, bars, and liquor stores at no charge.

To this end, the division has been fighting the proliferation of fraudulent identification on all levels. A recent example of a successful multi-agency investigation involves an international group. Nigerian nationals were arrested in a joint operation with the Immigration Customs Enforcement. The Nigerians had over 30 credit cards and 30 fraudulent Driver's Licenses associated with the credit cards. The Division of Alcoholic Beverages and Tobacco was the lead agency asked to investigate the fraudulent driver's licenses. Investigators realized the same forms of identification used by college students to obtain alcohol are also being used by others for other reasons.

The pursuit of identification fraud investigations is an important part of a sound crime control strategy. The division is actively involved in providing training to other law enforcement agencies and working with these agencies on related crimes. Some investigations may lead to asset forfeitures.

<u>Investigation of Internet Sales</u>

There are two areas relating to internet sales where the division needs to focus efforts. They are collection of taxes on the sale of alcoholic beverages, cigarettes, and tobacco products, and the sale of alcoholic beverages and tobacco to underage persons.

The rise in state cigarette taxes creates a potential for interstate trafficking in cigarettes to avoid state taxes. The United States Congress enacted federal laws to help ensure states' cigarette taxes

¹ http://www.dcf.state.fl.us/programs/samh/publications/CostOfUnderageDrinkingInFlorida_060809_FINAL.pdf (page 1)

² http://www.dcf.state.fl.us/programs/samh/publications/fysas/10Survey/2010 FYSAS Statewide Tables (Final).pdf (page 4)

are paid. These federal laws make it unlawful to traffic in cigarettes to avoid state cigarette taxes and impose certain record keeping and reporting requirements on persons who ship cigarettes in interstate commerce. Under the federal Jenkins Act, which can be found at Title 15, United States Code, any person who advertises cigarettes for sale, including on the internet, or who ships cigarettes into a state to any person other than a cigarette distributor licensed by the state must file a statement of intent to sell into the state with the tobacco tax administrator of that state. This person is further required to report such sales to the tobacco tax administrator no later than the 10th calendar day of the month. The reports show to whom and where the shipments were made, the brands of cigarettes shipped, and the quantity of cigarettes shipped.

The allowance of sales of cigarettes directly to consumers has been an issue with the division in terms of tax collections and remains an undetermined issue in terms of access by minors. The Jenkins Act allows out-of-state entities to sell directly to consumers if they report those sales to the state so that the state can collect the taxes from the consumer. The reports of those sales are not always remitted. In the past few years, there has also been an increase in sales of other tobacco products from unlicensed out-of-state entities directly to in-state retailers without the taxes being remitted. Florida Law 2009-79 allows direct sales into Florida and outlines the requirements for reporting and paying the associated taxes and fees.

Utilizing temporary staffing during Fiscal Year 2009-2010, the division implemented a retail audit program that addresses the direct sales of cigarettes and tobacco products from a tax point of view. Retail tobacco dealers were audited to determine if there are any purchases of untaxed cigarette or tobacco products from unlicensed entities. The second segment of the program involves auditing entities that sell cigarettes directly to consumers utilizing the Jenkins Act and then contacting the consumers for collection of the applicable taxes. Funding was appropriated for four additional auditing positions to continue this auditing program beginning July 1, 2010. During these two fiscal years, an additional \$822,353 has been collected from letters sent to consumers and audits of retailers performed by this staff.

Due to the 2005 federal court ruling that allows for direct shipment of wine to consumers in Florida, internet sales of alcoholic beverages are increasing rapidly. The sale of wine through the internet provides another avenue for potential access to wine by minors, even though federal law requires shippers to package alcohol in clearly marked containers and common carriers to verify the age of the person accepting delivery.

Since January 2006, the division has received reports from out-of-state wineries that sell wine directly to consumers and remit the applicable taxes. The reporting of wine shipments has increased from 4 shippers in January 2006 to 1,504 shippers by February 2011. These reports and related payment of excise taxes have been on a volunteer basis from the entities selling directly to consumers in Florida. Within this five year period, the division has collected more than \$1,932,794.43 in associated tax payments representing sales to more than 804,000 total recipients. This compliance is currently on a voluntary basis, with an average of 800 reports submitted each month. The division does not at this time aggressively require the wineries to report. The possibility that beer and liquor products are being shipped directly to consumers in Florida also exists.

Surcharge on Cigarettes and Other Tobacco Products

The 2009 Florida Legislature passed "Protecting Florida's Health Act" (Section 210.011, F.S) which levied a surcharge on both cigarettes and tobacco products (other than cigars). Beginning July 1, 2009, the surcharge on cigarettes was imposed at the rate of \$1.00 per standard pack of 20 cigarettes, or 5 cents per cigarette. The surcharge on other tobacco products was implemented at 60% of the wholesale sales price. The surcharge on both cigarettes and tobacco products was assigned to be administered, collected, and enforced by the Division of Alcoholic Beverages and Tobacco in the same manner as the excise taxes on these products. In Fiscal Year 2010-2011, the division collected a total of \$987,880,200 in surcharges on cigarettes and tobacco products sold in Florida.

Online Brand Renewal and Registration

Alcoholic brands are required to be registered with the division prior to sale in Florida. Staff shortages caused the registration to take up to ten weeks hurting the business owner as well as reducing the taxes collected for a product that has not reached the market. The shortfall was increased during renewal, when all brands, more than 38,000, had to be renewed (all but approximately 3% manually). The division evaluated an online system for the registration of brands, worked with technology to develop the system, and implemented the system July 15, 2010. The system allows a brand registrant to complete the application process through attestation of requirements and upon payment allows the registrant to ship their brands into Florida. Brand registrations can now be completed within 2 minutes. The online system has been a success; with over 79% of the brand registrants registering online in Fiscal Year 2010-2011.

Division of Certified Public Accounting

The Division of Certified Public Accounting is responsible for the examination, licensing and regulation of 29,914 Certified Public Accountants and 5,212 Certified Public Accounting firms pursuant to Chapters 455 and 473, Florida Statutes. Additionally, division staff provides administrative support to the Board of Accountancy.

Division staff is responsible for the overall management and supervision of the division, as well as handling administrative functions such as processing verification of licensure and exam grades for other states, publishing quarterly newsletters for licensees, tracking discipline, providing industry education through speaking engagements, scheduling meetings, preparing agendas and materials for board and committee meetings, as well as attending and providing support during board meetings.

The number of licensees decreased slightly for Fiscal Year 2010-2011 when compared to the 38,995 individual certified public accountants and certified public accounting firms that were licensed in Fiscal Year 2009-2010. The division estimates the overall number of licensees will show a slight increase for Fiscal Year 2011-2012.

The table below shows the licensing activity for the time period Fiscal Year 2006-2007 through Fiscal Year 2010-2011.

CPA licensing activity five-year trend:

Activity	FY 2006-07	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11
CPA Examinations	1,234	1,318	1,587	2,057	1,861
Endorsements	930	758	658	625	609
Reactivations	391	517	514	567	451
Complaints	248	334	323	249	328

After seeing increases in the number of examination applications for the past four years, the overall number of applications received by the division decreased slightly in Fiscal Year 2010-2011. This decrease appears to reflect the current economic environment.

The division continues to monitor the impact of mobility legislation. Based on available data, it does not appear mobility legislation passed in 2009 has had a significant effect on the number of license applications or the number of complaints filed. However, the legislation may explain the decrease in the number of licensed Certified Public Accountants in Florida. Florida practitioners who reside outside of the state and hold a license in another state are no longer required to hold a Florida license and decline to renew the Florida license.

Division of Florida Condominiums, Timeshares, and Mobile Homes Condominiums

Florida's condominium market is starting to show signs of recovery following the most significant real estate slump in 30 years. As Florida's economy endeavors to recover—particularly the real estate market—the division expects to see an increase in complaint volume and public records requests as unit owners, financial institutions, and investors scrutinize the actions of condominium association boards. Florida experienced a 209 unit increase in the number of condominium units (0.014%) from Fiscal Year 2009-2010 to Fiscal Year 2010-2011. During the same period, the number of public records requests and complaints received increased slightly from 4,780 to 5,595, a 25% increase.

Mobile Homes

The real estate pressures affecting the markets of single family homes, condominiums and timeshares are mirrored by mobile home parks as well. The development of new mobile home parks in Florida has almost ceased. During Fiscal Year 2010-2011, two (2) new mobile home parks were established; by contrast, 61 mobile home parks closed. The division anticipates the trend of mobile home park closings to slow, until the previous development pressures to convert the underlying land of mobile home parks to its "highest and best use" returns. However, as mobile home park owners seek to maximize their investment, the division anticipates an increase in the number of mobile home complaints as the residents and owners spar over the balance between the fees required for the level of service provided within the mobile home park.

Timeshare

Florida, specifically the Orlando metropolitan area, continues to be the timeshare capital of the world. However, with an acute tightening of the credit markets, the pace of timeshare purchases—typically financed—have slowed accordingly. The trending of Florida's timeshare industry will be linked to the availability of credit; industry representatives are optimistic that the once frozen credit markets are thawing.

Yacht and Ship

Recreational boating continues to have a significant positive impact on Florida's economy. At last report, according to the Marine Industries Association of Florida, recreational boating contributed more than \$16 billion to Florida's economy and had an employment impact of 202,000 jobs. In support of this industry, the Yacht and Ship Brokers section licenses brokers and investigates complaints against licensed and unlicensed brokers operating in Florida. Over the course of Fiscal Year 2009-2010, the number of active yacht broker licenses ranged from 2,659 to 2,764; during Fiscal Year 2010-2011, the number of active yacht broker licenses ranged from 2,628 to 2,666. Year to year, the number of complaints also declined from 60 in Fiscal Year 2009-2010 to 43 in Fiscal Year 2010-2011.

Florida State Boxing Commission

The Florida State Boxing Commission regulates professional boxing, kickboxing and mixed martial arts pursuant to Chapter 548, Florida Statutes. In addition, the commission approves and monitors amateur boxing, kickboxing, and mixed martial arts sanctioning organizations that host events in Florida.

The daily operations of the commission are managed by an executive director and four fulltime employees and one that is part-time. Part-time staff is utilized on a per event basis to perform application intake, licensing, revenue collection, event result recording, venue inspection, timekeeping, and enforcement functions. The commission collects revenue through license/live event permit fees, fines, taxation on gross receipts associated with live events, and taxation on gross receipts associated with pay-per-view sales in Florida, including events originating outside of Florida.

Amateur mixed martial arts is a relatively new industry being regulated in Florida and recently the commission approved a number of applicants who had applied to become licensed as an amateur mixed martial arts sanctioning organization. Upon approval, the licensed amateur sanctioning organizations did not waste any time before offering their services to amateur promoters. As a new industry, it is important that the State ensure the health, safety, and welfare of citizens and participants. This young industry is anticipated to grow and bring in more amateur sanctioning organizations over time. Amateur mixed martial arts events will also have a positive impact on businesses as a whole. The events will bring additional revenue to businesses such as promoters, venues, ring rental businesses, announcers, sound technicians, concessionaires and clothing distributors.

The commission is responsible for periodic compliance checks of the approved amateur sanctioning organizations to ensure enforcement of approved health and safety standards and supervision of matches. It is anticipated that the number of approved mixed martial arts amateur sanctioning organizations will increase which will increase the number of amateur events in Florida. The commission is currently monitoring the number of boxing, kickboxing and mixed martial amateur events to determine if additional staff will be necessary to ensure periodic compliance checks are conducted.

The commission developed and distributed an informational brochure on organized unsanctioned pugilistic events, highlighting the dangers to participants and spectators. The commission works closely with local law enforcement throughout the state to stop unsanctioned boxing, kickboxing and mixed martial arts competitions. The informational brochure is used to educate the public and law enforcement about the risks associated with unsanctioned events and demonstrates how to identify this illegal activity. The commission actively participates in staff training to enhance the ability of department staff to differentiate between a sanctioned pugilistic event and an organized unsanctioned event.

The chart below shows the number of boxing, kickboxing and mixed marital arts events over the last five years.

Number of Events from Fiscal Year 2006-2007 to Fiscal Year 2010-2011

Events	FY 2006-07	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11
Mixed Martial Arts	22	33	33	32	31
Boxing	42	41	34	33	40
Kickboxing	1	0	0	0	0
Total Pugilistic Events	65	74	67	65	71

Nationally, the popularity of professional boxing, kickboxing and mixed martial arts has increased. Florida is among the most active states for amateur and professional boxing as well as professional mixed martial arts events in the United States. In Fiscal Year 2011-2012, it is anticipated that the total number of pugilistic events in Florida will reach or exceed 75 events.

Division of Hotels & Restaurants:

Section 509.032, Florida Statutes, provides the division with responsibility and jurisdiction for conducting inspections of food and lodging establishments. Each licensed establishment must be inspected at least biannually, except for transient and non-transient apartments, which must be inspected at least annually, and at such other times as the division determines is necessary to ensure the public's health, safety, and welfare. Public lodging units classified as vacation rentals are not subject to this requirement, but must be made available to the division for inspection upon request.

In November 2005, the Office of Program Policy Analysis and Government Accountability issued Report No. 05-51, entitled "Division of Hotels and Restaurants Improves Operations But Not Meeting Inspection Goals." Over the following three fiscal years, the division received 28 additional food service and lodging inspection positions; increasing the total to 186 inspectors covering more than 83,800 establishments across the state.

The table below shows the percent of statutorily required inspections that were completed by fiscal year beginning in Fiscal Year 2004-2005.

Completed percentage of statutorily required inspections:

	FY						
	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11
Percent Completed Inspections	74%	77%	83%	89%	98%	98%	98%

The state continues to experience annual growth in the number of food and lodging establishments, and it is anticipated that this trend will continue. The following chart shows the growth change for the food and lodging establishments, the total number of inspectors and the percentage increase of each from Fiscal Year 2004-2005 to Fiscal Year 2010-2011.

Business Volume Change From Fiscal Year 2004-2005 to Fiscal Year 2010-2011:

Activity	FY 2004-05	FY 2005-06	FY 2006-07	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11	Percent Growth
Food Accounts	42,277	43,216	43,983	44,664	44,697	45,327	46,315	9.6%
Lodging Accounts	36,549	36,906	36,967	36,600	37,898	37,273	37,544	2.7%
Total Accounts	78,826	80,122	80,950	81,264	82,595	82,600	83,859	6.4%
Total Inspectors	158	158	170	183	186	186	186	17.7%

Fourteen Year Inspection Staffing and Account Growth Comparison:

Fiscal Year	Total Inspectors	Total Supervisors	Total Accounts	% Account Growth	% FTE Decrease
1996-1997	189	24	65,654		
2010-2011	186	17	83,867	27.7%	-4.7%

The division centralized licensure of food and lodging establishments in July 2006. In Fiscal Year 2009-2010, the division completed its first full year of centralized food service plan review. Application, fee payment, and reviews transitioned from the seven district offices to Tallahassee. Eligible restaurant license applicants can now electronically submit their plans for immediate feedback and approval. Plan review centralization has resulted in a more efficient use of resources, greater consistency and responsiveness, and cost savings to licensees. The centralized plan review program has won multiple Davis Productivity Awards and received national recognition. Harvard's Kennedy School of Government selected the plan review program for its 2010 Bright Ideas initiative. The Pioneer Institute recognized the program as a runner-up in its 2011 Better Government Competition.

The division's food and lodging inspectors use handheld personal digital assistants to record and transfer inspection data to the main database and generate customized inspection reports for each visit. Inspectors upload inspection results daily, making this information instantly available to the public through the department's internet portal. The handheld personal digital assistant inspection system was initiated in 2003 and has seen numerous refinements since that time. This technology has now become outdated and replacement units are no longer available, necessitating replacement with current equipment and technology. The advent of improved technology brings with it advancements that will allow the division to continue moving forward in accomplishing its core mission.

Continued important reductions in food borne illnesses indicate that the division's aggressive attention to science based policies and effective enforcement strategies are protecting the public health and safety. Numbers provided by the Florida Department of Health indicate a continuing trend for decreasing incidents of suspected and confirmed food borne illness outbreaks in

Department of Business and Professional Regulation licensed food service establishments. The statistics indicate:

- 87% decrease since adoption of the FDA Model Food Code and implementation of Food Service Employee Training in 1997
- 79% decrease since implementation of handheld personal digital assistant use in 2003 (193 to 41)
- 63% decrease since implementation of risk-based inspection in 2007 (114 to 41)

Suspected & Confirmed Food borne Illness Outbreaks in Florida Restaurants by Calendar Year:

| CY |
|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 1997 | 1998 | 1999 | 2000 | 2001 | 2001 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| 323 | 243 | 226 | 210 | 244 | 193 | 143 | 134 | 107 | 114 | 86 | 67 | 43 | 41 |

The division has a fleet of 140 vehicles, primarily assigned to food and lodging inspectors who work out of their vehicle. Forty-eight percent of the division's fleet exceeds the Department of Management Services' recommended criteria and qualify for replacement. The high mileage and associated wear-and-tear on these vehicles results in escalating repair expenditures, reimbursement costs for use of private vehicles, and ever increasing safety concerns for inspection field staff using unreliable vehicles in the performance of their statutory duties. Maintenance for the division's 67 vehicles that qualify for replacement totaled \$164,406.28 for Fiscal Year 2010-2011.

Bureau of Elevator Safety

Chapter 399, Florida Statutes, "The Elevator Safety Act," provides for the design, construction, operation, inspection, testing, maintenance, alteration and repair of elevators in Florida. The Department of Business and Professional Regulation is required to enforce the provisions of Chapter 399, F.S. and Chapter 61C-5, Florida Administrative Code. The department is also empowered to enforce certain provisions and standards of the Florida Building Code as they relate to moving conveyances.

The Bureau of Elevator Safety licenses and regulates elevators, escalators, and other vertical and inclined conveyance devices. Specific responsibilities include issuing elevator certificates of operation; maintaining inspection, accident and complaint data; processing and issuing permits for applications to construct, alter, modify or relocate elevators; registering elevator companies, elevator technicians and private inspectors; and monitoring local-partner programs, elevator companies, elevator technicians and private inspectors. The bureau also provides facilitation and administrative support to the Elevator Safety Technical Advisory Council (ESTAC).

In addition to performing monitoring inspections, bureau inspectors respond to complaints, educate owners about their responsibility to have annual safety inspections and work to eliminate code violations in their respective regions. The bureau's oversight role for more than 68,000 conveyances continues to increase because of growth in new elevator construction and registration of new private elevator inspection firms doing business in the state.

The Auditor General's Report No. 2006-075 and Office of Program Policy Analysis and Government Accountability Report No. 08-18 made several recommendations for improvement to the program including:

- 1. Increased monitoring of local governments with delegated regulatory authority, (complied) and
- 2. Amending s. 399.049, Florida Statutes, to increase the division's enforcement authority. (complied)

Highlights of the new elevator law that became effective on July 1, 2010 include:

- Grants the division right of entry to perform its duties
- Allows the division to issue citations for unlicensed activity
- Creates new violations subject to penalty, and
- Requires certified elevator inspectors to respond to requests for information from the division regarding inspection reports.

The state continues to experience annual growth in the number of elevator accounts, and it is anticipated that this trend will continue. Licensure Year 2010-11 ended on July 31 with the highest number of elevators in full compliance with the law, those having a current license and no violations, in the bureau's history. The following chart shows the growth change and compliance level from Licensure Year 2004-05 to Licensure Year 2010-11.

Business Volume Change and Compliance Improvement From Licensure Year (LY) 2004-05 to 2010-11

	LY	% Growth /						
	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	Improvement
Number of Elevator	38,999	40,956	43,597	45,662	47.271	48,086	49,552	27.1%
Accounts	30,777	40,230	43,377	45,002	47,271	40,000	47,332	Growth
Percent of Elevators								41.3%
with Zero Violations	55.9%	68.8%	94.1%	94.3%	94.6%	94.9%	97.2%	Improvement
and Current License								impi ovement

Division of Pari-Mutuel Wagering:

Senate Bill 622

The 2010 Legislature ratified the Compact signed by the Governor and the Seminole Tribe of Florida on April 7, 2010. In addition, Senate Bill 622 provided an effective date of July 1, 2010, for the provisions relating to pari-mutuel facilities that were passed in Senate Bill 788 the previous year. The Compact was approved by the U.S. Secretary of the Interior upon publication of notice of approval in the Federal Register which appeared on July 6, 2010. The legislation contained the following provisions:

- Authorizes Division of Pari-Mutuel Wagering as the State Compliance Agency for administering the Compact.
- Required that quarterhorse permits be evaluated under the same criteria as other permit applicants and allows quarterhorse permitholders to substitute 50% of races with thoroughbreds.
- Reduced the slot machine tax rate from 50% to 35% and reduces the annual slot license fee from \$3 million to \$2 million by Fiscal Year 2011-2012. The division collected \$127.7 million in slot tax revenue from five slot facilities located in Broward and Miami-Dade County in Fiscal Year 2011-2012, a decrease of 6.5 % from the previous fiscal year.
- Extended cardroom hours to 18 hours per day on Monday through Friday and 24 hours on weekends and holidays.

• Removed cardroom wagering limits and authorizes cardroom operators to set entry fee for tournaments. Since becoming effective, cardroom tax has increased from \$10.5 million in Fiscal Year 2009-2010 to \$12.5 million in Fiscal Year 2010-2011, resulting in an increase in tax revenue of 19.4 %.

Without statutory changes, the division does not expect to see the emergence of new pari-mutuel permits as Section 550.054, Florida Statutes, limits the issuance of new pari-mutuel permits due to mileage restrictions in proximity to existing pari-mutuel facilities.

Although the number of cardrooms operating at pari-mutuel facilities remains consistent, the division would expect cardroom gross receipts to continue to slightly increase annually, based on the increasing popularity of poker.

The division anticipates that Miami Jai-Alai will begin slot operations in January 2012, and that Hialeah Park will offer slot gaming beginning in January 2013.

Division of Professions:

The department's Division of Professions is responsible for the licensing of approximately 370,000 professionals. The division administers 12 professional boards, one council, and five department-regulated professions. These professionals include: architects and interior designers, asbestos consultants, athlete agents, auctioneers, barbers, building code administrators and inspectors, community association managers, the construction industry, cosmetologists, electrical contractors, employee leasing companies, geologists, landscape architects, harbor pilots, mold assessors and remediators, home inspectors, talent agencies and veterinarians. Effective October 1, 2011, the Florida Building Commission will be transferred to the division from the Department of Community Affairs.

The division consists of five board offices, each staffed by an executive director, two government analysts and an administrative assistant. Each office schedules board meeting agendas, prepares application and disciplinary files for board review, attends and provides support during board meetings and tracks discipline. The department is responsible for issuing licenses and taking disciplinary action for the athlete agent, talent agency, asbestos, community association management, mold and home inspector professions. Each board meets between four and 11 times per year. The board offices receive application and disciplinary files monthly along with board disciplinary orders that are filed with the agency clerk. Each office also prepares newsletters for each profession, provides industry education through speaking engagements, and assists applicants and licensees with complex licensing issues that are referred from the department's Customer Contact Center.

The Division of Professions also includes the Bureau of Education and Testing (BET). BET was transferred from the Division of Service Operations to the Division of Professions during Fiscal Year 2009-2010 to align the functions and activities of BET with the professional board offices they serve. BET administers licensure examinations, processes continuing education course applications, and ensures that the license holders have met continuing education requirements prior to renewal.

Based upon an analysis of data extracted from the department's licensing system, LicenseEase, the division experienced increases/decreases in the following areas:

Applications referred to the professional boards totaled 5,995 in Fiscal Year 2008-2009.
That number decreased by approximately 17.51% to 4,945 in Fiscal Year 2009-2010. In Fiscal Year 2010-2011 the number of applications referred decreased by 7.52% to 4,573.
The recent decrease appears to reflect current economic conditions resulting in a drop-off in the professions related to the housing industry.

In addition, the department continues to make efforts to increase the number of applications approved without the necessity for board referral. Some board rules require all applicants to come before the board while others have requirements for board review only when applicants have problematic criminal or credit history. Approval of non-controversial applications by the department, without having to wait for a scheduled board meeting, allows for more expedient licensure.

- The department has initiated the ApplyNow! Project to revise the applications of 19 professions over a 12 month period beginning July 1, 2011. The project will identify application issues that cause the greatest amount of deficiency letters and applicant confusion and revise the applications and instructions to address those problems. The revised forms will then be adopted through the rulemaking process.
- There were 1,576 disciplinary cases referred to the professional boards in Fiscal Year 2008-2009. In Fiscal Year 2009-2010 disciplinary cases decreased by 8.06% to 1,449. Disciplinary cases decreased to 1,414 in Fiscal Year 2010-2011, a decline of more than 2.42%.
- Disciplinary action taken by the boards totaled 2,246 cases in Fiscal Year 2008-2009. In Fiscal Year 2009-2010 disciplinary cases totaled 1,678, a decrease of 25.29%. In Fiscal Year 2010-2011 the number of disciplinary actions increased by 16.57% to 1,956. It is anticipated that percentages for Fiscal Year 2011-2012 may trend upward based upon the slow growth of the economy and its effects on the construction industry.
- The number of professional licenses in Fiscal Year 2008-2009 was 411,841. In Fiscal Year 2009-2010 the number decreased 10.32% to 369,325. In Fiscal Year 2010-2011 professional licensees totaled 377,818, for an increase of 2.30%. A small increase in licensed accounts is anticipated for Fiscal Year 2011-2012 based upon U.S. Department of Labor projections of economic recovery in some sectors of the economy (construction taking longer due to housing being hit hardest) and the department's efforts to reduce regulatory burdens for individuals who are licensed or apply for licensure with the department.

Division of Real Estate

The division is responsible for the examination, licensing and regulation of more than 340,000 real estate and appraisal professionals, corporations, schools and instructors, pursuant to

Chapters 455 and 475, Florida Statutes. Additionally, the division provides administrative support to the Florida Real Estate Commission and the Florida Real Estate Appraisal Board.

The division estimates that the number of real estate licensees will slowly increase during Fiscal Year 2011-2012 as the real estate market continues to stabilize. Although Fiscal Year 2009-2010 saw an overall decrease of 3.8% in the number of licensees, the last quarter of that fiscal year saw a 1.5% increase. During the first two months of Fiscal Year 2010-2011 the number of real estate and appraisal licensees grew by 0.5%.

Despite that minimal increase and the expected increase with the new regulation of appraisal management companies, the overall number of appraisers is expected to decrease in coming years. This will be due in large part to the requirements of the Dodd-Frank Wall Street Reform Act which will impose federal rules and increased regulation. Additional barriers to individuals entering the real estate appraisal profession include increases in educational requirements, the increasing trend by lenders to use appraisal management companies to broker appraisals and the reluctance of lenders to allow registered trainees to perform appraisals which will result in a decline in the number of registered real estate appraiser trainees who will be qualified to become appraisers.

During Fiscal Year 2011-2012 House Bill 303 became effective. This bill requires the Department of Business and Professional Regulation to create a new license for the regulation of appraisal management companies. Additionally, the bill includes a provision to increase the size of the Florida Real Estate Appraisal Board. These two additional members will be representatives of the appraisal management company profession.

The handling of complaints and investigations is currently being streamlined to incorporate technology tools which will continue to enhance the efficiency of the complaint resolution process. The number of complaints received by the division in Fiscal Year 2009-2010 remained constant when compared to Fiscal Year 2008-2009. There were 6,165 complaints received in Fiscal Year 2010-2011. This is a 39.9% increase over Fiscal Year 2009–2010 when 4,406 complaints were received.

The division believes that the number of complaints handled by the division will increase in Fiscal Year 2011-2012 as a result of the new regulation of appraisal management companies and continued complaints related to short sales and escrow violations. As the number of complaints increase with the regulation of appraisal management companies, the number of investigations and prosecutions will increase creating the need for additional resources.

Additionally, the number of complaints regarding the unlicensed practice of real estate has grown at a rapid rate. During Fiscal Year 2010-2011, the division received 1,452 unlicensed activity complaints. This represented a 151% increase over Fiscal Year 2009-2010 when only 579 unlicensed activity complaints were received. This increase is attributable primarily to timeshare transactions and activity related to short sales and distressed property.

On July 21, 2010, President Barak Obama signed into law House Resolution 4173 – Dodd-Frank Wall Street Reform and Consumer Protection Act. This bill's purpose is to promote the financial

stability of the United States by improving accountability and transparency in the financial system and to protect consumers from abusive financial services. This bill has a direct impact on the division's appraisal components. This allows, in part, for more federal oversight of Florida's appraisal regulatory program, increases national registry fees for all appraisal licensees, requires additional reporting to the United States House of Representatives Appraisal Subcommittee and requires the licensing of appraisal management companies.

Division of Regulation:

The division is comprised of several sections that are responsible for the regulation and enforcement of the statutes and rules set by the Legislature, the boards, councils, and programs administered by the department. The units that comprise the division are Complaints, Unlicensed Activity, Investigations, Inspections, Farm Labor, Child Labor, and Alternative Dispute Resolution. The division regulates in excess of 394,000 individuals and businesses, licenses in excess of 3,000 farm labor contractors and proactively finds and reactively pursues reports of unlicensed activity. Complaint intake analysis, investigations, and inspections are the initial enforcement tools used by the division. Education and outreach are also provided to consumers to help raise public awareness about the necessity of hiring licensed professionals.

The division has eight regional offices and two satellite offices located throughout the state. Unlicensed activity sweep and sting operations are conducted as a part of the division's proactive enforcement efforts. Each regional office is charged with completing sweep and sting operations throughout the year. Sweeps are pre-emptive enforcement actions performed in areas of known or suspected unlicensed activity, and are generally performed in conjunction with other state agencies, law enforcement or local municipal agencies. Stings are pre-emptive undercover enforcement actions in which the division pursues known unlicensed persons by providing the unlicensed subject the opportunity to offer services that require a license. These operations may result in arrests, issuance of notices of cease and desist, issuance of citations or the opening of investigative cases. Stings and sweeps curtail unlicensed activity in our state, and provide media opportunities which can be used to increase community awareness about the department's actions and risks of hiring unlicensed individuals.

Section 455.2235, Florida Statutes, gives the division authority to resolve certain complaints through the mediation process. The division's Alternative Dispute Resolution Program, in conjunction with field investigators, facilitates agreements between professionals and consumers. This program provides economic recovery to consumers without the time and expense of an enforcement action against the professional. This alternative to enforcement action has resulted in significant cost savings to the department, faster case resolution for the consumer, and has proven to be especially beneficial after hurricanes and/or major storms.

The division's farm labor and child labor programs review applications and issue permits that help protect two of Florida's most vulnerable populations; farm laborers and children. The farm labor program examines and licenses farm labor contractors who supply Florida farmers with the important labor needed to harvest Florida crops. Both programs verify compliance with statutes through proactive enforcement efforts that include routine checks, inspections, and investigations. These enforcement measures help protect Florida's farm workers and minors from harmful work situations and exploitation. The farm labor enforcement measures include,

but are not limited to, conducting payroll audits, verifying the safety of transportation used to transport farm workers, and the cleanliness of sanitation outlets provided for farm labor personnel. The child labor unit conducts walk-in site visits at establishments that employ minors and checks employment records to ensure employers are adhering to proper work hours and break times for minors.

In June 2008 the division began using the OnBase computer system allowing "paperless" processing of complaints. What was once thousands of paper cases that required extensive time to review and manage are now electronic documents which are stored on the network and transmitted electronically. This system speeds up processing times and reduces paper and storage costs.

The following is statistical data for complaints, inspections and investigations. Fiscal Year 2007-2008 is used as a baseline year for complaints and investigations because it is the first average year after the volume of cases spiked as a result of the hurricanes of 2004 and 2005.

Activity	FY 2007-08	FY 2008-09	FY 2009-10	FY 2010-11
Complaints	17,129	15,899	14,501	13,392
Investigations	5,961	4,803	4,581	4,711
Inspections	16,500	17,880	18,474	17,467
Farm Labor Investigations & Inspections	3,896	5,025	4,262	4,278
Child Labor Investigations & Inspections	8,385	10,075	11,793	10,403
Sweeps	303	472	301	142
Sting Operations	24	33	35	26
Average Inspections Per Inspector	1,042	1,118	1,155	1,092
Outreach Events	240	274	318	311

Due to the state of the economy, the number of complaints and investigations is expected to continue to remain the same unless economic conditions improve or Florida suffers major hurricane or storm damage in Fiscal Year 2011-2012 that increases construction activity, unlicensed activity and related complaints.

With the recent decrease in the number of complaints received, the Division of Regulation has been able to reduce the time it takes to investigate a complaint. The average processing time in Fiscal Year 2010-2011 was 80 days, which is a drastic reduction from the 120-day average in Fiscal Year 2008-2009. This provides greater service to the consumer as well as to the individual or business being investigated. There has also been a greater emphasis on resolving complaints using alternative methods such as mediation, citations and notices of non compliance, which is non-disciplinary. These alternative means of complaint resolution reduce the amount of investigative and legal time, and allow the department to focus on those that do harm to consumers.

The division conducts inspections of all cosmetology, barber and veterinary establishments in Florida. Inspections are conducted on a two-year cycle, rather than a one-year cycle as done in the past, to allow the inspector to focus on violators and perform re-inspections of establishments

not meeting minimum standards within 120 days. The Board of Veterinary Medicine changed the rule requiring inspections from every five years to every two years effective July 1, 2009. During Fiscal Year 2009-2010, the Barbers Board changed the rule requiring inspections from annually to biennially, effective July 1, 2010. The number of new establishments continues to rise, so the number of inspections is expected to either remain consistent or moderately increase.

The average number of inspections per inspector is expected to remain consistent with Fiscal Year 2010-2011 numbers as a result of the implementation of the biennial inspection of veterinarian and barber establishments.

Outreach efforts increase consumer and licensee awareness regarding license requirements and unlicensed activity, helping to reduce the total number of complaints. The number of outreach events is expected to increase over time.

Division of Service Operations

The Division of Service Operations' mission is to provide premier centralized services to applicants, licensees and the general public.

On an annual basis, an average of 586,000 licensees renew their licenses and 155,000 new applicants submit initial applications for licensure to DBPR. In Fiscal Year 2004-2005, the division was provided funds to cover the cost of credit card service fee expenditures. The credit card service fee expenditures are associated with payments made to American Express, Bank of America, and Discover Card for processing electronic payment transactions, submitted through the department's internet portal. From Fiscal Year 2004-2005 to Fiscal Year 2010-2011 the deposit amounts from electronic online payment transactions have almost doubled from \$27,123,731 to \$51,304,550. As a result, the total cost paid by the department for the credit card service fees has increased 78% since Fiscal Year 2004-2005. In Fiscal Year 2004-2005, \$492,862 in credit card service fees was paid. In Fiscal Year 2010-2011, credit card service fees increased to \$875,785.

One of the department's primary initiatives is to have every licensure application transaction available online to provide customers a convenient and expeditious means to get licensed. In Fiscal Year 2010-2011, the department was successful in launching improved internet licensure application processing software on its internet portal, which has resulted in increased online licensure processing activity. VERSA Online software is state of the art application processing software, which significantly reduces the need for licensure applicants to send in paper documents and payments. The new software automates the application process, and makes it very convenient for the applicant to submit an electronic payment simultaneously with the application. This has substantially contributed to the number of applicants making payment for their licensure electronically, either by e-check or credit card. This includes renewal licensing fees as well.

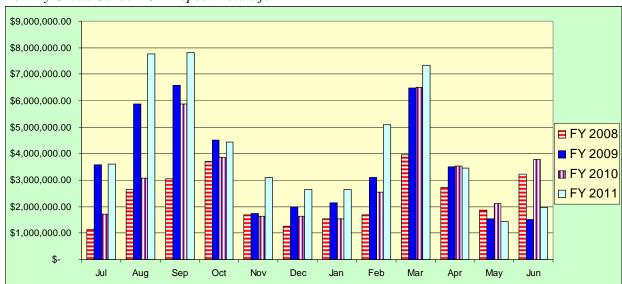
With the implementation of VERSA Online, 19% of all the initial application types are available online. Even though it appears that 19% is a low percentage, this represents the large professions, including Real Estate, Cosmetology and Construction, which make up about 75% to 80% of all the application transactions. With this new technology the department has realized a

7% increase in clients submitting their initial licensure application online during Fiscal Year 2010-2011. In Fiscal Year 2009-2010, 17.78% submitted their initial application online. By the end of Fiscal Year 2010-2011, 24.93% submitted their initial application for licensure online. This resulted in an increase of 7% more electronic payment transactions being processed because of this new online activity. Currently, 88% of renewal applications are available online and in Fiscal Year 2010-2011 48.93% of the renewals were paid using a credit card or e-check. Renewal transactions increased by 6.32% from Fiscal Year 2008-2009 to Fiscal Year 2010-2011.

By the end of Fiscal Year 2012-2013, the department is anticipating having the remainder of the initial application transactions and renewal transactions available online. With this second phase of having more applications available online, it is anticipated that the expenditures associated with the electronic payment fees will continue to increase as well.

One of the department's goals is to enhance the quality of customer service in support of Florida's initiative to create jobs and employ Florida. In order to keep up with the growing trend to provide electronic processes to put persons in the workforce quickly, the department will continue see an increase in electronic payment fees. It is anticipated additional funding will be needed in Fiscal Year 2012-2013 for increased credit card service fees and there is a possibility a budget amendment may be necessary in Fiscal Year 2011-2012. Currently there are no other resources to provide for the anticipated increase in electronic payment fees within the Division of Service Operations' budget.

As outlined in the chart below, from Fiscal Year 2007-2008 through Fiscal Year 2010-2011 the deposits and transactions from electronic online payments continue to show a trend of increasing activity.



Monthly Credit Card / ACH Deposit Totals for FY 2011

Comparative Total from FY 2008, 2009, 2010 and 2011

FY 2011 - YTD Total Credit Card / ACH Payments:	\$ 51,304,550
FY 2010 - YTD Total Credit Card / ACH Payments:	\$ 37,802,564

FY 2009 - YTD Total Credit Card / ACH Payments:	\$ 42,548,621
FY 2008 - YTD Total Credit Card / ACH Payments:	\$ 28,480,167

Information Technology

Statewide E-mail Implementation

Enterprise services, including the data center system and information technology security, are being created and driven by legislation in order to save the State money. Chapter 282.34, Florida Statutes, established a statewide e-mail, messaging and calendaring enterprise service to be provided by the Southwood Shared Resource Center (SSRC). The SSRC, a primary data center, will centrally host, manage and operate the e-mail system. The decommissioning of all state agency e-mail systems and the migration of all agencies to the new system is statutorily required to be completed by June 30, 2013. Existing application services for both the department's Single Licensing System and Document Management System are tightly integrated into the department's existing e-mail system through system alerts, triggers and utilization of e-mail to satisfy certain programmed business requirements. Migration to another e-mail system may require reengineering multiple applications and may result in expenses beyond those calculated in Schedule IV-C data. These added expenses (or reductions, whichever outcome is produced by the migration) will have to be incorporated into the SSRC budgetary appropriation.

Log Rhythm

Information technology security is at the forefront of the nation's government trends. Because information security is one of Florida's top priorities, the division implemented the Log Rhythm appliance (in partnership with the Northwood Shared Resource Center) to increase the security and accountability of data on department servers by aggregating and analyzing log files. The system will also aid in diagnosis of outages and incidents by illustrating systems in relation to events.

MobileIron

In addition to monitoring network traffic, the ability to monitor traffic and programs on mobile devices is also an information security initiative. The division has chosen MobileIron to secure the mobile devices used by the department. The system will track and enforce the State of Florida's information security policy on all mobile devices deployed (including smartphones, tablets, etc.) MobileIron will also allow the department to separate and control applications downloaded to these devices.

REVISIONS TO PROGRAMS AND SERVICES

Reduce Regulation:

During Fiscal Year 2009-2010, the Division of Regulation reorganized the composition of the Farm Labor Unit in order to improve registration application processing and efficiency. Staff that handled registration and certificate issuance was previously housed in the Central Intake Unit. The separation between the registration arm and the enforcement arm of the Farm Labor Unit was detrimental to the efficient operation of the program. As such, three staff members were moved from the Central Intake Unit to the Farm Labor Program. This move resulted in improved application processing efficiency, morale, and provision of consumer services.

Streamline processes to promote job creation

The department is evaluating its business processes and licensing requirements for consistency with the Governor's principles for job creation and common-sense regulation of Florida's businesses. The department is evaluating the necessity of various documents that are submitted as part of the licensure application process. The department will continue to work to increase the number of applications and supporting documents that can be submitted electronically. These efforts will streamline the licensure process, allowing individuals to obtain licenses more quickly and efficiently. Making the licensure process easier will result in job growth and economic stimulation.

<u>ApplyNow Project</u>

The department has initiated a project titled ApplyNow to improve the application process by identifying application issues that result in the greatest number of deficiency letters and applicant confusion and revise applications and instructions to address identified problems. This in turn will help streamline the process, allowing the department to process applications quickly and more efficiently.

Expand Online Applications

The department is developing and testing online application functionality for food and lodging licenses. The department anticipates online applications will be available this year.

Oversight of Seminole Gaming Compact:

On April 7, 2010, the Governor and the Seminole Tribe of Florida entered into a gaming compact. The Legislature subsequently ratified the Compact in Senate Bill 622 and designated the Division of Pari-Mutuel Wagering as the State Compliance Agency with oversight of the provisions of the Compact. The Compact provides up to \$250,000 cost reimbursement from the Seminole Tribe for costs incurred by the division for oversight of the Compact. In accordance with the provisions outlined in the Compact, the division's general responsibilities include:

- Ensure that all tribal facilities and covered games are operated in strict compliance with internal control standards that meet or exceed those set forth in the National Indian Gaming Commission's Minimum Internal Control Standards;
- Ensure that all documents are retained in compliance with the requirements set forth in the Seminole Tribe's Record Retention Policies and Procedures;
- Ensure that the Seminole Tribe continues to maintain a program to combat problem gambling which shall include: comprehensive training and education program on recognizing problem gamblers and appropriate actions; providing literature and printed materials on where to get assistance; establishing a voluntary exclusion list and procedures;
- Ensure that the summaries of rules for playing covered games and promotional contests are visibly displayed and made available to patrons upon request;
- Ensure that the Seminole Tribe engages and maintains proactive approaches to prevent improper alcohol sales, drunk driving, and underage drinking;
- Ensure that the Seminole Tribe employs adequate measures to prevent underage patrons from participating in covered games;
- Verify that all revenue paid to the State of Florida, approximately \$1 billion over the next five years, is in compliance with Section XI of the Compact. The division began

- receiving monthly compact payments in August 2011. The division collected \$137.5 million in Fiscal Year 2010-2011.
- Verify that the Seminole Tribe has paid an annual \$250,000 per facility donation to the Florida Council on Compulsive Gambling;
- Ensure the average minimum pay-out of all slot machines in each facility is not less than 85 percent;
- Ensure that facility employees are licensed in accordance with the Seminole Tribal Gaming Code;
- Meet with the Seminole Tribe on an annual basis to review past practices and examine methods to improve the regulatory scheme created by the Compact;
- Review all reports of violation or suspected violation written and submitted by the Seminole Tribe or Commission; and
- Determine the distribution to each eligible county as outlined in Section 285.710, F.S.

Pari-Mutuel and Cardroom Occupational Licensing

The Division of Pari-Mutuel Wagering is currently promulgating rules that will encourage multiyear occupational licensing rather than single-year renewals. The division expects this revision will save the applicant money over the life of the licensing period and decrease the number of applications that the division must process annually.

TASK FORCES AND STUDIES IN PROGRESS

Counterfeit Cigarette Task Force

The Division of Alcoholic Beverages and Tobacco has established, utilizing existing resources, the Counterfeit Cigarette Task Force consisting of one statewide prosecutor, one auditor and three law enforcement investigators. The task force was formed to deal with the alarming influx of both counterfeit tobacco products entering the State of Florida and the rise in trade of US tax exempt and other non tax paid cigarettes throughout the state. Combined, these markets have cost the State of Florida an estimated \$188,282,172 in the past two years alone. The task force is charged with investigating and prosecuting cases dealing with sale or distribution of counterfeit tobacco, US tax exempt tobacco, and any other types of non tax paid tobacco products.

Unlicensed Activities

The Fiscal Year 2010-2011 proviso requests a report be submitted to the legislature by December 15, 2011, addressing unlicensed activity functions. The report contains a detailed breakout of activities, revenues, and expenditures by board and/or profession.

Hotels and Restaurants Advisory Councils

The Hotels and Restaurants Advisory Council meets annually and as otherwise necessary. The Elevator Safety Technical Advisory Council meets quarterly. The Division of Hotels and Restaurants maintains contact with both advisory councils on a regular basis. The division collaborates with and obtains ongoing feedback from its advisory councils.

The division is conducting a risk categorization analysis for risk-based food service inspection frequencies. This analysis will provide the information necessary to support feasibility and implementation of a risk-based inspection frequency.

Performance Drugs in Pari-Mutuel Industries

The Fiscal Year 2011-2012 General Appropriations Act provides for the expenditure of \$100,000 from the Pari-Mutuel Wagering Trust Fund to be used for research that will provide specific recommendations regarding the elimination of performance altering drugs in pari-mutuel industries.

Escrow Account Task Force

The Division of Real Estate has received an increasing number of complaints for escrow account related violations. Currently, the enforcement staff conducts audits of the brokers who have been the subject of consumer complaints. Because of the rapid increase in complaints, it has been necessary to begin the creation of an escrow audit task force from existing enforcement staff. Two investigators per region will be designated to complete random audits of escrow accounts after proper notice to the brokers. These audits will assist brokers in identifying areas where they may need to take corrective action for minor problems. These audits will also serve as an early detection, consumer protection tool for accounts that have been the subject of misappropriated funds.

POTENTIAL POLICY CHANGES AFFECTING BUDGET NEEDS

<u>Versa LicenseEase Upgrade</u>

Versa LicenseEase is the commercial off-the-shelf (COTS) regulatory software solution that supports the department's Single Licensing System. This system was implemented in 2001 when the department contracted with Accenture LLP to re-engineer its business processes. The department is running on a version of the software that will soon no longer be enhanced or improved, and support for the outdated software will wane quickly. Over the years, Iron Data (formerly Versa Systems) has significantly improved the software's capabilities. The enhanced product is known as Versa:Regulation. The department will be upgrading to Versa:Regulation during Fiscal Year 2012-2013. Although numerous in-house resources will be devoted to this project, a Legislative Budget Request for a special appropriation will be submitted to fund the software, hardware, and consulting costs associated with this upgrade.

BCIS – DCA to DBPR Transition

The Department of Community Affairs (DCA), Florida Building Commission (FBC) moved to the Department of Business & Professional Regulation (DBPR), Division of Professions on October 1, 2011. The DBPR Division of Technology (Technology) is tasked with moving the FBC's Building Code Inspection System (BCIS) system and sub-systems under its control. It also includes migration of the data from DCA servers at the Southwood Shared Resource Center (SSRC) to DBPR (possible new) servers at the SSRC and an increase in managed users at DBPR. The exact data center cost changes of the move are yet to be determined as the division is currently working to integrate existing systems into the DBPR environment.

Drugs, Devices and Cosmetics move to DBPR

House Bill 5311 enacted during the 2010 legislative session provides for a type II transfer of the Drugs, Devices and Cosmetics (DDC) program area from the Department of Health (DOH) to the Department of Business and Professional Regulation (DBPR) by October 1, 2011. The DDC

program area is responsible for safeguarding the drug supply and regulating the manufacturing and distribution of drugs, devices and cosmetics in Florida. There are 33 different permit types licensed. Routine and facility opening inspections are required and one license type requires a pre-licensure examination. The scope of this transfer for the DBPR Division of Technology includes a data conversion from the Compas Licensure system used at DOH to LicenseEase, a new mobile inspection solution and the conversion of images stored by Image API to DBPR's OnBase solution. It also includes creation of a secure file transfer protocol (ftp) server at the Southwood Shared Resource Center (SSRC) and an increase in storage capacity at the Northwood Shared Resource Center (NSRC). The exact data center cost changes of the move are yet to be determined as the division is currently working to integrate existing systems into the DBPR environment.

Food Service Inspection Frequency

The Division of Hotels and Restaurants has proposed modifying the food service inspection frequency from two annual inspections to a risk-based inspection frequency. The division's personal digital assistant inspection system is outdated and replacement units are no longer available. New inspection technology would improve inspector efficiency and communications capabilities and provide the field-based functionality necessary to implement a risk-based inspection frequency.

Florida House Bill 303

Signed into law May 14, 2010, Effective July 1, 2011. This bill creates a new license type for appraisal management companies. The new law describes the application requirements (including background checks), qualifications for licensure, and standards for disciplinary actions and penalties related to appraisal management companies. The new law also revises the requirements for the retention of appraisal records, gives authority to the Florida Real Estate Appraisal Board to adopt rules to institute requirements for the protection of appraisers' signatures, and sets maximum fees for the application, registration, and renewal of licenses by appraisal management companies. The bill expands the number of members of the Florida Real Estate Appraisal Board from seven to nine. It provides two seats to individuals that have some background in the use of appraisals, eliminates quorum issues and allows for the effective regulation of this profession. Additionally, by eliminating quorum issues the Division of Real Estate is placed in a more positive position in meeting the federal regulatory requirements for this profession. The addition of these two members will increase board related expenditures.

It is estimated that this new law will increase the licensee base under the regulatory authority of the Florida Real Estate Appraisal Board by several hundred. This will have a significant impact on the department in the processing of initial applications, processing renewals, and the investigation and possible prosecution of registrants.

U.S. HR 4173 Dodd-Frank Wall Street Reform and Consumer Protection Act

Signed into law July 21, 2010. A component of the recent financial regulatory reform bill of the United States Congress involves substantial changes to the federal regulatory scheme for appraisers and requires new regulation for appraisal management companies, and enhances appraiser competency provisions.

Florida is required to comply with all provisions of this law. Implementation and enforcement of these changes will create a significant impact of current resources. It is anticipated that the number of appraisers will continue to decrease in the coming years as the increased regulations are fully implemented.

The Appraisal Qualifications Board of the Appraisal Foundation is responsible for setting the national criteria required to become an appraiser. There are changes to the criteria being developed currently for implementation on January 1, 2015. It is expected that the criteria will raise the requirements to become a certified appraiser making it unlikely that there will be a large increase in appraisers in the coming years.

NEXT STEPS IN AUTOMATION:

ApplyNow Project

The ApplyNow project will continue the efforts to streamline the forms and processes used by all online applicants.

Online Complaint Submission

To complement the department going paperless using the OnBase software, staff will be working on the department's website to allow consumers to submit their complaints on-line. This has proved difficult in the past because of the difficulties attaching the documentation required to validate the allegation. This slows the complaint resolution process. Online complaint submission can be achieved by leveraging technologies developed in the ApplyNow project, where applicants can attach documents with their application. These technologies will allow complainants to attach relevant documents to their online complaint submission.

Cardroom Tax Payments

In August 2009, the Division of Pari-Mutuel Wagering worked with the Department of Revenue, to utilize the electronic funds transfer process for monthly cardroom tax payments. As of June 2011, 100 percent of all licensed cardrooms at pari-mutuel facilities submit their monthly cardroom tax revenue through the automated system.

Cardroom, Pari-Mutuel, and Slot Reports

In May 2010, the Division of Pari-Mutuel Wagering began utilizing a file transfer protocol (FTP) site. Pari-mutuel, cardroom, and slot permitholders now submit their daily, weekly, and monthly reports that are required by Florida Statutes electronically using the FTP site. This approach has increased compliance with the required filings of reports and reduced expenses for the Pari-Mutuel facilities.

Online Application and Inspection Tools Upgrades

The department is developing and testing online application functionality for food and lodging licenses. The Division of Hotels and Restaurants anticipates online applications will be available this year. The proposed inspection technology improvements will increase automation through improved communications and inspection tool upgrades.

Windows Deployment Service

Windows Deployment Service (WDS) is an automated operating system deployment solution that is available at no cost from Microsoft. The Division of Technology will use WDS to deploy new and rebuilt workstations to move away from proprietary and costly software while maintaining a quick turnaround time for computer setups.

<u>Streamline and Automate Collection of Taxes and Surcharge Fees on Alcoholic Beverages and Cigarette and Tobacco Products</u>

The Division of Technology is working with the Division of Alcoholic Beverages and Tobacco on an electronic data submission system, an application that automates the tax and surcharge fee collection of alcoholic beverages, cigarette and tobacco products. These products generate approximately 2 billion dollars of revenue annually for the State of Florida. The system includes both batch processing and web interfaces. The batch interface is designed for medium to large organizations for the purpose of interfacing with and accepting uploads of data from external license holders. The web interface allows small to medium size businesses the ability to electronically file their monthly reports. Both interfaces improve efficiency, reduce errors and allow for a better experience with the agency with the use of automated calculation of tax obligations, automated audit calculations, efficient report amendments, and the generation of necessary correspondence.

CRM Upgrade

In Fiscal Year 2010-2011 through the second quarter of Fiscal Year 2011-2012, the Division of Technology initiated a project to replace the current Siebel software used by the Customer Call Center with Microsoft Dynamics CRM, a commercial off-the-shelf software solution for customer relationship management for approximately 130 call center customer service representatives. The new software will be integrated with LicenseEase, OnBase, and the new telephone and IVR systems. The division has completed a department-wide Tier-N process documentation, and is in the final development and integration phase of implementation.

Telephone System Upgrades

At the end of Fiscal Year 2010-2011 and continuing into Fiscal Year 2011-2012, the Division of Technology upgraded the department's antiquated telephone system and will refresh the Customer Call Center's IVR software. The department will be utilizing the Department of Management Services SUNCOM Telephone Equipment Premise-Based Services (STEPS) contract for developing a telephony solution. The expected gains are:

- Lower cost of ownership;
- Seamless integration with our agency-wide phone system into the Customer Contact Center's IVR and CRM software;
- Increased productivity for call center agents;
- The development of a more streamlined, easier to navigate IVR system for the department's customers;
- More easily maintained IVR and call routing strategies;
- Increased reporting of Tier-N calls that must be routed to subject matter experts; and
- More easily managed bank of phone numbers.



Performance Measures and Standards LRPP Exhibit II

Department: Business and Professional Regulation

Prog	gram: Office of the Secretary and Administration Code: 79010000				
Service/Budget Entity: Executive Direction and Support Services Co		Code: 79010200			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
1	Agency administration and support costs as a percent of total agency costs	11.00%	10.96%	11.00%	11.00%
'	Agency administration and support positions as a percent of total agency positions	11.00%	9.88%	11.00%	11.00%

Program: Service Operation Code: 79040000 Service/Budget Entity: Customer Contact Center Code: 79040100				
		Code: 79040100		
Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
3 Percent of calls answered	95%	98%	95%	95%
4 Number of calls answered	1.5 million	1.1 million	1.2 million	1.2 million

Prog	ogram: Service Operation Code: 79040000				
Service/Budget Entity: Central Intake		Code: 79040200			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
5	Percent of applications processed within 90 days	98%	99.6%	98%	98%
6	Percent of renewals mailed no less than 90 days prior to license expiration dates	100%	100%	100%	100%
7	Number of initial applications processed	125,000	113,293	125,000	125,000

g		Code: 79050000 Code: 79050500			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
8	Percent of non-deficient, complete provider and individual course applications processed within 90 days	99%	98%	99%	99%
9	Number of candidates tested	65,000	49,582	65,000	65,000
10	Number of non-deficient, complete provider and individual course applications processed within 90 days	5,116	9,117	5,116	5,116

		Code: 79050000]	
Service/Budget Entity: Compliance and Enforcement		Code: 79050100			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
	Percent of licensees in compliance with all laws and regulations	99.0%	99.0%	99%	99%
12	Percent of farm labor contractors inspected found to be in compliance with law	89%	97%	90%	90%
	Percent of employers brought into compliance with child labor laws on follow-up investigations	91%	90%	91%	91%
14	Number of investigations and inspections - farm labor	3,800	4,278	3,500	3,900
15	Number of investigations and inspections - child labor	7,500	10,403	8,000	8,000
16	Percent of required inspections completed	100%	100%	99%	99%
17	Number of enforcement actions (Regulation, Real Estate & CPA)	70,253	59,177	65,000	65,000
10	Percent of complete applications approved or denied within 90 days	98%	97%	98%	98%
19	Percent of licenses that correct violations through alternative means (notices of non-compliance, citations or alternative dispute				
-	resolution)	46%	41%		46%
20	Number of licensees	808,126	762,339	782,649	782,649

Prog	ram: Professional Regulation	Code: 79050000			
Serv	ice/Budget Entity: Florida Boxing Commission	Code: 79050	400		
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
1 71	Number of scheduled boxing and kickboxing and mixed martial arts bouts.	525	548	525	525
	Number of automatic medical suspensions related to fight competitions during an event.	260	272	260	260
/ .3	Number of scheduled boxing, kickboxing and mixed martial arts events	75	71	75	75
24	Percent of applications processed within 30 days	100%	100%	100%	100%
25	Number of enforcement actions	10	25	10	10

Prog	ram: Pari-Mutuel Wagering	Code: 79100000			
Serv	ice/Budget Entity: Pari-Mutuel Wagering	Code: 79100	400		
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
26	Percent of races and games that are in compliance with all laws and regulations	99.20%	99.20%	99.20%	99.20%
27	Number of races and games monitored	72,000	62,667	65,000	60,000
28	Percent of applications processed within 90 days	100%	99.99%	100%	100%
29	Number of applications processed	18,000	26,291	27,000	21,000
30	Collections per dollar of auditing expenditures	\$1.00 per \$35.00			
31	Number of audits conducted	72,550	63,544	65,000	60,550

Prog	Program: Pari-Mutuel Wagering Code: 79100000				
Serv	ice/Budget Entity: Slot Machine Regulation	Code: 79100500			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
32	Percent of slot applications processed within 90 days	100%	100%	100%	100%
33	Number of slot applications processed	3,000	2,689	3,500	3,500
34	Percent of slot tax dollars collected compared to permitholder liability	100%	100%	100%	100%
35	Total slot revenue collections compared to slot revenue expenditures	\$698.63	\$730.60	\$750.00	\$750.00
36	Number of slot operating days (total of all slot facilities)	1,825	1,825	2,100	2,100
37	Percent of operating days inspected	100%	100%	100%	100%

Program: Hotels and Restaurants Code: 79200000					
Serv	ice/Budget Entity: Compliance and Enforcement	Code: 79200	100		
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
38	Percent of licensees in compliance with all laws and regulations for food service and public lodging establishments	90%	93%	90%	Delete
39	Percent of licensees in compliance with all laws and regulations for elevators, escalators and other vertical conveyance devices	94%	97%	94%	Delete
40	Percent of elevators, escalators and other vertical conveyance devices inspected according to statute	95%	96%	95%	95%
41	Percent of elevators, escalators and other vertical conveyance devices in delinquent status that were physically observed or served by division resulting in enforcement cases	92%	97%	92%	Delete
42	Percent of elevators, escalators and other vertical conveyance devices in sealed status that were physically observed by division	75%	79%	75%	Delete
43	Number of licensees for elevators, escalators and other vertical conveyance devices	48,000	49,552	49,000	49,000
44	Percentage of elevator certificates of operation processed within 30 days	95%	98%	95%	97%
45	Number of inspections for food service and public lodging establishments	145,000	151,512	145,000	Delete
46	Number of call back inspections for food service and public lodging establishments	23,000	22,600	23,000	Delete
47	Percent of hotel and restaurant licenses processed within 30 days	97%	99%	97%	Delete
48	Number of licensees for public lodging and food service establishments	80,000	83,867	81,000	82,000
49	Percent of food establishments inspected according to statute	98%	98%	98%	98%
50	Percent of lodging establishments inspected according to statute	99%	99%	99%	99%
51	Percent of accident reports submitted timely (i.e., within 5 working days of incident)	75%	89%	80%	Delete

Prog	ram: Alcoholic Beverages and Tobacco	Code: 79400000			
Serv	ice/Budget Entity: Compliance and Enforcement	Code: 79400	100		
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
	Percent of total retail alcohol and tobacco licensees and permit holders inspected	43%	46.85%	43%	43%
53	Percent of alcoholic beverages and tobacco retailers tested found to be in compliance with underage persons' access	89%	91.4%	89%	89%
54	Number of licensees	71,541	72,781	71,541	71,541

Prog	ram: Alcoholic Beverages and Tobacco	Code: 79400000			
Service/Budget Entity: Standards and Licensure Code: 79400		200			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	
55	Percent of license applications processed within 90 days	98%	98%	98%	98%
56	Number of applications processed	38,900	37,433	38,900	38,900

Prog	rogram: Alcoholic Beverages and Tobacco Code: 79400000				
Serv	ice/Budget Entity: Tax Collection	Code: 79400300			
	Approved Performance Measures for FY 2010-11	Approved Standards FY 2010-11 (Numbers)	Prior Year Actual FY 2010-11 (Numbers)	Approved Standards FY 2011-12 (Numbers)	Requested FY 2012-13 Standard (Numbers)
57	Percent complying wholesale/retail licensees on yearly basis	94%	99%	94%	94%
58	Percent of retail and wholesale tax dollars identified by audit that were collected	99%	99%	99%	99%
59	Collections per dollar of auditing expenditure	\$248	\$304	\$248	\$300
60	Number of audits conducted	28,816	28,326	28,816	28,816

Program: Florida Condominiums, Timeshares and Mobile Homes Co		Code: 79800000			
Service/Budget Entity: Compliance and Enforcement		Code: 79800100			
	Approved Performance Measures for	Approved Standards	Prior Year Actual FY	Approved Standards	Requested FY 2012-13
	FY 2010-11	FY 2010-11	2010-11	FY 2011-12	Standard
		(Numbers)	(Numbers)	(Numbers)	(Numbers)
61	Percent of administrative actions resulting in consent orders	90%	89%	90%	90%
62	Average number of days to resolve cases submitted for arbitration	95	32	95	95
63	Number of cases closed (arbitration)	550	428	550	550
n4	Average number of days to resolve investigations of consumer complaints	90	53	90	90
65	Number of consumer complaints closed	3,400	4,540	3,400	3,400
66	Percent of permanent licenses issued and filings reviewed as prescribed by laws	95%	100%	95%	98%
67	Total number of filings and licenses processed	4,000	2,145	4,000	3,250



Assessment of Performance for Approved Performance Measures – LRPP Exhibit III

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT				
Program: Service O	ty: Customer Contac		- - - -	
Action: ☐ Performance Assessment of Outcome Measure ☐ Performance Assessment of Output Measure ☐ Deletion of Measure ☐ Adjustment of GAA Performance Standards				
Approved Standard	Actual Performance Results	Difference (Over/Under)	Percentage Difference	
1,500,000	1,113,554	386,446	25.76%	
Factors Accounting for the Difference: Internal Factors (check all that apply): Personnel Factors Competing Priorities Previous Estimate Incorrect Explanation: The output measure was not achieved during FY 2010-11 as a result of continued improvement in application processing timelines, which reduces the need for customer to cal the department repeatedly to check the status of their application. New online application processing software called Versa Online (VO) was implemented by the Department in FY 2010/11. VO has significantly reduced the need for potential licensees to send in paper checks and applications, thereby allowing them to submit electronic applications as well as credit card information to cover their licensing fees simultaneously through the department's internet portal. Improved FAQs on the Department's website have contributed to the reduction in calls to the Call Center. Adequate level of call center staff and improved call agent training have improved first contact resolution and reduced the need for repeat calls from the customer.				
External Factors (check all that apply): Resources Unavailable Legal/Legislative Change Natural Disaster Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission Explanation: N/A				

Management Efforts to Address Difference	s/Problems (check all that apply):
Training	Technology
Personnel	Other (Identify)
Recommendations:	Other (identity)
None	
Notic	

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT				
Department: Business and Professional Regulation Program: Service Operations Service/Budget Entity: Central Intake and Licensure Measure: Number of initial applications processed Action: Performance Assessment of Outcome Measure Performance Assessment of Output Measure Adjustment of GAA Performance Standards				
Approved Standard	Actual Performance Results	Difference (Over/Under)	Percentage Difference	
125,000	113,293	11,707	9.37%	
Factors Accounting for the Difference: Internal Factors (check all that apply): Personnel Factors Competing Priorities Previous Estimate Incorrect Other (Identify) Explanation: The continued economic downturn and the slump in the real estate market perpetuate the reduction in the number of applicants applying for state licenses. However, with the introduction of the Home Inspection and Mold Services programs, there has been a 5% increase in initial applications processed compared to FY 2009-10.				
External Factors (check all that apply): Resources Unavailable Legal/Legislative Change Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission Explanation: The standard that was previously approved was based strictly on an estimated applicant population. However, with the slow recovery in the Real Estate market and related trades, it is anticipated the level of initial applications will increase to meet the output standard.				
Management Efforts to Address Differences/Problems (check all that apply): Training Personnel Other (Identify) Recommendations:				

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT					
Department: <u>Business and Professional Regulation</u> Program: <u>Professional Regulation</u> Service/Budget Entity: <u>Compliance & Enforcement</u> Measure: <u>Percent of farm labor contractors inspected, found to be in compliance with the law</u>					
Action: ☐ Performance Assessment of Outcome Measure ☐ Performance Assessment of Output Measure ☐ Adjustment of GAA Performance Standards ☐ Revision of Measure ☐ Deletion of Measure					
Approved Standard	Actual Performance Results	Difference (Over/Under)	Percentage Difference		
89%	97%	8%	8%		
Factors Accounting for the Difference: Internal Factors (check all that apply): Personnel Factors Competing Priorities Previous Estimate Incorrect Other (Identify) Explanation: Investigators are taking every opportunity to educate farm labor contractors and employers on the regulations governing farm labor contracting. This reduces the number of violations. Additionally, compliance can often be achieved during the course of the inspection. This has proven to be the most effective method of providing immediate protection for the farm workers.					
External Factors (check all that apply): Resources Unavailable Legal/Legislative Change Natural Disaster Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission Explanation:					
Management Efforts to Address Differences/Problems (check all that apply): Training Personnel Other (Identify) Recommendations:					

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation Program: Professional Regulation** Service/Budget Entity: Compliance and Enforcement Measure: Percentage of employers brought into compliance with child labor laws on follow-up investigations Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure Deletion of Measure Adjustment of GAA Performance Standards **Approved Standard** Difference **Actual Performance** Percentage (Over/Under) Difference Results 91% 90% 1% 1% **Factors Accounting for the Difference: Internal Factors** (check all that apply): Personnel Factors Staff Capacity **Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation:** External Factors (check all that apply): Resources Unavailable **Technological Problems Natural Disaster** Legal/Legislative Change **Target Population Change** Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** Continued noncompliant actions by employers after training and notice of warning, an increase in the number of inspections, and the addition of sweeps were contributing factors for the 1% difference in output measures. Management Efforts to Address Differences/Problems (check all that apply): Technology Personnel Other (Identify) Recommendations: Provide additional educational materials and training to ensure compliance on followups.

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation Program: Professional Regulation** Service/Budget Entity: Compliance and Enforcement Measure: Percent of licenses that correct violations through alternative means (notice of non-compliance, citations or alternative dispute resolution) Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure Deletion of Measure Adjustment of GAA Performance Standards Difference **Approved Standard Actual Performance** Percentage (Over/Under) Difference Results 46% 41% 5% 5% **Factors Accounting for the Difference:** Internal Factors (check all that apply): **Personnel Factors** Staff Capacity **Competing Priorities** Level of Training **Previous Estimate Incorrect** Other (Identify) **Explanation: External Factors** (check all that apply): Resources Unavailable **Technological Problems** Legal/Legislative Change **Natural Disaster Target Population Change** Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The downturn in the housing and credit markets caused an increase in financial woes that impacted the number of complaints resolved through alternative dispute resolution. The number of complaints and enforcement actions totaled 10,542 in FY 2010 – 11. In FY 2011 - 12 complaints are expected to be approximately 11,385 (based on the U.S. Bureau of Labor Statistic's projections on employment increases for the period, 2008 -2018). Management Efforts to Address Differences/Problems (check all that apply): **Training** Technology Other (Identify) Personnel

Recommendations:				
Action should be taken to determine if alternative dispute resolution can be employed in				
other professions, as applicable.				

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation Program: Professional Regulation** Service/Budget Entity: Compliance and Enforcement Measure: Number of licensees Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance Difference** Percentage Results (Over/Under) Difference 808,126 762,339 45,787 5.67% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity** Competing Priorities Level of Training Previous Estimate Incorrect Other (Identify) **Explanation:** Internal factors There are no significant internal factors accounting for this difference. See external factors below. **External Factors** (check all that apply): Resources Unavailable **Technological Problems Natural Disaster** Legal/Legislative Change **Target Population Change** Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The slow expansion of Florida's economic activity (in some sectors) negatively impacted the achievement of the standard. Management Efforts to Address Differences/Problems (check all that apply): Training Technology Personnel Other (Identify)

Recommendations:				
This standard should be monitored to properly adjust for consistency with changes in the economy and other factors that influence achieving the standard.				

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Department of Business and Professional Regulation Program: Pari-Mutuel Wagering** Service/Budget Entity: Pari-Mutuel Wagering Measure: Number of races and games monitored Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage **Results** (Over/Under) Difference 72,000 62,667 9,333 12.96% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity** Competing Priorities Level of Training **Previous Estimate Incorrect** Other (Identify) **External Factors** (check all that apply): Resources Unavailable Technological Legal/Legislative Change **Problems Natural Disaster** Other (Identify) **Target Population Change** This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The department did not achieve the approved standard for this measure in FY 2010-2011 due to statutory changes that allowed permitholders to operate cardrooms separate from live racing. As a result, permitholders reduced the number of races and games conducted during FY 2010-2011, to statutorily required benchmarks. Management Efforts to Address Differences/Problems (check all that apply): Training Technology Personnel Other (Identify) Recommendations:

Changes by permitholders in the number of races and games monitored are not within the control of the Division of Pari-Mutuel Wagering. As a result, some permitholders held less live performances, races, and games for the division to monitor. Although not conducting as many live performances, the facilities remain open for cardroom gaming, slot gaming, and simulcast wagering. The Division will continue to monitor all live and simulcast performances, cardroom and slot gaming, and ensure the total number of performances are held as required by statute. The division has confirmed that the number of races and games licensed for 2010/2011 has decreased; mostly due to the separation of cardroom gaming and live racing, and the arrival of slot gaming to our state. Therefore, the department will request reducing the standard for this measure from the current 72,000 to 65,000 in 2011-2012, and to 60,000 in 2012-2013.

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Department of Business and Professional Regulation Program: Pari-Mutuel Wagering** Service/Budget Entity: Pari-Mutuel Wagering Measure: Number of Audits Conducted Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage Results (Over/Under) Difference 72,550 63,544 9,006 12.41% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity** Level of Training Competing Priorities **Previous Estimate Incorrect** Other (Identify) External Factors (check all that apply): Resources Unavailable Technological Legal/Legislative Change **Problems Natural Disaster** Other (Identify) **Target Population Change** This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The department did not achieve the approved standard for this measure in FY 2010-2011 for several reasons: 1) Permitholders are no longer required to have live racing to operate their cardroom. 2) The permitholders that may operate slot gaming have cut performances back to hold only the number required by statute. Therefore, there are fewer actual performances held and measured. Management Efforts to Address Differences/Problems (check all that apply): Training Technology

Personnel Recommendations:	Other (Identify)		
Changes by permitholders in the number of races at the control of the Division of Pari-Mutuel Wagering.			
cased on the number of races and games currently licensed, and continuing ossibilities of permitholders adjusting their performance schedule, the department equests reducing the standard for the measure from 72,550 to 65,000 in 2011-2012 and then to 60,550 in 2012-2013.			

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT				
Department: Business and Professional Regulation Program: Pari-Mutuel Wagering Service/Budget Entity: Office of Operations Measure: Number of slot applications processed Action: Performance Assessment of Outcome Measure Performance Assessment of Output Measure Adjustment of GAA Performance Standards				
Approved Standard	Actual Performance Results	Difference (Over/Under)	Percentage Difference	
3,000	2,689	311	10.37%	
Factors Accounting for the Difference: Internal Factors (check all that apply): Personnel Factors Competing Priorities Devel of Training Previous Estimate Incorrect Explanation: The estimated number of applications was based upon the possibility of an additional slot facility opening. Since no additional slots facilities opened in FY 2010/2011, the number of applications processed was lower than estimated.				
External Factors (check all that apply): Resources Unavailable Legal/Legislative Change Natural Disaster Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission				
Explanation:				
Management Efforts to Address Differences/Problems (check all that apply): ☐ Training ☐ Technology ☐ Personnel ☒ Other (Identify)				
Recommendations: The division still anticipates additional slot facilities will open (Hialeah, Miami Jai Alai, and Dania Jai Alai); however it is uncertain when this will occur.				

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT					
Department: <u>Business and Professional Regulation</u> Program: <u>Hotels and Restaurants</u> Service/Budget Entity: <u>Compliance and Enforcement</u> Measure: <u>Number of call back inspections for food service and public lodging establishments</u>					
Action: ☐ Performance Assessment of Outcome Measure ☐ Performance Assessment of Output Measure ☐ Adjustment of GAA Performance Standards ☐ Revision of Measure ☐ Deletion of Measure					
Approved Standard	Actual Performance Results	Difference (Over/Under)	Percentage Difference		
23,000	22,600	400	1.74		
Factors Accounting for the Difference: Internal Factors (check all that apply): Personnel Factors Competing Priorities Previous Estimate Incorrect Cother (Identify) Explanation: This expected output change is a direct result of the division's focus on risk factors during restaurant inspections. The call-back inspection process was refined to focus on those establishments that posed the greatest risk to public health and safety. External Factors (check all that apply): Resources Unavailable Resources Unavailable Resources Unavailable Date of Training Tother (Identify) Technological Problems Resources Unavailable Date of Technological Problems Date of Technological Problems Current Laws Are Working Against The Agency Mission Explanation:					
Management Efforts to Address Differences/Problems (check all that apply): Training Personnel Other (Identify) Recommendations: This measure has been marked for deletion because it is redundant – already included/counted in #45 – Number of inspections for food service and public lodging establishments.					

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation Program: Alcoholic Beverages and Tobacco** Service/Budget Entity: Bureau of Licensing / Standards & Licensure Measure: Number of applications processed Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage Results (Over/Under) Difference 3.77% 38,900 37,433 1,467 **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation: External Factors** (check all that apply): Resources Unavailable **Technological Problems Natural Disaster** Legal/Legislative Change **Target Population Change** Other (Economy) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The division processes all applications submitted. The reduced submission of applications may be a result of the economic downturn and the changes in financing options now available to business entrepreneurs. The reduction in new business directly impacts the submission of applications to AB&T. Management Efforts to Address Differences/Problems (check all that apply): Technology Training Personnel Other (Identify) **Recommendations:** None

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business & Professional Regulation** Program: Florida Condominiums, Timeshares, and Mobile Homes Service/Budget Entity: Compliance and Enforcement/79800100 Measure: Percent of administrative actions resulting in consent orders Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage **Results** (Over/Under) Difference 1% 1% 90% 89% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation:** This measure is for the purpose of tracking the percentage of the division's administrative cases that are resolved by consent order as opposed to final order. The consent order resolution is less time consuming and more cost effective. The data for this measure is collected by selecting all compliance cases that are recommended for administrative action (Case Status of AA) and comparing it to the number of cases resolved by consent order. For FY 2010/11, 46 cases were recommended for administrative action and 41 cases were resolved with consent orders. However, not all of the recommendations for administrative action actually end up in the administrative process. The number of recommendations for administrative action that did not result in administrative action can be attributed to respondents having no assets to proceed against, repealed jurisdiction or cases resolved by other methods. If the division were to compare only those cases that actually proceeded to administrative action (44 cases) to the number of cases resolved with consent orders (41 cases), the percentage would be 93% which would exceed the division's approved standard. **External Factors** (check all that apply): Resources Unavailable **Technological Problems** Legal/Legislative Change **Natural Disaster Target Population Change** Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:**

Management Efforts to Address Difference	es/Problems (check all that apply):
Training	☐ Technology
Personnel	Other (Identify)
Recommendations:	
None.	

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation** Program: Florida Condominiums, Timeshares, and Mobile Homes Service/Budget Entity: Compliance and Enforcement Measure: Average number of days to resolve cases submitted for arbitration Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage **Results** (Over/Under) Difference 95 32 63 66% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors Staff Capacity **Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation:** The current performance standard expects arbitration cases to be resolved in an average of 95 days. The division resolved cases significantly faster than this expectation. This performance is largely due to an experienced and skilled staff. Efforts must be made to retain an experienced staff otherwise performance gains will be lost. The difference also may be explained by the methodology utilized for this measure. For FY 2010-11, the measure focused on the time it took arbitrators to resolve an arbitration case. Therefore, the measure included only the time during which the case was available for the arbitrator to work on it. The time that the case was unavailable due to procedural requirements was deducted. This time is referred to as abatement periods. The abatement periods included: 1) Abeyances – including, but not limited to, informal settlement negotiations, dispute overlap with fair housing, or pass through to court. 2) Continuance/additional time at the parties' request. 3) Mediation 4) Time to serve the arbitration petition on the respondent(s). 5) Time for a party to file a response as set by statute or rule. For example, by administrative rule, a respondent is permitted 20 days to file an answer to a petition.

6) Scheduling of hearings and case management conferences.7) Corrective action by a party. For example, a defective petition needs to be amended before the arbitration may proceed.
The FY 2010-11 performance measure is a useful tool for measuring the performance of the arbitrators. However, it is not necessarily a valid indication of the average time to complete an arbitration proceeding. In order to be of more use to the public, it is suggested that the performance measure be based upon the average time to resolve an arbitration case excluding only those delays that are not inherent to the arbitration process. Therefore, only abatement periods 1 through 3 described above should be excluded from the time measure, as these delays are not required by the arbitration process.
External Factors (check all that apply): Resources Unavailable Legal/Legislative Change Natural Disaster Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission Explanation:
Management Efforts to Address Differences/Problems (check all that apply): ☐ Training ☐ Technology ☐ Personnel ☐ Other (Identify) Recommendations: Change methodology used to calculate performance. The performance standard of 95 days should remain the same.

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation Program: Florida Condominiums, Timeshares and Mobile Homes** Service/Budget Entity: Compliance and Enforcement **Measure: Action: Number of cases closed (arbitration)** Performance Assessment of Outcome Measure Revision of Measure **Deletion of Measure** Performance Assessment of Output Measure Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage Results (Over/Under) Difference 550 428 122 22% **Factors Accounting for the Difference: Internal Factors** (check all that apply): Personnel Factors **Staff Capacity Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation: External Factors** (check all that apply): Resources Unavailable **Technological Problems** Legal/Legislative Change Natural Disaster Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** There were a total of 422 condominium arbitration petitions filed last year. Six of the cases closed were opened during the prior year. Management Efforts to Address Differences/Problems (check all that apply): Training Technology Personnel Other (Identify) **Recommendations:** No change in the standard should be made. As the economy improves, the number of arbitration cases should increase.

LRPP Exhibit III: PERFORMANCE MEASURE ASSESSMENT **Department: Business and Professional Regulation** Program: Florida Condominiums, Timeshares, and Mobile Homes Service/Budget Entity: Compliance and Enforcement/79800100 Measure: Total number of filings and licenses processed Action: Performance Assessment of Outcome Measure Revision of Measure Performance Assessment of Output Measure **Deletion of Measure** Adjustment of GAA Performance Standards **Approved Standard Actual Performance** Difference Percentage Results (Over/Under) Difference 4,000 2,145 1,855 46.38% **Factors Accounting for the Difference:** Internal Factors (check all that apply): Personnel Factors **Staff Capacity Competing Priorities** Level of Training Previous Estimate Incorrect Other (Identify) **Explanation:** External Factors (check all that apply): Resources Unavailable **Technological Problems** Legal/Legislative Change Natural Disaster Target Population Change Other (Identify) This Program/Service Cannot Fix The Problem Current Laws Are Working Against The Agency Mission **Explanation:** The real estate market as a whole and particularly Florida's condominium market is in decline as reflected by the number of filings received over the last five years: FY 2006/07 - 8,278 filings received; FY 2007/08 - 4,684 filings received; FY 2008/09 -3,144 filings received; FY 2009/10 - 2,521 filings received and; FY 2010-11 - 2,339 filings received. It had been expected that the market would have made a greater recovery than it has to date. Management Efforts to Address Differences/Problems (check all that apply): Training Technology Personnel Other (Identify) Recommendations: None at this time.



Performance Measure Validity and Reliability – LRPP Exhibit IV

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business Professional and Regulation Program: Office of the Secretary and Administration** Service/Budget Entity: <u>Executive Direction and Support Services</u> Measure: Agency administration and support costs as a percent of total agency costs **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** This performance measure calculates the percent of administrative and support costs as compared to the total amount of expenditures of the department. Expenditures and cost information are obtained from FLAIR reports and LAS/PBS (Prior Year Expenditures – Column A01) for the Executive Direction and Support Services Budget Entity and the department overall total. Validity: This measure is informational and may be used for comparative purposes. This information can be useful to compare year to year how the administrative costs compare to overall departmental costs. Reliability: The data utilized to calculate this measure is dependable and accurate. The final fiscal year-end FLAIR and LAS/PBS totals are used in the calculation of the actual performance result.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business Professional and Regulation Program: Office of the Secretary and Administration** Service/Budget Entity: <u>Executive Direction and Support Services</u> Measure: Agency administration and support positions as a percent of total agency positions **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** This performance measure calculates the percent that administrative and support positions total as compared to the total number of authorized positions within the department. The final year-end Position and Rate Ledger for the department is utilized to determine the actual number of authorized positions in the Executive Direction and Support Services Budget Entity as well as the total number of authorized positions within the department. Validity: This measure is informational and may be used for comparative purposes. The data can be useful to compare year to year the percentage of administrative positions as compared to total number of positions within the department. Reliability: The data utilized to calculate this measure is dependable and accurate. The calculation to determine the actual standard is based on data from the Position and Rate Ledger maintained by the Governor's Office of Policy and Budget.

Department: Business Professional and Regulation

Program: Service Operations

Service/Budget Entity: Customer Contact Center

Measure: Percent of calls answered

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source - DBPR KPI (Key Performance Indicator) Maintenance Page.

Data is collected and stored in Brio Reports using Genesys software. Brio Reports is a reporting tool used to analyze and measure historical performance of each call center agent, each team, the organization and the caller Virtual queues. It is displayed in a real time reporting system referred to as Call Center Pulse. This historical information is used by the Customer Contact Center to establish and revise strategic performance objectives and drive performance improvement. Various reports may be run on demand by any employee having access to Brio Reports.

The data collection begins with the incoming call arriving in the Edify server. The call is then routed to the Genesys server that identifies the call and other relevant information. The server logic then reviews the routing criteria, determines where to route the call and delivers the call to an agent's desktop. The caller may use the self-serve feature through the Interactive Voice Response System instead of requesting an agent. In addition, after being routed to the agent's desktop, the agent uses a Siebel Customer Relationship Management computer application to enter further information concerning the call.

Validity:

These tools measure the percent of agent assisted calls answered by DBPR. The Customer Contact Center is the single point of contact for answering incoming calls for various licensing and professions associated with DBPR. This measure facilitates the identification of real-time and historical call volume, staffing needs, training and strategic planning for peak workload periods such as license renewal.

Reliability:

Real-time and historical data is accurate, reliable, and relevant to performance measurement and reporting.

Department: Business and Professional Regulation

Program: Service Operations

Service/Budget Entity: Customer Contact Center

Measure: Number of calls answered

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
$\overline{\boxtimes}$	Backup for performance measure.

Data Sources and Methodology:

Data Source - DBPR KPI (Key Performance Indicator) Maintenance Page.

Data is collected and stored in Brio Reports using Genesys software. Brio Reports is a reporting tool used to analyze and measure historical performance of each agent, each team, the organization and the caller Virtual queues displayed in Call Center Pulse. This historical information is used by the Customer Contact Center to establish and revise strategic performance objectives and drive performance improvement. Any employee having access to Brio Reports may run various reports on demand.

The data collection begins with the incoming call arriving in the Edify server. The call is then routed to the Genesys server that identifies the call and other relevant information. The logic then reviews the routing criteria, determines where to route the call and then routes the call to an agent's desktop. The caller may use the self-serve feature through the Interactive Voice Response System instead of requesting an agent. In addition, after arriving at the agent's desktop, the agent uses a Siebel Customer Relationship Management computer application to enter further information concerning the call.

Validity:

These tools measure the number of calls received by DBPR, including those that are self-serviced via the automated phone system and the calls that are agent assisted. Since the Customer Contact Center is responsible for answering incoming calls for various licensing and professions associated with DBPR, this measure facilitates the identification of real time and historic performance and strategic planning for peak workload periods such as license renewal. This measure is a factor in determining staffing needs and cost allocations among the department's divisions and boards.

Reliability:

Real-time and historical data is accurate, reliable, and relevant to performance measurement and reporting.

Department: Business and Professional Regulation

Program: Service Operations

Service/Budget Entity: Central Intake

Measure: Percent of applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source -The Single Licensing System (LicenseEase) data yields the number of licensure and examination applications processed for each board over a given period of time (day, week, month, quarter, and year). Based on the nature of an applicant's request, the licensing system has designated transaction codes that allow the department to determine the various applications that are processed for each board. Through an in-depth study that was conducted, the department also has designated specific timings for each transaction.

The production data is collected utilizing a Sequel Rule (SQL) that considers various types of transactions that are processed by the bureau. The SQL evaluates the categories of work type that is organized by program areas

Validity:

This performance measure calculates the percent of applications processed within 90 days. The statutory reference for this is Ch. 120.60, F.S. "Processed" is defined as receiving, initially reviewing, and determining if the application is complete or incomplete. If the application is incomplete, a request for additional information (deficiency letter) is mailed to the applicant.

This is a valid and reliable measure to determine if the department is meeting the statutory obligation to licensees. The initial review of an application is completed within 30 days of receipt of the application. If the application is complete at that time, the request is processed; however, the department has 90 days to either approve or deny an application if further review of the application is necessary.

Reliability:

The use of SQL Rule is a reliable tool to determine performance numbers that does not require manual tabulation of data. This particular performance data, percent of applications processed within 90-days, is an accurate, dependable indicator, and consistent performance measure. The economic trends and conditions have a serious

impact on the number of applications that are received each year. However, the applications processed are reported in a percent value and is a reliable compliance measure that comparable year to year.
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Department: Business and Professional Regulation

Program: Service Operations

Service/Budget Entity: Central Intake

Measure: Percent of renewals mailed no less than 90 days prior to license

expiration dates

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source - DBPR KPI (Key Performance Indicator) Maintenance Page and Renewal Administration and Distribution manual count (RAD).

This data is compiled manually by the RAD unit and reported monthly, subtotaled by profession, and then grand totaled. The monthly reports are then summarized quarterly and yearly.

Validity:

This performance measure of application processing activity measures a statutorily mandated performance timeline directly addressing notification of licensees whose licenses are approaching expiration.

This measure calculates the percent of license renewal notices which are processed and mailed to the licensees scheduled for license renewal, within 90 calendar days of the date that the license is due to expire. This is consistent with Ch. 455.273 (1), F.S., which states in relevant part: "At least 90 days before the end of a licensure cycle, the Department of Business and Professional Regulation shall: (a) Forward a licensure renewal notification to an active or inactive licensee at the licensee's last known address of record with the department. (b) Forward a notice of pending cancellation of licensure to a delinquent status licensee at the licensee's last known address of record with the department."

Reliability:

The data source, the RAD manual count, is a reliable source of performance data as it is collected at regular intervals. This measure has been used for numerous years to document the number of license renewal notifications mailed out with no sustained challenge to the data accuracy. This data is an accurate, dependable and consistent performance measure.

Department: Business and Professional Regulation

Program: Service Operations

Service/Budget Entity: Central Intake

Measure: Number of initial applications processed

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source -The Single Licensing System (LicenseEase) provides the number of licensure and examination applications processed for each board over a given period of time (day, week, month, quarter, and year). Based on the nature of an applicant's request, the licensing system has designated transaction codes that allow the department to determine the various applications that are processed for each board. Through an in-depth study that was conducted, the department also has designated specific timings for each transaction.

The production data is collected utilizing a Sequel Rule (SQL) that considers various types of transactions that are processed by the bureau. The SQL evaluates the categories of work type that is organized by program areas

Validity:

This performance measure counts the number of initial applications processed. For the purposes of the measure, "processed" in this sense is defined as receiving, initially reviewing, and determining if the application is complete or incomplete. If the application is incomplete, a request for additional information (deficiency letter) is mailed to the applicant. For the purpose of this measure, "initial application" means the first time an application is submitted to the department for licensure.

Reliability:

The use of SQL Rule is a reliable tool to determine performance numbers that do not require manual tabulation of data. This particular performance data, number of initial applications processed, is an accurate, dependable indicator, and consistent performance measure. The economic trends and conditions have a serious impact on the number of applications that are receive each year.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: <u>Testing and Continuing Education</u>

Measure: Percent of non-deficient, complete provider and individual course

applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source – License Ease System and Crystal Reports

The Bureau of Education and Testing reviews and determines compliance with the specific board rule or statutory requirements when receiving provider and course applications. Once information is entered into the licensing system, the system begins tracking time to completion. Applications are placed on hold status in the licensing system if the application needs board approval or if additional review by a department consultant is required. Such actions may occur outside the 90 day processing window. Applications that are deficient are also placed on hold status to allow providers an opportunity to respond to deficiency notifications and submit supplemental information to make the application complete.

Validity:

A non-deficient application is one that is complete at the time of receipt and can be processed immediately providing all required information as set forth by board rule or statute.

A deficient application needs additional information from the provider and must be changed or corrected so it meets applicable requirements.

This measure provides for the percentage of non-deficient continuing education and provider applications processed within 90 days of receipt. The intent is to ensure compliance with processing requirements as established in performance measures.

Reliability:

Application date is captured in the licensing system to track the length of processing time for each application and a system generated report is utilized to produce quarterly and annual reporting figures.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation Program: Professional Regulation Service/Budget Entity: Testing and Continuing Education Measure: Number of candidates tested

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The number of candidates tested is collected from various data sources, including utilizing the CAT Global software and manual counts. The figures for computer based testing figures (CBT) are obtained from the CAT Global software program through Bureau of Education and Testing's CBT vendor, Pearson Vue. The candidate counts for the paper and pencil examination are compiled from the manual examination reports that are prepared at each examination administration at each site.

Validity:

A candidate tested is an applicant that has been approved either by the Board or department, scheduled for a specific testing date and time, and takes the licensure examination for which he/she was scheduled.

This measure provides the number of candidates tested on a quarterly or annual basis (depending on the report due date) of eligible applicants that have been approved, scheduled, and have taken a licensure examination that is required in order to obtain a license for a specific profession. Licensure examinations are conducted to ensure that the applicant has an acceptable knowledge or competency level for the profession which he/she is seeking licensure.

Reliability:

The CBT candidate counts are obtained from the CAT Global System, whereas the paper and pencil examination counts are collected manually at the exam site. An Excel spreadsheet is maintained to track all candidate count figures for paper and pencil examinations. The spreadsheet reduces the number of errors in calculating the total counts manually.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: <u>Testing and Continuing Education</u>

Measure: Number of non-deficient, complete provider and individual course

applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Data Source - LicenseEase System and Crystal Reports

The Bureau of Education and Testing reviews and determines compliance with the specific board rule or statutory requirements when receiving providers and course applications. Once information is entered into the licensing system, the system begins tracking time to completion. Applications are placed on hold status in the licensing system if the application needs board approval or if additional review by a department consultant is required. Applications that are deficient are also placed on hold status to allow providers an opportunity to respond to deficiency notifications and submit supplemental information to make the application complete. A system generated report is utilized to produce quarterly and annual reporting figures.

Validity:

A non-deficient application is one that is complete at the time of receipt and can be processed immediately providing all required information as set forth by board rule or statute.

A deficient application needs additional information from the provider and must be changed or corrected so it does meet applicable requirements.

This measure provides for the number of non-deficient continuing education and provider applications processed within 90 days of receipt. The intent is to ensure compliance with processing requirements as established in our performance measures.

Reliability:

Application data is captured in the licensing system to track the length of processing time for each application and a system generated report is utilized to produce quarterly and annual reporting figures.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of licensees in compliance with all laws and regulations

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

This data is a measurement of the number of citations and final orders filed against licensees compared to the total licensee population. Data originates by complaints initiated by the public, regulatory agencies, licensees and/or the department which are received in the central office or any of multiple regional offices. Upon initiation of a complaint, a review is made by a complaint analyst and codes are assigned to delineate the profession to which the complaint pertains, the nature of the violation, the source of the complaint, and various other identifying information. Subsequently, status codes and disposition codes are assigned to denote when a particular matter has been resolved with a Citation or Final Order. A Citation is issued in matters when a board, or the department when there is no board, has adopted rules to designate as citation violations those violations for which there is no substantial threat to the public health, safety, and welfare. If the subject of the citation fails to dispute the allegations contained therein within 30 days, the citation is filed with the department's agency clerk. Upon the filing of a citation with the clerk, it becomes a final order effecting discipline. Also, when a complaint is investigated and sent to the legal section for possible prosecution for any violation that a citation cannot be issued, it may result in a final order being issued by the board or department. The divisions of Professions, Real Estate, and Certified Public Accounting effect discipline against licensees through the issuance of citations and final orders. All three divisions are included in this measure.

All code assignments are input into a database application system known as the LicenseEase System. Data is validated by daily and monthly review by a supervisor and/or attorney in each office or by random sample reviews twice annually by a supervisor in each office. Deficiencies are corrected upon discovery.

Thereafter, a query will be made for the number of citations and final orders filed by the three participating divisions during the current fiscal year. The SQL Navigator query/report that is run by the data steward to obtain the data is entitled 'Disposition Count by Board'. The sum of those numbers will be subtracted from the sum of the active licensee populace at the close of the fiscal year for those divisions. The

difference is to be divided by the total number of active licensees at the close of the fiscal year. The number derived will be multiplied by 100 in order to obtain the percent of licensees that are in compliance with all laws and regulations.

Validity:

This measure addresses the department's ability to achieve an increase in the compliance of standards by licensees. Further, it relies on the assumption that licensees that were not disciplined through the issuance of a citation or final order are in compliance with all laws and regulations. An increase in the percent of licensees in compliance with all laws and regulations results in an increase in the compliance of standards by licensees. The citations are mostly handled in the pre-legal stages while final orders are often a result of litigation by the legal staff. The number of final orders issued is a shared responsibility and the results are not completely within the control of the three divisions.

issued is a shared responsibility and the results are not completely within the control of the three divisions.
Reliability: Information is maintained and retrieved from the tracking system (LicenseEase System) designed for the agency to accurately document case history/status. Users have been trained to query data for performance measures as well as other required reporting. Departmental complaint analysts create unique data files for every complaint received and coding is validated by a supervisor or by legal staff in each office. Data regarding the filing of citations and final orders is input by complaint analysts or administrative staff and is validated by daily and monthly review by a supervisor or by legal staff.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of farm labor contractors inspected, found to be in compliance

with the law

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
$\overline{\nabla}$	Backup for performance measure

Data Sources and Methodology:

Data for this measure is obtained from the Farm Labor Program's LicenseEase reports. The information is then matched with documents and reports from the field investigators which are submitted to the central office on a weekly and monthly basis. These reports include the number of farm labor contractors inspected for compliance with the Florida farm labor law, number of warnings issued, field citations issued, cases of unregistered activity developed, complaints received, wages recovered, money penalties assessed, money penalties received, and mediations completed.

Compliance and Enforcement activity are generated through two (2) sources. First, The Department may receive a complaint (written or verbal) from a farm worker or other sources, of unregistered activity or non-compliance with the farm labor laws. These complaints are logged and assigned to an investigator in the geographical area nearest to the complainant or the site of the allegation. Investigators are located in agriculturally significant areas throughout the state. Second, the investigator, through routine canvassing of their assigned area, may observe non-compliance of the laws when conducting field compliance inspections of farm labor contractor activity. Compliance inspections include; safety/health inspections, payroll audits, passenger vehicle inspections, and field sanitation inspections. Depending on the nature, severity and number of violation(s), the investigator may elect to issue a warning, field citation, or develop a case to be sent to legal for prosecution. In all instances, these actions are properly documented and forwarded to the Central office for recording and maintenance. Penalties for non-compliance with farm labor laws include a warning for a first-time offense, money penalties up to \$2,500 per violation, per day; suspension and revocation of registration. Penalties and sanctions are progressive, with repeat violators/offenders receiving the harshest penalties.

Validity:

The measure is a valid indicator of overall program effectiveness and goals because it captures all key performance indicators and justifies the program's responsibility to

enforce the farm labor laws, through education, routine field inspections, and prosecution. Through the monitoring of enforcement activity data, the program can document the number of field compliance inspections, warnings issued, field citations issued, cases developed, type of violation, amount of money penalties assessed and collected. The overall compliance rate is a percentage of the number of inspections performed, minus exemptions, versus the number of inspections resulting in noncompliance. Reliability: The raw data from field investigators is compiled and sent to the central office for recording and maintenance. Factors include crop yields, market trends, weather/crop damage/diseases, worker availability and wages. A farm labor contractor may be inspected for compliance with the farm labor law on several occasions during the growing season. There are five main activities associated with farm labor that may present the investigator with opportunities to conduct field inspections. Those activities are pre-harvesting, which include field preparation, planting, cultivating, harvesting and post-harvesting.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of employers brought into compliance with child labor laws on

follow-up investigations

Action (check one):	
□ F	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
□ F	Requesting new measure.
\boxtimes E	Backup for performance measure.

Data Sources and Methodology:

Beginning in FY 2007-08, the data for this measure has been maintained and tracked on the department's license system (LicenseEase). It is designed to track the entire complaint process, and all complaint actions are entered/controlled through input by the staff in the central office. Program data used to compile the measure is collected from investigative reports prepared by child labor investigators in response to alleged child labor law violations.

An initial complaint is generated from information received in the central office. The cases are entered into the LicenseEase database and assigned to the field investigator. A Notification of Investigation which requests specific employment records is sent to the employer. The investigator reviews the documentation and completes an on site audit. Once an investigation is completed, the investigator sends the report to the Tallahassee Central Office indicating the status of the violation (compliance or noncompliance). The action is entered into the LicenseEase database system after review by the program administrator. On initial investigations, employers with investigative findings are issued a "Warning." A follow-up investigation of those cases/employers is subsequently conducted to verify whether the employer has taken remedial action to correct the violation. Those employers who have no violations found on the follow-up visits are considered to be in compliance. Those employers who have either new violations or minor infractions on the follow-up visits are issued Follow-up Warnings; employers with more substantial repeated violations are issued Civil Money Penalties. These various actions is entered into the child labor database. The LicenseEase system is gueried on a monthly basis to determine the total number of follow-up investigations conducted and the number of employers in compliance (no CMP's) as a result of the follow-up reviews.

Validity:

The measure is a valid indicator of overall program results. It is also an appropriate measure of ensuring that employers are brought into compliance with the law and represents the program's overall objective. LicenseEase captures and reports data

based on information gathered by child labor investigators as investigations are completed, verified and entered by the Tallahassee Central Office.

Investigators use data that is taken directly from the payroll/time records supplied by the employer to determine if the employer is violating the law. Follow-up investigation reviews verify that the employer's employment practices are in compliance with the law.

The outcome result will be determined by dividing the number of follow-up investigations in compliance (no CMP's), by the total number of follow-up investigations conducted.

Reliability:

Source data is captured by each investigator at the time of the investigation, and reported to the central office as a compliance or non-compliance investigation. Reliability is determined by consistent application of measurement procedures used to compile data and limited access by staff to the database. All data is carefully controlled through centralized procedures. Data can also be manually assembled, and rolled up and tallied collectively for each investigator on a monthly and annual basis. Hard copy source data (compliance and investigative forms) are also maintained at the local and central office.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Number of investigations and inspections – farm labor

Ac	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
$\overline{\boxtimes}$	Backup for performance measure.

Data Sources and Methodology:

Data for this measure is collected by investigators who perform field inspections of farm labor contractors. Information regarding inspections and any violations are entered into the single licensing system LicenseEase by investigators and verified by supervisors in the Tallahassee central office. This information is matched for accuracy with the field inspection reports and other documentation submitted to the central office on a weekly and monthly basis by the field Investigators.

The information captured includes the number of farm labor inspections performed and the number of farm labor contractors found in non-compliance with the Farm labor law. Historically and for FY 2005-06, data for this measure was compiled in several database software including Word, Access and Excel. Beginning fiscal year 2006-07, this data has been captured and maintained in LicenseEase.

<u>Investigations</u>: Investigations are typically initiated from two sources. In most cases, violations are observed in the field by investigators performing routine inspections. In some cases, a complaint of a violation is received by the central office or from other sources. Investigations include wage complaints, field sanitation, passenger vehicle safety and authorization, worker safety, unregistered activity, failure to disclose/post terms and conditions of employment, improper payroll records, and failure to comply with other State and Federal Laws.

Inspections: The Farm Labor Program effects compliance through education and field inspections. The investigator is required to routinely canvass his/her geographically assigned area for farm labor activity, and to enter onto farms, ranches, and groves; and to physically inspect farm labor contractors for full compliance with the Florida farm labor law. Each field inspection is recorded on a department inspection form and following the completion of the inspection, a copy of the form is given to the farm labor contractor. A copy of each inspection is forwarded to the central office for proper recording. The field inspection includes: presentation of a valid and adequate certificate of licensure, department authorization to perform the identified activities,

payroll audits for adequate wage requirements and payments, field sanitation inspections, child labor violations and worker abuses.

Validity:
This measure is valid as it properly captures the number of farm labor contractors

enforcement activity and monthly submit to the central office, their number of

Program Lead in Tallahassee using the LicenseEase single licensing system.

inspections and total enforcement activity. Monthly submissions are validated by a

Reliability:

The monthly reports of each investigator detail the actual number of inspections and investigations performed each month. The total number of inspections and investigations can be verified by a supervisor by physically counting the paper inspection forms (3601s) submitted, and match those to the number of inspections and cases entered into License Ease. As a result, an accurate measure of investigator productivity can be measured and verified.

inspected for compliance, the number of farm labor contractors out of compliance, type of violations and the number of violations. Investigators record on a daily basis, their

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Number of investigations and inspections - child labor

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The data for this measure has been maintained and tracked on the department's license system, LicenseEase, beginning in Fiscal Year 2007-08.

Investigations: The number of completed investigations is pulled from the LE database. The data base has the capability to track the entire complaint process. When an investigation is complete, the investigator closes out the investigation and sends the report to the central office indicating the status of the investigation. All case actions are entered in LE by the staff in the central office.

Inspections/Training: The number of inspections/training is tracked separately. A major portion of the investigator's time is spent conducting proactive enforcement activities. Investigators target businesses that employ minors and conduct walk-in visits. This is a proactive activity to ensure that employers are aware of their responsibilities under the child labor law. During a visit, the investigator will check businesses employing minors for an updated child labor poster. The investigator will attempt to conduct a visual safety inspection of the facility, and provide training guides, child labor self-assessment packages, and any technical assistance needed. If apparent child labor violations exist, cases are opened.

The information is manually recorded in the field on the investigator's tracking log, then entered into LicenseEase. The program data used to compile the inspections/training data is then extracted from LicenseEase.

Validity:

The measure is an output of both proactive and reactive enforcement activities performed during personal contact with employers. It is also an appropriate customer service output measure to ensure the program's overall objective of bringing employers into compliance with child labor law. The system of capturing and reporting data is valid based on source data generated by investigator activities and reported by them on a daily/monthly basis.

Reliability:

<u>Investigations:</u>

Each investigator records their case activity at the time of the investigation into LicenseEase. Reliability is determined by consistent application of procedures used by investigators to record their data, enter data correctly into LicenseEase, and reviewed by Tallahassee staff. All case sensitive data is reviewed through centralized procedures. Hard copy source data (working papers including documents submitted by employers) are maintained at the local level. Beginning Fiscal Year 2008-09, all new cases are maintained in the paperless Onbase filing system. Data is comparable from year to year.

<u>Inspections/Training:</u>

The source data is recorded by each investigator at the time of the "walk-in" on a log and entered into LicenseEase upon return from the field. Reliability is determined by consistent application of measurement procedures, collected on a daily basis using the walk-in tracking log. Hard copy source data is maintained at the local level and a copy forwarded to the central office. Data would be comparable from year to year, and can be replicated comparing the investigator logs to the data investigators have entered into LicenseEase.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: <u>Compliance and Enforcement</u> Measure: <u>Percent of required inspections completed</u>

Action (check one):	
	Requesting revision to approved performance measure.
\boxtimes	Change in data sources or measurement methodologies.
	Requesting new measure.
	Backup for performance measure.

Data Sources and Methodology:

This data is a measurement of the inspections completed compared to the inspections required during the fiscal year. Inspection staff captures data regarding the results of statutorily mandated inspections of licensed barber, veterinary, and cosmetology establishments. Florida rules mandate barber, cosmetology and veterinary establishments be inspected once every two years. The inspector completes an inspection form on a mobile PDA (personal data assistant) or manually that captures data regarding the licensee that was inspected and the type of inspection. Thereafter, the data is uploaded or manually entered into the LicenseEase database. Data is validated by daily and monthly review by a supervisor in each office. Deficiencies are corrected upon discovery. The Division of Real Estate and Division of Certified Public Accounting do not perform statutorily mandated inspections, so this measure only includes data from the Division of Regulation.

At the beginning of each fiscal year, a report that lists all current active licensed barber, veterinary and cosmetology establishments is generated from LicenseEase. Barber, cosmetology and veterinary establishments with an active license require inspection biennially; plus an additional one percent of the total veterinary establishment active licensees require inspection during the current fiscal year. Additionally, Barber and Cosmetology establishments that obtained initial licensure during the fiscal year require inspection in that fiscal year. Two reports are generated at the close of the fiscal year; 'Inspections remaining BC' and 'Inspections remaining VET'. One report lists all active barber and cosmetology establishment licensees that were not inspected during the fiscal year. The second report lists all active veterinary establishments that were not inspected during the last five years. Thereafter, the number of barber, cosmetology and veterinary establishment inspections performed, obtained from the Inspections Completed query/report, is divided by the sum of the number inspections performed and the number of required inspections that were not inspected at the close of the fiscal year. The number derived will be multiplied by 100% in order to obtain the percent of required inspections performed.

Validity: This measure addresses the department's efforts regarding the deterrence of violations of standards by educating licensees regarding statute and rule requirements, and verifying compliance through regular inspections and/or audits. An increase in the percent of required inspections performed results in an increase in the department's deterrence of violations of standards for the regulated professions.
Reliability: Information is maintained and retrieved from the LicenseEase system designed for the agency to accurately document licensure actions. Users have been trained to query data for performance measures as well as other required reporting. Inspectors capture inspection information on a PDA that is uploaded or manually entered into the LicenseEase database. A supervisor in each office approves coding accuracy.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Number of enforcement actions

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The number of enforcement actions is the sum of the number of complaints received, number of investigations completed, number of notices of non-compliance (NNC's), number of citations filed, number of inspections completed, number of mediations completed, number of legal insufficiency dismissals and pending case load. This measure includes data for the Division of Regulation, Division of Certified Public Accounting, and the Division of Real Estate.

The date for this performance measure originates from two places; complaint intake and inspections. Complaints are received by the central office and can come from consumers, other government agencies, license holders or can be generated internally by the department. All complaints are input into the department's single licensing system, LicenseEase, and are analyzed for legal sufficiency. Key dates and status changes are input into LicenseEase by the staff person responsible for the case at each step of the investigation. Specific codes are also used to classify the type of case in LicenseEase by staff, such as mediation, NNC, citation, under investigation or dismissed.

Data regarding inspections is originated by the inspector who captures data regarding the result of statutorily mandated inspections of licensed barber, cosmetology and veterinary establishments. Data regarding the number of inspections performed is captured on personal data assistants (PDA's) or performed manually and is stored in the LicenseEase database.

The number of complaints received pertains to the number of complaints input into the database during the fiscal year. The complaints pertain to the various professions licensed and regulated by the department. The SQL Navigator query used to pull this information from the database by the data steward entitled 'Complaints Added'

The number of investigations completed refers to the number of files in which an investigation was performed and completed for the above referenced professions. An

investigation is considered complete when an investigator has finished his or her written report that is submitted for legal review during the fiscal year. The SQL Navigator query used to pull this information from the database by the data steward is titled "Invs Completed".

The number of notices of non-compliance refers to the number of files in which we have obtained evidence that compliance has been received after notification to the licensee during the fiscal year. The SQL Navigator query used to pull the NNC information from the database by the data steward is titled "NNCs Completed".

The number of citations filed refers to files in which a citation was issued and not disputed within the allotted time frame and, therefore, was filed during the fiscal year with the department's agency clerk as a final order affecting, at minimum, a disciplinary fine. The SQL Navigator query used to pull this information from the database by the data steward is titled "Citations Completed".

The number of inspections completed refers to the number of statutorily mandated inspections of licensed barber, veterinary and cosmetology establishments completed during the fiscal year. Inspections are performed to ensure that compliance with all applicable statutes and/or rules is met. The SQL Navigator query used to pull this information from the database by the data steward is titled "Insp Completed".

The number of mediations completed refers to the number of files in which a consumer has been made whole or has otherwise resolved the issues, which resulted in the filing of the complaint. The resolution must occur during the fiscal year. The SQL Navigator query used to pull this information from the database by the data steward is titled "Mediations Completed".

The number of legal insufficiency dismissals pertains to the number of files dismissed during the fiscal year that did not meet the level of legal sufficiency. A file is determined to be legally insufficient if the department does not regulate the activities in question, or the acts alleged, if assumed to be true, do not constitute a violation of the applicable statutes and/or rules. The SQL Navigator query used to pull this information from the database by the data steward is titled "Legally Insuff".

The pending case load pertains to all files which are awaiting initial analysis regarding legal sufficiency or have yet to be finalized by obtaining compliance through a notice of non-compliance, mediation, the filing of a citation, or completion of an investigation. The SQL Navigator query used to pull this information from the database by the data steward is titled "Open in Reg".

Thereafter, a query will be made for the number of complaints received, the number of investigations completed, inspections completed, the number of notices of non-compliance, the number of citations filed, the number of mediations completed, the number of legal insufficiency dismissals and pending case load.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of complete applications approved or denied within 90 days

Ac	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
$\overline{\mathbb{N}}$	Backup for performance measure.

Data Sources and Methodology:

The purpose of this measure is to determine the percentage of complete applications approved or denied by the professional boards in a timely manner. The time period to approve or deny an application is 90 days. The starting time for this process begins on the day a complete application is received by the department and ends on the day the applicant is approved for licensure/licensure examination, denied licensure, or the applicant withdraws the application.

A complete application is defined as an application for licensure which contains all of the information requested as part of the application process, the required fee(s), where applicable, and all supporting documentation required by statute or rule. An application is also deemed complete when the statutory deadline tolls. Pursuant to Section 120.60(1), F.S., the department must notify the applicant within 30 days after receipt of the application of any errors, omissions, and/or additional information required. Otherwise, the application is considered complete.

An applicant is determined eligible for licensure/licensure examination when all criteria set forth by statute or rule are fulfilled, or when statutory deadline tolls. Pursuant to Section 120.60(1), F.S., all applications must be approved or denied within 90 days of receipt of a complete application. Applicants that are not approved or denied within this timeframe are deemed eligible for licensure/licensure examination.

For incomplete applications, the measurement of the application processing time begins with the date that all information, documents and/or required fees are received in full. If the department fails to notify the applicant of deficiencies in the application within the statutory deadline, the beginning date of the application processing would be the 31st day after the initial receipt of the application. The ending date for measuring the time to process an application is the date an applicant's request for licensure or licensure examination is denied or approved as noted on the application or when an application is withdrawn by the applicant.

The percent of applications approved or denied within 90 days will be obtained from a Crystal Report entitled "Applications Approved or Denied within 90 Days". The percentage will be arrived at by taking the number of complete applications approved, denied, or withdrawn within 90 days of an application being deemed complete, divided by the total number of complete applications approved or denied. The Division of Professions, Division of Certified Public Accounting, and Division of Real Estate statistics are included in this measure.

Validity:

This measure determines the percentage of applications that are approved or denied in a timely manner. The 90-day turn around timeframe is statutorily mandated. The department has 30 days to notify an applicant that an application is not complete. This measure monitors statutory compliance and provides an accurate method of counting the processing days for an application. The measure only includes applications that go before a professional board for approval or denial. Applications that are processed by the Central Intake Unit are measured in a separate calculation. Since the measure only considers complete applications, there are no shared responsibilities and the results are within the control of the three divisions.

Reliability:

Supervisors in the divisions' respective licensing units randomly spot check files as part of normal operating procedures. In addition, supervisors will perform post-audit procedures to test the reliability of the data used in this measurement.

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Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of licensees that correct violations through alternative means

(notices of non-compliance, citations or alternative dispute resolution)

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
X	Backup for performance measure.

Data Sources and Methodology:

This data is a measurement of the cases resolved by means of citation, notice of non-compliance, or alternative dispute resolution (ADR) in comparison to the number of legally sufficient cases. The information originates by complaints initiated by the public, regulatory agencies, licensees, and/or the department that are received in the central office or any of multiple regional offices. Upon initiation of the complaint, a complaint analyst reviews the case and codes are assigned to delineate the profession to which the complaint pertains, the nature of the violation, the source of the complaint, and various other identifying information.

Subsequently, status codes and disposition codes are assigned to denote when a particular matter has been resolved to denote the issuance of a notice of non-compliance, a citation, or through alternative dispute resolution. A notice of non-compliance is issued as a first response to a minor violation of a rule, as established by each professional board or the department, when there is no board, in any instance in which it is reasonable to assume that the violator was unaware of the rule or how to comply with it. A citation is issued in matters when a board, or the department when there is no board, has adopted rules to designate as citation violations those violations for which there is no substantial threat to the public health, safety, and welfare.

Alternative Dispute Resolution pertains to the mediation of complaints as a method of dispute resolution between a licensee and someone who is complaining regarding the licensees actions or conduct. ADR is only a viable option where mediation rules exist and the allegations pertain to economic harm to the consumer or harm that is otherwise addressable by the licensee. The sum of the number of files resolved through alternative means will be compared to the legally sufficient caseload. The legally sufficient caseload is comprised of all legally sufficient files not finalized at the end of the prior fiscal year, plus the number of legally sufficient files opened during the current fiscal year.

All code assignments are input into a database application system known as the LicenseEase system. Data is validated by daily and monthly review by a supervisor and/or attorney in each office or by sample reviews twice annually by a supervisor in each office. Deficiencies are corrected upon discovery.

Thereafter, a query is made for the number of notices of non-compliance by which compliance was obtained, the number of citations filed, and the number of successful Alternative Dispute Resolutions finalized. The SQL Navigator queries used to gather this data by the data steward are entitled "NNCs Completed", "Citations Completed", and "Mediations Completed". All of the foregoing actions must occur during the current fiscal year. The sum of those numbers will be divided by the legally sufficient caseload for the current fiscal year. The number derived will be multiplied by 100 to obtain the percent of licensees that corrected violations through alternative means.

Validity:

This measure addresses the department's ability to achieve an increase in the compliance of standards by licensees. Resolution of files by alternative means is more expedient and cost effective in obtaining compliance with standards and satisfying consumers. Expediency in case resolution increases compliance with all standards by quickly informing licensees that they are in violation of applicable statutes or rules, so that they can engage in immediate corrective action. Further, punitive or remedial actions are more readily associated with the act that resulted in the punitive or remedial action when it occurs soon thereafter. An increase in the percentage of licensees that correct violations through alternative means results in an increase in compliance with all standards.

Reliability:

Information is maintained and retrieved from the tracking system (LicenseEase database) designed for the agency to accurately document case status history. Users have been trained to query data for performance measures as well as other required reporting. Complaint analysts create unique data files for every complaint received and coding is validated by a supervisor or by legal staff in each office. Data regarding the resolution of a case by alternative means is input by complaint analysts or administrative staff and is validated by daily and monthly review by a supervisor or by legal staff.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Compliance and Enforcement

Measure: Number of licensees

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

A query of the department's licensing database (LicenseEase) is obtained as of the last day of the fiscal year, June 30. The SQL Navigator query used by the data steward to obtain the data is entitled "License Count". The licensee data includes current, probationary, and suspended licenses in a status of active or inactive. Licensees for the Division of Professions, Division of Real Estate, and Division of Certified Public Accounting are included in this measure. Licensees with a status of delinquent and null/void are not included.

Validity:

The licensee count is a measure of the population of licensees who are able to practice regulated professions in the State of Florida, and whose records require maintenance by the department. Active and inactive licenses are included in this output measure. The services provided by the department generally focus on and accrue to the benefit of the active and inactive licensee population. Depending on the professional trends, the population results are not always within control of the department.

Reliability:

The statistical information queried from the department's database has a high degree of reliability. The licensing issuance and renewal processes are automated. The greatest probability for error is derived from the manual input of license changes (i.e., change of address, status changes, etc.). Staff who are responsible for performing data entry and manually inputting changes to the database receive comprehensive in-house training and on-the-job training. The data entry process is procedurally regimented and there are electronic rules that prohibit certain errors. Since the department has tracked licensee information for many years and has established baseline data, statistical aberrations can be easily isolated and investigated.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Professional Regulation** Service/Budget Entity: Florida State Boxing Commission Measure: Number of scheduled boxing, kickboxing and mixed martial arts bouts Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The number of scheduled bouts is a result of reviewing and approving or disapproving a match or fight card based on, but not limited to, the prospective participants': weight, ability, record, and physical condition. The match or fight card is submitted by the licensed matchmaker of record, and the review process of the match or fight card is conducted by the Executive Director. Due to participant injuries, the matchmakers are allowed to propose additional matches prior to the conclusion of the weigh-in if participant records can be verified to the satisfaction of the Executive Director. The match and/or fight card data is maintained in the event folder, and the data is collected by tallying the total number of scheduled bouts approved by the Executive Director following each event. Validity: The number of scheduled boxing, kickboxing, and mixed martial arts bouts is a measure of event workload and compliance with Rule 61K1-1.003 (2) (b), Florida Administrative Code. **Reliability:** The data related to the number of scheduled bouts is maintained accurately in an Excel spreadsheet. The measure will produce the same results for any given period of time. In terms of comparing data on an annual basis, this can be misleading as there is no accurate predictor in terms of the number of bouts scheduled as required by Chapter 548. Florida Statutes.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Professional Regulation** Service/Budget Entity: Florida State Boxing Commission Measure: Number of automatic medical suspensions as a result of injury or suspected injury sustained during a match. **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The number of automatic medical suspensions is a result of injuries or a suspected injury sustained during a match and the data is maintained by staff in an Excel spreadsheet. A copy of the automatic medical suspension form issued to the participant is maintained in the participant's application file and is reported to a national database. The data is collected by tallying the total number of automatic medical suspensions issued by the Executive Director following each event. Validity: The number of automatic medical suspensions is a measure of events workload and compliance with Rule 61K1-1.037, Florida Administrative Code. Reliability: The data related to the number of automatic medical suspensions is maintained accurately in an Excel spreadsheet. The measure will produce the same results for any given period of time. In terms of comparing data on an annual basis, this can be misleading as there is no accurate predictor in terms of the outcome of a match requiring a mandatory suspension due to knockout or technical knockout as required by Chapter 548, Florida Statutes.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation** Program: Professional Regulation Service/Budget Entity: Florida State Boxing Commission Measure: Number of scheduled boxing, kickboxing and mixed martial arts events Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The commission maintains a file for each event permit approved by the commission. The measurement is an account of all pugilistic event permits applications approved by the commission. Validity: This measure captures the number of approved permit applications and scheduled events. The number of scheduled events is a reliable number to measure the workload related to scheduled events. **Reliability:** The data related to the number of scheduled boxing, kickboxing and mixed martial arts events are maintained accurately in an Excel Spreadsheet. The measure will produce the same results for any given period of time.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Florida Boxing Commission

Measure: Percent of applications processed within 30 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The data to capture the number of applications, date application received, and date license was issued is maintained in LicenseEase. Once an application is processed and the license/permit is issued, a date of issue is maintained in the database. The number of applications processed in 30 days is divided by the total number of completed applications processed to produce the percent processed within 30 days. As a point of information, the majority of the license applications received are processed in terms of approval/disapproval in the field at the time of the weigh-in associated with a live event permit. Very few license applications are received in the commission's headquarters in Tallahassee such as those pertaining to a promoter's license. Applications such as these are processed in less than 10 days if there are no deficiencies. As to permit applications, the commission's administrative rule provides that permit applications are not completely approved until such time as the executive director and/or commission representative in the field has verified that all requirements have been met. These requirements cannot be verified until an actual physical inspection has occurred in the field.

Validity:

The percent of completed applications processed within 30 days is a measure of customer service. When the percentage associated with this measure is high, the commission is operating efficiently relative to the customer's expectations.

Reliability:

The applicant enters the application date on the application form which is in turn, entered into LicenseEase; the issue date reflects the date the application is approved in the field (license has been issued). The performance measure will produce accurate and uniform results on a continuing basis.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: Florida State Boxing Commission

Measure: Number of enforcement actions.

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The number of enforcement actions is the sum of the number of complaints received, number of investigations completed, number of legal insufficiency dismissals and pending caseload. This measure includes data for the Division of Regulation.

The date for this performance measure originates from complaint intake. Complaints are received by the Boxing Commission office and can come from consumers, other government agencies, license holders or can be generated internally by the department. All complaints are tracked by the department's licensing system, LicenseEase, and are analyzed for legal sufficiency. Key dates and status changes are entered into LicenseEase by the staff person responsible for the case at each step of the investigation. Specific codes are also used by staff to classify the type of case in LicenseEase under investigation or dismissed.

The number of complaints received pertains to the number of complaints entered into the database during the fiscal year.

The number of investigations completed refers to the number of cases in which an investigation was performed and completed for the above referenced profession. An investigation is considered complete when an investigator has finished his or her written report that is submitted for legal review during the fiscal year.

The number of legal insufficiency dismissals pertains to the number of files dismissed during the fiscal year that did not meet the level of legal sufficiency. A case is determined to be legally insufficient if the department does not regulate the activities in question, or the acts alleged, if assumed to be true, do not constitute a violation of the applicable statutes and/or rules.

The pending caseload pertains to all files which are either awaiting initial analysis regarding legal sufficiency or completion of an investigation.

Validity: This performance measure captures the totals for the various means of handling complaints. Chapter 455, Florida Statutes, describes the disciplinary process and it also allows the Commission to make rules to handle minor violations in an alternative manner such as mediation. This measure allows division management to make sure that cases are being handled in the proper manner.
Reliability: Information is maintained and retrieved from the tracking system (LicenseEase System) designed for the department to accurately document case history/status. Complaint analysts create unique data files for every complaint received and coding is validated by a supervisor or by legal staff in each office. Reports are generated by LicenseEase which allows management to look at lists sorted by type and date to spot abnormalities and to make needed corrections. All data is validated weekly and monthly by a supervisor.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: Pari-Mutuel Wagering

Measure: Percent of races in compliance with all laws and rules

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Each statute/rule violation is listed on the DBPR PMW 3340, Notice of Violation and Hearing form. Hearing Officers in each region conduct hearings for violations related to greyhound racing when necessary. Division Stewards officiate over all equine races, and record all statute/rule violations, as set forth in Section 120.80(4), Florida Statutes, on a Ruling of the Judges/Stewards Form generated from the Division's licensing database, LicenseEase. Division Hearing Officers can either conduct a hearing and issue a ruling, or send the respondent a consent order to address violations related to greyhound racing. Each Division Steward and Hearing Officer is responsible for entering all enforcement actions (i.e. rulings and consent orders) into the department's LicenseEase database. Each enforcement case includes the violation and disciplinary action imposed. The Office of Operations refers cases to the Office of Investigations for further action if an investigation is warranted. These violations are documented in a Report of Investigation, which is provided to the Division's Hearing Officer(s) and Stewards, or the Department of Administrative Hearings for adjudication.

The Stewards and Hearing Officers assess penalties for all statute/rule violations, as set forth in law [Section 120.80(4), Florida Statutes], by issuing either a Ruling of the Judges/Stewards or a Consent Order. The number of rulings and consent orders issued is added for each facility monthly and forwarded to the respective Regional Manager who calculates the total number for the region. The Regional Managers then report the number on the PMW Form 524 - Monthly Reporting Form for Regional Managers and forward it to the Office of Operations in Tallahassee. The Chief of Operations adds the number of rulings and consent orders issued by the Hearing Officers and Stewards. The sum is then divided by the number of races and games monitored. The resultant quotient is the percentage of games and races not in compliance with pari-mutuel statutes or rules. The percentage not in compliance is then subtracted from 1, the result multiplied by 100 to arrive at the percentage in compliance.

Validity:	
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This measure documents the Division of Pari-Mutuel Wagering (PMW) regulatory responsibilities in addressing alleged violations of Chapter 550, F.S., and Chapter 61D, Florida Administrative Code. The division has little, if any, control over whether licensees commit violations of the statutes and rules. This measure will indicate the extent to which the Division is able to influence the persons who participate in races (licensees) to comply with the applicable laws and rules.

Reliability:

The data (rulings, consent order, final orders, administrative complaints, etc.) are maintained in the department's LicenseEase database. All other violations of Chapters 550 and 849, F.S., and Chapter 61D, F.A.C. (Rules) are investigated by the Office of Investigations, are heard by Division Hearing Officers or Stewards, or the Department of Administrative Hearings, and are subject to appeal at all levels. All violations are recorded in the LicenseEase database for tracking purposes. The data accumulated by the Office of Operations is reliable because the monthly reports generated to extract data from the LicenseEase computer system have been configured and tested. It is the intent of Chapter 550.0251, F.S., to take administrative action against those licensees who have violated the statutes and rules that govern pari-mutuel wagering. Furthermore, Rule 61D-3.002, F.A.C., sets forth the appeal hearing procedures.

Department: Business and Professional Regulation

Program: Professional Regulation

Service/Budget Entity: <u>Pari-Mutuel Wagering</u>
Measure: <u>Number of races and games monitored</u>

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Pari-Mutuel Wagering (PMW) monitors all pari-mutuel events conducted in Florida to ensure compliance with Florida Pari-Mutuel Statutes and Rules. To accomplish this task, PMW ensures:

- 1) Division stewards are on site to monitor and officiate in the running of each horse race and to conduct hearings into alleged violations;
- 2) Chief inspectors at each facility are on site for the licensing of all participants as well as conducting inspections of racing animal compounds;
- 3) Division personnel collect urine/blood samples of racing greyhounds and horses for analysis of potential illegal substances; and
- 4) Pari-mutuel auditors conduct sample calculations to verify price payouts, reconcile sales, and ensure all races and games performed are accounted for electronically in the Central Monitoring System (CMS). PMW personnel may query CMS at any time to extract data concerning any races and games conducted by any permitholder.

Validity:

This measure will determine the number of pari-mutuel races and games monitored during the fiscal year.

Reliability:

Division field personnel monitor and enter the number of performances conducted by each permitholder into CMS daily. Each week the division reconciles the tax and fee liability to weekly permitholder tax and fee payments which are based on races and games performed. Permitholders also file a 30 day report which includes the number of races and games performed. This number is compared and reconciled by the division personnel to the CMS database system. This procedure would indicate that the number of races and games is a highly accurate and reliable measure and all races and games performed have been monitored.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: Pari-Mutuel Wagering

Measure: Percent of applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Each person connected with a pari-mutuel facility must obtain an annual occupational license from the Division. Applications received at the field offices are reviewed by the Chief Inspector for completeness. The licensee's history is checked both in the Division's database and the national database for any disqualifying factors. A criminal history background check is conducted upon initial licensure and every five licensing years thereafter. Applicants who report no criminal convictions on their application, and are required to have a criminal history check, receive a 90-day temporary license upon receipt of a completed application and the appropriate fees. Once the results of the criminal history are received, a permanent license is issued if there are no disqualifying convictions. If the criminal history results contain a disqualifying conviction, the permanent license is denied. Applicants renewing their license who report no criminal convictions, and are not required to have a criminal history background check, receive a permanent license. Applicants who list a criminal conviction may be required to request a waiver and are not issued a license until a waiver is granted by the Director. Every application is entered into the licensing database (LicenseEase), processed by a Division Official, and is approved or denied within 90 days. A cash batch is created daily in LicenseEase for the fees collected and are sent to the Licensing Section in Tallahassee. Upon receipt of the cash batch, the licensing staff ensures it is ready for deposit and hand-delivers it to the Bureau of Central Intake and Licensure's Revenue Unit.

The Office of Operations' Licensing Section in Tallahassee reviews every application processed in the field for completeness and accuracy, and the Auto Apply Cash batch run that automatically assigns the fees paid to the appropriate license issued in the system. The Licensing Section is also responsible for forwarding the fingerprint cards to the Florida Department of Law Enforcement for processing. Deficient applications are handled appropriately for further action either through direct contact to the licensee or through the field office (depending on where the licensee is located). Applications requiring a waiver from the Director are either approved or denied within 90 days from the date of the waiver interview.

The LicenseEase database is queried every month by using two reports: a Crystal Report stored in InfoView that provides the number of applications processed within and over 90 days; and an SQL query that identifies the records that were closed (i.e. approved or denied) over 90

days. The report is reviewed to determine whether action taken to the record was a data correction, a bad check or an actual approval/denial over 90 days. The majority of records found to be over 90 days are either a data correction or bad check (neither are counted as approved/denied over 90 days). The number of applications actually processed over 90 days is subtracted from the total number of applications processed and that total is divided by the total number of applications processed. That quotient is then subtracted from one (1) and then multiplied by 100 to produce the percentage of applications processed within 90 days.

Validity:

This measure allows the Division to evaluate its work performance in processing license applications; as well as evaluate the amount of time elapsed in issuing a license to the applicant.

Reliability: Licensing data referenced above in the Methodology Section is maintained in the department's LicenseEase database. The data accumulated by the Office of Operations is reliable because the monthly reports generated to extract data from the LicenseEase computer system have been configured and tested. It is the intent of Chapters 550.105 and 849.086, F.S., that each person connected with a racetrack or jai-alai fronton shall purchase from the Division a parimutuel occupational license. Also, Chapter 120.60(1), F.S., stipulates that each person who applies for a license must receive it within 90 days of receipt of a completed application.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: <u>Pari-Mutuel Wagering</u> Measure: <u>Number of Applications Processed</u>

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Each person connected with a pari-mutuel facility must obtain an annual occupational license from the Division of Pari-Mutuel Wagering. Applications received at the field offices are reviewed by the division staff for accuracy and completeness. The licensee's history is checked both in the division's database and the national database for any disqualifying factors. A criminal history background check is conducted upon initial licensure and every five licensing years thereafter. Applicants who report no criminal convictions on their application, and are required to have a criminal history check, receive a 90-day temporary license upon receipt of a completed application and the appropriate fees. Once the results of the criminal history are received, a permanent license is issued if there are no disqualifying convictions. If the criminal history results contain a disqualifying conviction, the permanent license is denied. Applicants renewing their license who report no criminal convictions, and are not required to have a criminal history background check, receive a permanent license. Applicants who list a criminal conviction may be required to request a waiver and are not issued a license until a waiver is granted by the director of the Division of Pari-Mutuel Wagering. Every application is entered into the licensing database (LicenseEase), processed by a Division Official, and is approved or denied within 90 days. A cash batch is created daily in LicenseEase for the fees collected and are sent to the Licensing Section in Tallahassee. Upon receipt of the cash batch, the licensing staff ensures it is ready for deposit and hand-delivers it to the Bureau of Central Intake and Licensure's Revenue Unit.

The LicenseEase database is queried every month by a Crystal Report stored in InfoView, which provides the total number of applications processed.

Validity:

This measure allows the division to evaluate its performance in processing license applications; as well as evaluate the amount of time elapsed in issuing a license to the applicant.

Reliability: Licensing data referenced above in Data Sources and Methodology is maintained in the department's LicenseEase database. The data accumulated by the Office of Operations is reliable because the monthly reports generated to extract data from the LicenseEase computer system have been configured and tested. It is the intent of Sections 550.105 and 849.086, Florida Statutes, that each person connected with a racetrack or jai-alai fronton shall purchase from the Division a pari-mutuel occupational license.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Pari-Mutuel Wagering** Service/Budget Entity: Pari-Mutuel Wagering Measure: Tax collection per dollar of revenue expenditure Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** On a daily basis, wagering data is entered or downloaded from tote into the Central Management System (CMS). Field auditors reconcile and monitor each race and/or game. Tax liability is calculated based on wagering data entered or downloaded information into CMS. Actual revenue collections for each month is extracted from the Division of Pari-Mutuel Wagering's accounting system (CMS) and reconciled against FLAIR and the monthly remittance reports submitted by pari-mutuel permitholders. The monthly and year-end FLAIR Report is used to obtain expense figures. Nine percent of the expense pertaining to CMS (category 109062) contract is deducted from PMW expenses and is allocated to slot machine expenses. Portions of slot salary for two positions are included in the PMW salary for tax collection. Validity: This measure will allow the division to determine its average activity cost: amount of revenue collections verses revenue expenditures. Reliability: On a monthly basis, the division reconciles the data in CMS with the monthly remittance reports submitted by each permitholder. The division reconciles the data in CMS against FLAIR reports monthly and at year-end. CMS and FLAIR are two separate accounting systems. Three independent systems are being reconciled: The tote, CMS, and FLAIR. Expenses are from the monthly and final year-end FLAIR reports.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: Pari-Mutuel Wagering

Measure: Number of audits conducted

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure

Data Sources and Methodology:

Florida statutes and rules provide the guidelines for the type of audits to perform. Data is provided by the permitholder and audited by Division of Pari-Mutuel Wagering personnel. The division uses established audit programs and procedures to perform these functions. The following audits compose the total number of audits:

- Greyhound Purse audits ensure that the permitholders are paying the minimum statutory purse requirements.
- **Charity Proceeds** audits ensure that each permitholder that conducted Charity/Scholarship performances distributes the amounts which would otherwise have been tax revenues to a bona fide charitable organization.
- 30-Day Report audits include reconciling each permitholder's monthly remittance reports for pari-mutuel, cardroom, and slot gaming revenue to the division's accounting database to ensure proper gaming data.
- Uniform Financial Report audits ensure compliance with the reporting requirements set forth by rules/statutes.
- Greyhound Adoption Units and National Association of Jai Alai Frontons audits are conducted to ensure that the proper amounts of funds are distributed.
- Jai Alai Prize Money audits ensure that the jai alai permitholders are paying the minimum statutory supplement to prize money from cardroom gross receipts as required by statute.
- Cardroom Jackpot Payout audits ensure the jackpots, prizes, giveaways the handling of revenue from jackpots, and the related accounts meet all rule and statute requirements.
- Cardroom Surveillance Tape audits ensure the counts are performed according
 to rule and that the revenue is accurate as reported and no illegal activity is
 occurring in the cardrooms.
- Slot Facility Players Club and Promotions audits are performed to ensure the managing of e-promotions and reward events are not abused.

- **Malfunction** audits ensure that any unusual incidents are reported correctly, and that the pools are distributed according to the rules.
- **Escheat** payments, reports, and tickets which were cashed from the end of the last live performance of a meet to the time the escheat payment is due are audited to ensure all money due has been paid.
- Mutuels Compliance audits include several smaller sections such as Board of Relief Fund reviews, W2-G reviews, pool calculations, random teller audits, sample payout calculations, sample outstanding ticket account calculations, internal performance reviews, and several specific statutory requirements affecting the operations and public welfare.
- Cardroom audits include several smaller sections such as sample chip count
 calculations, internal performance reviews, jackpot payout audits, and several
 specific statutory requirements affecting cardroom operations and public welfare,
 including new surveillance and security requirements.
- Breeders' Awards audits verify the eligibility of winners, confirm that awards
 meet statutory requirements, and review the accounting and internal audit
 procedures of the associations.
- Races and Games audits ensure that all handle, races, and games are captured by the totalisator, verified, and are entered into the Division's accounting system.
- Slot Audits include reviews of internal controls, notifications, books, records, logs, surveillance and security, personnel files, and other requirements to ensure compliance with rules and statutes as it relates to slot gaming.

Validity:

This measure will determine the number of audits conducted during the fiscal year.

Reliability:

Pari-Mutuel field personnel enter the number of performances, races and games into the Central Management System (CMS) daily. Each week the division reconciles the tax and fee liability to the weekly permitholder tax and fee payments which are based on races and games. Permitholders also file monthly a 30 day report which includes the number of races and games. This number is compared and reconciled by the division personnel to the CMS database system. This procedure would indicate that the number of races and games is a highly accurate and reliable measure.

The number of all other audits is maintained in Microsoft Excel spreadsheets and in the LicenseEase/OnBase system. The number is highly accurate due to on-going management review.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: Standards and Licensure

Measure: Percent of slot applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Each person who works at a slot machine facility must obtain an annual slot machine occupational license from the Division. Applications received at the field offices are reviewed by the Slot Operations Specialist for completeness. The licensee's history is checked on the division's database and, when applicable, the other gaming jurisdictions where the applicant was previously licensed, for any disqualifying factors. Applicants are fingerprinted upon initial licensure and every three licensing years thereafter. Each application is entered into the licensing database (LicenseEase), and then forwarded to the Licensing Section in Tallahassee. A corresponding cash batch is also created daily in LicenseEase for the fees collected and are sent to the Licensing Section in Tallahassee. When the cash batch is received, the licensing staff ensures it is ready for deposit and hand-delivers it to the Bureau of Central Intake and Licensure's Revenue Unit. Upon receipt of the application, the applicant's criminal history results are matched to their application which is either approved, denied, or forwarded to Investigations for further review (depending the results of the criminal history search).

The Office of Operations' Licensing Section reviews every application processed in the field for completeness and accuracy, reviews the Auto Apply Cash batch run which automatically assigns the fees paid to the appropriate license issued in the system. The Licensing Section is also responsible for matching the criminal history results from the Florida Department of Law Enforcement. Deficient applications are handled appropriately for further action either through direct contact to the licensee or through the field office (depending on where the licensee is located).

The LicenseEase database is queried every month by using two reports: a Crystal Report stored in InfoView that provides the number of applications processed within and over 90 days; and an SQL query that identifies the records that were closed (i.e. approved or denied) over 90 days. The report is reviewed to determine whether action taken to the record was a data correction, a bad check or an actual approval/denial over

90 days. The majority of records found to be over 90 days are either a data correction or bad check (neither are counted as approved/denied over 90 days). The number of applications actually processed over 90 days is subtracted from the total number of applications processed and that total is divided by the total number of applications processed. That quotient is then subtracted from one (1) and then multiplied by 100 to produce the percentage of applications processed within 90 days.

Validity:

This measure allows the Division to evaluate the division's work performance in processing license applications; as well as evaluate the amount of time elapsed in issuing a license to the applicant.

Reliability:

Licensing data referenced above in the Methodology Section is maintained in the
department's LicenseEase database. The data accumulated by the Office of
Operations is reliable because the monthly reports generated to extract data from the
LicenseEase computer system have been configured and tested. Chapter 551.107,
F.S., requires that each person who needs access to a slot facility as part of his/her job,
obtain a slot machine occupational license prior to working. Also, Chapter 120.60(1),
F.S., stipulates that each person who applies for a license must receive it within 90 days
of receipt of a completed application.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: <u>Slot Machine Regulation</u> Measure: <u>Number of slot applications processed</u>

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Each person connected with a pari-mutuel facility must obtain an annual occupational license from the Division of Pari-Mutuel Wagering. Applications received at the field offices are reviewed by the slot operations specialists for completeness. The licensee's history is checked on the division's database and, when applicable, the other gaming jurisdictions where the applicant was previously licensed, for any disqualifying factors. A criminal history background check is conducted for every applicant upon initial licensure and every three licensing years thereafter. Each application is entered into the licensing database (LicenseEase), and then forwarded to the Licensing Section in Tallahassee. A corresponding cash batch is also created daily in LicenseEase for the fees collected and are sent to the Licensing Section in Tallahassee. When the cash batch is received, the licensing staff ensures it is ready for deposit and hand-delivers it to the Bureau of Central Intake and Licensure's Revenue Unit. Upon receipt of the application, the result of the applicant's criminal history is matched to the application and is either approved, denied, or forwarded to Investigations for further review (depending upon the results of the criminal history search).

The LicenseEase database is queried every month by using a Crystal Report stored in InfoView, which provides the total number of applications processed.

Validity:

This measure allows the division to evaluate its work performance in processing license applications; as well as evaluate the amount of time elapsed in issuing a license to the applicant.

Reliability:

Licensing data referenced above in Data Sources and Methodology is maintained in the department's LicenseEase database. The data accumulated by the Office of Operations is reliable because the monthly reports generated to extract data from the LicenseEase computer system have been configured and tested. Chapter 551.107, F.S., requires each person who needs access to a slot facility as part of his/her job,

obtain a slot machine occupational license prior to working.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation Program: Pari-Mutuel Wagering Service/Budget Entity: Slot Machine Regulation Measure: Percent of slot tax dollars collected compared to permitholder liability.

Action (check one):		
Requesting revision to approved performance measure.		
Change in data sources or measurement methodologies.		
Requesting new measure.		
Backup for performance measure.		

Data Sources and Methodology:

A daily activity report is obtained from the individual slot monitoring systems by Division of Pari-Mutuel Wagering (PMW) slot field auditors and the information is entered into the Division's Central Management System (CMS). CMS calculates a daily tax liability for each slot licensee. The slot licensee provides a monthly remittance report to Tallahassee PMW revenue staff which details the slot revenue activity and amount of taxes to be paid by day. PMW revenue staff reconciles the monthly remittance report, the CMS revenue and liability reports, and the payment reports to each other. If discrepancies exist between these reports, Tallahassee revenue personnel will contact the field auditors to determine whether the permitholder's data or CMS data is correct. If the permitholder's data is incorrect, Tallahassee revenue personnel will contact the permitholder and ask them to review their data. If the data is incorrect, a revised signed monthly remittance report will be resubmitted to Tallahassee and reconciliation will be completed and finalized. If the CMS data is incorrect and auditors verified a report from the slot monitoring system, field personnel will make the corrections in CMS and Tallahassee revenue staff will rerun the corrected CMS report and complete reconciliation process. Actual revenue collections for each month is extracted from CMS and reconciled against FLAIR, including a year-end reconciliation.

Validity:

This measure will allow PMW to determine slot revenue collected compared to slot licensee liability and ensure 100 percent collection.

Reliability:

On a daily basis, slot field personnel enter slot activity information into PMW's accounting system (CMS). Slot licensees submit monthly reports. These figures are reviewed and reconciled by in-house revenue accounting personnel to ensure accurate revenue reporting. Once reconciled and balanced, PMW revenue staff will utilize actual tax and fee data from CMS and will reconcile this data against monthly revenue FLAIR reports, including a year-end reconciliation. The information is very reliable because three independent systems are being reconciled: the slot monitoring system, CMS, and FLAIR.

Department: Business and Professional Regulation

Program: Pari-Mutuel Wagering

Service/Budget Entity: Slot Machine Regulation

Measure: Slot tax collection per dollar of revenue expenditure

Action (check one):		
	Requesting revision to approved performance measure.	
	Change in data sources or measurement methodologies.	
	Requesting new measure.	
\boxtimes	Backup for performance measure.	

Data Sources and Methodology:

On a daily basis, field slot auditors reconcile slot wagering data that comes from the independently owned facility based monitoring system of the slot facilities. That slot wagering data is then manually entered into the Division's Central Monitoring System (CMS). Actual revenue collections are extracted from the accounting system (CMS) and reconciled against FLAIR. The monthly and year end FLAIR report is used to obtain expense figures. A percentage is calculated by taking the number of slot FTE positions associated with slot revenue collection, and dividing it by the average number of slot FTE positions from the previous year. The percentage is applied to slot expenses, slot OPS expense, and the expense for CMS.

A percentage is determined based on each FTE's revenue collection responsibility, and then is applied to actual salary and benefits expense of each FTE. This calculation is total revenue collected per CMS/FLAIR, divided by adjusted revenue expenditures per FLAIR reports. The output for the calculation will be a dollar collected per dollar expended amount.

Validity:

This measure will allow the Division of Pari-Mutuel Wagering (PMW) to determine its average activity cost: amount of revenue collections versus revenue expenditures.

Reliability:

On a monthly basis, the division reconciles the data in CMS with the monthly remittance reports submitted by each slot machine licensee. The division reconciles the data in CMS against the FLAIR reports. CMS and FLAIR are two separate accounting systems. Three independent systems are being reconciled: the slot monitoring system, CMS, and FLAIR.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Pari-Mutuel Wagering** Service/Budget Entity: Slot Machine Regulation Measure: Number of slot operating days Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** According to Florida Statutes, Pari-Mutuel facilities in Broward and Miami Dade counties with approved slot machine licenses may be open daily 365 days a year. The slot machine gaming areas may be open a cumulative amount of 18 hours per day on Monday through Friday and 24 hours per day on Saturday and Sunday and on those holidays specified in statute chapter 110.117 (1). Each day, Division of Pari-Mutuel Wagering (PMW) slot operation auditors obtain daily slot activity reports from the slot licensees facility based monitoring systems. The slot operation auditors enter the information from the slot activity into PMW's Central Management System (CMS). The CMS generates a report in which the number of operating days can be tabulated by summing the number of daily slot operating activity entries. Each month, the CMS system is reconciled with the slot operator's monthly slot activity report which indicates the number of days in which slot operations occurred. Validity: This measure will determine the actual number of slot operating days. The number of slot operating days has a direct relationship with the amount of taxes PMW collects from the industry. Reliability: On a daily basis, slot operation auditors enter slot activity information into PMW's accounting system (CMS). The slot licensee provides a monthly remittance report to PMW which details the slot revenue activity and the amount of tax liability incurred. PMW reconciles the monthly remittance report, the CMS revenue and liability reports, and the payments to each other. The number of slot operating days is highly accurate and a reliable measure because of the independent reconciliation of CMS with the slot operators monthly report.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Pari-Mutuel Wagering** Service/Budget Entity: Slot Machine Regulation Measure: Percent of operating days inspected Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** In order to achieve efficient, effective and fair regulation to ensure integrity of authorized slot machine gaming at licensed pari-mutuel facilities in Broward and Miami Dade counties, slot operation personnel conduct daily inspections of each slot facility. Those inspections will be recorded in the department's OnBase system for recording of the total number of inspections completed. The slot operation auditors enter the information from the slot activity into PMW's Central Management System (CMS). The CMS generates a report in which the number of operating days can be tabulated by summing the number of daily slot operating activity entries. Each month, the CMS system is reconciled with the slot operator's monthly slot activity report which indicates the number of days in which slot operations occurred. The number of daily inspections is divided by the actual number of operating days to determine the amount of operating days inspected. Validity: This measure will allow PMW to determine if the facility inspection was conducted for each operating day for each facility Reliability: Inspections will be recorded in the departments OnBase system for recording of the total number of inspections completed and PMW will have tax information from the facilities monitoring system which will verify operating days. This procedure will indicate that the percent of operating days inspected is highly accurate and reliable measure.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Percent of licensees in compliance with all laws and regulations for food service and public lodging establishments Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** This outcome measure is calculated by comparing the number of delinquent license accounts with all active accounts. Licensed accounts are delinguent when the owners fail to renew their annual license by the expiration date. Food service and lodging accounts are renewed on a staggered schedule five (5) times per year according to geographic area. The number of delinquents is divided by the total number of accounts; the resulting outcome is the percentage out of compliance. The inverse provides the percentage in compliance. All data is collected and stored in LicenseEase, the department's electronic single licensing data management system. The numbers of current and delinquent accounts are shown in a Crystal Report called HR405A-SUM Public Food Service & Lodging Active Account Summary by Status. Program staff run these reports weekly, annually and on demand to obtain licensing information from the LicenseEase system. Validity: This measure reflects the overall effectiveness of the licensing process. Reliability: The data is obtained from the database used by the Division of Hotels and Restaurants and is dependable, consistent and comparable year to year.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Percent of licensees in compliance with all laws and regulations for elevators, escalators and other vertical conveyance devices **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The outcome measure is calculated by dividing the number of delinquent license renewals by the total number of licensees, which yields the percentage of licensees in violation. The inverse provides the percentage in compliance. The Division of Hotels and Restaurants can not renew elevator certificates of operation (license) absent proof of a satisfactory inspection within the preceding 12-months. All data is collected and stored in LicenseEase, the department's electronic single licensing data management system. This measure is reported in a LicenseEase Crystal Report called EL401C-SUM Elevator Account Statewide Summary by Type and Status, which is run by program staff weekly, annually and on demand. Validity: This measure reflects the level of compliance for elevators, escalators and other vertical conveyance devices, which indicates the overall effectiveness of the elevator safety program. The division's goal is to identify increased compliance as a result of improvements to oversight and monitoring efforts, such as requiring inspection reports instead of letters of compliance; improved documentation and follow-up; and improved communication with inspection personnel. Reliability: The methodology is dependable, and annual account renewal data is obtained from LicenseEase ad hoc reports.

Department: Business and Professional Regulation

Program: Hotels and Restaurants

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of elevators, escalators and other vertical conveyance devices

inspected according to statute

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure

Data Sources and Methodology:

Statute requires each elevator, escalator, and other vertical conveyance device be inspected once annually, unless otherwise exempted. The Division of Hotels and Restaurants, Bureau of Elevator Safety, issues certificates of operation on an annual basis and requires an inspection to be completed within the renewal year. Proof of satisfactory inspection within one year is required at initial licensure and each year upon renewal payment. Elevator inspectors are required to submit copies of inspections to the department. Inspections can be submitted electronically or in hardcopy. A majority of inspections are currently submitted in hardcopy and are manually entered into LicenseEase, the department's electronic single licensing data management system.

The total number of elevators, escalators, and other vertical conveyance devices subject to inspection and the number inspected according to statute will be obtained from LicenseEase. The percent inspected according to statute will be determined by the total number of elevators receiving a satisfactory inspection within 12 months of the licensure/renewal date for current elevators or within 12 months of the system date for delinquents, divided by the total number active elevators requiring an inspection. This data is reported in a Crystal Report called EL406A-SUM Elevator Annual Inspection Compliance by License Type, which is run monthly and annually by program staff.

Validity:

This measure provides the calculated percent of the total elevator, escalator and other vertical conveyance population requiring an inspection that receive an annual inspection within the mandated 12-month period. It is the division's goal to have all elevators, escalators, and other vertical conveyance devices inspected according to statute.

Reliability:

The methodology is dependent on accurate, consistent and easily validated data obtained from LicenseEase reports.

Department: Business and Professional Regulation

Program: Hotels and Restaurants

Service/Budget Entity: Compliance and Enforcement

Measure: <u>Percent of elevators, escalators and other vertical conveyance devices</u> in delinquent status that were physically observed or served by division resulting

in enforcement cases

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The total number of elevators, escalators, and other vertical conveyance devices in delinquent status will be obtained from LicenseEase, the department's electronic single licensing data management system. The number of delinquent vertical conveyances physically observed or served will be collected from bureau records and the Elevator Verification Form completed and returned by the contracted vendor and inspectors physically observing the conveyance. Enforcement cases will be defined as compliance action taken against any elevator, escalator or other vertical conveyance, including warnings.

The percent of elevators, escalators, and other vertical conveyance devices in delinquent status that were physically observed or served and resulted in enforcement cases will be calculated by taking the number of enforcement cases divided by the number of delinquents observed or served.

Validity:

This measure provides the calculated percent of delinquent elevators, escalators and other vertical conveyance devices that were physically observed or served and resulted in an administrative enforcement case. It is the Division of Hotels and Restaurant's goal to have all elevators, escalators, and other vertical conveyance devices in delinquent status physically observed or served and enforcement cases opened on all active conveyances.

Reliability:

The methodology is dependent on accurate, consistent and easily validated data obtained from LicenseEase.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation Program: Hotels and Restaurants Service/Budget Entity: Compliance and Enforcement Measure: Percent of elevators, escalators and other vertical conveyance devices in sealed status that were physically observed by division Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies.

Data Sources and Methodology:

Requesting new measure.Backup for performance measure.

Sealing is the process of disconnecting electrical service to conveyance equipment and placing a pre-fabricated wire seal over the disconnect control of the equipment to prevent further operation. Sealing the conveyance is performed upon request by an owner/operator and/or by a certified elevator inspector who has determined the equipment to be unsafe. The number of elevators, escalators, and other vertical conveyance devices in sealed status will be obtained from LicenseEase, the department's electronic single licensing data management system. The number of sealed conveyances physically observed will be collected from the contracted vendor and inspectors conducting the observation. Sealed elevator observation inspections are submitted in hardcopy and entered into LicenseEase.

The total number of elevators, escalators, and other vertical conveyance devices in sealed status and the number observed will be obtained from LicenseEase. The percent observed will be determined by dividing the total number observed by the total number of sealed conveyances.

Validity:

This measure provides the calculated percent of the physical observations of elevators, escalators and other vertical conveyance devices that remain in sealed status out of the total sealed population. It is the department's goal to observe all elevators, escalators, and other vertical conveyance devices in sealed status.

Reliability:

The methodology is dependent on accurate, consistent and easily validated obtained from LicenseEase reports.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation** Program: Hotels and Restaurants Service/Budget Entity: Compliance and Enforcement Measure: Number of licensees for elevators, escalators and other vertical conveyance devices **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The output measure is calculated based on the number of active elevator certificates of operation (licenses) at the end of each fiscal year. Data is obtained directly from LicenseEase, the department's electronic single licensing data management system. The measure is derived from a CrystalReport entitled EL401C-SUM: Elevator Account Summary by Type and Status. These reports are run by program staff monthly, annually and on demand. The out years are projected based on a rate of growth from previous years and reduced by 1.5 percent for a slowdown in the economy. Validity: This performance measure, the number of licensees for elevators, escalators and other vertical conveyance devices, reflects the actual growth or reduction of the elevator industry in Florida. The department's goal is to identify industry trends and corresponding impact on the management of resource allocation. Reliability: The methodology is sound and consistent. Calculations are based on the Division of Hotels and Restaurant's number of elevator licensees, obtained directly from LicenseEase, which is evaluated weekly for reliability and accuracy by trained staff. Data containing all licensee information is obtained directly from LicenseEase ad hoc reports.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation Program: Hotels and Restaurants Service/Budget Entity: Compliance and Enforcement Measure: Percent of elevator certificates of operation processed within 30 days Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure.

Data Sources and Methodology:

The percent of elevator certificates of operation processed within 30 days is computed by counting the number of certificates issued that meet the standard for timely processing and dividing that number by the total number of licenses issued. "Processed timely" means a certificate has been issued within the standard time set by the licensing section. The standard is determined by the number of calendar days from the deposit date, which is the validated date stamped when the payment is deposited by the Bureau of Revenue, or from the date a satisfactory elevator inspection is entered, to the date that the license is sent to the mailroom by the licensing section. The current standard to process a license is thirty days after completion of all requirements. Elevator certificates are produced every day through LicenseEase, the department's electronic single licensing data management system. This standard will be evaluated using a LicenseEase Crystal Report called EL420A-SUM Elevator License Processing Time Summary. This report is run monthly, quarterly and on demand by program staff.

Validity:

This measurement provides the calculated percent of elevator Certificates of Operation processed, to include application receipt, payment posting, LicenseEase data capture, printing the license and mailing within thirty (30) days from date of receipt, which reflects the division's performance to process license applications. It is the division's goal to process complete applications in a timely manner.

Reliability:

The methodology is dependent on accurate, consistent and easily validated data which is the case in each performance measure. Data that contains all accounts and application processing information is obtained directly from LicenseEase.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Number of inspections for food service and public lodging establishments **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The Division of Hotels and Restaurants performs routine inspections, temporary event inspections, complaint inspections, and call-back inspections. The division also performs emergency inspections following hurricanes. Inspections are documented on a paper form or a Personal Digital Assistant (PDA) by division inspectors. Paper form inspection results are manually entered and PDA-based inspection results are uploaded directly to LicenseEase, the department's electronic single licensing data management system. The total number of inspections performed, will be obtained from a LicenseEase Crystal Report called HR504A-SUM -- Public Food Service and Lodging Initial, Callback and Credit Inspection Counts by Type Statewide Summary and HR106A-SUM – Temporary Events, which are both run monthly and annually by program staff. Validity: This measure provides information regarding the total number of food service and public lodging establishment inspections performed. The upload, automatic entry of data, and use of computer generated reports reduces the risk of error. It is the department's goal to perform, at a minimum, the number of inspections as required by this performance measure. Reliability: The methodology is sound and consistent. Data will be obtained directly from LicenseEase reports.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Number of call back inspections for food service and public lodging establishments **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** A "call back inspection" is an inspection performed to verify correction of previous violations. All inspection and enforcement activity is collected and stored in LicenseEase, the department's electronic single licensing data management system. The number of call back inspections performed is shown on the LicenseEase Crystal Report called HR504A-SUM -- Public Food Service and Lodging Initial, Callback and Credit Inspection Counts by Type Statewide Summary. These reports are run by program staff monthly, annually and on demand. Validity: This measure tracks the number of inspector visits to a licensed establishment to verify correction of previous violations. Numerous call backs may result in further education, fines or even closure. This measure reflects the effectiveness of the inspection program. The desired outcome of this measurement is an effective inspection, compliance and enforcement program that is implemented consistently to achieve compliance with regulatory requirements. Reliability: The methodology is sound and consistent. Data is obtained directly from LicenseEase, which is compiled from field input. Inspection staff updates the bulk of daily inspection activity through synchronization of mobile inspection devices/PDAs (personal digital assistant).

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Percent of hotel and restaurant licenses processed within thirty (30) days **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** The percent of hotel and restaurant licenses processed within 30 days is computed by counting the number of licenses issued that meet the standard for timely processing and dividing that number by the total number of licenses issued. "Processed timely" means a license has been issued within the standard time set by the licensing section. The standard is determined by the number of calendar days from the deposit date, which is the validated date stamped when the payment is deposited by the Bureau of Revenue, to the date that the license is printed. The current standard to process a license is thirty days. Hotel and restaurant licenses are produced every day through LicenseEase, the department's electronic single licensing data management system. This standard is evaluated using a CrystalReport called HR420A-SUM Food Service and Lodging License Processing Time Summary. These reports are run by program staff monthly, quarterly and on demand. Validity: This measurement reflects the department's level of commitment for processing complete license applications in a timely manner. Reliability: The methodology is sound and consistent. Data that contains all accounts and application processing information is obtained directly from LicenseEase.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Number of licensees for public lodging and food service establishments **Action** (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** This measure is calculated by counting the number of active food service and lodging licenses as of June 30 each year. Data is obtained directly from LicenseEase, the department's electronic single licensing data management system. The LicenseEase report called HR405A-SUM Public Food Service and Lodging Active Account Summary is run by program staff weekly, annually or on demand. Validity: This measurement reflects the actual growth or reduction of the public lodging and food service industry in Florida. The division's goal is to identify industry trends and corresponding impact on the management of resource allocation. Reliability: The methodology is sound and consistent. The calculations are based on the division's number of licensees, obtained directly from LicenseEase, which is evaluated weekly for reliability and accuracy by division staff.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability **Department: Business and Professional Regulation Program: Hotels and Restaurants** Service/Budget Entity: Compliance and Enforcement Measure: Percent of food establishments inspected according to statute Action (check one): Requesting revision to approved performance measure. Change in data sources or measurement methodologies. Requesting new measure. Backup for performance measure. **Data Sources and Methodology:** Section 509.032(2)(a) F.S., requires food establishments be inspected twice annually. Inspections are documented on a paper form or a Personal Digital Assistant (PDA) by division inspectors. Inspection results are manually entered or uploaded directly to LicenseEase, the department's electronic single licensing data management system. The total number of food establishments and the total number of establishments inspected twice annually will be obtained from a LicenseEase Crystal Report called HR503A-SUM Public Food Service and Lodging Inspection Statutory Performance Statewide Summary. This report is run monthly and on demand by program staff. The percent of food establishments inspected according to statute will be computed by dividing the number of food establishments inspected according to statute by the total number of food establishments subject to inspection. Validity: This measure provides information regarding the percent of food establishments inspected according to statute. It is the division's goal to have all food establishments inspected according to statute. Reliability: The methodology is sound and consistent. Data will be obtained directly from LicenseEase reports.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation Program: Hotels and Restaurants Service/Budget Entity: Compliance and Enforcement Measure: Percent of lodging establishments inspected according to statute

Action (check one):		
	Requesting revision to approved performance measure.	
	Change in data sources or measurement methodologies.	
	Requesting new measure.	
\boxtimes	Backup for performance measure.	

Data Sources and Methodology:

Section 509.032(2)(a), F.S., requires lodging establishments classified as hotel, motel, rooming house, and bed and breakfast to be inspected twice annually. Lodging establishments classified as transient and non-transient apartments are required to be inspected once annually. Lodging establishments classified as resort condominiums and resort dwellings are not subject to annual inspection, however must be available for inspection upon request by the division. Inspections are documented on paper form or a Personal Digital Assistant (PDA) by division inspectors. Inspection results are manually entered or uploaded directly to LicenseEase, the department's electronic single licensing data management system.

The number of lodging establishments subject to inspection and the number of inspections conducted will be obtained from a LicenseEase Crystal Report called HR503A-SUM Public Food Service and Lodging Inspection Statutory Performance Statewide Summary. This report is run monthly and on demand by program staff. The percent of lodging establishments inspected according to statute will be computed by dividing the number of lodging establishments inspected according to statute by the total number of lodging establishments subject to inspection.

Resort condominiums and resort dwellings are not subject to statutorily mandated inspection and are not be included in this performance measure.

Validity:

This measure provides information regarding the percent of lodging establishments inspected according to statute. It is the department's goal to have all lodging establishments inspected according to statute.

Reliability:

The methodology is sound and consistent. Data will be obtained directly from LicenseEase reports.

Department: Business and Professional Regulation

Program: Hotels and Restaurants

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of accident reports submitted timely (i.e., within 5 working

days of incident)

Action (check one):		
	Requesting revision to approved performance measure.	
	Change in data sources or measurement methodologies.	
	Requesting new measure.	
X	Backup for performance measure.	

Data Sources and Methodology:

Section 399.125, F.S. requires the certificate of operation holder to report accidents to the division within 5 working days after the incident. Accident report information is collected and stored in LicenseEase, the department's electronic single licensing data management system. The LicenseEase database was modified in June 2006 to capture the date submitted for accident reports. The date submitted will be obtained from the postmark date or the date-time stamp on reports submitted by facsimile. This data will be obtained from a LicenseEase Crystal Report called EL606A-SUM Elevator Accident Submittal Compliance Statewide Summary. This report is run monthly and on demand by program staff. This Crystal Report calculates the total number of accident reports submitted and the number of reports submitted timely, within 5 days of the date of the accident. The number of reports submitted timely will be divided by the total number of reports submitted, producing the percent of reports submitted timely.

Validity:

This measure provides the calculated percent of accident reports entered in LicenseEase which were received within 5 working days of the accident as compared to the total accidents reported. It is the division's goal to have all elevator accidents timely reported.

Reliability:

The methodology is dependent on accurate, consistent, and easily validated data. This methodology is sound and consistent and data will be obtained from LicenseEase reports.

Department: Business and Professional Regulation

Program: Alcoholic Beverage and Tobacco

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of total retail alcohol and tobacco licensees and permitholders

inspected.

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\overline{X}	Backup for performance measure.

Data Sources and Methodology:

The information by which this measure is derived is obtained via queries from LicenseEase, the department's electronic database.

Data is collected and entered into LicenseEase by inspection staff, who, each week, capture data regarding the results of inspections conducted. The inspection staff completes an inspection form, either manually or electronically. The results of each inspection are transferred to LicenseEase either by direct input from a manually completed inspection form or, for electronically captured inspections, are uploaded via the utilization of personal data assistants and synchronization software/hardware.

At the close of the fiscal year, the number of licensees that were inspected and the number of licensees that are subject to inspection but were not inspected during the fiscal year is obtained via LicenseEase queries. The licensee inspection populace pertains to all retail and tobacco alcohol licensees who are authorized to do business. A licensee that is authorized to do business is defined as those that have a primary license status of "current" or "temporary". However, it excludes those that are in a "current" status that are in the process of a transfer, if the buyer has obtained a "temporary" license to operate under that license number.

The numerator for this measure is comprised of the sum of the number of retail alcohol licensees and retail tobacco licensees that were inspected during the fiscal year. The denominator for this measure is comprised of the sum of the number of licensees that were inspected and those that were subject to inspection but were not inspected.

The percentage of the total alcohol and tobacco retail licensees and permit holders inspected is calculated by dividing the numerator by the denominator as referenced above. The number derived is multiplied by one hundred to obtain the percentage of retail alcohol and tobacco licensees and permit holders that were inspected.

Validity: This measure addresses the division's efforts regarding the deterrence of violations of standards and laws by the education of licensees regarding statute and rule requirements and verification of compliance through regular inspections.
Reliability: Inspections are captured either manually on inspection forms or electronically during the performance of the inspection and are subsequently input or uploaded to LicenseEase. The data regarding this measure is dependable because LicenseEase reports are generated by each inspector after the input/upload of the information. These reports are reviewed and approved by their supervisor. In addition, regular performance reports, which identify the number of inspections performed, are promulgated for validation. Any discrepancy is researched and corrected. The percent of licensees inspected can vary based upon consumer complaints, the number of enforcement staff and various external factors such as natural disasters.

Department: Business and Professional Regulation

Program: Alcoholic Beverage and Tobacco

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of alcoholic beverages and tobacco retailers tested found to be

in compliance with underage persons' access.

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The information by which this measure is derived is obtained via queries from LicenseEase, the department's electronic database.

At the beginning of the reporting period, a list of retail alcohol and tobacco licensees is randomly generated. Those licensees that appear on the list are considered to have a survey that is mandatory (must be attempted) for the integrity of the compliance rate calculation. The lists are subdivided into district assignments based upon the licensees' county location. Thereafter, sworn law enforcement agents visit the establishments with an underage investigative aide and attempt the purchase of alcohol and/or tobacco products from licensed establishments. These attempted purchases are known as "compliance checks". The agents then capture data regarding the compliance checks on a paper form and the results are subsequently input into LicenseEase.

The numerator for this measure is comprised of the number of alcohol and tobacco licensees, which were surveyed and had a negative result. A negative result means the establishment did not sell alcohol or tobacco to the underage investigative operatives. The denominator for this measure encompasses all negative survey results and all positive survey results. A positive result means that the underage investigative operative was sold alcohol and/or tobacco products from a licensed premises.

At the close of the fiscal year the percentage of alcoholic beverages and tobacco retailers tested found to be in compliance with underage persons' access is calculated by dividing the numerator by the denominator as referenced above. The number derived is multiplied by one hundred to obtain the percent of alcoholic beverages and tobacco retailers tested found to be in compliance with underage persons' access.

Validity:

This measure addresses the division's efforts regarding the deterrence of underage persons' access to alcoholic beverages and tobacco products. Unannounced random

compliance checks promote an increase in compliance with applicable laws and rules, as licensees are educated regarding requirements. Further, any positive survey results in the arrest of the person who sold the regulated product(s) to the underage person, thereby, sharing the responsibility for compliance with individuals, as well as, the licensed establishments. High compliance rates indicate that the division is successful in deterring underage access to alcohol and tobacco.
Reliability: This information is dependable because the survey results are captured on paper forms and the results are input into LicenseEase. The data pertaining to the results of the compliance checks are verified by comparing regularly promulgated reports to the agent's daily activity sheets, thereby, promoting the reliability of the data.

Department: Business and Professional Regulation

Program: Alcoholic Beverage and Tobacco

Service/Budget Entity: Compliance and Enforcement

Measure: Number of licensees

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The information by which this measure is derived is obtained via queries from LicenseEase, the department's electronic database.

The data used to calculate the number of licensees authorized to do business in Florida is collected and entered into LicenseEase daily by licensing staff. The categories of licensure include Tobacco Wholesaler's and Distributors, Common Carriers, Alcohol Manufacturers and Distributors, Retail Beverage, Retail Tobacco Products Dealer, Bottle Club licensees, the number of registered salespersons and one, two or three day permits. A licensee that is authorized to do business is defined as those that have a primary license status of "current" or "temporary". However, it excludes those that are in a "current" status, which are in the process of a transfer, if the buyer has obtained a "temporary" license to operate under that license number.

At the close of the fiscal year, the number of licensees is obtained via a LicenseEase query.

Validity:

This measure addresses the Division of Alcoholic Beverages and Tobacco's (AB&T) efforts in processing and maintaining licensure data.

Reliability:

The statistical information queried from the AB&T database has a high degree of reliability as constant (daily) validation is performed by licensing staff and the licensees themselves. There are various levels of "check-points" and validation. Licensing staff receives comprehensive training and their duties are procedurally regimented. Supervisors perform quality control and data validation on a continual basis.

Department: Business and Professional Regulation

Program: Alcoholic Beverage and Tobacco
Service/Budget Entity: Standards and Licensure

Measure: Percent of license applications processed within 90 days

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The information for this measure is obtained via queries from LicenseEase, the department's electronic database and a manual count of lien applications.

The data used to calculate the percent of license applications processed within 90 days is collected and entered into LicenseEase by licensing staff each business day. The data captured includes the number of applications processed and the amount of time taken to process each application. The categories of applications processed pertain to Tobacco Wholesaler's and Distributors, Limited Permits, Permits, Common Carriers, Alcohol Manufacturers and Distributors, Retail Beverage, Pool Buying, Brands, Bonds/Security, Brand Registrants, Retail Tobacco Products Dealers, Salespersons, Bottle Clubs, Quota Licenses and Liens. An application is considered processed when either an invoice for payment is issued to the applicant or the application is approved or denied (whichever occurs first). Brand registrants and brand applications completed using the new Brand Online registration process are included in the calculation. These applications are processed by the applicant, but if not finalized will require interaction with the applicant by an application processor. There will be varying reasons for incomplete applications, some of which could cause the application to exceed 90 days.

At the close of the fiscal year, the number of applications processed with and without an invoice and the time taken to process them is obtained via LicenseEase queries. The number of lien applications processed is obtained from a manual count.

The numerator for this measure is comprised of the sum of the number of invoiced applications that were invoiced within 90 days, the number of non-invoiced applications that were approved or denied within 90 days, the number of lien applications, and the number of quota applications. All lien applications and quota applications are processed within 90 days. The denominator for this measure is comprised of all applications processed. The percent of applications processed within 90 days is calculated by the dividing the numerator by the denominator as referenced above. The

number derived is multiplied by one hundred to obtain the percent of applications processed within 90 days.
Validity: This measure addresses the degree of the division's adherence to statutorily mandated application processing timelines.
Reliability: The statistical information queried from the division's database has a high degree of reliability as constant (daily) validation is performed by licensing staff and the licensees themselves. There are various levels of "check-points" and validation. Licensing staff receives comprehensive training and their duties are procedurally regimented. Supervisors perform quality control and data validation on a continual basis.

Department: Business and Professional Regulation

Program: Alcoholic Beverage and Tobacco
Service/Budget Entity: Standards and Licensure
Measure: Number of applications processed

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The information for this measure is obtained via queries from LicenseEase, the department's electronic database and a manual count of lien applications.

The data used to calculate the number of applications processed is collected and entered into LicenseEase by licensing staff daily. The categories of applications processed pertain to Tobacco Wholesaler's and Distributors, Limited Permits, Permits, Common Carriers, Alcohol Manufacturers and Distributors, Retail Beverage, Pool Buying, Brands, Bonds/Security, Brand Registrants, Retail Tobacco Products Dealers, Salespersons, Bottle Clubs, Quota Licenses and Liens. An application is considered processed when either an invoice for payment is issued to the applicant or the application is approved or denied (whichever occurs first). Brand registrants and brand applications completed using the new brand online registration process are included in the calculation.

At the close of the fiscal year, the number of applications processed is obtained via LicenseEase queries and the number of lien applications processed is obtained from a manual count. The sum of these categories comprises the total number of applications processed.

Validity:

This measure addresses the workload borne by the Division of Alcoholic Beverages and Tobacco's (AB&T) licensing staff and provides a valuable tool to manage resources efficiently and effectively.

Reliability:

The statistical information queried from the department's licensing system has a high degree of reliability as constant (daily) validation is performed by licensing staff and the licensees themselves. There are various levels of "check-points" and validation. Licensing staff receives comprehensive training and their duties are procedurally

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regimentea.	Supervisors perform quality control and data validation on a continual
Dasis.	

Department: Business and Professional Regulation

Program: Alcoholic Beverages and Tobacco

Service/Budget Entity: Tax Collection

Measure: Percent complying wholesale licenses on yearly basis

Action (check one):	
	Requesting revision to approved performance measure.
\boxtimes	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Audit performance covers the cigarette and tobacco surcharge program and excise tax activity.

The data source for the number of non-complying wholesale licensees is captured from the monthly report logs that originate in each of the six Alcoholic Beverages &Tobacco (AB&T) district auditing offices. As wholesalers' monthly reports are received in the appropriate district offices the support personnel enter the postmark, date hand delivered, payment date if applicable, and the date the licensee is notified if the report is late. If the report is mathematically incorrect, the date the licensee is notified of the error and the date the amended report is reviewed are entered into the monthly report logs. Wholesale reports should be mathematically verified in the district by the 20th of each month. The original wholesale reports are then sent to central auditing for statistical processing. Original reports are maintained in central auditing during the current fiscal year and then archived.

During Fiscal Year 2010-11 the division will be completing the implementation of an electronic filing program that can be used by the wholesalers and manufacturers to submit their monthly reports electronically. Once the system is in place and used by licensees, there will be a reduction in the input of manual audit information that is currently necessary. The system will use the electronic reports as the source for capturing the report and audit information. Completion of the system will include audit functions which will capture the compliance data from product audits as well.

AB&T has reports from data sources indicating the non-complying wholesale licensees on a monthly basis. Licensees are considered non-complying if the monthly reports and/or payments are late, incorrect, or not submitted, and must be referred to Enforcement for administrative action. The wholesale reports indicate the total population of licensees and the number of non-complying licensees. The difference will be the number of complying licensees. These reports will be maintained in central auditing on a monthly basis.

Validity:

This measure indicates the number of complying wholesale licensees. The first step in compliance is to report and remit the taxes timely. This measurement captures the reporting and remitting function, and determines the rate of compliance for timely reporting. The second step in compliance is to report and remit the correct amount of taxes. This function is measured by audit assessments compared to reported tax amounts. By measuring both functions, the compliance level is captured.

Reliability:

The non-complying wholesale licensee data can be verified by comparing the monthly report logs to the actual report documents which can be mailed or hand delivered. The hand delivery date is stamped on the monthly reports. The postmark for mailed reports can be verified by checking the envelope. Notification dates are noted on the monthly reports. Checks are entered into the monthly report log input screen so that the person entering the dates can not enter a date out of sequence; i.e. date reviewed must be greater than the date received. As the reports are processed the compliance is measured monthly. With the new electronic submission system, the system will automatically record this information for reports that are submitted electronically. Routine audits then complete the compliance measurement. This gives a consistent and dependable picture of compliance by the licensees.

Department: Business and Professional Regulation

Program: Alcoholic Beverages and Tobacco

Service/Budget Entity: Tax Collection

Measure: Percent of retail and wholesale tax dollars identified by audit that were

collected

Act	tion (check one):
	Requesting revision to approved performance measure.
\boxtimes	Change in data sources or measurement methodologies.

Requesting new measure.

□ Backup for performance measure.

Data Sources and Methodology:

Audit performance covers the cigarette and tobacco surcharge program and excise tax activity.

The data source for audit collections is the Monthly Revenue Collections Summary, which is prepared by the Bureau Chief's staff. The collection numbers are obtained from the SAMAS report.

The data source for performance of audits of monthly reports is the manual production reports for wholesale reports, prepared by the information processing section. Tax report assessments are made and collected with the monthly reports. Therefore, both assessments and collections are the amounts in the SAMAS reports.

The data source for filed audits completed is the Automated Audit Tracking System. Each audit and all monetary components; principal, interest, and penalties assessed are entered into this system. At this time, the supervisor in each of the six AB&T district auditing offices will enter this data from the cover page of each audit.

During Fiscal Year 2010-11 the division will be completing implementation of an electronic filing program which can be used by the wholesalers and manufacturers to submit their monthly reports. Once the system is in place and used by licensees, there will be a reduction in the input of manual audit information that is currently necessary. The system will use the electronic reports as the source for capturing the report and audit information. Completion of the system will include audit functions, which will capture the compliance data from product audits as well.

The data source for report collections is a series of reports prepared by the collections and distribution section that extracts data from the payments databases. The Automated Audit Tracking system is a Delphi application with Paradox tables. This report as well as the revenue collection summary is maintained in Central Auditing.

The new electronic filing and data management system will replace these applications and will be the new source of report and audit assessments and collections by the end of the fiscal year.

Validity:

This measure indicates the percentage of wholesale audit findings timely and accurately collected. The monthly report audit assessments are collected monthly with adjusted reports. The field product audit assessments are collected after all the field work is complete. The measure encompasses both the type of audits and the collection processes of each, capturing the complete audit process. This gives a good indication of the agency's success in collecting all taxes due the state.

Reliability:

Reliability.
The audit cover page will indicate the audit findings. This data can be verified by comparing the compiled report to the actual audits. The executive summary can be verified with the SAMAS report. The SAMAS report captures all revenue collections and is dependable for accurate information. As field audits are completed, the information is captured by the reviewing supervisor. Although the field audits could be assessed in one period and collected in another, the measurement is consistent from
period to period, and is a good representation of audit collections.

LRPP EXHIBIT IV: Performance Measure Validity and Reliability Department: Business and Professional Regulation

Program: Alcoholic Beverages and Tobacco

Service/Budget Entity: Tax Collection

Measure: Collections per dollar of auditing expenditure

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The data source for this measure is SAMAS reports. The data is collected and calculated by the Bureau Chief's office. All data is collected for this outcome measurement and maintained in Central Auditing on a monthly basis, with the information entered into spreadsheets monthly. The measurement results are calculated quarterly and at the end of the fiscal year by dividing the total bureau expenditures into the total bureau collections.

Documents for this measurement consist of a cover sheet with the total annual audit expenditures and audit collections, a worksheet indicating the monthly data and the calculations, and the SAMAS reports.

Validity:

This measures the monetary efficiency of the Bureau of Auditing in its tax collection activities, showing total auditing expenditures compared to auditing collections. This measurement identifies the cost of collecting the tax revenues. Although the non-monetary benefits received from auditing processes cannot truly be measured, the monetary costs of collecting tax revenue can be shown. The percentage of costs to collections is very low and represents an efficient audit process.

Reliability:

Collection entries into SAMAS can be verified by comparing the SAMAS reports to the monthly reports, audits, district deposits and deposits by the Bureau of Revenue. Expenditures can be compared to lease agreements, travel vouchers, and purchase orders. The SAMAS reports capture both revenues coming into the agency and expenditures going out of the agency, and are reliable for measuring the cost/benefit ratio of the agency. Each year, these figures consistently measure the return of investment made by the agency in its tax collection processes.

Department: Business and Professional Regulation

Program: Alcoholic Beverages and Tobacco

Service/Budget Entity: <u>Tax Collection</u> Measure: <u>Number of audits conducted</u>

Action (check one):	
	Requesting revision to approved performance measure.
\boxtimes	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

Audit performance covers the cigarette and tobacco surcharge program and excise tax activity.

The data source for the number of wholesale product excise tax and surcharge activity audits and division internal audits conducted is the Automated Audit Tracking System. Audit personnel conduct excise tax audits twice per year on each licensed wholesaler. These will include surcharge on cigarettes and tobacco products beginning this fiscal year. Industry compliance audits are performed at various intervals. Each wholesale, internal, and compliance audit and all monetary components, principal, interest, and penalties assessed and collected, are entered into this system. The Automated Audit Tracking System is a Delphi application with Paradox tables.

The data source for the number of wholesale monthly reports audited is captured from reports by the information processing section, indicating the number of records audited each month. Wholesale reports are due on or before the 10th day of the month following the month being reported. The final audit of the reports is usually two months after the month of activity.

During Fiscal Year 2009-10, the division will be implementing an electronic filing program which can be used by the wholesalers and manufacturers to submit their monthly reports electronically. Once the system is in place and used by licensees, there will be a reduction in the input of manual audit information that is currently necessary. The system will use the electronic reports as the source for capturing the report and audit information.

Validity:

This measures the number of audits conducted, including office audits of the monthly reports and field product audits at the licensed place of business, internal agency activity audits, and various industry compliance audits. This measurement determines the overall audit workload for the agency, and the supporting documentation can be

reviewed for individual workload components. This measures the total audit activity of the agency.
Reliability: The audit information entered into the system by the supervisor can be verified by comparing the compiled report to the actual audits. The reports indicating the number of wholesale monthly reports audited can be compared to the actual items. The data is dependable and consistent, and can be compared year to year to show workload increases or decreases. The new electronic filing and data management system will augment the reliability of the audit information.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares, and Mobile Homes

Service/Budget Entity: Compliance & Enforcement

Measure: Percent of administrative actions resulting in consent orders

Ac	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares and Mobile Homes, Bureau of Compliance takes administrative action when it believes that violations of laws have occurred based upon evidence collected in a division investigation. There are two types of administrative actions that may be taken in a compliance case: 1) Consent Order or written settlement agreement where the respondent agrees to the violation and action necessary to resolve the issues; and 2) Notice To Show Cause which starts formal proceedings against a respondent. The second type of action may result in final resolution by Consent Order but normally results in the issuance of a Final Order after an administrative hearing on the issues of the case. These measures track the number and percentage of administrative cases resolved by consent order.

As investigations are worked by compliance staff, the LicenseEase system is updated (through the nf32 table) by investigators or administrative staff to track complaint opening and closing dates, case status information and status dates, case activities and activity dates and case dispositions and disposition dates, etc. All administrative cases are identified in LicenseEase as cases having a case status of "AA" at the time the case is recommended for administrative action. The case disposition describes how the case was finally resolved. Cases resolved through consent order show a 'CO' under case disposition. Cases resolved through final order show a "FO" under case disposition. All case status and disposition dates are verifiable through the case file.

Periodically, the database reports entitled "CTMH Complaint Disposition Report" and "Yacht and Ship Complaint Disposition Report" will be run by program staff. This report through choice of parameters, selects and prints a list of all compliance files closed within a specified period that includes a case status of "AA". The reports print the cases grouped according to case disposition and program area. The reports total the number of cases selected by program area, and breaks out the cases by the various disposition codes and calculates the percentage of Consent Order dispositions by program area. The division totals the number of cases selected for all programs and totals the number

of Consent Order dispositions for all programs. The division's percentage is calculated by dividing the total number of cases by the number of Consent Order dispositions.
Validity: These measures reflect the total number and percentage of cases recommended for administrative actions resolved through Consent Orders. This measure primarily relates to efficiency, as it focuses on compliance through settlement agreement rather than through a DOAH or court proceeding. An increase in this measurement will show increased compliance through settlement agreement utilizing less formal and time-consuming procedures. The supporting information also provides an indication as to the number of enforcement actions taken.
Reliability: The data from LicenseEase is dependable and will result in consistent information from year to year. While there is a risk that incorrect or improper data could be input, internal reviews of LicenseEase data are conducted to ensure consistency.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares, and Mobile Homes

Service/Budget Entity: Compliance and Enforcement

Measure: Average number of days to resolve cases submitted for arbitration

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares and Mobile Homes is statutorily required to arbitrate certain condominium and cooperative disputes. The division tracks and monitors arbitration cases through the departmental database LicenseEase. Tracking information includes, but is not limited to, case filing dates (date a petition for arbitration is received in the division), case closing dates (date of issuance of a Final Order) and abatement dates. LicenseEase is updated by division arbitration staff.

There are numerous time periods during a proceeding in which an arbitrator or arbitration staff member cannot actively work a case. These times are abated or removed from the total number of days cases are open as these time periods are not within the control of the arbitration staff. Abatement periods in LicenseEase are documented by the use of an activity code "Case Abated (CSAB)". Each CSAB code includes a start and close date. Abatement periods include:

- 1) Abeyances includes but is not limited to informal settlements, fair housing, pass through to court.
- 2) Continuance/additional time at the parties' request.
- 3) Mediation.

At the end of each reporting period, the CTMH Closed Arbitration Cases PBB Report is run. This report selects all cases with a case closing date occurring during the reporting period. The report identifies each case by case number, and includes the date filed; date closed; total time to complete the case calculated by adding the number of days between date filed and date closed; abatement time calculated by subtracting each instance of the CSAB code's close dates from its start dates and totaling all days abated; the total time to complete each case less abatement by subtracting abatement time from total time. A summary report is used to provide a total number of cases closed during the reporting period, a total time to complete all cases selected calculated by dividing the sum of the total number of days to close all cases by the total number of cases closed, an average time to complete all cases calculated by dividing total time by the total number of cases selected, a total for all abated days, a total time to complete

all cases less abatement, and an average time to complete all cases less abatement calculated by subtracting abatement days from total time and then dividing total time less abatement time by the number of cases closed.

Validity:

This measure reflects the total number of petitions for arbitration closed and the total number of days to close these cases, as well as the average time to close cases. This measure provides data to indicate the division's level of performance in carrying out the legislative mandate to provide an alternative to the high cost and delays of circuit court litigation in resolving certain types of condominium and cooperative disputes in a manner that is both cost effective and efficient. Through the abatement process, the division has eliminated time periods that are not within the control of the division. The average time to complete arbitration cases is a valid measure of whether the program is accomplishing these legislative goals.

division has eliminated time periods that are not within the control of the division. The average time to complete arbitration cases is a valid measure of whether the program is accomplishing these legislative goals.
Reliability: The data from LicenseEase is dependable and will result in consistent information from year to year. A manual has been developed to provide procedures for data collection, storage, manipulation and evaluation. Internal reviews of LicenseEase data are conducted to ensure consistency.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares and Mobile Homes

Service/Budget Entity: Compliance and Enforcement

Measure: Number of cases closed (arbitration)

Ac	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares and Mobile Homes is statutorily required to arbitrate certain condominium and cooperative disputes. The division tracks and monitors arbitration cases through the departmental database LicenseEase. Tracking information includes but is not limited to: case filing dates (date a petition for arbitration is received in the division) and case closing dates (date of issuance of a Final Order). LicenseEase is updated by division arbitration staff.

At the end of each reporting period, the CTMH Closed Arbitration Cases PBB Report is run. This report selects all cases with a case closing date occurring during the reporting period. The report identifies each case by case number, and includes the date filed and date closed. A summary report is used to provide a total number of cases closed during the reporting period.

Validity:

This measure reflects the total number of petitions for arbitration closed and is used to calculate the outcome measure for average time to resolve cases submitted for arbitration. These measures provide data to indicate the division's level of performance in carrying out the legislative mandate to provide an alternative to the high cost and delays of circuit court litigation in resolving certain types of condominium and cooperative disputes in a manner that is both cost effective and efficient.

Reliability:

The division feels confident that data from LicenseEase is dependable and will result in consistent information from year to year. A manual has been developed to provide procedures for data collection, storage, manipulation and evaluation. The major issue causing reliability concerns is staff training since all staff update LicenseEase and there is a risk that incorrect or improper data could be input. Internal reviews of LicenseEase data are conducted to ensure consistency.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares and Mobile Homes

Service/Budget Entity: Compliance and Enforcement

Measure: Average number of days to resolve investigations of consumer

complaints

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\overline{X}	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares, and Mobile Homes' Bureau of Compliance receives, reviews, and opens investigative files on all consumer complaints relating to the following program areas: Condominiums/Cooperatives, Mobile Homes, Timeshares, and Yacht & Ships. An investigative file (Type GNCP) is opened upon receipt of a consumer complaint containing allegations of violations of laws subject to division jurisdiction. Files are opened in the department's database system, LicenseEase. The opening date is determined by the date stamp indicating receipt of the consumer complaint by the division. The LicenseEase nf32 table is utilized to track case history, including case number, case opening and closing dates, case status and status date, issues (allegations) and case dispositions. Case disposition is the overall determination of how a case is closed. The file is considered resolved for performance measurement purposes upon completion of the investigation (closing date), which is determined by the date the section supervisor signs off on the case to proceed to Administrative Action (Status AA) or when there is no administrative action proposed (Status 90). Data is entered in LicenseEase by the investigator assigned to handle the case.

Periodically, the report titled "CTMH Average Days to Close a Case" will be run on Eportfolio. This report selects all GNCP files closed during a selected time period and for each selected file determines the number of days each file was open using the case opening and closing dates. The report automatically calculates the average number of days open by dividing the sum of the total number of days open for all selected files by the number of closed files.

Days are abated in the LicenseEase database when a case has been closed and is reopened at a later date. The days between the closing date and the reopening date are not included in the total open days calculated above. This measure will be calculated on a fiscal year basis.

Validity:

Time frames to investigate each consumer complaint may vary significantly from case to case based on the number and complexity of alleged violations in each case and whether the respondent and other involved parties cooperate with the investigation. Only Chapters 718 (Condominiums) and 719 (Cooperatives), Florida Statutes include provisions relating to the timeliness of resolving consumer complaints. Pursuant to these statutes, the division has 30 days to acknowledge receipt of a complaint, determine jurisdiction or ask for additional information. The division has 90 days to complete its investigation and take action. Failure to comply with these time frames does not prohibit the division from completing investigations or taking action, if necessary.

This performance measure will provide an indication as to how the division is performing in regard to the statutory time frames, as well as the other sections that are not subject to statutory time frames. The public benefit from a more timely resolution of investigations and swift enforcement action builds public confidence in the division's compliance program.

Reliability:

The division has refined its business process and feels confident that the compliance data from LicenseEase for this measure is dependable and will result in consistent information from year to year.

The one issue as to reliability concerns is staff input of data. All staff update

LicenseEase and there is a risk that incorrect or improper data could be input. Internal reviews of LicenseEase data are routinely conducted to ensure consistency. Training of all staff responsible for input of data will remain a top priority.	

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares and Mobile Homes

Service/Budget Entity: <u>Compliance and Enforcement</u>
Measure: <u>Number of consumer complaints closed</u>

Action (check one):	
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares, and Mobile Homes' Bureau of Compliance receives, reviews, and opens investigative files on all consumer complaints relating to the following program areas: Condominiums/Cooperatives, Mobile Homes, Timeshares, and Yacht & Ships. An investigative file (Type GNCP) is opened upon receipt of a consumer complaint containing allegations of violations of laws subject to division jurisdiction. Files are opened in the department's database system, LicenseEase. The opening date is determined by the date stamp indicating receipt of the consumer complaint by the division. The LicenseEase nf32 table is utilized to track case history, including case number, case opening and closing dates, case status and status date, issues (allegations) and case dispositions. Case disposition is the overall determination of how a case is closed. The file is considered resolved for performance measurement purposes upon completion of the investigation (closing date), which is determined by the date the section supervisor signs off on the case to proceed to Administrative Action (Status AA) or when there is no administrative action proposed (Status 90). Data is entered by the investigator assigned to handle the case.

Periodically, the report titled "CTMH Average Days to Close a Case" will be run on Eportfolio. This report selects and counts all GNCP files closed during a selected time period. This measure will be calculated on a fiscal year basis.

Validity:

This measure will provide data which will indicate the number of consumer complaints investigated and closed during a specified time period. This measure is used in determining the outcome measure for the division's compliance program "Average number of days to resolve investigations of consumer complaints".

This performance measure provides an indication of how the division is performing in regard to the statutory time frames. The public benefit from a more timely resolution of investigations and swift enforcement action builds public confidence in the division's compliance program.

Reliability: The division has refined its compliance business process and feels confident that the compliance data from LicenseEase for this performance measure is dependable and will result in consistent information from year to year.
The only issue as to reliability concerns is staff input of data. All staff update LicenseEase and there is a risk that incorrect or improper data could be input. Internal reviews of LicenseEase data are routinely conducted to ensure consistency. Training of all staff responsible for input of data will remain a top priority.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares and Mobile Homes

Service/Budget Entity: Compliance and Enforcement

Measure: Percent of permanent licenses issued and filings reviewed as

prescribed by laws

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares and Mobile Homes reviews various types of disclosure documents for Condominiums, Cooperatives, Mobile Home Parks, and Timeshare Plans, and issues Yacht and Ship Brokers licenses through its examination and licensure programs. Most document reviews and applications for licensure have a statutory or rule mandated time requirement for division action.

The review period begins upon receipt of the filing or application with appropriate filing fees. Division action would consist of approval of the filing, issuance of a license or the issuance of a deficiency letter to require the filing entity or license applicant to correct or supplement its filing or application. If the division does not take action within the allotted time, the filing or application is approved by operation of law (OPOL), indicating a missed deadline.

For document reviews under the following programs: Condominiums, Cooperatives, Mobile Homes, and Timeshares, the current method for tracking missed review deadlines is through the "LSCMH Standards Registration PBB Report" available as a crystal report in ePortfolio. A record is created in LicenseEase for each filing received by the division. The record tracks in addition to other information, filing receipt and approval dates, and deficiency letter issue dates. Missed review deadlines are entered by the examiners directly into the LicenseEase database, specifically by checking a box labeled "OPOL" on the deficiency approval screen. A file has been approved or processed when the division has taken action to approve the filing in LicenseEase or it has been approved by "operation of law" indicating a missed deadline in LicenseEase. At the end of each reporting period, program staff will run the "LSCMH Standards Registration PBB Report" to show the number of filings approved (processed) by program area during the reporting period and the number of records containing a box checked as "OPOL", indicating a missed filing review deadline. In regard to licensing of yacht and ship brokers, permanent licenses must be issued within 90 days of receipt of a proper application and licensing fees. Data for this measure is taken from an

ePortfolio report entitled "Yacht and Ship Application PBB Statistics" and run by program staff. This report selects all applications that were issued a permanent license within a specified date range and counts the number of days between the date of receipt of an application in LicenseEase through the date of issuance of a permanent license (elapsed days). The report automatically counts the number of applications selected and counts the number of applications where the number of elapsed days exceeds 90 days.

Performance data for the division is calculated by adding the number of filings approved (processed) from the "CTMH Standards Registration PBB Report" and licenses issued from the "Yacht and Ship Application PBB Statistics". The number of division deadlines missed is calculated by totaling the number of missed deadlines from "CTMH Standards Registration PBB Report" and the number of yacht and ship licenses processed over 90 days from the "Yacht and Ship Application PBB Statistics" report. The percent of permanent licenses issued and filings reviewed as prescribed by law is calculated by subtracting the number of missed deadlines from total filings approved and licenses issued to arrive at the number of timely processed filings and licenses. The total number of processed filings and licenses is then divided by the number of timely processed filings and licenses.

Validity:

This measure represents the number of permanent licenses issued for the Yacht and Ships program and filings processed for all other division programs. It also measures the percentage of filings processed and licenses issued as prescribed by law. The measure indicates whether the division is performing its duties within statutorily mandated timeframes. The data is verifiable through review of division filing and licensure files.

Division action in regard to licensing yacht and ship brokers is not completely within the division's control as part of the application process includes FDLE and FBI criminal and fingerprint checks and may include delays for applicant actions such as responding to notices of deficiency.

Reliability:

In regard to data for the division's licensing program, the division feels confident that data from LicenseEase is dependable and will result in consistent information from year to year. The major issue causing reliability concerns is staff training since all staff update LicenseEase and there is a risk that incorrect or improper data could be input. Internal reviews of LicenseEase data are conducted to ensure consistency.

Department: Business and Professional Regulation

Program: Florida Condominiums, Timeshares and Mobile Homes

Service/Budget Entity: <u>Compliance and Enforcement</u>
Measure: <u>Total number of filings and licenses processed</u>

Act	tion (check one):
	Requesting revision to approved performance measure.
	Change in data sources or measurement methodologies.
	Requesting new measure.
\boxtimes	Backup for performance measure.

Data Sources and Methodology:

The Division of Florida Condominiums, Timeshares and Mobile Homes reviews various types of disclosure documents for Condominiums, Cooperatives, Mobile Home Parks, Timeshare Plans, and issues Yacht and Ship Brokers licenses through its examination and licensure programs. Most document reviews and applications for licensure have a statutory or rule mandated time requirement for division action.

The review period begins upon receipt of the filing or application with appropriate filing fees. Division action would consist of approval of the filing, issuance of a license or the issuance of a deficiency letter to require the filing entity or license applicant to correct or supplement its filing or application.

For document reviews under the following programs: Condominiums, Cooperatives, Mobile Homes, and Timeshare, the current method for tracking the number of filings processed is through the "CTMH Standards Registration PBB Report" available as a crystal report in ePortfolio. A record is created in LicenseEase for each filing received by the division. The record tracks in addition to other information, filing receipt and approval dates, and deficiency letter issue dates. Data is entered by the examiners directly into the LicenseEase database. A file has been approved or processed when the division has taken action to approve the filing in LicenseEase or it has been approved by "operation of law" indicating a missed deadline in LicenseEase. At the end of each reporting period, program staff will run the "CTMH Standards Registration PBB Report" to show the number of filings approved (processed) by program area during the reporting period.

In regard to licensing of yacht and ship brokers, permanent licenses must be issued within 90 days of receipt of a proper application and licensing fees. Data for this measure is taken from an ePortfolio report entitled "Yacht and Ship Application PBB Statistics" and run by program staff. This report selects all applications that were issued a permanent license within a specified date range and counts the number of days

between the date of receipt of an application in LicenseEase through the date of issuance of a permanent license (elapsed days).

Performance data for the division is calculated by adding the number of filings approved (processed) from the "CTMH Standards Registration PBB Report" and licenses issued from the "Yacht and Ship Application PBB Statistics".

Validity:

This output measure represents the number of permanent licenses issued for the Yacht and Ships program and filings processed for all other division programs. It is also used to indicate whether the division is performing its duties within statutorily mandated timeframes. The data is verifiable through review of division filing and licensure files.

Reliability: In regard to data for the division's licensing program, the division feels confident that data from LicenseEase is dependable and will result in consistent information from year to year. The major issue causing reliability concerns is staff training since all staff update LicenseEase and there is a risk that incorrect or improper data could be input. Internal reviews of LicenseEase data are conducted to ensure consistency.



Associated Activities Contributing to Performance Measures – LRPP Exhibit V

LRPP Exhibit V: Identification of Associated Activity Contributing to Performance Measures			
Approved Performance Measures for FY 2011-12	Associated Activities		
Agency administration and support costs as a percent of total agency costs	Executive Direction and Administrative Support		
Agency administration and support positions as a percent of total agency positions	Executive Direction and Administrative Support		
Percent of calls answered	Call Center		
Number of calls answered	Call Center		
Percent of applications processed within 90 days	Central Intake - Initial Applications		
Percent of renewals mailed no less than 90 days prior to license expiration dates	Central Intake - Renewals		
Number of initial applications processed	Central Intake - Initial Applications		
Percent of non-deficient, complete providers and individual course applications processed within 90 days	Continuing Education		
Number of candidates tested	Testing		
Number of non-deficient, complete provider and individual course applications processed within 90 days	Continuing Education		
Percent of licensees in compliance with all laws and regulations	Professional Regulation Compliance and Enforcement Activities		
Percent of farm labor contractors inspected found to be in compliance with law	Monitor Employers For Compliance with Migrant Farmworker Labor Laws		
Percent of employers in compliance with child labor laws on follow-up investigations	Monitor Employers For Compliance with Child Labor Laws		
Number of investigations and inspections - Farm Labor	Monitor Employers For Compliance with Migrant Farmworker Labor Laws		
Number of investigations and inspections - Child Labor	Monitor Employers For Compliance with Child Labor Laws		
Percent of required inspections completed	Professional Regulation Compliance and Enforcement Activities		
Number of enforcement actions (Regulation, Real Estate & CPA)	Professional Regulation Compliance and Enforcement Activities		
Percent of complete applications approved or denied within 90 days	Professional Regulation Compliance and Enforcement Activities		
Percent of licenses that correct violations through alternative means (notices of non compliance, citations or alternative dispute resolution)	Professional Regulation Compliance and Enforcement Activities		
Number of "active" licensees	Professional Regulation Compliance and Enforcement Activities		
	Approved Performance Measures for FY 2011-12 Agency administration and support costs as a percent of total agency costs Agency administration and support positions as a percent of total agency positions Percent of calls answered Number of calls answered Percent of applications processed within 90 days Percent of renewals mailed no less than 90 days prior to license expiration dates Number of initial applications processed Percent of non-deficient, complete providers and individual course applications processed within 90 days Number of candidates tested Number of non-deficient, complete provider and individual course applications processed within 90 days Percent of licensees in compliance with all laws and regulations Percent of farm labor contractors inspected found to be in compliance with law Percent of employers in compliance with child labor laws on follow-up investigations Number of investigations and inspections - Farm Labor Number of investigations and inspections - Child Labor Percent of required inspections completed Number of enforcement actions (Regulation, Real Estate & CPA) Percent of complete applications approved or denied within 90 days Percent of licenses that correct violations through alternative means (notices of non compliance, citations or alternative dispute resolution)		

LRPP Exhibit V: Identification of Associated Activity Contributing to Performance Measures				
Measure Number	Approved Performance Measures for FY 2011-12	Associated Activities		
21	Number of automatic medical suspensions related to fight competitions during an event	Protect Boxers		
22	Number of enforcement actions	Protect Boxers		
23	Number of scheduled boxing, kickboxing and mixed martial arts events	Protect Boxers		
24	Number of scheduled boxing, kickboxing and mixed martial arts bouts	Protect Boxers		
25	Percent of applications processed within 30 days	Protect Boxers		
26	Percent of races and games that are in compliance with all laws and regulations	Compliance and Enforcement Activities (Pari-Mutuel Wagering)		
27	Number of races and games monitored	Compliance and Enforcement Activities (Pari-Mutuel Wagering)		
28	Percent of applications processed within 90 days	Standards and Licensure Activities (Pari-Mutuel Wagering)		
29	Number of applications processed	Standards and Licensure Activities (Pari-Mutuel Wagering)		
30	Collections per dollar of auditing expenditures	Tax Collection and Auditing (Pari-Mutuel Wagering)		
31	Number of audits conducted	Tax Collection and Auditing (Pari-Mutuel Wagering)		
32	Percent of slot applications processed within 90 days	Pari-Mutuel Slot Applications		
33	Number of slot applications processed	Pari-Mutuel Number of Slot Applications Processed		
34	Percent of slot tax dollars collected compared to permitholder liability	Tax Collection and Auditing (Slot Machine Regulation)		
35	Total slot revenue collections compared to slot revenue expenditures	Tax Collection and Auditing (Slot Machine Regulation)		
36	Number of slot operating days (total of all slot facilities)	Tax Collection and Auditing (Slot Machine Regulation)		
37	Percent of operating days inspected	Tax Collection and Auditing (Slot Machine Regulation)		
38	Percent of licensees in compliance with all laws and regulations for food service and public lodging establishments	Compliance and Enforcement Activities for Hotels and Restaurants		
39	Percent of licensees in compliance with all laws and regulations for elevators, escalators and other vertical conveyance devices	Compliance and Enforcement Activities for Elevators		
40	Percent of elevators, escalators and other vertical conveyance devices inspected according to statute	Compliance and Enforcement Activities for Elevators		

LRPP Exhibit V: Identification of Associated Activity Contributing to Performance Measures				
Measure Number	Approved Performance Measures for FY 2011-12	Associated Activities		
41	Percent of elevators, escalators and other vertical conveyance devices in delinquent status that were physically observed or served by division resulting in enforcement cases	Compliance and Enforcement Activities for Elevators		
42	Percent of elevators, escalators and other vertical conveyance devices in sealed status that were physically observed by division	Compliance and Enforcement Activities for Elevators		
43	Number of licensees for elevators, escalators and other vertical conveyance devices	Compliance and Enforcement Activities for Elevators		
44	Percent of elevator certificates of operation processed within 30 days	Compliance and Enforcement Activities for Elevators		
45	Number of inspections for food service and public lodging establishments	Compliance and Enforcement Activities for Hotels and Restaurants		
46	Number of call back inspections for food service and public lodging establishments	Compliance and Enforcement Activities for Hotels and Restaurants		
47	Percent of hotel and restaurant licenses processed within 30 days.	Standards and Licensure Activities for Hotels and Restaurants		
48	Number of licensees for public lodging and food service establishments	Standards and Licensure Activities for Hotels and Restaurants		
49	Percent of food establishments inspected according to statute	Compliance and Enforcement Activities for Hotels and Restaurants		
50	Percent of lodging establishments inspected according to statute	Compliance and Enforcement Activities for Hotels and Restaurants		
51	Percent of accident reports submitted timely (i.e., within 5 working days of incident)	Compliance and Enforcement Activities for Elevators		
52	Percent of total retail alcohol and tobacco licensees and permit holders inspected	Compliance and Enforcement Activities (Alcoholic Beverages & Tobacco)		
53	Percent of alcoholic beverages and tobacco retailers tested found to be in compliance with underage persons' access	Compliance and Enforcement Activities (Alcoholic Beverages & Tobacco)		
54	Number of licensees	Standards and Licensure Activities (Alcoholic Beverages & Tobacco)		
55	Percent of license applications processed within 90 days	Standards and Licensure Activities (Alcoholic Beverages & Tobacco)		
56	Number of applications processed	Standards and Licensure Activities (Alcoholic Beverages & Tobacco)		
57	Percent complying wholesale/retail licensees on yearly basis	Tax Collection and Auditing (Alcoholic Beverages & Tobacco)		
58	Percent of retail and wholesale tax dollars identified by audit that were collected	Tax Collection and Auditing (Alcoholic Beverages & Tobacco)		
59	Collections per dollar of auditing expenditure	Tax Collection and Auditing (Alcoholic Beverages & Tobacco)		
60	Number of audits conducted	Tax Collection and Auditing (Alcoholic Beverages & Tobacco)		

Department of Business and Professional Regulation

Measure Number	Approved Performance Measures for FY 2011-12	Associated Activities
61	Percent of administrative actions resulting in consent orders	Compliance and Enforcement Activities - Condominiums; Timeshares; Mobile Homes; Yacht and Ship Brokers/Salespersons
62	Average number of days to resolve cases submitted for arbitration	Compliance and Enforcement Activities - Condominiums
63	Number of cases closed (arbitration)	Compliance and Enforcement Activities - Condominiums
64	Average number of days to resolve investigations of consumer complaints	Compliance and Enforcement Activities - Condominiums; Timeshares; Mobile Homes; Yacht and Ship Brokers/Salespersons
65	Number of consumer complaints closed	Compliance and Enforcement Activities - Condominiums; Timeshares; Mobile Homes; Yacht and Ship Brokers/Salespersons
66	Percent of permanent licenses issued and filings reviewed as prescribed by laws	Compliance and Enforcement Activities - Condominiums; Timeshares; Mobile Homes; Yacht and Ship Brokers/Salespersons
67	Total number of filings and licenses processed	Compliance and Enforcement Activities - Condominiums; Timeshares; Mobile Homes; Yacht and Ship Brokers/Salespersons



Agency Level Unit Cost Summary LRPP Exhibit VI

BUSINESS AND PROFESSIONAL REGULATION, DEPARTMENT OF			FISCAL YEAR 2010-11	
SECTION I: BUDGET		OPERATI	NG	FIXED CAPITAL OUTLAY
TAL ALL FUNDS GENERAL APPROPRIATIONS ACT ADJUSTMENTS TO GENERAL APPROPRIATIONS ACT (Supplementals, Vetoes, Budget Amendments, etc.)			130,436,849 364,283	
IAL BUDGET FOR AGENCY			130,801,132	
	Number of	(1) Unit Cost	(2) Expenditures	(3) FCO
SECTION II: ACTIVITIES * MEASURES	Units	(1) 01111 0051	(Allocated)	(5) / 55
cutive Direction, Administrative Support and Information Technology (2) Licensure/Revenue * Number of transactions processed	796,193	4.07	3,242,586	
Protect Boxers * Number of scheduled boxing and kickboxing/mixed martial arts events.	71	9,307.48	660,831	
Call Center * Number of calls, emails, public contacts	1,113,554	5.46	6,081,186	
Central Intake - Initial Applications *Number of initial applications processed Central Intake - Renewals * Number of renewals processed	113,293 410,667	38.79 2.08	4,394,189 853,057	
Testing * Number of candidates tested	49,582	38.21	1,894,399	
Continuing Education * Number of non-deficient, complete provider and individual course applications processed within 90 days	9,117	163.00 2,169.59	1,486,034 425,239	
Board Of Architecture And Interior Design *Number of enforcement actions Monitor Employers For Compliance With Migrant Farmworker Labor Laws *Number of Investigations and Inspections	196 4,278	2,169.59	1,595,904	
Monitor Employers For Compiance With Child Labor Laws *Number of Investigations and Inspections	10,403	59.58	619,790	
Compliance And Enforcement Activities *Number of enforcement actions.	131,177	102.30	13,419,191	
Laboratory Services * Number of blood and urine samples tested. Standards And Licensure Activities * Number of licensees	87,458 780,339	25.91 16.67	2,266,000 13,005,478	
Tax Collection And Auditing * Number of audits conducted.	63,544	24.76	1,573,557	
Cardrooms * Number of audits conducted.	24	4,069.67	97,672	
Pari-mutuel Number Of Slot Applications Processed *Number of Slot Applications Processed Compliance And Enforcement Activities For Hotels And Restaurants *Inspections and enforcement actions	3,000 167,397	1,620.59 117.98	4,861,778 19,749,310	
Compliance And Enforcement Activities For Protest And Residualits Inspections and enforcement actions Compliance And Enforcement Activities For Elevators *Inspections and enforcement actions	9,322	154.90	1,443,940	
Standards And Licensure Activities For Hotels And Restaurants *Number of licensees for public lodging and food service establishments	83,859	13.83	1,159,413	
Standards And Licensure Activities For Elevators "Number of licensees for elevators, escalators and other vertical conveyance devices Compliance And Enforcement Activities "Number of enforcement actions for Alcoholic Beverages and Tobacco	49,552 72,781	8.98 260.67	445,001 18,972,168	
Standards And Licensure Activities * Number of applications processed for Alcoholic Beverages and Tobacco	37,443	136.11	5,096,198	
Tax Collection And Auditing *Number of audits conducted for Alcoholic Beverages and Tobacco	28,326	271.34	7,685,858	
Compliance And Enforcement Activities - General Regulation (yacht And Ship) "Number of regulatory activities. Compliance And Enforcement Activities - Timeshare "Number of regulatory activities.	5,165	43.30 153.12	223,620	
Compliance And Enforcement Activities - Timesnare "Number of regulatory activities. Compliance And Enforcement Activities - Condominiums "Number of regulatory activities.	7,832 82,426	74.48	1,199,244 6,138,795	
Compliance And Enforcement Activities - Mobile Homes *Number of regulatory activities.	10,804	38.07	411,334	
Homeowners' Associations * Number of compliance actions.	1,550	143.42	222,304	
Condominium Ombudsman * Number of activities in fulfillment of statutory duties.	56,542	8.35	472,198	
		1		
AL			119,696,274	
SECTION III: RECONCILIATION TO BUDGET				
SS THROUGHS Fransfer - State Agencies				
AID TO LOCAL GOVERNMENTS				
PAYMENT OF PENSIONS, BENEFITS AND CLAIMS				
OTHER VEDERANS			2,241,700	
/ERSIONS			8,863,179	
TAL BUDGET FOR AGENCY (Total Activities + Pass Throughs + Reversions) - Should equal Section I above. (4)			130,801,153	
SCHEDULE XI/EXHIBIT VI: AGENCY-LEVEL UNIT COST SU	MMΔPV		130,001,133	

⁽¹⁾ Some activity unit costs may be overstated due to the allocation of double budgeted items.
(2) Expenditures associated with Executive Direction, Administrative Support and Information Technology have been allocated based on FTE. Other allocation methodologies could result in significantly different unit costs per activity.
(3) Information for FCO depicts amounts for current year appropriations only. Additional information and systems are needed to develop meaningful FCO unit costs.
(4) Final Budget for Agency and Total Budget for Agency may not equal due to rounding.



Glossary or Terms and Acronyms

Glossary of Terms and Acronyms

Administrative Rule: An agency statement of general applicability that implements, interprets, or prescribes law or policy or describes the procedure or practice requirements of an agency and includes any form which imposes any requirement or solicits any information not specifically required by statute or by an existing rule. The term also includes the amendment or repeal of a rule.

Agency for Enterprise Information Technology: The Florida government agency within the Executive Office of the Governor responsible that makes recommendations to agency heads and the Legislature concerning information technology services that should be designed, delivered, and managed at the enterprise level as defined in s. 282.0041(8). They are responsible for monitoring the delivery and management of the enterprise information technology services as established by law and develop the state's strategic enterprise information technology plan.

Alcoholic Beverages and Tobacco, Division of: A division of the Department of Business and Professional Regulation that issues licenses or permits that are required for any business or person to manufacture, import, export, store, distribute or sell alcoholic beverages or tobacco. The division issues permits required for any business or person engaging in business as a manufacturer, importer, exporter, distributing agent, or wholesale dealer of cigarettes; for distributors, makers, manufacturers or fabricators of other tobacco products within the state and for distributors of cigars within the state.

<u>Alcoholic Brands</u>: Brand name of an alcoholic beverage.

<u>Alternative Dispute Resolution</u>: The use of mediation techniques to help resolve disputes between the public and licensed professionals. A successful mediation is a voluntary agreement between the complainant and licensee.

<u>Activity</u>: A set of transactions within a budget entity that translates inputs into outputs using resources in response to a business requirement. Sequences of activities in logical combinations form services. Unit cost information is determined using the outputs of activities.

<u>Association of Boxing Commissions</u>: A non-profit corporation established to promote the continual improvement of professional boxing; professional and amateur mixed martial arts; and other professional and amateur unarmed combat sports. The Association also promotes the uniformity of health and safety standards and other requirements pertaining to the conduct of combat sports events.

<u>Auditor General</u>: The Florida Auditor General is a constitutional officer appointed by the Joint Legislative Auditing Committee. The Auditor General provides unbiased, timely, and relevant information which can be used by the Legislature, Florida's citizens, public entity management, and other stakeholders to promote government accountability and stewardship and improve government operations.

<u>Baseline Data</u>: Indicators of a state agency's current performance level, pursuant to guidelines established by the Executive Office of the Governor in consultation with legislative appropriations and appropriate substantive committees.

Board of Accountancy: Makes final decisions in the areas that affect the practice of licensees, which includes issuing licenses, taking disciplinary action, and promulgating rules when necessary.

Board of Veterinary Medicine: Regulates veterinarians and clinics. The board takes action on disciplinary matters and is responsible for rule amendments.

<u>Budget</u>: The totality of appropriations measures passed by the legislature. The detailed spending plan submitted by the Governor to the legislature which recommends monetary allocations for each of the departments of the state for the next fiscal year is also known as a "budget." Using recommendations from the Governor and individual departments, each house prepares its own version of the budget.

<u>Budget Entity</u>: A unit or function at the lowest level to which funds are specifically appropriated in the appropriations act. "Budget entity" and "service" have the same meaning.

<u>Cardroom</u>: A room for gambling on card games.

<u>Certified Public Accountant (CPA)</u>: A person who has met the requirements of Florida state laws and has been issued a license to practice public accounting by the Florida Board of Accountancy. Only persons who are licensed can legally call themselves a Certified Public Accountant. As practitioners, CPA's provide accounting, auditing, tax, financial planning and management consulting services.

Certified Public Accounting, Division of: A division within the Department of Business and Professional Regulation that is responsible for the regulation of Certified Public Accountants (CPAs) and accounting firms. The division processes applications to sit for the CPA license, original Florida licensure applications, licensure by endorsement applications, reactivation of a delinquent or inactive CPA license, temporary permit applications, accountancy firm licensure and continuing education reporting forms. In addition, the division provides administrative support to the Board of Accountancy.

Compact: See Seminole Tribe of Florida Compact.

CPA: Certified Public Accountant.

Elevator Safety Technical Advisory Council: The Council provides technical assistance to the Division of Hotels and Restaurants in support of protecting the health, safety, and welfare of the public.

<u>Fiscal Year</u>: The period used for budgeting and accounting. In Florida state government, this is the period from July 1 of one calendar year to June 30 of the next calendar year.

<u>Florida Administrative Code</u>: The Florida Administrative Code contains all rules adopted by each agency, citing the grant of rulemaking authority and the specific law implemented pursuant to which each rule was adopted, all history notes as authorized in Section 120.545(7), F.S., complete indexes to all rules contained in the Code, and any other material required or authorized by law or deemed useful by the Department of State.

Florida Building Code: A single set of documents that apply to the design, construction, erection, alteration, modification, repair, or demolition of public or private buildings, structures, or facilities in Florida and to the enforcement of such requirements and which will allow effective and reasonable protection for public safety, health, and general welfare for all the people of Florida at the most reasonable cost to the consumer.

<u>Florida Condominiums, Timeshares, and Mobile Homes, Division of</u>: A division within the Department of Business and Professional Regulation that provides consumer protection for Florida residents living in the communities the department regulates through education, complaint resolution, mediation and arbitration, and developer disclosure. This division regulates Yacht and Ship Brokers, and houses the Ombudsman for Homeowners' Associations.

<u>Florida Real Estate Commission</u>: The Commission administers and enforces the real estate license law, Chapter 475, Part I, F.S. The Commission is also empowered to pass rules that enable it to implement its statutorily authorized duties and responsibilities.

<u>Florida Real Estate Appraisal Board</u>: Administers and enforces the real estate appraiser license law, Chapter 475, Part II, F.S. The Board is also empowered to pass rules that enable it to implement its statutorily authorized duties and responsibilities.

<u>Florida State Boxing Commission</u>: A commission within the Department of Business and Professional Regulation that regulates pugilistic exhibitions.

Florida Statutes: An edited compilation of general laws of the state.

F.S.: Florida Statutes.

<u>General Appropriations Act</u>: The conference committee's report resolving the differences between the separate appropriation bills of the Florida House and the Florida Senate. The committee report must be passed by both chambers of the Florida Legislature.

Governor: The Governor of the State of Florida.

Hotels & Restaurant, Division of: A division within the Department of Business and Professional Regulation that licenses, inspects and regulates public lodging and food service establishments in Florida. The mission of the division is to protect the health and safety of the public by providing the industry with quality inspections and fair regulation. The division also licenses and regulates elevators, escalators and other vertical conveyance devices under Chapter 399, F.S.

<u>Immigration Customs Enforcement (ICE)</u>: The largest investigative agency in the U.S. Department of Homeland Security. Immigration Customs Enforcement was formed to protect national security, public safety and the integrity of the U.S. borders through the criminal and civil enforcement of federal laws governing border control, customs, trade and immigration.

<u>Information Technology Resources</u>: Includes data processing-related hardware, software, services, telecommunications, supplies, personnel, facility resources, maintenance, and training.

<u>Jenkins Act</u>: A 1949 federal law, the Jenkins Act requires any person who sells and ships cigarettes across a state line to a buyer, other than a licensed distributor, to report the sale to the buyer's state tobacco tax administrator. The act establishes misdemeanor penalties for violating the act. Compliance with this federal law by cigarette sellers enables states to collect cigarette excise taxes from consumers.

<u>Laws of Florida</u>: A verbatim publication of the general and special laws enacted by the Florida Legislature in a given year and published each year following the regular session of the legislature. It presents the laws in the order in which they are numbered by the Secretary of State, as well as resolutions and memorials passed by the legislature.

<u>Legislative Budget Request</u>: A request to the Legislature, filed pursuant to section 216.023, Florida Statutes, or supplemental detailed requests, for the amount of money an agency or branch of government believes will be needed to perform the functions that it is authorized, or which it is requesting authorization by law, to perform.

<u>Legislature</u>: Florida's bicameral legislature composed of the 40-member Senate and the 120-member House of Representatives. Either house may initiate legislation on any subject. Senators serve 4-year, staggered terms and representatives serve 2-year terms.

<u>LicenseEase</u>: A single licensing system. This is a software database that integrates all licensing and regulatory functions in the department.

Long-Range Program Plan: A plan developed on an annual basis by each state agency that is policy-based, priority-driven, accountable, and developed through careful examination and justification of all programs and their associated costs. Each plan is developed by examining the needs of agency customers and clients and proposing programs and associated costs to address those needs based on state priorities as established by law, the agency mission, and legislative authorization. The plan provides the framework and context for preparing the legislative budget request and includes performance indicators for evaluating the impact of programs and agency performance.

<u>Land Sales, Condominiums and Mobile Homes, Division of</u>: A division within the Department of Business and Professional Regulation that enforces and ensures compliance with the provisions of statutes and administrative rules relating to condominiums, cooperatives, mobile homes, vacation plans and timeshares, yacht and ship brokers and homeowners' associations.

<u>National Indian Gaming Commission</u>: As an independent federal regulatory agency of the United States, the National Indian Gaming Commission was established pursuant to the Indian Gaming Regulatory Act of 1988. The Commission's primary mission is to regulate gaming activities on Indian lands for the purpose of shielding Indian tribes from organized crime and other corrupting influences; to ensure that Indian tribes are the primary beneficiaries of gaming revenue; and to assure that gaming is conducted fairly and honestly by both operators and players.

<u>Northwood Shared Resource Center (NSRC)</u>: A state primary data center providing consistent and secure computing services, support and continuity of service to customer state agencies.

<u>Northwest Regional Data Center (NWRDC)</u>: A state primary data center providing consistent and secure computing services, support and continuity of service to customer state agencies.

<u>Office of Program Policy Analysis and Government Accountability (OPPAGA)</u>: The research arm of the Florida Legislature. OPPAGA evaluates state agencies and programs and analyzes related public policies to make government better, faster, and less expensive.

<u>OnBase</u>: An enterprise content management software suite that enables the Department of Business and Professional Regulation to manage the capture, storage, delivery and retrieval of documents electronically.

OPPAGA: The Office of Program Policy Analysis and Government Accountability.

OPS: Other Personal Services.

Outcome: See Performance Measure.

Output: See Performance Measure.

<u>Pari-mutuel facilities</u>: A facility for betting on races whereby the winners divide the total amount bet, after deducting management expenses, in proportion to the sums they have wagered individually.

Pari-Mutuel Wagering, Division of: A division of the Department of Business and Professional Regulation that is charged with the regulation of Florida's pari-mutuel, cardroom, and slot gaming industries, as well as collecting and safeguarding associated revenues due to the state. The division has been designated by the Florida Legislature as the State Compliance Agency (SCA) with the authority to carry out the State's oversight responsibilities in accordance with the provisions outlined in the compact between the Seminole Tribe of Florida and the State of Florida.

<u>Performance Measure</u>: A quantitative or qualitative indicator used to assess state agency performance.

- Input means the quantities of resources used to produce goods or services and the demand for those goods and services.
- Outcome means an indicator of the actual impact or public benefit of a service.
- Output means the actual service or product delivered by a state agency.

<u>Primary Service Outcome Measure</u>: The service outcome measure which is approved as the performance measure which best reflects and measures the intended outcome of a service. Generally, there is only one primary service outcome measure for each agency service.

<u>Professions, Division of:</u> A division of the Department of Business and Professional Regulation that is responsible for licensing more than 405,000 professional. The division administers 14 professional boards, three department-regulated professions and one council.

<u>Program</u>: A set of activities undertaken in accordance with a plan of action organized to realize identifiable goals based on legislative authorization (a program can consist of single or multiple services). For purposes of budget development, programs are identified in the General Appropriations Act by a title that begins with the word "Program." In some instances a program consists of several services, and in other cases the program has no services delineated within it; the service is the program in these cases. The LAS/PBS code is used for purposes of both program identification and service identification. "Service" is a "budget entity" for purposes of the Long Range Program Plan.

Real Estate, Division of: A division of the Department of Business and Professional Regulation that is responsible for the examination, licensing, and regulation of over 300,000 real estate and real estate property appraisal professionals and corporations, real estate schools, and real estate and appraiser instructors. The division provides administrative support to the Florida Real Estate Commission and the Florida Real Estate Appraisal Board.

Regulation, Division of: A division of the Department of Business and Professional Regulation that is the enforcement authority for the professional boards and programs. The division monitors professions and related businesses to ensure that the laws, rules and standards set by the Legislature and professional boards are followed.

Reliability: The extent to which the measuring procedure yields the same results on repeated trials and data are complete and sufficiently error free for the intended use.

<u>Seminole Tribe of Florida</u>: The Seminole Tribe of Florida is a federally recognized American Indian tribe. The Tribal Council is the chief governing body, composed of a Chairman, a Vice-Chairman and Council Representatives from each reservation.

<u>Seminole Tribe of Florida Compact</u>: An agreement between the State of Florida and the Seminole Tribe of Florida governing various gaming activities at the Seminole Tribe's gaming facilities.

Service: See Budget Entity.

Service Operations, Division of: A division of the Department of Business and Professional Regulation that manages the Central Intake and Licensure unit, the one-stop shop for intake of applications and payments. The division also oversees the Customer Contact Center, which handles all initial interaction conducted via telephone, e-mail and the Internet.

Standard: The level of performance of an outcome or output.

<u>Southwood Shared Resource Center</u>: A state primary data center providing consistent and secure computing services, support and continuity of service to customer state agencies.

<u>Trends and Conditions Statement</u>: The trends and conditions statement is a narrative explanation of agency priorities and policies for the future as they relate to the agency's goals and objectives.

<u>Technology</u>, <u>Division of</u>: A division of the Department of Business and Professional Regulation that oversees the processes for system design, testing, planning, implementation and administration of the department's computer operations and desktop/field support.

<u>Technology Review Workgroup (TRW)</u>: Provides analysis and recommendations regarding agency funding requests for information technology projects. The TRW also provides legislative oversight of strategic information technology projects that have been specifically identified in the General Appropriations Act. The TRW reports its findings and recommendations to the Legislative Budget Commission

<u>Totalisator</u>: The computer system used to accumulate wagers, record sales, calculate payoffs, and display wagering data on a display device that is located at a pari-mutuel facility.

<u>Trust Fund</u>: A special account into which certain funds are deposited and out of which funds are disbursed for a specific and exclusive purpose.

<u>Unit Cost</u>: The average total cost of producing a single unit of output – goods and services for a specific agency activity.

<u>United States Code</u>: Codification of the general and permanent laws of the United States.

<u>Validity</u>: The appropriateness of the measuring instrument in relation to the purpose for which it is being used.