

# Office of Supplier Diversity

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Annual Report 2012 - 2013 (revised)



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# Definition of a Minority-, Woman-, Service-Disabled Veteran and/or Veteran Owned Business

To become certified as a minority-, woman-, service-disabled veteran and/or veteran-owned business enterprise in Florida<sup>1</sup>, a business must be:

- Engaged in commercial transactions
- Domiciled in Florida
- A minimum of 51 percent owned, managed, and controlled by an African-American, Hispanic American, Asian American, Native American, woman or service-disabled veteran who is a permanent resident of Florida and a United States citizen; and
- A small business that is independently owned and operated, with a net worth of no more than \$5 million and that employs less than 200 full-time permanent employees, or is recognized as a certified business by the federal government

## Certification benefits include:

- First-tier referrals to state agencies for order and contract opportunities
- Mentor-Protégé opportunities for business development guidance from established corporations
- Exclusive listing of state-certified minority business enterprises in an online directory
- Participation at regional workshops, seminars, and corporate roundtables
- Workshops to help grow business
- Loan mobilization to assist eligible businesses with funding

## Agency Compliance

Section 287.09451 (4) (0) 2, Florida Statutes, annually requires all state agencies and universities to submit Business Utilization Plans to the Office of Supplier Diversity. Each plan must include the organization's strategy for ensuring diversity in the organization's purchasing and contracting opportunities, as well as the previous fiscal year's spending with minority-, women-, and service-disabled veteran-owned business enterprises. Plans must also include a statement and assessment of good faith efforts taken by each state agency and a status report of agency compliance with subsection (6), as determined by the Minority Business Enterprise Office.

<sup>1</sup> Chapter 287 Florida Statutes, section 295.187, and Chapter 60A-9 Florida Administrative Code

## Compliance Chart

For fiscal year 2012-13, the chart below identifies all agencies and universities who complied with the requirement to submit a minority business enterprises utilization plan for review and approval.

Agency	Plan Submitted	Plan Approved
Agency for Healthcare Administration	Yes	Yes
Agency for Person with Disabilities	Yes	Yes
Department of Agriculture and Consumer Services	Yes	Yes
Department of Business and Professional Regulation	Yes	Yes
Department of Children and Families	Yes	Yes
Department of Citrus	Yes	Yes
Department of Corrections	Yes	Yes
Department of Economic Opportunity	Yes	Yes
Department of Education	Yes	Yes
Department of Elder Affairs	Yes	Yes
Department of Environmental Protection	Yes	Yes
Department of Financial Services	Yes	Yes
Department of Health	Yes	Yes
Department of Highway Safety and Motor Vehicles	Yes	Yes
Department of Juvenile Justice	Yes	Yes
Department of Law Enforcement	Yes	Yes
Department of Legal Affairs	Yes	Yes
Department of Management Services	Yes*	Yes*
Department of Military Affairs	No	No
Department of Revenue	Yes	Yes
Department of State	Yes	Yes
Department of the Lottery	Yes	Yes
Department of Transportation	Yes	Yes
Department of Veterans' Affairs	Yes	Yes
Executive Office of the Governor	Yes	Yes
Fish and Wildlife Conservation Commission	Yes	Yes
Florida Parole Commission	Yes	Yes
Florida School For the Deaf and the Blind	No	No
State Board of Administration	No	No
Florida A & M University	Yes	Yes
Florida Atlantic University	Yes	Yes
Florida Community Colleges	Yes	Yes
Florida Gulf Coast University	Yes	Yes
Florida International University	Yes	Yes
Florida State University	Yes	Yes
New College of Florida	Yes	Yes
University of Central Florida	Yes	Yes
University of Florida	Yes	Yes
University of North Florida	Yes	Yes
University of South Florida	Yes	Yes
University of West Florida	Yes	Yes

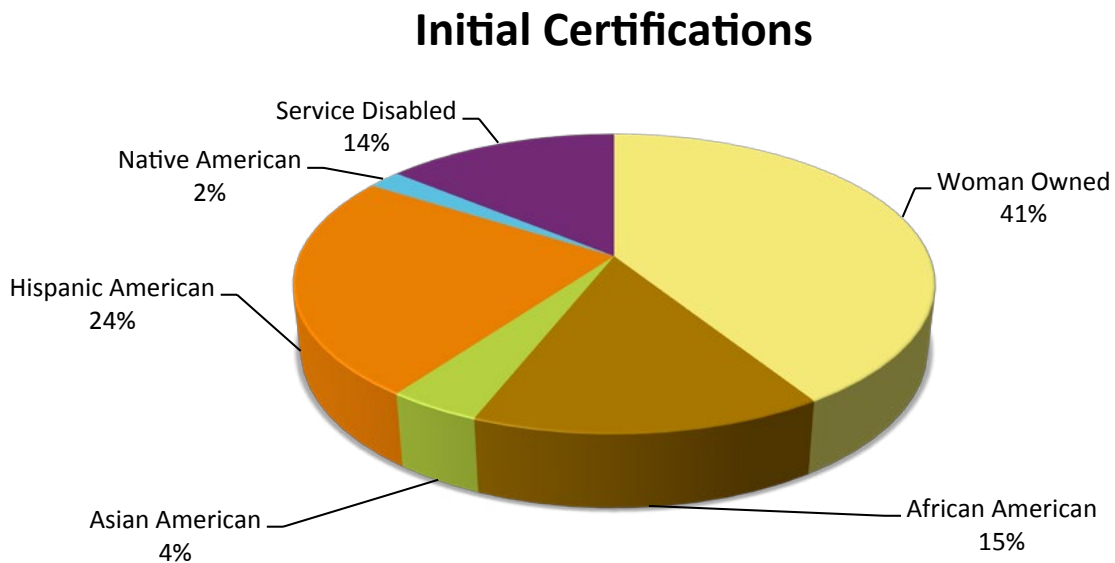
\* Minority Business Utilization Plan received post annual report publication.

# Businesses Certified During Fiscal Year 2012-13

During fiscal year 2012-13, the Office of Supplier Diversity (OSD) certified 407 new minority-, woman-, and service-disabled veteran and veteran owned business enterprises statewide. The breakdown of new certifications is as follows:

- 165 were Caucasian woman-owned business enterprises
- 96 were Hispanic American-owned business enterprises
- 63 were African-American-owned business enterprises
- 18 were Asian American-owned business enterprises
- 57 were Service-Disabled Veteran-owned business enterprises (SDVBE)
- 8 were Native American-owned business enterprises

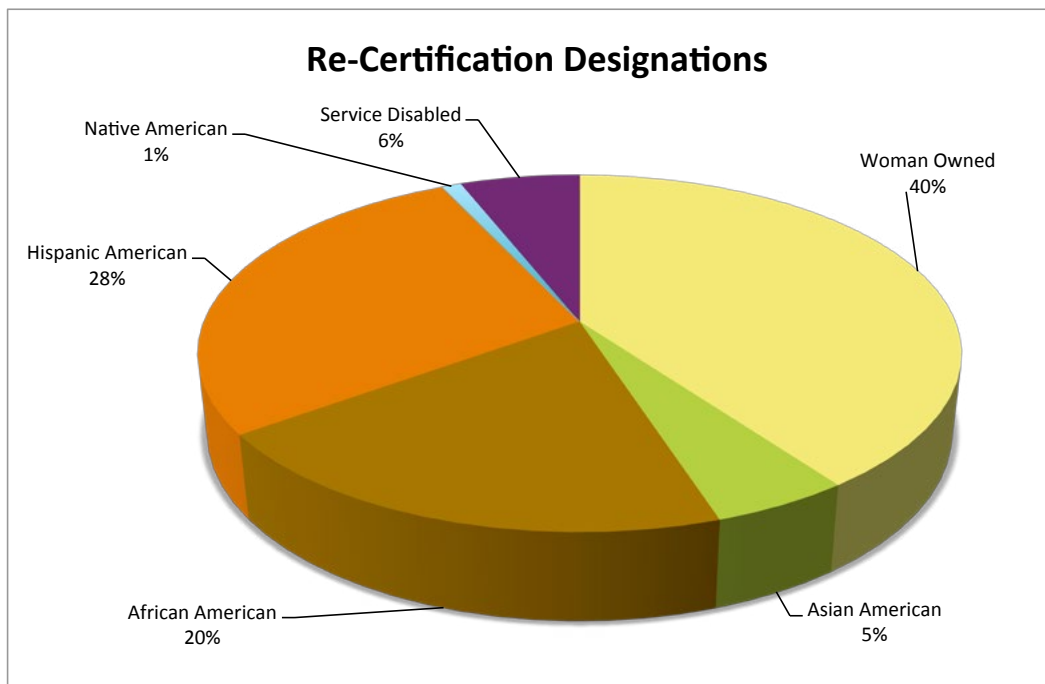
**Note:** Ethnic business enterprises and service-disabled veteran businesses include men and women



# Total Fiscal Year Re-Certifications

During fiscal year 2012-13 there were a total of 1,607 re-certifications granted to minority-, woman-, service-disabled veteran and veteran-owned business enterprises statewide.

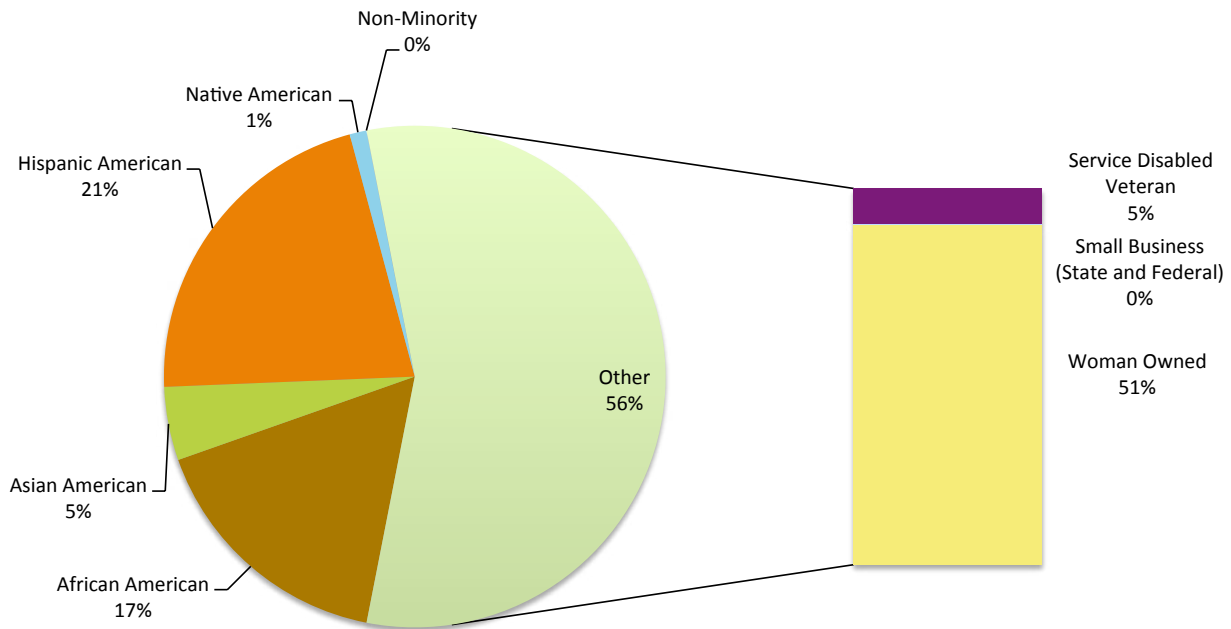
- 644 were Caucasian woman-owned business enterprises
- 450 were Hispanic American-owned business enterprises
- 319 were African-American-owned business enterprises
- 84 were Asian American-owned business enterprises
- 90 were Service-Disabled Veteran and/or Veteran-owned business enterprises (SDVBE)
- 20 were Native American-owned business enterprises



# Total Number of Companies Certified for Fiscal Year 2012-13

African-American	949
Asian American	272
Hispanic American	1,233
Native American	62
Non-Minority	1
Service Disabled Veteran	311
Small Business (State and Federal)	3
Woman Owned	<u>2,911</u>
<b>Total Certified</b>	<b>5,742</b>

## Total Number of Companies Certified for Fiscal Year 2012-13



## Fiscal Year 2012-13 Total Agency Expenditures by Industry

Agency	Construction	Architects Engineers	Commodities	Contractual Services	Total
Agency for Healthcare Administration	\$40,121	\$-	\$17,098,194,825	\$3,658,633,318	\$20,756,868,264
Agency for Person with Disabilities	\$-	\$-	\$20,167,436	\$26,259,119	\$46,426,555
Department of Agriculture and Consumer Services	\$4,419,587	\$5,308,168	\$1,019,596,169	\$41,814,015	\$1,071,137,939
Department of Business and Professional Regulation	\$-	\$-	\$52,497,601	\$11,631,052	\$64,128,653
Department of Children and Families	\$207,443	\$9,080	\$344,648,680	\$1,656,035,884	\$2,000,901,087
Department of Citrus	\$-	\$-	\$5,832,621	\$35,916,055	\$41,748,676
Department of Corrections	\$54,041,358	\$446,873	\$261,348,944	\$419,530,003	\$735,367,178
Department of Economic Opportunity	\$828,903	\$-	\$3,257,221,653	\$39,322,782	\$3,297,373,338
Department of Education	\$1,773,582,722	\$544,690	\$15,513,317,474	\$1,253,547,372	\$18,540,992,258
Department of Elder Affairs	\$10,082	\$-	\$187,909,046	\$1,590,122	\$189,509,250
Department of Environmental Protection	\$611,517,746	\$7,890,211	\$281,719,428	\$33,484,894	\$934,612,279
Department of Financial Services	\$540,503	\$-	\$889,110,730	\$58,501,342	\$948,152,575
Department of Health	\$15,195,963	\$1,572,359	\$1,173,253,258	\$361,001,510	\$1,551,023,090
Department of Highway Safety and Motor Vehicles	\$998,128	\$212,483	\$371,650,622	\$26,822,095	\$399,683,328
Department of Juvenile Justice	\$2,586,468	\$-	\$88,709,647	\$198,492,820	\$289,788,935
Department of Law Enforcement	\$803,624	\$78,954	\$59,014,170	\$17,534,830	\$77,431,578
Department of Legal Affairs	\$-	\$-	\$86,398,789	\$7,351,414	\$93,750,203
Department of Management Services	\$9,916,145	\$1,209,690	\$5,386,704,265	\$271,856,586	\$5,669,686,686
Department of Military Affairs	\$23,661,018	\$3,356,247	\$41,295,019	\$10,956,018	\$79,268,302
Department of Revenue	\$-	\$181,437	\$6,280,655,844	\$94,936,159	\$6,375,773,440
Department of State	\$1,724,490	\$142,996	\$44,184,888	\$4,924,966	\$50,977,340
Department of the Lottery	\$-	\$-	\$40,765,767	\$107,404,997	\$148,170,764
Department of Transportation	\$4,477,203,820	\$871,317,674	\$540,734,684	\$127,197,427	\$6,016,453,605
Department of Veterans' Affairs	\$2,060,178	\$45,818	\$12,573,677	\$10,091,851	\$24,771,524
Division Of Accounting and Auditing	\$-	\$-	\$1,733,773,868	\$-	\$1,733,773,868
Executive Office of the Governor	\$-	\$14,339	\$219,789,762	\$22,375,140	\$242,179,241
Fish and Wildlife Conservation Commission	\$4,552,100	\$552,170	\$49,439,594	\$34,967,488	\$89,511,352
Florida A & M University	\$3,453,939	\$1,531,647	\$14,204,146	\$31,932,895	\$51,122,627
Florida Atlantic University	\$38,461,050	\$4,514,169	\$21,173,867	\$40,398,710	\$104,547,796
Florida Community Colleges	\$16,716,622	\$1,406,710	\$11,551,869	\$14,136,694	\$43,811,895
Florida Gulf Coast University	\$1,944,767	\$469,691	\$16,959,682	\$28,901,221	\$48,275,361
Florida International University	\$102,857,200	\$2,324,428	\$45,278,066	\$41,948,317	\$192,408,011
Florida Parole Commission	\$430	\$12	\$255,710	\$56,365	\$312,517
Florida School For the Deaf and the Blind	\$8,329,222	\$392,957	\$38,476,426	\$2,105,313	\$49,303,918
Florida State University	\$43,482,680	\$9,340,966	\$122,111,036	\$43,361,760	\$218,296,442
Justice Administrative Commission	\$-	\$-	\$471,942,471	\$81,614,729	\$553,557,200
Legislature	\$-	\$-	\$16,279,522	\$7,500,361	\$23,779,883
New College of Florida	\$5,015,295	\$374,020	\$2,892,471	\$2,878,585	\$11,160,371
Public Service Commission	\$-	\$-	\$1,185,302	\$938,334	\$2,123,636
State Board of Administration*	\$-	\$-	\$-	\$18,390	\$18,390
State Courts System	\$79,817	\$-	\$17,811,744	\$31,439,564	\$49,331,125
University of Central Florida	\$32,907,046	\$11,566,998	\$61,648,496	\$82,137,242	\$188,259,782
University of Florida	\$24,857,864	\$149,860	\$16,709,191	\$75,770,529	\$117,487,444
University of North Florida	\$5,373,003	\$1,071,858	\$11,754,520	\$5,185,448	\$23,384,829
University of South Florida	\$1,616,023	\$65,292	\$9,181,995	\$27,440,353	\$38,303,663
University of West Florida	\$1,376,856	\$426,959	\$17,315,990	\$6,137,316	\$25,257,121
<b>Total</b>	<b>\$7,270,362,213</b>	<b>\$926,518,756</b>	<b>\$55,957,240,965</b>	<b>\$9,056,081,385</b>	<b>\$73,210,203,319</b>

Source: FLAIR – Department of Financial Services and the Universities Purchasing Departments

\* No expenditure report was submitted by this agency - only travel dollars reflected.

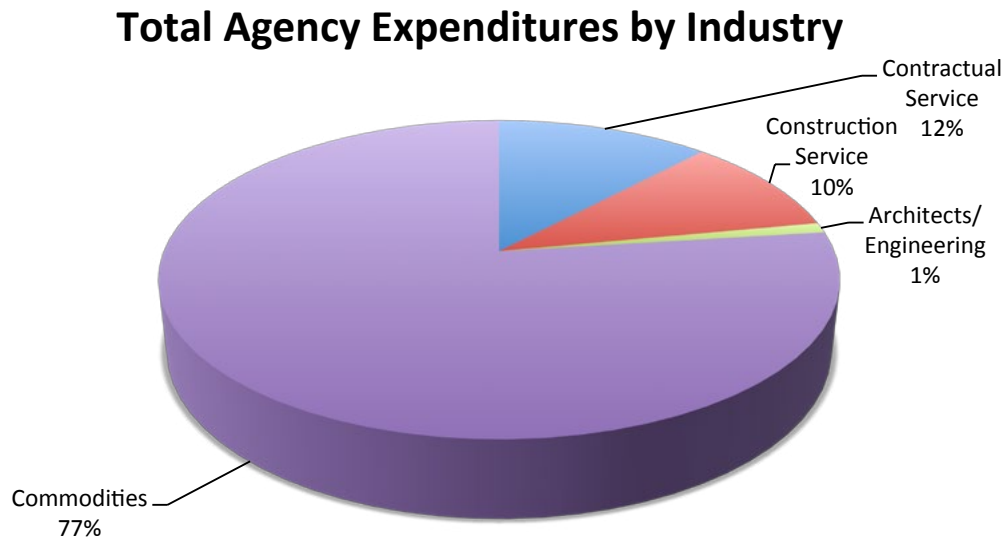


# Fiscal Year 2012-13

## Total Agency Expenditures by Industry

In fiscal year 2012-13, the total state government expenditures for commodities, construction, contractual services and architects and engineers surpassed \$73.2 billion. Of these amounts

- 1 percent was architect and engineering related services
- 10 percent were construction related purchases
- 12 percent were contract related services, and
- 77 percent were for commodities purchases



Fiscal Year 2012-13 Total Dollar Amount and Percentage of Contracts Awarded Indirectly to Certified Minority Business Enterprises as Subcontractors by Each State Agency

Agency	Subcontractor Dollars	Total Agency Expenditures	
Agency for Healthcare Administration	\$32,201	\$20,756,868,264	0.00%
Agency for Person with Disabilities	\$18,741	\$46,426,555	0.04%
Department of Children and Families	\$74,233	\$2,000,901,087	0.00%
Department of Corrections	\$6,539,197	\$735,367,178	0.89%
Department of Economic Opportunity	\$1,229,549	\$3,297,373,338	0.04%
Department of Environmental Protection	\$1,076,064	\$934,612,279	0.12%
Department of Financial Services	\$338,955	\$948,152,575	0.04%
Department of Health	\$915,075	\$1,551,023,090	0.06%
Department of Highway Safety and Motor Vehicles	\$38,943	\$399,683,328	0.01%
Department of Juvenile Justice	\$168,903	\$289,788,935	0.06%
Department of the Lottery	\$14,559,334	\$148,170,764	9.83%
Department of Transportation	\$126,266,616	\$6,016,453,605	2.10%
University of South Florida	\$1,476,415	\$38,303,663	3.85%
<b>Total</b>	<b>\$152,734,226</b>	<b>\$37,163,124,661</b>	<b>0.41%</b>

Source: Flair- Department of Financial Services and the Universities Purchasing Departments

Fiscal Year 2012-13 Total Spend Dollar Amount and Percentage of Contracts Awarded to Certified Minority Business Enterprises by Each State Agency

Agency	Certified	Total Spend	Percentage
Agency for Healthcare Administration	\$1,213,763	\$20,756,868,264	0.58%
Agency for Person with Disabilities	\$650,209	\$46,426,555	1.40%
Department of Agriculture and Consumer Services	\$2,655,384	\$1,071,137,939	0.25%
Department of Business and Professional Regulation	\$783,687	\$64,128,653	1.22%
Department of Children and Families	\$5,151,091	\$2,000,901,087	0.26%
Department of Citrus	\$129,038	\$41,748,676	0.31%
Department of Corrections	\$22,235,355	\$735,367,178	3.02%
Department of Economic Opportunity	\$5,504,719	\$3,297,373,338	0.17%
Department of Education	\$7,768,055	\$18,540,992,258	0.04%
Department of Elder Affairs	\$82,018	\$189,509,250	0.04%
Department of Environmental Protection	\$10,322,673	\$934,612,279	1.10%
Department of Financial Services	\$4,663,321	\$948,152,575	0.49%
Department of Health	\$27,400,099	\$1,551,023,090	1.77%
Department of Highway Safety and Motor Vehicles	\$1,733,815	\$399,683,328	0.43%
Department of Juvenile Justice	\$3,464,401	\$289,788,935	1.20%
Department of Law Enforcement	\$2,581,867	\$77,431,578	3.33%
Department of Legal Affairs	\$483,766	\$93,750,203	0.52%
Department of Management Services	\$7,154,269	\$5,669,686,686	0.13%
Department of Military Affairs	\$8,188,449	\$79,268,302	10.33%
Department of Revenue	\$3,249,549	\$6,375,773,440	0.05%
Department of State	\$877,775	\$50,977,340	1.72%
Department of the Lottery	\$21,494,310	\$148,170,764	14.51%
Department of Transportation	\$243,130,216	\$6,016,453,605	4.04%
Department of Veterans' Affairs	\$317,852	\$24,771,524	1.28%
Division Of Accounting and Auditing	\$1,164	\$1,733,773,868	0.00%
Executive Office of the Governor	\$14,258,509	\$242,179,241	5.89%
Fish and Wildlife Conservation Commission	\$2,671,546	\$89,511,352	2.98%
Florida Parole Commission	\$13,345	\$312,517	4.27%
Florida School For the Deaf and the Blind	\$236,876	\$49,303,918	0.48%
Justice Administrative Commission	\$877,816	\$553,557,200	0.16%
Legislature	\$206,662	\$23,779,883	0.87%
Public Service Commission	\$30,082	\$2,123,636	1.42%
State Board of Administration *	\$18,390	\$18,390	100.00%
State Courts System	\$1,336,809	\$49,331,125	2.71%
Florida A & M University	\$2,928,226	\$51,122,627	5.73%
Florida Atlantic University	\$8,541,417	\$104,547,796	8.17%
Florida Community Colleges	\$34,143,703	\$43,811,895	77.93%
Florida Gulf Coast University	\$993,963	\$48,275,361	2.06%
Florida International University	\$358,120	\$192,408,011	0.19%
Florida State University	\$10,237,511	\$218,296,442	4.69%
New College of Florida	\$114,801	\$11,160,371	1.03%
University of Central Florida	\$1,071,514	\$188,259,782	0.57%
University of Florida	\$10,370,110	\$117,487,444	8.83%
University of North Florida	\$1,481,433	\$23,384,829	6.34%
University of South Florida	\$3,509,619	\$38,303,663	9.16%
University of West Florida	\$1,688,007	\$25,257,121	6.68%
<b>Total</b>	<b>\$476,325,304</b>	<b>\$73,210,203,319</b>	<b>0.65%</b>

Source: Flair – Department of Financial Services and the University Purchasing Departments

\*Total Expenditures not submitted by agency.

Fiscal Year 2012-13 Total Spend Dollar Amount and Percentages of Contracts Awarded to Certified Minority Business Enterprises Whether Directly or Indirectly as Subcontractors

Agency	Certified Contracted Dollars	Subcontractor Dollars	Total	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$1,181,562	\$32,201	\$1,213,763	\$20,756,868,264	0.01%
Agency for Person with Disabilities	\$631,468	\$18,741	\$650,209	\$46,426,555	1.40%
Department of Agriculture and Consumer Services *	\$2,655,384	\$-	\$2,655,384	\$1,071,137,939	0.25%
Department of Business and Professional Regulation *	\$783,687	\$-	\$783,687	\$64,128,653	1.22%
Department of Children and Families	\$5,076,858	\$74,233	\$5,151,091	\$2,000,901,087	0.26%
Department of Citrus	\$129,038	\$-	\$129,038	\$41,748,676	0.31%
Department of Corrections	\$15,696,158	\$6,539,197	\$22,235,355	\$735,367,178	3.02%
Department of Economic Opportunity	\$4,275,170	\$1,229,549	\$5,504,719	\$3,297,373,338	0.17%
Department of Education	\$7,768,055	\$-	\$7,768,055	\$18,540,992,258	0.04%
Department of Elder Affairs *	\$82,018	\$-	\$82,018	\$189,509,250	0.04%
Department of Environmental Protection	\$9,246,609	\$1,076,064	\$10,322,673	\$934,612,279	1.10%
Department of Financial Services	\$4,324,366	\$338,955	\$4,663,321	\$948,152,575	0.49%
Department of Health	\$26,485,024	\$915,075	\$27,400,099	\$1,551,023,090	1.77%
Department of Highway Safety and Motor Vehicles	\$1,694,872	\$38,943	\$1,733,815	\$399,683,328	0.43%
Department of Juvenile Justice	\$3,295,498	\$168,903	\$3,464,401	\$289,788,935	1.20%
Department of Law Enforcement	\$2,575,055	\$-	\$2,581,867	\$77,431,578	3.33%
Department of Legal Affairs *	\$483,766	\$-	\$483,766	\$93,750,203	0.52%
Department of Management Services	\$7,154,269	\$-	\$7,154,269	\$5,669,686,686	0.13%
Department of Military Affairs *	\$8,188,449	\$-	\$8,188,449	\$79,268,302	10.33%
Department of Revenue	\$3,249,549	\$-	\$3,249,549	\$6,375,773,440	0.05%
Department of State *	\$877,775	\$-	\$877,775	\$50,977,340	1.72%
Department of the Lottery	\$6,934,976	\$14,559,334	\$21,494,310	\$148,170,764	14.51%
Department of Transportation	\$116,863,600	\$126,266,616	\$243,130,216	\$6,016,453,605	4.04%
Department of Veterans' Affairs *	\$317,852	\$-	\$317,852	\$24,771,524	1.28%
Division Of Accounting and Auditing *	\$1,164	\$-	\$1,164	\$1,733,773,868	0.00%
Executive Office of the Governor *	\$14,258,509	\$-	\$14,258,509	\$242,179,241	5.89%
Fish and Wildlife Conservation Commission *	\$2,671,546	\$-	\$2,671,546	\$89,511,352	2.98%
Florida Parole Commission *	\$13,345	\$-	\$13,345	\$312,517	4.27%
Florida School For the Deaf and the Blind *	\$236,876	\$-	\$236,876	\$49,303,918	0.48%
Justice Administrative Commission *	\$877,816	\$-	\$877,816	\$553,557,200	0.16%
Legislature *	\$206,662	\$-	\$206,662	\$23,779,883	0.87%
Public Service Commission *	\$30,082	\$-	\$30,082	\$2,123,636	1.42%
State Board of Administration *	\$18,390	\$-	\$18,390	\$18,390	100.00%
State Courts System *	\$1,336,809	\$-	\$1,336,809	\$49,331,125	2.71%
Florida A & M University *	\$2,928,226	\$-	\$2,928,226	\$51,122,627	5.73%
Florida Atlantic University *	\$8,541,417	\$-	\$8,541,417	\$104,547,796	8.17%
Florida Community Colleges *	\$34,143,703	\$-	\$34,143,703	\$43,811,895	77.93%
Florida Gulf Coast University	\$993,963	\$-	\$993,963	\$48,275,361	2.06%
Florida International University *	\$358,120	\$-	\$358,120	\$192,408,011	0.19%
Florida State University *	\$10,237,511	\$-	\$10,237,511	\$218,296,442	4.69%
New College of Florida *	\$114,801	\$-	\$114,801	\$11,160,371	1.03%
University of Central Florida *	\$1,071,514	\$-	\$1,071,514	\$188,259,782	0.57%
University of Florida *	\$10,370,110	\$-	\$10,370,110	\$117,487,444	8.83%
University of North Florida *	\$1,481,433	\$-	\$1,481,433	\$23,384,829	6.34%
University of South Florida	\$2,033,204	\$1,476,415	\$3,509,619	\$38,303,663	9.16%
University of West Florida *	\$1,688,007	\$-	\$1,688,007	\$25,257,121	6.68%
<b>Total</b>	<b>\$323,584,266</b>	<b>\$152,734,226</b>	<b>\$476,325,304</b>	<b>\$73,210,203,319</b>	<b>0.65%</b>

Source: Flair – Department of Financial Services and the University Purchasing Departments

\*Subcontract dollars were not identified

Fiscal Year 2012-13 Total Spend Dollar Amount and Percentages of Contracts Awarded to Non-Certified Minority Business Enterprises by Each Agency

Agency	Non-certified Expen- ditures	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$2,223,422	\$20,756,868,264	0.01%
Agency for Person with Disabilities	\$7,523,966	\$46,426,555	16.21%
Department of Agriculture & Consumer Services	\$6,400,508	\$1,071,137,939	0.60%
Department of Business & Professional Regulation	\$1,644,757	\$64,128,653	2.56%
Department of Children & Families	\$19,234,786	\$2,000,901,087	0.96%
Department of Citrus	\$3,745,992	\$41,748,676	8.97%
Department of Corrections	\$28,728,770	\$735,367,178	3.91%
Department of Economic Opportunity	\$5,899,947	\$3,297,373,338	0.18%
Department of Education	\$155,615,890	\$18,540,992,258	0.84%
Department of Elder Affairs	\$1,332,795	\$189,509,250	0.70%
Department of Environmental Protection	\$16,148,752	\$934,612,279	1.73%
Department of Financial Services	\$10,555,888	\$948,152,575	1.11%
Department of Health	\$192,070,772	\$1,551,023,090	12.38%
Department of Highway Safety & Motor Vehicles	\$5,109,516	\$399,683,328	1.28%
Department of Juvenile Justice	\$2,667,083	\$289,788,935	0.92%
Department of Law Enforcement	\$3,119,137	\$77,431,578	4.03%
Department of Legal Affairs	\$1,170,078	\$93,750,203	1.25%
Department of Management Services	\$10,864,125	\$5,669,686,686	0.19%
Department of Military Affairs	\$6,702,534	\$79,268,302	8.46%
Department of Revenue	\$7,142,824	\$6,375,773,440	0.11%
Department of State	\$1,060,495	\$50,977,340	2.08%
Department of the Lottery	\$1,371,941	\$148,170,764	0.93%
Department of Transportation	\$283,924,100	\$6,016,453,605	4.72%
Department of Veterans' Affairs	\$1,128,718	\$24,771,524	4.56%
Division Of Accounting & Auditing	\$-	\$1,733,773,868	0.00%
Executive Office of the Governor	\$809,436	\$242,179,241	0.33%
Fish & Wildlife Conservation Commission	\$6,577,796	\$89,511,352	7.35%
Florida Parole Commission	\$16,601	\$312,517	5.31%
Florida School For the Deaf and the Blind	\$723,988	\$49,303,918	1.47%
Justice Administrative Commission	\$7,463,427	\$553,557,200	1.35%
Legislature	\$2,509,224	\$23,779,883	10.55%
Public Service Commission	\$179,525	\$2,123,636	8.45%
State Board of Administration	\$-	\$18,390	0.00%
State Courts System	\$4,356,845	\$49,331,125	8.83%
Florida A & M University	\$-	\$51,122,627	0.00%
Florida Atlantic University	\$3,184,335	\$104,547,796	3.05%
Florida Community Colleges	\$9,668,192	\$43,811,895	22.07%
Florida Gulf Coast University	\$689,486	\$48,275,361	1.43%
Florida International University	\$12,230,050	\$192,408,011	6.36%
Florida State University	\$5,649,437	\$218,296,442	2.59%
New College of Florida	\$30,496	\$11,160,371	0.27%
University of Central Florida	\$6,029,853	\$188,259,782	3.20%
University of Florida	\$22,724,921	\$117,487,444	19.34%
University of North Florida	\$1,126,149	\$23,384,829	4.82%
University of South Florida	\$2,675,990	\$38,303,663	6.99%
University of West Florida	\$1,304,301	\$25,257,121	5.16%
<b>Total</b>	<b>\$863,336,848</b>	<b>\$73,210,203,319</b>	<b>1.18%</b>

Source: Flair – Department of Financial Services and the University Purchasing Departments

Fiscal Year 2012-13 Total Spend Dollar Amount and Percentages of contracts Awarded to Non-Profit Minority Business Enterprises by each Agency

Agency	Non-Profit Expenditures	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$26,212,726	\$20,756,868,264	0.13%
Agency for Person with Disabilities	\$3,133,661	\$46,426,555	6.75%
Department of Agriculture and Consumer Services	\$195,964,943	\$1,071,137,939	18.30%
Department of Business and Professional Regulation	\$8,066,467	\$64,128,653	12.58%
Department of Children and Families	\$328,029,159	\$2,000,901,087	16.39%
Department of Citrus	\$435,756	\$41,748,676	1.04%
Department of Corrections	\$21,387,379	\$735,367,178	2.91%
Department of Economic Opportunity	\$117,276,489	\$3,297,373,338	3.56%
Department of Education	\$2,763,375,144	\$18,540,992,258	14.90%
Department of Elder Affairs	\$2,258,121	\$189,509,252	1.19%
Department of Environmental Protection	\$19,565,625	\$934,612,279	2.09%
Department of Financial Services	\$6,406,676	\$948,152,575	0.68%
Department of Health	\$170,518,962	\$1,551,023,090	10.99%
Department of Highway Safety and Motor Vehicles	\$7,510,091	\$399,683,328	1.88%
Department of Juvenile Justice	\$45,144,275	\$289,788,935	15.58%
Department of Law Enforcement	\$4,884,842	\$77,431,578	6.31%
Department of Legal Affairs	\$4,270,614	\$93,750,203	4.56%
Department of Management Services	\$33,660,884	\$5,669,686,686	0.59%
Department of Military Affairs	\$717,843	\$79,268,302	0.91%
Department of Revenue	\$34,149,656	\$6,375,773,440	0.54%
Department of State	\$10,490,417	\$50,977,340	20.58%
Department of the Lottery	\$982,887	\$148,170,764	0.66%
Department of Transportation	\$175,218,484	\$6,016,453,605	2.91%
Department of Veterans' Affairs	\$274,218	\$24,771,524	1.11%
Executive Office of the Governor	\$26,333,805	\$242,179,241	10.87%
Fish and Wildlife Conservation Commission	\$4,632,225	\$89,511,352	5.18%
Florida Parole Commission	\$21,178	\$312,517	6.78%
Florida School For the Deaf and the Blind	\$127,132	\$49,303,918	0.26%
Justice Administrative Commission	\$77,129,624	\$553,557,200	13.93%
Legislature	\$533,132	\$23,779,883	2.24%
Public Service Commission	\$237,178	\$2,123,636	11.17%
State Courts System	\$3,095,293	\$49,331,125	6.27%
Florida Atlantic University	\$324,339	\$104,547,796	0.31%
Florida State University	\$3,147,132	\$218,296,442	1.44%
University of Florida	\$618,791	\$117,487,444	0.53%
University of South Florida	\$21,202,498	\$38,303,663	55.35%
<b>Total</b>	<b>\$4,117,337,646</b>	<b>\$70,892,731,066</b>	<b>5.81%</b>

Source: Flair – Department of Financial Services and the University Purchasing Departments

## Fiscal Year 2012-13 Total Agency Expenditures by Business Classification

Agency	Business Classification	Certified	Non-Certified	Non-Profit	Other Classification	Total Spend
Agency for Healthcare Administration	\$20,727,193,867	\$1,213,763	\$2,223,422	\$26,212,726	\$24,486	\$20,756,868,264
Agency for Person with Disabilities	\$34,626,938	\$650,209	\$7,523,966	\$3,133,661	\$491,781	\$46,426,555
Department of Agriculture and Consumer Services	\$846,452,140	\$2,655,384	\$6,400,508	\$195,964,943	\$19,664,964	\$1,071,137,939
Department of Business and Professional Regulation	\$47,112,890	\$783,687	\$1,644,757	\$8,066,467	\$6,520,852	\$64,128,653
Department of Children and Families	\$1,646,924,019	\$5,151,091	\$19,234,786	\$328,029,159	\$1,562,032	\$2,000,901,087
Department of Citrus	\$37,437,360	\$129,038	\$3,745,992	\$435,756	\$530	\$41,748,676
Department of Corrections	\$662,637,581	\$22,235,355	\$28,728,770	\$21,387,379	\$378,093	\$735,367,178
Department of Economic Opportunity	\$3,168,679,692	\$5,504,719	\$5,899,947	\$117,276,489	\$12,491	\$3,297,373,338
Department of Education	\$15,438,585,752	\$7,768,055	\$155,615,890	\$2,763,375,144	\$175,647,417	\$18,540,992,258
Department of Elder Affairs	\$185,832,283	\$82,018	\$1,332,795	\$2,258,121	\$4,033	\$189,509,250
Department of Environmental Protection	\$888,244,349	\$10,322,673	\$16,148,752	\$19,565,625	\$330,880	\$934,612,279
Department of Financial Services	\$926,132,748	\$4,663,321	\$10,555,888	\$6,406,676	\$393,942	\$948,152,575
Department of Health	\$1,157,748,008	\$27,400,099	\$192,070,772	\$170,518,962	\$3,285,249	\$1,551,023,090
Department of Highway Safety and Motor Vehicles	\$385,306,966	\$1,733,815	\$5,109,516	\$7,510,091	\$22,940	\$399,683,328
Department of Juvenile Justice	\$236,479,714	\$3,464,401	\$2,667,083	\$45,144,275	\$2,033,462	\$289,788,935
Department of Law Enforcement	\$66,820,674	\$2,581,867	\$3,119,137	\$4,884,842	\$25,058	\$77,431,578
Department of Legal Affairs	\$87,823,458	\$483,766	\$1,170,078	\$4,270,614	\$2,287	\$93,750,203
Department of Management Services	\$5,617,800,742	\$7,154,269	\$10,864,125	\$33,660,884	\$206,666	\$5,669,686,686
Department of Military Affairs	\$63,658,611	\$8,188,449	\$6,702,534	\$717,843	\$865	\$79,268,302
Department of Revenue	\$6,331,227,854	\$3,249,549	\$7,142,824	\$34,149,656	\$3,557	\$6,375,773,440
Department of State	\$38,326,107	\$877,775	\$1,060,495	\$10,490,417	\$222,546	\$50,977,340
Department of the Lottery	\$124,320,972	\$21,494,310	\$1,371,941	\$982,887	\$654	\$148,170,764
Department of Transportation	\$5,276,095,915	\$243,130,216	\$283,924,100	\$175,218,484	\$38,084,890	\$6,016,453,605
Department of Veterans' Affairs	\$23,049,632	\$317,852	\$1,128,718	\$274,218	\$1,104	\$24,771,524
Division Of Accounting and Auditing	\$1,733,772,120	\$1,164	\$-	\$-	\$584	\$1,733,773,868
Executive Office of the Governor	\$200,769,595	\$14,258,509	\$809,436	\$26,333,805	\$7,896	\$242,179,241
Fish and Wildlife Conservation Commission	\$75,611,698	\$2,671,546	\$6,577,796	\$4,632,225	\$18,087	\$89,511,352
Florida Parole Commission	\$261,277	\$13,345	\$16,601	\$21,178	\$116	\$312,517
Florida School For the Deaf and the Blind	\$48,215,708	\$236,876	\$723,988	\$127,132	\$214	\$49,303,918
Justice Administrative Commission	\$468,064,438	\$877,816	\$7,463,427	\$77,129,624	\$21,895	\$553,557,200
Legislature	\$19,187,182	\$206,662	\$2,509,224	\$533,132	\$1,343,683	\$23,779,883
Public Service Commission	\$1,673,384	\$30,082	\$179,525	\$237,178	\$3,467	\$2,123,636
State Board of Administration	\$-	\$18,390	\$-	\$-	\$-	\$18,390
State Courts System	\$40,294,872	\$1,336,809	\$4,356,845	\$3,095,293	\$247,306	\$49,331,125
Florida A & M University	\$48,194,401	\$2,928,226	\$-	\$-	\$-	\$51,122,627
Florida Atlantic University	\$92,497,705	\$8,541,417	\$3,184,335	\$324,339	\$-	\$104,547,796
Florida Community Colleges	\$-	\$34,143,703	\$9,668,192	\$-	\$-	\$43,811,895
Florida Gulf Coast University	\$46,591,912	\$993,963	\$689,486	\$-	\$-	\$48,275,361
Florida International University	\$179,819,841	\$358,120	\$12,230,050	\$-	\$-	\$192,408,011
Florida State University	\$193,826,696	\$10,237,511	\$5,649,437	\$3,147,132	\$5,435,666	\$218,296,442
New College of Florida	\$11,015,074	\$114,801	\$30,496	\$-	\$-	\$11,160,371
University of Central Florida	\$12,171,398	\$1,071,514	\$6,029,853	\$-	\$168,987,017	\$188,259,782
University of Florida	\$83,773,622	\$10,370,110	\$22,724,921	\$618,791	\$-	\$117,487,444
University of North Florida	\$20,777,247	\$1,481,433	\$1,126,149	\$-	\$-	\$23,384,829
University of South Florida	\$10,915,556	\$3,509,619	\$2,675,990	\$21,202,498	\$-	\$38,303,663
University of West Florida	\$22,264,813	\$1,688,007	\$1,304,301	\$-	\$-	\$25,257,121
<b>Total</b>	<b>\$67,328,216,811</b>	<b>\$476,325,304</b>	<b>\$863,336,848</b>	<b>\$4,117,337,646</b>	<b>\$424,986,710</b>	<b>\$73,210,203,319</b>

## Office of Supplier Diversity Staff

### Administrative Team

#### Fiscal Year 2012-13

Kelly Loll – Director of State Purchasing

Kevin Brown – Bureau Chief Goods & Diversity

Thaddeus Fortune – Certification and Compliance Manager

### Certification and Compliance Team

Sherry Fagg – Operations and Management Consultant I

Patricia Hall – Operations and Management Consultant I

Roderick Palmer – Government Operations Consultant I

Barbara Thompson-Yates – Administrative Assistant I

Denise Wright – Administrative Assistant I

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