



DEPARTMENT OF MANAGEMENT
SERVICES

Rick Scott, Governor
Craig Nichols, Agency Secretary

DIVISION OF STATE PURCHASING

Office of Supplier Diversity

Annual Report
Fiscal Year 2011 - 12

LD THE RIGHT TEAM | OPERATE WITH EXCELLENCE
ELIVER ON COMMITMENTS | PARTNER FOR SUC-
S | ARCHITECT FOR TODAY & TOMORROW | AP-
BUSINESS STRATEGIES, PROCESS&ACUMEN TO
S | SUPPORT THE GOVERNOR'S AGENDA | BUILD
E RIGHT TEAM | OPERATE WITH EXCELLENCE |
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VERNOR'S AGENDA | BUILD THE RIGHT TEAM | OP-
ATE WITH EXCELLENCE | ARCHITECT FOR TODAY





RICK SCOTT
Governor

DEPARTMENT OF MANAGEMENT
SERVICES

CRAIG J. NICHOLS
Agency Secretary

4050 Esplanade Way | Tallahassee, Florida 32399-0950 | Tel: 850.488.2786 | Fax: 850.922.6149

February 1, 2012

The Honorable Rick Scott
Governor of Florida
PL05, The Capitol
Tallahassee, Florida 32399-0001

The Honorable Don Gaetz,
President
The Florida Senate
409, The Capitol
404 South Monroe Street
Tallahassee, Florida 32399-1100

The Honorable Will Weatherford, Speaker
Florida House of Representatives
420, The Capitol
402 South Monroe Street
Tallahassee, Florida 32399-1300

Dear Governor Scott, President Gaetz, and Speaker Weatherford:

I am pleased to submit the Department of Management Services, Office of Supplier Diversity (OSD) Annual Report in accordance with section 287.09451 (4) (0) 2, Florida Statutes.

Sincerely,

Craig Nichols
Secretary

Enclosures

cc: Adam Hollingsworth, Chief of Staff, Office of the Governor
Chris Clark, Chief of Staff and General Counsel, Florida Senate
Kathy Mears, Chief of Staff, Florida House of Representatives
Jerry McDaniel, Director, Office of Policy and Budget

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Definition of a Minority-, Woman-, and/or Service-Disabled Veteran-Owned Business

To become certified as a minority-, woman-, and/or service-disabled veteran-owned business enterprise in Florida¹, a business must be:

- Engaged in commercial transactions
- Domiciled in Florida
- A minimum of fifty-one percent owned, managed, and controlled by an African American, Hispanic American, Asian American, Native American, woman or service-disabled veteran who is a permanent resident of Florida and a United States citizen; and
- A small business that is independently owned and operated, with a net worth of no more than \$5 million and that employs less than 200 full-time permanent employees, or is recognized as a certified business by the federal government

Certification benefits include:

- First-tier referrals to state agencies for order and contract opportunities
- Mentor-Protégé opportunities for business development guidance from established corporations
- Exclusive listing of state-certified minority business enterprises in an online directory
- Participation at regional workshops, seminars, and corporate roundtables and discounts at the annual Florida MatchMaker Conference & Trade Show
- Workshops to help grow business
- Loan mobilization to assist eligible businesses with funding

Agency Compliance

Section 287.09451 (4) (0) 2, Florida Statutes annually requires all state agencies and universities to submit Business Utilization Plans to the Office of Supplier Diversity. Each plan must include the organization's strategy for ensuring diversity in the organization's purchasing and contracting opportunities, as well as the previous fiscal year's spending with minority-, women-, and service-disabled veteran-owned business enterprises. Plans must also include a statement and assessment of good faith efforts taken by each state agency and a status report of agency compliance with subsection (6), as determined by the Minority Business Enterprise Office.

¹ Chapter 287 Florida Statutes, section 295.187, and Chapter 60A-9 Florida Administrative Code

Compliance

For Fiscal Year 2011-12, all agencies complied with the requirement to have a minority business enterprises utilization plan and each agency had a designated minority enterprise assistance officer.

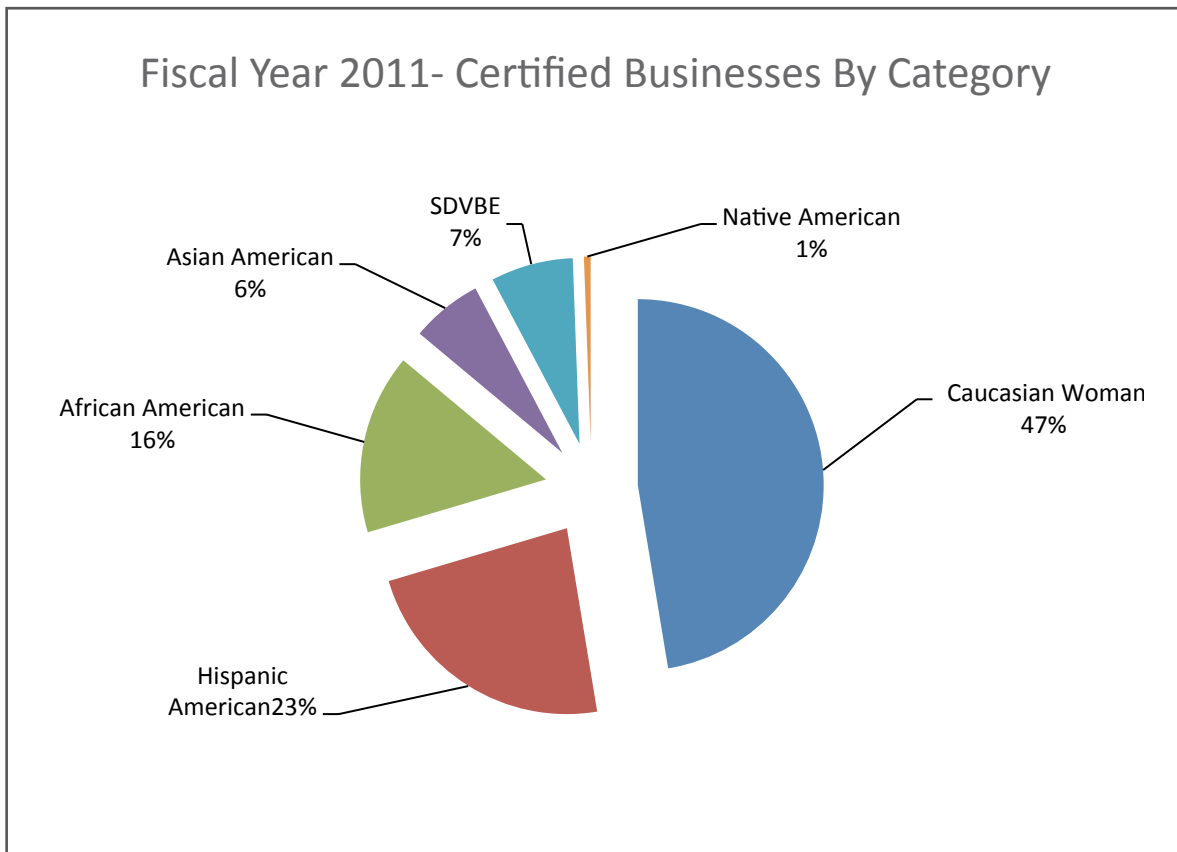
Agency	Plan Submitted	Plan Approved
Agency for Healthcare Administration	Yes	Yes
Agency for Person with Disabilities	Yes	Yes
Agency for Workforce Innovation	Yes	Yes
Department of Agriculture and Consumer Services	Yes	Yes
Department of Business and Professional Regulation	Yes	Yes
Department of Children and Families	Yes	Yes
Department of Citrus	Yes	Yes
Department of Community Affairs	Yes	Yes
Department of Corrections	Yes	Yes
Department of Economic Opportunity	Yes	Yes
Department of Education	Yes	Yes
Department of Elder Affairs	Yes	Yes
Department of Environmental Protection	Yes	Yes
Department of Financial Services	Yes	Yes
Department of Health	Yes	Yes
Department of Highway Safety and Motor Vehicles	Yes	Yes
Department of Juvenile Justice	Yes	Yes
Department of Law Enforcement	Yes	Yes
Department of Legal Affairs	Yes	Yes
Department of Management Services	Yes	Yes
Department of Military Affairs	Yes	Yes
Department of Revenue	Yes	Yes
Department of State	Yes	Yes
Department of the Lottery	Yes	Yes
Department of Transportation	Yes	Yes
Department of Veterans' Affairs	Yes	Yes
Division Of Accounting and Auditing	Yes	Yes
Executive Office of the Governor	Yes	Yes
Fish and Wildlife Conservation Commission	Yes	Yes
Florida Parole Commission	Yes	Yes
Florida School For the Deaf and the Blind	Yes	Yes
Justice Administrative Commission	Yes	Yes
Legislature	Yes	Yes
Public Service Commission	Yes	Yes
State Board of Administration	Yes	Yes
State Courts System	Yes	Yes
Florida A & M University	Yes	Yes
Florida Atlantic University	Yes	Yes
Florida Community Colleges	Yes	Yes
Florida Gulf Coast University	Yes	Yes
Florida International University	Yes	Yes
Florida State University	Yes	Yes
New College of Florida	Yes	Yes
University of Central Florida	Yes	Yes
University of Florida	Yes	Yes
University of North Florida	Yes	Yes
University of South Florida	Yes	Yes
University of West Florida	Yes	Yes

Businesses Certified During Fiscal Year 2011-12

During Fiscal Year 2011-12, the Office of Supplier Diversity (OSD) certified 517 new minority-, woman-, and service-disabled veteran-owned business enterprises statewide representing a 23.52 percent decrease over Fiscal Year 2010-11. Of these businesses:

- 245 were Caucasian woman-owned business enterprises
- 119 were Hispanic American-owned business enterprises
- 81 were African American-owned business enterprises
- 32 were Asian American-owned business enterprises
- 37 were Service-Disabled Veteran-owned business enterprises (SDVBE)
- 3 were Native American-owned business enterprises

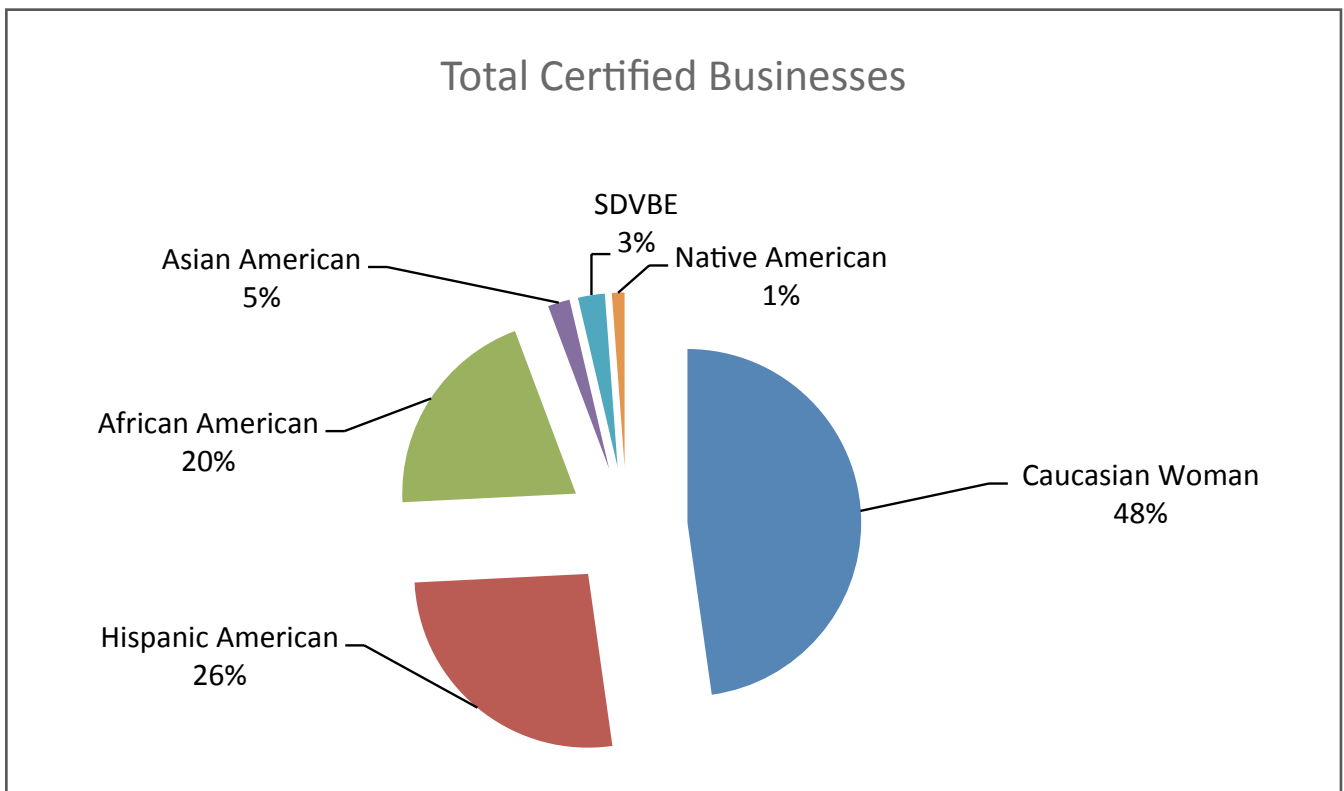
Note: Ethnic business enterprises and service-disabled veteran businesses include men and women



Total Fiscal Year 2011-12 Minority Businesses

During Fiscal Year 2011-12 there were a total of 4,562 certified minority-, woman-, and service-disabled veteran-owned business enterprises statewide. This represents a 16.66 percent decrease over Fiscal Year 2010-11 of 5,474 minority businesses statewide. Of the certified businesses:

- 2,030 were Caucasian woman-owned business enterprises
- 1,184 were Hispanic American-owned business enterprises
- 901 were African American-owned business enterprises
- 263 were Asian American-owned business enterprises
- 139 were Service-Disabled Veteran-owned business enterprises (SDVBE)
- 45 were Native American-owned business enterprises



Fiscal Year 2011-12 Total Agency Expenditures by Industry

Agency	Construction	Architects/Engineers	Commodities	Contractual SVC.	Total
Agency for Healthcare Administration	\$3,078	\$-	\$19,542,460,247	\$169,542,695	\$19,712,006,020
Agency for Person with Disabilities	\$142,718	\$-	\$18,175,336	\$23,147,107	\$41,465,161
Agency for Workforce Innovation	\$183,562	\$-	\$1,062,157,160	\$295,645,964	\$1,357,986,686
Department of Agriculture and Consumer Services	\$7,640,444	\$4,742,931	\$622,088,096	\$32,825,151	\$667,296,622
Department of Business and Professional Regulation	\$-	\$-	\$45,690,648	\$10,165,750	\$55,856,398
Department of Children and Families	\$334,512	\$6,265	\$336,043,266	\$1,624,317,133	\$1,960,701,176
Department of Citrus	\$-	\$3,600	\$6,416,813	\$40,803,784	\$47,224,197
Department of Community Affairs	\$3,173,244	\$-	\$6,401,364	\$164,072,429	\$173,647,037
Department of Corrections	\$126,135,548	\$1,070,121	\$403,401,518	\$246,047,493	\$776,654,680
Department of Economic Opportunity	\$392,959	\$-	\$2,944,192,515	\$30,500,957	\$2,975,086,431
Department of Education	\$1,995,951,728	\$326,487	\$15,427,206,119	\$958,204,411	\$18,381,688,745
Department of Elder Affairs	\$6,287	\$-	\$190,321,978	\$1,525,435	\$191,853,700
Department of Environmental Protection	\$614,286,937	\$3,329,072	\$383,693,907	\$38,553,140	\$1,039,863,056
Department of Financial Services	\$56,699	\$-	\$787,231,912	\$48,375,425	\$835,664,036
Department of Health	\$23,537,488	\$946,329	\$1,131,029,673	\$399,280,765	\$1,554,794,255
Department of Highway Safety and Motor Vehicles	\$466,335	\$75,454	\$377,148,769	\$31,013,749	\$408,704,307
Department of Juvenile Justice	\$2,078,351	\$-	\$110,466,533	\$189,066,463	\$301,611,347
Department of Law Enforcement	\$306,104	\$115,768	\$72,377,467	\$17,722,914	\$90,522,253
Department of Legal Affairs	\$-	\$-	\$73,885,643	\$4,853,937	\$78,739,580
Department of Management Services	\$9,538,289	\$1,404,419	\$5,398,611,250	\$244,667,097	\$5,654,221,055
Department of Military Affairs	\$11,900,559	\$4,516,303	\$38,282,034	\$10,328,753	\$65,027,649
Department of Revenue	\$-	\$-	\$6,378,146,720	\$110,511,543	\$6,488,658,263
Department of State	\$3,686,778	\$198,068	\$41,151,525	\$3,659,658	\$48,696,029
Department of the Lottery	\$-	\$-	\$38,031,875	\$99,039,666	\$137,071,541
Department of Transportation	\$3,696,664,257	\$772,112,633	\$535,051,089	\$178,892,957	\$5,182,720,936
Department of Veterans' Affairs	\$873,559	\$172,497	\$12,214,283	\$9,754,968	\$23,015,307
Division Of Accounting and Auditing	\$-	\$-	\$1,747,387,270	\$-	\$1,747,387,270
Executive Office of the Governor	\$1,020,067	\$4,452	\$209,312,950	\$9,871,338	\$220,208,807
Fish and Wildlife Conservation Commission	\$6,164,901	\$131,657	\$49,654,866	\$32,629,359	\$88,580,783
Florida A & M University	\$2,562,619	\$993,729	\$11,902,267	\$35,316,308	\$50,774,923
Florida Atlantic University	\$40,402,417	\$1,550,541	\$21,634,393	\$37,444,971	\$101,032,322
Florida Community Colleges	\$20,775,071	\$756,618	\$4,940,013	\$10,425,905	\$36,897,607
Florida Gulf Coast University	\$28,482,418	\$1,585,130	\$16,217,153	\$26,230,955	\$72,515,656
Florida International University	\$50,805,641	\$2,116,251	\$48,821,851	\$46,398,286	\$148,142,029
Florida Parole Commission	\$2,184	\$9,130	\$201,443	\$81,872	\$294,629
Florida School For the Deaf and the Blind	\$8,086,131	\$967,046	\$37,855,779	\$2,219,860	\$49,128,816
Florida State University	\$78,665,490	\$17,520,623	\$108,859,659	\$43,592,750	\$248,638,522
Justice Administrative Commission	\$-	\$-	\$468,375,836	\$82,331,351	\$550,707,187
Legislature	\$-	\$6,800	\$14,987,480	\$11,517,094	\$26,511,374
New College of Florida	\$4,418,693	\$222,954	\$3,770,652	\$2,720,015	\$11,132,314
Public Service Commission	\$-	\$-	\$693,819	\$1,145,304	\$1,839,123
State Board of Administration	\$-	\$-	\$-	\$9,723	\$9,723
State Courts System	\$162,450	\$-	\$12,061,167	\$27,857,367	\$40,080,984
University of Central Florida	\$17,462,263	\$940,398	\$33,070,821	\$104,062,936	\$155,536,418
University of Florida	\$29,941,940	\$2,079,345	\$33,521,209	\$51,140,731	\$116,683,225
University of North Florida	\$19,226,487	\$1,313,797	\$18,353,841	\$18,267,629	\$57,161,754
University of South Florida	\$5,710,928	\$535,887	\$7,238,695	\$15,745,426	\$29,230,936
University of West Florida	\$6,363,046	\$1,301,196	\$20,268,306	\$9,361,490	\$37,294,038
Total	\$6,817,612,182	\$821,055,501	\$58,851,007,210	\$5,550,890,014	\$72,040,564,907

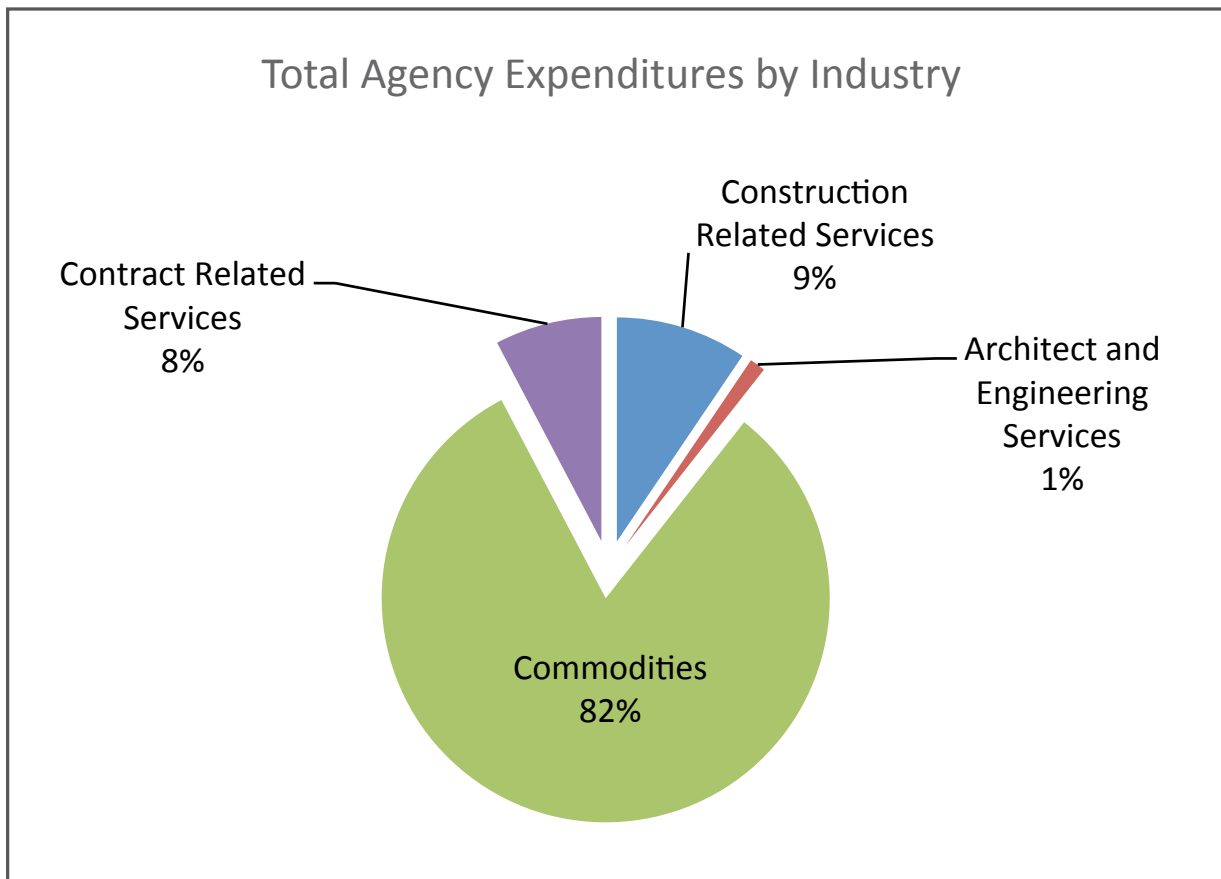
Source: FLAIR – Department of Financial Services and the Universities Purchasing Departments

* No expenditure report was submitted by this agency - only travel dollars reflected

Fiscal Year 2011-12 Total Agency Expenditures By Industry

In Fiscal Year 2011-12, the total state government expenditures for commodities, construction, contractual services and architects and engineers surpassed \$72.0 billion. Of these amounts:

- 82 percent were for commodities purchases
- 9 percent were construction related purchases
- 8 percent were contract related services, and
- 1 percent was architect and engineering related services



Fiscal Year 2011-12 Total Dollar Amount and Percentage of Contracts Awarded Indirectly to Certified Minority Business Enterprises as Subcontractors by Each State Agency

Agency	Subcontractor Dollars	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$60,448	\$19,712,006,020	0.0%
Agency for Person with Disabilities	\$9,796	\$41,465,161	0.0%
Department of Children and Families	\$147,494	\$1,960,701,176	0.0%
Department of Citrus	\$23,400	\$47,224,197	0.0%
Department of Corrections	\$14,302,347	\$776,654,680	1.8%
Department of Economic Opportunity	\$1,468,041	\$2,975,086,431	0.0%
Department of Education	\$158,758	\$18,381,688,745	0.0%
Department of Environmental Protection	\$1,036,385	\$1,039,863,056	0.1%
Department of Financial Services	\$548,229	\$835,664,036	0.1%
Department of Health	\$635,527	\$1,554,794,255	0.0%
Department of Highway Safety and Motor Vehicles	\$43,644	\$408,704,307	0.0%
Department of Juvenile Justice	\$346,458	\$301,611,347	0.1%
Department of Law Enforcement	\$2,544	\$90,522,253	0.0%
Department of Management Services	\$174,591	\$5,654,221,055	0.0%
Department of Revenue	\$84	\$6,488,658,263	0.0%
Department of the Lottery	\$18,859,397	\$137,071,541	13.8%
Department of Transportation	\$90,238,026	\$5,182,720,936	1.7%
Florida Gulf Coast University	\$85,617	\$72,515,656	0.1%
University of South Florida	\$3,081,031	\$29,230,936	10.5%
Total	\$131,221,817	\$65,690,404,051	0.2%

Source: FLAIR - Department of Financial Services and the Universities Purchasing Departments

Fiscal Year 2011-12 Total Spend Dollar Amount and Percentage of Contracts Awarded to Certified Minority Business Enterprises by Each State Agency

Agency	Certified	Total Spend	Percentage
Agency for Healthcare Administration	\$1,218,750	\$19,712,006,020	0.0%
Agency for Person with Disabilities	\$871,276	\$41,465,161	2.1%
Agency for Workforce Innovation	\$1,560,742	\$1,357,986,686	0.1%
Department of Agriculture and Consumer Services	\$1,739,062	\$667,296,622	0.3%
Department of Business and Professional Regulation	\$858,601	\$55,856,398	1.5%
Department of Children and Families	\$4,220,633	\$1,960,701,176	0.2%
Department of Citrus	\$96,198	\$47,224,197	0.2%
Department of Community Affairs	\$439,841	\$173,647,037	0.3%
Department of Corrections	\$30,330,812	\$776,654,680	3.9%
Department of Economic Opportunity	\$4,528,542	\$2,975,086,431	0.2%
Department of Education	\$4,577,715	\$18,381,688,745	0.0%
Department of Elder Affairs	\$117,975	\$191,853,700	0.1%
Department of Environmental Protection	\$16,046,950	\$1,039,863,056	1.5%
Department of Financial Services	\$5,603,891	\$835,664,036	0.7%
Department of Health	\$22,782,009	\$1,554,794,255	1.5%
Department of Highway Safety and Motor Vehicles	\$2,083,590	\$408,704,307	0.5%
Department of Juvenile Justice	\$3,403,837	\$301,611,347	1.1%
Department of Law Enforcement	\$1,825,867	\$90,522,253	2.0%
Department of Legal Affairs	\$264,211	\$78,739,580	0.3%
Department of Management Services	\$6,435,555	\$5,654,221,055	0.1%
Department of Military Affairs	\$4,119,489	\$65,027,649	6.3%
Department of Revenue	\$2,605,187	\$6,488,658,263	0.0%
Department of State	\$1,366,029	\$48,696,029	2.8%
Department of the Lottery	\$26,232,351	\$137,071,541	19.1%
Department of Transportation	\$197,118,644	\$5,182,720,936	3.8%
Department of Veterans' Affairs	\$570,770	\$23,015,307	2.5%
Division Of Accounting and Auditing	\$50	\$1,747,387,270	0.0%
Executive Office of the Governor	\$2,239,583	\$220,208,807	1.0%
Fish and Wildlife Conservation Commission	\$5,117,109	\$88,580,783	5.8%
Florida Parole Commission	\$25,462	\$294,629	8.6%
Florida School For the Deaf and the Blind	\$1,256,414	\$49,128,816	2.6%
Justice Administrative Commission	\$694,076	\$550,707,187	0.1%
Legislature	\$294,207	\$26,511,374	1.1%
Public Service Commission	\$90,200	\$1,839,123	4.9%
State Board of Administration *	\$9,723	\$9,723	100.0%
State Courts System	\$755,435	\$40,080,984	1.9%
Florida A & M University	\$5,175,598	\$50,774,923	10.2%
Florida Atlantic University	\$7,807,660	\$101,032,322	7.7%
Florida Community Colleges *	\$36,897,607	\$36,897,607	100.0%
Florida Gulf Coast University	\$1,525,947	\$72,515,656	2.1%
Florida International University	\$4,281,696	\$148,142,029	2.9%
Florida State University	\$10,924,605	\$248,638,522	4.4%
New College of Florida	\$121,073	\$11,132,314	1.1%
University of Central Florida	\$2,990,973	\$155,536,418	1.9%
University of Florida	\$15,466,541	\$116,683,225	13.3%
University of North Florida	\$2,505,850	\$57,161,754	4.4%
University of South Florida	\$5,811,312	\$29,230,936	19.9%
University of West Florida	\$1,450,618	\$37,294,038	3.9%
Total	\$446,460,266	\$72,040,564,907	0.6%

Source: FLAIR - Department of Financial Services and the University Purchasing Departments

* Total Expenditures not submitted by agency.

Fiscal Year 2011-12 Total Spend Dollar Amount and Percentages of Contracts Awarded to Certified Minority Business Enterprises Whether Directly or Indirectly as Subcontractors

Agency	Certified Con- tracted Dollars	Subcontractor Dollars	Total	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$1,218,750	\$60,448	\$1,279,198	\$19,712,006,020	0.0%
Agency for Person with Disabilities	\$871,276	\$9,796	\$881,072	\$41,465,161	2.1%
Agency for Workforce Innovation *	\$1,560,742	\$-	\$1,560,742	\$1,357,986,686	0.1%
Department of Agriculture and Consumer Services *	\$1,739,062	\$-	\$1,739,062	\$667,296,622	0.3%
Department of Business and Professional Regulation *	\$858,601	\$-	\$858,601	\$55,856,398	1.5%
Department of Children and Families	\$4,220,633	\$147,494	\$4,368,127	\$1,960,701,176	0.2%
Department of Citrus	\$96,198	\$23,400	\$119,598	\$47,224,197	0.3%
Department of Community Affairs *	\$439,841	\$-	\$439,841	\$173,647,037	0.3%
Department of Corrections	\$30,330,812	\$14,302,347	\$44,633,159	\$776,654,680	5.7%
Department of Economic Opportunity	\$4,528,542	\$1,468,041	\$5,996,583	\$2,975,086,431	0.2%
Department of Education	\$4,577,715	\$158,758	\$4,736,473	\$18,381,688,745	0.0%
Department of Elder Affairs *	\$117,975	\$-	\$117,975	\$191,853,700	0.1%
Department of Environmental Protection	\$16,046,950	\$1,036,385	\$17,083,335	\$1,039,863,056	1.6%
Department of Financial Services	\$5,603,891	\$548,229	\$6,152,120	\$835,664,036	0.7%
Department of Health	\$22,782,009	\$635,527	\$23,417,536	\$1,554,794,255	1.5%
Department of Highway Safety and Motor Vehicles	\$2,083,590	\$43,644	\$2,127,234	\$408,704,307	0.5%
Department of Juvenile Justice	\$3,403,837	\$346,458	\$3,750,295	\$301,611,347	1.2%
Department of Law Enforcement	\$1,825,867	\$2,544	\$1,828,411	\$90,522,253	2.0%
Department of Legal Affairs *	\$264,211	\$-	\$264,211	\$78,739,580	0.3%
Department of Management Services	\$6,435,555	\$174,591	\$6,610,146	\$5,654,221,055	0.1%
Department of Military Affairs *	\$4,119,489	\$-	\$4,119,489	\$65,027,649	6.3%
Department of Revenue	\$2,605,187	\$84	\$2,605,271	\$6,488,658,263	0.0%
Department of State *	\$1,366,029	\$-	\$1,366,029	\$48,696,029	2.8%
Department of the Lottery	\$26,232,351	\$18,859,397	\$45,091,748	\$137,071,541	32.9%
Department of Transportation	\$197,118,644	\$90,238,026	\$287,356,670	\$5,182,720,936	5.5%
Department of Veterans' Affairs *	\$570,770	\$-	\$570,770	\$23,015,307	2.5%
Division Of Accounting and Auditing *	\$50	\$-	\$50	\$1,747,387,270	0.0%
Executive Office of the Governor *	\$2,239,583	\$-	\$2,239,583	\$220,208,807	1.0%
Fish and Wildlife Conservation Commission *	\$5,117,109	\$-	\$5,117,109	\$88,580,783	5.8%
Florida Parole Commission *	\$25,462	\$-	\$25,462	\$294,629	8.6%
Florida School For the Deaf and the Blind *	\$1,256,414	\$-	\$1,256,414	\$49,128,816	2.6%
Justice Administrative Commission *	\$694,076	\$-	\$694,076	\$550,707,187	0.1%
Legislature *	\$294,207	\$-	\$294,207	\$26,511,374	1.1%
Public Service Commission *	\$90,200	\$-	\$90,200	\$1,839,123	4.9%
State Board of Administration *	\$9,723	\$-	\$9,723	\$9,723	100.0%
State Courts System *	\$755,435	\$-	\$755,435	\$40,080,984	1.9%
Florida A & M University *	\$5,175,598	\$-	\$5,175,598	\$50,774,923	10.2%
Florida Atlantic University *	\$7,807,660	\$-	\$7,807,660	\$101,032,322	7.7%
Florida Community Colleges *	\$36,897,607	\$-	\$36,897,607	\$36,897,607	100.0%
Florida Gulf Coast University	\$1,525,947	\$85,617	\$1,611,564	\$72,515,656	2.2%
Florida International University *	\$4,281,696	\$-	\$4,281,696	\$148,142,029	2.9%
Florida State University *	\$10,924,605	\$-	\$10,924,605	\$248,638,522	4.4%
New College of Florida *	\$121,073	\$-	\$121,073	\$11,132,314	1.1%
University of Central Florida *	\$2,990,973	\$-	\$2,990,973	\$155,536,418	1.9%
University of Florida *	\$15,466,541	\$-	\$15,466,541	\$116,683,225	13.3%
University of North Florida *	\$2,505,850	\$-	\$2,505,850	\$57,161,754	4.4%
University of South Florida	\$5,811,312	\$3,081,031	\$8,892,343	\$29,230,936	30.4%
University of West Florida *	\$1,450,618	\$-	\$1,450,618	\$37,294,038	3.9%
Total	\$446,460,266	\$131,221,817	\$577,682,083	\$72,040,564,907	0.8%

Source: FLAIR – Department of Financial Services and the Universities Purchasing Departments

*Subcontract dollars were not identified

Fiscal Year 2011-12 Total Spend Dollar Amount and Percentages of Contracts Awarded to Non-Certified Minority Business Enterprises by Each Agency

Agency	Non-certified Expenditures	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$1,290,278.00	\$19,712,006,020.00	0.01%
Agency for Person with Disabilities	\$8,075,254.00	\$41,465,161.00	19.47%
Agency for Workforce Innovation	\$961,385.00	\$1,357,986,686.00	0.07%
Department of Agriculture & Consumer Services	\$6,628,358.00	\$667,296,622.00	0.99%
Department of Business & Professional Regulation	\$1,097,884.00	\$55,856,398.00	1.97%
Department of Children & Families	\$21,869,898.00	\$1,960,701,176.00	1.12%
Department of Citrus	\$2,881,121.00	\$47,224,197.00	6.10%
Department of Community Affairs	\$229,711.00	\$173,647,037.00	0.13%
Department of Corrections	\$30,404,926.00	\$776,654,680.00	3.91%
Department of Economic Opportunity	\$1,934,179.00	\$2,975,086,431.00	0.07%
Department of Education	\$246,222,579.00	\$18,381,688,745.00	1.34%
Department of Elder Affairs	\$1,252,755.00	\$191,853,700.00	0.65%
Department of Environmental Protection	\$19,501,501.00	\$1,039,863,056.00	1.88%
Department of Financial Services	\$5,217,981.00	\$835,664,036.00	0.62%
Department of Health	\$60,721,772.00	\$1,554,794,255.00	3.91%
Department of Highway Safety & Motor Vehicles	\$5,984,295.00	\$408,704,307.00	1.46%
Department of Juvenile Justice	\$4,029,858.00	\$301,611,347.00	1.34%
Department of Law Enforcement	\$3,257,490.00	\$90,522,253.00	3.60%
Department of Legal Affairs	\$1,254,889.00	\$78,739,580.00	1.59%
Department of Management Services	\$7,532,249.00	\$5,654,221,055.00	0.13%
Department of Military Affairs	\$4,053,617.00	\$65,027,649.00	6.23%
Department of Revenue	\$9,253,921.00	\$6,488,658,263.00	0.14%
Department of State	\$1,032,985.00	\$48,696,029.00	2.12%
Department of the Lottery	\$60,152,142.00	\$137,071,541.00	43.88%
Department of Transportation	\$235,900,143.00	\$5,182,720,936.00	4.55%
Department of Veterans' Affairs	\$626,263.00	\$23,015,307.00	2.72%
Division Of Accounting & Auditing	\$106.91	\$1,747,387,270.00	0.00%
Executive Office of the Governor	\$2,647,808.00	\$220,208,807.00	1.20%
Fish & Wildlife Conservation Commission	\$4,961,230.00	\$88,580,783.00	5.60%
Florida Parole Commission	\$1,630.00	\$294,629.00	0.55%
Florida School For the Deaf and the Blind	\$440,447.00	\$49,128,816.00	0.90%
Justice Administrative Commission	\$6,992,897.00	\$550,707,187.00	1.27%
Legislature	\$2,079,960.00	\$26,511,374.00	7.85%
Public Service Commission	\$206,611.00	\$1,839,123.00	11.23%
State Board of Administration	\$-	\$9,723.00	0.00%
State Courts System	\$4,488,224.00	\$40,080,984.00	11.20%
Florida A & M University	\$-	\$50,774,923.00	0.00%
Florida Atlantic University	\$3,612,833.00	\$101,032,322.00	3.58%
Florida Community Colleges	\$-	\$36,897,607.00	0.00%
Florida Gulf Coast University	\$970,483.00	\$72,515,656.00	1.34%
Florida International University	\$13,816,922.00	\$148,142,029.00	9.33%
Florida State University	\$4,648,182.00	\$248,638,522.00	1.87%
New College of Florida	\$47,044.00	\$11,132,314.00	0.42%
University of Central Florida	\$2,868,807.00	\$155,536,418.00	1.84%
University of Florida	\$13,063,332.00	\$116,683,225.00	11.20%
University of North Florida	\$1,766,519.00	\$57,161,754.00	3.09%
University of South Florida	\$4,211,910.00	\$29,230,936.00	14.41%
University of West Florida	\$1,216,052.00	\$37,294,038.00	3.26%
TOTAL	\$809,408,432.00	\$72,040,564,907.00	1.12%

Source: FLAIR – Department of Financial Services and the Universities Purchasing Departments

Fiscal Year 2011-12 Total Spend Dollar Amount and Percentages of contracts Awarded to Non-Profit Minority Business Enterprises by each Agency

Agency	Non-Profit Expenditures	Total Agency Expenditures	Percentage
Agency for Healthcare Administration	\$24,612,484	\$19,712,006,020	0.1%
Agency for Person with Disabilities	\$3,285,802	\$41,465,161	7.9%
Agency for Workforce Innovation	\$21,918,819	\$1,357,986,686	1.6%
Department of Agriculture and Consumer Services	\$103,623,680	\$667,296,622	15.5%
Department of Business and Professional Regulation	\$4,998,481	\$55,856,398	8.9%
Department of Children and Families	\$195,823,181	\$1,960,701,176	10.0%
Department of Citrus	\$412,840	\$47,224,197	0.9%
Department of Community Affairs	\$18,422,898	\$173,647,037	10.6%
Department of Corrections	\$12,078,305	\$776,654,680	1.6%
Department of Economic Opportunity	\$63,033,259	\$2,975,086,431	2.1%
Department of Education	\$2,590,599,663	\$18,381,688,745	14.1%
Department of Elder Affairs	\$4,070,469	\$191,853,700	2.1%
Department of Environmental Protection	\$7,999,269	\$1,039,863,056	0.8%
Department of Financial Services	\$2,560,876	\$835,664,036	0.3%
Department of Health	\$170,627,721	\$1,554,794,255	11.0%
Department of Highway Safety and Motor Vehicles	\$4,272,610	\$408,704,307	1.0%
Department of Juvenile Justice	\$34,948,435	\$301,611,347	11.6%
Department of Law Enforcement	\$3,604,877	\$90,522,253	4.0%
Department of Legal Affairs	\$3,125,161	\$78,739,580	4.0%
Department of Management Services	\$16,506,646	\$5,654,221,055	0.3%
Department of Military Affairs	\$684,067	\$65,027,649	1.1%
Department of Revenue	\$2,860,879	\$6,488,658,263	0.0%
Department of State	\$4,539,330	\$48,696,029	9.3%
Department of the Lottery	\$212,764	\$137,071,541	0.2%
Department of Transportation	\$84,985,359	\$5,182,720,936	1.6%
Department of Veterans' Affairs	\$441,997	\$23,015,307	1.9%
Division Of Accounting and Auditing	\$-	\$1,747,387,270	0.0%
Executive Office of the Governor	\$15,682,882	\$220,208,807	7.1%
Fish and Wildlife Conservation Commission	\$3,749,830	\$88,580,783	4.2%
Florida Parole Commission	\$8,523	\$294,629	2.9%
Florida School For the Deaf and the Blind	\$157,037	\$49,128,816	0.3%
Justice Administrative Commission	\$5,232,592	\$550,707,187	1.0%
Legislature	\$974,337	\$26,511,374	3.7%
Public Service Commission	\$67,161	\$1,839,123	3.7%
State Board of Administration	\$-	\$9,723	0.0%
State Courts System	\$476,387	\$40,080,984	1.2%
Florida A & M University	\$-	\$50,774,923	0.0%
Florida Atlantic University	\$369,415	\$101,032,322	0.4%
Florida Community Colleges	\$-	\$36,897,607	0.0%
Florida Gulf Coast University	\$62,229	\$72,515,656	0.1%
Florida International University	\$-	\$148,142,029	0.0%
Florida State University	\$2,319,764	\$248,638,522	0.9%
New College of Florida	\$-	\$11,132,314	0.0%
University of Central Florida	\$-	\$155,536,418	0.0%
University of Florida	\$1,032,952	\$116,683,225	0.9%
University of North Florida	\$-	\$57,161,754	0.0%
University of South Florida	\$5,892,151	\$29,230,936	20.2%
University of West Florida	\$-	\$37,294,038	0.0%
Total	\$3,416,275,132	\$72,040,564,907	4.7%

Source: FLAIR – Department of Financial Services and the Universities Purchasing Departments

Fiscal Year 2011-12 Total Agency Expenditures By Business Classification

Agency	Business Classification	Certified	Non-Certified	Non-Profit	Other Classification	Total Spend
Agency for Healthcare Administration	\$19,684,872,333	\$1,218,750	\$1,290,278	\$24,612,484	\$12,175	\$19,712,006,020
Agency for Person with Disabilities	\$28,558,216	\$871,276	\$8,075,254	\$3,285,802	\$674,613	\$41,465,161
Agency for Workforce Innovation	\$1,333,545,100	\$1,560,742	\$961,385	\$21,918,819	\$640	\$1,357,986,686
Department of Agriculture and Consumer Services	\$544,652,762	\$1,739,062	\$6,628,358	\$103,623,680	\$10,652,760	\$667,296,622
Department of Business and Professional Regulation	\$43,065,235	\$858,601	\$1,097,884	\$4,998,481	\$5,836,197	\$55,856,398
Department of Children and Families	\$1,737,269,607	\$4,220,633	\$21,869,898	\$195,823,181	\$1,517,857	\$1,960,701,176
Department of Citrus	\$43,832,019	\$96,198	\$2,881,121	\$412,840	\$2,019	\$47,224,197
Department of Community Affairs	\$154,554,275	\$439,841	\$229,711	\$18,422,898	\$312	\$173,647,037
Department of Corrections	\$701,837,025	\$30,330,812	\$30,404,926	\$12,078,305	\$2,003,612	\$776,654,680
Department of Economic Opportunity	\$2,905,588,682	\$4,528,542	\$1,934,179	\$63,033,259	\$1,769	\$2,975,086,431
Department of Education	\$15,375,234,358	\$4,577,715	\$246,222,579	\$2,590,599,663	\$165,054,430	\$18,381,688,745
Department of Elder Affairs	\$186,411,368	\$117,975	\$1,252,755	\$4,070,469	\$1,133	\$191,853,700
Department of Environmental Protection	\$996,123,702	\$16,046,950	\$19,501,501	\$7,999,269	\$191,634	\$1,039,863,056
Department of Financial Services	\$822,241,836	\$5,603,891	\$5,217,981	\$2,560,876	\$39,452	\$835,664,036
Department of Health	\$1,300,563,203	\$22,782,009	\$60,721,772	\$170,627,721	\$99,550	\$1,554,794,255
Department of Highway Safety and Motor Vehicles	\$396,316,377	\$2,083,590	\$5,984,295	\$4,272,610	\$47,435	\$408,704,307
Department of Juvenile Justice	\$259,225,992	\$3,403,837	\$4,029,858	\$34,948,435	\$3,225	\$301,611,347
Department of Law Enforcement	\$81,815,919	\$1,825,867	\$3,257,490	\$3,604,877	\$18,100	\$90,522,253
Department of Legal Affairs	\$74,064,195	\$264,211	\$1,254,889	\$3,125,161	\$31,124	\$78,739,580
Department of Management Services	\$5,623,733,857	\$6,435,555	\$7,532,249	\$16,506,646	\$12,748	\$5,654,221,055
Department of Military Affairs	\$56,168,991	\$4,119,489	\$4,053,617	\$684,067	\$1,485	\$65,027,649
Department of Revenue	\$6,473,932,848	\$2,605,187	\$9,253,921	\$2,860,879	\$5,428	\$6,488,658,263
Department of State	\$41,756,632	\$1,366,029	\$1,032,985	\$4,539,330	\$1,053	\$48,696,029
Department of the Lottery	\$50,471,591	\$26,232,351	\$60,152,142	\$212,764	\$2,693	\$137,071,541
Department of Transportation	\$4,645,301,814	\$197,118,644	\$235,900,143	\$84,985,359	\$19,414,976	\$5,182,720,936
Department of Veterans' Affairs	\$21,374,328	\$570,770	\$626,263	\$441,997	\$1,949	\$23,015,307
Division Of Accounting and Auditing	\$1,747,387,113	\$50	\$107	\$-	\$-	\$1,747,387,270
Executive Office of the Governor	\$199,632,768	\$2,239,583	\$2,647,808	\$15,682,882	\$5,766	\$220,208,807
Fish and Wildlife Conservation Commission	\$74,739,011	\$5,117,109	\$4,961,230	\$3,749,830	\$13,603	\$88,580,783
Florida Parole Commission	\$258,446	\$25,462	\$1,630	\$8,523	\$568	\$294,629
Florida School For the Deaf and the Blind	\$47,273,748	\$1,256,414	\$440,447	\$157,037	\$1,170	\$49,128,816
Justice Administrative Commission	\$537,717,630	\$694,076	\$6,992,897	\$5,232,592	\$69,992	\$550,707,187
Legislature	\$21,879,782	\$294,207	\$2,079,960	\$974,337	\$1,283,088	\$26,511,374
Public Service Commission	\$1,474,874	\$90,200	\$206,611	\$67,161	\$277	\$1,839,123
State Board of Administration	\$-	\$9,723	\$-	\$-	\$-	\$9,723
State Courts System	\$34,098,951	\$755,435	\$4,488,224	\$476,387	\$261,987	\$40,080,984
Florida A & M University	\$45,599,325	\$5,175,598	\$-	\$-	\$-	\$50,774,923
Florida Atlantic University	\$89,242,414	\$7,807,660	\$3,612,833	\$369,415	\$-	\$101,032,322
Florida Community Colleges	\$-	\$36,897,607	\$-	\$-	\$-	\$36,897,607
Florida Gulf Coast University	\$69,956,997	\$1,525,947	\$970,483	\$62,229	\$-	\$72,515,656
Florida International University	\$130,043,411	\$4,281,696	\$13,816,922	\$-	\$-	\$148,142,029
Florida State University	\$225,659,695	\$10,924,605	\$4,648,182	\$2,319,764	\$5,086,276	\$248,638,522
New College of Florida	\$10,964,197	\$121,073	\$47,044	\$-	\$-	\$11,132,314
University of Central Florida	\$5,415,016	\$2,990,973	\$2,868,807	\$-	\$144,261,622	\$155,536,418
University of Florida	\$87,120,400	\$15,466,541	\$13,063,332	\$1,032,952	\$-	\$116,683,225
University of North Florida	\$52,889,385	\$2,505,850	\$1,766,519	\$-	\$-	\$57,161,754
University of South Florida	\$13,315,563	\$5,811,312	\$4,211,910	\$5,892,151	\$-	\$29,230,936
University of West Florida	\$34,627,368	\$1,450,618	\$1,216,052	\$-	\$-	\$37,294,038
TOTAL	\$67,011,808,359	\$446,460,266	\$809,408,432	\$3,416,275,132	\$356,612,718	\$72,040,564,907

Office of Supplier Diversity Staff

Administrative Team

Kelly Loll – Director of State Purchasing

Kevin Brown – Bureau Chief Goods & Diversity

Thaddeus Fortune – Certification and Compliance Manager

Certification and Compliance Team

Colin Barton – Government Operations Consultant I

Sherry Fagg – Operations and Management Consultant I

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